

# CONNECTING PAKISTAN



1st Quarter Report 2020



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## **Board of Directors**

### Chairman PTCL Board

Shoaib Ahmad Siddiqui

## Members PTCL Board

Abdulrahim A. Al Nooryani Naveed Kamran Baloch Rizwan Malik Hatem Dowidar Syed Shabahat Ali Shah Serkan Okandan Hesham Al Qassim

Khalifa Al Shamsi

## **Corporate** Information

## Management

Rashid Naseer Khan

President & Chief Executive Officer

Mohammad Nadeem Khan

Group Chief Financial Officer

Syed Mazhar Hussain

Chief Human Resource Officer

Zahida Awan

Group Chief Legal Officer

Naveed Khalid Butt

Group Chief Regulatory Officer

Mogeem UI Hague

Chief Commercial and Group Strategy Officer

Saad Muzaffar Waraich

Chief Technology and Information Officer

Adnan Anjum

Group Chief Marketing Officer

Zarrar Hasham Khan

Chief Business Services Officer

Jahanzeb Taj

Group Chief Sales Officer

Muhammad Shehzad Yousuf

Chief Business Operations Officer

Shahid Abbas

Group Chief Internal Auditor

## Company Secretary

Saima Akbar Khattak

## Legal Advisor

Zahida Awan

Group Chief Legal Officer

## **Bankers**

## Conventional

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Citibank N.A. Favsal Bank Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan S.M.E. Bank Limited Samba Bank Limited Silk Bank Limited Sindh Bank Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Khyber The Bank of Punjab The Bank of Tokyo-Mitsubishi Limited The Punjab Provincial Cooperative Bank Limited United Bank Limited Zarai Taragiati Bank Limited Mobilink Microfinance Bank Limited

### Islamic

Al Baraka Bank (Pakistan) Limited Bank Islami Pakistan Limited Burj Bank Limited Dubai Islamic Bank Pakistan Limited Meezan Bank Limited MCB Islamic Bank Limited

## Registered Office

PTCL Headquarters, Block-E, Sector G-8/4, Islamabad-44000, Pakistan. Fax: +92-51-2263733 e-mail: company.secretary@ptcl.net.pk Web: www.ptcl.com.pk

#### Auditors

KMPG Taseer Hadi & Co. Chartered Accountants

## Share Registrar

FAMCO Associates (Pvt.) Limited 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi Tel: +92-21- 34380101-2

Fax: +92-21-34380106

e-mail: info.shares@famco.com.pk



## Directors' Review

The Directors of Pakistan Telecommunication Company Limited (PTCL) are pleased to present to the shareholders, the un-audited financial statements of the Company for the three months period ended 31st March 2020.

Covid-19 pandemic has created global shockwaves and its effects have changed the landscape of every perceptible area of ordinary life. PTCL stands with the nation in this tough time and continues to provide seamless connectivity across Pakistan. Our frontline teams, equipped with all protective gears, are at the forefront to serve our customers nationwide. The Company has enabled more than 1,200 contact center agents with 'work from home' facilities to ensure that due social distancing is maintained, while serving the connectivity needs of our customers. To ensure continuity of essential services for our valued customers, certain customer service centers have also been kept open. Our sales and customer care teams are constantly in touch with our corporate customers to cater, not only, to their existing requirements, but to also address any new customer needs emanating from Covid-19 pandemic.

During the period under review, PTCL Group's revenue of Rs 31.8 billion is lower by 5% as compared to the same period of last year. This decline is mainly as a result of certain regulatory changes that have affected Ufone's topline. UBank, a microfinance banking subsidiary of PTCL, continued its growth momentum and has achieved a 44% growth in its quarterly revenue over last year as a result of increase in its customer loan portfolio through its branch network expansion. The Group's operating profit and bottom line have deteriorated over last year due to rupee devaluation, increase in interest rates, higher power tariffs and the effects of Covid-19 pandemic.

PTCL posted revenue of Rs 17.7 billion for the quarter. In line with its ambition to be a customer centric organization, PTCL is focusing on uplifting customer experience by various initiatives. This, coupled with PTCL's improved and upgraded network infrastructure, will enable the Company to be a service provider of choice for its customers.

Corporate and Wholesale businesses continued their growth momentum and have achieved an 8% overall revenue growth year-on-year (YoY). This has been possible through PTCL's leading market position in IP Bandwidth and its strong presence in Managed Services, Cloud and other ICT services segments. Similarly, international revenue has also shown 5% growth as compared to same period of last year. Wireless revenue for the quarter has shown a 3% YoY revenue growth as a result of a renewed business focus on this segment. In addition to increased spend on wireless customer acquisition, PTCL focused on rationalization of its wireless data products to make them competitive with the products offered by the cellular operators. Despite growth in the above segments, shrinkage in other segments has meant a like-for-like stable revenue in Q-1 2020.

PTCL's Operating and Net Profit after Tax for the quarter have declined as compared to last year due to increase in operating costs. However, increase in non-operating income on account of gain on sale of obsolete assets that had become redundant as a result of upgradation of legacy exchanges and fiberization of access network and higher income on investments due to higher interest rates, has helped lessen the gap at the bottom-line level with comparative period.

Being a national company, PTCL also proactively supported Coronavirus affected families in Sukkur through a special package comprising of ration, medicines and protective gears. The Company is playing its part by being socially responsible during the on-going global crisis.

PTCL, in collaboration with International Rescue Committee (IRC) and the Government of Pakistan, launched awareness campaign on Covid-19 to ensure that verified information is available on PTCL digital mediums for general public consumption. For their ease and convenience, PTCL is facilitating its customers with online channels such as PTCL website, Touch App, online banking, mobile financial services, etc. so they can avail PTCL services while observing the recommended social distancing.

The management and employees of PTCL remain committed to provide quality services at competitive prices through concerted efforts to be the partner of choice for our customers and also to improve shareholders' value.

Kashid Maw
Rashid Naseer Khan

Rashid Naseer Khan

President & Chief Executive Officer

Shoaib Ahmad Siddiqui
Chairman, Board of Directors PTCL

ڈائر یکٹرز کا جائزہ

پاکستان ٹیلی کمیونیکیشن کمپنی کمیٹر (پی ٹی سی ایل) کے بورڈ آف ڈائر مکٹرز 31 مارچ2020 کوختم ہونے والی سہ ماہی کیلئے کمپنی کے غیر آڈٹ شدہ مالی حسابات شیئر ہولڈرز کو پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

کووڈ19 کی وہ سے پوری دنیا متاثر ہوئی ہے اور اس سے پیدا ہونے والی صورت حال نے زندگی کا نقشہ بدل کرر کھ دیا ہے۔ اس مشکل وقت میں بھی پی ٹی سی ایل اپنی قوم کے ثانہ بہ شانہ کھڑا ہے اور ملک بھر میں رابطوں کی روانی کو یقینی بنار ہاہے۔ ہمارے ورکر زملک کے کونے کونے میں تفاظتی اقدامات کے ساتھ اپنے فرائض سرانجام دے رہے ہیں۔ کمپنی نے 1200 کنٹیکٹ سنٹرا پجنٹس کو گھر سے کام کرنے کی سہولت فراہم کی تا کہ ہما جی ووری کو لیقینی بنانے کے ساتھ ساتھ ہمارے صارفین کی ضروریات کو بھی پورا کیا جا سکے۔ ہمارے معزز صارفین کی شروری سروسز کے تسلسل کو برقر اررکھنا تا کہ نہ صرف ان کی موجودہ ضروریات کو پورا کیا جا سکے بیکر نے مسلسل اپنے کے کھور اررکھا تا کہ نہ صرف ان کی موجودہ ضروریات کو پورا کیا جا سکے بلکہ کو وڈ19 کی وہا کی صورت حال کے پیش نظر صارفین کی نئی ضروریات کو بھی پورا کیا جائے۔

زیر جائزہ مدت میں پی ٹی سی ایل کی گروپ آ مدن 8. 31 ارب روپے رہی جو کہ گزشتہ سال کے اسی دورا نیے کی نبیت 5 فیصد کم ہے۔ یہ کی کچھ ریگولیٹری تبدیلیوں کا نتیجہ ہے جس نے یون فون کی ٹاپ لائن کو متاثر کیا۔ یو بینک جو پی ٹی سی ایل کے ماتحت ایک مائیکروفنانس بینکنگ ادارہ ہے، نے اپنی ترقی کا سفر جاری رکھا اور اپنے برائج نیٹ ورک میں توسیع کے ذریعے سٹمرلون میں اضافے کے نتیج میں گزشتہ سال کی نبیت سے ماہی آ مدن میں 44 فیصد اضافہ حاصل کیا۔ روپے کی قدر میں کی ، شرح سود میں اضافہ ، بجلی کے نرخوں میں اضافہ اور خالص منافع میں گزشتہ برس کی نبیت کی ہوئی ہے۔

زیر جائزہ سماہی میں پی ٹی سی ایل کی آمدن 17.7 ارب روپے رہی ۔ صارفین کی ضروریات کواولین ترجیح دینے والی ممپنی ہونے کے عزم کے تحت پی ٹی سی ایل مختلف اقدامات کے ذریعے صارفین کے تجربے کو بہتر بنانے کی طرف توجہ مرکوز کئے ہوئے ہے۔ ان اقدامات اور پی ٹی سی ایل صارفین کی پہلی ترجیح بننے میں کا میاب ہوسکے گا۔ ٹی سی ایل صارفین کی پہلی ترجیح بننے میں کا میاب ہوسکے گا۔

کارپوریٹ اور ہول بیل بزنس نے ترقی کاسفر جاری رکھااور سال بہسال کی بنیاد پرمجموعی آمدن میں 8 فیصداضا فیرحاصل کیا۔ یہ پی ٹی سی ایل کی آئی پی بینڈ وڈتھااوراس کی مینچیڈ سروسز ،کلاؤڈ اور دیگر آئی سی ٹی سروسز بیکسینٹس میں نمایاں مقام کی بدولت ممکن ہوا۔اسی طرح بین

الاقوامی آمدن میں بھی گزشتہ سال کی اسی مدت کے مقابلے میں 5 فیصد اضافہ ہوا۔ اس سماہی میں وائر لیس آمدن میں تجدیدی کاروباری توجہ کے نتیج میں سال بہسال کی نبیت 3 فیصد اضافہ ہوا۔ وائر لیس کشمر کے حصول کیلئے اضافی اخراجات کے ساتھ ساتھ پی ٹی سی ایل نے سیلولر آپریٹرز کی جانب سے پیش کی جانے والی پراڈ کٹس کے مقابلے میں اپنی وائر لیس ڈیٹا پراڈ کٹس کوصارفین کیلئے پر کشش بنانے پر بھی توجہ مرکوزر کھی۔ مندرجہ بالسیکمینٹس میں تی کے باوجود دیگر سیکمینٹس میں کی سے 2020 کی پہلی سماہی میں آمدن قدرے مشحکم رہی۔

سہ ماہی کیلئے پی ٹی سی ایل کے آپریٹنگ منافع اور بعداز ٹیکس منافع میں گزشتہ سال کی نسبت آپریٹنگ اخراجات میں اضافے کی وجہ سے کی کا سامنار ہا۔ تا ہم ایکس چینجز کی اپ گریٹریشن اور ایکسس نیٹ ورک کی فائبرائزیشن کے نتیجے میں ناکارہ سامان کی فروخت اور ہائر ریٹس کہ وجہ سے ہم ماہ کاری برزائد آمدن کے نتیجے میں گزشتہ سال کی نسبت خالص منافع میں فرق کو کم کرنے میں مدد ملی۔

Islamabad: April 9, 2020



قومی ادارہ ہونے کے ناطے پی ٹی سی ایل نے تھر میں کورونا وائرس سے متاثر ہونے والے خاندانوں تک راش، ادویات اور حفاظتی سامان پنچایا۔ عالمی وباکی اس صورتِ حال میں پی ٹی سی ایل اپنی ساجی ذمد داری بھی نبھار ہاہے۔

پی ٹی سی اہل نے انٹرنیشنل ریسکیو تمیٹی (آئی آرس) اور حکومت پاکستان کے اشتراک سے کو وِڈ 19 کی وہاسے متعلق آگاہی کے فروغ کیلئے معمر کا آغاز کیا تاکہ پی ٹی سی اہل کے ڈیجیٹل میڈیمز پرعوام الناس کیلئے مصدقہ معلومات کی فراہمی کویقینی بنایا جا سکے۔اپنے صارفین کی آسانی کیلئے پی ٹی سی اہل آن لائن چینلز جیسا کہ پی ٹی سی اہل ویب سائٹ، پٹے ایپ، آن لائن بینکنگ،موہائل فنانشل سروسز وغیرہ فراہم کرتا ہے تاکہ صارفین ساجی دوری کو برقر اررکھتے ہوئے پی ٹی سی اہل کی سروسز سے مستفید ہوسکیس۔

پی ٹی سی ایل کی مینجنٹ اور ملاز مین مناسب قیمت پرمعیاری سروسز کی فراہمی کے ذریعے صارفین کا اولین انتخاب بننے اور اپنے شیئر ہولڈرز کیلئے ویلیومیں اضافے کے سلسلے میں پرعزم ہیں۔

منسب شعیب احمرصدیقی چیئرمین، بوردٔ آف ڈائر یکٹرزیی ٹی سی ایل مىمىكا ئىسىكىدىكى راشدنصىرخان يرىزىيەنىڭ ايندچىف ايگزىكىيۇ تۇسر

اسلام آباد: 09 اپريل 2020

condensed interim
FINANCIAL STATEMENTS
FOR THE THREE MONTHS PERIOD ENDED

MARCH 31, 2020 (UN-AUDITED)



## **CONDENSED INTERIM**

## STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2020 (UN-AUDITED)

	Note	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital		51,000,000	51,000,000
Revenue reserves			
Insurance reserve		3,172,624	3,172,624
General reserve		27,497,072	27,497,072
Unappropriated profit		7,292,873	6,081,683
		37,962,569	36,751,379
		88,962,569	87,751,379
Liabilities			
Non-current liabilities		5.044.005	5 000 050
Deferred income tax		5,211,085	5,932,356
Employees retirement benefits		27,844,385	27,042,310
Deferred government grants		7,925,051	7,578,974
Advances from customers		1,491,797	1,526,911
Lease liabilities		871,864	927,185
		43,344,182	43,007,736
Current liabilities			
Trade and other payables	6	78,563,282	78,261,680
Security deposits		587,355	583,739
Unpaid / unclaimed dividend		211,025	211,589
Current maturity of lease liabilities		182,377	177,955
		79,544,039	79,234,963
Total equity and liabilities		211,850,790	209,994,078

	Note	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Assets			
Non-current assets			
Property, plant and equipment	7	115,140,307	116,719,808
Right of use assets		1,080,088	1,144,505
Intangible assets		1,367,341	1,463,269
		117,587,736	119,327,582
Long term investments		8,936,284	8,936,284
Long term loans and advances		13,410,747	12,387,056
Contract costs		475,728	508,615
		140,410,495	141,159,537
Current assets			
Stores and spares		5,183,633	5,335,121
Contract costs		1,427,183	1,525,845
Trade debts and contract assets	9	22,680,250	20,258,574
Loans and advances		1,271,250	922,344
Income tax recoverable		16,767,903	17,756,175
Receivable from GoP		2,164,072	2,164,072
Prepayments and other receivables		17,623,822	16,697,980
Short term investments	10	1,494,744	6,906
Cash and bank balances	11	2,827,438	4,167,524
		71,440,295	68,834,541
Total assets		211,850,790	209,994,078

Contingencies and commitments

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The annexed notes 1 to 21 are an integral part of these condensed interim financial statements.

Chief Financial Officer

President & CEO

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Chairman

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Chief Financial Officer

Roshid Khan

President & CEO

Chairman

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## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		Three mor	nths ended
	Note	March 31, 2020 Rs '000	March 31, 2019 Rs '000
Revenue	13	17,691,692	17,864,813
Cost of services		(14,267,597)	(13,135,713)
Gross profit		3,424,095	4,729,100
Administrative and general expenses		(1,656,520)	(1,552,048)
Selling and marketing expenses		(809,354)	(745,992)
Impairment loss on trade debts and contract assets		(666,859)	(442,000)
		(3,132,733)	(2,740,040)
Operating profit		291,362	1,989,060
Other income	14	1,548,377	1,007,077
Finance costs		(84,391)	(82,483)
Profit before tax		1,755,348	2,913,654
Provision for income tax		(544, 158)	(903,233)
Profit for the period		1,211,190	2,010,421
Earnings per share - basic and diluted (Rupees)		0.24	0.39

The annexed notes 1 to 21 are an integral part of these condensed interim financial statements.

## **CONDENSED INTERIM** STATEMENT OF COMPREHENSIVE INCOME

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	Three m	nonths ended
	March 31, 2020 Rs '000	March 31, 2019 Rs '000
Profit for the period	1,211,190	2,010,421
Other comprehensive income for the period	-	-
Total comprehensive income for the period	1,211,190	2,010,421

The annexed notes 1 to 21 are an integral part of these condensed interim financial statements.

Chief Financial Officer

President & CEO

Chairman



Chief Financial Officer



## CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		Three mon	ths ended
	Note	March 31, 2020 Rs '000	March 31, 2019 Rs '000 (Restated)
Cash flows from operating activities			
Cash generated from operations	15	3,473,437	4,880,537
Employees retirement benefits paid		(298,370)	(273,334)
Advances from customers		(35,114)	(21,509)
Income tax paid		(277, 155)	(300,700)
Net cash inflow from operating activities		2,862,798	4,284,994
Cash flows from investing activities			
Capital expenditure		(2,243,079)	(4,301,972)
Proceeds from disposal of property, plant and equip	ment	444,775	36,237
Addition to contract costs		(590,973)	(603,609)
Long term loans and advances		(83,989)	(150,415)
Advance against purchase of shares		(1,000,000)	-
Return on long term loan to subsidiaries		263,624	154,493
Return on short term investments		112,618	145,100
Government grants received		459,895	-
Net cash outflow from investing activities		(2,637,129)	(4,720,166)
Cash flows from financing activities			
Dividend paid		(564)	(54,855)
Lease liabilities		(77,353)	(45,653)
Net cash outflow from financing activities		(77,917)	(100,508)
Net increase / (decrease) in cash and cash equivalen	nts	147,752	(535,680)
Cash and cash equivalents at the beginning of the pe	eriod	4,174,430	9,590,981
Cash and cash equivalents at the end of the period	16	4,322,182	9,055,301

The annexed notes 1 to 21 are an integral part of these condensed interim financial statements.

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	Issued, subscribed	Issued, subscribed and paid-up capital		Revenue reserves		
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	Total
Balance as at December 31, 2018	37,740,000	13,260,000	2,985,696	27,497,072	2,088,583	83,571,351
Total comprehensive income for the period Profit for the three months period ended March 31, 2019	1	1		1	2,010,421	2,010,421
Other comprehensive income for the period	ı	ı	ı	1	ı	1
	'				2,010,421	2,010,421
Transfer to insurance reserve	•	1	186,928	•	(186,928)	,
Balance as at March 31,2019	37,740,000	13,260,000	3,172,624	27,497,072	3,912,076	85,581,772
Total comprehensive income for the period						
Profit for the nine months period ended December 31, 2019	-	1	1	1	4,336,814	4,336,814
Other comprehensive income for the period	1	1	ı	ı	382,793	382,793
	1	1	1		4,719,607	4,719,607
Distribution to owners of the Company						
Interim dividend for the year ended December 31, 2019 - Rs 0.50 per share	1	ı	ı	1	(2,550,000)	(2,550,000)
Balance as at December 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	6,081,683	87,751,379
Total comprehensive income for the period						
Profit for the three months period ended March 31, 2020 Other comprehensive income for the period	1 1	1 1	1 1	1 1	1,211,190	1,211,190
	1	1	,	1	1,211,190	1,211,190
Balance as at March 31, 2020	37,740,000	13,260,000	3,172,624	27,497,072	7,292,873	88,962,569

President & CEO

Chairman

Chairman



Kashid/Man

Chairman

The annexed notes 1 to 21 are an integral part of these condensed interim financial statements.

Chief Financial Officer



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

### 1. The company and its operations

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

During the quarter ended 31 March 2020, the COVID-19 pandemic emerged which impacted the economy in general. At this stage, the management believes that this event may impact the operations and financials of the Company in subsequent periods; however, since the situation is still developing and changing rapidly, the assessment of potential impact cannot be ascertained.

#### 2. Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3. Basis of preparation

These condensed interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. These condensed interim financial statements should be read in conjunction with the Company's latest annual financial statements as at and for the year ended December 31, 2019.

### 4. Critical accounting estimates and judgements

The preparation of this condensed interim financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgments made by the management in the preparation of this condensed interim financial statements are the same as those used in the preparation of audited financial statements of the Company for the year ended December 31, 2019.

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

### 5. Significant accounting policies

The accounting policies and the methods of computations adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's audited financial statements for the year ended December 31, 2019.

the Company's audited financial statements for the year ended December 31	, 2019.
March 31,	December 31,
2020	2019
(Un-Audited)	(Audited)
Note Rs '000	Rs '000
6. Trade and other payables	
Trade creditors 6.1 9,164,665	11,289,895
Accrued and other liabilities 28,698,362	27,657,593
Technical services assistance fee 22,409,585	21,297,281
Advances from customers / contract liabilities 5,686,506	5,932,578
Retention money / payable to contractors and suppliers 7,131,651	6,761,684
	718,313
Payable to subsidiaries on account of group taxation 3,401,122	3,401,122
Sales tax payable 1,404,716 78,563,282	1,203,214 78,261,680
10,000,202	70,201,000
6.1 Accrued and other liabilities	
Accrued liability for operational expenses 6,441,165	5,484,769
Amount withheld on account of provincial levies(Sub-judice)	
for ICH operations 12,110,803	12,110,803
Accrual for Government / regulatory expenses 9,204,501	8,305,315
Accrued wages 428,162	1,160,504
Others 513,731	596,202
28,698,362	27,657,593
7. Property, plant and equipment	400 000 400
Operating fixed assets 7.1 103,376,032	103,626,162
Capital work-in-progress 7.3 11,764,275	13,093,646
115,140,307	116,719,808
March 31,	March 31,
2020	2019
(Un-Audited) Rs '000	(Un-Audited) Rs '000
113 000	113 000
7.1 Operating fixed assets	
Opening net book value 103,626,162	91,947,710
Additions during three months period 7.2 3,572,450	3,819,877
107,198,612	95,767,587
Disposals during the period - at net book value (2,171)	(2,076)
Depreciation charge for the period (3,820,409)	(3,465,047)
(3,822,580)	(3,467,123)
Closing net book value 103,376,032	92,300,464
3 11 3 11 11 11 11 11 11 11 11 11 11 11	- , ,
7.2 Detail of additions during the period:	
• 1	
Buildings on freehold land 70,950	16,916
· ·	16,916 14,749
Buildings on freehold land 70,950 Buildings on leasehold land 21,325 Lines and wires 1,615,881	
Buildings on freehold land 70,950 Buildings on leasehold land 21,325	14,749
Buildings on freehold land 70,950 Buildings on leasehold land 21,325 Lines and wires 1,615,881	14,749 872,128
Buildings on freehold land 70,950 Buildings on leasehold land 21,325 Lines and wires 1,615,881 Apparatus, plant and equipment 1,802,456	14,749 872,128 2,819,942
Buildings on freehold land 70,950 Buildings on leasehold land 21,325 Lines and wires 1,615,881 Apparatus, plant and equipment 1,802,456 Office equipment 49,259	14,749 872,128 2,819,942 4,231
Buildings on freehold land 70,950 Buildings on leasehold land 21,325 Lines and wires 1,615,881 Apparatus, plant and equipment 1,802,456 Office equipment 49,259 Computer equipment 6,326	14,749 872,128 2,819,942 4,231 28,277

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FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

7.3 Additions to CWIP during the three months period ended March 31, 2020 were Rs 2,243,196 thousand (March 31, 2019: Rs 4,812,798 thousand).

		Note	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
8.	Long term loans and advances			
	Loans to PTML - unsecured		7,500,000	7,500,000
	Loans to Ubank - unsecured		4,000,000	4,000,000
	Advance against purchase of shares - PTML		1,000,000	-
	Loans to employees - secured		871,559	828,438
	Others		39,188	58,618
			13,410,747	12,387,056
9.	Trade debts and contract assets			
	Trade debts		25,865,730	22,734,097
	Contract assets		5,137,741	5,177,698
			31,003,471	27,911,795
	Accumulated Impairment loss on trade			
	debts and contract assets		(8,323,221)	(7,653,221)
			22,680,250	20,258,574
10.	Short term investments			
	Market treasury bills - Amortized cost		1,487,838	-
	Investment in mutual funds - FVTPL		6,906	6,906
			1,494,744	6,906
11	Cash and bank balances			
•	Cash in hand		23,841	51,335
	Balances with banks:	11.1		- 1,
	Deposit accounts local currency		1,114,898	2,304,244
	Current accounts			, ,
	Local currency		417,063	1,103,129
	Foreign currency		1,271,636	708,816
	-		1,688,699	1,811,945
			2,827,438	4,167,524

11.1 Bank balance includes Rs 4,082 thousands (December 31, 2019: Rs 147,092 thousand) carrying profit at the rate of 7.06% (December 31, 2019: 7%) per annum from Shariah arrangements.

#### 12. Contingencies and commitments

There has been no material change in contingencies as disclosed in the last audited financial statements of the Company for the year ended December 31, 2019, except as disclosed in note no. 12.1.

12.1 For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 23,170,732 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

12.2 Further, there has been no change in the status of pension case as disclosed in the annual financial statements for the year ended December 31, 2019. As also disclosed in the annual financial statements, under the circumstances, management of the Company, on the basis of legal advice, believes that the Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim financial statements.

	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
12.3 Bank guarantee and bid bonds:		
Universal Service Fund (USF) against government grants	4,065,496	4,065,496
Others	2,281,061	2,539,018
	6,346,557	6,604,514

#### 12.4 Commitments

Commitments, in respect of contracts for capital expenditure amount to Rs 4,055,328 thousand (December 31, 2019: Rs 4,065,672 thousand).

#### 13 Revenue

The Company principally obtains revenue from providing telecommunication services such as Broadband, IPTV, Voice, data, wireless services, interconnect, corporate and international services.

For bundled packages, the Company accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate products and services in a bundle based on their stand alone selling prices.

The Company generates revenue from the following performance obligations of its telecommunication services.

	Three mor	iths ended
	March 31, 2020 Rs '000	March 31, 2019 Rs '000
Revenue segments		
Broadband and IPTV	6,784,481	7,024,60
Voice services	2,833,522	3,295,70
Wireless data	558,682	542,62
Revenue from retail customers	10,176,685	10,862,93
Corporate and wholesale	5,621,890	5,200,86
International	1,893,117	1,801,00
Total revenue	17,691,692	17,864,81

13.1 Revenue is stated net of trade discount amounting to Rs 17,510 thousand (March 31, 2019 Rs 17,708 thousand) and Sales and other taxes directly attributable to sales amounting to Rs 2,782,839 thousand (March 31, 2019: Rs 2,396,871 thousand)



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

			Three mon	ths ended
			March 31, 2020 Rs '000	March 31, 2019 Rs '000
		Note		
14	other income			
	Income from financial assets	14.1	865,399	720,606
	Income from non-financial assets		682,978	286,471
			1,548,377	1,007,077

14.1	Income from financial assets include Rs 161 thousand (Marc	h 31, 2019: R	s 401 thousand)
	earned from Shariah arrangements.	Three mo March 31, 2020 Rs '000	onths ended March 31, 2019 Rs '000
15	cash generated from operations		
	Profit before tax	1,755,348	2,913,654
	Adjustments for non-cash charges and other items:		
	Depreciationof property, plant and equipment	3,820,409	3,465,047
	Amortization of intangible assets	95,929	101,347
	Depreciation of right of use assets	64,417	72,271
	Amortization of contract costs	722,522	515,046
	Provision for obsolete stores and spares	(509)	-
	Impairment loss on trade debts and contract assets	666,859	442,000
	Provision for employees retirement benefits	1,100,445	967,033
	Gain on disposal of property, plant and equipment	(442,604)	(34,162)
	Return on bank deposits	(131,792)	(81,455)
	Imputed interest on long term loans	18,287	9,917
	Imputed interest on lease liabilities	26,455	30,150
	Return on long term loan to subsidiaries	(416,257)	(281,587)
	Gain on investment measured at fair		
	value through profit or loss	(538)	(79,683)
	Release of deferred government grants	(111,431)	(104,396)
		7,167,540	7,935,182
	Effect on cash flows due to working capital changes:		
	Decrease / (increase) in current assets:		
	Stores and spares	151,998	834,915
	Trade debts and contract assets	(3,088,536)	(3,693,283)
	Loans and advances	(306,895)	(643,906)
	Prepayments and other receivables	(753,497)	(572,124)
		(3,996,930)	(4,074,398)
	Increase in current liabilities:		
	Trade and other payables	299,211	1,016,480
	Security deposits	3,616	3,273
_		3,473,437	4,880,537
16.	Cash and cash equivalents		
	Short term investments	1,494,744	5,041,874
	Cash and bank balances	2,827,438	4,013,427
		4,322,182	9,055,301

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

			Three mor	nths ended
			March 31, 2020 Rs '000	March 31, 2019 Rs '000
Т	ransactions and balances with re	elated parties		
R	Relationship with the Company	Nature of transaction		
i.	Shareholders	Technical services assistance fee - note 17.1	642,025	626,236
ii.	. Subsidiaries	Sale of goods and services Purchase of goods and services Mark up on long term loans Advance against purchase	1,489,564 723,082 416,257	1,459,48 <sup>-</sup> 682,590 281,587
		of Share	1,000,000	-
iii	i. Associated undertakings	Sale of goods and services Purchase of goods and	1,006,575	761,142
		services	157,909	171,08
iv	v. Employees contribution plan	PTCL Employees GPF Trust - net	15,805	13,73
V.	. Employees retirement benefit plan	Contribution to the plan- Gratuity	21,753	48,78
vi	i. Other related parties	Charge under license obligations	404,662	400,160
vi	ii. Directors, Chief Executive and Key management personnel	Fee and remuneration including benefits and perquisites	215,755	650,88
			March 31, 2020 (Un-Audited) Rs '000	December 3 2019 (Audited) Rs '000
Р	Period / year-end balances			
	Receivables from related parties	;		
	ong term loans to subsidiaries dvance against purchase of sl	nares	11,500,000 1,000,000	11,500,000
Т	rade debts			
-	Subsidiaries		879,335	431,16
-	Associated undertakings		7,792,647	6,267,56
С	Other receivables			
-	Subsidiaries		13,124,450	12,634,97
-	Associated undertakings		71,305	71,30
-	PTCL Employees GPF Trust		91,650	107,45
-	Pakistan Telecommunication  Long term loans to executive		94	9.
-	personnel	oo ana key management	63,320	68,13

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FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Payables to related parties		
Trade creditors		
- Subsidiaries	1,014,131	969,409
- Associated undertakings	1,042,248	887,697
- The Government of Pakistan related entities	1,607,920	1,301,247
Security deposits from subsidiary	3,623	3,623
Retention money payable to associated undertakings	3,055	3,055
Technical services assistance fee payable to Etisalat	22,409,585	21,297,281
Pakistan Telecommunication Company Limited		
Employees Gratuity Fund	173,681	137,974
Pakistan Telecommunication Employees Trust (PTET)	4,472,753	4,135,611

17.1 This represents the Company's share of fee payable to Emirates Telecommunication Corporation (Etisalat) under an agreement for technical services at the rate of 3.5% of Pakistan Telecommunication Group's consolidated revenue.

#### 18. Offsetting of financial assets and liabilities

	Gross amounts subject to setoff Rs '000	Offset Rs '000	Net amount Rs '000	Amount not in scope of offsetting Rs '000	Net as per statement of financial position Rs '000
As at March 31, 2020 (Una	audited)				
assets	10,431,924	(1,411,550)	9,020,374	21,983,097	31,003,471
Trade creditors	(2,232,868)	1,411,550	(821,318)	(8,343,347)	(9,164,665)
As at December 31, 2019 Trade debts and contract	(Audited)				
assets	14,335,367	(6,709,298)	7,626,068	20,285,727	27,911,795
Trade creditors	(7,252,473)	6,709,298	(543,174)	(10,746,721)	(11,289,895)

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

### 19. Financial risk management and fair values

The Company's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited financial statements of the Company for the year ended December 31, 2019.

The carrying amount of all financial assets and financial liabilities are estimated to approximate their fair values.

### 20. Corresponding figures

Following corresponding figures have been reclassified for appropriate presentation of operating results.

Condensed Interim Statement of Profit or Loss

	As previuosly reported Rs '000	Reclassified Rs '000	As reclassified Rs '000
Cost of services	(13,121,683)	(14,030)	(13,135,713)
Administrative and general expenses Impairment loss on trade debts	(2,046,181)	52,133 (442,000)	(1,552,048) (442,000)
Selling and marketing expenses	(707,889)	(38,103)	(745,992)

Condensed Interim Statement of Cash flows

Reclassification fromReclassification toRs '000Cash generated from operationsCash flows from investing activites603,609

## 21. Date of authorization for issue of condensed interim financial statements

- 21.1 The Board of Directors in its meeting held on Feburary 11, 2020 has recommended a final dividend of Re. 0.50 per share for the year ended 31 December 2019 amounting to Rs. 2,550,000 thousand for approval of the members in the forthcoming Annual General Meeting and will be accounted for in the period in which it is approved by the members.
- 21.2 This condensed interim financial statements for the three months period ended March 31, 2020 were authorized for issue by the Board of Directors of the Company on April 9, 2020.

Chief Financial Officer

Kashid Khaw



NOTES	



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)



## CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2020 (UN-AUDITED)

No	March 31, 2020 (Un-Audited) ote Rs '000	December 31, 2019 (Audited) Rs '000
Equity and liabilities		
Equity		
Share capital and reserves		
Share capital	51,000,000	51,000,000
Revenue reserves	2.,223,223	21,000,000
Insurance reserve	3,172,624	3,172,624
General reserve	27,497,072	27,497,072
Unappropriated profit	1,085,699	1,492,423
Chapprophatod pront	31,755,395	32,162,119
Statutory and other reserves	285,013	285,013
Unrealized loss on investments		
measured at fair value through OCI	(2,106)	(8,779)
	83,038,302	83,438,353
Liabilities		
Non-current liabilities		
Long term loans from banks	18,224,999	19,716,427
Subordinated debt	599,400	599,400
Deposits from banking customers	3,578,111	3,766,456
Lease liabilities	16,497,401	17,312,174
Deferred income tax	5,681,985	7,102,905
Employees retirement benefits	27,873,335	27,123,119
Deferred government grants	19,210,935	19,182,858
Advances from customers	1,491,797	1,526,911
Long term vendor liability	24,302,459	25,709,208
	117,460,422	122,039,458
Current liabilities	,,	,,
	6 86,785,412	87,830,054
Deposits from banking customers	19,153,304	18,958,369
Interest accrued	2,433,375	1,658,615
Short term running finance	5,404,155	4,058,444
Current portion of:	5, 15 1, 155	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Long term loans from banks	12,074,083	11,300,239
Lease liabilities	2,580,599	2,440,869
Long term vendor liability	15,849,202	12,522,539
Security deposits	1,344,809	1,359,489
Unpaid / unclaimed dividend	211,025	211,589
	145,835,964	140,340,207
Total equity and liabilities	346,334,688	345,818,018

	Note	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Assets			
Non-current assets			
Property, plant and equipment	7	188,538,648	190,009,353
Right of use assets		19,241,129	20,176,320
Intangible assets		27,342,499	28,099,965
Long term investments		51,427	51,427
Long term loans and advances		912,144	890,600
Long term loans to banking customers		477,299	474,351
Contract costs		577,204	637,743
		237,140,350	240,339,759
Current assets			
Stock in trade, stores and spares		5,418,691	5,642,513
Trade debts and contract assets	8	23,739,875	21,701,204
Loans to banking customers		22,155,494	20,899,728
Loans and advances		1,352,740	1,063,243
Contract costs		2,460,391	2,511,646
Income tax recoverable		24,209,278	24,577,280
Receivable from the GoP		2,164,072	2,164,072
Deposits, prepayments and other			
receivables		11,332,398	10,671,218
Short term investments	9	6,169,068	9,076,445
Cash and bank balances	10	10,192,331	7,170,910
		109,194,338	105,478,259
Total assets		346,334,688	345,818,018

## Contingencies and commitments

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The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman

Chief Financial Officer

Mashid Khan

President & CEO



## CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		Three mor	nths ended
	Note	March 31, 2020 Rs '000	March 31, 2019 Rs '000
Revenue	12	31,825,093	33,534,964
Cost of services		(23,901,901)	(23,764,414)
Gross profit		7,923,192	9,770,550
Administrative and general expenses Selling and marketing expenses		(4,373,912) (1,805,047)	(4,075,781) (1,732,766)
Impairment loss on trade debts and contract assets		(1,138,233)	(609,345) (6,417,892)
Operating profit		606,000	3,352,658
Other income	13	2,151,342	1,469,732
Finance costs		(3,278,828)	(1,940,370)
(Loss) / profit before tax		(521,486)	2,882,020
Provision for income tax		114,762	(884,106)
(Loss) / profit for the period		(406,724)	1,997,914

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	Three mon	ths ended
	March 31, 2020 Rs '000	March 31, 2019 Rs '000
(Loss) / profit for the period Other comprehensive income for the period	(406,724)	1,997,914
Items that may be subsequently reclassified to profit or loss:		
Loss on revaluation of assets transferred to profit or loss	(20,114)	(981)
Gain on revaluation of assets	37,728	119
Tax Impact	(10,941)	25
	6,673	(837)
Total comprehensive (loss) / income for the period	(400,051)	1,997,077

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman

Chief Financial Officer

President & CEO



## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		Three m	onths ended
	Note	March 31, 2020 Rs '000	March 31, 2019 Rs '000
Cash flows from operating activities			
Cash generated from operations	14	7,142,470	12,332,820
Employees retirement benefits paid		(381,387)	(369,911)
Finance cost paid		(2,277,174)	(1,786,023)
Income tax paid		(941,034)	(711,998)
Net cash inflow from operating activities		3,542,875	9,464,888
Cash flows from investing activities		(5, 405, 000)	(5.440.440)
Capital expenditure		(5,435,262)	(5,148,140)
Proceeds from disposal of property, plant and equipm	ent	470,538	78,636
Additions to contract costs		(985,979)	(1,021,586)
Long term loans and advances		(39,831)	(123,264)
Government grants received		459,895	-
Return on long term loans and short term investments		610,664	261,111
Net cash outflow from investing activities		(4,919,975)	(5,953,243)
Cash flows from financing activities			
Loan from banks		(717,584)	(1,304,165)
Vendor liability		1,919,914	(4,074,743)
Customers deposits		6,590	1,264,408
Lease liabilities		(1,062,923)	(1,318,655)
Dividend paid		(564)	(54,855)
Net cash inflow/(outflow) from financing activities		145,433	(5,488,010)
Net decrease in cash and cash equivalents		(1,231,667)	(1,976,365)
Cash and cash equivalents at the beginning of the peri	od	12,188,911	23,916,454
Cash and cash equivalents at the end of the period	15	10,957,244	21,940,089

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

	Issued, subscribed and paid-up capital	and paid-up capital		Revenue reserves			y dissilated begins	·
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	Statutory and other reserves	onleanzen (1959/gain on investments measured at fair value through OCI	Total
				(Rupee	(Rupees in '000)			
Balance as at January 01, 2019	37,740,000	13,260,000	2,985,696	27,497,072	1,535,145	221,601	(53)	83,239,485
Total comprehensive income for the period Profit for the three months period ended March 31, 2019 Other comprehensive income	1 1	1 1	1 1	1 1	1,997,914	1 1	(837)	(837)
Transfer to insurance reserve		1 1	186,928	1 1	(186,928)		- (700)	- '0','66',
Balance as at March 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	3,346,131	221,601	(998)	85,236,562
Profit for the nine months period ended December 31, 2019 Other comprehensive income	1 1	1 1	1 1	1 1	379,186 380,518	1 1	- (7,913)	379,186 372,605
Distribution to owners of the Holding Company	1	ı	1	ı	759,704	1	(7,913)	751,791
Interin dividend for the year ended December 31, 2019 - Re 0.5 per share	ı	1	1	1	(2,550,000)	1	ı	(2,550,000)
Transfer to statutory and other reserves	ı	1	ı	ı	(63,412)	63,412	ı	ı
Balance as at December 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	1,492,423	285,013	(8,779)	83,438,353
Total comprehensive income / (loss) for the period Loss for the three months period ended March 31, 2020 Other comprehensive income	1 1	1 1	1 1	1 1	(406,724)	1 1	6,673	(406,724)
Balance as at March 31, 2020	37 740 000	- 13 260 000	3 172 624	- 27 497 072	(406,724)	- 285 013	(2 106)	(400,051)
בממונים מז מן ואמוניון 1, בטבט	01,140,000	13,200,000	9,172,024	210,164,12	660,000,1	200,002	(2,100)	200,000,00

Chief Financial Officer

President & CEO

Chairman

Chief Financial Officer

RoshidKhan

Chairman

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

#### 1. Legal status and nature of business

#### 1.1 Constitution and ownership

The condensed consolidated interim financial information of the Pakistan Telecommunication Company Limited and its subsidiaries ("the Group") comprise of the financial information of:

### Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

### Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenue, Blue Area, Islamabad.

### U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Jinnah Super Market F-7 Markaz, Islamabad.

### DVCOM Data (Private) Limited (DVCOM Data)

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) License of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

#### Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of Smart Sky is located at PTCL Headquarters, G-8/4, Islamabad.

## 1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of U Bank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

During the quarter ended March 31, 2020, the COVID-19 pandemic emerged which impacted the economy in general. At this stage, the management believes that this event may impact the operations and financials of the Group in subsequent periods; however, since the situation is still developing and changing rapidly, the assessment of potential impact can not be ascertained.

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

#### 2. Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for a consolidated subsidiary also includes the following:

- Microfinance Institutions Ordinance, 2001 (the MFI Ordinance);
- Directives issued by the Securities and Exchange Commission of Pakistan (SECP) and State Bank of Pakistan (SBP).

Where the requirements of the Companies Act, 2017, the MFI Ordinance and the directives issued by the SECP and SBP differ with the requirements of IAS 34, the requirements of the Companies Act, 2017, the Microfinance Ordinance, 2001, or the requirements of the said directives shall prevail.

### 3. Basis of preparation

These condensed consolidated interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual consolidated financial statements. These condensed consolidated interim financial statements should be read in conjunction with the Group's latest annual consolidated financial statements as at and for the year ended December 31, 2019.

### 4. Critical accounting estimates and judgements

The preparation of this condensed consolidated interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgements made by the management in the preparation of this condensed consolidated interim financial information are the same as those used in the preparation of annual audited condolidated financial statements of the Group for the year ended December 31, 2019.

### 5. Significant accounting policies

The accounting policies and the methods of computations adopted in the preparation of this condensed consolidated interim financial information are consistent with those followed in the preparation of the consolidated annual audited financial statements for the year ended December 31, 2019.



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		Note	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
6.	Trade and other payables			
	Trade creditors		9,535,427	12,670,240
	Accrued and other liabilities	6.1	35,892,407	35,022,799
	Technical services assistance fee		22,409,585	21,297,281
	Advances from customers / contract liabilty		9,441,162	9,834,302
	Retention money / payable to contractors and sup	pliers	7,131,651	6,761,684
	Income tax collected from subscribers / deducted		931,192	1,012,664
	Sales tax payable		1,404,716	1,203,214
	Payable to provident fund		39,272	27,870
			86,785,412	87,830,054
6.1	Accrued and other liabilities			
	Accrued liability for operational expenses		10,366,026	9,529,099
	Amount withheld on account of provincial			
	levies (Sub-judice) for ICH operations		12,110,803	12,110,803
	Accrual for Government / regulatory expenses		11,505,985	10,312,860
	Accrued wages		737,430	1,537,485
	Others		1,172,163	1,532,552
			35,892,407	35,022,799
7.	Property, plant and equipment			_
	Operating fixed assets	7.1	168,858,068	168,066,793
	Capital work-in-progress	7.3	19,680,580	21,942,560
			188,538,648	190,009,353
		Note	March 31, 2020 (Un-Audited) Rs '000	March 31, 2019 (Un-Audited) Rs '000
		11010	110 000	110 000
7.1	Operating fixed assets		100 000 700	450,000,400
	Opening net book value	7.0	168,066,793	156,293,468
	Additions during the period	7.2	7,587,614	5,211,524
	Diapagela during the paried of pat has levelus	175,654,407	161,504,992	
	Disposals during the period - at net book value		(13,676)	(42,083)
	Depreciation for the period		(6,782,663)	(7,142,569)
	Closing net book value		(6,796,339) 168,858,068	(7,184,652)
	Closing her book value		100,000,000	104,020,040

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		March 31, 2020 (Un-Audited) Rs '000	March 31, 2019 (Un-Audited) Rs '000
7.2	Detail of additions during the period:		
	Buildings on freehold land	70,950	16,916
	Buildings on leasehold land	21,325	57,028
	Lines and wires	1,615,881	872,128
	Apparatus, plant and equipment	5,783,708	3,756,808
	Office equipment	61,623	4,231
	Computer equipment	20,918	428,179
	Furniture and fittings	8,489	12,710
	Vehicles	4,720	63,524
		7,587,614	5,211,524

**7.3** Additions to CWIP during the three months period ended March 31, 2020 were Rs 5,485,622 thousand (March 31, 2019: Rs 5,634,995 thousand).

		March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
8.	Trade debts and contract assets		
	Trade debts	27,228,601	24,442,641
	Contract assets	5,355,794	5,401,830
		32,584,395	29,844,471
	Accumulated impairment loss on trade		
	debts and contract assets	(8,844,520)	(8,143,267)
		23,739,875	21,701,204
9.	Short term investments		
	Amortized cost		
	Market treasury bills	1,487,838	-
	Term deposit receipts	-	2,100,000
		1,487,838	2,100,000
	Fair value through Profit or Loss		
	Units of mutual fund	6,906	6,906
	Fair value through Other Comprehensive Income		
	Market treasury bills	4,674,324	6,969,539
		6,169,068	9,076,445



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

		March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
10.	Cash and bank balances		
	Cash in hand Balances with banks: Local currency	939,922	745,393
	Current account maintained with SBP	1,070,646	1,097,602
	Current accounts	814,264	1,114,250
	Saving accounts	5,116,926	3,139,180
		7,001,836	5,351,032
	Foreign currency		
	Current accounts	1,271,636	708,816
	Saving accounts	978,937	365,669
		2,250,573	1,074,485
		10,192,331	7,170,910

#### 11. Contingencies and commitments

11.1 There has been no material changes in contingencies as disclosed in the annual consolidated financial statements for the year ended December 31, 2019 except as disclosed below. Further, there has been no change in the status of the Holding Company's pension case as disclosed in the annual consolidated financial statements for the year ended December 31, 2019. As also disclosed in the annual consolidated financial statements, under the circumstances, management of the Holding Company, on the basis of legal advice, believes that the Holding Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim consolidated financial statements.

For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits of the Holding Company. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 23,170,732 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
11.2 Bank guarantees and bid bonds of Group issued in favor of:		
Universal Service Fund (USF) against government grants Pakistan Telecommunication Authority against 3G and	11,046,095	11,046,095
2G Licenses	625,313	582,563
Others	2,721,420	2,957,130
	14,392,828	14,585,788
11.3 Commitments - Group		
Standby Letter of Guarantee	9,600	9,600
Letters of credit for purchase of stock	61,976	78,531
Commitments for capital expenditure	18,428,131	15,052,277
	18,499,707	15,140,408

		Three months ended		
		March 31, 2020 (Un-Audited) Rs '000		
12.	Revenue			
	Broadband and IPTV	6,761,424	6,999,859	
	Cellular and other wireless services	12,720,868	15,109,616	
	Fixed line voice services	2,572,891	2,961,174	
	Revenue from retail customers	22,055,183	25,070,649	
	Corporate and wholesale	5,587,077	5,039,462	
	International	2,041,563	1,937,740	
	Banking	2,141,270	1,487,113	
	Total revenue	31,825,093	33,534,964	

**12.1** Revenue is stated net of trade discount amounting to Rs 503,510 thousand (March 31, 2019: Rs 481,708 thousand) and sales and other taxes directly attributable to sales amounting to Rs 5,102,839 thousand (March 31, 2019: Rs 2,396,871 thousand)

		Three months ended		
		March 31, 2020 (Un-Audited) Rs '000	March 31, 2019 (Un-Audited) Rs '000	
13.	Other income			
	Income from financial assets	978,212	850,936	
	Income from non-financial assets	1,173,130	618,796	
		2,151,342	1,469,732	

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FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

March 31, 2020			Three months ended		
14. Cash generated from operations (Loss) / profit before tax (521,486)   2,882,020			2020 (Un-Audited)	2019	
Adjustments for non-cash charges and other items:   Depreciation of property, plant and equipment   6,782,663   7,142,569   Amortization of intangible assets   870,021   871,126   Amortization of contract costs   1,097,724   792,549   Depreciation of right of use assets   871,407   841,957   Cash and cash equivalents   1,097,724   792,549   Cash and cash equivalents   1,097,724   7,142,470   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   Cash and cash equivalents   1,097,726   Cash and cash equivalents   1,097,726   Cash and cash equivalents   1,097,726   Cash and bank balances   10,192,331   7,794,381   Cash and bank balances			Rs '000	Rs '000	
Adjustments for non-cash charges and other items:   Depreciation of property, plant and equipment   6,782,663   7,142,569   Amortization of intangible assets   870,021   871,126   Amortization of contract costs   1,097,724   792,549   Depreciation of right of use assets   871,407   841,957   Cash and cash equivalents   1,097,724   792,549   Cash and cash equivalents   1,097,724   7,142,470   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   7,142,379   Cash and cash equivalents   1,097,724   Cash and cash equivalents   1,097,726   Cash and cash equivalents   1,097,726   Cash and cash equivalents   1,097,726   Cash and bank balances   10,192,331   7,794,381   Cash and bank balances	14	Cash generated from operations			
Adjustments for non-cash charges and other items:  Depreciation of property, plant and equipment Amortization of intangible assets Amortization of intangible assets Amortization of contract costs Depreciation of right of use assets Loss allowance on trade and other receivables, including contract assets Inpairment loss on non performing loans to banking customers Advances Employees retirement benefits Inputed interest on long term loans Gain on disposal of property, plant and equipment Government grants recognized as income Return on bank deposits and Government Securities Government grants recognized as income Finance costs Decrease / (increase) in current assets:  Stock in trade, stores and spares Deposits, prepayments and other receivables Coash and other payables Security deposit Cash and cash equivalents  Short term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash on term funning finance Cash for term investments Cash and bank balances Cash on the minus finance Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash on term unning finance Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash on term unning finance Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash on term unning finance Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash on term unning finance Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash for term investments Cash and bank balances Cash and bank balances Cash and bank balances Cash and bank balances Cash and cash equivalents Cash and cash equivalents Cash and cash equivalents Cas	17.		(521 486)	2 882 020	
Depreciation of property, plant and equipment		(2000) promisoror tax	(021, 100)	2,002,020	
Amortization of intangible assets Amortization of contract costs Amortization of contract costs Depreciation of right of use assets Loss allowance on trade and other receivables, including contract assets Impairment loss on non performing loans to banking customers Employees retirement benefits Imputed interest on long term loans Imputed interest on long term loans Igain on disposal of property, plant and equipment Gain on disposal of investments securities Gain on disposal of investments securities Gain on disposal of property, plant and equipment Government grants recognized as income Finance costs Decrease / (increase) in current assets: Stock in trade, stores and spares Deposits, prepayments and other receivables Loans to banking customers Trade and other payables Security deposit  Short term investments Cash and bank balances Short term running finance  Amortization of contract dassets And 10,192,331 Cash and bank balances Short term running finance  Affects Amortization of contract dassets April 247,4381 Care 379,531 Cash and bank balances Decrease of Cash and bank balances Decrease of Cash and bank balances Cash other running finance Cash cost and contract cash cost and contract cash cash cost and cash co		Adjustments for non-cash charges and other items:			
Amortization of contract costs  Depreciation of right of use assets  Loss allowance on trade and other receivables, including contract assets  Impairment loss on non performing loans to banking customers  Employees retirement benefits  Gain on disposal of property, plant and equipment Gain on disposal of investments measured at fair value Return on bank deposits and Government Securities Government grants recognized as income Finance costs  Trade debts and contract assets  Loans and advances Deposits, prepayments and other receivables  Trade and other payables Security deposit  Short term investments  Short term investments  Lash 440,121 141,719 467,626 467,626 440,121 141,719		Depreciation of property, plant and equipment	6,782,663	7,142,569	
Depreciation of right of use assets		Amortization of intangible assets	870,021	871,126	
Loss allowance on trade and other receivables, including contract assets  Impairment loss on non performing loans to banking customers  Employees retirement benefits  Imputed interest on long term loans  Gain on disposal of property, plant and equipment (456,862) (36,553)  Gain on disposal of investments measured at fair value (20,652) (79,564)  Return on bank deposits and Government Securities (583,339) (487,741)  Government grants recognized as income (431,818) (297,551)  Effect on cash flows due to working capital changes:  Decrease / (increase) in current assets:  Stock in trade, stores and spares  Loans to banking customers (289,497) (665,202)  Deposits, prepayments and other receivables (661,180) (147,944) (5,161,964)  (Decrease) / increase in current liabilities:  Trade and other payables  Security deposit (1,094,436) 497,724  7,142,470 12,332,820  March 31, 2020 (Un-Audited) Rs '000  Rs '000  15. Cash and cash equivalents  Short term investments (5,404,155) (2,072,794)		Amortization of contract costs	1,097,724	792,549	
including contract assets Impairment loss on non performing loans to banking customers Provision for obsolete stores and spares Employees retirement benefits Injuited interest on long term loans Imputed interest on lease liabilities Gain on disposal of property, plant and equipment Government grants recognized as income Finance costs Stock in trade, stores and spares  Cans to banking customers  Loans to banking customers  Deposits, prepayments and other receivables Security deposit  Cash and cash equivalents  Short term investments  Cash and bank balances Short term running finance  (407,626  440,121  141,719  440,121  141,719  144,711  141,719  1440,121  1440,121  1441,719  1440,121  1441,719  1440,121  1441,719  1440,121  1441,719  1440,121  1441,719  1440,235  993,158  1452,662  (509)		Depreciation of right of use assets	871,407	841,957	
Impairment loss on non performing loans to banking customers		Loss allowance on trade and other receivables,			
banking customers Provision for obsolete stores and spares Employees retirement benefits Imputed interest on long term loans Imputed interest on lease liabilities Gain on disposal of property, plant and equipment Gain on disposal of investments measured at fair value Return on bank deposits and Government Securities Government grants recognized as income Finance costs Stock in trade, stores and spares Trade debts and contract assets Loans to banking customers Loans and advances Deposits, prepayments and other receivables Trade and other payables Security deposit  Cash and cash equivalents  Short term investments Cash and bank balances Short term running finance  Loans to term to long term loans (440,823 446,743 451,664 462,235 462,235 462,233 451,664 462,235 462,235 462,233 468,741 462,835 462,235 463,339 468,741 462,835 468,741 462,835 462,235 468,741 463,835 468,741 479,751 471,308 476,763 471,308 476,763 471,308 471,3		including contract assets	698,112	467,626	
Provision for obsolete stores and spares   (509)   -		Impairment loss on non performing loans to			
Employees retirement benefits		banking customers	440,121	141,719	
Imputed interest on long term loans		Provision for obsolete stores and spares	(509)	-	
Imputed interest on lease liabilities		Employees retirement benefits	1,131,603	993,158	
Gain on disposal of property, plant and equipment       (456,862)       (36,553)         Gain on disposal of investments measured at fair value       (20,652)       (79,564)         Return on bank deposits and Government Securities       (583,339)       (487,741)         Government grants recognized as income       (431,818)       (297,551)         Finance costs       3,051,934       1,637,570         Effect on cash flows due to working capital changes:         Decrease / (increase) in current assets:       224,331       775,168         Stock in trade, stores and spares       (2,736,783)       (1,444,658)         Trade debts and contract assets       (2,736,783)       (2,023,305)         Loans to banking customers       (1,698,835)       (2,023,305)         Loans and advances       (289,497)       (665,202)         Deposits, prepayments and other receivables       (661,180)       (147,944)         (Decrease) / increase in current liabilities:       7rade and other payables       (1,079,756)       471,308         Security deposit       (1,094,436)       497,724         7,142,470       12,332,820         March 31, 2020 (Un-Audited)       2020 (Un-Audited)         (Un-Audited)       Rs '000         15. Cash and cash equivalents       6,169,068       16,218		Imputed interest on long term loans	18,287	9,917	
Gain on disposal of investments measured at fair value         (20,652)         (79,564)           Return on bank deposits and Government Securities         (583,339)         (487,741)           Government grants recognized as income         (431,818)         (297,551)           Finance costs         3,051,934         1,637,570           Effect on cash flows due to working capital changes:           Decrease / (increase) in current assets:         3,051,934         15,341,037           Effect on cash flows due to working capital changes:         224,331         775,168           Decrease / (increase) in current assets:         224,331         775,168           Trade debts and contract assets         (2,736,783)         (1,444,658)           Loans to banking customers         (1698,835)         (2,023,305)           Loans and advances         (289,497)         (665,202)           Deposits, prepayments and other receivables         (661,180)         (147,944)           (Decrease) / increase in current liabilities:         (1,079,756)         471,308           Trade and other payables         (1,079,756)         471,308           Security deposit         (1,094,436)         497,724           7,142,470         12,332,820           March 31, 2020         (Un-Audited)         Rs '000		Imputed interest on lease liabilities	451,664	462,235	
Return on bank deposits and Government Securities   (583,339)   (487,741)   Government grants recognized as income   (431,818)   (297,551)   Finance costs   3,051,934   1,637,570   13,398,870   15,341,037   Effect on cash flows due to working capital changes: Decrease / (increase) in current assets:   Stock in trade, stores and spares   224,331   775,168   (1,444,658)   (2,023,305)   (2,02		Gain on disposal of property, plant and equipment	(456,862)	(36,553)	
Government grants recognized as income   (431,818)   (297,551)     Finance costs   3,051,934   1,637,570     13,398,870   15,341,037     Effect on cash flows due to working capital changes: Decrease / (increase) in current assets:     Stock in trade, stores and spares   224,331   775,168     Trade debts and contract assets   (2,736,783)   (1,444,658)     Loans to banking customers   (1,698,835)   (2,023,305)     Loans and advances   (289,497)   (665,202)     Deposits, prepayments and other receivables   (661,180)   (147,944)     (Decrease) / increase in current liabilities:   Trade and other payables   (1,079,756)   471,308     Security deposit   (1,094,436)   497,724     7,142,470   12,332,820     March 31, 2020 (Un-Audited) Rs '000     Rs '000   March 31, 2019 (Un-Audited) Rs '000     March 31, 2020 (Un-Audited) Rs '000     Short term investments   6,169,068   16,218,502     Cash and bank balances   10,192,331   7,794,381     Short term running finance   (5,404,155)   (2,072,794)		Gain on disposal of investments measured at fair value	(20,652)	(79,564)	
Finance costs   3,051,934   1,637,570   13,398,870   15,341,037     Effect on cash flows due to working capital changes: Decrease / (increase) in current assets:   Stock in trade, stores and spares   224,331   775,168   (1,444,658)   (2,736,783)   (1,444,658)   (2,023,305)   (289,497)   (665,202)   (289,497)   (665,202)   (289,497)   (665,202)   (661,180)   (147,944)   (5,161,964)   (3,505,941)   (Decrease) / increase in current liabilities:   Trade and other payables   (1,079,756)   (14,680)   26,416   (1,094,436)   497,724   (1,094,436)   497,724   (1,094,436)   497,724   (1,094,436)   497,724   (1,094,436)   497,724   (1,094,436)   (		Return on bank deposits and Government Securities	(583,339)	(487,741)	
Effect on cash flows due to working capital changes: Decrease / (increase) in current assets: Stock in trade, stores and spares Trade debts and contract assets Loans to banking customers Loans and advances Deposits, prepayments and other receivables Trade and other payables Security deposit  Trade and other payables Security deposit  Toash and cash equivalents  Short term investments Decrease / (increase) in current liabilation and to the receivables  Toash and cash bank balances Short term running finance  13,398,870 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 15,341,037 16,3		Government grants recognized as income	(431,818)	(297,551)	
Effect on cash flows due to working capital changes:  Decrease / (increase) in current assets:  Stock in trade, stores and spares  Trade debts and contract assets  Loans to banking customers  Loans and advances  Deposits, prepayments and other receivables  (5,161,964)  (0,147,944)  (0,1079,756)  Security deposit  Trade and other payables  Security deposit  (1,094,436)  March 31, 2020  (Un-Audited)  Rs '000  15. Cash and cash equivalents  Short term investments  Cash and bank balances  Short term running finance  Decrease / (increase) in current lassets  (224,331 (1,444,658) (2,736,783) (1,698,835) (2,023,305) (2,023,305) (2,023,305) (2,023,305) (2,023,305) (2,023,305) (2,023,305) (2,023,305) (2,072,794)		Finance costs	3,051,934	1,637,570	
Decrease / (increase) in current assets:   Stock in trade, stores and spares   224,331   775,168     Trade debts and contract assets   (2,736,783)   (1,444,658)     Loans to banking customers   (1,698,835)   (2,023,305)     Loans and advances   (289,497)   (665,202)     Deposits, prepayments and other receivables   (661,180)   (147,944)     (Decrease) / increase in current liabilities:   Trade and other payables   (1,079,756)   471,308     Security deposit   (1,094,436)   497,724     Trade, and cash equivalents   (1,094,436)   497,724     Trade, and other payables   (1,094,436)   497,724     Trade, and ot			13,398,870	15,341,037	
Stock in frade, stores and spares   224,331   775,168     Trade debts and contract assets   (2,736,783)   (1,444,658)     Loans to banking customers   (1,698,835)   (2,023,305)     Loans and advances   (289,497)   (665,202)     Deposits, prepayments and other receivables   (661,180)   (147,944)     (Decrease) / increase in current liabilities:   Trade and other payables   (1,079,756)   (26,416)     Security deposit   (1,094,436)   497,724     Total and cash equivalents   (1,094,436)   497,724     Total and cash equivalents   (1,094,436)   (1,094,436)   (1,094,436)     Short term investments   (1,094,436)   (1		Effect on cash flows due to working capital changes:			
Trade debts and contract assets Loans to banking customers Loans and advances (289,497) (665,202) Deposits, prepayments and other receivables (5,161,964) (0,5,161,964) (1,079,756) Security deposit (1,094,436) (		Decrease / (increase) in current assets:			
Loans to banking customers Loans and advances (289,497) (665,202) Deposits, prepayments and other receivables (5,161,964) (5,161,964) (3,505,941) (Decrease) / increase in current liabilities: Trade and other payables Security deposit (1,079,756) Security deposit (1,094,436) (1,094,		Stock in trade, stores and spares	224,331	775,168	
Loans and advances		Trade debts and contract assets	(2,736,783)	(1,444,658)	
Loans and advances		Loans to banking customers	(1,698,835)	(2,023,305)	
Deposits, prepayments and other receivables (661,180) (147,944) (5,161,964) (3,505,941) (Decrease) / increase in current liabilities:  Trade and other payables (1,079,756) (14,680) (26,416) (1,094,436) 497,724 (1,094,436) 497,		Loans and advances	(289,497)		
(Decrease) / increase in current liabilities:  Trade and other payables Security deposit  (1,079,756) (14,680) (1,094,436) (1,		Deposits, prepayments and other receivables	(661,180)		
Trade and other payables Security deposit  (1,079,756) (14,680) (1,094,436) (1			(5,161,964)		
Cash and cash equivalents   Cash and bank balances   Cash and bank balances   Short term running finance   Cash and cash   C		(Decrease) / increase in current liabilities:			
(1,094,436)   497,724   7,142,470   12,332,820   March 31, 2020 (Un-Audited) Rs '000   Rs '000   Rs '000   Rs '000   To Audited (Un-Audited) Rs '000   Rs		Trade and other payables	(1,079,756)	471,308	
(1,094,436)   497,724   7,142,470   12,332,820   March 31, 2020 (Un-Audited) Rs '000					
March 31, 2020 (Un-Audited) (Un-Audited) (Un-Audited) Rs '000 Rs '000  15. Cash and cash equivalents  Short term investments 6,169,068 16,218,502 Cash and bank balances 10,192,331 7,794,381 Short term running finance (5,404,155) (2,072,794)				497,724	
2020 (Un-Audited) Rs '000   (Un-Audited) Rs '000			7,142,470	12,332,820	
2020 (Un-Audited) Rs '000   (Un-Audited) Rs '000					
Cash and cash equivalents   Cash and cash equivalents   Short term investments   Cash and bank balances   10,192,331   7,794,381   Short term running finance   (5,404,155)   (2,072,794)					
Rs '000         Rs '000           15. Cash and cash equivalents         6,169,068         16,218,502           Cash and bank balances         10,192,331         7,794,381           Short term running finance         (5,404,155)         (2,072,794)					
Short term investments       6,169,068       16,218,502         Cash and bank balances       10,192,331       7,794,381         Short term running finance       (5,404,155)       (2,072,794)			` ,	, ,	
Cash and bank balances       10,192,331       7,794,381         Short term running finance       (5,404,155)       (2,072,794)	15.	Cash and cash equivalents			
Cash and bank balances       10,192,331       7,794,381         Short term running finance       (5,404,155)       (2,072,794)		Short term investments	6 169 068	16 218 502	
Short term running finance (5,404,155) (2,072,794)					
		onor term running intance	10,957,244	21,940,089	

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

### 16. Segment information

For management purposes, the Group is organised into three operating segments i.e. fixed line communications (Wireline), wireless communications (Wireless) and Banking. The reportable operating segments derive their revenue primarily from voice, data and other services.

### 16.1 Segment information for the reportable segments is as follows:

	Note	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
Three months ended					
March 31, 2020					
Segment revenue		17,133,011	14,344,313	2,141,717	33,619,041
Inter segment revenue	16.1.1	(1,444,401)	(349,100)	(447)	(1,793,948)
Revenue from external					
customers		15,688,610	13,995,213	2,141,270	31,825,093
Segment results		1,174,854	(1,586,108)	4,530	(406,724)
Three months ended					
March 31, 2019					
Segment revenue		17,322,454	16,489,428	1,487,179	35,299,061
Inter segment revenue	16.1.1	(1,459,481)	(304,550)	(66)	(1,764,097)
Revenue from external					
customers		15,862,973	16,184,878	1,487,113	33,534,964
Segment results		1,950,108	(103,045)	150,851	1,997,914

## 16.1.1 Inter segment revenues are eliminated on consolidation.

	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
As at March 31, 2020				
Segment assets	163,582,436	142,060,720	40,691,532	346,334,688
Segment liabilities	117,031,043	112,839,177	33,426,166	263,296,386
As at December 31, 2019				
Segment assets	163,930,675	141,970,492	39,916,851	345,818,018
Segment liabilities	115,589,748	114,456,180	32,333,737	262,379,665



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

				Three months ended	
				March 31, 2020 (Un-Audited) Rs '000	March 31, 2019 (Un-Audited) Rs '000
17.	Transactions w	rith related p	parties		
Rela	tionship with the	Group	Nature of transaction		
i. ii.	Shareholders Associated under	ertakings	Technical services assistance fee Sale of goods and services Purchase of goods and services Prepaid rent	1,113,878 1,050,298 217,118 148,994	1,173,724 787,819 224,519 48,063
iii.	Employees benefits plans	PTCL PTML U Bank	Gratuity Fund Gratuity Fund Gratuity Fund	21,753 23,045 9,007	48,786 22,797 7,063
iv.	Employees contribution plan	PTCL ns PTML U Bank	PTCL Employees GPF Trust - net Provident Fund Provident Fund	15,805 37,228 8,287	13,733 26,354 6,453
V.	Other related parties	PTCL PTML	Charges under license obligation Expenses reimbursed to Pakistan MNP Database (Guarantee) Limited	404,662 9,025	400,160 7,825
vi.	Directors, Chief and Key Manage Personnel		Fee and remuneration including benefits and perquisites	500,613	1,096,586

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

	March 31, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Trade debts		
- Associated undertakings	8,370,834	6,676,552
Deposits, prepayments and other receivables		
- Associated undertakings	71,305	71,305
- PTCL Employees GPF Trust	91,650	107,454
- Pakistan Telecommunication Employees Trust (PTET)	94	94
- Rent prepaid to PTET	-	96,125
Long term loans to executives		
and key management personnel PTCL	63,320	68,135
PTML	9,433	12,852
Trade and other payables		
Trade creditors		
- Associated Undertakings	1,277,865	1,092,863
- The Government of Pakistan and its related entities	1,607,920	1,301,247
Retention money payable to associated undertaking	3,055	3,055
Rent payable to PTET	52,869	-
Technical services assistance fee payable to Etisalat	22,409,585	21,297,281
PTCL Employees GPF Trust	91,650	107,454
Pakistan Telecommunication Company Limited		
Employees Gratuity Fund	173,681	137,974
Pakistan Telecommunication Employees Trust (PTET)	4,472,753	4,135,611
PTML		
- Gratuity Fund	23,045	79,573
- Provident Fund	27,837	24,352
U Bank		
- Gratuity Fund	11,433	3,518
- Provident Fund	5,905	1,236

### 18. Fair value estimation

The financial liability of forward exchange contracts at fair value through profit or loss is Rs 138,686 thousand (December 31, 2019: Rs. 344,909 thousand).

The carrying value of financial assets and liabilities approximates their fair value.



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

### 19. Offsetting of financial assets and liabilities

	Gross amount subject to offsetting	Offset	Net amount	Amount not in scope of offsetting	Net as per statement of financial position
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
As at March 31, 2020					
Trade debts and					
contract assets	11,263,470	(2,243,097)	9,020,373	23,564,022	32,584,395
Trade creditors	(3,339,770)	2,243,097	(1,096,673)	(8,438,754)	(9,535,427)
As at December 31, 2019					
Trade debts and					
contract assets	13,084,598	(5,287,007)	7,797,591	22,046,880	29,844,471
Trade creditors	(6,482,518)	5,287,007	(1,195,511)	(11,474,729)	(12,670,240)

### 20. Financial risk management

The Group's financial risk management objectives and policies are consistent with that disclosed in the annual consolidated financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited consolidated financial statements of the Group for the year ended December 31, 2019.

### 21. Corresponding figures

Following corresponding figures have been reclassified for appropriate presentation of operating results.

### Condensed consolidated interim statement of profit or loss

	As previously reported Rs '000	Reclassified Rs '000	As reclassified Rs '000
Cost of services	24,042,384	(277,970)	23,764,414
Administrative and general expenses	4,858,483	(782,702)	4,075,781
Selling and marketing expenses	1,623,494	109,272	1,732,766
Impairment loss on trade debts			
and contract assets	-	609,345	609,345
Finance costs	1,598,315	342,055	1,940,370

### Condensed consolidated interim statement of cash flows

Reclassification from	Reclassification to	Rs '000
Cash generated from operations	Cash flows from investing activites	1,021,586

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

- 22. Date of authorisation for issue of condensed consolidated interim financial statements
- 22.1 The Board of Directors of the Holding Company in its meeting held on Feburary 11, 2020 has recommended a final dividend of Re 0.50 per share for the year ended December 31, 2019 amounting to Rs 2,550,000 thousand for approval of the members in the forthcoming Annual General Meeting and will be accounted for in the period in which it is approved by the members.
- 22.2 These condensed consolidated interim financial statements for the three months period ended March 31, 2020 were authorised for issue by the Board of Directors of the Holding Company on April 9, 2020.

Chief Financial Officer

Mashid Man

Pakistan Telecommunication Company Limited PTCL Headquarters, Sector G-8/4, Islamabad, Pakistan