

#### PAKISTAN TELECOMMUNICATION GROUP CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2019 (UN-AUDITED)

AS AT MARCH 31, 2019 (UN-AUDITED)							
	Note	March 31, 2019 Rs '000 (Un-Audited)	December 31, 2018 Rs '000 (Audited)		Note	March 31, 2019 Rs '000 (Un-Audited)	December 31, 2018 Rs '000 (Audited)
Equity and liabilities				Assets			
Equity Share capital and reserves				Non-current assets			
Share capital Revenue reserves		51,000,000	51,000,000	Property plant and aquipment	8	47E 260 020	177,479,128
Insurance reserve		3,172,624	2,985,696	Property, plant and equipment Right of use assets	6	175,360,929 20,191,651	177,479,120
General reserve		27,497,072	27,497,072	Intangible assets	Ü	30,387,708	31,177,147
Unappropriated profit		3,346,131	1,535,145	Long term investments		83,900	83,900
		34,015,827	32,017,913	Long term loans and advances		819,737	706,390
Statutory and other reserves		221,601	221,601	Long term loan to banking customers		243,445	457,920
Unrealized loss on investments		(000)	(20)	Contract costs		499,221	461,145
measured at fair value through OCI		<u>(866)</u> 85,236,562	<u>(29)</u> 83,239,485			227,586,591	210,365,630
Liabilities		03,230,302	03,239,403				
Non-current liabilities				Current assets			
Long term loans from banks		22,375,000	24,408,332	Stock in trade, stores and spares		5,506,452	6,281,620
Subordinated debt		599,640	599,640	Trade debts and contract assets	9	19,880,915	18,903,883
Deposits from banking customers	6	4,051,839	3,400,885	Loans to banking customers		18,657,979	16,561,918
Lease liabilities Deferred income tax	6	16,544,511 8,610,405	15,558 8,975,585	Loans and advances Contract costs		2,529,968	1,864,766 1,842,504
Employees retirement benefits		29,218,041	28,594,794	Income tax recoverable		2,033,465 23,254,085	23,791,348
Deferred government grants		18,423,245	18,720,796	Receivable from the GoP		2,164,072	2,164,072
Advances from customers		1,090,944	1,112,453	Deposits, prepayments and other		_,,,,,,,	2,101,012
Long term vendor liability		25,084,052	26,951,860	receivables		10,362,632	10,986,451
		125,997,677	112,779,903	Short term investments	10	16,218,502	17,198,237
				Cash and bank balances	11	7,794,381	9,157,769
Current liabilities						108,402,451	108,752,568
Trade and other payables	7	81,817,993	81,325,176				
Deposits from banking customers		17,747,179	17,133,725				
Interest accrued		817,708	966,161				
Short term running finance		2,072,794	1,225,137				
Current portion of:		7 405 004	7.470.007				
Long term loans from banks Lease liabilities	6	7,405,834 1,860,012	7,176,667 3,287				
Long term vendor liability	O	11,325,774	13,532,709				
Security deposits		1,497,528	1,471,112				
Unpaid / unclaimed dividend		209,981	264,836				
·		124,754,803	123,098,810				
Total equity and liabilities		335,989,042	319,118,198	Total assets		335,989,042	319,118,198
Contingencies and commitments	12						
The annexed notes 1 to 23 are an integral part of this condensed consolidated interim financial statements.							

Chief Financial Officer President & CEO Chairman



## PAKISTAN TELECOMMUNICATION GROUP CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2019 (UN-AUDITED)

		Three months ended		
		March 31,	March 31,	
	Note	2019	2018	
		Rs '000	Rs '000	
			Restated	
Revenue	13	33,534,964	30,291,924	
Cost of services		(24,042,384)	(21,858,708)	
Gross profit		9,492,580	8,433,216	
Administrative and general expenses	14	(4,858,483)	(4,434,533)	
Selling and marketing expenses		(1,623,494)	(1,748,705)	
		(6,481,977)	(6,183,238)	
Operating profit		3,010,603	2,249,978	
Other income	15	1,469,732	884,240	
Finance costs		(1,598,315)	(1,581,345)	
Profit before tax		2,882,020	1,552,873	
Provision for income tax		(884,106)	(530,010)	
Profit for the period		1,997,914	1,022,863	

The annexed notes 1 to 23 are an integral part of this condensed consolidated interim financial statements.

Chief Financial Officer	President & CEO	Chairman



### PAKISTAN TELECOMMUNICATION GROUP CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2019 (UN-AUDITED)

		I hree month	ns ended
		March 31,	March 31,
		2019	2018
		Rs '000	Rs '000
			Restated
Profit for the period		1,997,914	1,022,863
Other comprehensive income for the	ne period		
Items that may be subsequently	reclassified to profit and loss:		
	d at fair value arising during the period	(981)	(188
	estments measured at fair value s measured at fair value - net of tax	(056)	43
Loss on disposal transferred to		(956) 119	(145) 46
	moonio ter ano period	(837)	(99
Total comprehensive income for the	e period	1,997,077	1,022,764
The annexed notes 1 to 23 are an	integral part of this condensed consolidate	ed interim financial sta	atements.
Chief Financial Officer	President & CEO	Chairm	nan

## PAKISTAN TELECOMMUNICATION GROUP CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2019 (UN-AUDITED)



Chairman

		Three months ended		
	_	March 31,	March 31,	
		2019	2018	
		Rs '000	Rs '000	
	Note		Restated	
Cash flows from operating activities				
Cash generated from operations	16	10,596,819	11,427,187	
Employees retirement benefits paid		(369,911)	(328,912)	
Finance cost paid		(1,786,023)	(1,556,242)	
Income tax paid	_	(711,998)	(1,973,904)	
Net cash inflow from operating activities		7,728,887	7,568,129	
Cash flows from investing activities				
Capital expenditure		(5,148,140)	(4,045,938)	
Proceeds from disposal of property, plant and equipment		78,636	57,607	
Disposal of short term investments - net		-	2,080,778	
Long term loans and advances		(123,264)	(19,763)	
Government grants received		- 1	510,800	
Return on long term loans and short term investments		261,111	23,976	
Net cash outflow from investing activities	_	(4,931,657)	(1,392,540)	
Cash flows from financing activities				
Loan from banks		(1,804,165)	740,819	
Subordinated debt		-	(120)	
Vendor liability		(4,074,743)	(2,285,094)	
Deposits from banking customers		1,264,408	1,550,258	
Lease liability		(1,318,655)	(6,193)	
Dividend paid		(54,855)	(3,108)	
Net cash outflow from financing activities		(5,988,010)	(3,438)	
Net (decrease) / increase in cash and cash equivalents	_	(3,190,780)	6,172,151	
Cash and cash equivalents at the beginning of the period		25,130,869	18,536,890	
Cash and cash equivalents at the end of the period	17	21,940,089	24,709,041	

The annexed notes 1 to 23 are an integral part of this condensed consolidated interim financial statements.

President & CEO

Chief Financial Officer



# PAKISTAN TELECOMMUNICATION GROUP CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2019 (UN-AUDITED)

	Issued, subs paid-up o		Revenue reserves		Revenue reserves (loss)/gair		Unrealized (loss)/gain		
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	Statutory and other reserves	on investments measured at fair value through OCI	Total	
				(Rupees in	'000)				
Balance as at December 31, 2017 - Restated	37,740,000	13,260,000	2,806,993	27,497,072	5,109,744	84,837	(28)	86,498,618	
Total comprehensive income for the period - Restated									
Profit for the three months period ended March 31, 2018 Other comprehensive income for the period		-			1,022,863		(99)	1,022,863 (99)	
	-	-	-	-	1,022,863	-	(99)	1,022,764	
Transfer to insurance reserve	-	-	178,703	-	(178,703)	-	-	-	
Balance as at March 31, 2018 - Restated Total comprehensive income for the period	37,740,000	13,260,000	2,985,696	27,497,072	5,953,904	84,837	(127)	87,521,382	
Profit for the nine months period ended December 31, 2018	-	-	-	-	4,687,141	-	-	4,687,141	
Other comprehensive income	-	-	-	-	(3,869,136)	-	98	(3,869,038)	
Distribution to owners of the Holding Company	-	-	-	-	818,005	-	98	818,103	
Interim dividend for the year ended December 31, 2018 - Re 1.00 per share	-	-	-	-	(5,100,000)	-	-	(5,100,000)	
Transfer to statutory and other reserves	-	-	-	-	(136,764)	136,764	-	-	
Balance as at December 31, 2018	37,740,000	13,260,000	2,985,696	27,497,072	1,535,145	221,601	(29)	83,239,485	
Total comprehensive income for the period									
Profit for the three months period ended March 31, 2019 Other comprehensive income for the period		-	-	-	1,997,914	-	- (837)	1,997,914 (837)	
	-	-	-	-	1,997,914	-	(837)	1,997,077	
Transfer to insurance reserve	-	-	186,928	-	(186,928)	-	-	-	
Balance as at March 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	3,346,131	221,601	(866)	85,236,562	

The annexed notes 1 to 23 are an integral part of this condensed consolidated interim financial statements.

Chief Financial Officer	President & CEO	Chairman
S. I.S. I. Mariodi Silloti		Ghairman



#### **PAKISTAN TELECOMMUNICATION GROUP**

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2019 (UN-AUDITED)

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

#### 1.1 Constitution and ownership

The condensed consolidated interim financial information of the Pakistan Telecommunication Company Limited and its subsidiaries ("the Group") comprise of the financial information of:

#### Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

#### Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenue, Blue Area, Islamabad.

#### U Microfinance Bank Limited (Ubank)

The Holding Company acquired 100% ownership of Ubank on August 30, 2012 to offer services of digital commerce and branchless banking. Ubank was incorporated on October 29, 2003 as a public limited company. The registered office of Ubank is situated at Jinnah Super Market F-7 Markaz, Islamabad.

#### **DVCOM Data (Private) Limited (DVCOM Data)**

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) License of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

#### Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company to provide Direct-to-Home (DTH) television services throughout the country under the license from Pakistan Electronic Media Regulatory Authority (PEMRA). Auction for DTH license was held on 23 November 2016, in which Company had actively participated. PEMRA has announced three winning companies of DTH Licenses. Later on, the honorable Lahore High Court has declared whole process of DTH auction as null and void and advised PEMRA to restart the whole process. The Supreme Court has overturned LHC's decision against PEMRA on DTH auction. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of the Company is located at PTCL Headquarters, G-8/4, Islamabad.

#### 1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of UBank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.



#### 2. STATEMENT OF COMPLIANCE

These condensed consolidated interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for consolidated subsidiary also includes the following:

- Microfinance Institutions Ordinance, 2001 (the MFI Ordinance);
- Directives issued by the Securities and Exchange Commission of Pakistan (SECP) and State Bank of Pakistan (SBP); and

Where the requirements of the Companies Act, 2017, the MFI Ordinance and the directives issued by the SECP and SBP differ with the requirements of IAS 34, the requirements of the Companies Act, 2017, the Microfinance Ordinance, 2001, or the requirements of the said directives shall prevail.

#### 3 BASIS OF PREPARATION

These condensed consolidated interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Groups's financial position and performance since the last annual consolidated financial statements. These condensed consolidated interim financial statements should be read in conjunction with the Groups's latest annual consolidated financial statements for the year ended December 31, 2018.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed consolidated interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgements made by the management in the preparation of this condensed consolidated interim financial statements are the same as those used in the preparation of annual audited condolidated financial statements of the Group for the year ended December 31, 2018, except for new significant judgments relateing to lease accounting under IFRS 16, which are described in note 5.1.

#### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this condensed consolidated interim financial statements are consistent with those followed in the preparation of the consolidated annual audited financial statements for the year ended December 31, 2018, except for the changes given here-under.



#### 5.1 Leases

The Group has adopted IFRS 16 'Leases' with the date of initial application of January 01, 2019 other than

IFRS 16 introduced a single, on-balance sheet accounting model for leases. As a result, the Group, as a lessee, has recognized right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments.

The Group applied IFRS 16 using the modified retrospective approach, under which the Group has recognized lease liabilities at the date of initial recognition for leases previously classified as operating lease under IAS 17 at the present value of the remaining lease payments using the Group's incremental borrowing rate and recognizing a right of use assets at the date of initial application for leases. The Group has chosen to measure the right of use assets at an amount equal to the lease liabilities. Accordingly, the comparative figure presented for 2018 has not been restated.

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under *IFRIC 4 'Determining Whether an Arrangement contains a Lease'*. The Group now assesses whether a contract is, or contains a lease based on the new definition of a lease. Under IFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

The impact of adoption of IFRS 16, on transition is disclosed in note 6.

The Group used the following practical expedients when applying IFRS 16, to leases previously classified as operating leases under IAS 17.

- Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term.
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the
- The use of a single discount rate to a portfolio of leases with reasonably similar characteristics.

#### 6 LEASE LIABILITIES AND RIGHT OF USE ASSETS

January 01, 2019

Rs '000 (Un-Audited)

#### Lease liabilities

Operating lease commitments

29,080,433

Discounted using the incremental borrowing rate

19,193,624

When measuring the lease liabilities for leases that were classified as operating leases, the Group discounted lease payments using an estimated incremental borrowing rate of 10%.

#### Right of use (ROU) assets

Right of use assets have been measured at the amount equal to the lease liability, adjusted by the amount of prepaid lease payments relating to the lease recognized in the condensed consolidated interim statement of financial position as at January 01, 2019.

January 01, 2019

Rs '000 (Un-Audited)

Present value of the future lease payments

Prenayments reclassified as right of use assets

19,193,624 1,791,510 20,985,134

Prepayments reclassified as right of use assets

2019 Rs '000 (Un-Audited)

March 31,

Note

3.648.745

16.544.511

- Within one year

Lease commitments

- within one year	3,040,743
- Between 2 and 5 years	13,714,479
- After 5 years	8,852,918
Total undiscounted lease commitments	26,216,142
Discounted lease liability using the incremental borrowing rate	18,386,469
Current portion shown under current liabilities 6.1	(1,856,844)
Due after 12 months	16,529,625
Long term lease liability of Ubank	14,886

6.1 This amount is exclusive of current potion of long term lease liability of Ubank amounting to Rs 3,168

#### Right of use assets

Balance as at January 01, 2019	20,985,134
Additions	48,474
Amortization for the period	(841,957)
Balance as at March 31, 2019	20,191,651
Amounts recognized in condensed consolidated interim statement of profit or loss	
Interest on lease liabilities	461,697
Amortization of right of use assets	841,957
	1,303,654

If IFRS 16 were not applicable than rental cost of Rs 785,952 thousand and Rs 209,640 thousand would have been recognized in cost of sales and administration and general expenses respectively. Accordingly, profit before tax decreased by Rs 308,062 thousand for three months period ended March 31, 2019 as a result of the adoption of IFRS 16.

			March 31,	December 31,
			2019	2018
			Rs '000	Rs '000
		Note	(Un-Audited)	(Audited)
7	TRADE AND OTHER PAYABLES			
	Trade creditors		13,829,586	16,197,479
	Accrued and other liabilities		33,175,661	32,738,230
	Technical services assistance fee		17,937,091	16,763,367
	Advances from customers/ contract liability		8,799,388	8,506,360
	Retention money / payable to contractors and suppliers		6,939,675	6,000,635
	Income tax collected from subscribers / deducted at source		585,159	736,425
	Sales tax payable		466,282	345,385
	Payable to GPF Trust		85,151	37,295
	•	•	81,817,993	81,325,176



8	Property, plant and equipment	Note	March 31, 2019 Rs '000 (Un-Audited)	December 31, 2018 Rs '000 (Audited)
	Operating fixed assets	8.1	154,320,340	156,293,468
	Capital work-in-progress		21,040,589	21,185,660
		;	175,360,929	177,479,128
			March 31,	March 31, 2018
			2019 Rs '000	2018 Rs '000
			(Un-Audited)	(Un-Audited)
8.1	Operating fixed assets		(OII-Addited)	(On Addited)
•	Opening net book value		156,293,468	157,193,242
	Additions during three months period	8.2	5,211,524	2,997,538
		•	161,504,992	160,190,780
	Disposals during the period - at net book value	1	(42,083)	(75,106)
	Depreciation and impairment charge for the period		(7,142,569)	(7,123,035)
		•	(7,184,652)	(7,198,141)
	Closing net book value		154,320,340	152,992,639
8.2	Detail of additions during the period:			
	Buildings on freehold land		16,916	66,551
	Buildings on leasehold land		57,028	75,831
	Lines and wires		872,128	761,894
	Apparatus, plant and equipment		3,756,808	1,599,037
	Office equipment		4,231	60,675
	Computer equipment		428,179	233,389
	Furniture and fittings Vehicles		12,710	61,058
	Submarine cables		63,524	139,103
	Cubinaline Cubics	•	5,211,524	2,997,538
		:	0,211,027	2,331,330

**8.3** Additions to CWIP during the three months period ended March 31, 2019 were Rs 5,634,995 thousand (March 31, 2018: Rs 3,048,173 thousand).

		March 31,	December 31,
		2019	2018
		Rs '000	Rs '000
		(Un-Audited)	(Audited)
9	Trade debts and contract assets		
	Trade debts	22,260,128	21,090,737
	Contract assets	5,423,705	5,448,677
		27,683,833	26,539,414
	Allowance for expected credit loss	(7,802,918)	(7,635,531)
		19,880,915	18,903,883



		March 31,	December 31,
		2019	2018
		Rs '000	Rs '000
40	CHORT TERM INIVESTMENTS	(Un-Audited)	(Audited)
10	SHORT TERM INVESTMENTS Amortized cost		
	Market treasury bills	5,041,874	980,221
	·		· ·
	Term deposit receipts	9,200,000	9,900,000
		14,241,874	10,880,221
	Fair value through profit or loss (FVTPL)		
	Money market funds	-	3,950,149
	Units of mutual fund	-	400,043
		-	4,350,192
	Available for sale investments		
	Market treasury bills	1,976,628	1,967,824
		16,218,502	17,198,237
11	CASH AND BANK BALANCES		
	Cash in hand	599,617	892,602
	Balances with banks:		
	Local currency		
	Current account maintained with SBP	945,105	904,261
	Current accounts	1,083,117	1,994,624
	Saving accounts	1,922,606	2,548,828
		3,950,828	5,447,713
	Foreign currency		
	Current accounts	2,674,930	2,318,748
	Saving accounts	569,006	498,706
		3,243,936	2,817,454
		7,794,381	9,157,769
12	CONTINGENCIES AND COMMITMENTS		

12.1 There has been no material change in contingencies as disclosed in the annual consolidated financial statements for the year ended December 31, 2018. Further, there has been no change in the status of the Holding Company's pension case as disclosed in the annual consolidated financial statements for the year ended December 31, 2018. As also disclosed in the annual consolidated financial statements, under the circumstances, management of the Holding Company, on the basis of legal advice, believes that the Holding Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim consolidated financial statements.

		March 31, 2019	December 31, 2018
		Rs '000	Rs '000
		(Un-Audited)	(Audited)
12.2	Bank guarantees and bid bonds of Group issued in favor of:		
	Universal Service Fund (USF) against government grants	11,510,895	11,510,895
	Pakistan Telecommunication Authority against 3G and 2G Licenses	543,377	537,204
	Others	2,939,869	2,740,542
		14,994,141	14,788,641
12.3	Commitments - Group		
	Standby Letter of Guarantee	7,425	7,425
	Letters of credit for purchase of stock	108,894	60,922
	Commitments for capital expenditure	15,511,643	10,129,879
		15,627,962	10,198,226



		Three mont	Three months ended		
		March 31,	March 31,		
		2019	2018		
		Rs '000	Rs '000		
		(Un-Audited)	Restated		
13	REVENUE				
	Broadband and IPTV	6,999,859	6,618,498		
	Cellular and other wireless	15,109,616	12,665,790		
	Fixed line voice services	2,961,174	3,536,525		
	Banking	1,487,113	974,906		
	Revenue from retail customers	26,557,762	23,795,719		
	Corporate	2,436,527	2,209,427		
	Carrier and wholesale	2,602,935	1,855,844		
	International	1,937,740	2,430,934		
	Total revenue	33,534,964	30,291,924		

- **13.1** Revenue is stated net of trade discount amounting to Rs 481,708 thousand (March 31, 2018: Rs 537,141 thousand) and sales and other taxes directly attributable to sales amounting to Rs 2,396,871 thousand (March 31, 2018: Rs 4,377,272 thousand)
- 14 This includes loss allowance on trade debts and contract assets amounting to Rs 467,626 thousand (March 31, 2018: Rs 500,720 thousand)

	thousand)			
		Three months ended		
		March 31,	March 31,	
		2019	2018	
		(Un-Audited)	Restated	
		Rs '000	Rs '000	
15	OTHER INCOME			
	Income from financial assets	850,936	467,826	
	Income from non-financial assets	618,796	416,414	
		1,469,732	884,240	
16	CASH GENERATED FROM OPERATIONS			
	Profit before tax	2,882,020	1,552,873	
	Depreciation and impairment of property, plant and equipment	7,142,569	7,123,035	
	Amortization of intangible assets	871,126	868,391	
	Amortization of contract costs	792,549	594,127	
	Amortization of right of use assets	841,957	-	
	Loss allowance on trade and other receivables, including			
	contract assets	467,626	500,720	
	Provision for non performing advances	141,719	36,045	
	Provision for employees retirement benefits	993,158	913,239	
	Imputed interest on long term loans	9,917	(12,978)	
	Imputed interest on lease liability	462,235	-	
	(Gain)/loss on disposal of property, plant and equipment	(36,553)	17,499	
	Gain on disposal of investments measured at fair value through P&L	(79,564)	(38,075)	
	Return on bank deposits and Government Securities	(487,741)	(277,996)	
	Release of deferred government grants	(297,551)	(312,102)	
	Finance costs	1,637,570	1,581,345	
		15,341,037	12,546,123	
	Effect on cash flows due to working capital changes:			
	Decrease / (increase) in current assets:		(440.700)	
	Stock in trade, stores and spares	775,168	(419,732)	
	Trade debts and contact assets	-1,444,658	(721,020)	
	Loans to banking customers Contract costs	(2,023,305)	(1,796,344)	
	Loans and advances	(1,021,586) -665,202	(734,508) (439,620)	
	Deposits, prepayments and other receivables	(862,359)	203,522	
	Deposits, prepayments and other receivables	(5,241,942)	(3,907,702)	
	Increase in current liabilities:	( , , ,	( , , , ,	
	Trade and other payables	471,308	2,779,002	
	Secuirty deposit	26,416	9,764	
		497,724	2,788,766	
		10,596,819	11,427,187	



		Three month	Three months ended	
		March 31,	March 31,	
		2019	2018	
		(Un-Audited)	(Un-Audited)	
		Rs '000	Rs '000	
17	CASH AND CASH EQUIVALENTS			
	Short term investments	16,218,502	19,798,058	
	Cash and bank balances	7,794,381	4,910,983	
	Short term running finance	(2,072,794)	=	
		21,940,089	24,709,041	

#### 18 SEGMENT INFORMATION

For management purposes, the Group is organised into three operating segments i.e. fixed line communications (Wireline), wireless communications (Wireless) and Banking. The reportable operating segments derive their revenue primarily from voice, data and other services.

#### **18.1** Segment information for the reportable segments is as follows:

Three months ended March 31, 2019	Note	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
Segment revenue Inter segment revenue Revenue from external customers	18.1.1	17,322,454 (1,459,481) 15,862,973	16,489,428 (304,550) 16,184,878	1,487,179 (66) 1,487,113	35,299,061 (1,764,097) 33,534,964
Segment results		1,950,108	(103,045)	150,851	1,997,914
Three months ended March 31, 2018 - Restated					
Segment revenue Inter segment revenue Revenue from external customers	18.1.1	17,055,552 (1,396,127) 15,659,425	14,022,945 (365,352) 13,657,593	975,023 (117) 974,906	32,053,520 (1,761,596) 30,291,924
Segment results		1,742,425	(863,579)	144,017	1,022,863

#### **18.1.1** Inter segment revenues are eliminated on consolidation.

As at March 31, 2019	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
Segment assets	155,761,022	143,721,999	36,506,021	335,989,042
Segment liabilities	112,284,860	109,211,587	29,256,033	250,752,480
As at December 31, 2018				
Segment assets	153,781,516	130,528,440	34,808,242	319,118,198
Segment liabilities	107,867,014	100,141,609	27,870,090	235,878,713



				Three months ended	
				March 31, 2019 Rs '000 (Un-Audited)	March 31, 2018 Rs '000 (Un-Audited
TRA	NSACTIONS WITH RELATED PAR	TIES			
Rela	tionship with the Group		Nature of transaction		
i.	Shareholders		Technical services assistance fee	1,173,724	1,051,74
ii.	Associated undertakings		Sale of goods and services Purchase of goods and services Prepaid rent	787,819 224,519 48,063	490,93 407,07 129,36
iii.	Employees benefits plans	PTCL PTML Ubank	Gratuity Fund Gratuity Fund Gratuity Fund	48,786 22,797 7,063	13,17 23,01 3,64
iv.	Employees contribution plans	PTCL PTML Ubank	PTCL Employees GPF Trust - net Provident Fund Provident Fund	13,733 26,354 6,453	9,65 25,28 3,63
V.	Other related parties	PTCL PTML	Charges under license obligation Expenses reimbursed to Pakistan MNP Database (Guarantee) Limited	400,160 7,825	400,46 5,45
	Di 1 01175 d		,	1,020	0, .0
vi.	Directors, Chief Executive and Key Management Perso	nnel	Fee and remuneration including benefits and perquisites	1,096,586	561,61
				March 31, 2019 (Un-Audited) Rs '000	December 3 2018 (Audited) Rs '000
	le debts Associated undertakings			3,636,599	3,083,34
- As - Pa	osits, prepayments and other recessociated undertakings akistan Telecommunication Employe epaid rent			71,305 5,248 240,313	71,30 2,77 89,83
	akistan Telecommunication Compan Employees Gratuity Fund	y Limited		-	93,29
	g term loans to executives and key management personnel			225,812	241,31
Trad	e and other payables				
- As - TI Rete Tech PTCI	e creditors ssociated Undertakings he Government of Pakistan (GoP) re ntion money payable to associated to inical services fee payable to Etisala L Employees GPF Trust	undertaking at		823,913 1,651,263 3,029 17,937,091 38,828	950,61 1,208,44 2,75 16,763,36 25,19
E	stan Telecommunication Company L Employees Gratuity Fund stan Telecommunication Employees			234,237 6,683,386	230,98 6,415,22
- P	L rratuity Fund rovident Fund emuneration payable to chief execu	tive and key manager	nent personnels	20,816 21,430 4,494	98,33 - -



#### 20 Fair value estimation

The financial asset of forward exchange contracts at fair value through profit or loss is Rs. 337,885 thousand (December 31, 2018: Rs. 345,772 thousand)

The carrying value of financial assets and liabilities approximates their fair value.

#### 21 Financial Risk Management

The Group's financial risk management objectives and policies are consistent with that disclosed in the annual consolidated financial statements for the year ended 31 December 2018. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited consolidated financial statements of the Group for the year ended 31 December 2018.

#### 22 Corresponding Figures

Following corresponding figures have been reclassified for appropriate presentation of operating results and balances

#### Condensed Consolidated Interim Statement of Profit or Loss

	As previously reported	Reclassification	As reclasssified
		Rs.'000	
Revenue Cost of sales	30,049,721 (21,616,505)	242,203 (242,203)	30,291,924 (21,858,708)

#### **Condensed Consolidated Interim Statement of Financial Position**

Reclassifcation From	Reclassification to	Rs.'000
Current assets	Non-current assets	
Loans to banking customers	Long term loans to banking customers	457,920

#### 23 Date of authorisation for issue of condensed consolidated interim financial information

- 23.1 The Board of Directors of Holding Company has declared an interim dividend of Rs 0.50 per share for the year ending December 31, 2019, amounting to Rs. 2,550,000 thousand.
- 23.2 This condensed consolidated interim financial statements for the three months period ended March 31, 2019 was authorised for issue by the Board of Directors of the Holding Company on April 17, 2019.

Chief Financial Officer	President & CEO	Chairman