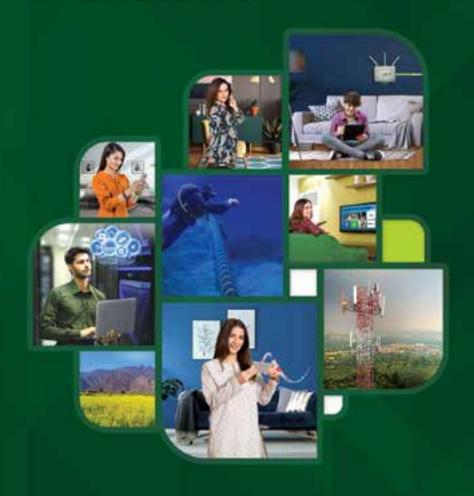


# CONNECTING PAKISTAN



**2**<sup>nd</sup> Quarter Report 2020



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### **Board of Directors**

### Chairman PTCL Board

Shoaib Ahmad Siddiqui

### Members PTCL Board

Abdulrahim A. Al Nooryani Naveed Kamran Baloch Rizwan Malik Hatem Dowidar Syed Shabahat Ali Shah Dr. M. Karim Bennis Hesham Al Qassim Khalifa Al Shamsi

### **Corporate Information**

### Management

Rashid Naseer Khan President & Chief Executive Officer

Mohammad Nadeem Khan Group Chief Financial Officer

Syed Mazhar Hussain Chief Human Resource Officer

Zahida Awan Group Chief Legal Officer

Naveed Khalid Butt Group Chief Regulatory Officer

Moqeem UI Haque Chief Commercial and Group Strategy Officer

Saad Muzaffar Waraich Chief Technology and Information Officer

Adnan Anjum
Group Chief Marketing Officer

Zarrar Hasham Khan Chief Business Services Officer

Muhammad Shehzad Yousuf Chief Business Operations Officer

Shahid Abbas Group Chief Internal Auditor

### Company Secretary

Saima Akbar Khattak

### Legal Advisor

Zahida Awan Group Chief Legal Officer

### **Bankers**

### Conventional

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Citibank N.A. Favsal Bank Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan S.M.E. Bank Limited Samba Bank Limited Silk Bank Limited Sindh Bank Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Khyber The Bank of Punjab The Bank of Tokyo-Mitsubishi Limited The Punjab Provincial Cooperative Bank Limited United Bank Limited Zarai Taragiati Bank Limited Mobilink Microfinance Bank Limited

### Islamic

Al Baraka Bank (Pakistan) Limited Bank Islami Pakistan Limited Burj Bank Limited Dubai Islamic Bank Pakistan Limited Meezan Bank Limited MCB Islamic Bank Limited

### Registered Office

PTCL Headquarters, Block-E, Sector G-8/4, Islamabad-44000, Pakistan. Fax: +92-51-2263733 e-mail: company.secretary@ptcl.net.pk Web: www.ptcl.com.pk

#### Auditors

KMPG Taseer Hadi & Co. Chartered Accountants

### Share Registrar

FAMCO Associates (Pvt.) Limited 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi Tel: +92-21- 34380101-2 Fax: +92-21-34380106

e-mail: info.shares@famco.com.pk



### Directors' Review

The Directors of Pakistan Telecommunication Company Limited (PTCL) are pleased to present to the shareholders the financial statements of the Company for the half year ended 30th June 2020. The financial statements have been reviewed by the statutory auditors.

After the onset of Covid-19 pandemic earlier this year, the country is witnessing a gradual come back to a new 'normal' in which the economic activities are carefully being resumed while adhering to counter measures for containing the effects of the pandemic. With its extensive network footprint, PTCL has successfully played its role as the communication backbone of the country in these testing times. Our dedicated frontline workers, who have been continuously on the ground despite the pandemic and our diligent customer care teams have ensured uninterrupted service delivery for our valued customers.

During the period under review, PTCL Group's revenue of Rs 62.9 billion is lower by 5% as compared to the same period of last year. If normalized for the impact of Covid-19 and certain regulatory changes affecting Ufone, PTCL Group's revenue is 2.5% higher than 2019 on a like-for-like basis. U Bank, a microfinance banking subsidiary of PTCL, continued its growth momentum and has achieved a 45% growth in its revenue over last year as a result of an increase in its customer loan portfolio through its branch network expansion. The Group's operating profit and bottom line have been impacted by the Covid-19 pandemic and rupee devaluation.

PTCL has posted a revenue of Rs 35.3 billion for the half-year which is 1% lower than the same period of last year. If normalized for the impact of Covid-19, the like-for-like revenue is stable and slightly higher than the same period of last year.

PTCL witnessed an exponential growth in the internet traffic during the pandemic which was facilitated through timely expansion at Content Delivery Network (CDN) domain to improve customer experience and optimize international bandwidth. As the pandemic still continues to be a challenge for Pakistan, PTCL ensured connectivity for more people with its wireline and wireless products during this quarter which has resulted in improved CharJi revenues, along with the net addition of 15 thousand fixed broadband customers in Q2, 2020.

PTCL was able to curtail the churn rate, convert more customers to digital payments and resolve more than 50% complaints on spot through its efficient Customer Services by focusing on customer experience and engagement. To enhance the overall customer experience, PTCL has taken various customer centric initiatives during this year. These include the adoption of Nokia Service Management Platform for effective service delivery, improved line stability through dynamic line management, enhanced customer communications and reduction in overall fault resolution time. During the second quarter of 2020, the Company's mean time to resolve the customer complaints was well above 90% of the service level i.e. to resolve the complaints within 24 hrs.

Corporate and Wholesale businesses continued their growth momentum and have achieved an 8% overall revenue growth YoY. This has been possible through PTCL's leading market position in IP Bandwidth and its strong presence in Managed Services, Cloud and other ICT services segments. Being the national carrier, PTCL is aptly positioned to be the engine behind Digital Pakistan initiative. Through its carrier services, an enabling environment is being created for all telecom service providers to pursue their digital transformation journeys. Similarly, international revenue has also shown 6% growth as compared to the same period last year.

PTCL's Operating Profit of Rs 1.4 billion and Net Profit After Tax of Rs 2.7 billion for the half-year have declined as compared to last year due to effects of Covid-19 pandemic, increase in operating costs and higher depreciation on fixed assets as a result of significant capital expenditure on network upgrade in the last year. However, increase in non-operating income on account of disposal of obsolete assets that had become redundant due to upgrade of legacy exchanges and fiberization of access network, has helped lessen the gap at the bottom-line level with comparative period.

Your attention is drawn to note 13.2 of PTCL's interim financial statements for the period, which describes that matters relating to certain employees' rights under the PTCL pension scheme are pending with various courts, as highlighted by external auditors in their review report.

PTCL has undertaken a comprehensive Covid-19 relief and support effort to help people in these difficult times. In addition to assisting customers with reduced tariffs, free access to government helplines and digital awareness campaigns, PTCL Group donated Rs 100 million and PTCL employees have contributed their two days' salary to the Prime Minister's Covid-19 Relief Fund. PTCL has provided support to Shaukat Khanum Research Center, collaborated with Pakistan Red Crescent Society and provided Personal Protective Equipment (PPE) to the National Disaster Management Authority (NDMA). Seven thousand deserving families, all across Pakistan, were facilitated with monthly ration in Ramzan. PTCL has taken all necessary measures to ensure the health and safety of its employees through provision of protective gears, etc. PTCL Razaakar Trust continues to assist its non-management staff, infected with the Coronavirus, with a month's worth of ration items.

The management and employees of PTCL remain committed to provide quality services at competitive prices through concerted efforts to be the partner of choice for our customers and also to improve shareholders' value.

Rashid Naseer Khan
President & Chief Executive Officer

Shoaib Ahmad Siddiqui Chairman, Board of Directors PTCL

Islamabad: July 15, 2020



### ڈائریکٹرز کا جائزہ

پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹٹر (پی ٹی ہی ایل) کے بورڈ آف ڈائر بکٹرز 30 جون 2020 کوختم ہونے والی ششماہی کیلئے کمپنی کے مالی حسابات شیئر ہولڈرز کو پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔مجاز آ ڈیٹرز مالی حسابات کا جائزہ لے چکے ہیں۔

رواں سال کے آغاز میں آنے والے کو وڈ19 کی عالمی وباء کے بعد اب ملک بندر تئے ایک نے 'معمول' کی طرف واپس آر ہا ہے
جس میں وبائی امراض کے اثر ات پر قابو پانے کے حفاظتی اقد امات پڑ ملی پیرا ہوتے ہوئے معاشی سرگر میاں احتیاط سے دوبار ہ
شروع کی جارہی ہیں۔ اس مشکل وقت میں پی ٹی سی ایل نے ملک جر میں چھلے اپنے وسیع نیٹ ورک کی بدولت رابطوں کی روانی
کوفینی بنانے میں کا میابی کے ساتھ اپنا کر دار نبھایا۔ ہمارے سرشار فرنٹ لائن کارکنان، جو وبائی مرض کے باوجود فیلڈ میں مستقل
طور پر کام کرتے رہے ہیں، انہوں نے اور ہماری مستعد کسٹم کیئر ٹیموں نے ہمارے قابل قدر صارفین کیلئے بلا تعطل خدمات کی فرا ہمی
کوفینی بنایا ہے۔

زیر جائزہ مدت میں پی ٹی می ایل کی گروپ آمدن 62۔ 62 ارب روپے رہی جو کہ گزشتہ سال کے اسی دورانیے کی نبست 5 فیصد کم ہے کورونا وائرس کی وجہ سے ہونے والے اثر ات اور پوفون کی چندریگولیٹری تبدیلیوں سے ہٹ کردیکھا جائے تو پی ٹی می ایل کی ماتحت ایک مائیکرو گروپ آمدن 2019 کے اسی دورانیے کے مقابلے میں 2.5 فیصد زیادہ ہے۔ یو بینک جو پی ٹی می ایل کے ماتحت ایک مائیکرو فنانس بنیکنگ اوارہ ہے ، نے اپنی ترقی کا سفر جاری رکھا اور اپنے برائج نیٹ ورک میں توسیع کے ذریعے سٹمرلون میں اضافے کے نتیج میں گزشتہ سال کی نسبت آمدن میں 45 فیصد اضافہ حاصل کیا۔ روپ کی قدر میں کی اور کووڈ 19 کی وباء کے اثر ات کی وجہ سے گروپ کا آثر ہوا ہے۔

ئی ٹی سی ایل نے ششماہی کیلئے اپنامنا فع 35.3 دارب روپے ظاہر کیا جوگز شتہ سال کے اسی دورانیے کی نبیت 1 فیصد کم ہے۔کورونا وائرس کی وجہ سے ہونے والے اثرات سے ہٹ کردیکھا جائے تو بیمنا فع گزشتہ سال کے اسی دورانیے کی نبیت مشحکم اور قدر رے زیادہ ہے۔

پی ٹی سی اہل صارفین کے بہتر تجربے اور نگیجنٹ پر توجہ مرکوز کر کے ،صارفین کے چھوڑ کے جانے کی شرح کو کم کرنے ، زیادہ سے زیادہ صارفین کوڈیجیٹل ادائیکیوں کی جانب ختفل کرنے اور اپنے مؤثر کسٹمر سروسز کے نظام کی مدد سے 50 فیصد سے زائد شکایات موقع پر دور کرنے میں کامیاب رہا۔ صارفین کے تجربے کو بہتر بنانے کیلئے پی ٹی سی ایل نے اس سال کی مثالی اقد امات کئے ہیں۔ ان اقد امات میں ،خرابی دور کرنے کیلئے در کاروقت میں کمی ،صارفین کے ساتھ مؤثر را بطے کے فروغ ، لائن ہینجنٹ کے ذریعے ان اقد امات کئے ہیں۔ لائن کے استحکام میں بہتری اور مؤثر سروس کی فرا ہمی کیلئے نوکیا سروس مینجمنٹ پلیٹ فارم اختیار کرنا بھی شامل ہے۔ 2020 کے دوسرے کو ارش کے دوران 24 گھنٹے کے اندر اندر شکایات کے ازالے کی شرح 90 فیصد سے زائدر ہی ۔
کار پوریٹ اور ہول سیل بزنس نے ترتی کا سفر جاری رکھا اور سال برسال کی بنیاد پر مجموعی آمدن میں 8 فیصد اضافہ حاصل کیا۔ یہ بی

ٹی سی امل کی آئی پی بینڈ وڈتھاوراس کی منیج ڈسروسز، کلاؤڈ اور دیگر آئی سی ٹی سروسز سیگسینٹس میس نمایاں مقام کی بدولت ممکن ہوا۔ قومی مواصلاتی سمپنی ہونے کے ناطے پی ٹی سی امل ڈیجیٹل پاکستان کے سفر میں ایک نمایاں مقام رکھتا ہے۔ اپنی کیرئیرسروسز کے ذریعے پی ٹی سی ایل نے ٹیلی کا م سروسز فراہم کرنے والے اداروں کوڈ بجیٹل ٹرانسفا رمیشن کے سفر کوجاری رکھنے کیلئے سازگار ماحول فراہم کرنے میں اپنا کردارادا کیا۔ اس طرح بین الاقوامی آمدن میں بھی گزشتہ سال کی اسی مدت کے مقابلے میں 6 فیصد اضافہ ہوا۔

ششاہی کیلئے پی ٹی سی ایل کا آپریٹنگ منافع 1.4 ارب روپے اور بعد از ٹیکس منافع 7.5 ارب روپے رہاجو گزشتہ سال کی اسی مدت کے مقابلے میں گئی سی ایل کا آپریٹنگ منافع 2.4 ارب روپے اور بعد از ٹیکس منافع 7.5 ارب روپے والے میں اضافہ نیٹ ورک اپ اپ گریڈ پر ہمونے والے اخراجات کے منتج میں فکسڈ اثاثہ جات کی ڈیپر پسیشن میں اضافہ شامل ہیں۔ تا ہم ایکس چیخو کی اپ گریڈیشن اور ایک سس نیٹ ورک کی فائبر ائزیشن کے منتج میں ناکارہ ہونے والے سامان کی فروخت پرزائد آمدن کے منتج میں گزشتہ سال کی نسبت خالص منافع میں فرق کو کم کرنے میں مدولی۔

آپ کی توجہ اس دورانیے کے پی ٹی سی ایل کے مالی حسابات کے نوٹے 13.2 کی طرف دلائی جاتی ہے جس میں پی ٹی سی ایل پنشن سکیم کے تحت کچھ ملاز مین کے حقوق سے متعلق چند معاملات مختلف عدالتوں میں زیرالتواء میں جیسا کہ ایکسٹرئل آڈیٹرزنے اپنی جائزہ رپورٹ میں نشاند ہی کی ہے۔

پی ٹی سی ایل نے کووڈ 19 کے اس مشکل وقت میں لوگوں کو معاونت فراہم کرنے کے لئے مثالی اقد امات کے مصارفین کوٹیر ف میں رعایت دینے ، حکومت کی ہمیلپ لائن تک مفت رسائی اورڈ یجیٹل آگہ کی سمپین چلانے کے علاوہ پی ٹی سی ایل گروپ نے 100 ملین روپ اور پی ٹی سی ایل کے ملاز مین نے اپنے دودنوں کی تخواہیں وزیراعظم پاکستان کے کووڈ 19 ریلیف فنڈ میں جمع کرائیں ۔ پی ٹی سی ایل نے شوکت خانم ریسر چ سنٹر کو مدوفر اہم کی ، پاکستان ریڈ کر سینٹ سوسائٹ کے ساتھ تعاون کیا اور نیشنل ڈیز اسٹر مینجمنٹ اتھارٹی (این ڈی ایم اے) کو ذاتی حفاظتی سامان (پی پی ای) فراہم کیا۔ پاکستان بھر میں سات ہزار مستحق خاند انوں کو ماہ رمضان میں راشن فراہم کیا گیا۔ پی ٹی سی ایل نے اپنے ملاز مین کی صحت اور شخط کو لیقینی بنانے کیلئے تمام ضروری مثان کوایک ماہ کاراش فراہم کیا گیا۔ پی ٹی سی ایل رضا کارٹرسٹ نے کورونا وائرس سے متاثرہ اپنے نان مینجمنٹ سٹاف کوایک ماہ کاراش فراہم کیا۔

ئی ٹی سی ایل کی مینجمنٹ اور ملاز مین مناسب قیمت پرمعیاری سروسز کی فراہمی کے ذریعے صارفین کا اولین امتخاب بننے اوراپنے شیئر ہولڈرز کیلئے ویلیو میں اضافے کے سلسلے میں پرعزم ہیں۔

اسلام آباد: 15جولائی 2020



NOTES



CONDENSED INTERIM
FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)



### INDEPENDENT AUDITORS' REVIEW REPORT To the members of Pakistan Telecommunication Company Limited

#### Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pakistan Telecommunication Company Limited ("the Company") as at 30 June 2020 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standards on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditors of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Emphasis of matter

We draw attention to Note 13.2 to the interim financial statements, which describes that matters relating to certain employees' rights under the PTCL pension scheme are pending with various courts. No provision for any effects on the Company that may result has been made in the interim financial statements. Our conclusion is not modified in respect of this matter.

### Other matter

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarter ended 30 June 2020 and 30 June 2019 have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditors' report is Atif Zamurrad Malik.

Mass Jem Dear 8 C

KPMG Taseer Hadi & Co. Chartered Accountants

Islamabad 28 July 2020



### **CONDENSED INTERIM** STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020 (UN-AUDITED)

	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital		51,000,000	51,000,000
Revenue reserves			
Insurance reserve		3,172,624	3,172,624
General reserve		27,497,072	27,497,072
Unappropriated profit		6,234,504	6,081,683
		36,904,200	36,751,379
		87,904,200	87,751,379
Liabilities			
Non-current liabilities			
Deferred income tax		5,098,225	5,932,356
Employees retirement benefits		28,536,862	27,042,310
Deferred government grants		7,955,197	7,578,974
Advances from customers		1,502,775	1,526,911
Lease liabilities		1,388,553	927,185
		44,481,612	43,007,736
Current liabilities			
Trade and other payables	6	80,243,252	78,261,680
Security deposits		587,444	583,739
Unpaid / unclaimed dividend		810,673	211,589
Current maturity of lease liabilities		187,003	177,955
		81,828,372	79,234,963
Total equity and liabilities		214,214,184	209,994,078

Contingencies and commitments

13

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

### **CONDENSED INTERIM** STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020 (UN-AUDITED)

	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Assets			
Non-current assets			
Property, plant and equipment	7	113,807,854	116,719,808
Right of use assets		1,766,232	1,144,505
Intangible assets		1,271,412	1,463,269
		116,845,498	119,327,582
Long term investments	8	14,236,284	8,936,284
Long term loans and advances	9	11,548,734	12,387,056
Contract costs		510,791	508,615
		143,141,307	141,159,537
Current assets			
Stores and spares		5,351,038	5,335,121
Contract costs		1,532,374	1,525,845
Trade debts and contract assets	10	22,283,451	20,258,574
Loans and advances		2,186,684	922,344
Income tax recoverable		16,550,710	17,756,175
Receivable from GoP		2,164,072	2,164,072
Prepayments and other receivables		13,951,323	16,697,980
Short term investments	11	-	6,906
Cash and bank balances	12	7,053,225	4,167,524
		71,072,877	68,834,541
Total assets		214,214,184	209,994,078

MMM Chief Financial Officer

President & CEO

Chairman

Chief Financial Officer

President & CEO



### **CONDENSED INTERIM** STATEMENT OF PROFIT OR LOSS FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

		Three mo	nths ended	Six month	s ended
	Note	June 30, 2020 Rs '000	June 30, 2019 Rs '000	June 30, 2020 Rs '000	June 30, 2019 Rs '000
Revenue	14	17,641,660	17,907,262	35,333,352	35,772,075
Cost of services		(13,746,355)	(13,617,063)	(28,013,952)	(26,752,776)
Gross profit		3,895,305	4,290,199	7,319,400	9,019,299
			,		
Administrative and general exper	ises	(1,502,577)	(1,654,879)	(3,159,097)	(3,206,927)
Selling and marketing expenses		(768,084)	(770,095)	(1,577,438)	(1,516,087)
Impairment loss on trade debts					
and contract assets		(484,400)	(480,000)	(1,151,259)	(922,000)
		(2,755,061)	(2,904,974)	(5,887,794)	(5,645,014)
Operating profit		1,140,244	1,385,225	1,431,606	3,374,285
Other income	15	1,072,642	1,340,583	2,621,019	2,347,660
Finance costs		(51,095)	(62,817)	(135,486)	(145,300)
Profit before tax		2,161,791	2,662,991	3,917,139	5,576,645
Provision for income tax		(670,160)	(881,294)	(1,214,318)	(1,784,527)
Profit for the period		1,491,631	1,781,697	2,702,821	3,792,118
Earnings per share - basic and					
diluted (Rupee)		0.29	0.35	0.53	0.74

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

### **CONDENSED INTERIM** STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Three mor	nths ended	Six month	s ended
Note	June 30, 2020 Rs '000	June 30, 2019 Rs '000	June 30, 2020 Rs '000	June 30, 2019 Rs '000
Profit for the period	1,491,631	1,781,697	2,702,821	3,792,118
Items that will not be reclassified to				
profit or loss:				
Remeasurement loss on employees				
retirement benefits	-	(1,186,233)	-	(1,186,233)
Tax effect	-	344,008	-	344,008
Other comprehensive income for the period	-	(842,225)	-	(842,225)
Total comprehensive income for the period	1,491,631	939,472	2,702,821	2,949,893

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

President & CEO

Chairman



Chief Financial Officer

President & CEO



### **CONDENSED INTERIM** STATEMENT OF CASH FLOWS FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

			nths ended
		June 30 2020	June 30 2019
	Note	Rs '000	Rs '000
Cash flows from operating activities			
Cash generated from operations	16	15,191,886	8,883,092
Employees retirement benefits paid		(535,109)	(601,456)
Advances from customers		43,537	564,601
Income tax paid		(842,982)	(953,037)
Net cash inflow from operating activities		13,857,332	7,893,200
Cash flows from investing activities			
Capital expenditure		(4,764,512)	(9,474,373)
Proceeds from disposal of property, plant and equipmen	t	812,237	236,541
Addition to contract costs		(1,484,333)	(603,609)
Long term loans and advances		(30,074)	(269,350)
Long term investment in PTML		(4,500,000)	-
Return on long term loan to subsidiaries		551,397	319,222
Return on short term investments		166,438	279,468
Government grants received		598,671	-
Net cash outflow from investing activities		(8,650,176)	(9,512,101)
Cash flows from financing activities			
Dividend paid		(1,950,916)	(2,600,450)
Lease liabilities		(377,445)	(80,471)
Net cash outflow from financing activities		(2,328,361)	(2,680,921)
Net increase / (decrease) in cash and cash equivalents		2,878,795	(4,299,822)
Cash and cash equivalents at the beginning of the period	i	4,174,430	9,590,981
Cash and cash equivalents at the end of the period	17	7,053,225	5,291,159

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

### **CONDENSED INTERIM**

# STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Issued, subscribed	Issued, subscribed and paid-up capital		Revenue reserves	Se	
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	Total
Balance as at December 31, 2018 Total comprehensive income for the period	37,740,000	13,260,000	2,985,696	27,497,072	2,088,583	83,571,351
Profit for the six months period ended June 30, 2019	1	1	1	1	3,792,118	3,792,118
Other comprehensive income for the period	1	Î	i	1	(842,225)	(842,225)
	,	,	,	,	2,949,893	2,949,893
Transfer to insurance reserve	1	ı	186,928	1	(186,928)	1
	37,740,000	13,260,000	3,172,624	27,497,072	4,851,548	86,521,244
Distribution to owners of the Company Interim dividend for the year ended December 31, 2019 - Re 0.5 per share					(2,550,000)	(2,550,000)
Balance as at June 30,2019 Total comprehensive income for the period	37,740,000	13,260,000	3,172,624	27,497,072	2,301,548	83,971,244
Profit for the six months period ended December 31, 2019 Other comprehensive income for the period	1 1	1 1	1 1	1 1	2,555,117	2,555,117
	,	,	,	'	3,780,135	3,780,135
Balance as at December 31, 2019 Total commonly income for the nariod	37,740,000	13,260,000	3,172,624	27,497,072	6,081,683	87,751,379
Profit for the six months period ended June 30, 2020  Other comprehensive income for the period	1 1	1 1		1 1	2,702,821	2,702,821
Distribution to owners of the Company	1	'	'	,	2,702,821	2,702,821
Final dividend for the year ended December 31, 2019 - Re 0.5 per share	1	ı	ı	,	(2,550,000)	(2,550,000)
	1	1	1	1	152,821	152,821
Balance as at June 30, 2020	37,740,000	13,260,000	3,172,624	27,497,072	6,234,504	87,904,200

Chief Financial Officer

President & CEO

Chairman



Rashidkhan President & CEO



FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

### 1. THE COMPANY AND ITS OPERATIONS

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

During the half year ended 30 June 2020, the COVID-19 pandemic emerged which impacted the economy in general. Due to temporary lockdown imposed to counter COVID-19 outbreak, there is a negative impact of approximately Rs 565,958 thousand on the revenues of the company.

### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3. BASIS OF PREPARATION

These condensed interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. These condensed interim financial statements should be read in conjunction with the Company's latest annual financial statements as at and for the year ended December 31, 2019.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgments made by the management in the preparation of these condensed interim financial statements are the same as those used in the preparation of audited financial statements of the Company for the year ended December 31, 2019.

### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this condensed interim financial statements are consistent with those followed in the preparation of the Company's audited financial statements for the year ended December 31, 2019.

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Ν	lote	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
6.	TRADE AND OTHER PAYABLES			
٥.	Trade creditors		10,549,740	11,289,895
	Accrued and other liabilities	6.1	28,263,545	27,657,593
	Technical services assistance fee		23,485,070	21,297,281
	Advances from customers / contract liabilities		5,970,616	5,932,578
	Retention money / payable to contractors and suppliers		6,908,689	6,761,684
	Income tax collected / deducted at source		296,068	718,313
	Payable to subsidiaries on account of group taxation		3,401,122	3,401,122
	Sales tax payable		1,368,402	1,203,214
	1 3		80,243,252	78,261,680
6.1	Accrued and other liabilities			
	Accrued liabilities for operational expenses		6,694,673	5,484,769
	Amount withheld on account of provincial levies (Sub-jud	lice)		
	for ICH operations	,	12,110,803	12,110,803
	Accrual for Government / regulatory expenses		8,578,846	8,305,315
	Accrued wages		312,239	1,160,504
	Others		566,984	596,202
			28,263,545	27,657,593
7.	DDODEDTY DI ANT AND EQUIDMENT			
1.	PROPERTY, PLANT AND EQUIPMENT Operating fixed assets	7.1	103,561,454	103,626,162
	Capital work-in-progress	7.1	103,301,434	13,093,646
	Capital Work-III-progress	7.3	113,807,854	116,719,808
			113,007,034	110,719,008
			June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
7.1	Operating fixed assets			
	Opening net book value		103,626,162	91,947,710
	Additions during six months period	7.2	7,611,758	7,528,823
			111,237,920	99,476,533
	Disposals during the period - at net book value		(2,171)	(15,969)
	Depreciation charge for the period		(7,674,295)	(6,920,897)
			(7,676,466)	(6,936,866)
	Closing net book value		103,561,454	92,539,667

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FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

		June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
7.2	Detail of additions during the period:		
	Leasehold land	-	10,563
	Buildings on freehold land	86,682	36,797
	Buildings on leasehold land	27,876	20,057
	Lines and wires	3,672,557	1,939,954
	Apparatus, plant and equipment	3,455,115	5,384,812
	Office equipment	124,132	16,196
	Computer equipment	13,724	40,474
	Furniture and fittings	2,525	2,582
	Vehicles	21,350	77,388
	Submarine cables	207,797	
		7,611,758	7,528,823

- 7.3 Additions to CWIP during the six months period ended June 30, 2020 were Rs 4,731,254 thousand (June 30, 2019: Rs 9,305,984 thousand).
- During the period investment of Rs 4,500,000 thousand was made in PTML against issuance of 450,000,000 ordinary shares of Rs 10 each for consideration received in cash and Rs 800,000 thousand investment made in Ubank against issuance of 80,000,000 ordinary shares of Rs 10 each by conversion of subordinated lean into share capital.

	by conversion of subordinated loan into share capital.	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
9	LONG TERM LOANS AND ADVANCES			
	Loans to PTML - unsecured		7,500,000	7,500,000
	Loans to Ubank - unsecured		3,200,000	4,000,000
	Loans to employees - secured		809,177	828,438
	Others		39,557	58,618
			11,548,734	12,387,056
10	TRADE DEBTS AND CONTRACT ASSETS			
	Trade debts		25,983,720	22,734,097
	Contract assets		5,107,352	5,177,698
			31,091,072	27,911,795
	Allowance for expected credit loss		(8,807,621)	(7,653,221)
			22,283,451	20,258,574
11	SHORT TERM INVESTMENTS			
	Investment in mutual funds - FVTPL		-	6,906
			-	6,906
12	CASH AND BANK BALANCES			
	Cash in hand		151,093	51,335
	Balances with banks:	12.1		
	Deposit accounts local currency		1,034,222	2,304,244
	Current accounts			
	Local currency		4,185,618	1,103,129
	Foreign currency		1,682,292	708,816
			5,867,910	1,811,945
_			7,053,225	4,167,524

12.1 Bank balance includes Rs 10,266 thousands (December 31, 2019: Rs 147,092 thousand) carrying profit at the rate of 3.25% (December 31, 2019: 7%) per annum from Shariah compliant arrangements.

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

#### 13. CONTINGENCIES AND COMMITMENTS

There has been no material change in contingencies as disclosed in the last audited financial statements of the Company for the year ended December 31, 2019, except as disclosed in note 13.1.

- 13.1 For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 21,487,780 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- 13.2 Further, there has been no change in the status of pension case as disclosed in the annual financial statements for the year ended December 31, 2019. As also disclosed in the annual financial statements, under the circumstances, management of the Company, on the basis of legal advice, believes that the Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim financial statements.

	2020 (Un-Audited) Rs '000	2019 (Audited) Rs '000
13.3 Bank guarantee and bid bonds issued in favour of :		
Universal Service Fund (USF) against government grants	3,785,496	4,065,496
Others	2,431,419	2,539,018
	6,216,915	6,604,514

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### 13.4 Commitments

Commitments, in respect of contracts for capital expenditure amount to Rs 3,540,514 thousand (December 31, 2019: Rs 4,065,672 thousand).

### 14 REVENUE

The Company principally obtains revenue from providing telecommunication services such as Broadband, IPTV, Voice, data, wireless services, interconnect, corporate and international services. For bundled packages, the Company accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate products and services in a bundle based on their stand alone selling prices.

The Company generates revenue from the following performance obligations of its telecommunication services.

telecommunication services.	Six mor	nths ended
	June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
Revenue segments		
Broadband and IPTV	13,549,171	14,049,539
Voice services	5,420,949	6,461,578
Wireless data	1,126,699	1,046,732
Revenue from retail customers	20,096,819	21,557,849
Corporate and wholesale	11,296,694	10,494,223
International	3,939,839	3,720,003
Total revenue	35,333,352	35,772,075



FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

14.1 Revenue is stated net of trade discount amounting to Rs 35,414 thousand (June 30, 2019 Rs 34,092 thousand) and sales and other taxes directly attributable to sales amounting to Rs 5,341,226 thousand (June 30, 2019: Rs 4,810,409 thousand)

		_	Six mon		
			June 30	June 30	
			2020	2019	
			(Un-Audited)	(Un-Audited)	
		Note	Rs '000	Rs '000	
15	OTHER INCOME				
	Income from financial assets	15.1	1,286,952	1,646,348	
	Income from non-financial assets		1,334,067	701,312	
			2,621,019	2,347,660	

15.1 Income from financial assets include Rs 190 thousand (June 30, 2019: Rs 744 thousand) earned from Shariah compliant arrangements.

	Tom Shahari compilant arrangements.	Six months ended	
	_	June 30, 2020 (Un-Audited)	June 30, 2019 (Un-Audited)
		Rs '000	` Rs '000
6	CASH GENERATED FROM OPERATIONS		
	Profit before tax	3,917,139	5,576,645
	Adjustments for non-cash charges and other items:		
	Depreciation of property, plant and equipment	7,674,295	6,920,897
	Amortization of intangible assets	191,857	258,230
	Depreciation of right of use assets	160,395	139,487
	Amortization of contract costs	1,475,628	443,707
	Provision for obsolete stores and spares	(836)	-
	Impairment loss on trade debts and contract assets	1,151,259	922,000
	Provision for employees retirement benefits	2,029,661	2,094,449
	Gain on disposal of property, plant and equipment	(810,066)	(220,571)
	Return on bank deposits	(185,979)	(196,703)
	Imputed interest on long term loans	(6,934)	2,958
	Imputed interest on lease liabilities	65,739	60,848
	Return on long term loan to subsidiaries	(758,294)	(583,714)
	Unearned revenue realised	(67,673)	(46,555)
	Gain on investment measured at fair value through profit or los	,	(92,925)
	Release of deferred government grants	(220,062)	(209,029)
		14,615,102	15,069,724
	Effect on cash flows due to working capital changes:	,	
	Decrease / (increase) in current assets:		
	Stores and spares	(15,082)	1,365,648
	Trade debts and contract assets	(3,176,136)	(4,593,974)
	Loans and advances	(1,189,011)	(735,831)
	Prepayments and other receivables	2,974,121	(1,792,730)
		(1,406,108)	(5,756,887)
	Increase in current liabilities:	(:,::::)	(=,:==,==:,
	Trade and other payables	1,979,187	(430,157)
	Security deposits	3,705	412
	assam, aspesme	15,191,886	8,883,092
7	CASH AND CASH EQUIVALENTS		
	Short term investments	-	244,720
	Cash and bank balances	7,053,225	5,046,439
		7,053,225	5,291,159

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

Six months ended			
June 30	June 30		
2020	2019		
(Un-Audited) (Un-Audited			
Rs '000	Rs '000		

### 18 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Relationship with the Company	Nature of transaction		
i. Shareholders	Technical services assistance fee - note 18.1	1,289,478	1,258,546
ii. Subsidiaries	Sale of goods and services Purchase of goods and services Mark up on long term loans Long term investments in subsidiaries	2,550,055 1,439,207 758,294 5,300,000	2,652,662 1,374,504 583,714
iii. Associated undertakings	Sale of goods and services Purchase of goods and services	2,034,109 289,116	1,537,202 289,022
iv. Employees contribution plan	PTCL Employees GPF Trust - net	55,577	37,136
v. Employees retirement benefit plan	Contribution to the plan- Gratuity	30,015	58,301
vi. Other related parties	Charge under license obligations	804,539	804,346
 vii. Directors, Chief Executive and Key management personnel	Fee and remuneration including benefits and perquisites	410,229	779,188

and Key management personnel benefits and perquisites	410,229	779,188
	June 30, D 2020 (Un-Audited) Rs '000	ecember 31, 2019 (Audited) Rs '000
Period / year-end balances Receivables from related parties		
Long term loans to subsidiaries	10,700,000	11,500,000
Trade debts		
- Subsidiaries	253,754	431,164
- Associated undertakings	8,882,872	6,267,566
Other receivables		
- Subsidiaries	9,197,744	12,634,977
- Associated undertakings	71,305	71,305
- PTCL Employees GPF Trust	51,877	107,454
- Pakistan Telecommunication Employees Trust (PTET)	3,189	94
- Long term loans to executives and key management personnel	86,183	68,135
Bank deposit with subsidiary	342	565,434

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FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Payables to related parties		
Trade creditors		
- Subsidiaries	1,075,993	969,409
- Associated undertakings	1,062,359	887,697
- The Government of Pakistan related entities	656,672	1,301,247
Security deposits from subsidiary	3,623	3,623
Retention money payable to associated undertakings	3,055	3,055
Technical services assistance fee payable to Etisalat	23,485,070	21,297,281
Pakistan Telecommunication Company Limited Employees		
Gratuity Fund	209,120	137,974
Pakistan Telecommunication Employees Trust (PTET)	4,695,658	4,135,611

18.1 This represents the Company's share of fee payable to Emirates Telecommunication Corporation (Etisalat) under an agreement for technical services at the rate of 3.5% of Pakistan Telecommunication Group's consolidated revenue.

#### 19 OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

	Gross amounts subject to setoff Rs '000	Offset Rs '000	Net amount Rs '000	Amount not in scope of offsetting Rs '000	Net as per statement of financial position Rs '000
As at June 30, 2020 Trade debts and contract					
assets	11,836,398	(2,503,586)	9,332,812	21,758,260	31,091,072
Trade creditors	(3,339,664)	2,503,586	(836,078)	(9,713,662)	(10,549,740)
As at December 31, 2019 Trade debts and contract					
assets	14,335,367	(6,709,298)	7,626,068	20,285,727	27,911,795
Trade creditors	(7,252,473)	6,709,298	(543,174)	(10,746,721)	(11,289,895)

#### 20 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The Company's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited financial statements of the Company for the year ended December 31, 2019.

The carrying amount of all financial assets and financial liabilities are estimated to approximate their fair values.

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

### 21 CORRESPONDING FIGURES

Following corresponding figures have been reclassified for appropriate presentation of operating results

Condensed Interim Statement of Profit or Loss

	As previuosly reported Rs '000	Reclassified Rs '000	As reclassified Rs '000
Cost of services	(26,745,556)	(7,220)	(26,752,776)
Administrative and general expenses Impairment loss on trade debts	(4,216,444)	87,517 (922,000)	(3,206,927) (922,000)
Selling and marketing expenses	(1,435,790)	(80,297)	(1,516,087)

Condensed Interim Statement of Cash Flows

Reclassification from	Reclassification to	Rs '000
Cash generated from operations	Cash flows from investing activites	603,609

### 22 DATE OF AUTHORIZATION FOR ISSUE OF CONDENSED INTERIM FINANCIAL STATEMENTS

This condensed interim financial statements for the six months period ended June 30, 2020 were authorized for issue by the Board of Directors of the Company on July 15, 2020.

Chief Financial Officer

President & CEO

Rashiel Khan

Chairman

NOTES	



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)



# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2020 (UN-AUDITED)

	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Established Park 1997			
Equity and liabilities			
Equity			
Share capital and reserves Share capital		51 000 000	51 000 000
Revenue reserves		51,000,000	51,000,000
Insurance reserve		2 172 624	2 172 624
		3,172,624	3,172,624
General reserve		27,497,072	27,497,072
Unappropriated (loss) / profit		(1,024,252)	1,492,423
Chale da managed a blanca and a second		29,645,444	32,162,119
Statutory and other reserves		285,013	285,013
Unrealized gain / (loss) on investments		0.040	(0.770)
measured at fair value through OCI		3,962	(8,779)
I totalitation		80,934,419	83,438,353
Liabilities Non-current liabilities			
		20 245 275	10.71/ 407
Long term loans from banks		28,345,365	19,716,427
Subordinated debt		599,280	599,400
Deposits from banking customers		3,981,919	3,766,456
Lease liabilities		17,195,767	17,312,174
Deferred income tax		5,077,435	7,102,905
Employees retirement benefits		28,582,952	27,123,119
Deferred government grants		19,080,681	19,182,858
Advances from customers		1,502,775	1,526,911
Long term vendor liability		26,526,986	25,709,208
		130,893,160	122,039,458
Current liabilities			
Trade and other payables	6	87,934,027	87,830,054
Deposits from banking customers		23,823,867	18,958,369
Interest accrued		2,900,600	1,658,615
Short term running finance		4,038,821	4,058,444
Current portion of:			
Long term loans from banks		9,564,219	11,300,239
Lease liabilities		2,587,741	2,440,869
Long term vendor liability		14,010,479	12,522,539
Security deposits		1,338,615	1,359,489
Unpaid / unclaimed dividend		810,673	211,589
·		147,009,042	140,340,207
Total equity and liabilities		358,836,621	345,818,018

Contingencies and commitments

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The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2020 (UN-AUDITED)

	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Assets			
Non-current assets			
Property, plant and equipment	7	189,396,818	190,009,353
Right of use assets		19,607,719	20,176,320
Intangible assets		26,864,497	28,099,965
Long term investments		51,427	51,427
Long term loans and advances		848,734	890,600
Long term loans to banking customers		1,199,414	474,351
Contract costs		584,450	637,743
		238,553,059	240,339,759
Current assets			
Stock in trade, stores and spares		5,675,674	5,642,513
Trade debts and contract assets	8	24,322,764	21,701,204
Loans to banking customers		23,337,130	20,899,728
Loans and advances		2,262,520	1,063,243
Contract costs		2,415,014	2,511,646
Income tax recoverable		24,488,652	24,577,280
Receivable from the Government			
of Pakistan		2,164,072	2,164,072
Deposits, prepayments and other			
receivables	_	14,421,480	10,671,218
Short term investments	9	8,898,839	9,076,445
Cash and bank balances	10	12,297,417	7,170,910
		120,283,562	105,478,259
 Total assets		358,836,621	345,818,018

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Chief Financial Officer

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President & CEO

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### CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

			onths ended		ths ended
		June 30,	June 30,	June 30,	June 30,
	Note	2020 Rs '000	2019 Rs '000	2020 Rs '000	2019 Rs '000
Revenue	12	31,049,524	32,773,217	62,904,468	66,308,181
Cost of services		(23,467,957)	(24,447,656)	(47,294,543)	(48,088,289)
Gross profit		7,581,567	8,325,561	15,609,925	18,219,892
Administrative and general expenses		(4,086,230)	(4,175,587)	(8,446,694)	(8,251,368)
Selling and marketing expenses		(1,599,655)	(1,690,303)	(3,399,154)	(3,423,069)
Impairment loss on trade debts					
and contract assets		(856,826)	(639,723)	(1,995,059)	(1,249,068)
		(6,542,711)	(6,505,613)	(13,840,907)	(12,923,505)
Operating profit		1,038,856	1,819,948	1,769,018	5,296,387
Other income	13	1,385,070	1,788,429	3,671,082	3,258,161
Finance costs		(1,774,196)	(2,976,562)	(5,311,856)	(5,040,713)
Profit before tax		649,730	631,815	128,244	3,513,835
Provision for income tax		(209,681)	(287,046)	(94,919)	(1,171,152)
Profit for the period		440,049	344,769	33,325	2,342,683

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

### CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Three mo June 30, 2020 Rs '000	June 30, 2019 Rs '000	Six mon June 30, 2020 Rs '000	June 30, 2019 Rs '000
Profit for the period	440,049	344,769	33,325	2,342,683
Other comprehensive income for the period				
Items that will not be reclassified to profit or loss:				
Remeasurement loss on employees retirement benefits		(1 104 222)		(1,186,233)
Tax effect of remeasurement loss on	-	(1,186,233)	-	(1,100,233)
employees retirement benefits	-	344,008	-	344,008
	-	(842,225)	-	(842,225)
Items that may be subsequently reclassified to profit or loss:				
Gain / (loss) on revaluation of assets (Gain) / loss on revaluation of assets	69,957	(1,481)	110,640	(2,462)
transferred to profit or loss	(45,699)	372	(65,813)	491
Tax effect of revaluation of assets	(21,145)	554	(32,086)	579
	3,113	(555)	12,741	(1,392)
	3,113	(842,780)	12,741	(843,617)
Total comprehensive income / (loss) for the period	d 443,162	(498,011)	46,066	1,499,066

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman



Chief Financial Officer

President & CEO



# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

		Six mor	nonths ended	
	Note	June 30, 2020 Rs '000	June 30, 2019 Rs '000	
Cash flows from operating activities				
Cash generated from operations	14	14,089,185	19,185,804	
Employees retirement benefits paid		(633,518)	(717,955)	
Finance cost paid		(4,008,001)	(4,011,274)	
Income tax paid		(2,063,847)	(1,780,294)	
Net cash inflow from operating activities		7,383,819	12,676,281	
Cash flows from investing activities				
Capital expenditure		(13,540,859)	(12,498,399)	
Proceeds from disposal of property, plant and equipment	863,701	287,745		
Additions to contract costs		(2,080,061)	(1,400,423)	
Long term loans and advances		48,800	(215,289)	
Government grants received		757,885	722,900	
Return on long term loans and short term investments		567,016	667,398	
Net cash outflow from investing activities		(13,383,518)	(12,436,068)	
Cash flows from financing activities				
Loans from banks		6,892,918	261,668	
Subordinated debt		(120)	(120)	
Vendor liability		2,305,718	(4,115,990)	
Customers deposits		5,080,961	(453,906)	
Lease liabilities		(1,360,338)	(2,096,858)	
Dividend paid		(1,950,916)	(2,600,450)	
Net cash inflow / (outflow) from financing activities		10,968,223	(9,005,656)	
Net increase / (decrease) in cash and cash equivalents		4,968,524	(8,765,443)	
Cash and cash equivalents at the beginning of the period	d	12,188,911	23,916,453	
Cash and cash equivalents at the end of the period	15	17,157,435	15,151,010	

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.



President & CEO

Chairman

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

Post of the second control to the period of the second control to the second control t		Issued, subscribed	Issued, subscribed and paid-up capital		Revenue reserves				
Physics in 1000   13,260,000   2,985,696   27,497,072   1,535,145   221,601   (29) 83,201   (25) 8		Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	Statutory and other reserves	Unrealized (loss)/gain of investments measured at fair value through OC	
to the period ioid ended June 30, 2019  The reserves  The period ford ended June 30, 2020  The reserves  The period ioid ended June 30, 2020  The reserves  The res					(Rupee	(000, ui si			
or the period for ended June 30, 2019	Balance as at December 31, 2018	37,740,000	13,260,000	2,985,696	27,497,072	1,535,145	221,601	(29)	83,239,485
e Hotding Company as rended  O.5 per share  10.5 per share  10	Total comprehensive income for the period Profit for the six months period ended June 30, 2019 Other comprehensive income	1 1	1 1	1 1	1 1	2,342,683 (842,225)	1 1	(1,392)	2,342,683 (843,617)
e Holding Company  are ended  O.S. per share  19  37,740,000  13,260,000  3,172,624  27,497,072  298,675  221,601  (1,421)  82,1  10,610  10,6	Transfer to insurance reserve	1 1		186,928	1 1	(186,928)	1 1	(7,392)	-,499,066
iod ended December 31, 2019	Distribution to owners of the Holding Company Interim dividend for the year ended December 31, 2019 - Re 0.5 per share	1	1	1	1	(2,550,000)	1	1	(2,550,000)
iod ended December 31, 2019	Balance as at June 30, 2019	37,740,000	13,260,000	3,172,624	27,497,072	298,675	221,601	(1,421)	82,188,551
Per reserves  2019  2019  2019  2019  or the period iod ended June 30, 2020	Profit for the six months period ended December 31, 2019 Other comprehensive income	1 1	1 1	1 1	1 1	34,417 1,222,743 1,257,160	1 1	(7,358) (7,358)	34,417 1,215,385 1,249,802
2019  2019  37,740,000 13,260,000 3,172,624 27,497,072 1,492,423 285,013 (8,779) 83,4  or the period find ended June 30, 2020	Transfer to statutory and other reserves	1	1	1	1	(63,412)	63,412		1
or the period iod ended June 30, 2020	Balance as at December 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	1,492,423	285,013	(8,779)	83,438,353
e	Total comprehensive income for the period Profit for the six months period ended June 30, 2020 Other comprehensive income	1 1	1 1	1 1	1 1	33,325	1 1	12,741	33,325 12,741 46,066
e Holding Company rended (2,550,000)	Transfer to insurance reserve	1	ı	1	1	1	1	1	ı
37,740,000 13,260,000 3,172,624 27,497,072 (1,024,252) 285,013 3,962	Distribution to owners of the Holding Company Final dividend for the year ended December 31, 2019 - Re 0.5 per share	1	1	,	1	(2,550,000)	1	1	(2,550,000)
	Balance as at June 30, 2020	37,740,000	13,260,000	3,172,624	27,497,072	(1,024,252)	285,013	3,962	80,934,419

Chief Financial Officer President & CEO

Chairman

Chief Financial Officer

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### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

#### 1. Legal status and nature of business

### 1.1 Constitution and ownership

The condensed consolidated interim financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries ("the Group") comprise of the financial information of:

#### Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

### Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Plot No. 55-C, Jinnah Avenue, Blue Area, Islamabad.

### U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Jinnah Super Market F-7 Markaz, Islamabad.

### DVCOM Data (Private) Limited (DVCOM Data)

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) License of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

### Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of Smart Sky is located at PTCL Headquarters, G-8/4, Islamabad.

### 1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of U Bank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

During the half year ended 30 June 2020, the COVID-19 pandemic emerged which impacted the economy in general. Due to temporary lockdown imposed to counter COVID-19 outbreak, there is a negative impact of approximately Rs 2,332,958 thousand on the revenues of the Group.

### 2. Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of

### NOTES TO AND FORMING PART OF THE

### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for consolidated subsidiary also includes the following:

- Microfinance Institutions Ordinance, 2001 (the MFI Ordinance); and
- Directives issued by the Securities and Exchange Commission of Pakistan (SECP) and State Bank of Pakistan (SBP).

Where the requirements of the Companies Act, 2017, the MFI Ordinance and the directives issued by the SECP and SBP differ with the requirements of IAS 34, the requirements of the Companies Act, 2017, the Microfinance Ordinance, 2001, or the requirements of the said directives shall prevail.

### 3 Basis of preparation

These condensed consolidated interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual consolidated financial statements. These condensed consolidated interim financial statements should be read in conjunction with the Group's latest annual consolidated financial statements as at and for the year ended December 31, 2019.

### 4. Critical accounting estimates and judgements

The preparation of this condensed consolidated interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. Estimates and judgements made by the management in the preparation of this condensed consolidated interim financial information are the same as those used in the preparation of annual audited consolidated financial statements of the Group for the year ended December 31, 2019, except as disclosed in note 4.1.

4.1. The Group applies probability approach and constrains the unused resources pertaining to remaining performance obligations as at the reporting date for recognition of revenue against cash consideration received.

During the period, the breakage estimate for the unused resources was revised in accordance with the probability approach and customer usage trends. Had the change not been made, contract liability in respect of the remaining performance obligation as at the reporting date would have been higher by Rs 296 million and revenue for the six months would have been lower by the same amount.

### 5. Significant accounting policies

The accounting policies and the methods of computations adopted in the preparation of this condensed consolidated interim financial information are consistent with those followed in the preparation of the consolidated annual audited financial statements for the year ended December 31, 2019.

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### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Note	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
6	Trade and other payables		
	Trade creditors	11,763,642	12,670,240
	Accrued and other liabilities 6.1	34,212,921	35,022,799
	Technical services assistance fee	23,485,070	21,297,281
	Advances from customers / contract liability	9,533,077	9,834,302
	Retention money / payable to contractors and suppliers	6,908,689	6,761,684
	Income tax collected from subscribers / deducted at source	636,990	1,012,664
	Sales tax payable	1,368,402	1,203,214
	Payable to provident fund	25,236	27,870
	- ajabie te premaent ana	87,934,027	87,830,054
6.1	Accrued and other liabilities	7	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Accrued liabilities for operational expenses	10,338,426	9,529,099
	Amount withheld on account of provincial levies (Sub-judice)		
	for ICH operations	12,110,803	12,110,803
	Accrual for Government / regulatory expenses	9,943,484	10,312,860
	Accrued wages	651,099	1,537,485
	Others	1,169,109	1,532,552
		34,212,921	35,022,799
7	Property, plant and equipment		
,	Operating fixed assets 7.1	170,533,823	168,066,793
	Capital work-in-progress 7.3	18,862,995	21,942,560
	Capital Work-in-progress 7.5	189,396,818	
_		107,070,010	190,009,353
- <del></del>	Operating fixed assets	June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
7.1	Operating fixed assets	June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
7.1	Opening net book value	June 30, 2020 (Un-Audited) Rs '000	June 30, 2019 (Un-Audited) Rs '000
7.1		June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595
7.1	Opening net book value Additions during the period 7.2	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063
7.1	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827 (53,247)	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294)
7.1	Opening net book value Additions during the period 7.2	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827 (53,247) (13,617,757)	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366)
7.1	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827 (53,247) (13,617,757) (13,671,004)	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660)
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827 (53,247) (13,617,757)	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366)
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period:	June 30, 2020 (Un-Audited) Rs '000 168,066,793 16,138,034 184,204,827 (53,247) (13,617,757) (13,671,004)	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797 93,897
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797 93,897 1,939,954
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires Apparatus, plant and equipment	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000  156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403  10,563 36,797 93,897 1,939,954 9,192,157
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period:  Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires  Apparatus, plant and equipment  Office equipment	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000  156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403  10,563 36,797 93,897 1,939,954 9,192,157 27,468
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires Apparatus, plant and equipment  Office equipment  Computer equipment	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797 93,897 1,939,954 9,192,157 27,468 770,184
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires Apparatus, plant and equipment Office equipment Computer equipment Furniture and fittings	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797 93,897 1,939,954 9,192,157 27,468 770,184 17,187
	Opening net book value Additions during the period 7.2  Disposals / transfers during the period - at net book value Depreciation and impairment for the period  Closing net book value  Detail of additions during the period: Leasehold land Buildings on freehold land Buildings on leasehold land Lines and wires Apparatus, plant and equipment  Office equipment  Computer equipment	June 30, 2020 (Un-Audited) Rs '000  168,066,793	June 30, 2019 (Un-Audited) Rs '000 156,293,468 12,165,595 168,459,063 (69,294) (14,371,366) (14,440,660) 154,018,403 10,563 36,797 93,897 1,939,954 9,192,157 27,468 770,184

<sup>7.3</sup> Additions to CWIP during the six months period ended June 30, 2020 were Rs 13,564,437 thousand (June 30, 2019: Rs 12,096,600 thousand).

### NOTES TO AND FORMING PART OF THE

### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

		June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
8	Trade debts and contract assets		
	Trade debts	28,335,110	24,442,641
	Contract assets	5,326,673	5,401,830
		33,661,783	29,844,471
	Accumulated impairment loss on trade debts and contract assets	(9,339,019)	(8,143,267)
		24,322,764	21,701,204
9	Short term investments		
	Amortized cost		
	Term deposit receipts	4,000,000	2,100,000
	Fair value through profit or loss		
	Units of mutual fund	-	6,906
	Fair value through other comprehensive income		
	Market treasury bills	4,898,839	6,969,539
		8,898,839	9,076,445
10	Cash and bank balances		
	Cash in hand	1,200,067	745,393
	Balances with banks:		
	Local currency		
	Current account maintained with SBP	1,287,811	1,097,602
	Current accounts	4,775,977	1,114,250
	Saving accounts	2,910,691	3,139,180
		8,974,479	5,351,032
	Foreign currency		
	Current accounts	1,682,292	708,816
	Saving accounts	440,579	365,669
		2,122,871	1,074,485
		12,297,417	7,170,910

### 11 Contingencies and commitments

There has been no material change in contingencies as disclosed in the last audited consolidated financial statements for the year ended December 31, 2019 except as disclosed in note 11.1.

- 11.1 For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits of the Holding Company. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 21,487,780 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- 11.2 Further, there has been no change in the status of the Holding Company's pension case as disclosed in the annual consolidated financial statements for the year ended December 31, 2019. As also disclosed in the annual consolidated financial statements, under the circumstances, management of the Holding Company, on the basis of legal advice, believes that the Holding Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim consolidated financial statements.



### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
11.3 Bank guarantees and bid bonds of Group issued in favor of:		
Universal Service Fund (USF) against government grants	10,785,695	11,046,095
Pakistan Telecommunication Authority against		
3G and 2G Licenses	630,188	582,563
Others	2,879,556	2,957,130
	14,295,439	14,585,788
11.4 Commitments - Group		
Standby Letter of Guarantee	9,600	9,600
Letters of credit for purchase of stock	38,126	78,531
Contracts for capital expenditure	9,841,220	15,052,277
	9,888,946	15,140,408

#### 12 Revenue

The Group mainly generates revenue from providing telecommunication services such as data, voice, IPTV, connectivity services, interconnect, information and communication technology (ICT), digital solutions and equipment sales, messaging services, sales of mobile devices etc. Further, U Bank provides banking and microfinance services.

Services are offered separately and as bundled packages along with other services and/or devices. For bundled packages, the Group accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate product and services (i.e. distinct performance obligations, "POs") in a bundle based on their stand-alone selling prices.

	Six mo	onths ended
	June 30,	June 30,
	2020	2019
	(Un-Audited)	(Un-Audited)
	Rs '000	Rs '000
Broadband and IPTV	13,505,480	14,006,340
Cellular and other wireless services	24,383,966	29,274,307
Fixed line voice services	4,934,603	5,809,990
Revenue from retail customers	42,824,049	49,090,637
Corporate and wholesale	11,039,868	10,164,829
International	4,590,250	3,972,748
Banking	4,450,301	3,079,967
Total revenue	62,904,468	66,308,181

12.1 Revenue is stated net of trade discount amounting to Rs 952,414 thousand (June 30, 2019: Rs 1,017,092 thousand) and sales and other taxes directly attributable to sales amounting to Rs 9,777,226 thousand (June 30, 2019: Rs 6,432,409 thousand).

### NOTES TO AND FORMING PART OF THE

### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Six mo June 30, 2020 (Un-Audited)	nths ended June 30, 2019 (Un-Audited)
	Rs '000	Rs '000
13 Other income		
Income from financial assets	1,317,348	1,838,997
Income from non-financial assets	2,353,734	1,419,164
income nom non-inancial assets	3,671,082	3,258,161
14 Cash generated from operations	2,2 ,22	-, -, -
Profit before tax	128,244	3,513,835
Adjustments for non-cash charges and other items:	120,211	0,010,000
Depreciation of property, plant and equipment	13,617,757	14,371,366
Amortization of intangible assets	1,752,509	1,803,838
Amortization of contract costs	2,229,986	1,044,545
Depreciation of right of use assets	1,890,601	1,697,049
Loss allowance on trade and other receivables, including	.,0,0,00.	1,077,017
contract assets	1,192,611	957,569
Impairment loss on non performing loans	.,.,2,0	707,007
to banking customers	802,448	291,499
Provision for obsolete stores and spares	(836)	(3,910)
Employees retirement benefits	2,093,351	2,147,725
Imputed interest on long term loans	(6,934)	2,958
Imputed interest on lease liabilities	68,803	926,723
Unearned revenue realized	(67,673)	,20,,20
Gain on disposal of property, plant and equipment	(845,105)	(231,517)
Loss on write-off of property, plant and equipment	(0 10, 100)	13,066
Gain on disposal of investments measured at fair value	(64,787)	(92,434)
Return on bank deposits and Government securities	(857,780)	(977,313)
Government grants recognized as income	(860,062)	(232,472)
Finance costs	5,249,986	4,109,855
1 manos 66515	26,323,119	29,342,382
Effect on cash flows due to working capital changes:	20,020, ,	27/012/002
(Increase) / decrease in current assets:		
Stock in trade, stores and spares	(32,325)	1,196,328
Trade debts and contact assets	(3,814,171)	(3,859,836)
Loans to banking customers	(3,964,913)	(2,191,168)
Loans and advances	(1,199,277)	(753,706)
Deposits, prepayments and other receivables	(3,349,884)	(2,606,121)
T	(12,360,570)	(8,214,503)
Increase / (decrease) in current liabilities:	, , , , , , , , , , , , , , , , , , , ,	
Trade and other payables	147,510	(1,984,248)
Security deposit	(20,874)	42,173
<i>y</i> 1	126,636	(1,942,075)
	14,089,185	19,185,804

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### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

	Six mon	ths ended
	June 30, 2020 Rs '000 (Un-Audited)	June 30, 2019 Rs '000 (Un-Audited)
15 Cash and cash equivalents		
Short term investments	8,898,839	7,832,877
Cash and bank balances	12,297,417	11,460,938
Short term running finance	(4,038,821)	(4,142,805)
	17,157,435	15,151,010

### 16 Segment information

For management purposes, the Group is organized into three operating segments i.e. fixed line communications (Wire line), wireless communications (Wireless) and Banking. The reportable operating segments derive their revenue primarily from voice, data and other services.

### 16.1 Segment information for the reportable segments is as follows:

	Note	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
Six months ended June 30, 2020					
Segment revenue		34,206,653	27,491,773	4,450,836	66,149,262
Inter segment revenue	16.2	(2,537,992)	(706,267)	(535)	(3,244,794)
Revenue from external customers		31,668,661	26,785,506	4,450,301	62,904,468
Segment results		2,621,736	(2,701,255)	112,844	33,325
Six months ended June 30, 2019					
Segment revenue		34,725,865	32,036,671	3,080,091	69,842,627
Inter segment revenue	16.2	(2,893,585)	(640,737)	(124)	(3,534,446)
Revenue from external customers		31,832,280	31,395,934	3,079,967	66,308,181
Segment results		3,678,354	(1,599,022)	263,351	2,342,683

### 16.2 Inter segment revenues are eliminated on consolidation.

		Wireline	Wireless	Banking	Total
	Note	Rs '000	Rs '000	Rs '000	Rs '000
As at June 30, 2020					
Segment assets		168,750,406	142,278,437	47,807,778	358,836,621
Segment liabilities		119,889,118	117,583,366	40,429,718	277,902,202
As at December 31, 2019					
Segment assets		163,930,675	141,970,492	39,916,851	345,818,018
Segment liabilities		115,589,748	114,456,180	32,333,737	262,379,665

### NOTES TO AND FORMING PART OF THE

### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

				Six mon June 30, 2020 (Un-Audited) Rs '000	ths ended June 30, 2019 (Un-Audited) Rs '000
17	Transactions and	d balances w	vith related parties		
Rela	ationship with the G	iroup	Nature of transaction		
i.	Shareholders		Technical services assistance fee	2,201,656	2,320,786
ii.	Associated unde	rtakings	Sale of goods and services Purchase of goods and services Prepaid rent	2,121,236 411,246 307,600	1,602,286 398,610 282,086
iii.	Employees benefits plans	PTCL PTML U Bank	Gratuity Fund Gratuity Fund Gratuity Fund	30,015 46,090 19,388	58,301 45,154 15,598
iv.	Employees contribution pla	PTCL ans PTML U Bank	PTCL Employees GPF Trust - net Provident Fund Provident Fund	55,577 73,830 17,843	37,136 54,772 13,416
V.	Other related parties	PTCL PTML	Charges under license obligation Expenses reimbursed to Pakistan MNP Database (Guarantee) Limited	804,539 18,050	804,346 15,650
vi.	Directors, Chief Executive and Key Management Personnel		Fee and remuneration including benefits and perquisites	1,021,001	1,326,365

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### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

		June 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Trade debts			
- Associated undertakings		9,359,207	6,676,552
Deposits, prepayments and other receivables	}		
- Associated undertakings		71,305	71,305
- PTCL Employees GPF Trust		51,877	107,454
- Pakistan Telecommunication Employee	s Trust (PTET)	3,189	94
- Prepaid rent		105,738	96,125
Long term loans to executives			
and key management personnel	PTCL	86,183	68,135
	PTML	7,285	12,852
	U Bank	23,800	-
Trade and other payables			
Trade creditors			
- Associated Undertakings		1,339,228	1,092,863
- The Government of Pakistan and its rel	ated entities	656,672	1,301,247
Retention money payable to associated under	•	3,055	3,055
Technical services assistance fee payable to		23,485,070	21,297,281
Pakistan Telecommunication Company Limite	ed		
Employees Gratuity Fund	. (0.7.5.7)	209,120	137,974
Pakistan Telecommunication Employees Trus	t (PTET)	4,695,658	4,135,611
PTML			
- Gratuity Fund		46,090	79,573
- Provident Fund		25,236	24,352
U Bank			
- Gratuity Fund		-	3,518
- Provident Fund		-	1,236

### 18 Fair value estimation

The financial liability of forward exchange contracts at fair value through profit or loss is Rs 192,938 thousand (December 31, 2019: Rs 344,909 thousand).

The carrying value of financial assets and liabilities approximates their fair value.

#### 19 Offsetting of financial assets and liabilities

10	Offsetting of infaricial assets and habilities					
		Gross amount subject to offsetting	Offset	Net amount	Amount not in scope of offsetting	Net as per statement of financial position
		Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
	As at June 30, 2020 Trade debts and					
	contract assets	12,497,991	(2,819,415)	9,678,576	23,983,207	33,661,783
	Trade creditors	(3,665,147)	2,819,415	(845,732)	(10,917,910)	(11,763,642)
	As at December 31, 2019 Trade debts and					
	contract assets	13,084,598	(5,287,007)	7,797,591	22,046,880	29,844,471
	Trade creditors	(6,482,518)	5,287,007	(1,195,511)	(11,474,729)	(12,670,240)

### NOTES TO AND FORMING PART OF THE

### CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2020 (UN-AUDITED)

### 20 Financial risk management

The Group's financial risk management objectives and policies are consistent with those disclosed in the annual consolidated financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited consolidated financial statements of the Group for the year ended December 31, 2019.

### 21 Corresponding figures

Following corresponding figures have been reclassified for appropriate presentation:

Condensed consolidated interim statement of profit or loss

	As previously		As
	reported	Reclassified	reclassified
	Rs'000	Rs'000	Rs'000
Cost of services	47,912,636	175,653	48,088,289
Administrative and general expenses		(1,612,709)	8,251,368
Impairment loss on trade debts	9,864,077		
and contract assets		1,249,068	1,249,068
Selling and marketing expenses	3,236,258	186,811	3,423,069
Finance costs	5,039,536	1,177	5,040,713

Condensed consolidated interim statement of cash flows

Reclassification from	Reclassification to	Rs '000
Cash generated	Cash flows from	
from operations	investing activities	1 400 423

### Date of authorization for issue of condensed consolidated interim financial statements

These condensed consolidated interim financial statements for the six months period ended June 30, 2020 were authorized for issue by the Board of Directors of the Holding Company on July 15, 2020.

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Chief Financial Officer

Pashid Khan

President & CEO

Pakistan Telecommunication Company Limited PTCL Headquarters, Sector G-8/4, Islamabad, Pakistan