

PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2017

No. of shareholders	From	Shareholdings	To	Total shares held
24,791	1		100	2,447,639
8,841	101		500	2,732,450
2,877	501		1,000	2,551,289
3,291	1,001		5,000	9,020,327
963	5,001		10,000	7,987,469
341	10,001		15,000	4,389,830
254	15,001		20,000	4,697,475
175	20,001		25,000	4,141,142
113	25,001		30,000	3,221,726
72	30,001		35,000	2,379,165
49	35,001		40,000	1,903,052
33	40,001		45,000	1,424,970
118	45,001		50,000	5,849,494
29	50,001		55,000	1,545,418
31	55,001		60,000	1,828,300
18	60,001		65,000	1,139,500
21	65,001		70,000	1,446,964
18	70,001		75,000	1,337,090
11	75,001		80,000	867,100
11	80,001		85,000	908,000
21	85,001		90,000	1,849,800
12	90,001		95,000	1,113,500
67	95,001		100,000	6,676,156
7	100,001		105,000	718,000
9	105,001		110,000	977,500
2	110,001		115,000	227,000
8	115,001		120,000	952,500
8	120,001		125,000	987,306
7	125,001		130,000	903,017
9	130,001		135,000	1,201,360
5	135,001		140,000	698,000
3	140,001		145,000	432,000
20	145,001		150,000	2,995,028
5	150,001		155,000	758,500
5	155,001		160,000	794,323
3	160,001		165,000	488,000
1	165,001		170,000	166,000
5	170,001		175,000	873,000
5	175,001		180,000	885,600
2	180,001		185,000	365,077
3	185,001		190,000	562,500
17	195,001		200,000	3,397,500
5	205,000		210,000	1,037,500
5	210,001		215,000	1,070,500
4	220,000		225,000	892,917
2	230,000		235,000	465,000
4	235,001		240,000	947,500
2	240,001		245,000	486,000
6	250,000		255,000	1,505,300
1	255,001		260,000	257,500
3	265,000		270,000	801,500
2	270,001		275,000	549,000
1	275,001		280,000	275,900
1	280,001		285,000	280,200
8	295,001		300,000	2,398,000
3	300,001		305,000	906,000
2	310,000		315,000	621,000
1	315,001		320,000	319,500
3	325,000		330,000	975,232
1	335,000		340,000	335,000
4	345,001		350,000	1,397,500

PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2017

No. of shareholders	From	Shareholdings	To	Total shares held
2	350,001		355,000	708,400
3	355,001		360,000	1,077,000
1	360,001		365,000	363,884
2	365,001		370,000	733,184
1	370,001		375,000	371,000
1	375,001		380,000	378,000
2	385,001		390,000	776,873
8	395,000		400,000	3,193,500
2	405,000		410,000	815,000
1	440,001		445,000	443,500
1	455,001		460,000	457,000
1	465,001		470,000	469,500
7	500,000		505,000	3,500,000
1	505,001		510,000	509,877
1	525,000		530,000	525,000
3	570,001		575,000	1,719,649
2	595,001		600,000	1,197,500
1	605,001		610,000	608,000
1	630,001		635,000	630,500
1	635,001		640,000	639,000
2	650,000		655,000	1,300,000
1	690,001		695,000	690,400
2	700,000		705,000	1,400,000
1	705,001		710,000	709,500
1	740,001		745,000	742,000
2	750,001		755,000	1,506,750
1	770,001		775,000	772,000
4	785,001		790,000	3,148,856
1	830,001		835,000	833,580
1	835,001		840,000	838,000
1	855,000		860,000	855,000
1	875,000		880,000	875,000
1	945,001		950,000	948,200
1	960,001		965,000	964,500
1	990,001		995,000	991,180
2	1,000,000		1,005,000	2,000,000
1	1,035,001		1,040,000	1,036,500
1	1,100,000		1,105,000	1,100,000
1	1,115,001		1,120,000	1,117,500
1	1,145,001		1,150,000	1,145,700
1	1,170,001		1,175,000	1,172,500
1	1,180,001		1,185,000	1,183,103
2	1,195,001		1,200,000	2,395,292
1	1,220,001		1,225,000	1,222,500
1	1,230,001		1,235,000	1,233,000
1	1,325,001		1,330,000	1,326,000
1	1,400,000		1,405,000	1,400,000
1	1,425,001		1,430,000	1,427,000
1	1,470,000		1,475,000	1,470,000
2	1,495,001		1,500,000	2,996,000
1	1,505,001		1,510,000	1,508,500
1	1,535,001		1,540,000	1,538,700
1	1,650,000		1,655,000	1,650,000
2	1,700,000		1,705,000	3,400,000
1	1,750,000		1,755,000	1,750,000
1	1,860,001		1,865,000	1,861,500
1	1,920,001		1,925,000	1,922,000
1	1,940,001		1,945,000	1,941,000
1	1,945,001		1,950,000	1,949,200
3	2,000,000		2,005,000	6,000,000

No. of shareholders	Shareholdings		Total shares held
	From	To	
1	2,150,001	2,155,000	2,153,500
1	2,280,001	2,285,000	2,280,500
1	2,310,001	2,315,000	2,314,000
1	2,435,001	2,440,000	2,439,884
1	2,575,000	2,580,000	2,575,000
1	2,615,001	2,620,000	2,617,562
1	2,765,001	2,770,000	2,767,500
1	2,820,001	2,825,000	2,820,500
1	3,010,001	3,015,000	3,014,000
1	3,080,001	3,085,000	3,084,050
1	3,345,001	3,350,000	3,347,600
1	3,450,001	3,455,000	3,451,639
1	3,540,000	3,545,000	3,540,000
1	3,600,001	3,605,000	3,603,600
1	4,365,001	4,370,000	4,368,500
1	4,500,000	4,505,000	4,500,000
1	5,070,001	5,075,000	5,072,500
1	5,635,001	5,640,000	5,636,000
1	6,075,001	6,080,000	6,077,500
1	6,080,001	6,085,000	6,084,000
1	6,515,001	6,520,000	6,518,500
1	8,635,001	8,640,000	8,638,500
1	9,030,001	9,035,000	9,032,500
1	10,725,000	10,730,000	10,725,000
1	16,225,001	16,230,000	16,227,500
1	24,275,001	24,280,000	24,278,000
1	27,185,001	27,190,000	27,188,000
1	27,285,001	27,290,000	27,286,000
1	34,360,001	34,365,000	34,361,854
1	55,890,001	55,895,000	55,893,800
1	57,060,001	57,065,000	57,060,074
1	67,175,001	67,180,000	67,176,000
1	196,385,001	196,390,000	196,387,991
1	407,805,001	407,810,000	407,809,524
1	918,190,001	918,195,000	918,190,476
1	2,974,680,001	2,974,685,000	2,974,680,002
42,469			5,100,000,000

CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2017

S. No.	Categories of Shareholders	No. of Shareholders	Shares Held	Percentage
1	Directors, Chief Executive Officer, and their spouses and minor children	9	9	0.00
2	President of Pakistan	2	3,171,067,993	62.18
3	Associated Companies, Undertakings and related Parties	2	1,326,000,000	26.00
4	NIT and ICP	3	3,400	0.00
5	Banks, Development Financial Institutions, Non Banking Financial Institutions	21	154,762,587	3.03
6	Insurance Companies	16	68,427,936	1.34
7	Modarabas and Mutual Funds	34	15,134,253	0.30
8	Shareholders holding 10%	4	4,497,067,993	88.18
9	General Public :			
	a. local	41,638	148,559,899	2.91
	b. Foreign	479	5713427	0.11
10	Others	265	210,330,496	4.12
	Total (excluding : shareholders holding 10%)	42,469	5,100,000,000	100.00

Trades in PTCL Shares

The Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary, Head of Internal Audit and their spouses and minor children have not traded in PTCL shares during the year ended December 31, 2017

INFORMATION AS REQUIRED UNDER CCG

AS AT DECEMBER 31, 2017

INFORMATION AS REQUIRED UNDER CODE OF CORPORATE GOVERNANCE

S. No.	Shareholder's category	Number of shareholders	Number of shares held
i. Associated Companies, Undertaking and Related Parties (name wise details)			
	ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
	ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1	407,809,524
	TOTAL	2	1,326,000,000
ii. Mutual Funds (name wise details)			
	CDC - TRUSTEE AKD INDEX TRACKER FUND	1	127,017
	CDC - TRUSTEE AKD OPPORTUNITY FUND	1	1,750,000
	CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	100,000
	CDC - TRUSTEE APIF - EQUITY SUB FUND	1	400,000
	CDC - TRUSTEE ATLAS INCOME FUND - MT	1	5,500
	CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND	1	81,500
	CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	400,000
	CDC - TRUSTEE FAYSAL MTS FUND - MT	1	31,000
	CDC - TRUSTEE FIRST HABIB INCOME FUND - MT	1	52,500
	CDC - TRUSTEE MCB DCF INCOME FUND	1	61,500
	CDC - TRUSTEE MCB DYNAMIC CASH FUND - MT	1	348,500
	CDC - TRUSTEE MEEZAN BALANCED FUND	1	10
	CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	50,000
	CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	1	4,500
	CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	2,439,884
	CDC - TRUSTEE NIT INCOME FUND - MT	1	1,000
	CDC - TRUSTEE NIT STATE ENTERPRISE FUND	1	1,183,103
	CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	3,451,639
	CDC - TRUSTEE PAKISTAN INCOME ENHANCEMENT FUND - MT	1	6,500
	CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	13,000
	GOLDEN ARROW SELECTED STOCKS FUND LIMITED	1	1,700,000
	MCBFSL - TRUSTEE NAFA INCOME FUND - MT	1	1,000
	MCBFSL TRUSTEE MCB PAKISTAN FREQUENT PAYOUT FUND - MT	1	25,500
	SAFE WAY FUND LIMITED	1	400,000
	TOTAL	24	12,633,653
iii. Directors and their spouse (to be confirmed by company)			
	MR. ABDULRAHIM A. AL NOORYANI	1	1
	MR. SERKAN OKANDAN	1	1
	MR. MUDASSAR HUSSAIN	1	1
	MR. HESHAM ABDULLA QASSIM AL QASSIM	1	1
	MR. RIZWAN BASHIR KHAN	1	1
	MR. HATEM DOWIDAR	1	1
	MR. KHALIFA AL FORAH AL SHAMSI	1	1
	MR. SHAHID MAHMOOD	1	1
	MR. IRFAN ALI	1	1
	TOTAL	9	9

INFORMATION AS REQUIRED UNDER CODE OF CORPORATE GOVERNANCE

AS AT DECEMBER 31, 2017

S. No.	Shareholder's category	Number of shareholders	Number of shares held
iv.	Executives (To be filled by company)		
	TOTAL	-	-
v.	Public Sector Companies and Corporations		
	TOTAL	4	113,627,274
vi.	Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Companies, Takaful, Modaraba and Pension Funds		
	TOTAL	51	175,420,626
vii.	Shareholders holding five percent or more voting Rights in the Listed Company (name wise details)		
	ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
	ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1	407,809,524
	PRESIDENT OF PAKISTAN	1	2,974,680,002
	PRESIDENT OF PAKISTAN	1	196,387,991
	TOTAL	4	4,497,067,993