

#### **COMPANY REVIEW**

Corporate Vision, Mission & Core Values	05
Board of Directors	07-08
Corporate Information	09-10
The Management	11-12
Operating & Financial Highlights	13-17
Chairman's Review	19-20
Group CEO's Message	21-24
Directors' Report	27-49
مالياتى جائزه اور ديگراموربرائے2022	51-60
Composition of Board's Sub-committees	61-63
Attendance of PTCL Board Members	63
Statement of Compliance with CCG	65-67
Auditors' Review Report to the Members	69-70

# FINANCIAL STATEMENTS

Auditors' Report to the Members	73
Statement of Financial Position	79
Statement of Profit or Loss	81
Statement of Comprehensive Income	82
Statement of Cash Flows	83
Statement of Changes in Equity	84
Notes to and Forming Part of the Financial	85
Statements	

#### **CONSOLIDATED FINANCIAL STATEMENTS**

Auditors' Report to the Members	137
Consolidated Statement of Financial Position	143
Consolidated Statement of Profit or Loss	145
Consolidated Statement of Comprehensive Income	146
Consolidated Statement of Cash Flows	147
Consolidated Statement of Changes in Equity	148
Notes to and Forming Part of the Consolidated Financial	149
Statements	

#### **ANNEXES**

Pattern of Shareholding	229
Notice of 28 <sup>th</sup> Annual General Meeting	235
Form of Proxy English	239
Form of Proxy Urdu	241



# VISION

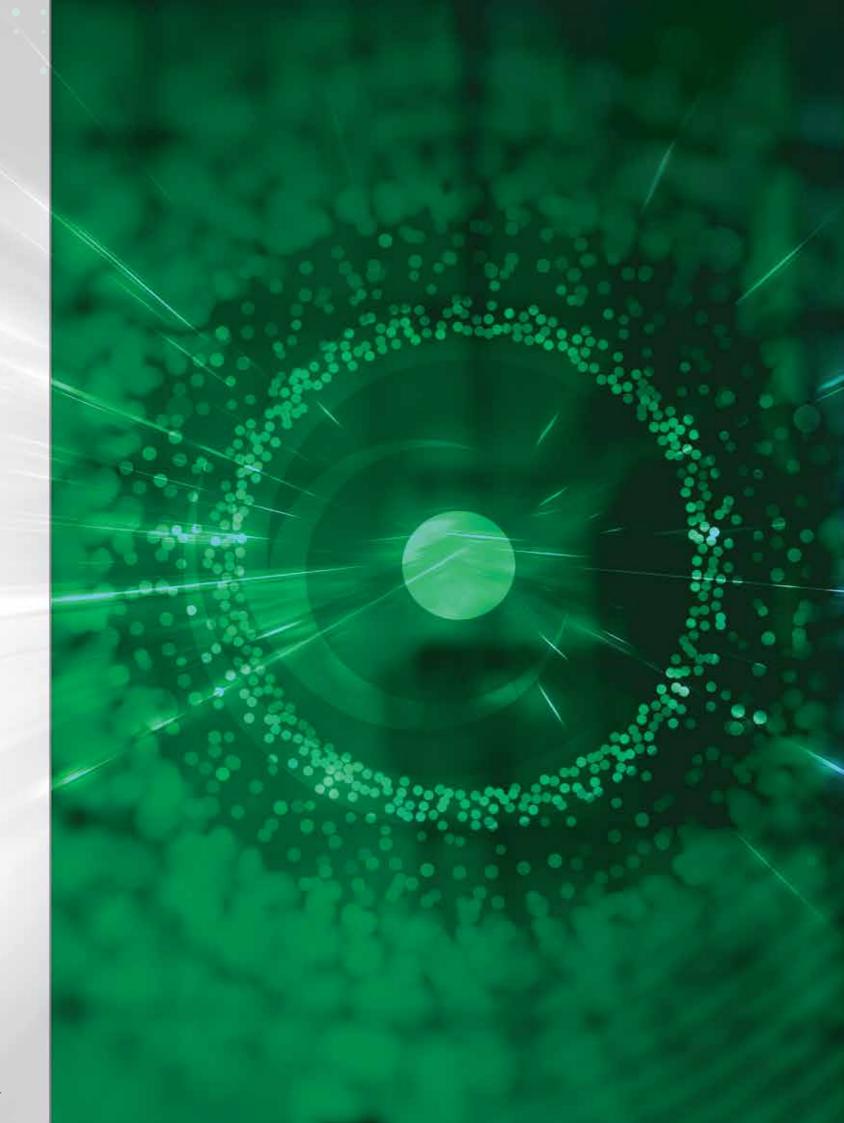
To be the leading and most admired telecom and ICT provider in and for Pakistan

# MISSION

To be the partner of choice for our customers, to develop our people and to deliver value to our sharholders

# CORE VALUES

We care | We put customers first | We work as one team | We embrace change





**STANDING** 

(FROM LEFT TO RIGHT):

Mr. Ahad Khan Cheema Non-Executive Director

Mr. Hamed Yaqoob Sheikh Non-Executive Director

(FROM LEFT TO RIGHT):

Mr. Mohsin Mushtaa Chandna Chairman

Mr. Abdulrahim A. Al Nooryani Non-Executive Director

Mr. Hatem Dowidar Non-Executive Director

# BOARD OF DIRECTORS



**STANDING** 

(FROM LEFT TO RIGHT):

Dr. Mohamed Karim Bennis Non-Executive Director

Mr. Mikhail Gerchuk Non-Executive Director

Ms. Saima Akbar Khattak Group Company Secretary

SITTING

(FROM LEFT TO RIGHT):

Dr. Iram Anjum Khan | Mr. Burak Sevilengul Non-Executive Director Non-Executive Director

## CORPORATE INFORMATION

#### Management

- Hatem Mohamed Bamatraf Prsesident and Group Chief Executive Officer
- Mohammad Nadeem Khan **Group Chief Financial Officer**
- Muhammad Shoaib Baig Group Chief Human Resources Officer
- Naveed Khalid Butt Group Chief Regulatory Officer
- Zahida Awan **Group Chief Legal Officer**
- Saad Muzaffar Waraich Group Chief Information Officer
- Jafar Khalid Group Chief Technology Officer
- Ahmad Kamal Group Chief Customer Care Officer
- Zarrar Hasham Khan Group Chief Business Solutions Officer
- Muhammad Shehzad Yousuf Chief Business Operations Officer
- Shahid Abbas **Group Chief Internal Audit**
- Syed Mazhar Hussain Advisor to President and Group CEO

#### **Company Secretary**

Saima Akbar Khattak Group Company Secretary

#### **Legal Advisor**

Zahida Awan **Group Chief Legal Officer** 

#### **Auditors**

KMPG Taseer Hadi & Co. **Chartered Accountants** 

#### **Bankers**

#### Conventional

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Citibank N.A. Deutsche Bank A.G. Faysal Bank Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited **HBL** Microfinance Bank JS Bank Limited MCB Bank Limited National Bank of Pakistan S.M.E. Bank Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Khyber

The Bank of Punjab The Punjab Provincial Cooperative Bank Limited United Bank Limited Zarai Taragiati Bank Limited Mobilink Microfinance Bank Limited Telenor Microfinance Bank Limited U Microfinance Bank Limited

#### Islamic

Al Baraka Bank (Pakistan) Limited Bank Islami Pakistan Limited Dubai Islamic Bank Pakistan Limited Meezan Bank Limited MCB Islamic Bank Limited

#### **Share Registrar**

#### FAMCO Associates (Pvt.) Limited

8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi Tel # 021-34380101-2 Fax # 021-34380106 E-Mail: info.shares@famco.com.pk

#### **Registered Office**

#### PTCL Head Office,

Room #17, Ground Floor (Margalla Side), Ufone Tower, Plot #55-C, Main Jinnah Avenue, Sector F-7/1, Blue Area, Islamabad Fax: +92-51-2310477 e-mail: company.secretary@ptclgroup.com Web: www.ptcl.com.pk





**STANDING** (FROM LEFT TO RIGHT):

Mr. Shahid Abbas Group Chief Internal Audit

Mr. Saad Muzaffar Waraich Group Chief Information Officer

**Mr. Zarrar Hasham Khan** Group Chief Business Solutions Officer

**Ms. Zahida Awan** Group Chief Legal Officer

SITTING (FROM LEFT TO RIGHT):

**Mr. Muhammad Shoaib Baig**Group Chief Human Resources Officer

Mr. Mohammad Nadeem Khan **Group Chief Financial Officer** 

Optcl

# THE MANAG EMENT TEAM



**STANDING** (FROM LEFT TO RIGHT):

Mr. Jafar Khalid Group Chief Technology Officer

Mr. Ahmad Kamal Group Chief Customer Care Officer

Mr. Muhammad Shehzad Yousuf Chief Business Operations Officer

SITTING (FROM LEFT TO RIGHT):

**Mr. Hatem Mohamed Bamatraf**Prsesident and Group Chief Executive Officer

**Syed Mazhar Hussain** Advisor to President and Group CEO

Mr. Naveed Khalid Butt Group Chief Regulatory Officer

# **OPERATING AND FINANCIAL HIGHLIGHTS**

_							
Year ended Dec 31		2022	2021	2020	2019	2018	2017
Key Indicators							
Operating							
Operating profit margin	%	5.85	5.42	4.80	6.90	9.14	10.31
Net profit margin	%	10.85	8.94	8.40	8.87	10.41	12.02
Performance	,,			0.10			
Fixed assets turnover							
	Times	0.75	0.73	0.69	0.73	0.78	0.79
Debtors' turnover	Times	2.48	3.01	3.31	3.88	4.36	4.60
Return on equity	%	8.72	7.10	6.64	7.41	8.80	9.96
Return on capital employed	%	3.10	3.13	2.72	4.02	5.45	6.13
Earnings retention	%	100.00	100.00	100.00	19.65	31.29	39.05
Leverage					•		
Gearing	Ratio	40:60	29:71	27:73	30:70	31:69	28:72
Debt ratio	%	63.97	58.27	55.45	55.39	53.92	50.76
							-
<b>Liquidity</b> Current	Times	0.85	0.76	0.86	0.87	1.00	1.14
Quick	Times	0.85	0.76	0.82	0.80	0.91	1.14
QUICK	IIMES	0.79	0./1	0.82	0.80	0.91	1.09
Valuation							
Earnings per share	Rs	1.78	1.35	1.18	1.24	1.46	1.64
Breakup value per share	Rs	21.19	19.54	18.43	17.21	16.39	16.69
Dividend payout ratio	%	-	_	_	80.35	68.71	60.95
Price earnings ratio	Times	3.44	6.45	7.70	7.52	6.60	7.95
Market price to breakup value	Times	0.29	0.45	0.49	0.54	0.59	0.78
Dividend per share	Rs	-	-	-	1.00	1.00	1.00
Dividend yield	%	_	_	_	10.68	10.41	7.66
Dividend cover ratio	Times		_	_	1.24	1.46	1.64
Market value per share	Rs	6.10	8.70	9.10	9.36	9.61	13.05
Historical Trends	N3	0.10	0.70	7.10	7.50	7.01	10.00
Operating Results	D- /\	02.444	7/050	71.004	71.540	71.070	(0.400
Revenue	Rs (m)	83,444	76,853	71,804	71,548	71,273	69,620
Profit before tax	Rs (m)	13,513	9,682	8,493	9,331	10,757	12,874
Profit after tax	Rs (m)	9,053	6,874	6,030	6,347	7,422	8,368
Dividend	Rs (m)	-	-	-	5,100	5,100	5,100
Financial Position							
Share capital	Rs (m)	51,000	51,000	51,000	51,000	51,000	51,000
Reserves	Rs (m)	57,054	48,653	43,010	36,751	32,571	34,102
Shareholders' equity	Rs (m)	108,054	99,653	94,010	87,751	83,571	85,102
EBITDA	Rs (m)	21,882	20,631	19,592	19,986	21,193	22,693
Vorking capital	Rs (m)	(18,624)	(24,662)	(12,812)	(10,400)	139	8,936
Current assets	Rs (m)	107,633	79,881	76,744	68,835	68,658	71,250
Fotal assets	Rs (m)	305,160	245,735	223,600	209,994	196,523	187,348
Non current liabilities		70,849			43,008	44,433	39,933
	Rs (m)	/U,047	41,539	40,035	43,000	44,433	37,733
Operational*	N. (000)	0.407	0.440	2,454	0.47	2 / / /	0.050
ALIS as on Dec 31	VIO 1( )( )( )(	2,407	2,468	7/5/	2,467	2,664	2,959
Average ALIS per employee	No. (000) No.	156	153	151	156	170	190

<sup>\*</sup> Exclusive of Primary and Basic Rate interface



# **OPERATING & FINANCIAL HIGHLIGHTS**

**Graphical Presentation** 

#### **DIVIDEND PAYOUT PER SHARE (RUPEES)**



#### **BREAKUP VALUE VS MARKET VALUE (RUPEES)**



# **OPERATING & FINANCIAL HIGHLIGHTS**

**Graphical Presentation** 

#### **RETURN ON OPERATING ASSETS & EQUITY (PERCENTAGE)**



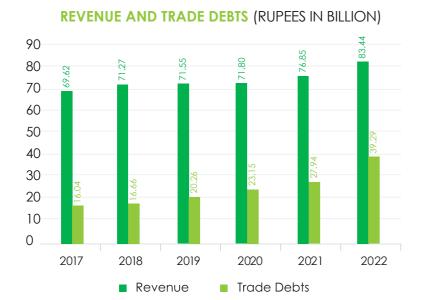
#### PROFIT BEFORE TAX AND PROFIT AFTER TAX (RUPEES IN BILLION)



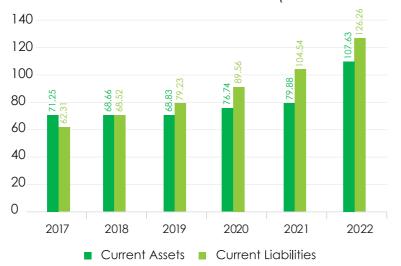


# **OPERATING & FINANCIAL HIGHLIGHTS**

**Graphical Presentation** 



#### **CURRENT ASSETS & CURRENT LIABILITIES (RUPEES IN BILLION)**



#### TOTAL ASSETS VS SHAREHOLDERS' EQUITY (RUPEES IN BILLION)







## Chairman's Review-2022



PTCL Group, being the national telecom carrier and connectivity backbone of Pakistan, strives to provide innovative solutions for accelerated growth of a 'Digital Pakistan', be it through a robust telecommunication infrastructure or a diverse portfolio of services and enhanced customer experience. I am pleased to share that PTCL and its Group companies continued to thrive in 2022.

Significant expansion of high-speed data services during last few years has played a pivotal role in reshaping the focus of telecom sector thus becoming one of the core factors, driving industries and businesses. Telcom companies are making substantial investments for the provision of state-of-the-art, diversified, and innovative yet affordable products and solutions to the customers. Broadband penetration, including wireless and fixed broadband, is recorded at 56.31% while total mobile subscribers have reached 193 million with tele-density of 86%. The key growth driver is LTE subscribers base which has shown year-on-year growth of 21% to reach 108 million. Competition between mobile operators is expected to remain intense where operators continue to offer high data volume bundles in an effort to increase ARPU (average revenue per user) and achieve growth in subscribers' base.

In terms of revenue, PTCL continued its strong performance throughout 2022, closing 2022 with the highest revenue in its history, i.e., Rs 83.4 billion. The Company posted an operating profit of Rs 4.9 billion which is 17.1% higher compared to 2021. PTCL's net profit of Rs 9 billion (the highest since 2013), is 31.7% higher compared to the previous year. Overall, PTCL Group achieved a double-digit revenue growth of 10.2% during 2022. Of this, PTCL itself posted 8.6% growth in its revenues; whereas Ufone; and U Microfinance Bank, achieved 7.1% and 35.4% revenue growth respectively during 2022.

I would also thank my colleagues at the PTCL Board of Directors and its sub-committees who have invested time and efforts to provide the roadmap for the management to achieve the aforementioned milestones during 2022. Throughout the year, the Board and its sub-committees remained cognizant of all the risks and challenges that were faced by the Company. Through active mitigation strategies and foresight, they closely monitored the Company's performance by conducting regular meetings of the Board and its sub-committees. Keen participation of the members helped equip the management with tangible measures which led to significant improvement in PTCL's performance. PTCL Group continues to expand and upgrade its existing infrastructure and network. We at PTCL Group are committed to utilizing our core competencies and putting our conscious efforts in ensuring that PTCL Group continues providing the innovative solutions to accelerate growth and enhance customer experience.

In conclusion, on behalf of the PTCL Board and PTCL Group, I would like to assure all shareholders that we are all committed to utilizing our expertise for the benefit of PTCL towards value maximization for the shareholders and look forward to an even more prosperous 2023 ahead for PTCL Group.

> Mohsin Mushtaq Chandna Chairman, PTCL Board

چينرمين کا جائزه

نی ٹی سی ایل گروپ، پاکستان کی قومی ٹیلی کام کمپنی ہونے کے ناطے کیریئر اور کنیکٹیویٹی میں ریڑھ کی بڈی کی حیثیت رکھتا ہے اور ڈیجییٹل . یا کستان کےحصول کیلئے تیز ترین ترقی اور حدث کی فراہمی میں مصروف عمل ہے، چاہیے وہ مضبوط ٹیلی کمینو کیلیشن انفراسٹر کچر کے ذریعے ہویا سروسز کی وسیع ترین پورٹ فولیو کے ساتھ یا بہترین کسٹمر سروسز کی فراہمی کے ذریعے۔ مجھے بیہ بتاتے ہوئے نوشی محسوس ہور ہی ہے کہ پی ٹی سی ایل اوراس کی گروپ کمپنیز 2022 میں ترقی کے راستوں پر گامزن رہیں۔

گزشتہ چندسالوں کے دوران تیز رفتار ڈیٹا سروسز کی نمایاں توسیع نے ٹیلی کامسیٹر کوایک نئی شکل دی ہے ۔ یہ کئی انڈسٹریز کو کامیانی ہے حلانے کیلئے ایک بنیادی ضرورت بن گیاہے۔

ٹیلی کام کمپنیزا پنے صارفین کوجد پیرترین اور تیزترین مگرمناسب قیت کی سہولیات ویر وڈکٹس کی فراہمی ممکن بنانے کیلئے خاطرخواہ سر مایی کاری کرر ہی ہیں۔ وائرلیس اورفکسڈ براڈ بینڈ سمیت براڈ بینڈ کی رسائی 56.31 فیصدر بکارڈ کی گئی ہے جبکہ کل موبائل سبسکر ائبرز 86 فیصد ٹیلی ڈینسٹی کے ساتھ 193 ملین تک پہنچ گئے ہیں۔ کلیدی ترقی کامحرک LTEسبسکر ائبرز ہیں جو کہ سال بہ سال 21 فیصد کی شرح نمو کی وجہ ہے 108 ملین تک پہنچ گئے ہیں موبائل آپریٹرز کے درمیان مقابلہ شدیدر ہنے کی توقع سے اور آپریٹرز ARPU (فی صارف اوسط آمدنی ) کو بڑھانے اورصارفین میں اضافہ حاصل کرنے کی کوششش میں زیادہ ڈیٹا والیوم والے بنڈلزپیش کرتے رہیں گے۔

یی ٹی سی ایل نے 2022 کے دوران اپنی مضبوط کار کردگی کوجاری رکھا، 2022 کے اختتام پراس نے اپنی تاریخ میں سب سے زیادہ آمدنی یعنی 83.4 ارب رویے حاصل کی کمپنی نے 4.9 ارب رویے کا آپریٹنگ منافع کمایا جو 2021 کے مقابلے میں 17.1 فیصدزیادہ ہے۔ پی ٹی سی ایل کا 9ارب رویے کا خالص منافع 2013 کے بعد سب سے زیادہ اور، پچھلے سال کے مقابلے میں 31.7 فیصدزیادہ ہے۔ 2022 كے دوران يي ٹي سي ايل گروپ نے مجموعي طور پر آمدن ميں 10.2 فيصد كا اضافه حاصل كيا۔ بي ٹي سي ايل كي آمدن ميں 8.6 فيصد كا اضافه ہوا، جبکہ بوفون اور بومائیکروفنانس بینک کی آمدن برائے 2022 میں بالتر تیب 7.1 فیصداور 35.4 فیصد کااضافہ ہوا۔

میں پی ٹی سی ایل بورڈ آف ڈائر یکٹرز اور اس کی ذیلی تمیٹیوں میں شامل اپنے تمام ساتھیوں کا بھی شکریہ ادا کروں گا جنہوں نے 2022 کے دوران مذکورہ بالاسنگ میل کوحاصل کرنے کے لیےانتظامیہ کوروڈ میپ فراہم کرنے کے لیے اپنافتیتی وقت دیااور ہرممکن کوششیں کیں کمپنی کو درپیش تمام خطرات اور چیلنجز ہے آگاہ،فعال حکمت عملیوں اور دورا ندیثی کے ذریعے بورڈ اوراس کی ذیلی کمیٹیوں نے ہا قاعد گی ہے ا حلاس منعقد کر کے کمپنی کی کارکرد گی پر گبری نظر رکھی۔اراکین کی بھریورشرکت نے انتظامیہ کوٹھوس اقدامات کرنے میں مدد کی جس کی وجہ ہے تی ٹی سی ایل کی کارکرد گی میں نمایاں بہتری آئی۔ نی ٹی سی ایل گروپ اپنے موجودہ انفراسٹر کچر اور نیٹ ورک کی توسیع اوراپ گریڈیشن جاری رکھے ہوئے ہے۔ہم کی ٹی سی ایل گروپ میں اپنی بنیادی صلاحیتوں کو بروئے کارلانے اوراس بات کویقینی بنانے کے لیے اپنی شعوری کوششیں کرنے کے لیے پرعزم ہیں کہ پی ٹی سی ایل گروپ ترقی کوتیز کرنے اور صارفین کے تجربے کو بڑھانے کے لیے جدیدحل

آخر میں، پی ٹی سی ایل بورڈ اور پی ٹی سی ایل گروپ کی جانب ہے، میں تمام شیئر ہولڈرز کوبقین دلانا چاہتا ہوں کہ ہم سب پی ٹی سی ایل کے فائدے کے لیےا پنی مہارت کواستعال کرنے کے لیے برعزم ہیں تا کشیئر ہولڈرز کے منافع میں اضافے کے لئے بھی کوششیں جاری رکھی جاسكيں ۔ مجھے بقين ہے كہ بي ٹى سى ايل گروپ كيلئے 2023 بھى زيادہ نوشحال سال ثابت ہوگا۔



اسلام آباد: 15 فروری 2023



## GROUP CEO'S MESSAGE



During 2022, global economies were faced with inflation triggered by the resumption of and change in consumer spending patterns post Covid-19. This shifting economic landscape, coupled with massive geopolitical shocks caused by the war in Ukraine, severely affected economies worldwide, including Pakistan's. As a heavily import-based economy, Pakistan was particularly affected, resulting in a significant increase in the cost of doing business. The situation was further exacerbated as these global trends and Pakistan's challenging balance of payment issues put enormous pressure on the value of Pak Rupee against the USD. The telecom sector, being heavily reliant on the import of telecom equipment, was notably affected by this deteriorating rupee-dollar parity. Besides currency devaluation, businesses are faced with challenges like unprecedented hike in power tariffs, rising interest rates, supply chain disruptions, and general inflationary pressures.

Despite these acute economic challenges, Pakistan's telecom industry has a promising growth potential due to the country's demographics, lower broadband penetration compared to regional markets, a rising demand for high-speed data services and rapid pace of digitalization. As the largest integrated telecom operator in the country, PTCL Group is in an ideal position to capitalize on these opportunities.

PTCL continued its strong performance in 2022 by constantly innovating its product line and improving its customer services, while simultaneously enhancing value for its shareholders. The company posted a revenue of Rs 83.4 billion for the year, the highest ever in its history, with 8.6% growth over last year. Flash Fiber, PTCL's premium Fiber-To-The-Home (FTTH) service, showed an impressive revenue growth of 102.7% over last year, achieving the highest customer net adds within the FTTH market in 2022. PTCL's enterprise business grew by 18.8% as compared to last year, while carrier and wholesale business continued its growth momentum, achieving an 11% overall revenue growth. The company operates state-of-the-art international submarine cable network comprising of four diverse routes i.e., AAE1, SMW4, IMEWE and SMW3 and one new submarine cable (Africa-1) in pipeline. International voice revenue has increased by 8.5% as compared to last year. PTCL has posted an operating profit of Rs 4.9 billion, which is 17.1% higher as compared to 2021. Net profit of Rs 9.1 billion, the highest since 2013, is 31.7% higher as compared to last year.

After acquiring an additional 9 MHz spectrum in 1800 MHz band, Ufone has successfully gained significant traction through higher speed and high-volume data bundle offerings. The company achieved 7.1% YoY revenue growth in 2022 despite challenges such as increase in Advance Income Tax

(AIT), reduction in Mobile Termination Rates (MTR), and recent floods in the country. With a record setting LTE rollout in the country's history, the company gained highest growth percentage in LTE subscriber base compared to its competition. This growth led to a significant growth in the overall subscriber base and market share gain for Ufone. In 2022, PTA awarded Ufone for the best quality in both voice and data services, as well as the most consistent and superior 4G quality network in Pakistan.

U Bank, the microfinance and branchless banking subsidiary of PTCL, continued its growth trajectory and achieved 35.4% growth in its revenue over last year. Year 2022 has been instrumental in the evolutionary journey of the bank, wherein the bank experienced massive transformation in the segments it serves, the product platter it offers and the revenue engines it relies on. U Bank made history by launching Shariah-compliant banking services, leveraging the power of thirty fully operational Islamic Banking branches. With huge unmet demand for this variant of banking, U Bank is all set to capitalize on this immense opportunity. The bank's total asset base doubled in 2022, reaching an impressive Rs 221 billion from Rs 104 billion in last year. While aggressive growth remained the mainstay of the bank's strategy, diversification, risk mitigation and capital preservation continued to be at its core.

PTCL Group reported its highest ever revenue of Rs 151.6 billion which is 10.2% higher than last year and is the result of a positive contribution from all operating companies. The Group's profitability remained under pressure due to significant hike in power and fuel tariffs, devaluation of Pak Rupee against the USD, higher interest rates, and other costs associated with the acquisition of 4G spectrum and related network rollout. The Group has posted a net loss of Rs 7.8 billion.

This year also, PTCL has maintained the entity rating of "AAA" (Triple A) and short-term rating of "A-1+" (A-One Plus). This reflects stakeholders' confidence in PTCL's strong financial outlook. For Ufone, VIS Credit Rating Company has assigned initial entity ratings of 'AA-/A-1' (Double A Minus/A-One) with outlook on the assigned ratings as 'Stable'. This acknowledges the financial strength of Ufone through an independent rating exercise which also denotes high credit quality and good fundamental protection factors and is a testimony of stakeholders' confidence in Ufone.

The country experienced the worst-ever floods in its history that caused significant loss of life and extensive damage to infrastructure in the affected regions. As a national company deeply ingrained in Pakistani society, PTCL not only donated generously to the PM's Flood Relief Fund but also played a crucial role in facilitating rescue and relief operations. The company ensured uninterrupted coverage and connectivity in the disaster-stricken areas and opened the doors of its medical centers across the country to provide medical assistance to those affected by water-borne diseases and injuries resulting from the floods. As a responsible corporate citizen, PTCL Group also undertook various other CSR initiatives during the year which, among others, include promoting digital and economic inclusion for women entrepreneurs, making efforts to reduce digital gender gap, providing access to quality education for out-of-school children, and driving tree plantation efforts to increase the country's forest cover.

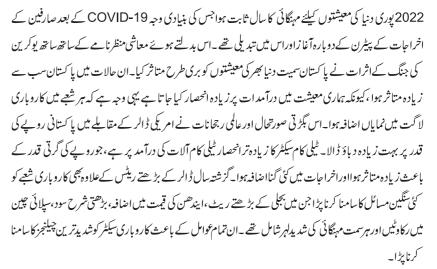
I would like to extend my deepest gratitude to all of those who have played a valuable role in the success of PTCL Group in 2022 - our customers for their confidence in our abilities, our employees for all their dedication and hard work, our management team for their commitment and our shareholders for all their support. I am confident that with their continuing support, PTCL stands ready to meet every challenge and capitalize on every opportunity that will enhance the shareholders' value.

**Hatem Mohamed Bamatraf** 

President and Group Chief Executive Officer Islamabad: February 15, 2023



# <u>گروپ چیف ایگزیکشوآفیسرکاپیغام</u>



ان شدیدا قتصادی چیلنجز کے باوجود، یا کستان کی ٹیلی کام انڈسٹری میں ملک کی آبادی،علا قائی مما لک کے مقابلے میں برا ڈیینڈ کی کمرسائی، تیزرفنارڈیٹا سروسز کی بڑھتی ہوئی ما نگ اورڈ پحپیٹلا ٹزیشن کی تیزرفنار کی وجہ سے ترقی کی امیدافزا صلاحیت موجود ہے۔ ملک کےسب سے بڑے مربوط ٹیلی کام آپر بیڑ ہونے کی حیثیت ہے، پی ٹی سی ایل گروپ ان مواقع سے فائدہ اٹھانے کے لیے ایک مثالی پوزیشن میں ہے۔

یی ٹی سی ایل نے 2022 میں اپنی پروڈ کٹس میں وسعت اور حدت کےعلاوہ کسٹمر سروسز کو بہتر بنانے اور اپنے شمیئر ہولڈرز کی قدر میں اضافہ کرتے ہوئے اپنی مضبوط کار کردگی کے تسلسل کو جاری رکھا کمپنی نے اس سال اپنی تاریخ کی سب سے زیادہ آمدن حاصل کی جو8.48 ارب رویے رہی، گزشتہ سال کے مقابلے میں یہ 8.6 فیصد کااضافہ ہے ۔ فلیش فائبر، پی ٹی سی ایل کی پریمیم فائبرلو دی ہوم (FTTH) سروس ہےجس نے منصرف گزشتہ سال کے مقابلے میں آمدن ىيں 102.7 فيصد كاشانداراضافه حاصل كيا بلكه اس سال ماركيث كے مقابلے ميں اس كے سٹمرز كى تعداد ميں بھى ريكار ڈ

یی ٹی سی ایل کے انٹر پرائز کاروبار میں گزشتہ سال کے مقابلے میں 18.8 فیصدا ضافہ ہوا، جبکہ کیربیئر اور ہول سیل کاروبار نے اپنی ترقی کی رفتار کو جاری رکھتے ہوئے مجموعی طور پر 11 فیصد آمدنی میں اضافہ حاصل کیا کمپنی جدیدترین بین الاقوامی سب ميرين كيبل نيث ورك حيلاتي ہے جس ميں حيار مختلف راستوں يعنی IMEWE ،SMW4 ،AAE1 اور SMW3 اور پائپ لائن میں ایک نئی سب میرین کیبل ( افریقه – 1 ) شامل ہے۔ انٹرنیشنل کالز کی آمدنی میں گزشتہ سال کے مقابلے میں 8.5 فیصد اضافہ ہوا۔ لی ٹی سی ایل نے 4.9 ارب روپے کا آپریٹنگ منافع کمایا ہے جو 2021 کے مقابلے میں 17.1 فیصد زیادہ ہے۔ 9.1 ارب رویے کا حاصل ہونے والاخالص منافع 2013 کے بعد حاصل ہونے والاسب سے زیادہ منافع ہے جو گزشتہ سال کے مقابلے میں 31.7 فیصد زیادہ ہے۔

1800 میگا ہرٹز بینڈ میں اضافی 9 میگا ہرٹز سپیکٹرم حاصل کرنے کے بعد، یوفون نے تیز رفتار اور ہائی والیوم ڈیٹا بنڈلز کی وسیع رہنج فراہم کر کے اپنی کامیابی کومزید مستحکم کیا۔ایڈوانس انکمٹیکس (AIT) میں اضافہ،موبائل ٹرمینیشن ریٹ (MTR) میں کمی اور ملک میں حالیہ سیلاب جیسے چیلنجوں کے باوجود کمپنی نے 2022 میں 7.1 فیصد سالانہ آمدنی میں اضافہ حاصل کیا۔ ملکی تاریخ میں ریکارڈ قائم کرنے والے LTE رول آؤٹ کے ساتھ کھینی نے LTE سبسکر ائبر بیس

میں مارکیٹ میں سب سے زیادہ شرح نموحاصل کی جس کی وجہ سے پوفون کے مجموعی سبسکر ائبر بیس اور مارکیٹ شیئر میں نمایاں اضافیہ وا۔ 2022 میں، PTA نے Ufone کو وائس اورڈ بیٹاسروسز میں معیاری سروسز کی فراہمی پرا ہے ملک کاسب ہے بہترین وائس اورڈ بیٹانیٹ ورک کااعزاز دیا۔ یی ٹی سی ایل کے مائیکروفنانس اور برانچ لیس بینکنگ کے ذیلی ادارے یو بینک نے اس سال بھی اپنی ترقی کی رفتار کوجاری رکھا اور گزشته سال کے مقابلے میں اپنی آمدنی میں 35.4

فیصدا ضافہ حاصل کیا۔سال 2022 بینک کے ارتقائی سفر میں اہم سال ثابت ہوا، بینک نے کئی شعبوں میں بڑے پیما نے پر تبدیلی کا تجربہ کیا جووہ فراہم کرتا ہے، یوبینک نے اپنی تیس برانچز میں اسلامی مینکاری کا آغاز کیااورشریعت کےمطابق مینکاری خدمات کا آغاز کرکے تاریخ رقم کی۔ یومپینک کا کل اثاثہ 2022 میں دو گناہو گیا، جو گزشتہ سال کے 104 ارب روپے سے اس سال 221 ارب رو پے تک پہنچ گیا۔ اگر چہ کہ جار جائی نمو بینک کی حکمت عملی کی بنیا در ہی ، تنوع ، خطرے میں کمی اور سر مائے کا تحفظ اس کا مرکز رہا۔

پی ٹی سی ایل گروپ نے اب تک کی سب سے زیادہ آمدنی 151.6 ارب روپے حاصل کی ہے جو گزشتہ سال کے مقابلے میں 10.2 فیصدزیادہ ہے۔ ہماری یہ کامیا بی تمام آپریٹنگ کمپنیوں کی مثبت کارکرد گی کا نتیجہ ہے ۔ بجلی اورایندھن کے زخوں میں نمایاں اضافے ،امریکی ڈالر کے مقابلے میں پاکستانی روپے کی قدر میں کمی، بلندشرح سوداور 4G سپیکٹرم کے حصول ے بعد متعلقہ نیٹ ورک رول آؤٹ سے منسلک دیگراخراجات کی وجہ سے گروپ کا منافع دباؤ کا شکارر ہااور گروپ کو 8 7ارب روپ کے کا خالص نقصان ہوا ہے۔

اس سال بھی، پی ٹی سی ایل نے" AAA" (ٹریل اے) کی ہتی کی درجہ بندی اور" A-One Plus) کی مختصر مدت کی درجہ بندی کو برقر اررکھا ہے۔ یہ بی ٹی سی ایل کے مضبوط مالیاتی نقط نظر پر اسٹیک ہولڈرز کے اعتاد کی عکاس کرتا ہے۔ Ufone کے لیے، VIS کریڈٹ ریٹنگ کمپنی نے شیبل کے طور پرتفویض کر دہ ریٹنگرز پر آؤٹ لک کے ساتھ -A-1/AA( ڈبل اے مائنس/اےون) کی ابتدائی درجے کی درجہ بندی تفویض کی ہے۔ یہ ایک آزاد درجہ بندی کی مشق کے ذریعے یوفون کی مالی طاقت کوسلیم کرتاہے جو کہ اعلیٰ کریڈٹ کوالٹی اورا چھے بنیا دی تحفظ کے عوامل کو بھی ظاہر کرتا ہے اور یوفون پر اسٹیک ہولڈ رز کے اعتاد کامنہ بولتا شبوت ہے۔

اس سال ملک کواپنی تاریخ کے برترین سیلاب کا سامنا کرنا پڑاجس سے متاثرہ علاقوں میں اہم جانی نقصان اور بنیادی ڈھانچے کو بڑے پیانے پرنقصان پہنچا۔ ایک قومی کمپنی ہونے کے ناطے پی ٹی سی ایل نے نہ صرف وزیراعظم کے فلڈ ریلیف فٹڈ میں دل کھول کرعطبیہ کیا بلکہ ریسکیواور ریلیف کے کاموں میں بھی بھریورمعاونت فراہم کی کمپنی نے مفت کال کی سہولت پیش کر کے آفت زدہ علاقوں میں بلاتعطل کورج اور رابطے کویقینی بنایا اور ملک بھر میں اپنے طبی مراکز کے دروازے کھول دیے تا کہ پانی سے پیدا ہونے والی بیاریوں اور سیلاب کے نتیج میں زخی ہونے والے افراد کو فوری اور بہترین طبی امداد فراہم کی جاسکے۔ایک ذمہ دار کارپوریٹ ادارے کے طور پر، پی ٹی سی ایل گروپ نے سال کے دوران متعدد دیگر CSR اقدامات بھی کیے جن میں خواتین انٹرپنیور کے لیے ڈیجبیٹل اور اقتصادی شمولیت کوفروغ ،ڈیجبیٹل صنفی فرق کوکم کرنے کی کوششیں شامل ہیں اس کےعلاوہ تعلیم سےمحروم بچوں کومعیاری تعلیم تک رسائی اور ملک کے جنگلات کے رقبے کوبڑھانے کے لیے شجر کاری مہم بھی شامل تھی۔

میں ان تمام افراد کا تہددل سے شکر گزار ہوں جنہوں نے 2022 میں پی ٹی سی ایل گروپ کی کامیابی میں گراں قدر کردارادا کیا۔ ہمارے وہ تمام صارفین جنہوں نے ہماری سروسز پرمکمل اعتاد کیا، جمارے وہ تمام ملاز مین جنہوں نے اپنی انتھک لگن دکھائی ، ہماری مینجمنٹ ٹیم جو ہمیشہ کی طرح اس سال بھی پرعزم نظر آئی اور ہمارے وہ شئیر ہولڈرزجنہوں نے اپنے ککمل تعاون کا مظاہرہ کیا۔ میں پُراعتاد ہوں کہان سب کی مسلسل معاونت کے ساتھ پی ٹی سی ایل کسی بھی طرح کے مشکل حالات سے نمٹنے اور شیئر ہولڈرزو میلیومیں اضافے کے لئے پُرعزم ہے۔

> حاتم محمر بامطرف پريزيڈنٹاينڈ گروپ چيف ايگزيکٹيوآفيسر اسلام آباد: 15 فروری 2023







WE TREAT EVERYONE WITH RESPECT, DIGNITY AND RESPONSIBILITY.



WE **SHAPE** OUR OWN **DESTINY** BY **BEING PROACTIVE & OPEN TO NEW IDEAS.** 



WE ARE **PASSIONATE** ABOUT SERVING OUR **CUSTOMERS**. THEIR **SATISFACTION** IS A KEY MEASURE OF OUR SUCCESS.



WE SEEK & VALUE EVERYONE'S CONTRIBUTION. TOGETHER WE ARE STRONG.



Flash Fiber is PTCL's premium Fiber-To-The-Home service, providing households and businesses in ever-expanding locations all over Pakistan with blazing speeds of up to 1Gbps with unlimited downloads.



#### **DIRECTORS'** REPORT

On behalf of the Board of Directors of Pakistan Telecommunication Company Limited (PTCL), we are pleased to present the annual report and the audited financial statements for the year-ended December 31, 2022, together with the auditors' report thereon.

The year 2022 has been a tough year for Pakistan as the effects of global economic turbulence and the country's own macroeconomic challenges significantly impacted its economic growth. Despite these challenges, Pakistan's GDP growth rate for the fiscal year 2021-22 remained at 6% against 5.4% in the year before that. Pakistan has also faced catastrophic floods in 2022, with an estimated loss of US\$ 30 billion in the form of severe damage to infrastructure and economic losses. These economic and environmental challenges had an adverse impact on the revenues and profitability of businesses in Pakistan, including the telecom industry.

Despite these challenges, PTCL was able to deliver a strong performance in 2022 as the company posted the highest-ever revenue in its history, with 8.6% growth over the last year. PTCL's premium FTTH service, Flash Fiber, showed an enormous revenue growth of 102.7% over the last year. PTCL has posted an operating profit of Rs 4.9 billion, which is 17.1% higher as compared to 2021. Net profit of Rs 9.1 billion, the highest since 2013, is 31.7% higher as compared to last year.

An overview of the Company's performance during the year is summarized in the succeeding paragraphs.

#### **INDUSTRY** OUTLOOK

During the year 2022, the telecom industry remained under pressure due to ongoing macroeconomic challenges. With rising operating costs, higher interest rates, and currency devaluation, the profits of telecom operators have been adversely impacted. However, there is a significant growth potential with the rising demand for high-quality data services. The shift in the mode of communication and interaction continues to fuel the data demand. This is evident from the changing needs of businesses and consumers, especially on account of e-commerce, e-learning, and digitalization. This has resulted in more reliance on connectivity services and better data throughput. Telecom operators continue to increase their footprint and enhance network capacity in efforts to deliver superior and reliable data connectivity.

By end of the year 2022, PTA has reported mobile subscribers of 193 million with teledensity of 86%. The key growth driver is the LTE subscribers base which has shown YoY growth of 21% to reach 108 million. Pakistan's mobile penetration remains low compared to other countries in the region. Competition between mobile operators is expected to remain intense where operators continue to offer high data volume bundles in an effort to increase ARPU and achieve growth in subscribers base. Ufone, after the acquisition of additional spectrum in the 1800 MHz band, has shown the highest growth percentage in the LTE base and is in a strong position to tap the growth potential of the industry.

Fixed broadband subscribers have surpassed 2.2 million by the end of the year 2022 with a 6% annual growth. Fixed broadband household penetration in Pakistan remained low at 6% compared to an average of 20% in regional markets. The growth in the fixed broadband segment in the year 2022 came from 'Fiber to the Home' (FTTH) services, which grew by 44% YoY and surpassed 840 thousand subscribers in December 2022. PTCL remains the fastest-growing FTTH services provider in Pakistan owing to its accelerated FTTH rollout and migration of its existing broadband subscriber base to FTTH. Competition in fixed broadband is expected to remain intense as operators continue to focus on expanding their network and capturing the high-value FTTH market.

Growing data traffic trends have triggered the need for tower fiberization which has remained a growth engine for carrier and wholesale service providers. Similarly, there is a rapid increase in demand for digital and ICT solutions including data center, cloud, and managed services in large enterprises as well as small and medium enterprises. PTCL is well placed to capitalize on this potential and tap into the digital acceleration of Pakistan.

#### **FINANCIAL PERFORMANCE**

PTCL Group posted a revenue of Rs 151.6 billion during the year 2022 which is 10.2% higher as compared to 2021. This revenue growth was the result of a positive contribution from all Group companies. The Group's profitability remained under pressure due to significant hike in power and fuel tariffs, devaluation of the Pak Rupee against USD, higher interest rates, and other costs associated with the acquisition of 4G spectrum and related network rollout. The Group has posted a net loss of Rs 7.8 billion.

#### Revenues

PTCL continued its strong performance throughout 2022. PTCL's revenue of Rs 83.4 billion for the year 2022, the highest-ever in its history, is 8.6% higher than 2021, mainly driven by growth in broadband and wholesale & business solutions segments. Flash Fiber, PTCL's premium Fiber-To-The-Home (FTTH) service, showed tremendous growth with the highest customer net adds within the FTTH market in 2022. PTCL continued to upgrade its existing infrastructure and network, besides expanding its premium FTTH internet Flash Fiber across the country to offer seamless connectivity for a greater customer experience. Prompt deployment of FTTH and strong performance in Corporate and Wholesale segments are the cornerstones of PTCL's topline growth, which along with a focus on the cost optimization program, has significantly increased the company's profitability.

PTCL fixed broadband business has shown 12.2% YoY growth propelled by the aggressive FTTH expansion. Flash Fiber showed unprecedented growth of 102.7%, taking a lion's share of the market's customer net adds, whereas the IPTV segment also grew by 8.1% YoY. Voice and wireless broadband segments witnessed a decline due to the conversion of customers to OTT services and competition from cellular operators.

The business services segment continued its momentum sustaining market leadership in IP Bandwidth, Cloud, Data Centers, and other ICT services segments. PTCL's Enterprise business grew by 18.8% as compared to last year, while Carrier and Wholesale business continued its growth momentum and achieved 11% overall revenue growth. International voice revenue has increased by 8.5% as compared to last year. Overall Business Solutions revenue has grown by 12.5% on a year-on-year basis.

Being the national telecom carrier and connectivity backbone in Pakistan, PTCL Group strives to provide innovative solutions to accelerate growth for a 'Digital Pakistan' through robust telecommunication infrastructure and a diverse portfolio of services with enhanced customer experience.

In the year 2022, Ufone has recorded positive customer net adds with 3.9% YoY growth in the subscriber base and has gained market share within the industry. Since the acquisition of spectrum, Ufone has grown from strength to strength registering 7.1% YoY revenue growth in 2022 despite the challenges of an increase in Advance Income Tax (AIT) and reduction in Mobile Termination Rates (MTR) and recent floods in the country. This growth has been achieved through





investment in the network, aggressive product offering focusing on data and regional play. The year 2022 was marked with a prime focus on data portfolio enrichment. An array of new offerings was launched targeting a data-savvy younger segment resulting in more than 40% growth in data revenue.

Owing to its infrastructure modernization and fast deployment of 4G services across the country, the company has set a higher bar in voice and data service quality. Pakistan Telecommunication Authority (PTA), in its nationwide service quality benchmarking during 2022, declared Ufone the No.1 voice and data network.

U Bank, the microfinance and branchless banking subsidiary of PTCL, continued its growth trajectory and achieved 35.4% growth in its revenue over last year by deepening its advances and investment portfolio, despite the challenging macroeconomic situation, further exacerbated by the recent floods. The balance sheet footing of the bank reached Rs 221 billion as the bank continued to diversify its asset classes and funding streams while ensuring positive bottom-line impact. As the six business canvases of the bank, namely: Rural Retail Banking, Corporate Finance & Investment Banking, Islamic Banking, Urban Retail Banking, Corporate Banking, and Digital Banking take their distinct forms and structures, the Bank is working towards becoming a Retail Challenger Bank aiming to extend banking services in accordance with the unique needs of its diverse and heterogeneous clientele. With the core mission of microfinance at its heart, the business model of the bank is evolving to capture new segments and customer classes to include more of Pakistan into the banking net and further its ambition of financial and social inclusion.

#### **Profitability**

PTCL has posted an operating profit of Rs 4.9 billion, which is 17.1% higher as compared to 2021. Net profit of Rs 9.1 billion, the highest since 2013, is 31.7% higher as compared to last year. PTCL has achieved this despite the challenging economic conditions created as a result of inflation, devaluation of PKR against USD, hike in power tariffs, and other factors. PTCL's earning per share (EPS) for the year is Rs 1.78.

#### Cash flows

PTCL's cash flows, generated through operations during the year, were mainly used for capital expenditure on the FTTH network to increase market share and boost this strategic revenue stream. Some investments were also made in the existing copper network to secure the existing revenues and acquire customers in uncovered pockets that do not have FTTH potential in near future. Targeted investments were also made to support the business services segment to help achieve revenue growth. Other necessary investments included transport expansion, IT transformation, business continuity, etc. In case of Ufone, capital expenditure is largely focused on increasing 4G coverage, to fully utilize the acquired spectrum while for U Bank investments were made mainly for the expansion of their branch network and investment in software and allied hardware equipment.

#### **Appropriations**

No dividend was recommended by the Board of Directors for the financial year 2022 in view of the company's requirement for funds for equity injection in Ufone, expansion of Ufone's 4G and PTCL's FTTH networks, and other network upgrade requirements.

#### **Other Matters**

There are no material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year and the date of this report.

Your attention is drawn to note 15.9 of PTCL's financial statements as well as note 19.9 of the consolidated financial statements for the year, which explain that the matters relating to certain employees' rights under the PTCL pension scheme are pending with various courts, as highlighted by the external auditors in their audit reports.

#### **PRODUCTS & SERVICES - CONSUMERS**

PTCL continued the trend of launching various innovative and customized product offerings to serve the needs of our customers and to offer them an enriched value proposition. These offerings not only increased our existing customer loyalty but also aided in bringing new customers to our PTCL family.

#### Wireline Broadband

During 2022, the company's fixed broadband business grew exponentially with PTCL Flash Fiber taking the spotlight and emerging as a star product in the FTTH industry. Backed by an aggressive network expansion in 2022, the total count of Flash Fiber ready homes across Pakistan has reached almost 600 thousand. Flash Fiber outperformed the industry by capturing more than half of the industry's customer net adds during the year, thereby narrowing the gap with the market leader. In addition to FTTH, PTCL's xDSL broadband is also making steady progress and contributing towards the topline growth.





#### **Smart TV & Content**

Smart TV service continued the growth trajectory owing to the speedy adoption of triple-play services. The content enrichment drive was there right from the start to provide quality entertainment to the customers. Twenty plus local and international live TV channels from different genres were added to the linear channel bouquet, along with the addition of 3,000 hours of content from premium Hollywood movies, animated series for kids, movies, and series from Starzplay catalog.



### **PRODUCTS & SERVICES-BUSINESS**

The wide variety of service offerings to our business customers, both local and international, covers digitalization, cloud, data center hosting, managed services, security, and ICT services.

#### **Enterprise Solutions**

PTCL Enterprise Solutions remained on track for the highest YoY growth of 19% with several key initiatives and projects during the year. The focus was to further develop and invest in its managed services, cloud, security, ICT portfolio, and vertical based solutions. An extensive and comprehensive Enterprise Solutions connectivity portfolio continued to serve the needs of a major customer base, providing secure, fast, and reliable services.

PTCL's Enterprise Solutions segment was successful in securing key strategic ICT & cloud projects along with core connectivity both in the public and private sectors. This performance is a combined result of aggressive product design and sales strategy, while banking on global collaboration with multiple OEMs. Focus on adding new customers in diversified business verticals helped to enhance the customer base and product penetration into new segments.

PTCL, levergaina its strong position and vast experience in data center hosting services, having state-of-the-art Tier-3 certified data centers and a provider of high-speed connectivity solutions,

further strengthened its cloud services with innovative offerings using enterprise grade platforms and introduced microservices. PTCL is the country's only telecom operator to achieve two ISO certifications in parallel for its cloud services 'Infrastructure-as-a-Service' and 'Platform-as-a-Service' offerinas. PTCL is embarking on a journey to provide premium security services to its end customers. PTCL intends to deploy managed security services to cater to the security needs of hosted banking infrastructure users and enterprise customers.

Leading the way for digital transformation in Pakistan, PTCL has enhanced its Enterprise Solutions portfolio from serving connectivity needs to becoming the customer's trusted choice for their network security. To diversify its portfolio and add valuable products to its enterprise offerings, PTCL launched Smart Solutions providing 360-degree managed connectivity and surveillance solutions. Being in line with ICT centric vision for the company, PTCL has expanded its corporate customer base with innovative ICT solutions such as Q-Taleem and Q-Cloud. Today, PTCL has ICT and Cloud customers across multiple industry segments including education, financial, healthcare, and FMCG. After the successful delivery of a blended learning project for enabling the digitalization of education in Pakistan for Ministry of Federal Education and Professional Training; PTCL has successfully delivered Teleschool application which enabled remote learning for students with live TV channels and an extensive bouquet of video-on-demand educational content on various subjects from class KG to class 12.

Being the National carrier, PTCL is positioning itself to be the engine behind the digital Pakistan initiative. PTCL helped the Government during the Covid by enabling call center and other helpline services. Going forward, PTCL is working with its customers in the public and private sectors to enable and accelerate their digital transformation journeys. Working together with industry leading technology and service partners, our strategy is to help our corporate customers with robust solutions to solve their ICT challenges.



#### **Carrier Services**

As the leading integrated ICT service provider in Pakistan, PTCL Group is playing a vital role in addressing the infrastructure and connectivity requirements of all telecom operators in Pakistan comprising cellular mobile operators, long distance international, local loop operators, telecom infrastructure providers, telecom tower providers including Government and defense communications.



Having state-of-the-art international submarine cable network comprising of four diverse routes i.e., AAE1, SMW4, IMEWE, and SMW3 and one new sea cable (Africa-1) in pipeline, PTCL is well positioned to serve the ever-growing data needs of the country. PTCL is the partner of choice for the carrier industry due to its nationwide optic fiber reach with multiple redundant links along with a resilient core network, metro, and access network, backed by Tier-3 certified data centers, managed facilities, and VSAT backhaul solutions. Cognizant of the ever-growing carrier connectivity and data needs, PTCL undertook a nationwide network expansion project and has successfully modernized 136 key sites during the year 2022. The recent unprecedented floods in Pakistan severely affected the telecom infrastructure, however, PTCL managed to restore services with minimum disruptive impact on industry partners, due to its network resilience.

PTCL has an online interactive platform named PTCL Carrier Watch to ensure smooth and uninterrupted carrier grade services to our valued partners round the clock. Based on customer feedback surveys, PTCL is pursuing a continuous improvement strategy to ensure world class user experience for our carrier partners. To meet the carrier industry business needs fully in this new era of digitalization, PTCL has diversified its product portfolio covering connectivity, managed services, security solutions, cloud, data center, and ICT products, thereby, transforming its role from a connectivity provider to a solution provider.

#### International Business Solutions

PTCL continues to provide its valued customers with excellent quality international voice and IP bandwidth / IP transit services. The company regularly monitors all its international routes and has a high focus to maintain superior service quality and ensure high availability for its data and voice services.

Increased use of OTT applications, smartphone penetration, and grev traffic termination had been major challenges for securing voice business revenues. PTCL is ensuring concerted efforts in collaboration with PTA, CMOs, and LDI industry to implement proactive measures for controlling grey traffic. Web Monitoring System (WMS) is installed at the ingress of all international IP bandwidth to monitor and curb illegal grey traffic.

PTCL is also closely working with major international retail operators to strengthen and safeguard international incoming revenues. Through terrestrial connectivity corridors with neighboring countries, PTCL aspires to be a regional transit hub for data and voice connectivity. PTCL is focusing on enhancing submarine wet segment capacity sales through short/ medium term opportunities. PTCL is also working proactively with major content and gaming providers for hosting their nodes in PTCL data centers, to reduce latency and enhance customer experience. We hope to see positive impact coming out of these strategic initiatives which will eventually help in easing pressure from declining voice termination business.

#### **SUPPORT FUNCTIONS**

#### **Network Infrastructure**

PTCL Group successfully achieved key milestones for network rollout across both fixed and mobile domains to support the organization's growth trajectory. In 2021, the company delivered 200,000 home passes. This year, with the rollout outpacing the plan, PTCL was successful in delivering 278,000 further home passes which exceeded the company's own target as well as the aggregate rollout of our competition. This year the rollout was complemented by a deep dive to identify levers for

improving the Customer Happiness Index (CHI) and putting in place the necessary measures to achieve that. This effective approach led to a significant improvement in the index.

Last year, PTCL initiated the transformation and modernization of its network under IP EDGE Transformation Project to consolidate and upgrade 46 IP Edge sites in Phase 1. This year, under Phase 2 of the same project, further 90 sites were consolidated and upgraded in 31 cities resulting in complete transformation and revamping of the entire IP Edge network from a complex multi-vendor legacy network to a simplified and modernized state-of-the-art unified single vendor network with high capacity to address both Ufone and PTCL requirements for the foreseeable future. The IP Edge network now fully supports dual-stack IPv4/IPv6 to ensure consistency in service architecture, exceptional flexibility, high scalability, improved efficiency, and savings in operating costs. Furthermore, this project has paved the way for the adoption of next-generation technologies such as Segment Routing IPv6 (SRv6) and Ethernet VPNs (EVPNs). The IP Edge Network Transformation project also holds great organizational significance in terms of ensuring business continuity for the corporate, carrier, and consumer services.

PTCL also continued to focus on the modernization of its legacy NGN voice network to provide high quality voice over broadband services by leveraging IP Multimedia Services (IMS) platform deployed last year. IMS platform also provides Ufone with an opportunity to offer voice services over LTE (VoLTE) which has significantly richer voice service with higher quality and much faster call set-up time compared to the traditional circuit-switched voice of 2G and 3G networks and is far more efficient in utilization of network resources. Ufone has initiated a project for enabling VoLTE on its network and is making steady progress towards the successful achievement of all planned milestones.

In the transport domain, this year our 100G Optical Transport Network (OTN) project was a leap forward in modernization of PTCL's 10G DWDM based inter-city long-haul transport network given its capacity limitations as well as end-of-life challenges. The project has modernized PTCL's transport backbone network, significantly reduced OPEX, made the backbone ready to meet the growing capacity demands, and enhanced network resilience.

PTCL Group continued its focus on innovation and evaluation of novel solutions/technologies through technology trials and pilots. Several important trials were undertaken this year to identify technologies and solutions that could potentially address business challenges in the future.

Despite unprecedented economic challenges that have adversely affected the company's operating environment, PTCL Group was able to deliver a strong performance in terms of managing its operating cost through effective optimization measures. This was made possible through development of a comprehensive optimization plan complemented by stringent aovernance. Key components of this optimization plan included optimization of maintenance support cost, fuel rationing on low performing sites/exchanges, use of energy storage solutions to reduce fuel consumption, deployment of solar solutions to reduce energy consumption and electrical load optimization. PTCL Group's strong focus on energy efficiency measures not only allowed us to optimize our operating cost, but also helped reduce our carbon footprint. The efforts were recognized by e& Group by conferring an award for "Driving Sustainability" to PTCL Group during its Leadership Forum Awards.

#### **Information Technology**

PTCL Group's keen focus on improving its IT infrastructure has not only enabled our external customer base to take benefit from our state-of-the-art and resilient IT services but has also improved the quality of services for our internal customers.



PTCL Group has upgraded its Internet Gateway (IGW) capacity for its 3G/4G and MBB subscribers to complement the 4G spectrum acquisition and rollout. This will provide blazing fast connectivity speeds to our 3G/4G and MBB subscribers. PTCL Group has also completely revamped Ufone's Primary and Disaster Recovery (DR) IT Data Centers (DC) by employing the latest Software Defined Networking (SDN) technology using Cisco's Application Centric Infrastructure (ACI), which has allowed establishment of seamless integration of services and datacenter extensions within the PTCL Group.

In light of the recent synergy drive to improve the quality of our IT services, Ufone and PTCL DR IT data centers, SAN storage infrastructure, BI & analytics infrastructure, vulnerability assessment infrastructure, and service desk have been consolidated. This has opened further possibilities for our business and corporate customers with respect to end-to-end solution provision, from the wireless 4G connectivity from customer nodes to the DC hosting services at PTCL facilities.

During the year, the company has on-boarded new customers with respect to data center hosting and Business Process Outsourcing (BPO). Bulk Port Allocation (BPA) was also enabled for our MBB subscribers to fulfill regulatory compliance. Ufone became the first operator to accomplish this target.

In the cellular wireless domain, the transformation of the charging and billing systems was conducted to align it with the data network load distribution and improve business continuity management. A complete revamp of the in-house developed biometric verification system has been achieved to comply with Multi-finger Biometric Verification System (MBVS) feature requirements.

For the fixed line network, PTCL Group has successfully rolled out Phase 1 of a new convergent charging and billing system in November 2022, replacing the 15 years old legacy system. The scope of this new billing system includes wireline consumer products, B2B services, PTCL's wireless products, mediation and interconnect billing and settlement. With this new state-of-the-art billing system, the company will be able to provide even better services to our valued customers.

#### **People & Organization**

As we reflect on 2022, several groundbreaking initiatives were taken by our People & Organization team as part of the PTCL Group's culture transformation agenda. By fostering a more inclusive, collaborative, and people-centric environment, we have embarked on the journey of creating a workplace where employees can thrive and contribute to the success of the organization.

We have made significant strides in promoting work-life balance, flexible and hybrid working arrangements, and well-being initiatives. As part of an effort to become a more environment-friendly organization, Friday is observed as a weekly Green Day where all employees work from home to conserve energy. This helped in the optimization of electricity and fuel and paved the way for more efficient time management in a workday.

In order to continuously improve our business results, a more simplified, dynamic, and outcome-focused performance enhancement framework was launched. This framework focuses on goal setting, on-the-go feedback, and a robust coaching culture to help individuals raise the bar consistently during the performance year.

PTCL Group continued to provide exciting career opportunities to its employees. More than 450 employees were given new roles to express their talent. In addition to this, for employee development, we ran 128 learning programs, covering 9,109 employees. A grand total of 220,570 learning hours were invested for this purpose.

In the integration journey of PTCL and Ufone, a major milestone was achieved in the year 2022. The salary & benefits structure was simplified, aligned with market best practices, and unified for both companies. This is a key step forward in terms of embedding a PTCL Group mindset and enabling a smoother talent flow between the two entities.

As we continue to strive for success, we have strengthened our commitment to Diversity, Equity, and Inclusion (DEI). To name a few initiatives, Diversity and Inclusion Policy, Anti-Harassment Policy, Sentiments Program, and Justuju (flagship skill training program for differently-abled persons) were launched. Moreover, the duration of the Justuju Program was also extended from six weeks to six months in order to give meaningful experience and skills development for the participants. As a result of significant efforts made in this direction, we were recognized at the Global Diversity, Equity, and Inclusion Benchmark Awards in the 'Best Practice Organization' category.

As a responsible sustainable company, the Group remained committed to ensuring the security and safety of its workforce under the company's robust Health, Safety, and Environment (HSE) protocols. Several actions were taken during the year to promote the importance of safety. HSE SteerCo led by the President & Group CEO was formed to signify the importance of HSE culture and track the progress in this direction. During the year, more than 7,500 employees were covered in the HSE awareness and training sessions. A safety week was also celebrated with the aim to promote the importance of safety across all offices nationwide.

In order to energize our non-management staff, a major employee engagement initiative was taken. 34 'Connect Sessions' were conducted by our Industrial Relations team nationwide covering more than 3,600 employees which resulted in excellent feedback and high engagement levels.



#### **Customer Care**

Customer centricity is a top priority in our customer care approach, and PTCL Group introduced several initiatives aimed at enhancing the overall customer experience, which included consolidating PTCL and Ufone Customer Care. A major program to develop and train the entire workforce for both PTCL and Ufone was executed in the current year.



This consolidation enabled a one window solution both for PTCL and Ufone customers which helped to improve overall efficiency and customer experience. Customer care adopted a proactive approach to address customer problems in low network coverage areas with the help of a cross functional scrum team. PTCL group capitalized on the customer happiness index framework to proactively reach out to customers with chronic connectivity issues.

'Always Put the Customer First' is one of our core values and a major customer journey revamp program was executed to bring ease and convenience in existing customer onboarding and complaints handling processes. PTCL Group has also started measuring Net Promoter Score (NPS) to focus on key improvement areas to improve overall customer experience. PTCL Group launched the Customer Delight program in partnership with e& with an aim to implement industry best practices from the telecom operators under the governance of e& Group.

During the year, various initiatives were undertaken to automate key customer related processes to improve their overall efficiency and accuracy. The company has implemented a Robotic Process Automation (RPA) program which will function as a catalyst to set new service standards to develop and build overall digital customer experience. Different initiatives on the digital front were taken to capture customer sentiments and feedback to improve the existing WhatsApp, webchat, and other customer support channels.

Customer retention and win back also remained the key focus areas where the company executed various initiatives. This includes improved customer engagement and credential improvement at the entry level with enhanced process improvements and has resulted in an improvement in customer churn and a reduction in bad debts.

#### MARKETING AND COMMUNICATION

In line with the business growth strategy for Fiber-To-The-Home (FTTH) segment, PTCL Group engaged in a series of brand awareness and lead generation activities for Flash Fiber during 2022. This includes innovative methods to raise awareness and cultivate adoption through geo-targeted brand activations and fortified digital hammering. Backed with an eye-catching and youthful persona, Flash Fiber's success in 2022 was the result of aggressive on-ground marketing campaigns that generated encouraging results for the brand. Across digital media platforms, Pakistan's biggest social media celebrities were engaged to experience Flash Fiber services. As a follow-up, positive word-of-mouth generated from these influencers was then amplified online. Digital marketing continued to dominate the brand's share-of-voice in different regions and produced an unprecedented number of online leads.

PTCL Group brands ran multiple campaigns throughout 2022 to show our longstanding and unwavering commitment to Pakistan. HealWave was one such initiative where PTCL Group launched nationwide activities to help people equip themselves against the heatwave during June and July 2022. Similarly, PTCL Group brands conducted dedicated marketing campaigns and activities during the destructive floods across Pakistan in 2022. Along with donations, volunteer programs, and other special initiatives such as free calls and messages, public services campaigns carrying messages of hope and solidarity were also broadcast across multiple marketing channels. Standing with the nation in a time of need, these activities and efforts have helped strengthen PTCL Group's corporate association and bond with the Pakistani nation.

#### **REGULATORY** AFFAIRS

During 2022, PTCL Group has actively participated in the consultation processes conducted by the Ministry of IT and PTA for Telecommunications Policy Review, 5G Strategic Plan and Policy Guidelines, Infrastructure Sharing Framework, Spectrum Sharing Framework, Frequency Refarming Framework, Broadband Quality of Service for Fixed-line Regulations, Personal Data Protection Bill-2022 and Telecommunication Service Tariff Regulations, The Web Monitoring System (WMS) expansion was also completed in 2022 and all its use cases were implemented and now it is operating with complete functionality. PTA has issued a Regulatory Framework for Short Range Devices (SRD) & Terrestrial Internet of Things (IoT) Services.

During the year, PTCL signed four optical fiber USF projects of Rs 6.6 billion and received a subsidy of Rs 6.8 billion for ongoing projects, whereas Ufone signed four Next Generation Broadband for Sustainable Development (NG-BSD) USF projects of Rs 9.7 billion and received a subsidy of over Rs 4.7 billion for ongoing projects.

The Federal Secretary Cabinet Division, which is notified as the appropriate Government department for Right of Way issues under section 27-A of PTRA, has issued the consent order in 2022. By virtue of this new order, the suspended ROW Order dated 2nd July 2021 has been restored ab-initio. The reinstated ROW Order will provide convenience to operators by covering rest of military jurisdictions like DHAs, Askari Housing Schemes, PAF and Naval Bases, Garrisons, etc.

PTCL Group is in material compliance as per PTA's first audit/gap analysis report 2022 in the context of CTDISR Regulations, Now onwards, all PTA licensees including CMOs, LDI/LL, CVAS, and other licensing categories are required to conduct the 3rd party CTDISR security audits followed by the PTA audit/gap analysis annually.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)



In 2022, Pakistan experienced the worst flood in its national history. Nearly 1,500 people were killed, thousands injured and countless uprooted from their homes. Financial losses were also colossal, and many people lost everything to the deluge and were able to escape only with their lives. Besides making a generous donation towards the PM's Flood Relief Fund, the Group also



provided free calls across all the flood-hit regions to aid search and rescue activities and help the affected people connect to their loved ones. PTCL opened the doors of its medical centers across the country to provide medical care to the injured, and people suffering from water-borne diseases in the wake of floods. Safe and clean drinking water and food were provided to the flood-affected Sindh and Balochistan communities. As winter compounded the miseries of the people rendered homeless in Balochistan, PTCL and Ufone donated warm jackets to ease their suffering.

PTCL collaborated with Pakistan Poverty Alleviation Fund, a social enterprise, to foster digital and economic inclusion of women entrepreneurs through training and access to digital and financial tools and opportunities for economic growth. The year-long project is being implemented across four union councils and ten villages of Haripur, Khyber Pakhtunkhwa which will benefit 100 women entrepreneurs.

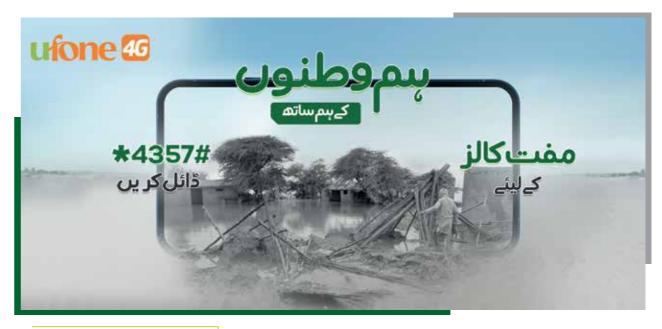
Pakistan Telecommunication Authority (PTA) collaborated with other telecom operators and stakeholders to reduce the digital gender gap in Pakistan through initiatives related to accessibility, affordability, and digital skills. PTA signed agreements with companies to foster gender inclusion in the information and communication technology domain and facilitate the digital empowerment of women in Pakistan through collaborative initiatives.

PTCL Group organized a week-long campaign in connection with International Women's Day 2022 to raise awareness and galvanize support for ending gender discrimination in the workplace. The campaign was designed to promote diversity and inclusion in the workplace by ending gender stereotypes and bias against women. The campaign featured an array of activities, including screening videos that showcased discriminatory expressions and practices against women.

PTCL Group is committed to reducing the country's carbon footprint and promoting environmental protection and sustainability. In line with its ambition, PTCL Razakaar (Employee Volunteer Force) ran a tree plantation drive across Pakistan with the slogan, "We plant so the world can grow", to increase forest cover and decrease pollution in the country.

PTCL Group provided Evo Charji Devices to JAQ Education Trust - 'Pehli Kiran Schools' to provide access to quality education for out-of-school children. Pehli Kiran schools have been set up in slum areas of Islamabad for underprivileged children. PTCL Group ensured seamless internet connectivity to help avoid any hindrance in the education of these children.

PTCL Group donated life jackets to the fishermen community of Karachi to ensure the safety of small-scale fishermen during the high tide season. The initiative was launched in support of the community that puts their lives at risk to make a living and maintain the seafood supply chain, with the aim of ensuring that fishermen can safely return to their families at the end of each day.



### **SUBSIDIARIES**

#### Pak Telecom Mobile Limited – Ufone

After the acquisition of additional spectrum in the 1800 MHz band, Ufone has shown the highest growth percentage in the LTE base and is in a strong position to tap the growth potential of the industry. With an aggressive growth strategy encompassing multiple product launches, an array of new offerings was launched during the year to target the data-savvy segment and further enhance Ufone's data centric product portfolio.

By the end of the year 2022, total mobile subscribers have reached 193 million with a teledensity of 86%. The key growth driver is LTE subscribers base which has shown YoY growth of 21% to reach 108 million. Competition between mobile operators is expected to remain intense where operators continue to offer high data volume bundles in an effort to increase ARPU and achieve growth in subscribers base.

Despite the challenges of increase in Advance Income Tax (AIT), reduction in Mobile Termination Rates (MTR) and recent floods in the country, Ufone has registered 7.1% YoY growth in its revenue. This growth has been achieved through investment in network, aggressive product offering focusing on data and regional play. The year 2022 was marked with a prime focus on data portfolio enrichment resulting in more than 40% growth in data revenue.

Ufone undertook an unprecedented rollout of 1,320 new sites, LTE introduction on 2,895 existing sites, LTE spectrum upgrades on 3,780 sites, deployment of 300 capacity solutions including sectorizations, carrier upgrades and first-time introduction of the mMIMO solution in the network. Ufone also continued its success story with Universal Service Fund (USF) by securing further USF lots through a highly competitive bidding process. The subsidy was secured for rollout of 411 sites in Lasbela, Kila Saifullah, Loralai, Sibbi, National Highway & Motorways, and Gwadar. Ufone's best-in-class mobile network experience throughout 2022 has been duly acknowledged as PTA declared Ufone as No.1 in NPS-based QoS testing.





Building on the promise of "It's All About U", Ufone launched UPower in 2022; a product in which the consumer was given the power of choice. The product was designed to offer multiple offerings at different price points catering to the needs of various sub-segments of the target market. A comprehensive 360-degree marketing strategy was implemented to precisely target the audience hotspots, with digital platforms playing a prominent role. The introduction of UPower has strengthened Ufone's product portfolio further, due to which Ufone has been the go-to operator for several customers in 2022.



Post-spectrum acquisition, Sab Se Bari Offer (SSBO) was launched with an aim to disrupt the market and maximize value within the weekly product segment. SSBO was designed as an aggressive weekly product targeting heavy data user category, a segment that was earlier dominated by competition. SSBO offered 40GB data at the lowest price in the market along with off-net and on-net minutes. In addition to attracting new customers to its modernized network, SSBO managed to graduate the existing low value subscriber base to higher ARPU denominations.

Among these multiple product launches and portfolio enhancements, Super Card held the fort and solidified its position within the monthly category. Within the Super Card portfolio, in 2022 new variants were launched with an aim to cater to the growing data appetite of Super Card subscribers. Over time, Super Card Max has successfully replaced Super Card Plus as a category leader in the Super Card Family in line with our "More for More" strategy.

In 2022 Ufone chalked out an aggressive strategy to improve its position within low market share areas. 48 districts were analyzed for regional play and a disruptive offer at lowest possible price points was launched to make inroads in competitive strongholds, with an aim to acquire customers and build opportunity clusters. Based on the success in regional play districts, more locations are planned to be added in the future.

UPaisa, Ufone's premium digital banking initiative, has over the period solidified its claim of providing banking ease to not only Ufone customers but also other mobile operators by bringing banking to the very doorsteps of subscribers. In the year 2022, multiple steps were taken to further enhance customer experience and drive product usage. During the year, the active customer base grew by 90% and wallet transaction volumes increased by 25% YoY.

Ufone 4G takes pride in its Pakistani roots. To celebrate that Ufone 4G launched a unique campaign on Independence Day during the current year that showcased the many facets of what makes it the Best in Pakistan, while emphasizing its network strength, coverage, and high-quality bandwidth. Ufone 4G demonstrated its unwavering dedication to serving the people of Pakistan as a leading telecommunications provider in the country.

During the second quarter of the year, VIS Credit Rating Company assigned initial entity ratings of 'AA-/A-1' (Double A Minus/A-One) to Ufone with outlook on the assigned ratings as 'Stable'. This acknowledges the financial strength of Ufone through an independent rating exercise which also denotes high credit quality and good fundamental protection factors and is a testimony of stakeholders' confidence in Ufone.

PTCL and Ufone illuminated their iconic 'Ufone Tower' to raise awareness regarding breast cancer. During its month-long campaign, the Group disseminated awareness messages to its user base to sensitize them regarding the timely detection of this life-threatening disease. First Lady of Pakistan Samina Alvi penned a letter to the PTCL Group to appreciate its contributions to the campaign.



PTCL and Ufone 4G joined hands with the National Emergency Center, the Government of Pakistan, and UNICEF to extend its support for Polio eradication from Pakistan. The companies created awareness by leveraging their vast network to promote vaccination against the disease, which in case of non-vaccination can physically impair children for life. The initiative was taken to support the Government of Pakistan's efforts to eradicate the disease and safeguard the lives and future of children.

Post-spectrum acquisition, Ufone plans to capitalize on the strength of its network and further improve the value proposition for its customers as well as maximize value for its shareholders. Ufone aims to retain its class leading quality of service in the mobile industry with the target to retain the No.1 spot in the mobile industry in terms of Net Promoter Score (NPS) survey. Ufone is aiming to add more LTE sites to its network despite the challenging economic conditions to maintain growth momentum.



#### U Microfinance Bank Limited - U Bank

While the year 2022 presented itself with unprecedented challenges with respect to the macroeconomic environment, massive political uncertainty and socio-economic unrest, the bank outclassed its performance in the previous years by closing the current year at an all-time high in terms of revenue, profitability, and balance sheet footing. With the mission of microfinance at its core, 2022 witnessed crystallization of the bank's strategy towards diversification into multiple business segments and revenue streams while ensuring capital preservation. U Bank stands resolute in its commitment towards financial and social inclusion by capitalizing on its extensive outreach through provision of pristine services to a heterogeneous client base across the length and breadth of the country.

The last twelve months have been instrumental in the evolutionary journey of the bank, wherein the bank experienced massive transformation in the segments it serves, the product platter it offers and the revenue engines it relies on. In its quest to be reckoned with as a household brand, the bank embarked on the road to becoming a challenger retail bank, expanding its physical and digital outreach to include more of Pakistan.

Collateralization continued to be central to the growth strategy of the advances book. The bank disbursed over Rs 57 billion during the year, registering an increase of Rs 24 billion in total disbursement from last year, in an extremely difficult and highly competitive environment. The composition of the loan book showed consistent improvement in terms of risk profile of the various asset classes spread over varying tenors.

The treasury book of the bank catapulted into a large revenue and profit generating arm for the bank. It largely remained focused on investments in government securities and A/A+ rated instruments. The bank's timely diversification of assets created a protective shield against the inherent challenges with respect to credit and market risk.

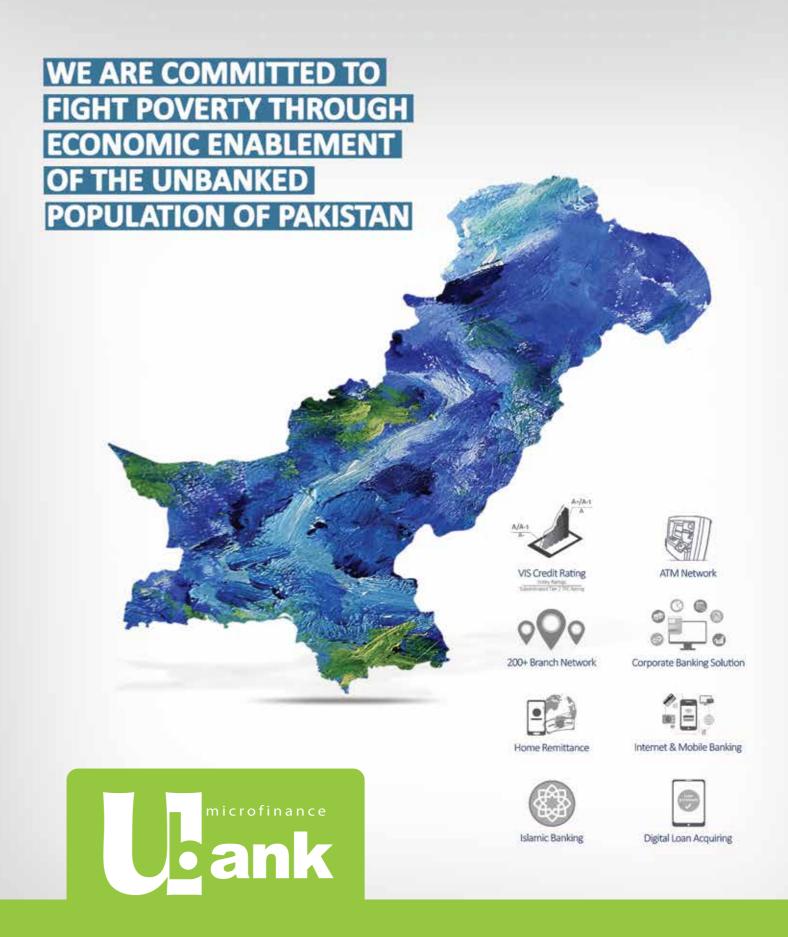
U Bank closed at an ever-high funding position of Rs 210 billion, with deposits standing at a staggering Rs 92 billion and borrowings at Rs 118 billion. The exposure undertaken by the creditors against the bank is a testament to the strength of the bank's balance sheet, superior quality of its asset profile, diversification in its funding sources and most importantly the credibility of the bank in the market.

In 2022, the bank made history by launching Shariah-compliant banking services, leveraging the power of thirty fully operational Islamic Banking branches. With huge unmet demand for this variant of banking, U Bank is all set to capitalize on this immense opportunity.

The Corporate, Urban and Digital canvases took their distinct forms during the year, each set to become significant contributors towards revenue and profitability in the years to follow. The long-term ambition of the bank is to expand its outreach to millions of customers by banking on digital and physical channels through conventional as well as shariah modes of banking.

The culmination of all these activities resulted in the total asset base of the bank doubling in the year 2022 to an astounding Rs 221 billion from Rs 104 billion in last year. While aggressive growth remained the mainstay of the bank's strategy, diversification, risk mitigation and capital preservation continued to be at its core. The VIS Credit Rating Company Limited, based on the bank's financial position, has reaffirmed the entity rating of "A-1" (A One) for the short term and "A+" for the long term, with outlook assigned as "Stable". Pakistan Credit Rating Agency (PACRA) also upgraded the assigned ratings to "A-1" (A One) for the short term and, "A+" for the long term with a "Stable" outlook.





We stand at the forefront of fighting poverty through the economic enablement of the unbanked population of Pakistan. Our expanding geographical footprint is a testament to our commitment to serving the underserved.

#### **DVCOM Data (Private) Limited - DVCOM Data**

DVCOM Data, a 100% owned subsidiary of PTCL, possesses a 5 MHz spectrum in the 1900 MHz band. To realize synergies within the PTCL Group, the said spectrum is used through a commercial arrangement with PTCL to supplement the wireless broadband services of PTCL.

#### Smart Sky

Smart Sky is a wholly owned subsidiary of PTCL which was originally incorporated to provide Direct-To-Home (DTH) entertainment services. The company was not able to acquire the license for DTH services.

#### **CORPORATE** GOVERNANCE

The Company has complied with all the material requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2019 (hereinafter referred to as "the Regulations") as well as Pakistan Stock Exchange Regulations ("PSX Regulations"). The Directors confirm the following in compliance of the referred Regulations:

#### **Compliance - General**

- The vision and mission statement, corporate values and overall corporate strategy for the Company are prepared, adopted, and reviewed, as and when deemed appropriate by the Board.
- A formal code of conduct is in place and put on the Company's website.
- Adequate systems and controls, including whistle-blowing policy, are in place for identification and redressal of grievances arising from unethical practices.
- The system of internal control, including financial control, is sound in design and has been effectively implemented and monitored.
- Decisions on all material transactions and or significant matters are taken by the Board of Directors and the management per the delegation of powers approved by the Board.
- A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- There has been no material departure from the best practices of corporate governance, as detailed in the Regulations.

#### **Compliance – Financial Statements & Auditors**

- The financial statements prepared by the management of the Company fairly present its state of affairs, the results of its operations, its cash flows, and its changes in equity.
- Proper books of accounts of the Company have been maintained.

- Appropriate accounting policies have been consistently applied in preparation of the financial information and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial information and in case of any departure therefrom, the same has been adequately disclosed.
- There are no significant doubts about the Company's ability to continue as a going concern.
- The Audit Committee has recommended the appointment of KMPG Taseer Hadi & Co., Chartered Accountants, as auditors of the Company for the financial year ending December 31, 2023 and the Board has endorsed the same.
- Information regarding outstanding taxes and levies is disclosed in the notes to the financial statements.
- Detail of aggregate amount of remuneration of Directors including perguisites and benefits etc. has been disclosed in note 40 to the financial statements.
- Detail of related party transactions has been disclosed in note 44 to the financial statements.
- Statement of Value of Investments in respect of employees' retirement plans has been disclosed in note 8.4 to the financial statements.

#### **Compliance - Board Performance**

- A formal and effective mechanism is put in place for an annual evaluation of the Board's own performance and of its committees.
- The Chairman of the Board, at the beginning of the term of each Director, issued a letter to such Director setting out his role, obligations, powers and responsibilities, remuneration and entitlement in accordance with the Companies Act, 2017, the Company's Articles of Association and policies.
- The Board of Directors has approved the Directors' Remuneration Policy, which is in line with best corporate and governance practices. The Directors receive a fee for attending the meetings of the Board and its sub-Committees. The Board ensures that the remuneration / fee of the Directors and Chairman shall not be at a level that could be perceived to compromise their independence and that the Directors' remuneration shall encourage value creation within the Company.
- During the year, a Directors Training Program for the prescribed certification was arranged. Besides, a manual to acquaint the Directors with their role, obligations, powers, and responsibilities, was also provided to them.
- The Board of Directors for the purposes of clauses 5.6.1 and 5.6.4 of the PSX Regulations has set the threshold of Company's employees considered as 'Executive'.





#### **Composition of Board**

The Board of Directors ("Board") comprises nine Members. Pursuant to the provisions of the Shareholders Agreement between the President of Pakistan on behalf of the Government of Pakistan ("GOP") and Etisalat International Pakistan ("Strategic Investor"), as well as the Articles of Association of the Company, the GOP nominates four (04) Members on the Board of the Company, while Strategic Investor nominates five (05) Members. The present Board consists of nine (9) directors as follows:

Male: Nine Female: None

The composition of the Board is as follows:

i	Independent Directors	None
ii	Non-Executive Directors	<ol> <li>Mr. Mohsin Mushtaq Chandna, Chairman</li> <li>Mr. Abdulrahim A. Al Nooryani</li> <li>Mr. Hamed Yaqoob Sheikh</li> <li>Mr. Hatem Dowidar</li> <li>Dr. Iram Anjum Khan</li> <li>Mr. Mikhail Gerchuk</li> <li>Mr. Ahad Khan Cheema</li> <li>Dr. Mohamed Karim Bennis</li> <li>Mr. Burak Sevilengul</li> </ol>
iii	Executive Directors	None
iv	Female Directors	None

Further, during the year, the following persons were members of the Board:

• Dr. Muhammad Sohail Rajput

 Mr. Mohsin Mushtag Chandna • Mr. Abdulrahim A. Al Nooryani

• Mr. Hassan Nasir Jamy

• Mr. Hatem Dowidar

• Dr. Iram Anjum Khan

• Dr. Mohamed Karim Bennis

• Mr. Ahad Khan Cheema

• Mr. Yusuf Khan

Mr. Khalifa Al Shamsi

Mr. Hamed Yagoob Sheikh

Mr. Mikhail Gerchuk

• Syed Hussnain Abbas Kazmi

• Mr. Burak Sevilengul

The Directors, CEO and Executives, do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.

The 'Closed Period', prior to the announcement of interim/final results, was determined, and business decisions, which may materially affect the market price of Company's securities, were determined, and intimated to Directors, employees, and the stock exchange. Material/price sensitive information was disseminated among all market participants through the stock exchange.

Compliance statement with the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Auditors Review thereon by statutory auditors are part of this report. Chairman's Review, Notice of Annual General Meeting, historical business indicators, composition of the Audit Committee; the Human Resource & Remuneration Committee; the Investment & Finance Committee, the number of Board Meetings, attendance of Directors, and Shareholding Pattern are also part of this report.

#### **RISK MANAGEMENT**

Enterprise Risk Management (ERM) is at the heart of PTCL's strategy execution, considering the ever-changing risk landscape and volatility of the operating environment. The importance of dynamically identifying, evaluating, and mitigating critical risks is increasing with time. Failure to manage these risks proactively could affect the success of our strategy, customer experience, reputation, financial position, and capacity to pay dividends.

The Board, through the Audit Committee, regulates the ERM of PTCL so that ERM practices are integrated into the decision-making process. For this purpose, the ERM policy and framework are in place that track the Company's risk profile which is constantly monitored through identification and assessment of possible adverse impact of risks on PTCL's business. We align our risk management strategies with international best practices, drawing from Gartner insights, COSO framework principles, and the ISO 31000 guidelines.

Key risks with the potential to adversely impact Company's ability to achieve its strategic targets are as following:

- Ongoing litigations
- Competition from other operators
- Negative forex fluctuations
- Liquidity and interest rate risks
- Occupational, health and safety hazards
- Tax recoverable and related outstanding cases

In coordination with internal and external stakeholders, PTCL continuously evaluates the possible impact of these risks along with the emerging risks and takes all needed measures to mitigate/reduce the impact, in line with its risk appetite.

#### **WAY FORWARD**

The year 2023 is shaping up to be a challenging year for all telecom operators. Hike in energy prices, increase in the cost of finance and devaluation of Pak Rupee coupled with LC restrictions are factors that are a grave cause of concern for operators as they limit their ability to execute planned network rollout. Higher inflation and increasing costs of doing business are eroding the profitability of the sector. In a fiercely competitive industry, telecom operators are looking to boost their Average Revenue Per User (ARPU) significantly, as a crucial element to sustain their business. Both fixed line and mobile operators are aiming to migrate their subscriber base to higher ARPU packages while maintaining the quality of service.

In the long term, Pakistan's demographics will continue to fuel growth in the telecom sector. Data demand will keep increasing exponentially in the medium to long term as the nation converges towards digital platforms, while at the same time, the government and large enterprises continue to digitalize their operations. Telecom operators are ideally positioned to reap the benefits arising out of the opportunities which these developments offer.

PTCL in the year 2023 and beyond, will continue to extend its FTTH footprint and upgrade the service quality of its copper network to maintain dominance in the fixed broadband segment. Moreover, PTCL is targeting to further strengthen its existing long-haul fiber by adding network resilience and extending its reach to the underserved areas. PTCL is also currently investing in Africa-1 submarine cable which would enable it to meet the nation's ever growing data demand





in both retail and business services segments. PTCL's business solution segment is aiming to become a digital pioneer in the country and offer a suite of managed services to both public and private sectors.

PTCL Group is the only group in Pakistan that operates a vast fixed and mobile telecom network, as well as microfinance banking operations, spanning the entire length and breadth of the country. Its distinctive range of assets and capabilities serves as the foundation for the country to establish a fully functional digital ecosystem. PTCL Group aims to continue expanding its existing services while adding more services to its portfolio to become the preferred business partner for small, medium, and large sized enterprises.

#### **ACKNOWLEDGEMENTS**

The Board of Directors of the Company would like to thank all our customers, suppliers, contractors, service providers, stakeholders, and shareholders for their continued support.

We would also like to appreciate the hard work, diligence, and dedicated efforts of our employees across the country who ensured provision of seamless services besides enabling the Company to successfully face the challenges of a highly competitive operating environment. We would also like to express our special thanks to the Government of Pakistan and e& Group for their continued support and encouragement in striving to achieve the objective of enhancing shareholders' value.

On behalf of the Board of Directors



**Hatem Mohamed Bamatraf** 

President and Group Chief Executive Officer

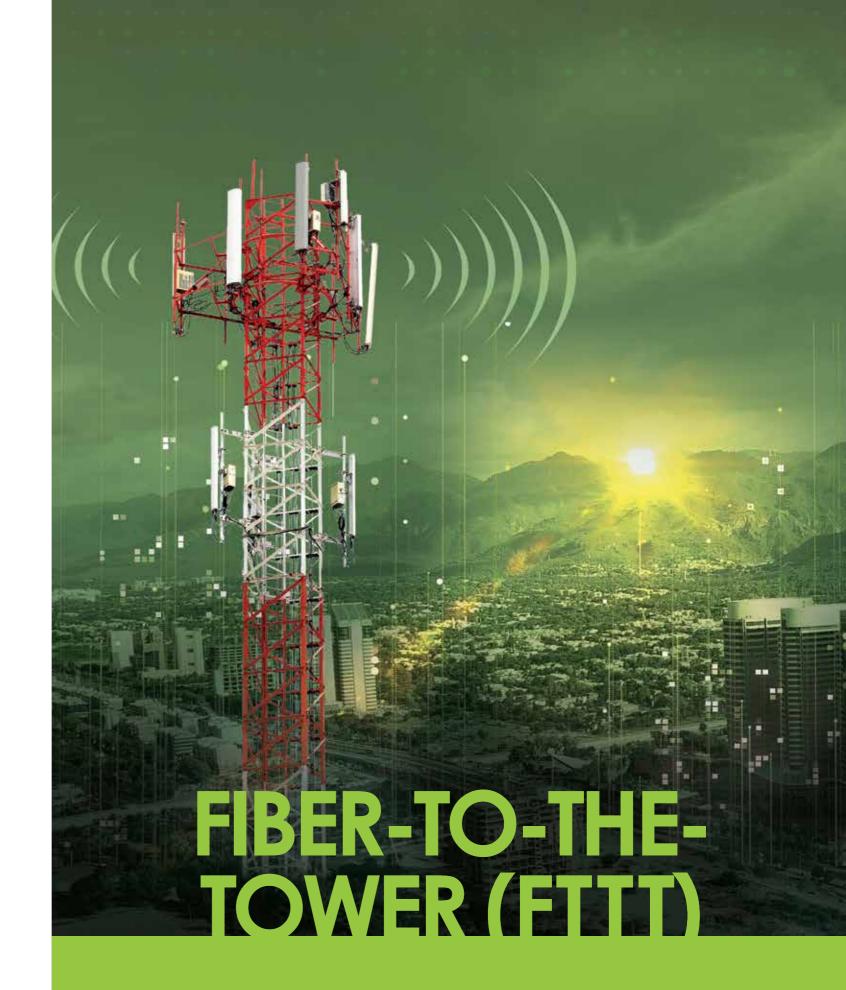
Islamabad: February 15, 2023



Mohsin Mushtaq Chandna

Chairman PTCL Board





PTCL provides high-speed internet access to all mobile operators of the country through its FTTT services.

اورا پنی رسائی کوزیرِ غدمت علاقوں تک بڑھا یا جائے۔ پی ٹی سی ایل اس وقت افریقہ۔ 1 سب میرین کیبل میں بھی سرماییکاری کرر باہبے جوا سے ریٹیل اور برنس سروسز دونول حصوں میں ملک کی بڑھتی ہوئی ڈیٹا کی طلب کو پورا کرنے کے قابل بنائے گا۔ پی ٹی سی ایل کے برنس سلوثن سیکمنٹ کا مقصد ملک میں ڈیجیٹل علمبر دار بننا ہے اور پبلک اور پرائیویٹ دونوں شعبوں کومنظم خدمات کاایک مجموعہ پیش کرنا ہے۔

یی ٹی سی ایل گروپ پا کستان کا واحد گروپ ہے جوایک وسیع فکسڈ اورموبائل ٹیلی کام نیٹ ورک کے ساتھ ساتھ مائیکروفنانس بینکنگ آپریشنز بھی آپریٹ کرتا ہےجس کا نیٹ ورک پورے ملک کے طول وعرض میں پھیلا ہوا ہے۔اس کے اثاثوں اور صلاحیتوں کی مخصوص رینج ملک کے لیے مکمل طور پر فعال ڈیجیٹل ماحولیاتی نظام قائم کرنے کی بنیا دکا کام کرتی ہے۔ پی ٹی سی ایل گروپ چھوٹے، درمیانے اور بڑے کاروباری اداروں کے لیے ترجیحی کاروباری شراکت دار بیننے کے لیے اپنے پورٹ فولیومیں مزید بہترین پروڈکٹس شامل کرتے ہوئے ا پنی موجوده سروسز کووسعت دےگا۔انتظامیہ کامقصد آنے والے سالوں میں ترقی کی رفتار کومزید تیز کرناہے۔

#### اعتراف:

کمپنی کے بورڈ آف ڈائر یکٹرزاینے تمام صارفین،سیلائرز،کنٹر یکٹرز،سروس فراہم کنندگان،اسٹیک ہولڈرزاورشئیر ہولڈرز کےمسلسل تعاون پرشکر گزار ہیں۔ ہم ملک بھر میں اپنے تمام ملاز مین کی انتقاب محنت اورلگن کی حوصلہ افزائی کرتے ہیں جن کی کاوشوں ہے کمپنی کو درپیش مسائل اور چیلنجز سے نمٹنے میں مددملی اور بغیر کسی رکاوٹ کے غدمات کی فراہمی کاسلساہ جاری رہا۔ہم کمپنی کےمقاصداوراہداف کےحصول میں حکومت یا کستان اوراتصلات گروپ کے بھر پورتعاون پران کاخصوصی طور پرشکرییا دا کرتے ہیں۔

منجانب بوردْ آف دْائر يكٹرز

محسن مشاق جاندنه

چيئزمين يي ڻي سي ايل بورڙ اسلام آباد: 15 فروری 2023

ہیں۔ چیئز مین کاجائز ہ،سالانہ عام اجلاس کا نوٹس، ہسٹوریکل برنس انڈیکیٹر،آڈٹ کمیٹی کی تشکیل، انسانی وسائل اور معاوضہ کمیٹی،سرمایہ کاری اور مالیاتی کمیٹی، بورڈ کے اجلاسوں کی تعداد ، ڈائریکٹرز کی حاضری اورشیئر ہولڈنگ پیٹرن بھی اس رپورٹ کا حصہ ہیں۔

#### رسك للبنجمنط

آپریٹنگ ماحول کے بدلتے ہوئے خطرے کے پس منظراورا تار چڑھاؤ کے ساتھ،اس خطرے سے نمٹنے کے انتظامات کرنا بہت ضروری ہیں۔ان مادی خطرات سے موثر طور پر نمٹنے کی صلاحیت میں نا کامی ہماری حکمت عملی، کسٹمر کے تجر بے ، ہماری سا کھ، مالی یوزیشن ، اور منافع کی ادائیگی کی کامیابی کومتا ثر کرسکتی ہے۔

بورڈ آڈٹ کمیٹی کے ذریعے پی ٹی سی ایل کے انٹر پر ائز رسک مینجمنٹ (ERM) کور یگولیٹ کرتاہے۔اس مقصد کے لیے ERM پالیسی اور فریم ورک کااطلاق کیا گیا جس کے تحت پی ٹی سی ایل برنس پران کے ممکنہ اثرات اوران میں کمی کے موجودہ اور ضروری اقدامات کی شناخت کومسلسل مانیٹر کیا جاتا ہے۔ ہمارے رسک پینجمنٹ کے طریقے بین الاقوامی بہترین طریقوں بشمول گارٹنز، COSO ضوابط اور 31000 ISO کے ساتھ منسلک ہیں۔

اسی طرح درج ذیل خطرات کی کمپنی کے سٹریٹجک اہداف کے حصول میں رکاوٹ کے طور پرنشاند ہی کی گئی:

- جارى قانونى چارە جوئى
- دوسرےآپریٹرزےمقابلہ
- غیرملکی کرنسی کے منفی اتار چڑھاؤ
- طیکس کی وصولی اور متعلقه کبیسز
- لیکویڈیٹی اورشرح سود کے خطرات
- پیشه ورانه ، صحت اور تحفظ سے متعلق خطرات

اس کےعلاوہ اندرونی اور بیرونی شراکت داروں کے ساتھ تعاون کے دوران پی ٹی سی ایل مسلسل ان خطرات کے ممکنہ اثرات کا جائزہ لیتا ہے اوراس کے مطابق قابل قبول سطح پر اس کے متوقع اثرات کو کم کرنے کے لئے تمام ضروری اقدامات کرتاہے۔

#### درپیش مسائل اور مستقبل کالائحه ممل

سال 2023 تمام ٹیلی کام آپریٹرز کے لیےایک چیلنجنگ سال بن رہاہے۔ایندھن کی قیمتوں میں اضافہ، مالیاتی لاگت میں اضافہ، پاکستانی روپے کی قدر میں کمی اور فارن ایسچینج ذخائر کی کی کی وجہ سے بینکوں کی جانب ہے LCs کھولنے میں بیچکچاہٹ، یسب وہ عوال بیں جوٹیلی کام آپر میٹرز کے لیےتشویش کا باعث بیں کیونکہ یہ مسائل نیٹ ورک کو بہترین انداز میں چلانے کی صلاحیت کومحدود کرتے ہیں۔ ٹیلی کام انڈسٹری آئی ایم ایف کی سطح پر ہونے والے معاہدے کی منتظر ہے تا کہ آپر میٹرزنیٹ ورک رول آؤٹ اوراپ گریڈیشن میں

مہنگائی کی بڑھتی شرح اور کاروباری لاگت میں اضافیاس شعبے کے منافع کو کم کرر ہاہے ۔سخت مقابلے کی اس فضامیں ٹیلی کام آپریپڑزاپنے بزنس کو برقر ارر کھنے کیلئے اپنی اوسط آمدنی فی صارف(ARPU) کونمایاں طور پر بڑھانا چاہتے ہیں۔فکسڈ لائن اورموبائل آپریٹرز دونوں کا مقصد سروس کے معیار کو برقر اررکھتے ہوئے اپنے سبسکر ائتربیس کواعلی ARPU

پاکستان کی تیزی سے بڑھتی آبادی کے باعث طویل مدت تک ٹیلی کام کے شعبے میں ترقی کا پیسفراسی طرح جاری رہے گا،لوگ تیزی سے ڈیجبیٹل پلیٹ فارمز کی طرف جارہ ہے ہیں یہی وجہ ہے کہ درمیانی سےطویل مدت کے دوران ڈیٹا کی طلب میں مسلسل اضافے کار جحان جاری رہے گا۔ تمام بڑے ادارے اپنے امور ڈیجیٹلی انجام دینے کوفو قیت دیں گے، یہی وجہ ہے کہ تمام ٹیلی کام آپر بیٹرزمثالی طور پران مواقع ہے فوائد حاصل کرنے کی پوزیشن میں ہیں، اوران کی نگامیں مستقبل کے اہداف پر ہیں۔

پی ٹی سی ایل سال 2023 اور اس کے بعد اپنے FTTH فٹ پرنٹ میں اضافہ جاری رکھے گا اور اپنے کا پرنیٹ ورک کی سروس کواٹی کواپ گریڈ کرے گاتا کہ فکسڈ براڈ مینڈسیگمنٹ میں لیڈرشپ برقر ارزکھی جاسکے۔اس کےعلاوہ پی ٹی سی ایل اپنے موجودہ طویل فاصلے کے فائبر کومزید مضبوط کرنے کاہدف بنار ہاہے تا کہ نیٹ ورک کی پائیداری میں اضافہ کیا جائے ۔

عاتم محمد بامطرف پریزیڈنٹ اینڈ گروپ چیف ایگزیکٹو آفیسر



- سال کے دوران مقررہ سرٹیفکیشن کے حصول کیلئے ڈائریکٹرز کے تربیتی پروگرامز کااہمتمام کیا گیا۔اس کے علاوہ ڈائریکٹرز کوان کے کردار، ذمہداریوں اوراختیارات سے روشناس کروانے کیلئے مواد بھی فراہم کیا گیا۔
  - بوردُ آف دُائر یکٹرز نے PSX ریگولیشنز کی ش 5.6.1 اور 5.6.4 کے سحت ان ملاز مین کی حد مقرر کی ہے جنہیں ایگر یکٹیو کہاجا تاہے۔

### بورڈ کی شکیل:

بورڈ آف ڈائر یکٹرز("بورڈ") نو(9) اراکین پرمشتمل ہے۔حکومت پاکستان("GOP") اورا تصالات انٹرنیشنل پاکستان ("سٹریٹیجک انویسٹر) کی جانب سے صدر پاکستان اورشیئر ہولڈرز کے درمیان ہونے والے معاہدے کی دفعات اور کمپنی کے آرٹیکلز آف ایسوی ایشن کے تحت بورڈ کے چاراراکین کاانتخاب حکومت پاکستان کرتی ہے جبکہ اسٹریخبک انویسٹریانچ(05)اراکین کونامز دکرتاہے۔

موجودہ بورڈ درج ذیل نو (9) ڈائر یکٹرز پرمشتمل ہے.

مردارا کین کی تعداد : 9 خواتین اراکین کی تعداد: کوئی نہیں

#### بورڈ کی شکیل حسب ذیل ہے:

(i) آزاد ڈائریکٹرز کوئی نہیں

(ii) نان ایگزیکٹیوڈ ائریکٹرز

2. جناب عبدالرجيم اے النورياني .3 جناب حامد يوسف شيخ 1\_. جناب محسن مشاق جاندنه، چيئرمين .5\_ڈ اکٹرارم انجم خان .6 جناب ميخائل گر چوک .4 جناب حاتم دوئندار .9 جناب براق سيويلن گل .8 ڈاکٹرمحد کریم بینس .7\_جناب احدخان چيمه iiii يگزيکڻوڙائريکڻرز کوئی نہیں iv)خوا تین ڈائریکٹرز کوئی نہیں

#### دوران سال درج ذیل ممبران بورڈ میں شامل رہے

• جناب حسن ناصر جامی • جناب محسن مشاق جاندنه • ڈاکٹرمحرسہیل راجیوت • جناب عامد يعقوب شيخ • جناب يوسف خان • ڈاکٹرارمانجم خان • جناب عبدالرحيم الالنورياني • سيد سنين عباس كاظمى • جناب احدخان چیمه • جناب خليفه الشمسي • ڈاکٹرمحد کریم بینس جناب حاتم دوئندار

• جناب براق سيويلنگل • جناب ميخائل گرچوك

ڈائر یکٹرز سی ای اواورا مگزیکٹیو کمپینی کے شئیر زمیں دلچین نہیں رکھتے ماسوائے ان کے جوشئیر ہولڈنگ پیٹرن کے مطابق ظاہر کئے گئے ہیں ۔

عبوری یا حتی نتائج کے اعلان ہے قبل بند ہونے والی مدت کا تعین کیا گیا تھا اور کمپنی کی سیکیورٹیز کی مارکیٹ قیمت کومادی طور پرمتا ثر کرنے والے کاروباری فیصلوں کا تعین کیا گیا تھا جس کے بارے میں ڈائر یکٹرز،ملاز مین اوراسٹاک ایمپینج کوآگاہ کیا گیا تھا۔میٹیرئیل اور قیمت کے بارے میں حساس معلومات مارکیٹ کے تمام شرکا کواسٹاک ایمپینج کے ذریعے

Compliance statement اورقانونی آڈیٹرز کے ذریعے اس پرآڈیٹرز کا جائزہ لٹٹ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز، 2019 کے تحت اس رپورٹ کا حصہ

- بورڈ کی جانب سے حسب ضرورت کمپنی کے وژن مشن ، کار پوریٹ ویلیوز اور مجموعی کار پوریٹ حکمت عملی کی تیاری ،منظوری اوراس کا جائز ہلیا جاتا ہے۔
  - ایک رسی ضابطه اخلاق موجود ہے اور کمپنی کی ویب سائٹ پرڈال دیا گیاہے۔
  - غیراخلاقی طریقوں سے پیدا ہونے والی شکایات کی شناخت اورا زالے کیلئے پالیسی کے ساتھ مناسب نظام اور کنٹرول موجود ہے۔
  - اندرونی کنٹرول کانظام بشمول مالیاتی کنٹرول کی درست تشکیل ،اس کاموثرطریقے سے نفاذ اوراس کی نگرانی کاسٹم تھی لا گو کیا گیاہے۔
  - و بورڈ آف ڈائر یکٹرزاورانتظامیہ تمام ٹرانز یکشنزاورا ہم معاملات کے بارے میں فیصلہ بورڈ کے منظور کردہ اختیارات کے مطابق لیتے ہیں۔
    - اہم پالیسیوں کی تفصیلات کے ساتھ ساتھ ان تمام تاریخوں کامکمل ریکارڈ برقر اررکھا گیاہے جن بران کی منظوری یا ترمیم کی گئی تھی۔
    - کار پوریٹ گورننس کے بہترین تمام طریقوں کواسی طرح برقر اررکھا گیا ہے جبیہانہیں ضوابط کی تفصیلات میں بتایا گیاہے۔

## فنانشل يتمنطس اورآ ڈپيرز

- کمپنی کی انتظامیہ کی جانب سے پیش کردہ فنانشل طیٹیٹمنٹس میں اس کے تمام مالی معاملات ، کیش فلواورا یکویٹی میں ہونے والی تبدیلی کا منصفانہ بیان کیا گیاہے۔
  - كمپنى ا كاؤنٹس كى مناسب بكس ركھى گئى ہيں۔
  - مال،معلومات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کامسلسل اطلاق کیا گیاہے اورا کاؤنٹنگ کے تخیفے معقول اور دانشمندا نفیصلے پرمبنی ہیں۔
  - فنانشك ﷺ منتش كى تيارى ميں يا كستان ميں رائح تمام انٹرنيشنل فنانشل رپورٹنگ سٹينڈرڈ ز كومدنظرر كھا گياہے اور مناسب طور پرظاہر كيا گياہے۔
    - موجودہ تعلق کی روثنی میں کمپنی کے جاری رہنے کی صلاحیتوں کے بارے میں مکمل اطمینان کا اظہار کیا گیاہے۔
- آڈٹ کمیٹی نے 31دسمبر 2023 کواختنام پزیر ہونے والے مالی سال کیلئے آڈیٹر کے طور پر KPMG تا شیر بادی اینڈ کمپنی کی تقرری کی سفارش کی ہے،اس فیصلے کی بورڈ کی جانب سے بھی تو ثیق کی گئی ہے۔
  - بقا یا نیکس اور لیویز کے بارے میں معلومات فنانشل شیٹمنٹس کے نوٹس میں ظاہر کی گئی ہے۔
  - ڈائر یکٹرز کےمعاوضے بشمول دیگر مراعات وفوائد کی تمام تفصیلات فنانشل سٹیٹمنٹ کے نوٹ 40 میں ظاہر کی گئی ہے۔
    - متعلقه فریق کے لین دین کی تمام تفصیل فنانشل شیٹمنٹ کے نوٹ 44 میں ظاہر کی گئی ہے۔
  - ملازمین کے ریٹائرمنٹ پلانز کے لئے تجویز کردہ انویسٹمنٹ پلانز کی تفصیلات فنانشل سٹیٹمنٹ کے نوٹ 8.4 میں ظاہر کی گئی ہیں۔

#### بورڈ کی کارکردگی

- بورڈ اوراس کی کمیٹیوں کے سالانہ جائزے کے لیے ایک باضابطہ اور موثر طریقہ کا رضع کیا گیاہیے۔
- بورڈ کے چیئر مین نے ڈائر یکٹرز کی مدت کے آغاز میں انہیں بذریعہ خط جس میں کمپنیز ایکٹ 2017 کمپنی کے آرٹیکلز آف ایسوی ایشن اور پالیسیز کے مطابق ان کے کردار، ذمه داریوں، اختیارات،معاوضے اوراستحقاق کاتعین کیا گیا، ہے آگاہ کیا۔
- بورڈ آف ڈائر یکٹرز نے ڈائر یکٹرز کے معاوضے کی پالیسی کی منظوری دی ہے، جوبہترین کارپوریٹ اور گورننس کے طریقوں کے مطابق ہے۔ڈائر یکٹرز کو بورڈ اوراس کی ذیلی کمیٹیوں کے اجلاسوں میں شرکت کے لیفییں دی جاتی ہے، بورڈ اس بات کویقینی بنا تاہے کہ ڈائر یکٹر زاور چیئز مین کامعاوضہ فیس اس سطح پریہ ہوجس ہےان کی آزادی پرسمجھونہ کیا جاسکتا ہواور پیر کہ ڈائر یکٹرز کامعاوضہ کمپنی کےاندرویلیومیں اضافے کاسبب ہنے۔

#### کار پوریٹ ساجی ذمہ داری (CSR)

2022 میں یا کستان نے اپنی قومی تاریخ کے بدترین سیاب کا سامنا کیا۔ جس میں تقریباً 1500 لوگ جان ہے گئے، ہزاروں زخمی ہوئے اور بے شارافراد اپنے گھروں سے محروم ہو گئے۔مالی نقصانات کا اندازہ بھی بہت زیادہ رہا کیونکہ ایسے لوگوں کی تعداد بہت زیادہ تھی جواس سیاب کے باعث اپناسب کچھتباہ کربیٹھے اور بہشکل اپنی جان بچا کروہاں سے نگلنے میں کامیاب ہوئے ۔متاثرہ افراد کی امداد کیلئے حکومت پاکتان کی اپیل پر پی ٹی سی ایل اور یوفون نے ایک بار پھر بھر پورسا تھ نبھایااور وزیراعظم فلڈریلیف فنڈ میں فراخدلی سے عطیہ کرنے کے علاوہ سلاب زدہ تمام علاقوں میں جاری امدادی سرگرمیوں میں تعاون اور متاثرہ افراد کواپنے پیاروں سے رابطہ قائم کرنے میں مدد فراہم کرنے کیلئے مفت کالزکی سہولیات بھی فراہم کیں۔ سلاب کے نتیجے میں زخمی ہونے والے اور پانی سے پیدا ہونے والی تیاریوں میں مبتلاا فراد کو بہترین طبی امداد کی فراہمی کیلئے پی ٹی سی ایل نے ملک بھرییں قائم اپنے طبی مراکز کے دروازے ان متاثرہ افراد کی مدد کیلئے کھول دیے۔سلاب سے متاثرہ سندھ اور بلوچستان کی آبادیوں کو پینے کا صافِ پانی اورخوراک فراہم کی گئی۔ جب سر دیوں کی شدیدلہرنے بلوچتان میں بے گھرافراد کی مشکلات میں اضافہ کیا تو پی ٹی سی ایل اور یوفون نے ان کے مسائل کم کرنے کے لیے گرم جمیکٹس عطیہ کیں۔

پی ٹی سی ایل نے پاکستان پاورٹی ایلیویشن فنڈ کے سا تھ تعاون کیا، جوایک ساجی ادارہ ہے، تا کہ خواتین انٹر پینیو رکی تربیت ، ڈیجیٹل اور فنانشل ٹولز تک رسائی اور معاثی ترقی کے مواقع کے ذریعے ڈیجیٹل اوراقتصادی شمولیت کوفروغ دیاجا سکے۔ایک سال پرمحیطاس منصوبے کوخیبر پختونخواہ میں ہری پور کی چاریونین کونسلوں اور دس دیہا توں میں آغاز کیا گیا،جس سے100 خواتین انٹرینیور کوفائدہ پہنچے گا۔

پا کستان ٹیلی کمیونیکیشن اتھارٹی (PTA) نے دیگر ٹیلی کام آپر بیڑز اور اسٹیک ہولڈرز کے ساتھ مل کر پا کستان میں ڈیجیٹل صنفی فرق کو کم کرنے کمیلئے رسائی ،استطاعت اورڈیجیٹل مہارتوں کے ساتھ قابل قدرا قدامات کئے۔ پی ٹی اے نے انفار میشن ایٹڈ کمیؤیکیشن ٹیکنالو جی کی فیلٹر میں صنفی شمولیت کوفروغ دینے اور باہمی تعاون کے ذریعے پاکستان میں خواتین کو ڈیکیٹلی بااختیار بنانے کے لیے مختلف کمپنیوں کے ساتھ معاہدوں پردستخط کیے ہیں۔

یی ٹی سی ایل گروپ نے نواتین کے عالمی دن 2022 کے موقع پر ایک ہفتہ طویل آگا ہی مہم کا انعقاد کیا تا کہ دفاتر یادیگر کام کی جگہوں پر صنفی امتیاز کے خاتمے کے لیے بیداری پیدا کی جا سکے۔اس مہم کامقصد دقیانوسی تصورات اور خواتین کےخلاف تعصب کوختم کر کے کام کی جگہوں میں تنوع اور شمولیت کوفروغ دینا نتھا۔اس مہم میں خواتین کےخلاف امتیازی سلوک اور جانبدارانة طرزعمل كوظام ركرنے والى وير يوزى اسكريننگ سميت ديگر كئى سرگرميوں كاانعقاد كيا گيا۔

پی ٹی سی ایل گروپ ملک میں کاربن فٹ پرنٹ کو کم کرنے اور ماحولیاتی تحفظ و پائیداری کوفروغ دینے کے لیے جمہ وقت کوشاں ہے۔اپنے اسی عزم کومدنظر رکھتے ہوئے پی ٹی سی ا بل رضا کار (ملازم رضا کارفورس ) نے ملک مجمر میں جنگلات کے رقبے کو بڑھانے اور آلودگی کم کرنے کے لیے،" ہم پودے لگاتے ہیں تا کہ دنیا ترقی کر سکے" کے سلوگن کے ساتھ

پی ٹی سی ایل گروپ نے JAQ ایجوکیشن ٹرسٹ کے زیرا ہتمام" پہلی کرن اسکولز" کوایوو چارجی ڈیوائسز فراہم کی بین تا کہ اسکول سے باہر پچوں کومعیاری تعلیم تک رسائی فراہم کی جاسکے۔ پہلی کرن اسکونز کا قیام اسلام آباد کے کچی آبادیوں میں کیا گیا تا کہ وہاں پسماندہ بچوں تک علم کی روشی پہنچائی جاسکے۔ پی ٹی سی ایل گروپ نے ان بچوں کی تعلیم میں بغیر کسی ركاوٹ كےانٹرنیٹ كنیکٹیویٹی كويقینی بنایا۔

پی ٹی سی ایل گروپ نے کرا چی کی ماہی گیر برادری کولائف جیکٹس عطیہ کیں تا کہ تیزلہروں کے موسم میں چھوٹے پیانے پر ماہی گیروں کی حفاظت کولیتین بنایا جاسکے۔.یا قدام اس کمیونٹی کی حمایت میں شروع کیا گیا تھا جوزندگی گزار نے اور سمندری غذا کی سپلائی چین کو برقر ارر کھنے کے لیے اپنی جانوں کوخطرے میں ڈالتی ہیں ۔جس کامقصداس بات کولیتین بنانا ہے کہ ماہی گیر ہردن کے اختتام پر بحفاظت اپنے خاندان والوں کے پاس واپس جاسکیں۔

#### كار يوريك گورننس

کمپنی نے لٹ کمپنیوں (کوڈ آف کارپوریٹ گورننس) کے ریگولیشنز، 2019 (جے"ریگولیشنز" کہاجاتا ہے) کے ساتھ ساتھ پاکستان اسٹاک ایکیچنی ریگولیشنز (PSX") ریگولیشنز") کی تمام شرائط کی تکمیل کی ہے۔ ڈائر یکٹر زورج ذیل لکات کی توثیق کرتے ہوئے حوالہ شدہ ضوابط کی تعمیل کرتے ہیں: سکے۔اس کے ساتھ ساتھ کی ٹی سی ایل اپنے پارٹنزز کے لئے عالمی معیار کی خدمات کی فراہمی کے لئے مسلسل کوشاں ہے۔ڈیجیٹلا ئزیشن کے اس نئے دور میں کیریئر انڈسٹری کی کاروباری ضروریات کو پورا کرنے کے لیے، پی ٹی سی ایل اپنے پروڈ کٹ پورٹ فولیو کومتنوع بنار ہاہےجس میں کنیکٹیویٹی میپنجڈسروسز، کلاؤڈ، ڈیٹاسینٹر، اور آئی سی ٹی پروڈکٹس شامل ہیں،اس طرح کنیکٹیویٹی فراہم کرنے والے سے اپنے کردار کوایک جامع حل فراہم کرنے والے میں تبدیل کررہا ہے۔

#### انٹرنیشنل برنس ریلیشنز

پی ٹی سی ایل اپنےمعزز صارفین کواعلی معیار کی وائس اور آئی پی بینڈوڈ تھ/ آئی پیٹر انزٹ خدمات کی فراہمی کے لئے مصروف عِمل ہے۔

یی ٹی سی ایل اپنے ڈیٹا اور وائس خدمات کی دستیابی اور معیار کو برقر ارر کھنے کے لئے اپنے تمام بین الاقوامی روٹس کا با قاعد گی سے جائزہ لیتا ہے۔اوٹی ٹی اپنلی کیشنز اور اسمارٹ فون کے بڑھتے ہوئے استعال اور گرےٹریفک جیسے مسائل کی وجہ ہے وائس بزنس کی آمدن متا ثررہی۔ پی ٹی سی ایل ، پی ٹی اے ، سی ایم اوز اور ایل ڈی آئی انڈسٹری کے ساتھ اشتر اک کویقینی بنار ہاہے تا کہ ویب مانیٹرنگ سسٹم کے ذریعے گرےٹریفک کوکنٹرول کیاجا سکے۔یہ ڈبلیوا یم ایس سسٹم ،بین الاقوا می بینڈ وڈیچھ پرنصب کی گئی ہیں تا کہ غیر قانونی ٹریفک کو

وائس کی کم ہوتی ہوئی آمدن کورو کئے کے لئے پی ٹی سی ایل نمایاں بین الاقوامی آپریٹرز کے ساتھ مل کرکام کررہا ہے تا کہ بین الاقوامی آمدن کوسٹنککم/محفوظ بنایا جائے۔ ہسایا ممالک کے ساتھ رابطوں کی راہداری کے ذریعے پی ٹی سی ایل ڈیٹا اوروائس کنیکٹیویٹی کے لئے علاقائی ٹرانزٹ ہب کی حیثیت رکھتا ہے۔ پی ٹی سی ایل ،قلیل/ درمیانی مدتی مواقعوں کے ذریعے سب میرین ویٹ سیگمینٹ کمپیٹی سیز میں اضافے پر بھی تو جہ مرکوزر کھے ہوئے ہے۔ پی ٹی سی ایل بڑے مواد اور بیمنگ فراہم کنندگان کے ساتھ بھی فعال طور پر کام کررہا ہے تا کہ تاخیر کو کم اور صارفین کے تجربے کوزیادہ بہتر بنایا جاسکے۔ ہمیں امید ہے کہ اِن اقدامات کے مثبت نتائج سامنے آئیں گے جن کی مدد سے کاروباری اہداف حاصل کرنے میں آسانی ہوگی۔

ہماری کسٹر کمیئر کاوشوں میں کسٹمر کو ہمیشہ فوقیت حاصل رہی ہے۔ پی ٹی سی ایل گروپ نے کسٹمرز کو بہترین سروسز کی فراہمی کیلئے متعددا قدامات متعارف کرائے ہیں۔2022 میں، ہمارامقصدیبی تھا کہسٹمر کے لئے ہرممکن وہ اقدامات کئے جائیں جواس کے تجربات میں نوشگواراضافے کا سبب بن سکیں ،جس میں پی ٹی سی ایل اور یوفون کسٹمر کمیئر کومضبوط کرنا تھی شامل ہے۔اس مقصد کیلئے پی ٹی سی ایل اور یوفون دونوں کی بہترین کسٹمر کئیرسروس کیلئے اسٹاف کو تیار کرنے اورٹریننگ دینے کاایک جامع پروگرام رواں سال میں نافذ کیا گیا۔ پی ٹی سی ایل اور یوفون دونوں کےصارفین کے لیےون ونڈ وسلوشن کوفعال کیا گیاجس نے مجموعی کارکردگی اورکسٹمر کے تجربے کوبہتر بنانے میں مدد کی۔کسٹمر کمیئر نے کراس فنکشنل اسکرمٹیم کی مدد ہے کم کوریج والےعلاقوں میں صارفین کے مسائل کوحل کرنے کے لیے ایک فعال انداز اپنایا۔ پی ٹی سیابل گروپ نے مستقل صارفین تک فعال انداز میں بینچنے کے لیے کسٹم بیٹینیس انڈیکس فریم ورک کافائدہ اٹھایا۔ پی ٹی سی ایل گروپ اورای اینڈ نےمشتر کہ طور پر یوفون کے لیے کسٹمر انڈیکس تیار کرنے کے لیے کام کیا، اوراس طرح وہ گروپ میں پہلا آپر بیڑ بن گیاجس کے پاس ٹاخم اپ کسٹمرانڈ میکس مسلسل بہتری کے لیے دستیاب ہے۔

کسٹمر کو ہمیشہ سب سے پہلے رکھنا جاری بنیا دی اقدار میں ہے ایک ہے اور موجودہ کسٹمرز کے آن بورڈ نگ اور شکا یات سے نمٹنے کے عمل میں آسانی اور سہولت لانے کے لیے ایک اہم کسٹرٹر یول ری ویمپ پروگرام کوممل میں لایا گیا۔ پی ٹی سی ایل گروپ نے نیٹ پروموٹرسکور (NPS) کی پیائش بھی شروع کردی ہے تا کہ سٹر کے مجموعی تجربے کو بہتر بنانے کے لیے کلیدی بہتری کے شعبوں پرتوجہ دی جاسکے۔ پی ٹی سی ایل گروپ نے ای اینڈ کے اشتر اک سے سٹمر ڈیلائٹ پروگرام کا آغاز کیاجس کا مقصدای اینڈ کی گورننس کے تحت ٹیلی کام آپر بیڑز سے انڈسٹری کے بہترین طریقوں کونا فذکرنا ہے۔

گزشتہ سال کے دوران کسٹمرزی مجموعی کارکردگی اور درستگی کوبہتر بنانے کے لئے مختلف اقدامات کیے گئے کمپنی نے ایک روبوٹک پروسیس آٹومیشن (RPA) پروگرام نافذ کیا ہے جوڈ یجیٹل کسٹمر کے مجموعی تجربے کو تیار کرنے اور بنانے کے لیے سروس کے نئے معیارات قائم کرنے کے لیے کام کرے گا۔موجودہ واٹس ایپ، ویب چیٹ اور دیگر کسٹمر سپورٹ چینلز کوبہتر بنانے کے لیے ڈیجیٹل محاذ پر مختلف اقدامات کے گئے۔

کسٹمر کو برقر اررکھنااوراسے واپس لانابھی کلیدی فوکس ایریاز کےطور پررہا جہاں کمپنی نے مختلف اقدامات کوانجام دیا۔اس میں بہتر ممل میں بہتری کے ساتھ داخلے کی سطح پرکسٹمر کی مصروفیت میں بہتری اور اسناد کی بہتری شامل ہے اور اس کے نتیجے میں کسٹمر میں بہتری اور ناد ہندگان میں کمی آئی ہے۔



پی ٹی سی ایل انٹر پرائز سلوشنز نے رواں سال کے دوران کئی اہم اقدامات اور پراجیکٹس کی بدولت 19 فیصد سالا یہ نموحاصل کیا۔منظم خدمات، کلاؤڈ ،سیکورٹی ، آئی سی ٹی پورٹ فولیو، اورعمودی پرمبنی حل میں مزیدتر قی اورسرمایہ کاری پرتو جہ مر کوزر ہی۔ایک وسیع اور جامع انٹر پرائز سلوشنز کننیکٹیویٹی پورٹ فولیوایک بڑے کسٹمر بیس کی ضروریات کومحفوظ، تیزترین اور قابل اعتاد خدمات کے ذریعے پورا کرتارہا۔ پی ٹی سی ایل کاانٹر پرائز سلوشنز سیگمنٹ پبلک اور پرائیویٹ دونوں شعبوں میں بنیادی را بطے کے ساتھ ساتھ اہم اسٹریٹجک آئی سی ٹی اور کلاؤڈ پر دجیکٹس کوحاصل کرنے میں کامیاب رہا۔ یہ کار کر دگی جارحانہ پروڈکٹس کی فراہمی اور فروخت کی حکمت عملی کامشتر کہ نتیجہ ہے۔متنوع کاروباری عمودی میں نے کسٹمرز کوشامل کرنے پرتو جدم کوز کرنے ہے ہے حصول میں کسٹمر بیس اور پروڈ کٹس کی رسائی کوبڑھانے میں مدد ملی۔

یی ٹی سی ایل نے ڈیٹاسینٹر ہوسٹنگ سروسز میں اپنی مضبوط پوزیشن اور وسیع تجر لے کافائدہ اٹھاتے ہوئے ،حدیدترین 3-Tier سرٹیفائیڈ ڈیٹاسینٹرز اور تیزرفتار کنیکٹیویٹی سلوشنز فراہم کرنے والے، انٹر پرائز گریڈ کااستعال کرتے ہوئے اختراعی پلیٹکشوں کےساتھا پنی کلاؤڈ سروسز کومزیدمضبوط بنایا۔ پی ٹی سی ایل ملک کاواحد ٹیلی کام آپریٹر ہےجس نے اپنی کلاؤڈ سروسزالفراسٹر کچر کےمتوازی طور پر دو ISO سرٹیفیکیشن حاصل کیے ہیں۔

پی ٹی سی ایل اپنے صارفین کو پریمیم سیکیورٹی خدمات فراہم کرنے کے لیے ایک سفر کا آغاز کرر ہاہے۔ پی ٹی سی ایل بینکنگ انفراسٹر کچر کے صارفین اور انٹر پرائز صارفین کی حفاظتی ضروریات کو پورا کرنے کے لیے منظم سیکیورٹی سروسز کو تعینات کرنے کا ارادہ رکھتاہے۔

پاکستان میں ڈیجیٹل تبدیلی کے لیےرا ہنمانی کرتے ہوئے ، پی ٹی سی ایل نے اپنے انٹر پرائز سلوشنز پورٹ فولیو کوکنیکٹیو بٹی کی ضروریات کو پورا کرنے سے لے کراپنے نیٹ ورک سیکیورٹی کے لیے کسٹمر کا بھروسہ مندانتخاب بیننے کے لیے بڑھایا ہے۔اپنے پورٹ فولیو کومتنوع بنانے اوراپنی انٹرپرائز پیشکشوں میں فیتی مصنوعات شامل کرنے کے لیے، پی ٹی سی ایل نے 360 ڈ گری میٹیٹر کنیکٹیویٹی اورسرویکنس سلوشنز فراہم کرنے والے اسارٹ سلوشنز کا آغاز کیا۔ کمپنی نے آئی سی ٹی سنٹرک وژن کی بدولت Q-Cloud اور Cloud جیسے جدید ICT سلوشنز کے ساتھا پنے کارپوریٹ کسٹمز بیس کووسعت دی۔آج، پی ٹی سی ایل کے پاس آئی سی ٹی اور کلاؤڈ صارفین ہیں جن میں تعلیم، مالیاتی،صحت کی دیکھ بھال،اور ایف ایم ہی جی سمیت متعدد صنعتی طبقات شامل ہیں۔وفاقی تعلیم اور پیشہ ورایۃ تربیت کی وزارت کے لیے پا کستان میں تعلیم کی ڈیجیٹلا ٹزیشن کوفعال کرنے کے لیے پی ٹی سی ایل نے کامیابی کے ساتھ ٹیلی اسکول ایپلیکیشن فراہم کی ہے جس نے طلباء کے لیے لائیوٹی وی چینلز کے ساتھ ریموٹ لرننگ اورویڈ یوآن ڈیمانڈ کے ذریعے KG سے کلاس 12 تک کے مختلف مضامین سے متعلقہ تعلیمی مواد کا حسین امتزاج کیا۔ پی ٹی سی ایل نے کال سنٹر اور دیگر ہیلپ لائن خدمات کو فعال کر کے کوویڈ کے دوران حکومت کی مدد کی ،مزید برآں پی ٹی سی ا بل سرکاری اور نجی شعبوں میں اپنے صارفین کے ساتھ کام کرر ہاہے تا کہ ان کے ڈیجیٹل تبدیلی کے سفر کوفعال اور تیز کیا جاسکے ۔صنعت کے معروف ٹیکنالو جی اورسروس پارٹٹزز کے سا تھال کرکام کرتے ہوئے ، ہماری حکمت عملی یہ ہے کہ ہم اپنے کارپوریٹ صارفین کوان کے آئی سی ٹی چیلنجز سے نمٹنے کے لیے موثر حل فراہم کریں۔

یی ٹی سیایل گروپ پا کستان میںمعروف آئی سی ٹی فراہم کنندہ کےطور پرتمام ٹیلی کام آپر میٹرز کے بنیادی انفراسٹریکچراوررا بطے کی ضروریات کو پورا کرنے میں اہم کر دارا دا کرر ہاہیے، جن میں سیلولرمو بائل آپریٹرز، لانگ ڈسٹنس انٹرنیشنل ،لوکل لوپ آپریٹرز، ٹیلی کام انفراسٹر کچرپرووائیڈر اور ٹیلی کام ٹاورپرووائیڈر کےعلاوہ حکومتی اور دفاعی کمیونیکشنر شامل ہیں۔ جدیدترین بین الاقوامی سب میرین کیبل نیٹ ورک جس میں چارمختلف روٹس یعنی،AAE1, SMW4, IMEWEاور SMW3اورایک ٹئ سب میرین کیبل (افریقہ 1 ) پر مشتل جدیدترین بین الاقوامی سب میرین کیبل نیث ورک کے ساتھ پی ٹی سی ایل ملک کی ڈیٹا کی ضروریات کو پورا کرنے کے لئے تیار ہے۔ پی ٹی سی ایل کیرئیرانڈسٹری کیلئے بہترین انتخاب ہے کیونکہ اسے ملک بھر میں آپٹک فائبر کی رسائی ،متعد دلنکس کے ساتھ پائیدار کورنیٹ ورک ،میٹرو،اوررسائی نیٹ ورک ،جس کوٹائر – 3 سرٹیفائیڈ ڈیٹاسینٹرز،منظم سہولیات اور VSAT بیک ہال سلوشنز کی حمایت حاصل ہے۔.

کیر بیئر کنیکٹیو پٹی اورمسلسل بڑھتی ڈیٹا کی ضروریات کے پیش نظریی ٹی سی ایل نے ملک بھر میں اپنے نیٹ درک کی توسیع کےسلسلے کوجاری رکھاجس کے تحت سال 2022 کے دوران136اہم سائٹس پر کامیابی کے ساتھ جدیدانفراسٹر یکچر کے عمل کو کمل کیا گیا۔

پاکستان میں حالیہ تباہ کن سیلاب نے ٹیلی کام انڈسٹری کے انفراسٹر یکچر کو بری طرح متاثر کیا، تاہم پی ٹی سی ایل کے پائیدار نیٹ ورک کے باعث زیادہ نقصان نہیں ہوااورہم اپنے انڈسٹری پارٹنزز کے لئے سروسز کی فراہمی برقرارر کھنے میں کافی حدتک کامیاب رہے۔

صارفین کے تجربے کوبہتر بنانے کے لئے پی ٹی سی ایل نے آئن لائن پلیٹ فارم پی ٹی سی ایل کیریئر واچ 'تیار کیا ہے تا کہ جمارے معزز پارشزز کوسروسز کی بلاتعطل فراہمی یقینی بنائی جا

بورڈ آف ڈائر یکٹرز نے Ufone میں ایکویٹی انجیکشن کے لیے فٹڈز، Ufone کے 4G اور PTCL کے FTTH نیٹ ورکس کی توسیع اور نیٹ ورک اپ گریڈیشن کی دیگر ضروریات کے لیے در کارسر مایہ کی ضروریات کے پیش نظر سال 2022میں کوئی ڈیویڈ نڈتجویز نہیں کیا۔

کمپنی کے مالی سال کے اختتام اوراس رپورٹ کی تاریخ کے دوران ایسی کوئی اہم تبدیلیاں اوروعد نے نہیں ہیں جس ہے کمپنی کی مالی پوزیشن متاثر ہو۔ آپ کی توجہاس سال کی پی ٹی سی ایل کی فنانشل عیشمنٹس کی ثق 15.9 اور منسلک گروپ فنانشل عیشمنٹس کی ثق 19.9 کی جانب مبذول کروار ہے ہیں جس میں عدالت کے زیر جائزه پی ٹی سی ایل پنشن اسکیم کے تحت کچھ ملاز مین کے حقوق کی وضاحت کی گئی ہے جس کو بیرونی آڈیٹرزنے اپنی رپورٹ میں اجا گر کیا ہے۔

# صارفین کے لئے پراڈکٹس اور سروسز

مهارے قابل قدرصارفین کی بڑھتی ہوئی ضروریات ہے ہم ہمیشہ آگاہ رہتے ہیں، پی ٹی سی ایل نے اپنے صارفین کی ضروریات کو پورا کرنے کے لئے صارفین کی ضروریات کے عین مطابق جدیداور مخصوص مصنوعات کومتعارف کروایا۔ان آفرزے بدصرف ہمارے موجودہ صارفین کی وابتنگی میں اضافہ ہوا بلکہ ہماری پی ٹی سی ایل فیملی میں بنے صارفین کولانے میں بھی

#### وائرلائن براڈ بینڈ

2022 میں، پی ٹی سی ایل نے فکسٹہ براڈ بینڈ سروسز میں بہترین کارکردگی کامظاہرہ کیاجس میں پی ٹی سی ایل فلیش فائبرزیادہ نمایاں رہااور FTTH نڈسٹری میں ایک اسٹار پروڈ کٹ کے طور پر ابھرا۔ FTTH نیٹ درک کی جارحانہ توسیع کے باعث 2022 میں یا کستان بھر میں تقریباً چھولا کھ گھروں تک فلیش فائبر کی سہولت پہنچائی گئی۔ فلیش فائبر نے گزشتہ سال کے دوران نصف سے زیادہ انڈسٹری نیٹ ایڈ زحاصل کئے اور مارکیٹ لیڈر کے طور پر سامنے آیا۔ پی ٹی سی ایل ، وائرلائن براڈ بینڈ کے برنس میں مسلسل ترقی کررہا ہے اور صارفین کو بہترین سروسز کی فراہمی میں مسلسل کوشاں ہے۔

#### سمارك تى وى اورمواد

پی ٹی سی ایل سمارٹ ٹی وی سیگمنٹ نے 2022 میں بھی اپنی ترقی کے سفر کوجاری رکھا، بنیادی طور پرٹرپل پلے سروسزمیں بہتری لانے کے باعث اس کی مقبولیت میں زیادہ اصافہ ہوا۔ پی ٹی سی ایل نے اس بات پر توجددی کہ صارفین کے لئے زیادہ سے زیادہ تفریحی مواد کی فراہمی کویقینی بنایا جائے۔ پی ٹی سی ایل سمارٹ ٹی وی نے تقریباً 20 سے زیادہ لوکل اور انٹرنیشنل نئے ٹی وی چینل کااضافہ کیااس کےعلاوہ سٹارز بلے کیٹلاگ میں پر بیمیم ہالی ووڈ فلمزاور پچوں کے لئے ایٹیمییٹر سیریجھی شامل کیں، یے تفریحی موادتقریباً 3000 سےزائد کھیٹے پر

# بزنس سے متعلقہ پرا ڈکٹس اور سروسز

پی ٹی سی ایل کی جانب سے قومی وبین لاقوامی صارفین کے لئے پیش کی گئی خدمات میں ڈیحییٹلا ٹزیشن، کلاؤ ڈ ،ڈیٹاسنٹر ہوسٹنگ،مینجبڑ سروسز اور کنیکیٹیویٹی سے منسلک ضروریات شامل ہیں۔



اسى طرح انٹرنيشنل برنس ميں 8.5 فيصدا ضافه ريكار دُكيا گيا۔ برنس سلوشنز ميں مجموعي آمد ني ميں سال برسال 12.5 فيصدا ضافه و ديکھا گيا۔ ایک قومی ٹیلی کام کیرئیراور پاکستان میں کنیکٹیویٹی میں ریڑھ کی ہڈی کی حیثیت ہے پی ٹی سی ایل گروپ مضبوط ٹیلی کمیونیکیٹن انفراسٹر یکچراورسروسز کے بہترین پورٹ فولیو کے ساتھ ڈیجیٹل پاکستان کے خواب کومکمل کرنے کے لئے جدیدترین سروسز فراہم کرنے کے لئے مصروف عمل ہے۔

یوفون نے سال 2022 کے دوران سبسکر ائبر بیس میں 3.9 فیصد سالانہ اضافہ حاصل کیا اور ٹیلی کام انڈسٹری میں اپنے مارکیٹ شئیر میں اضافہ حاصل کیا۔ 4G سپیکٹرم کے حصول کے بعدے یوفون نے ایڈوانس انکمٹیکس (AIT) میں اضافے ،موبائل ٹرمینیشن ریٹ (MTR) میں کی اور ملک بھر میں سیلاب کی تباہ کاریوں کے چیلنجز کے باوجود گزشتہ سال کے مقابلے میں 7.1 فیصد سالانہ کی نمایاں ترقی حاصل کی بہس کی بنیادی وجہنیٹ ورک کی توسیع میں سرمایہ کاری کے علاوہ ڈیٹا اور علاقا فائی سطح کومدنظرر کھتے ہوئے بہترین پروڈکٹس کی فراہمی تھی، اس جارحانة حكمت عملى كاتمام ترمركز ڈيٹا پورٹ فوليومين نماياں اضافة تھا۔ ڈيٹا پروڈکٹس كی شکیل میں نوجوان طبقے كی بنیادي ضروريات كومدنظر رکھا گیا جس كے باعث آمدن میں

بنیادی انفراسٹر یکچر میں حدت اورملک بھر میں 4G سروسز کی بہترین فراہمی کے ذریعے یوفون نے وائس اورڈ بیٹا سروسز کے شعبوں میں صارفین کوبہترین معیار فراہم کیا۔ یہی وجہ ہے کہ پاکستان ٹیلی کمیونیکیشن اتھارٹی نے 2022 کے دوران ملک گیر بہترین سروسز کی فراہمی اور کواٹی پنج مار کنگ میں نمایاں مقام حاصل کرنے پر یوفون کو پاکستان کانمبر 1 وائس

یی ٹی سیامل کے مائیکروفنانس اور برانچ لیس بینکنگ کے ذیلی ادارے یوبینک نے اپنی ترقی کےسفر کوجاری رکھاااورسیاب کی وجہ سے چیلنجنگ میکروا کنا مک صورتحال کے باوجود این ایڈوانس پورٹ فولیومیں اضافہ کرتے ہوئے گزشتہ سال کے مقابلے میں اپنی آمدنی میں 35.4 فیصدا ضافہ حاصل کیا ہے۔ بینک کی بیکنس شیٹ کی سطے 221ارب رویے کی حد کوعبور کرچکی ہے کیونکہ بینک نے اپنی فنڈنگ کےسلسلے اورا ثانہ جات کی کلاسوں کومتنوع بناتے ہوئے مثبت اثر کویقینی بنایا۔ بینک اس وقت چھے کاروباری ایریاز میں کام کررہا ہے جن میں رورل ریٹیل مینکنگ، کارپوریٹ فنانس اینڈ انویسٹمنٹ بینکنگ، اسلامک مینکنگ، اربن ریٹیل بینکنگ، کارپوریٹ بینکنگ اورڈیجبیٹل مینکنگ شامل ہیں، یو مینک ایک ریٹیل چیلنجر بینک بننے کیلئےمصروفعمل ہے۔ بینکنگ سروسز میں اضافے کا بنیادی مقصدا پنے مختلف مزاج کسٹمرز کیلئے بہترین سہولیات کی فراہمی ہے۔ مائیکروفنانس کے بنیادی مشن کے ساتھ بینک اپنے ماڈل کومزیدوسعت اور جدت دینے کی کوشش کررہاہے تا کہ پاکستان کے تمام شعبوں تے علق رکھنے والے زیادہ سے زیادہ کسٹمرز کو بینکنگ نیٹ کا حصہ بنایا جا سکے اور ان کی تمام مالی سہولیات کا بہترین حل فراہم کیا جا سکے۔

پی ٹی سی ایل نے 4.9ارب روپے کا آپریٹنگ منافع حاصل کیا ہے جو کہ 2021 کے مقابلے میں 17.1 فیصدزیادہ ہے۔ 9.1 ارب روپے کا خالص منافع گزشتہ سال کے مقابلے میں 31.7 فیصدزیادہ ہے۔ یہ 2013 کے بعد حاصل ہونے والاسب سے زیادہ منافع ہے۔ پی ٹی سی ایل نے مہنگائی کے نتیجے میں پیدا ہونے والے مشکل معاشی حالات، امریکی ڈ الر کے مقابلے میں پاکستانی روپے کی قدر میں کمی بجلی کے نرخوں میں اضافے اور دیگرعوامل کے باوجود بیکامیابی حاصل کی ہے۔ پی ٹی سی ایل کی سالانہ آمدنی فی حصص 1.78 روپے ہے۔

یی ٹی سیامیل کی حاصل کردہ رقوم، جوسال کے دوران آپریشنز کے ذریعے حاصل ہوتی ہیں انہیں بنیادی طور پر FTTH نیٹ ورک پرکھپیٹل اخراجات کے لیےاستعال کیا گیا تا کہ مارکیٹ شیئر اوراسٹر یٹجک ریونیو کو بڑھایا جا سکے موجودہ ریونیو کومخفوظ بناتے ہوئے موجودہ کا پرکسٹمر بیس کی حفاظت کے لیے بھی کچھ سرمایہ کاری کی گئی، تا کہ ایسے صارفین کوحاصل کیاجا سکے جن میں مستقبل قریب میں FTTH کی صلاحیت نہیں ہے۔ آمدنی میں اضافے کے حصول کے لئے کاروباری سروسز فراہم کرنے والے سیکنٹ میں بھی سرمایہ کاری کی گئی۔ دیگر ضروری سرمایہ کاری میں ٹرانسپورٹ کی توسیع، آئی ٹی کی تبدیلی، کاروبار کاتسلسل وغیرہ شامل ہیں۔ یوفون کے معاملے میں،سرمائے کے اخراجات زیادہ تر 4G کوریج کو بڑھانے پرمرکوز ہیں، تا کہ حاصل کر دہ سپیکٹرم کومکمل طور پر استعال کیا جا سکے جبکہ یو بینک کے لیے سرمایے کاری بنیادی طور پر ان کے برانچ نیٹ ورک کی توسیع اور سافٹ ویئر اور اس ہے منسلک ہارڈ ویئر آلات میں کی گئی۔

# مالیاتی جائزہ اور دیگر امور برائے 2022

ہم پاکستان ٹیلی کمیونیکیشن کمپنی کمیٹر (پی ٹی سی ایل ) کے بورڈ آف ڈائر مکٹرز کی جانب ہے 31 دسمبر 2022 کوختم ہونے والے سال کیلئے سالاندر پورٹ اور آڈٹ شدہ مالیاتی حسابات بہہمراہ آڈیٹرزر پورٹ پیش کرتے ہوئے نوشی محسوس کررہے ہیں۔

سال2022 پاکستان کے لیےایک مشکل سال تھا کیونکہ عالمی اقتصادی بحران کےاثرات اورملک کےاپنے میکروا کنا مک چیلنجز نے معاشی نمو کونمایاں طور پرمتاثر کیا۔لیکن ان چیلنجز کے باوجود مالی سال 22-2021 میں یا کستان میں جی ڈی کی کی شرح نمو 6 فیصدر ہی ، جبکہ گزشتہ سال یہی شرح 5.4 فیصدتھی۔2022 میں یا کستان کوسیلاب کی تباہ کاریوں کا بھی سامنا کرنا پڑاجس نے انفراسٹریکچر کومتاثر کیااورایک محتاط اندازے کے مطابق اس سلاب کے نتیجے میں ہونے والے معاشی نقصان کاتخمینہ 30ارب امریکی ڈالرز لگایا گیا ہے۔ان اقتصادی اور ماحولیاتی مشکلات کے نتیجے میں صرف ٹیلی کام انڈسٹری ہی نہیں بلکہ پاکستان میں موجود تمام کاروباری شعبول کی آمدنی اور منافع پر منفی اثر پڑا۔

ان چیلنجز کے باوجود، پی ٹی سی ایل 2022 میں ایک مضبوط کار کردگی پیش کرنے میں کامیاب رہااور کمپنی نے گزشتہ سال کے مقابلے میں 8.6 فیصداضا نے کے ساتھا پنی تاریخ کی سب سےزیادہ آمدن حاصل کی۔ پی ٹی سی ایل کی پر بمیم ایف ٹی ٹی ایچ سروس فلیش فائبر نے گزشتہ سال کے مقابلے میں 102.7 فیصد کا زبردست اضافہ حاصل کیا۔اس کےعلاوہ پی ٹی سی ایل نے 4.9ارب روپے کا آپریٹنگ منافع کمایا جو گزشتہ سال کے مقابلے میں 17.1 فیصدزیادہ ہے۔خالص منافع 9.1 ارب روپے رہا جو 2013 کے بعد حاصل ہونے والا سب سے زیادہ منافع ہے اور گزشتہ سال کے مقابلے میں 31.7 فیصدریادہ ہے۔

دوران سال کمپنی کی کار کردگی کامختصر جائزہ درج ذیل ہے۔

#### مالیاتی کارکردگی

پی ٹی سی ایل گروپ نے سال 2022 کے دوران 151.6 ارب روپے کی آمدن حاصل کی جو 2021 کے مقابلے میں 10.2 فیصدزیادہ ہے۔آمدنی میں یہ اضافہ گروپ کی تمام کمپنیوں کی مثبت کارکرد گی کا نتیجہ ہے ۔ بجلی اور ایندھن کے نرخوں میں نمایاں اضافہ، امریکی ڈالر کے مقابلے میں پاکستانی روپے کی قدر میں کمی، بلندشرح سود، 4G سپیکٹرم کے حصول کے بعد متعلقہ نیٹ ورک رول آؤٹ سے منسلک دیگراخراجات پی ٹی سی ایل گروپ کے منافع پر اثرانداز ہونے کی وجہ بنے اور پی ٹی سی ایل گروپ کو 7.8 ارب روپے کا خالص

پی ٹی سی ایل نے 2022 کے دوران اپنی مضبوط کار کردگی کے تسلسل کو جاری رکھا۔ پی ٹی سی ایل نے سال 2022 میں 83.4 ارب روپے کی آمدن حاصل کی جو پی ٹی سی ایل کی تاریخ کی ریکارڈ آمدن ہے۔ پیسال 2021 کے مقابلے میں 8.6 فیصدزیادہ ہے۔اس کی بنیادی وجہ براڈ بینڈ وکار پوریٹ اور ہول سیل بزنس سیلمنٹس میں نمایاں ترقی ہے۔ پی ٹی سی ایل کی پریمیم FTTH سروس فلیش فائبرنے 2022 میں FTTH مارکیٹ میں سب سے زیادہ صارفین کااضافہ کرتے ہوئے زبردست نمود کھائی۔ پی ٹی سی ایل نےفلیش فائبر کو وسعت دینے کےعلاوہ اپنے موجودہ انفراسٹر کچراورنیٹ ورک کی اپ گریڈیشن کےعمل کوجاری رکھا،صارفین کوبہترین سروسز کی فراہمی فلیش فائبرسروس کی فوری تنصیب اور کارپوریٹ وہول سیل سیلمنٹس میں مضبوط کارکردگی، پی ٹی سیایل کی کامیا بی کی نمایاں وجوہات تھیں جس کے باعث کمپنی نےریکارڈ منافع حاصل کیا۔

پی ٹی سی ایل نے فکسٹہ براڈ بینڈ کے شعبے میں ایف ٹی ٹی آج کی جار حانہ حکمت عملی کے باعث 12.2 فیصد سالانہ شرح نموحاصل کی فلیش فائبرنے 102.7 فیصد کی غیر معمولی ترقی حاصل کی اور مارکیٹ میں صارفین کے ایک بڑے طبقے تک رسائی حاصل کی ، جب کہ IPTV کے شعبے میں بھی 8.1 فیصد سالانہ کا اضافہ دیکھنے میں آیا۔ وائس اور وائرلیس براڈ بینڈ کے برنس میں کی آئی جس کی بنیادی وجہ صارفین کی اوٹی ٹی سروسز کی جانب غیر معمولی دلچپی اورمو بائل آپر میٹرز سے مسابقت تھی۔

برنس سلوشنز کے شعبے نے اپنی ترقی کی رفتار کو جاری رکھااور IP بینڈ وتھ، کلاؤڈ، ڈیٹاسینٹر، اور دیگر ICT خدمات میں اپنی مارکیٹ کی قیادت کو برقرار رکھا۔ پی ٹی سی ایل کے کار پوریٹ بزنس میں گزشتہ سال کے مقابلے میں 18.8 فیصدا ضافہ ہوا، جبکہ کیریئز اور ہول سیل بزنس نے اپنی ترقی کی رفتار کوجاری رکھااور مجموعی طور پر 11 فیصد شرح نمو حاصل کی۔



#### **Audit Committee**

#### Composition as at February 15, 2023

- 1. Dr. Mohamed Karim Bennis, Chairman
- 2. Mr. Abdulrahim A. Al Nooryani
- 3. Mr. Mohamed Dukandar
- 4. Mr. Ahad Khan Cheema
- 5. Dr. Iram Anjum Khan

#### **Attendance**

Total 05 Meetings of the Audit Committee were held during the Financial Year ended December 31, 2022.

Sr.	Name of Director-Member	Attendance
1	Dr. Mohamed Karvim Bennis	5
2	Mr. Abdulrahim A. Al Nooryani	5
3	Mr. Mohamed Dukandar	5
4	Mr. Hamed Yaqoob Sheikh	4
4	Mr. Ahad Khan Cheema	1
5	Mr. Hassan Nasir Jamy	2
3	Dr. Iram Anjum Khan	3

#### **Functions**

- Recommends to the Board in approving Company's financial statements and appointment of External
- Reviews the scope of internal control.
- Monitors statutory and corporate governance
- Determines the appropriate measures to safeguard Company's assets.
- Reviews enterprise risk management processes, exposures and recommends appropriate policies to
- Reviews / recommends significant policies and Company's delegation of fiduciary powers.
- Oversees tax and fiscal exposures.
- Discuss major internal audit findings with external
- Reviews whistle blowing material cases.

#### **Human Resource & Remuneration Committee**

#### Composition as at February 15, 2023

- 1. Mr. Abdulrahim A. Al Nooryani, Chairman
- 2. Mr. Mikhail Gerchuk
- 3. Mr. Burak Sevilengul
- 4. Mr. Ahad Khan Cheema
- 5. Dr. Iram Anjum Khan

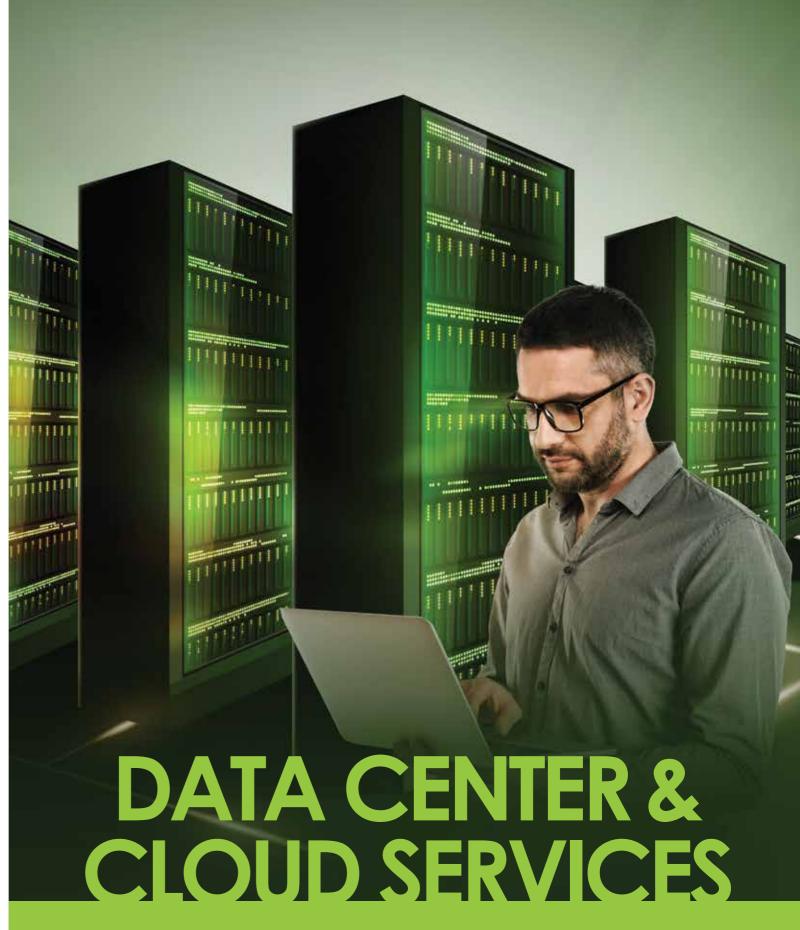
#### **Attendance**

Total 05 Meetings of the HR & R Committee were held during the Financial Year ended December 31, 2022.

Sr.	Name of Director-Member	Attendance
1	Mr. Abdulrahim A. Al Nooryan	i 5
2	Mr. Hatem Dowidar	3
2	Mr. Burak Sevilengul	2
3	Mr. Khalifa Al Shamsi	2
3	Mr. Mikhail Gerchuk	3
4	Mr. Hamed Yaqoob Sheikh	3
7	Mr. Ahad Khan Cheema	2
5	Mr. Hassan Nasir Jamy	2
J	Dr. Iram Anjum Khan	3

#### **Functions**

- Reviews / recommends development, maintenance of long-term HR policies, effective employee development programs, appropriate compensation & benefit plans and good governance model in line with statutory requirements as well as best practices of good corporate
- Ensures that the governance, HR policies and procedures are aligned with the strategic vision and core objectives of the Company.
- Provides leadership and guidance for the organizational transformation required to achieve Company's corporate objectives.



PTCL has multiple tier 3 certified data centers in Pakistan that cater to the ever-growing digital needs of the corporate sector. It also provides ICT and Cloud solutions allowing businesses to protect critical applications and confidential data to support business processes.



#### **Investment & Finance** Committee

#### Composition as at February 15, 2023

1.	Mr. Mikhail Gerchuk, Chairman
2.	Dr. Mohamed Karim Bennis
3.	Mr. Burak Sevilengul
4.	Mr. Hamed Yaqoob Sheikh
5.	Dr. Iram Anjum Khan

#### **Attendance**

Total 5 Meetings of the Investment and Finance Committee were held during the Financial Year ended December 31, 2022.

Sr.	Name of Director-Member	Attendance
1	Mr. Hatem Dowidar	3
1	Mr. Burak Sevilengul	2
2	Dr. Mohamed Karim Bennis	5
2	Mr. Khalifa Al Shamsi	2
3	Mr. Mikhail Gerchuk	3
4	Mr. Hamed Yaqoob Sheikh	5
5	Mr. Hassan Nasir Jamy	2
J	Dr. Iram Anjum Khan	3

#### **Functions**

- Reviews/recommends the Company's annual budgets and business plans, Company's treasury policies and framework including investment / divestment strategy, financial risk management strategy and rules, execution of mergers and acquisition strategy, procurement policy and procedures, investment projects encompassing expansions and new technologies based on evaluation measurement indicators and Company's capital structure strategy including external funding requirements.
- Evaluates Company's dividend policies with regards to regulatory provisions and Company's funding and working capital requirements.

#### PTCL Board

#### **Composition and Attendance**

Total 05 Board Meetings were held during the Financial Year ended December 31, 2022.

Sr.	Name of Director	Portfolio	Attendance
1.	Dr. Muhammad Sohail Rajput	Chairmar	2
	Mr. Mohsin Mushtaq Chandna		3
2.	Mr. Hamed Yaqoob Sheikh	Member	5
	Mr. Hassan Nasir Jamy	Member	2
3.	Dr. Iram Anjum Khan	MEITIDEI	3
4.	Syed Hussnain Abbas Kazmi	Member	1
4.	Mr. Ahad Khan Cheema		2
5.	Mr. Abdulrahim A. Al Nooryani	Member	5
6.	Mr. Hatem Dowidar	Member	5
7.	Mr. Burak Sevilengul	Member	5
8.	Mr. Khalifa Al Forah Al Shamsi	Member	2
0.	Mr. Mikhail Gerchuk	MEHIDEI	3
9.	Dr. Mohamed Karim Bennis	Member	5



Connecting Pakistan to the world, PTCL is a member of 4 international submarine cable consortiums handling most of the internet traffic coming in or going out of Pakistan.



## **Statement of Compliance with Listed Companies** (Code of Corporate Governance) Regulations, 2019 ("The Regulations")

# Pakistan Telecommunication Company Limited (the "Company") Year ending December 31, 2022

The Company has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are nine as per the following:

a. Male: b. Female:

2. The composition of the Board of Directors (the "Board") is as follows:

i)	Independent Directors	None
ii)	Non-Executive Directors	1. Mr. Mohsin Mushtaq Chandna, Chairman
		2. Mr. Abdulrahim A. Al Nooryani
		3. Mr. Hamed Yaqoob Sheikh
		4. Mr. Hatem Dowidar
		5. Dr. Iram Anjum Khan
		6. Mr. Mikhail Gerchuk
		7. Mr. Ahad Khan Cheema
		8. Dr. Mohamed Karim Bennis
		9. Mr. Burak Sevilengul
iii)	Executive Directors	None
iv)	Female Directors	None

- The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
- The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the Company.
- All the powers of the Board have been duly exercised, and decisions on relevant matters have been taken by the Board/ shareholders as empowered by the relevant provisions of the Companies Act, 2017 (the "Act") and the Regulations.
- 7. The meetings of the Board were presided over by the Chairman. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board.

- The Board has a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and the Regulations.
- The Board has arranged Directors' Training program for the following: Dr. Iram Anjum Khan
- 10. The Board has approved appointment of Chief Financial Officer ("CFO"), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. The CFO and the Chief Executive Officer ("CEO") duly endorsed the financial statements before approval of the Board.
- 12. The Board has formed committees comprising members given below:

#### a) Audit Committee

1. Dr. Mohamed Karim Bennis, Chairman
2. Mr. Abdulrahim A. Al Nooryani
3. Mr. Mohamed Dukandar
4. Mr. Ahad Khan Cheema
5. Dr. Iram Anjum Khan

#### b) Human Resource and Remuneration Committee

<i>'</i>
1. Mr. Abdulrahim A. Al Nooryani, Chairman
2. Mr. Mikhail Gerchuk
3. Mr. Burak Sevilengul
4. Mr. Ahad Khan Cheema
5. Dr. Iram Anjum Khan

#### c) Investment and Finance Committee

Mr. Mikhail Gerchuk, Chairman     Dr. Mohamed Karim Bennis     Mr. Burak Sevilengul     Mr. Hamed Yaqoob Sheikh     Dr. Iram Anjum Khan	
Mr. Burak Sevilengul     Mr. Hamed Yaqoob Sheikh	1. Mr. Mikhail Gerchuk, Chairman
4. Mr. Hamed Yaqoob Sheikh	2. Dr. Mohamed Karim Bennis
· ·	3. Mr. Burak Sevilengul
5. Dr. Iram Anjum Khan	4. Mr. Hamed Yaqoob Sheikh
	5. Dr. Iram Anjum Khan

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.
- 14. The frequency of meetings (quarterly/half yearly) of the committee were as per following:

#### a) Audit Committee

The frequency of meetings is on quarterly basis and as per the requirement of the Company. Total five meetings were held during year 2022.

#### b) Human Resource and Remuneration Committee

The frequency of meetings is on quarterly basis and as per the requirement of the Company. Total five meetings were held during year 2022.

#### c) Investment and Finance Committee

The frequency of meetings is on quarterly basis and as per the requirement of the Company. Total five meetings were held during year 2022.

15. The Board has set up an effective internal audit function.



- The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan ("ICAP"); and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants ("IFAC") guidelines on code of ethics as adopted by the ICAP; and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the CEO, CFO, Head of Internal Audit, Company Secretary or Director of the Company.
- The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, the Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- We confirm that all requirements of Regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with. With regards to Regulations 6, 7, 27 (1)(i), 27 (1)(ii), 28 (1) and 28 (2), we explain as follows:

The Board comprises nine members. Pursuant to the provisions of the Shareholders Agreement between the President of Pakistan on behalf of the Government of Pakistan ("GOP") and Etisalat International Pakistan ("Strategic Investor") and the Articles of Association of the Company, the GOP nominates four (04) Members, while Strategic Investor nominates five (05) Members.

The Company routinely arranges Directors' training whenever required. The current Board is not fully certified due to recent changes in its composition post-election of directors.



**Hatem Mohamed Bamatraf** 

President and Group Chief Executive Officer

Islamabad: February 15, 2023



**Mohsin Mushtaq Chandna** Chairman PTCL Board



# **PTCL SMART TV**

Providing over 120+ live channels from across the globe with features like rewind, pause, and play, PTCL Smart TV has something for everyone. You can watch your favorite dramas, movies, cartoons, or infotainment programs at your convenience.



#### **Independent Auditors' Review Report**

#### To the members of Pakistan Telecommunication Company Limited

Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Pakistan Telecommunication Company Limited for the year ended December 31, 2022 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company, Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended December 31, 2022.

Further, we highlight below instances of non-compliance with the requirements of the Regulations as reflected in paragraph 18 and 19 of the Statement of Compliance:

Reference Description

Board of Directors has not yet elected an independent director and i Paragraph 18

a female director.

As at 30 June 2022 all members of the Board of Directors had not ii Paragraph 19

acquired the prescribed certification under a director training

program.

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**KPMG Taseer Hadi & Co. Chartered Accountants** 

Islamabad

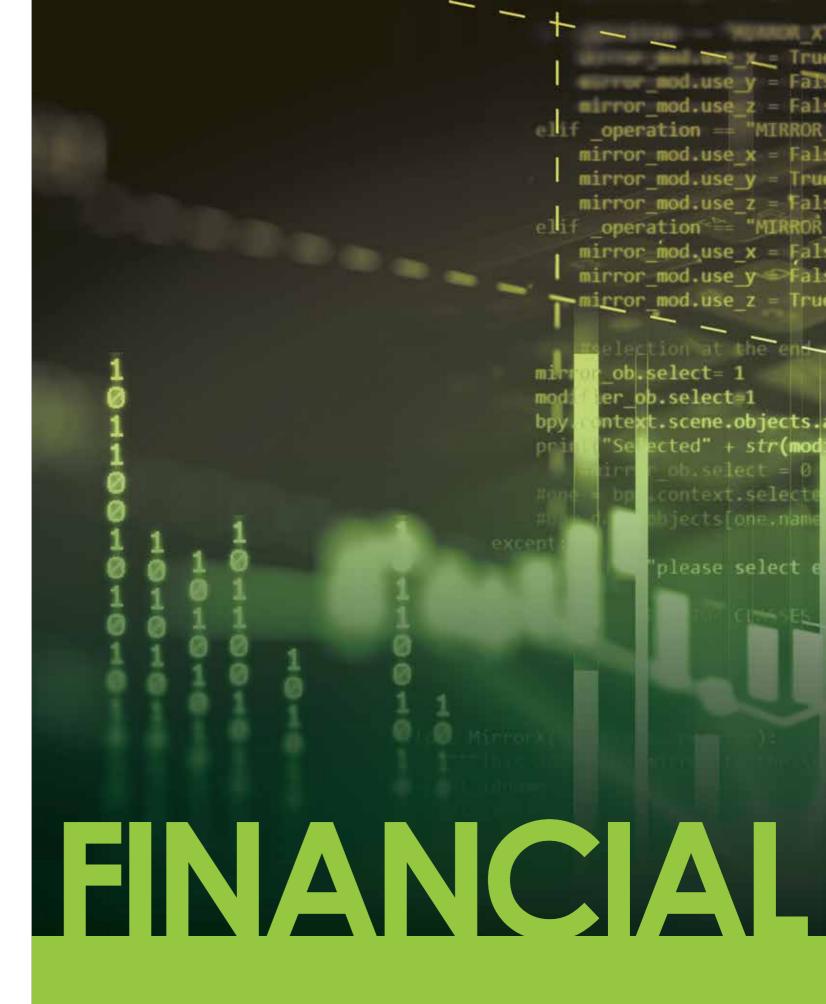
Date: April 7, 2023

UDIN: CR202210111xCGvAuT98





# **NOTES**



Company's Financial Statements

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed separate financial statements of Pakistan Telecommunication Company Limited (the Company), which comprise the statement of financial position as at December 31, 2022, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2022 and of the profit, the comprehensive income, the changes in equity and its cash flows for the year then ended.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note 15.9 to the financial statements, which describes that the matters relating to certain employees' rights under the PTCL pension scheme are pending with various courts. The ultimate outcome of these matters cannot presently be determined and, accordingly, no provision for any effects on the Company that may result has been made in the financial statements. Our opinion is not modified in respect of this matter.

# INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Sr No.	Key audit matters	How the matter was addressed in our audit
1.	Revenue recognition	Our audit procedures to assess the recognition of revenue, amongst others, included the following:
	Refer notes 5.19 and 29 to the financial statements.  The Company has reported revenue amounting to Rs. 83,443 million for the year ended December 31, 2022. The Company provides telecommunication services in which there is an inherent risk around the accuracy of revenue recorded by the IT billing systems given the complexity of the systems and the significance of volumes of data processed by the systems.  We identified recognition of revenue as a key audit matter because revenue is one of the key performance indicator of the Company and gives rise to an inherent risk that revenue could be subject to misstatement to meet expectations or targets.	<ul> <li>Obtaining an understanding of the process relating to recognition of revenue and testing the design implementation and operating effectiveness of ker internal controls over recording of revenue including testing key automated application and general information technology controls;</li> <li>Test the completeness and accuracy of relevent revenual reports generated from the billing systems and reconciling those with the financial statements;</li> <li>Comparing a sample of transactions comprising of various revenue streams recorded during the year with relevant underlying supporting documents and cast receipts;</li> <li>Assessing the appropriateness of accounting policies for revenue recognition for compliance with applicable financial reporting framework including application to the amounts recognized during the year;</li> <li>Inspecting manual journal entries relating to revenual recognized during the year and the corresponding underlying documentation for those journal entries which were considered to be material or met certain specified risk-based criteria; and</li> <li>Considering the appropriateness of disclosures in the financial statements.</li> </ul>
2.	Income tax recoverable	Our audit procedures in relation to the matter included:
	Refer notes 5.23 and 25 to the financial statements.	<ul> <li>Assessing the reasonableness of the management assessment in respect of recoverability of income taken refundable thorough our tax specialist;</li> </ul>
	As at December 31, 2022, income tax recoverable is stated at Rs. 21,136 million. The Company has a significant amount of income tax refundable arising mainly from payments of	Reviewing the status of significant pending tax matter including the Company's assessment of the potential liabilities;
	income tax in excess of income tax liabilities and a number of tax assessments are pending at different appellate forums.	Comparing refund applications filed for refund of tarelating to preceding years with the amounts recorded the financial statements;
	Because of the significance of the amount and inherent uncertainties associated, this requires special audit consideration.	Inspecting correspondence with tax authorities to identifiany pending taxation matters relating to the years to which the refund relates; and
		Assessing adequacy of disclosures in the financial statements.





To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

Sr	Key audit matters	How the matter was addressed in our audit
No. 3.	Investment in Pak Telecom Mobile Limited – a subsidiary company (PTML)	Our audit procedures in relation to the matter, amongst others, included the following:
	Refer notes 5.12 and 19 to the financial statements.  The Company has an investment in PTML aggregating to Rs. 39,500 million, which includes Rs. 13,000 million invested during the year.  The Company has performed an impairment assessment by comparing the carrying value of its investment as at 31 December 2022. We identified determination of recoverable amount as Key Audit Matter as changes in the assumption used can lead to significant changes in assessment of the recoverable amount.	<ul> <li>Compared data in the management impairment assessment including forecasted revenue, operating expenses and capital expenditure is consistent with the financial projection prepared by management pf PTML;</li> <li>Challenged management's assumptions and obtain supporting evidence for the short-term growth rates and long-term steady growth rate to arrive at terminal value used in cash flow model; and</li> <li>Involved our valuation specialist to assist us in evaluating management's impairment assessment methodology and calculations contained within the discounted cash flow forecasts including the appropriateness of the assumption used in the assessment.</li> </ul>
4.	Acquisition of property, plant and equipment  Refer notes 5.10 (a) and 16 to the financial statements.  The Company has recognised additions to property, plant and equipment amounting to Rs. 22,063 million during the current year. The Company continues to incur capital expenditure in connection with the expansion of its network coverage and improvements to network quality.  The initial recognition and classification of property, plant and equipment and certain elements of expenditure as either assets or expenses involves subjective judgments or uncertainties.	<ul> <li>Our audit procedures in relation to the matter, amongst others, included the following:</li> <li>Assessing the design, implementation and operating effectiveness of key internal controls over capitalization of property, plant and equipment including transfers from capital work in progress to operating fixed assets;</li> <li>Comparing, on sample basis, costs capitalized during the year with underlying supporting documentation;</li> <li>Assessing the nature of cost incurred meet the criteria for capitalization under accounting framework;</li> <li>Comparing, on sample basis, the cost of completed projects from capital work in progress to operating fixed assets with supporting documentation including completion certificates, where relevant, and comparing the date of capitalization with supporting documentation;</li> <li>Tested the completeness and accuracy of fixed asset register and inspected its reconciliation with general ledger balances; and</li> <li>Scanned repair and maintenance ledger to identify any items that may meet the capitalization criteria.</li> </ul>



# INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. Other information comprises the information included in the annual report for the year ended December 31, 2022 but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



### To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) No zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditors' report is Atif Zamurrad Malik.

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KPMG Taseer Hadi & Co.

**Chartered Accountants** 

Islamabad

Date: April 7, 2023

UDIN: AR202210111yzYBpxqNG

**NOTES** 



# FINANCIAL POSITION

AS AT DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital	6	51,000,000	51,000,000
Revenue reserves General reserve Unappropriated profit		27,497,072 29,556,957 57,054,029 108,054,029	27,497,072 21,156,077 48,653,149 99,653,149
Liabilities			
Non-current liabilities Deferred income tax Employees retirement benefits Deferred government grants	7 8 9	1,898,305 29,208,130 14,205,487	2,897,782 27,065,257 8,618,967
Long term loans from banks Contract liabilities Lease liabilities	10 11	22,379,981 1,885,020 1,271,634	1,649,806 1,307,056
Current liabilities		70,848,557	41,538,868
Trade and other payables Short term running finance Security deposits Unclaimed dividend Current maturity of lease liabilities Current portion of long term loans from banks	12 13 14 11 10	124,932,591 92,582 606,424 209,814 347,459 68,386 126,257,256	103,320,087 - 591,137 210,317 421,755 - 104,543,296
Total equity and liabilities		305,159,842	245,735,313

#### Contingencies and commitments

15

The annexed notes 1 to 47 are an integral part of these financial statements.







# FINANCIAL POSITION

AS AT DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Assets			
Non-current assets			
Property, plant and equipment Right of use assets Intangible assets	16 17 18	131,489,641 1,777,706 1,445,264 134,712,611	121,507,885 2,085,452 1,866,109 125,459,446
Long term investments Long term loans and advances Contract cost	19 20 21	44,736,284 17,432,860 644,804 197,526,559	30,736,284 9,077,445 580,895 165,854,070
Current assets			
Stores and spares Contract cost Trade debts and contract assets Loans and advances Income tax recoverable Receivable from Government of Pakistan Prepayments and other receivables Cash and bank balances	22 21 23 24 25 26 27 28	7,636,587 1,934,409 39,293,476 8,091,983 21,138,370 2,164,072 21,689,431 5,684,955 107,633,283	5,575,040 1,742,684 27,936,723 4,931,477 18,548,005 2,164,072 16,427,088 2,556,154 79,881,243
Total assets		305,159,842	245,735,313











PROFIT OR LOSS
FOR THE YEAR ENDED DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Revenue	29	83,443,998	76,853,090
Cost of services	30	(65,211,315)	(60,320,343)
Gross profit		18,232,683	16,532,747
Administrative and general expenses	31	(7,823,757)	(7,382,836)
Selling and marketing expenses	32	(3,821,196)	(3,511,994)
Impairment loss on trade debts and contract assets	23.3	(1,707,110)	(1,469,679)
		(13,352,063)	(12,364,509)
Operating profit		4,880,620	4,168,238
Other income	33	10,803,627	5,852,786
Finance and other costs	34	(2,171,733)	(339,363)
Profit before tax		13,512,514	9,681,661
Taxation	35	(4,459,130)	(2,807,684)
Profit after tax		9,053,384	6,873,977
Earnings per share - basic and diluted (Rupees)	36	1.78	1.35

The annexed notes 1 to 47 are an integral part of these financial statements.









	2022 Rs '000	2021 Rs '000
Profit for the year	9,053,384	6,873,977
Other comprehensive income for the year Items that will not be reclassified to statement of profit or loss:		
Remeasurement gain / (loss) on employees retirement benefits Tax effect Other comprehensive income / (loss) for the year - net of tax	323,436 (106,734) 216,702	(1,733,286) 502,653 (1,230,633)
Total comprehensive income for the year	9,270,086	5,643,344

The annexed notes 1 to 47 are an integral part of these financial statements.











CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Cash flows from operating activities			
Cash generated from operations Payment to Pakistan Telecommunication Employees Trust (PTET) Payment to PTCL Employees Gratuity Fund Employees retirement benefits paid Advances from customers Income tax paid	38	27,414,969 (822,813) (308,994) (1,829,919) 394,788 (1,922,604)	30,174,677 (807,959) - (1,890,455) 282,121 (1,894,935)
Net cash inflows from operating activities		22,925,427	25,863,449
Cash flows from investing activities			
Capital expenditure Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Addition to contract cost Investment in Pak Telecom Mobile Limited Investment in U Microfinance Bank Limited Return on long term loans and short term investments Subordinated long term loan to Pak Telecom Mobile Limited Repayment of subordinated loans - Pak Telecom Mobile Limited Repayment of subordinated loans - U Microfinance Bank Limited Government grants received Long term loans and advances Dividend income - U Microfinance Bank Limited		(25,881,242) (201,042) 2,596,853 (3,989,450) (13,000,000) (1,000,000) 1,227,695 (11,500,000) 1,750,000 1,000,000 6,767,876 190,127 195,286	(22,145,159) (923,174) 986,240 (3,686,946) (13,000,000) - 1,416,598 - - - 2,846,045 (137,116)
Net cash used in investing activities		(41,843,897)	(34,643,512)
Cash flows from financing activities			
Dividend paid Long term loan from banks - net of transaction costs Lease liabilities Net cash from / (used in) financing activities	39.1	(503) 22,448,367 (493,175) 21,954,689	(1,194) - (639,190) (640,384)
Net increase/ (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year		3,036,219 2,556,154	(9,420,447) 11,976,601
Cash and cash equivalents at the end of the year	39	5,592,373	2,556,154

The annexed notes 1 to 47 are an integral part of these financial statements.







FOR THE YEAR ENDED DECEMBER 31, 2022

	Issued, subscribed and paid-up capital		Revenue	_	
	Class "A"	Class "B"	General reserve	Unappropriated profit	Total
Balance as at January 1, 2021	37,740,000	13,260,000	27,497,072	15,512,733	94,009,805
Total comprehensive income for the year 2021 Profit for the year Other comprehensive income - net of tax		- - -	- - -	6,873,977 (1,230,633) 5,643,344	6,873,977 (1,230,633) 5,643,344
Balance as at December 31, 2021	37,740,000	13,260,000	27,497,072	21,156,077	99,653,149
Impact of change in accounting policy - net of tax Adjusted balance as at 01 January 2022	37,740,000	13,260,000	27,497,072	(869,206) 20,286,871	(869,206) 98,783,943
Total comprehensive income for the year 2022 Profit for the year Other comprehensive income - net of tax	- - -	- - -	- - -	9,053,384 216,702 9,270,086	9,053,384 216,702 9,270,086
Balance as at December 31, 2022	37,740,000	13,260,000	27,497,072	29,556,957	108,054,029

The annexed notes 1 to 47 are an integral part of these financial statements.













FOR THE YEAR ENDED DECEMBER 31, 2022

#### 1. The Company and its operations

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Head Office Room No. 17, Ground Floor (Margalla Side), Ufone Tower, Plot No 55-C, Main Jinnah Avenue, Blue Area. Sector F-7/1 Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

The business units of the Company include the following:

**Business Unit** 

Headquarter

2 PTCL Business Zone- North

3 PTCL Business Zone- Central

4 PTCL Business Zone- South

Geographical Location

Ufone Tower, F-7/1 Islamabad,

Telecom House F-5/1. Islamabad.

131, Tufail road Lahore.

Clifton Exchange, Hatim Alvi road Karachi.

#### 2. Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprises of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017.
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These financial statements are the separate financial statements of the Company (PTCL). In addition to these separate financial statements, the Company also prepares consolidated financial statements.

#### 2.1 Standards, interpretations and amendments adopted during the year

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering year, beginning on or after the following dates:

#### (a) New accounting standards / amendments and IFRSs interpretations that are effective for the year ended December 31, 2022.

The following standards, amendments and interpretations thereto as are notified under the Companies Act, 2017 became effective during the year and do not have any material effect on the financial statements of the Company except as disclosed in note 5.

#### Reference to the Conceptual Framework (Amendments to IFRS 3)

The amendments update an outdated reference to the Conceptual Framework in IFRS 3 without significantly changing the requirements in the standard.

Annual reporting periods beginning on or after 1 January 2022

#### Property, Plant and Equipment - Proceeds before Intended Use (Amendments to IAS 16)

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing

Annual reporting periods beginning on or after 1 January 2022

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

#### Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)

contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labor, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

#### Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16)

The amendment extends, by one year, the May 2020 amendment that provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification.

#### Reference to the Conceptual Framework (Amendments to IFRS 3)

The amendments update an outdated reference to the Conceptual Framework in IFRS 3 without significantly changing the requirements in the standard.

#### Applying IFRS 9 'Financial Instruments' with IFRS 4 'Insurance Contracts' (Amendments to IFRS 4)

Amends IFRS 4 Insurance Contracts provide two options for entities that issue insurance contracts within the scope of IFRS 4: Amends IFRS 4 Insurance Contracts provide two options for entities that issue insurance contracts within the scope of IFRS 4: an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets; this is the so-called overlay approach; an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach. The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

The amendments specify that the 'cost of fulfilling' a Annual reporting periods beginning on or after 1 January 2022

> Annual reporting periods beginning on or after 1 April 2021

> Annual reporting periods beginning on or after 1 January 2022

Overlay approach to be applied when IFRS 9 is first applied. Deferral approach effective for annual periods beginning on or after 1 January 2018 and only available for five years after that date.

FOR THE YEAR ENDED DECEMBER 31, 2022

Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4)

The amendment changes the fixed expiry date for the temporary exemption in IFRS 4 Insurance Contracts from applying IFRS 9 Financial Instruments, so that entities would be required to apply IFRS 9 for annual periods beginning on or after 1 January 2023.

Immediately available.

Immediately available.

Classification of Liabilities as Current or Non-current Deferral of Effective Date (Amendment to IAS 1)

The amendment defers the effective date of the January 2020 amendments by one year, so that entities would be required to apply the amendment for annual periods beginning on or after 1 January

Initial Application of IFRS 17 and IFRS 9 -Comparative Information (Amendment to IFRS 17)

The amendment permits entities that first apply IFRS 17 and IFRS 9 at the same time to present comparative information about a financial asset as if the classification and measurement requirements of IFRS 9 had been applied to that financial asset before.

An entity that elects to apply the amendment

Initial Application of Expected Credit loss on financial assets due from government

As per SECP directive exemption on recognition of expected credit loss on financial assets due from government of Pakistan has been revoked.

Annual reporting periods beginning on or after 1 January 2022

(b) New accounting standards / amendments and IFRS interpretations that are not yet effective

Amendments to the following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and interpretations thereto are not yet effective and the Company is in the process of evaluating the potential impact on the financial statements:

IFRS 17 Insurance Contracts

IFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 Insurance Contracts as of 1 January 2023.

Annual reporting periods beginning on or after 1 January 2023.

Classification of Liabilities as Current or Non-Current (Amendments to IAS 1)

Classification of liabilities as current or non-current (Amendments to IAS 1 in January 2020) apply retrospectively for the annual periods beginning on or after 1 January 2024 (as deferred vide amendments to IAS 1 in October 2022) with earlier application permitted.

1 January 2024

Annual reporting periods beginning on or after

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

These amendments in the standards have been added to further clarify when a liability is classified as current. Convertible debt may need to be reclassified as 'current'. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity's expectation and discretion at the reporting date to refinance or to reschedule payments on a long-term basis are no longer relevant for the classification of a liability as current or non-current. An entity shall apply those amendments retrospectively in accordance with IAS 8.

#### Amendments to IFRS 17

Amends IFRS 17 to address concerns and implementation challenges that were identified after IFRS 17 Insurance Contracts was published in 2017. The main changes are:

- Deferral of the date of initial application of IFRS 17 by two years to annual periods beginning on or after 1 January 2023;
- Additional scope exclusion for credit card contracts and similar contracts that provide insurance coverage as well as optional scope exclusion for loan contracts that transfer significant insurance risk;
- Recognition of insurance acquisition cash flows relating to expected contract renewals, including transition provisions and guidance for insurance acquisition cash flows recognized in a business acquired in a business combination;
- Clarification of the application of IFRS 17 in interim financial statements allowing an accounting policy choice at a reporting entity level;
- Clarification of the application of contractual service margin (CSM) attributable to investment-return service and investment-related service and changes to the corresponding disclosure requirements;
- Extension of the risk mitigation option to include reinsurance contracts held and non-financial derivatives:
- Amendments to require an entity that at initial recognition recognizes losses on onerous insurance contracts issued to also recognize a gain on reinsurance contracts held;
- Simplified presentation of insurance contracts in the statement of financial position so that entities would present insurance contract assets and liabilities in the

Annual reporting periods beginning on or after 1 January 2023.





FOR THE YEAR ENDED DECEMBER 31, 2022

statement of financial position determined using portfolios of insurance contracts rather than groups of insurance contracts;

- Additional transition relief for business combinations and additional transition relief for the date of application of the risk mitigation option and the use of the fair value transition approach.

#### Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)

Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12) narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, companies will need to recognize a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision. For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognized from the beginning of the earliest comparative period presented, with any cumulative effect recognized as an adjustment to retained earnings or other components of equity at that date. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 with earlier application permitted.

#### Lease Liability in a Sale and Leaseback (Amendments to IFRS 16)

Lease Liability in a Sale and Leaseback (amendment to IFRS 16 in September 2022) adds subsequent measurement requirements for sale and leaseback transactions that satisfy the requirements to be accounted for as a sale. The amendment confirms that on initial recognition, the seller-lessee includes variable lease payments when it measures a lease liability arising from a sale-and-leaseback transaction. After initial recognition, the seller-lessee applies the general requirements for subsequent accounting of the lease liability such that it recognizes no gain or loss relating to the right of use it retains. A seller-lessee may adopt different approaches that satisfy the new requirements on subsequent measurement. The amendments are effective for annual reporting periods beginning on or after 1 January 2024 with earlier application permitted. Under IAS 8, a seller-lessee will need to apply the amendments retrospectively to sale-and-leaseback transactions entered into or after the date of initial application of IFRS 16 and will need to identify and re-examine sale-and-leaseback transactions entered into since implementation of IFRS 16 in 2019, and potentially restate those that included variable lease payments.

Annual reporting periods beginning on or after 1 January 2023.

Annual reporting periods beginning on or after 1 January 2024.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

If an entity (a seller-lessee) applies the amendments arising from Lease Liability in a Sale and Leaseback for an earlier period, the entity shall disclose that fact.

#### Non-current Liabilities with Covenants (Amendments to IAS 1)

Non-current Liabilities with Covenants (amendment to IAS 1 in October 2022) aims to improve the information an entity provides when its right to defer settlement of a liability for at least twelve months is subject to compliance with conditions. The amendment is also intended to address concerns about classifying such a liability as current or non-current. Only covenants with which a company must comply on or before the reporting date affect the classification of a liability as current or non-current. Covenants with which the company must comply after the reporting date (i.e. future covenants) do not affect a liability's classification at that date.

However, when non-current liabilities are subject to future covenants, companies will now need to disclose information to help users understand the risk that those liabilities could become repayable within 12 months after the reporting date. The amendments apply retrospectively for annual reporting periods beginning on or after 1 January 2024, with earlier application permitted. These amendments also specify the transition requirements for companies that may have early-adopted the previously issued but not yet effective 2020 amendments to IAS 1 (as referred

# Definition of Accounting Estimates (Amendments to

Definition of Accounting Estimates (Amendments to IAS 8) introduce a new definition for accounting estimates clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that an entity develops an accounting estimate to achieve the objective set out by an accounting policy. The amendments are effective for periods beginning on or after 1 January 2023, with earlier application permitted, and will apply prospectively to changes in accounting estimates and changes in accounting policies occurring on or after the beginning of the first annual reporting period in which the company applies the amendments.

Annual reporting periods beginning on or after 1 January 2023.

Annual reporting periods beginning on or after 1 January 2024.





FOR THE YEAR ENDED DECEMBER 31, 2022

Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)

Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) – the Board has issued amendments on the application of materiality to disclosure of accounting policies and to help companies provide useful accounting policy disclosures. The key amendments to IAS 1 include:

- requiring companies to disclose their material accounting policies rather than their significant accounting policies;
- clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed: and
- clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The Board also amended IFRS Practice Statement 2 to include guidance and two additional examples on the application of materiality to accounting policy disclosures. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 with earlier application permitted.

Annual reporting periods beginning on or after 1 January 2023.

#### Annual improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

IFRS 1 - The amendment permits a subsidiary that applies paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by its parent, based on the parent's date of transition to IFRSs.

IFRS 9 - The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognise a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

IFRS 16 - The amendment to Illustrative Example 13 accompanying IFRS 16 removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives are illustrated in that example.

IAS 41 - The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

- (c) Other than the aforesaid standards, interpretations and amendments, International Accounting Standard Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First - time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts

The following interpretations / IFRS issued by IASB have been waived off by SECP:

- IFRIC 12 Service Concession Agreements
- IFRS 2 Share based payments in respect of Benazir Employees' Stock Option Scheme



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 3. Basis of measurement

These financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

#### 4. Accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are as follows: Significant estimates and judgments

#### (a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences plans and benevolent grants requires the use of certain assumptions related to future periods, including increase in future salary / pension / medical costs, rate of increase in benevolent grant, expected long-term returns on plan assets and the discount rate used to discount future cash flows to present values.

#### (b) Provision for income tax

The Company recognizes income tax provision using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Company's tax liability, are recorded on the final determination of such liability. Deferred income tax is calculated at the rates that are expected to apply to the periods when the temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the statement of financial position.

#### (c) Useful life and residual value of fixed assets

The Company reviews the useful lives and residual values of fixed assets on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the related depreciation charge.

#### (d) Impairment of financial assets

Management exercises judgement in measuring the loss allowance on trade debts and contract assets under simplified approach and recognizes the expected credit loss using a provision matrix based on historic experience and forward looking assumptions equal to the life time expected credit losses inherent to trade debtors and contract assets. For other financial assets, expected credit loss is recognized based on a general approach which includes an assessment of expected credit risk underlying these financial assets.

For financial assets within the scope of IFRS - 10, 'Consolidated financial statements', impairment is recognized in the cost of assets if the recoverable amount is below the carrying amount at the date when indicators of impairment are identified and an assessment of recoverable amount is made by management. As at the reporting date, the Company performed an impairment test for its' investment in Pak Telecom Mobile Limited (PTML). The Company has determined recoverable amount of PTML, based on a fair value determined through discounted cash flow method, which was higher than the carrying amount of the investment in the Company's financial statements. Fair value was estimated using cash flow projections approved by the Board of Directors of PTML, covering a five-year period. The Company has applied a discount rate and the long-term steady growth-rate to the cash flow projections. The cash flow projections are sensitive to assumptions regarding the sales growth rate, operating margin, long-term market growth-rate and discount rate.

#### Other estimates and judgments

#### (a) Provision for stores and spares

A provision against stores and spares is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### Revenue from contract with customers

Contract cost comprises incremental cost of acquiring the customers and the Company estimates the average life of the customer for amortization of capitalized contract cost.

#### Recognition of government grants

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

#### Other provisions

Management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigations or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

#### Summary of significant accounting policies

The accounting policies as set out below have been applied consistently to all periods presented in these financial statements expect for the change presented below.

Securities and Exchange Commission of Pakistan issued an SRO through which only financial assets due from Government of Pakistan in respect of circular debt will be exempt from the requirements of calculating expected credit loss as per the requirements of IFRS 9 "Financial Instruments" till 30 June 2022. As the Company's receivable from Government of Pakistan is not in respect of circular debt, the Company has recorded the impact of expected credit loss on opening balances of financial assets due from Government of Pakistan in the Statement of Changes in Equity. There has been no change in classification of financial assets and financial liabilities due to this change in accounting policy.

#### 5.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). These financial statements are presented in Pakistani Rupees (Rs), which is the Company's functional currency. The amounts presented in these financial statements have been rounded off to the nearest thousand.

#### 5.2 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at end of the year exchange rates, are charged to statement of profit or loss for the year.

#### 5.3 Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid as present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 5.4 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Grants that compensate the Company for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

#### 5.5 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Company. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized to income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to statement of profit or loss.

#### 5.6 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Company.

#### 5.7 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

#### 5.8 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Company; or when the Company has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 5.9 Dividend distribution

The distribution of the final dividend, to the Company's shareholders, is recognized as a liability in the financial statements in the period in which the dividend is approved by the Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors.

#### 5.10 Non-current assets

#### Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses. Freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Company. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to statement of profit or loss during the period in which they are incurred.

Capital work in progress is stated at cost less impairment losses if any. It consists of expenditure incurred in respect of tangible fixed assets in the course of their construction and installation.





FOR THE YEAR ENDED DECEMBER 31, 2022

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to statement of profit or loss for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its remaining useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in statement of profit or loss for the year.

#### Right of use assets

The Company assesses whether a contract is or contains a lease at inception of the contract. If the Company assesses contract contains a lease and meets requirements of IFRS 16, the Company recognises a right-of use asset and a lease liability at the lease commencement date. Right of use asset is calculated as the initial amount of the lease liability in terms of network sites and right of way at the lease contract commencement date. The right of use asset is subsequently depreciated using the straight line method.

#### Intangible assets

#### (i) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the licenses over its estimated useful life, and is charged to statement of profit or loss for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

#### (ii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method to allocate the cost of software over their estimated useful lives, and is charged to statement of profit or loss for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

#### 5.11 Investments in subsidiaries and associates

Investments in subsidiaries and associates, where the Company has control or significant influence, are measured at cost less impairment loss, if any.

#### 5.12 Impairment of non-financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of the statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non-financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the statement of profit or loss for the year.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.13 Stores and spares

These are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the statement of financial position.

#### 5.14 Earnings Per Share (EPS)

The Company presents basic earning per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

#### 5.15 Trade debts / Contract assets

Trade debts are carried at their original invoice amounts, less any estimates made for expected credit losses based on review of all outstanding amounts at reporting date. Bad debts are written off as per Company policy.

#### 5.16 Financial instruments

#### 5.16.1 Classification

The Company classifies its financial assets on initial recognition in the following categories: at amortized cost, at fair value through profit or loss (FVTPL) and at fair value through other comprehensive income (FVOCI). Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial asset, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

#### Amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL: (i) It is held within a business model whose objective is to hold assets to collect contractual cash flows; and (ii) Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (b) Fair value through other comprehensive income

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL: (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and (ii) Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment by investment basis.

#### Fair value through profit or loss

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company irrevocably designates a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.





FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.16.2 Recognition and measurement

Trade and other receivables are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### 5.16.3 Subsequent measurement and gains and losses

(i) Financial assets at amortized costs

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in statement of profit or loss. Any gain or loss on derecognition is recognized in statement of profit or loss.

(ii) Financial assets at FVOCI

Debt investments are subsequently measured at fair value. Interest income calculated using effective interest method, foreign exchange gains and losses and impairment are recognized in statement of profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to statement of profit or loss.

Equity investments are subsequently measured at fair value. Interest income calculated using effective interest method, foreign exchange gains and losses and impairment are recognized in statement of profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to statement of profit or loss.

(iii) Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in statement of profit or loss.

Financial assets of the Company include trade debts, contract assets, long term loans, deposits, other receivables and short term investments.

#### 5.16.4 Impairment of financial assets

The Company recognizes loss allowance for Expected Credit Losses (ECLs) on financial assets measured at amortized cost and contract assets. The Company measures loss allowances at an amount equal to lifetime ECLs. The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

Lifetime ECLs are those that result from all possible default events over the expected life of a financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

At each reporting date, the Company assesses whether the financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.16.5 Financial liabilities

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as FVTPL if it is classified as held-for-trading, it is derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in statement of profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in statement of profit or loss. Any gain or loss on derecognition is also recognized in statement of profit or loss. The financial liabilities of the Company include short term security deposits and trade and other payables.

#### 5.16.6 Derecognition

#### Financial assets

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

#### Financial liabilities

The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expire. The Company also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value. On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in statement of profit or loss.

#### 5.17 Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position, if the Company has a legally enforceable right to set off the recognized amounts, and the Company either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 5.18 Cash and cash equivalents

Cash and cash equivalents are carried at cost. Cash and cash equivalents comprise cash in hand, cash with banks and short term finances under mark up arrangements with banks. Cash equivalents are short term highly liquid investments, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### 5.19 Revenue recognition

Revenue is measured at an amount that reflects the consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognized when the Company satisfies the performance obligations by transferring a promised good or service to a customer. Goods or services are transferred when the customer obtains control of the assets.

The Company mainly generates revenue from providing telecommunication services such as data, voice, Internet Protocol Television (IPTV), connectivity services, interconnect, Information and Communication Technology (ICT), digital solutions and equipment sales etc.



FOR THE YEAR ENDED DECEMBER 31, 2022

Services are offered separately and as bundled packages along with other services and / or devices. For bundled packages, the Company accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate product and services (i.e. distinct performance obligations, "POs") in a bundle based on their stand-alone selling prices.

The stand alone selling prices are determined based on the observable price at which the Company sells the products and services on a standalone basis. For items that are not sold separately, the Company estimates standalone selling prices using other methods (i.e. adjusted market assessment approach, cost plus margin approach or residual approach).

Nature and timing of satisfaction of performance obligations

Product and services	Nature, timing of satisfaction of performance obligation
Voice, Broadband, IPTV	The Company recognizes revenue as and when these services are provided (i.e. actual usage by the customer).
Devices	The Company recognizes revenue when the control of the device is transferred to the customer. This usually occurs at the contract inception when the customer takes the possession of the device.
Installation charges	Installation services provided for service fulfillment are not distinct performance obligations (PO) and the amount charged for installation service is recognized over the average customer life.
Corporate services	Revenue is recognized over the period when these services are provided to the customers. Where hardware (e.g. routers) are provided as part of the contract, the Company recognizes these as distinct PO only if the customer can benefit from them either by selling for more than scrap value or using with services from other service providers.
Carrier and Wholesale (C&WS)	Revenue from C&WS services is recognized when the services are rendered.
International revenue	International revenue represents revenue from foreign network operators, for calls originating outside Pakistan. It is recognized over the period when services are provided to the customers.
Principal versus agent presentation	

#### Principal versus agent presentation

When the Company sells goods or services as a principal, revenue and related cost is reported on a gross basis in revenue and operating costs. If the Company sells goods or services as an agent, revenue and related cost are recorded in revenue on a net basis, representing the margin earned.

Whether the Company is considered to be the principal or an agent in the transaction depends on analysis by management of both the legal form and substance of the arrangement between the Company and its business partners; such judgments impact the amount of reported revenue and operating expenses but do not impact reported assets, liabilities or cash flows.

#### 5.19.1 Income on bank deposits

Return on bank deposits is recognized using the effective interest method.



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.19.2 Dividend income

Dividend income is recognized when the right to receive payment is established.

#### 5.20 Contract cost

The Company capitalizes the incremental costs of obtaining and fulfilling a contract, if they are expected to be recovered. The capitalized cost is amortized over the average customer life and recognized as cost of sales. Applying the practical expedient of IFRS 15, the Company recognizes the incremental cost of obtaining and fulfilling a contract as expense when incurred if the amortization period of assets is less than one year.

#### 5.21 Contract assets

The contract assets primarily relate to the Company's rights to consideration for postpaid services provided to subscribers but not billed at the reporting date. The contract assets are transferred to trade debts when the rights become unconditional.

#### 5.22 Contract liability

A contract liability is the obligation of the Company to transfer goods or services to a customer for which the Company has received consideration or an amount of consideration is due from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company discharges its obligation under the contract.

#### 5.23 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

#### (a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the period when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the statement of financial position.

#### (c) Group taxation

The Company is taxed as a one fiscal unit along with it's other wholly own subsidiaries under section 59AA to the Income Tax Ordinance, 2001. Current and deferred income taxes are recognized by each entity within the group, regardless of who has the legal rights for the recovery of tax. However, current tax liability / receivable is shown by the Company as it has legal obligation / right of recovery of tax upon submission of annual tax return. Balances among the group entities as a result of group tax is shown as other income tax recoverable / payable to the respective group entities.

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.24 Employees retirement benefits

The Company provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Company has constituted both defined contribution and defined benefit plans.

PTCL Employees General Provident Fund (GPF) Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. In line with the Trust's earnings for a year, the board of trustees approves a profit rate for payment to the members. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.

Defined benefit plans

The Company provides the following defined benefit plans:

(i) Pension plans

The Company accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. The Company operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

The Company operates an approved funded gratuity plan for its New Terms and Conditions (NTC) employees and contractual employees.

(iii) Medical benefits plan

The Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility, there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

(iv) Accumulated compensated absences

The Company provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees service, based on the latest drawn gross salary as per Company policy.

(v) Benevolent grants

The Company pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the statement of financial position less the fair value of plan assets.

#### 5.25 Lease liability

The Company recognizes lease liabilities as per IFRS - 16 at the present value of the remaining lease payments using the Company's incremental borrowing rate. Lease liabilities are measured at their amortized cost using the effective interest method.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### Share capital

6.1	Authorized share 2022 (Numb	e capital 2021 per of shares '000)		2022 Rs '000	2021 Rs '000
	11,100,000 3,900,000 15,000,000	11,100,000 3,900,000 15,000,000	"B" class ordinary shares of Rs 10 each	111,000,000 39,000,000 150,000,000	111,000,000 39,000,000 150,000,000
6.2	Issued, subscrib	ed and paid up capita	ll .		
	2022 (Numb	2021 per of shares '000)		2022 Rs '000	2021 Rs '000
	3,774,000	3,774,000	"A" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.5.	37,740,000	37,740,000
	1,326,000	1,326,000	"B" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash	13,260,000	13,260,000
	5,100,000	5,100,000	- note 6.3 and note 6.6.	51,000,000	51,000,000

- 6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to Pakistan Telecommunication Company Limited (PTCL), under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.
- 6.4 Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Company, under the provisions of the Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- 6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2022, 599,582 thousand (December 31, 2021: 599,568 thousand) "A" class ordinary shares had been exchanged for such vouchers.
- 6.6 In pursuance of the privatization of the Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred, with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which is a subsidiary of Etisalat.



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

7	Deferred income tax	2022 Rs '000	2021 Rs '000
	Deferred tax liability / (asset) relating to:		
	Taxable temporary diffrence Accelerated tax depreciation Accelerated tax amortization Contract cost Right of use assets / lease liabilities	7,202,244 151,329 851,140 52,346	6,863,727 171,827 325,784 28,983
	Deductible temporary diffrence Provision for obsolete stores Impairment loss on trade debts Liabilities claimable on payment Others	(275,483) (2,909,936) (3,163,918) (9,417) 1,898,305	(306,868) (2,087,075) (2,089,179) (9,417) 2,897,782
7.1	Movement during the year	2022 Rs '000	2021 Rs '000
	Balance at the beginning of the year	2,897,782	5,609,546
	(Reversal) / charge for the year in respect of Accelerated tax depreciation Accelerated tax amortization Provision for obsolete stores Impairment loss on trade debts Right of use assets / lease liabilities Contract cost Liabilities claimable on payment Recognized in statement of profit or loss Recognized in retained earnings on change in accounting policy	338,517 (20,498) 31,385 (394,745) 23,363 525,356 (1,074,739) (571,361) (428,116) 1,898,305	(2,226,124) (16,445) 51,535 180,267 (22,768) 6,618 (684,847) (2,711,764)
	Balance at end of the year	1,898,305	2,897,782
8	Employees retirement benefits		
	Liabilities for pension obligations Unfunded 8.1	9,862,468 9,862,468	8,633,593 8,633,593
	Gratuity - funded 8.1 Accumulated compensated absences - unfunded 8.1 Post retirement medical facility- unfunded 8.1 Benevolent grants - unfunded 8.1	1,954,579 13,238,012 4,153,071 29,208,130	308,994 1,982,538 12,144,429 3,995,703 27,065,257

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

			Pension	ion		Gratuity	uity	Acci	Accumulated compensated absences		Post-retirement medical facility	Benevole	Benevolent grants	Ė	-
	. 1	Funded	led	Unfunded	ded	Fun	Funded	l I	Unfunded	In I	Unfunded	Unfu	Unfunded		018
		2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000
a)	The amounts recognized in the statement of financial position:														
	Present value of defined benefit obligations Fair value of plan assets Note: 8.3	131,936,258 (135,125,260)	127,384,941 (129,187,278)	9,862,468	8,633,593	2,334,940 (2,365,201)	2,077,003	1,954,579	1,982,538	13,238,012	12,144,429	4,153,071	3,995,703	163,479,328 (137,490,461)	156,218,2 (130,955,2
П	(Asset) / Liability at end of the year Note: 8.2	(3,189,002)	(1,802,337)	9,862,468	8,633,593	(30,261)	308,994	1,954,579	1,982,538	13,238,012	12,144,429	4,153,071	3,995,703	25,988,867	25,262,9
(q	Changes in the present value of defined benefit obligations:														
	Balance at beginning of the year	127,384,941	122,844,751	8,633,593	7,313,570	2,077,003	1,865,613	1,982,538	1,606,358	12,144,429	11,549,073	3,995,703	3,831,610	156,218,207	149,010,9
	Current service cost Interest expense Actuarial gain on accumulated compensated absences	959,087 12,256,908 -	822,813 11,820,480	413,582	345,753 729,081 -	208,744	195,826 155,607	89,125 173,029 (170,142)	75,070 137,517 332,839	96,986 1,156,937	84,475 1,112,411	39,067 384,307	38,927 368,974	1,806,591 15,008,505 (170,142)	1,562,8 14,324,0 332,8
		13,215,995	12,643,293	1,272,507	1,074,834	387,143	351,433	92,012	545,426	1,253,923	1,196,886	423,374	407,901	16,644,954	16,219,7
	Remeasurements:														
	Loss due to experience adjustments Benefits pard	967,050	1,176,795 (9,279,898)	45,060 (88,692)	298,688 (53,499)	(189,573)	153,098 (293,141)	(119,971)	. (169,246)	989,749 (1,150,089)	523,456 (1,124,986)	39,266 (305,272)	48,481 (292,289)	2,101,492 (11,485,325)	2,200,5
П	Balance at end of the year	131,936,258	127,384,941	9,862,468	8,633,593	2,334,940	2,077,003	1,954,579	1,982,538	13,238,012	12,144,429	4,153,071	3,995,703	163,479,328	156,218,2
(C)	Charge for the year:														
	Profit or loss:														
	Current service cost Net interest expense	959,087	822,813 (266,153)	413,582	345,753	208,744	195,826	89,125	75,070	96,986	84,475	39,067	38,927	1,806,591	1,562,8
	Actuarial gain on accumulated compensated absences Contribution from deputationists / employees	(6,174)	(11,426)	1 1			1 1	(170,142)	332,839		1 1	(17,504)	(31,280)	(170,142)	332,8
		772,680	545,234	1,272,507	1,074,834	214,117	205,199	92,012	545,426	1,253,923	1,196,886	405,870	376,621	4,011,109	3,944,2
	Other comprehensive income														
	Remeasurements:														
	(Gain) / Loss on remeasurement of assets Loss / (gain) due to change in financial assumptions	(2,309,756)	(470,282)	1,240	(1,854)	(115,172)	3,050			1,307		- 695		(2,424,928)	(467,2
	Loss due to experience adjustments	952,308	1.192.649	43.820	300.542	60.118	153.098	٠		988,442	523.456	38.571	48.481	2.083.259	2.218.2

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FOR THE YEAR ENDED DECEMBER 31, 2022

8.2 As more fully explained in note 15.8, the Company's obligation for funded pension is restricted to the extent of pension increases and benefits as determined by the Board of Trustees of the Pakistan Telecommunication Employees Trust (PTET).

	Defined benefit funde		Defined benefit g	
	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000
8.3 Changes in the fair value of plan assets				
Balance at beginning of the year Expected return on plan assets Payments made to members on behalf of fund Gain / (loss) on remeasurement of assets Contributions made by the Company during the year Benefits paid	129,187,278 12,437,141 - 2,309,756 822,813 (9,631,728)	125,102,302 12,086,633 - 470,282 807,959 (9,279,898)	1,768,009 173,026 189,573 115,172 308,994 (189,573)	1,624,825 146,234 293,141 (3,050) - (293,141)
Balance at end of the year	135,125,260	129,187,278	2,365,201	1,768,009

8.4 Plan assets for funded defined benefit pension plan are comprised as follows:

	20	22	202	1
Debt instruments - unquoted	Rs '000	Percentage	Rs '000	Percentage
- Special savings accounts	-	0.00	1,820,678	1.41
- Defense savings certificates	27,446,545	20.32	27,500,107	21.30
- Regular income certificates	44,423,056	32.89	62,534,059	48.41
- Pakistan investment bonds	3,064,527	2.27	4,354,156	3.38
-Term Deposit Receipt	1,079,016	0.80		0.00
	76,013,144	56.28	96,209,000	74.50
Cash and cash equivalents				
- Term deposits	27,892,644	20.65	11,300,000	8.74
- Equity securities	1,176,835	0.87	1,185,787	0.92
- Sukuks	1,720,424	1.27	1,765,403	1.37
- Pakistan investment bond	686,770	0.51	904,952	0.70
- Term finance certificates	45,441	0.00	42,420	0.00
- Treasury bills	7,517,420	5.56	1,038,459	0.80
- Cash and bank balances	2,670	0.00 28.86	2,827	0.00 12.53
Investment property	39,042,204	20.00	10,239,848	12.33
- Telecom tower	10,113,021	7.48	10,113,021	7.83
- Telehouse	2,280,969	1.69	2,280,969	1.77
	12,393,990	9.17	12,393,990	9.60
Fixed assets	9,563	0.01	7,085	0.01
Other assets	9,062,942	6.71	5,740,972	4.45
	136,521,843	101.03	130,590,895	101.09
Liabilities	(,,,,,,,,,,)	(= ==)	()	()
- Staff retirement benefits	(106,330)	(0.08)	(90,504)	(0.07)
- Amount due to PTCL	(15,366)	(0.01)	(1,300)	0.00
- Accrued and other liabilities	(247,723)	(0.18)	(254,167)	(0.20)
- Provision for zakat	(1,027,164)	(0.76)	(1,057,646)	(0.82)
	(1,396,583)	(1.03)	(1,403,617)	(1.09)
	135,125,260	100.00	129,187,278	100.00

8.5 Plan assets for defined gratuity fund are comprised as follows:

	20	22	202	1
	Rs '000	Percentage	Rs '000	Percentage
Units of mutual funds	113,042	4.78	108,432	6.13
Term deposit receipt	1,601,536	67.76	1,382,991	78.23
Term finance certificate	500,000	21.16	200,000	11.31
Other assets	36,097	1.45	34,352	1.94
Bank balances	114,526	4.85	42,234	2.39
	2,365,201	100.00	1,768,009	100.00

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

8.6 The expected contributions in the next financial year to be paid to the funded gratuity plan by the Company is Rs 84,804 thousand

#### 8.7 Sensitivity analysis

The calculations of the defined benefits obligation is sensitive to the significant actuarial assumptions set out in note 8.1 (d). The table below summarizes how the defined benefit obligation at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

	Impact on defined	I benefit obligation
	1% increase in assumption	1% decrease in assumption
	Rs '000	Rs '000
Future salary / medical cost		
Pension - funded Pension - unfunded Gratuity - funded Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded	8,118,459 1,031,966 143,676 161,760 2,131,098	(7,646,335) (934,104) (135,321) (149,013) (1,835,457)
Discount rate		
Pension - funded Pension - unfunded Gratuity - funded Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded	(16,010,227) (1,367,541) (135,348) (149,035) (1,835,597) (575,869)	18,217,666 1,587,411 143,615 161,708 2,130,720 668,456
Future pension		
Pension - funded Pension - unfunded	18,221,355 1,474,324	(16,008,803) (1,282,486)
Benevolent grants		
Benevolent grants - unfunded	668,575	(575,825)
Expected mortality rate	Increase by 1 year Rs '000	Decrease by 1 year Rs '000
Pension - funded Pension - unfunded Gratuity - funded Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded	(3,029,357) (127,069) (30,087) (24,276) (367,921) (115,427)	3,011,111 123,658 29,270 33,377 369,327 115,865

The above sensitivity analysis are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognized within the statement of financial position.

8.8 Through its defined benefit pension plans the Company is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longevity risk for pension plan and salary risk for all the plans.





FOR THE YEAR ENDED DECEMBER 31, 2022

9	Deferred government grants	Note	2022 Rs '000	2021 Rs '000
	Balance at beginning of the year Received during the year		8,618,967 6,767,876	7,279,353 2,846,045
			15,386,843	10,125,398
	Income recognized during the year	33	(1,181,356)	(1,506,431)
	Balance at end of the year		14,205,487	8,618,967

This represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

10	Long term loans	from banks Annual Mark-up Rate (3month KIBOR Plus)	Repayment C	Comencement ate	Bi-annual Repayment Installment	Note	2022 Rs '000	2021 Rs '000
			Interest	Principal				
	MCB Bank Ltd	0.30% s	September 15, 2022	December 15, 2026	6	10.1	11,000,000	-
	Habib Bank Ltd	0.40%	March 31, 2023	June 30, 2027	6	10.2	11,500,000	-
	Less: transaction co	osts					(120,019)	-
							22,379,981	_
	Accrued Interest						68,386	-
							22,448,367	-
	Current portion of	long term loans	s from banks				(68,386)	-
							22.379.981	-

- 10.1 During the year the Company has entered into a syndicate term finance agreement dated 16 June 2022 to avail long term finance facility to the extent of Rs. 11,000,000 thousand for the purpose of equity injection into its wholly owned subsidiary Pak Telecom Mobile Limited. The finance facility is secured by creating a charge by way of hypothecation over the Hypothecated Assets in favour of the MCB Bank Limited - Security Agent, which shall constitute a first charge in favour of MCB Bank Limited - Security Agent (for the benefit of the Syndicate). The loan is repayable in 6 bi-annual instalments commencing from 15 December 2026.
- 10.2 During the year the Company has entered into a syndicate term finance agreement dated 29 December 2022 to avail long term finance facility to the extent of Rs. 11,500,000 thousand for the purpose of equity injection into its wholly owned subsidiary Pak Telecom Mobile Limited. The finance facility is secured by creating a charge by way of hypothecation over the Hypothecated Assets in favour of the HBL Bank Limited - Security Agent, which shall constitute a first charge in favour of HBL Bank Limited - Security Agent (for the benefit of the Syndicate). The loan is repayable in 6 bi-annual instalments commencing from 30 June 2027.

	9			
11	Lease liabilities		2022 Rs '000	2021 Rs '000
	Lease commitments	Note		
	Not later than one year Later than one year and not later than 5 years Later than 5 years Total undiscounted lease commitments		484,647 1,239,695 261,411 1,985,753	581,389 1,311,536 261,497 2,154,422
	Discounted lease liability using the incremental borrowing rate Current portion shown under current liabilities Due after 12 months		1,619,093 (347,459) 1,271,634	1,728,811 (421,755) 1,307,056
12	Trade and other payables			
	Trade creditors Accrued and other liabilities Technical services assistance fee Contract liability Retention money / payable to contractors and suppliers Payable to subsidiaries on account of group taxation Sales tax payable	12.1 12.2 12.4	17,961,115 36,715,513 35,656,357 8,156,078 7,666,471 16,032,624 2,057,179	13,495,298 33,308,502 30,644,507 7,136,903 6,666,995 10,070,728 1,505,864
	Income tax collected / deducted at source		687,254	491,290
		12.3	124,932,591	103,320,087



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

12.1	Accrued and other liabilities	Note	2022 Rs '000	2021 Rs '000
	Accrued liability for operational expenses  Amount withheld on account of provincial levies (Sub-judice)		9,251,535	7,647,118
	for ICH operations	12.1.1	12,110,803	12,110,803
	Accrual for Government / regulatory expenses		12,183,134	10,670,730
	Accrued wages		2,451,585	2,318,258
	Others		718,456	561,593
			36,715,513	33,308,502

- 12.1.1 This represents International Clearing House "ICH" revenue which were shared between the Company and other Long Distance and International "LDI" operators in the ratio of 50:50. Therefore, out of this, 50% of the amount represents revenue not recognised by the Company. As the ICH operator, the Company challenged the imposition of sales tax on ICH revenue and the matter is sub-judice in different courts of law; therefore, the relevant share of the ICH partners is being held by the Company till the finalization of the subject cases.
- 12.2 Liability has not been settled since State Bank of Pakistan has not yet acknowledged the extension of Technical Service Assistance (TSA) Agreement.

12.3 Trade and other payables include payables to the following related parties:	2022 Rs '000	2021 Rs '000
Pak Telecom Mobile Limited (PTML)	46,320	1,091,142
U Microfinance Bank Limited	643	643
DVCOM Data (Private) Limited (DVCOM)	1,581,000	1,377,000
Emirates Telecommunication Corporation	2,203,154	1,361,012
Etisalat - Afghanistan	77,660	45,747
Telecom Foundation	3,411	63,995
Government of Pakistan (GoP) related entities	,732,806	1,464,680
TF Pipes Limited	4,430	4,630
PTCL Employees GPF Trust	38,606	5,541
Retention money / payable to contractors and suppliers		
TF Pipes Limited	2,940	3,055

These balances relate to the normal course of business of the Company and are interest free.

12.4 This represents payable to PTML Rs 15,616,879 thousand (December 31, 2021: Rs 9,650,660 thousand), DVCOM Rs 415,745 thousand (December 31, 2021: Rs 420,068 thousand) on account of group taxation.

#### 13 Short term running finance

These facilities are obtained from various commercial banks with an aggregate limit of Rs. 9,100,000 thousand (2021: Nil) and are secured against 1st pari passu charge on present and future current assets and all other movable assets of the Company. These facilities carry markup rates ranging from 1-month KIBOR to 3-month KIBOR plus 0.2% to 1.5% (2021: Nil) per annum.

#### Security deposits

These security deposits are received from customers for services to be provided and are refundable / adjustable on termination of their relationship with the Company. These are non interest bearing and include security deposits of Rs 3,623 thousand (December 31, 2021: Rs 3,623 thousand) from Pak Telecom Mobile Limited (PTML), a related party. The Company has adjusted / paid a sum of Rs 42 thousand (December 31, 2021: Rs 619 thousand) to its customers during the year against their balances. Amount of these security deposits has been kept in a separate bank account.

#### Contingencies and commitments

Contingencies

Indirect taxes

FOR THE YEAR ENDED DECEMBER 31, 2022

- 15.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose Federal Excise Duty (FED) amounting to Rs 365,098 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2008-09 & 2010-11, PTCL has filed reference in the Honorable Islamabad High Court. Accordingly, the stay order was granted by the Honorable Islamabad High Court. Similarly, against an order of the Punjab Revenue Authority (PRA) for the services sales tax, a demand of Rs 461,629 thousand on Technical Services Assistance fee was raised assuming that the fee is against franchise arrangement for the period from October 2012 to December 2014. The appeal is sub judice before the Commissioner Appeals - PRA, and the stay order from the Honorable Lahore High Court is also in place against any coercive measures.
- 15.2 Based on an audit of certain monthly returns of FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard against any coersive measures.
- 15.3 Against the decision of Sindh Revenue Board (SRB) imposing sales tax on services of Rs 4,417,000 thousand and Khyber Pakhtunkhwa Revenue Authority (KPRA) Rs. 2,374,000 thousands on revenues from international incoming calls from Nov, 2012 to Dec, 2013 & July, 2013 to Dec, 2019 respectively, the appeals are pending adjudication before the Commissioner Appeals. A stay order has been obtained from Honorable Sindh High Court & Honorable Peshawar High Court against any coercive action by SRB and KPRA.
- 15.4 The Sindh Revenue Board (SRB) has assessed Sindh sales tax on services amounting to Rs 702 million on the premise that PTCL did not pay sales tax on invoices issued for services rendered to Cellular Mobile Operators (CMOs). Department view was not supported by the record and PTCL has submitted detailed evidence to refute the same before the learned Commissioner Appeals, SRB and stay has been granted. Management and tax advisors believe that this case would be settled in favor of PTCL owing to the evidence on record.
- 15.5 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against the decision is pending before the Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court, a stay order has been obtained against order of the Tribunal. The Honorable Sindh High Court has stayed the recovery of the levies amounting to Rs 932,942 thousand. Further, the Collector of Customs imposed additional duties, taxes and other charges amounting to Rs 1,685,884 thousand against which the Company has filed an appeal before the Customs Appellate Tribunal.

#### Income tax

- 15.6 For the tax years 2007, 2009, 2010, 2011 to 2021, Taxation Officer disallowed certain expenses, tax credits and levied short deduction of WHT. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 52,523,778 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before the Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- 15.7 For the Tax Year 2020, Taxation officer objected to the guarterly advance tax calculation submitted by the Company based on group taxation and raised demand amounting to Rs. 2,855,907 thousand despite that PTCL had filed option for group taxation within prescribed time. PTCL obtained stay order from Honorable Islamabad High Court against any coercive measures. Later the Securities and Exchange Commission of Pakistan also issued Group Designation Letter for PTCL Group.

#### Others

15.8 In 2010, Pakistan Telecommunication Employees Trust ("PTET") board approved the pension increase which was less than the increase notified by the Government of Pakistan ("GoP"). Thereafter, pensioners filed several Writ Petitions. After a series of hearings, on June 12, 2015 the Apex Court decided the case in the interest of pensioners. On July 13, 2015, Review Petition was filed in Supreme Court of Pakistan against the Judgment of June 12, 2015.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

The Honourable Supreme Court of Pakistan (Apex Court) disposed the Review Petitions filed by the Company, the Pakistan Telecommunication Employees Trust (PTET) and the Federal Government (collectively, the Review Petitioners) vide the order dated May 17, 2017. Through the said order, the Apex Court directed the Review Petitioners to seek remedy under section 12(2) CPC (Civil Procedure Code) which shall be decided by the concerned Court in accordance with the law, and to pursue all grounds of law and fact in other cases pending before High Courts. The Review Petitioners have filed the applications under section 12(2) CPC before respective High Courts. However, PTET has implemented the Apex court decision dated 12 June 2015 to the extent of 343 pensioners who were the petitioners in the main case. Some of the interveners (pensioners) seeking the same relief as allowed vide order dated June 12, 2015 have been directed by the Apex Court to approach the appropriate forum on May 10, 2018. Islamabad High Court on 2nd November, 2021, has decided that the GOP increases are not allowed to VSS optees, PTC pensioners and to the workmen. To the extent of Civil Servants the Islamabad High Court allowed the GOP increase. However, to the same extent appeal has been filed before Apex court within the limitation. Under the circumstances, management of the Company, on the basis of legal advice, believes that the Company's obligations against benefits is restricted to the extent of pension increases as determined solely by the Board of Trustees of the PTET in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in the Company's financial statements.

- 15.9 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- 15.10 A total of 1,267 cases (December 31, 2021: 1,118) against PTCL involving Regulatory, Telecom Operators, Employees and Subscribers. Because of number of cases and their uncertain nature, it is not possible to quantify their financial impact. Management and legal advisors of the Company are of the view that the outcome of these cases is expected to be favorable and liability, if any, arising out on the settlement is not likely to be material.

No provision on account of above contingencies has been made in these financial statements as the management and the tax / legal advisors of the Company are of the view, that these matters will eventually be settled in favor of the Company.

15.11 Guarantees and bid bonds issued in favour of:  Bank guatantees	Note	2022 Rs '000	2021 Rs '000
Universal Service Fund (USF) against government grants Others	15.11 .1	9,195,921 2,362,885	9,058,005 2,809,251
		11,558,806	11,867,256
Corporate guarantee in favour of PTML		43,800,000	27,991,416

15.11.1 Others includes bank guarantees given on behalf of DVCOM Data (Private) Limited to PTA amounting to Rs 675,000 thousand (December 31, 2021: Rs. 675,000 thousand).

45104 0 11 1	2022	2021
15.12.1 Commitments	Rs '000	Rs '000
Contracts for capital expenditure	8,850,046	7,319,139
Letter of comforts in favour of PTML	3,500,000	3,500,000
	12,350,046	10,819,139





# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

												131,489,641	121,507,885
	7	Land	Buildir	Buildings on		Apparatus, plant	Passive Network &		Office	Computer	Furniture and		
	Freehold - note 16.2	Leasehold	Freehold	Leasehold	Lines and wires	and equipment	Allied systems	Submarine cables	equipment	equipment	fittings	Vehicles	Total
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '00	Rs '000	Rs '000	Rs '000	Rs '000	
As at December 31, 2020 Cost Accumulated depreciation and impairment	1,637,680	100,782	13,305,939	1,259,712	137,010,933	222,880,197	1,377,687	18,536,819	2,922,912	2,344,547	798,305	3,190,250	405,365,763
Net book Value	1,637,680	59,860	6,981,354	600,661	35,235,801	49,655,008	173,692	6,915,868	1,309,571	268,024	228,322	658,227	103,724,068
Movement during 2021 Additions Discosale			550,797	169,732	7,934,589	9,251,532	12,633	202,352	616,969	246,220	73,938	457,790	19,516,552
Cost Accumulated depreciation					(1,382,028)	(222,778)			(5,497) 5,497	(55,298) 54,803		(85,832) 85,462	(1,751,433)
Depreciation charge for the year Impairment charge		(1,651)	(339,470)	(33,895)	(8,712) (3,451,283)	(48,639) (10,170,304) (147)	(25,886)	(474,568)	(244,643)	(495) (183,603)	(37,280)	(370) (282,024)	(58,216) (15,244,607) (147)
Net book value	1,637,680	58,209	7,192,681	736,498	39,710,395	48,687,450	160,439	6,643,652	1,681,897	330,146	264,980	833,623	107,937,650
As at December 31, 2021 Cost Accumulated depreciation and impairment	1,637,680	100,782 (42.573)	13,856,736 (6.664.055)	1,429,444 (692,946)	143,563,494 (103.853.099)	231,908,951	1,390,320	18,739,171	3,534,384	2,535,469 (2,205,323)	872,243 (607,263)	3,562,208	423, 130, 882 (315, 193, 232)
Net book value	1,637,680	58,209	7,192,681	736,498	39,710,395	48,687,450	160,439	6,643,652	1,681,897	330,146	264,980	833,623	107,937,650
Movement during 2022 Additions Disposals - porte 18.4			133,355	26,714	8,228,384	12,962,649	5,130	101,629	310,389	171,143	27,779	95,531	22,062,703
Cost Accumulated depreciation					(5,221,858) 5,217,408 (4,450)	(86,592) 80,547 (6,045)			(2,358) 1,700 (658)	(76,103) 74,593 (1,510)		(130,090) 98,247 (31,843)	(5,517,001) 5,472,495 (44,506)
Depreciation charge for the year - note 16.5		(1,643)	(347,131)	(35,964)	(3,576,418)	(10,427,951)	(24,689)	(528,517)	(306,588)	(220,186)	(42,468)	(283,887)	(15,795,442)
Impairment charge Net book value	1,637,680	- 56,566	6,978,905	727,248	(4,180) 44,353,731	(55,358) 51,160,745	140,880	6,216,764	1,685,040	279,593	250,291	613,424	(59,538)
As at December 31, 2022 Cost	1,637,680	100,782	13,990,091	1,456,158	146,570,020	244,785,008	1,395,450	18,840,800	3,842,415	2,630,509	900,022	3,527,649	439,676,584
Accumulated depreciation and impairment	1 00	(44,216)	(7,011,186)	(728,910)	(102,216,289)	(193,624,263)	(1,254,570)	(12,624,036)	(2,157,375)	(2,350,916)	(649,731)	(2,914,225)	(325,575,717)
Net book value	1,637,680	56,566	6.978,905	17/ 7AX	77.25.27.2	to 7 1 15/1 / Am	1 22 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Contract of the contract of					

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

16.3 As explained in note 1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Company from the Pakistan Telecommunication Corporation under the Pakistan Telecommunication (Re-organisation) Act, 1996; however, the possession and control or title to of certain freehold land properties were not transferred in the name of the Company in the land revenue records, therefore, in pursuant to the disclosure required under Clause VI Sub clause 12 of Part 2 of the fourth schedule of the Companies Act 2017, the list of such properties is given below:

	2 2	r 2017, the list of such properti	1			<u> </u>
Sr.N	o. Description	Address	The Person in whose name the property is registered	Person in Possession or control	Reasons for the property or asset not being in the name of or possession or control of the Company	(Rupees)
1	Zulfiqarabad Telephone Exchange	DSU-1, Pak Steel Link Road, Near Abass Engineering Co. & Pak suzuki Motors Bin Qasim, Malir, Karachi East.	Pakistan Steel	PTCL	Ban imposed by the Supreme Court of Pakistan on transfer of Pak Steel Properties	20,598
2	Gulshan-e-Hadeed Telephone Exchange	Phase-II, Ghulshan-e-Hadeed, Opposite Jahangir Hotel, Budh Bazar, Bin Qasim, Malir, Karachi.	Pakistan Steel	PTCL	Ban imposed by the Supreme Court of Pakistan on transfer of Pak Steel Properties	22,855
3	Manora Telephone Exchange	Survey No. 19/B, Near P.N.S Rehber, Keemari Town, Karachi South	Ministry of Defense	PTCL	Pakistan Navy refused to transfer the land	1
4	Dadu Telecom Building-I	City Survey No. 995,996, 997 etc. Katchahary Road, Near Mukhtiarkar Office, Dadu.	Ministry of Defense	PTCL	Being a Camping Ground, the case is pending with Ministry of Defense	17,300
5	Morgah (Mini) Telephone Exchange	Army Housing Scheme, Morgah, Rawalpindi.	Ministry of Defense	PTCL	The land is under dispute between GHQ other parties	25,750
6	Dhanna Singh Wala	Near Johar Town, Canal Bank, Moza Dhanna Singh Wala, Lahore	Telegraph & Telephone (T&T)	Partially in Possession of PTCL	Partially under Litigation	5,587,354
7	T&T Land Kashmir/ Egerton Road	T&T Land Kashmir (Egerton Road), Near Awan-e-Iqbal, Lahore.	Federal Government	PTCL	Under Litigation	1
8	P&T Colony Multan Road Lahore	Khasra No. 1594, 85, 96, 97 etc. Khewat No. 4846, Khatoni No. 10439 (1995-96) etc. Near More Samanabad and Chuburji Quarters, Multan Road, Lahore.	Federal Government	Partially in Possession of PTCL	Under Litigation	3,303,375
9	Industrial Estate SGD	Plot # A-17 Small Industrial Estate Lahore Road Sargodha.	Punjab Small Industries Corporation	Not in Possession of PTCL.	Under Litigation	1
10	Wireless Receiving Station, Malir	Survey No. 74, 76, 77, 80, 81, 82, 83, 85, 86, 91, 92, 93 etc, National Highway, Opposite R.T.T.S Malir Halt, Deh Drigh Tappo, Malir Karachi East.	Telegraph & Telephone (T&T)	Partially in Possession of PTCL	Under Litigation	1,872,800
11	Clifton (Gizri) P&T Colony	Clifton P&T Colony, Ch. Khaliq-uz-Zaman Road, Opposite Ministry of Foreign Affairs, Clifton, Karachi South.	Provincial Government	Partially in Possession of PTCL	Under Litigation	1
12	Kundwal Telephone Exchange	Khata No. 160/760, Moza Kundwal, Pind Dadan Khan, Jhelum.	Private Name	PTCL	Under Litigation	81,000
13	Korangi Plot No. 45, 46 Telephone Exchange	Plot No. 45, 46, Sector No. 22 etc. Township Korangi, KDA, Karachi South.	KM Enterprises	Not in Possession of PTCL.	Under Litigation	20,880
14	Mardan Central Telephone Exchange	Khasra No. 2114, 2109, 2110, 213, Khewat No. 1410, 1411, Khatoni No. 2029, 2030 (1999-2000) etc. Mardan.	Private Name	PTCL	Under Litigation	23,493
15	Havellian Telephone Exchange & Staff Quarters	Khasra No 1195/2,1196/2, 1197/2, 1198/3, (305), 306,307, 286/2,286,288, 289 and 290 urban (1263) etc, Railway Station Road, Havellian, Abbottabad	Private Name	PTCL	Under Litigation	272,600
16	Rana Town Land	Khasra No. 8/2, 9/2, 12, 13/1/1, Sq. No. 52 etc. Rana Town, Chak No. 39/UCC, Ferozewala, Sheikupura.	Private Name	Not in Possession of PTCL.	Under Litigation	1
	Maroot (Chak No. 318/HR) Telephone Exchange	Khewat No. 19/17, Khatoni No. 75-88 (2001-02) etc. Near Pull Hakra, Chak No. 318/HR, Maroot, Fort Abbas, Bahawalnagar.	Private Name	PTCL	Under Litigation	1
18	Wapda Town Gujranwala I Telephone Exchange	Commercial Area, Block B-3, Wapda Town, Gujranwala	Wapda Employees Cooperative Housing Society	Not in Possession of PTCL.	Plot cancelled by Wapda Employees Cooperative Housing Society due to non-construction of Telephone Exchange	762,500



FOR THE YEAR ENDED DECEMBER 31, 2022

Sr.N	o. Description	Address	The Person in whose name the property is registered	Person in Possession or control	Reasons for the property or asset not being in the name of or possession or control of the Company	(Rupees)
19	Songal (Scheme-33) Staff Quarter	Deh Songal (Scheme-33) Staff Quarter, Malir, Karachi.	Provincial Government	Not in Possession of PTCL.	Sindh Government agreed to provide alternate land which is still awaited	94,059
20	Chak 121/NB Telephone Exchange	Khewat No.18 Khatoni 57, Chak 121/NB, Sillanwali, Sargodha.	Private Name	PTCL	Under Litigation	487,700
21	Jhoke Utra Telephone Exchange	Khata No. 58, Khasra No. 19/8, Killa No. 8, etc. Malkani Kaln Road, Chowk Shehbazi, Moza Malkani Khurd, Jhoke Utra, D.G Khan.	Private Name	PTCL	Under Litigation	1
22	Tando Adam PTCL Qtrs.	Survey No. 204, Shahdad Pur Road, Near Siddique Akbar Masjid, Tando Adam, Sanghar.	Private Name	PTCL	Pending for Transfer with Sindh Government	1
23	Madeji Telephone Exchange	Federal Govt. Scheme, Station Road, Near Rice Mill, Madeji, Garhi Ysain, Shikarpur.	Private Name	PTCL	Pending for Transfer with Sindh Government	1,476,207
24	Compact Exchange Building, Mehmoodabad	Block No. 85, Village Ahmadia, Deh Malhansar, Taluka Kunri, Umer kot.	Private Name	PTCL	Pending for Transfer with Sindh Government	46,055
25	Sakrand Telephone Exchange	Mehrabpur Road, Main Bazar, Sakrand, Nawabshah.	Provincial Government	PTCL	Pending for Transfer with Sindh Government	1
26	Tando Muhammad Khan Telephone Exchange	Survey No. 40, 41 etc. Near Civil Hospital, Deh Tando Mohd. Khan, Hyderabad.	Private Name	PTCL	Pending for Transfer with Sindh Government	43,650
27	Sirikot Telephone Exchange	Khasra No. 895/896/897, etc. Sirikot Road, Moza Sirikot, Haripur.	Private Name	PTCL	Under Litigation	33,652
28	Wana Telephone Exchange	Azam Warsak Road, Wana, S.W. Agency H/Q Wana.	Provincial Government	PTCL	Exchange is located in Tehsil Office and not a PTCL Property.	1
29	Mirpur Khas Customer Service Center Building	Survey No. 1320, Hyderabad Road, Mirpur Khas	Private Name	PTCL	Pending for Transfer with Sindh Government	1
30	Shahi Bala Telephone Exchange	Khasra No. 968, 969, Khewat No.139 etc. Moza Shahi Bala, Peshawar.	Private Name	PTCL	Under Litigation	1
31	Baba Jee Khando Hill DRS	Khasra No. 73, Khatoni No. 169 etc. Baba Jee Kandoo Hill, Bunair.	Private Name	PTCL	Under Litigation	15,755
32	Sambrial -II	Near Petrol Pump & Annayat Group Factory, Moza Sambrial, Sialkot.	-	Not in Possession of PTCL	The site delisted by PC because Sambrial T/E and Sambrial-II are the same sites.	2,800,000
33	Rashki Telephone Exchange	Khasra No. 40/121, Khata No. 210/844, Mutation No. 5282, Moza Rashki, Nowshera.	-	Not in Possession of PTCL	The site delisted by PC because it came under Peshawar-Islamabad Motorway (MI).	1
34	Kharian Cantt Telegraph office (Site-III)	Behind GPO, Kharian, Gujrat.	-	Not in Possession of PTCL	The site delisted by PC because a room was provided by MEO to facilitate Pakistan army in Cantt. Telegraph Office closed since 2006.	1
35	Sita Road RCD Microwave	Survey No. 814, Deh Bhagana, Tapa Danager-I, Sita Road RCD Microwave, Khairpur, Nathan Shah, Dadu.	-	Not in Possession of PTCL	The site delisted by PC because the land is not transferred to PTCL & no network element existed on ground.	1
36	Tarnol (Additional Land)	Khasra No. 1552/683, Khewat No. 249 ( 1980-81) etc. Moza Sariay Kharboza, G.T. Road, Islamabad	-	Not in Possession of PTCL	The site delisted by PC because the land owned by private party	2
37	Chakra (Chowker) Telephone Exchange	Khasra No. 1499-1502, Khewat No. 97-98, 115, Khatoni No. 171, 196 etc. Moza Chowker, Rawalpindi.	-	Not in Possession of PTCL	The site delisted by PC because no PTCL land exists there	260,000
38	Sindhri Telephone Exchange	Survey No. 153 etc. Near Police Station, Deh Khani Mangri, Sindhri, Khipro, Sanghar.	Private Name	PTCL	Conditionally Transferred not accepted by PTCL	1

Apart from the above disclosed (38) properties, there are additional properties that are not part of the Financial Statements because they are also not held in the name or control of the Company since legal title to them has not been transferred from the relevant parties/authorities to the Company. Some of these additional properties were also listed in the SRO 430(1)/2004 dated 7th June 2004 (the SRO) to be transferred to the Company free from any charge, burden, hypothecation or encumbrances and no stamp duty or transfer charges shall be payable under any law in relation to the transfer or vesting of these properties to the Company. These properties are under discussion between the Government of Pakistan and the Ultimate Parent Company and upon the conclusion of the matter, appropriate accounting treatment or disclosure will be made in the subsequent Financial Statements, if required.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

NOTES TO AND FORMING PART OF THE

16.4 Disposals of property, plant and equipment:

The assets disposed off during the year with book value exceeding five hundred thousand rupees.

	Cost	Accumulated depreciation	Net book value	Sale proceeds	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser /relationship with Company
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000		
Line and wire	970	442	528	15,000	14,472	Auction	Abdullah Engineering Works, Gujranwala/ No relation with Company
Line and wire	848	321	527	15,000	14,473	Auction	Abdullah Engineering Works, Gujranwala/ No relation with Company
Line and wire	1,268	671	597	11,923	11,326	Auction	Abdullah Engineering Works, Gujranwala/ No relation with Company
Apparatus, plant and equipment	3,552	1,717	1,835	1,835	-	Insurance	EFU General Insurance Co.
Apparatus, plant and equipment	3,647	1,185	2,462	2,492	30	Insurance	EFU General Insurance Co.
Vehicles	6,573	5,314	1,259	1,168	(91)	Company Policy	Mr. Moqeem ul Haq
Vehicles	9,608	7,768	1,840	1,707	(133)	Company Policy	Mr. Nadeem Khan
Vehicles	15,200	7,093	8,107	8,090	(17)	Company Policy	Mr. Sikandar Naqi
Vehicles	21,849	1,457	20,392	20,757	365	Company Policy	Mr. Moqeem ul Haq
	63,515	25,968	37,547	77,972	40,425		

16.5	The depreciation charge for the year has been allocated as follows:	Note	2022 Rs '000	2021 Rs '000
	Cost of services Administrative and general expenses Selling and marketing expenses	30 31 32	15,444,105 217,118 134,219 15,795,442	14,925,809 196,675 122,123 15,244,607
16.6	Capital work in progress Buildings Lines and wires Apparatus, plant and equipment Turnkey projects		494,420 7,465,110 4,626,361 4,802,883 17,388,774	398,320 3,923,223 4,266,016 4,982,676 13,570,235
16.7	Movement during the year  Balance at beginning of the year Additions during the year  Transfers during the year  - operating fixed assets - intangible assets		13,570,235 25,832,145 (21,812,564) (201,042) (22,013,606)	10,941,628 22,876,124 (19,324,343) (923,174)
	Balance at end of the year		17,388,774	(20,247,517) 13,570,235

#### Right of use (ROU) assets

Movement during the year	Note	Lease rental Rs '000	Right of way Rs '000	2022 Rs '000	2021 Rs '000
Balance as at January 01, 2022 Additions for the year		1,392,202 48,979	693,250 167,800	2,085,452 216,779	1,672,711 816,587
Depreciation for the year	30	(372,418)	(152, 107)	(524,525)	(403,846)
Balance as at Decembner 31, 2022		1,068,763	708,943	1,777,706	2,085,452



FOR THE YEAR ENDED DECEMBER 31, 2022

18	Intangible assets	Note	Licenses and spectrum Rs '000	Computer software Rs '000	Total Rs '000
	As at December 31, 2020 Cost Accumulated amortization Net book value		4,166,794 (3,375,762) 791,032	2,721,354 (2,054,319) 667,035	6,888,148 (5,430,081) 1,458,067
	Movement during 2021 Opening net book value Additions Amortization charge for the year Net book value	30 18.1	791,032 472,219 (214,982) 1,048,269	667,035 450,955 (300,150) 817,840	1,458,067 923,174 (515,132) 1,866,109
	As at December 31, 2021 Cost Accumulated amortization Net book value		4,639,013 (3,590,744) 1,048,269	3,172,309 (2,354,469) 817,840	7,811,322 (5,945,213) 1,866,109
	Movement during 2022 Opening net book value Additions Amortization charge for the year Net book value	30 18.1	1,048,269 - (214,982) 833,287	817,840 201,042 (406,905) 611,977	1,866,109 201,042 (621,887) 1,445,264
	As at December 31, 2022 Cost Accumulated amortization Net book value		4,639,013 (3,805,726) 833,287	3,373,351 (2,761,374) 611,977	8,012,364 (6,567,100) 1,445,264
	Annual rate of amortization (%)		4 - 10	6.67 - 33	
18.1	Breakup of net book values as at year end is as follows:			2022 Rs '000	2021 Rs '000
	Licenses and spectrum Telecom WLL spectrum WLL and LDI License IPTV	18.2 18.2 18.3 18.4		434,441 313,221 71,442 14,183	453,330 492,220 84,836 17,883
	Computer software			833,287 611,977 1,445,264	1,048,269 817,840 1,866,109

18.2 The Pakistan Telecommunication Authority (PTA) has renewed the license to the Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01, 2021, at an agreed license fee of Rs 472,219 thousand. In June 2005 PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

- PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the licenses.
- 18.4 Pakistan Electronic Media Regulatory Authority (PEMRA) has renewed the IPTV licence effective from its last renewal date i.e. November 02, 2016, at an agreed license fee of Rs 37,000 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 10 years.

	amortized, on a straight line basis, over a period of 10 years.			
19	Long term investments	Note	2022 Rs '000	2021 Rs '000
	Investments in subsidiaries and associate Other investments	19.1 19.2	44,684,857 51,427 44,736,284	30,684,857 51,427 30,736,284
19.	1 Investments in subsidiaries and associate - at cost (unquoted)			
	Wholly owned subsidiaries  Pak Telecom Mobile Limited - Islamabad 3,950,000,000 (December 31, 2021: 2,650,000,000) ordinary shares of Rs 10 each		39,500,000	26,500,000
	U Microfinance Bank Limited - Islamabad 408,571,420 (December 31, 2021: 308,571,420) ordinary shares of Rs 10 each 78,863,428 (December 31, 2021: 78,863,428) Preference shares of Rs 12.68 each		4,083,857	1,000,000
	Troidiction shares of the 12.00 cush		5,083,857	4,083,857
	DVCOM Data (Private) Limited - Karachi 10,000 (December 31, 2021: 10,000) ordinary shares of Rs 100 each Shares held 100% (December 31, 2021: 100%)		1,000	1,000
	Smart Sky (Private) Limited - Islamabad 10,000,000 (December 31, 2021: 10,000,000) ordinary shares of Rs 10 each Shares held 100% (December 31, 2021: 100%)		100,000	100,000
	Associate			
	TF Pipes Limited - Islamabad 1,658,520 (December 31, 2021: 1,658,520) ordinary shares of Rs 10 each Shares held 40% (December 31, 2021: 40%) Less: accumulated impairment loss on investment		23,539 (23,539)	23,539 (23,539)
	2000. documulated impairment loss on invocations		-	-
			44,684,857	30,684,857
19.2	2 Other investments			
	Fair value through other comprehensive income (FVOCI) - unquoted			
	Thuraya Satellite Telecommunication Company - Dubai, UAE 3,670,000 (December 31, 2021: 3,670,000) ordinary shares of AED 1 each		63,900	63,900
	Less: accumulated impairment loss on investment		(32,473)	(32,473)
	Alcatel - Lucent Pakistan Limited - Islamabad 2,000,000 (December 31, 2021: 2,000,000)		31,427	31,427
	ordinary shares of Rs 10 each		20,000!	20,000
			51,427	51,427

FOR THE YEAR ENDED DECEMBER 31, 2022

		Note	2022 Rs '000	2021 Rs '000
20	Long term loans and advances - considered good			
	Loans to PTML - unsecured	20.1	17,250,000	7,500,000
	Loans to Ubank - unsecured	20.1	1,200,000	2,200,000
	Loans to employees - secured		1,434,188	1,649,737
	Imputed interest		(305,238)	(326,883)
			1,128,950	1,322,854
			19,578,950	11,022,854
	Others		179,047	153,624
			19,757,997	11,176,478
	Current portion shown under current assets			
	Loans to Subsidiaries - unsecured	24	(2,000,000)	(1,750,001)
	Loans to employees - secured	24	(325,137)	(349,032)
			(2,325,137)	(2,099,033)
			17,432,860	9,077,445

20.1 These represent various unsecured loans given to PTML and Ubank under subordinated debts agreements, from 2017 to 2022 on following terms:

		PTML				Ubank
	First loan	Second loan	Third loan	Fourth loan	Fifth Ioan	First loan
Disbursement Date	December 04 2017	August 03 2018	December 24 2019	July 20 2022	October 28 2022	December 31 2018
Loan (Rs '000)	5,000,000	1,000,000	1,500,000	4,000,000	7,500,000	2,200,000
Mark-up Rate	Kibor plus 24 basis points	Kibor plus 25 basis points	Kibor plus 60 basis points	Kibor plus 50 basis points	Kibor plus 50 basis points	3 month Kibor plus 200 basis points
Grace Period	4 years	5 years				
Repayment method	Twelve equal quarterly installments	Four equal semi annual installments				
Due date of first installment	March 04 2022	November 04 2022	March 24 2024	October 20 2026	January 28 2027	June 30 2024

Maximum amount of outstanding subsidary loans at any time during the year was Rs. 18,950,000 thosand (December 31, 2021: Rs. 9,700,000 thosand)

20.2 Reconciliation of carrying amounts of loans to executives and other employees:

20.2 Reconciliation of earlying amounts of loans to executives a	ind other employ	, 000.		
	As at January 01,2022	Disbursements	Repayments	As at December 31, 2022
	Rs '000	Rs '000	Rs '000	Rs '000
Executives	149,593	11,604	(90,276)	70,921
Other employees	1,500,144	188,806	(325,683)	1,363,267
	1,649,737	200,410	(415,959)	1,434,188
	As at January 01,2021	Disbursements	Repayments	As at December 31, 2021
	Rs '000	Rs '000	Rs '000	Rs '000
Executives	202,726	38,924	(92,057)	149,593
Other employees	1,368,855	422,944	(291,655)	1,500,144
	1,571,581	461,868	(383,712)	1,649,737

Maximum amount of loan to executives and other employees outstanding at any time during the year:

Executives Other employees

2022 2021 Rs '000 Rs '000 137,431 228,240 1,500,323 1.519.278

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

13 Mr. Mubashir Naseer Ch.

20.3 These loans and advances are for house building and purchase of vehicles and motor cycles. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.

Loans to executive employees include loan balances of key management personnel aggregating Rs 34,174 thousand (December 2021: 63,548 thousand).

List of key management personnel having outstanding balances of loans up till December 31, 2022 are as under:

No.	Name of employees	No.	Name of Employees
1	Mr. Aamer Ejaz	14	Mr. Muhammad Amer Shafique
2	Mr. Aasif Inam	15	Mr. Muhammad Amir Siddiqi
3	Mr. Abdul Basit	16	Mr. Muhammad Basharat Qureshi
4	Mr. Abdullah Hameed	17	Mr. Muhammad Fahim Ur Rehman
5	Mr. Amjad Iqbal	18	Mr. Muhammad Shehzad Yousuf
6	Mr. Arslan Haider	19	Mr. Muhammad Umar Ilyas
7	Mr. Dr Muhammad Shafiq Ur Rehman	20	Ms. Saima Akbar Khattak
8	Ms. Hina Tasleem	21	Mr. Saleem Ullah Baig
9	Mr. Ishtiaq Naveed Gill	22	Mr. Syed Muhammad Imran Ali
10	Mr. Mateen Malik	23	Mr. Syed Muhammad Shoaib
11	Mr. Mian Omer Shah	24	Mr. Wajeeh Anwer
12	Mr. Mohammad Nadeem Khan	25	Mr. Zain Ul Abideen

The maximum aggregate amount of loans to key management personnel outstanding at any time during the year was Rs 58,541 thousand (December 31,2021: Rs. 84,468 thousand ).

21	Contract cost		2022	2021
		Note	2022 Rs '000	2021 Rs '000
	Cost to obtain a contract		642,678	480.946
	Cost to fulfil a contract		1,936,535	1,842,633
		21.1	2,579,213	2,323,579
	Current maturity of contract costs		(1,934,409)	(1,742,684)
			644,804	580,895
21 1	1 Movement during the year			
۷١.	1 Woverhell during the year			
	Balance at the beginning of the year		2,323,579	2,300,758
	Capitalization during the year		3,989,450	3,686,946
			6,313,029	5,987,704
	Amortization during the year	30	(3,733,816)	(3,664,125)
	Balance at end of the year		2,579,213	2,323,579
22	Stores and spares			
	Stores and spares		8,471,386	6,633,205
	Provision for obsolescence	22.1	(834,799)	(1,058,165
			7,636,587	5,575,040
22.1	1 Provision for obsolescence			
	Balance at beginning of the year		1,058,165	1,235,872
	Reversal during the year	22.2	(223,366)	(177,707)
_	Balance at end of the year		834,799	1,058,165

<sup>22.2</sup> The company has reversed Rs. 223,366 thousand of the inventory provided for in the previous years and these have been disposed off / consumed during the year.



23	Trade debts and contract assets - unsecured					
				Note	2022	2021
				Note	Rs '000	Rs '000
	Trade debts				33,944,416	23,452,694
	Contract asset				5,349,060	4,484,029
	B				39,293,476	27,936,723
	Domestic					
	Considered good			23.1	11,816,749	10,977,112
	Considered doubtful			20.1	8,039,691	6,953,517
					19,856,440	17,930,629
	International				-,,	, , -
	Considered good			23.2	27,476,728	16,959,611
	Considered doubtful				57,475	57,475
					27,534,203	17,017,086
					47,390,643	34,947,715
	Evaported gradit loss on trade debts and as	entraat aaaata		23.3	(9.007.166)	(7.010.000)
	Excpected credit loss on trade debts and co	illiaci asseis		20.0	(8,097,166)	(7,010,992)
				23.4	39,293,477	27,936,723
23.1	These include amounts due from the followin	g related parties:				
		Maximum	Up to	More than 6	2022	2021
		aggregate amount	6 months	months	Rs '000	Rs '000
	Pak Telecom Mobile Limited U Microfinance Bank Limited GoP related entities	Rs '000	Rs '000	Rs '000	.500.5	
		974,849 4,324	3,083	- 1,241	152,645 4,324	486,506
		3,163,535	1,184,682	1,978,853	3,163,535	1,157 3,039,371
	dor rolated entitles	3,167,859	1,187,765	1,980,094	3,167,859	1,963,481
			.,,		3,101,000	
23.2	These include amounts due from the following	related parties:				
		Maximum	Up to	More than 6	2022	2021
		aggregate amount	6 months	months	Rs '000	Rs '000
	Emirates Telecommunication	Rs '000	Rs '000	Rs '000		
	Corporation	25,306,481	3,399,849	21,906,632	25,306,481	15,155,221
	Etisalat - Afghanistan	500,441	8,287	492,154	500,441	101,883
	Etihad Etisalat Company	54,803	-	-	-	54,803
	GoP related entities	<u>205,219</u> 26,012,141	205,219 3,613,355	22,398,786	205,219 26,012,141	<u>105,594</u> 15,417,501
			0,010,000		20,012,141	10,417,001
					2022	2021
					Rs '000	Rs '000
23.3	Expected credit loss on trade debts and contra	act assets				
	Balance at beginning of the year				7,010,992	7,631,181
	Expected credit loss on trade debts and contra	act assets			1,707,110	1,469,679
	Recognised due to change in accounting police				1,297,322	-
	Recovery of Defence Saving Certificates				4,120 3,008,552	1,420 1,471,099
	Write off against expected credit loss on trade	dehts and contract	t assets		10,019,544 (1,922,378)	9,102,280 (2,091,288)
	Balance at end of the year		. 400010		8,097,166	7,010,992
	Data 100 at ond or the your				0,007,100	7,010,002
23.4	These amounts are interest free and are accrue	ed in the normal co	urse of busin	ess.		

<sup>23.4</sup> These amounts are interest free and are accrued in the normal course of business.



FOR THE YEAR ENDED DECEMBER 31, 2022

24	Loans and advances - considered good	Note	2022 Rs '000	2021 Rs '000
	Current portion of long term loans to employees Current portion of long term loans to subsidiaries Advances to suppliers and contractors	20 20 24.1	325,137 2,000,000 5,766,846 8,091,983	349,032 1,750,001 2,832,444 4,931,477

24.1 These include Rs 26,774 thousand (December 31, 2021: Rs 26,774 thousand) to TF Pipes Limited, a related party.

25	Income tax recoverable	Note	2022 Rs '000	2021 Rs '000	
	Balance at beginning of the year Current tax charge for the year - profit or loss Tax (charge) /credit on re-measurement gains- OCI Tax paid during the year		8,901,729 (5,030,491) (106,734) 1,922,604 5,687,108	12,023,588 (5,519,447) 502,653 1,894,935 8,901,729	
	Tax receivable on behalf of subsidiaries under group taxation Balance at end of the year	12.4	15,451,262 21,138,370	9,646,276 18,548,005	

#### 26 Receivable from the Government of Pakistan (GoP)

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Company's employees during the year ended June 30, 2008.

Prepayments and other receivables		2022	2021	
Prepayments	Note	Rs '000	Rs '000	
- Pakistan Telecommunication Authority - related party		26,903	24,313	
- Others		106,554	90,713	
		133,457	115,026	-
Other receivables				
Due from related parties	27.1	14,432,768	10,596,718	
Funded pension	8	3,189,002	1,802,337	
Gratuity - funded	8	30,261	-	
Federal Excise Duty (FED)	27.2	2,816,935	2,816,935	
Others	27.7	1,087,008	1,096,072	
		21,689,431	16,427,088	
	- Pakistan Telecommunication Authority - related party - Others  Other receivables Due from related parties Funded pension Gratuity - funded Federal Excise Duty (FED)	Prepayments - Pakistan Telecommunication Authority - related party - Others  Other receivables Due from related parties Funded pension Gratuity - funded Federal Excise Duty (FED)  Note  Note  1 1 27.1 8 27.1 8 8 27.1 27.2	Prepayments - Pakistan Telecommunication Authority - related party - Others - Pakistan Telecommunication Authority - related party - Others - Other receivables - Other receivables - Other related parties - Other related parties - Other related parties - Other related parties - Other - Ot	Prepayments

	Note	Maximum aggregate amo Rs '000	Up to ount 6 months Rs '000	More than 6 months Rs '000	2022 Rs '000	2021 Rs '000
27.1 Pak Telecom Mobile Limited		10,597,121	3,069,242	7,290,419	10,359,661	6,720,300
DVCOM Data (Pvt) Limited	27.5	3,331,913	-	2,796,913	2,796,913	3,305,309
Emirates Telecommunication		74 005		74 005	74 005	74 005
Corporation		71,305	-	71,305	71,305	71,305
Interest on subordinated loan to PTML		420,764	345,028	75,736	420,764	70,462
Interest on subordinated loan to Ubank		201,580	131,929	52,562	184,491	785
Pakistan Telecommunication Employees Trust		15,366	12,409	2,957	15,366	1,300
U Microfinance Bank Limited	27.6	582,637	68,880	513,757	582,637	426,757
Smart Sky (Pvt) Limited		1,631	1,031	600	1,631	500
		15,222,317	3,628,519	10,804,249	14,432,768	10,596,718





FOR THE YEAR ENDED DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
27.2 Federal Excise Duty Provision for doubtful amount		3,283,111 (466,176)	3,283,111 (466,176)
	27.3	2,816,935	2,816,935

- 27.3 This represents payments under protest on account of FED on interconnect charges. The Honourable Supreme Court has decided the case in favor of PTCL.
- 27.4 This amount includes TSA fee receivable from PTML Rs 7,943,096 thousand ( December 31, 2021: Rs 5,882,463 thousand).
- 27.5 This amount is net off provision for impairment of Rs. 535,000 thousand (December 31, 2021: Nil).
- 27.6 This includes receivable from U Bank of Rs. 575,948 thousand (December 31, 2021: Rs 424,451 thousand) on account of group taxation.
- 27.7 This amount is net off provision for impairment of Rs. 185,239 thousand (December 31, 2021: 185,239 thousand).

28	Cash and bank balances	Note	2022 Rs '000	2021 Rs '000
	Cash in hand Balances with banks:		367,188	71,671
	Deposit accounts - local currency	28.1	877,538	1,280,946
	Current accounts Local currency Foreign currency- USD 15,242 thousand (December 31, 2021: USD 5,291 thousand)		988,975 3,451,254 4,440,229	269,498 934,039 1,203,537
		28.2	5,684,955	2,556,154

- 28.1 The balances in deposit accounts, carry mark-up ranging between 8.25% and 14.50% (December 31, 2021: 5% and 10%) per annum. These deposit accounts include Rs 580,797 thousand (December 31, 2021: Rs. 209,678 thousand ) with U Microfinance Bank Limited - a related party. The maximum aggregate amount outstanding at any time during the year amounts to Rs 580.797 thousand.
- 28.2 Bank balance includes Rs. 862 thousand (December 31, 2021: Rs. 1,924 thousand) carrying profit at the rate of 7% (December 31, 2021: 4.00%) per annum from Shariah arrangements.

	Note	2022 Rs '000	2021 Rs '000
29 Revenue			
Broadband and IPTV Voice services Wireless data Revenue from retail customers		35,268,813 9,016,356 2,118,514 46,403,683	31,468,960 9,942,808 2,524,310 43,936,078
Corporate and wholesale International		28,316,010 8,724,305	24,879,554 8,037,458
Total revenue	29.1	83,443,998	76,853,090

29.1 Revenue is stated net of trade discount amounting to Rs 53,405 thousand (December 31, 2021 Rs 69,532 thousand) and Federal Excise Duty and sales tax amounting to Rs 13,387,459 thousand (December 31, 2021: Rs 11,900,970 thousand). International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan. Revenue amounting to Rs. 1,080,722 thousand (2021: Rs. 1,021,633 thousand) has been recognized during the year from opening contract liability.



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

30	Cost of services	Note	2022 Rs '000	2021 Rs '000
	Staff cost	30.1	14,547,380	14,201,543
	Outsourced staff cost		2,039,100	1,718,325
	Interconnect costs		1,529,220	1,974,476
	Foreign operators costs and satellite charges		6,455,027	6,442,689
	Fuel and power		8,020,102	5,414,087
	Cost of devices sold		1,581,459	1,159,617
	Amortization of contract costs	21.1	3,733,816	3,664,125
	Rent, rates and taxes		1,839,089	1,763,917
	Repairs and maintenance and IT cost		5,916,154	5,579,802
	Annual license fee and regulatory charges	30.2	2,084,763	1,744,046
	Security service charges		720,095	723,843
	Depreciation on property, plant and equipment	16.5	15,444,105	14,925,809
	Depreciation on ROU assets	17	524,525	403,846
	Amortization and impairment of intangible assets	18	621,886	515,132
	Other expenses		154,594	89,086
			65,211,315	60,320,343

- 30.1 This includes Rs 3,060,476 thousand (December 31, 2021: Rs 3,009,425 thousand) in respect of employees retirement
- 30.2 This represents the Company's contribution to the National Information Communication Technology Research and Development Fund (National ICT R&D Fund), Universal Service Fund (USF), annual license fee and other regulatory charges, in accordance with the terms and conditions of it's license to provide telecommunication services.

31	Administrative and general expenses		2022 Rs '000	2021 Rs '000
	Staff cost Outsourced staff cost Fuel and power Rates and taxes Repairs and maintenance cost Gas and water Travelling and conveyance Technical services assistance fee Legal and professional charges Billing and printing expenses Depreciation on property, plant and equipment Other expenses	31.1 31.2 31.3 16.5	2,478,585 48,743 414,465 239,388 263,903 102,568 117,446 2,949,999 417,797 383,232 217,118 190,513 7,823,757	2,419,659 41,076 284,394 198,749 280,317 105,060 76,761 2,896,345 309,753 372,784 196,675 201,263 7,382,836

- 31.1 This includes Rs 521,444 thousand (December 31, 2021: Rs 512,746 thousand) in respect of employees retirement
- 31.2 This represents the Company's share of the amount payable to Etisalat UAE, a related party, under an agreement for technical services, at the rate of 3.5%, of the PTCL Group's consolidated revenue.

31.3	This includes auditors' remuneration	Rs '000	Rs '000
	Statutory audit, including half yearly review Out of pocket expenses Non-audit service	9,300 600	8,400 600 300
	TVOTI dadit oblivioo	9.900	9.300



FOR THE YEAR ENDED DECEMBER 31, 2022

32	Selling and marketing expenses	Note	2022 Rs '000	2021 Rs '000
	Staff cost	32.1	2,040,067	1,991,566
	Outsourced staff cost		620,125	522,572
	Advertisement and publicity	31.2	624,755	583,031
	Sales and distribution charges		402,030	292,702
	Depreciation on property, plant and equipment	16.5	134,219	122,123
			3,821,196	3,511,994

- 32.1 This includes Rs 429,189 thousand (December 31, 2021: Rs 422,029 thousand) in respect of employees retirement benefits.
- 32.2 It includes donation Rs. 39,979 thousand (December 31, 2021: Rs 9,419 thousand). Donations that exceed Rs 1,000 thousand are given to the parties given hereunder:

Name of Donees:	Note	2022 Rs '000	2021 Rs '000
Prime Minister flood relief fund		20,000	-
PTCL Employees flood affectee		10,000	-
Pakistan Red Crescent		2,500	-
Akhuwat Foundation Rashid Khan Trust		2,500	7 000
nasiliu Kilaii Iiusi		35,000	7,000
		33,000	7,000
Other income			
Income from financial assets:			
Return on bank deposits	33.1	144,453	617,647
Late payment surcharge from subscribers		131,570	164,144
Interest on subordinated long term loan to subsidiaries		1,598,568	804,587
Exchange gain Imputed Interest on employee loans		3,219,080 21,645	1,046,456
Dividend income from U Bank		195,286	_
		5,310,602	2,632,834
Income from non financial assets:			
Government grants recognised		1,181,356	1,506,431
Re chargeable projects income		177,419	326,337
Gain on disposal of property, plant and equipment		2,552,347	928,024
Scrap sales Rental income		1,124,766 314,039	137,385 254,962
Horital Hooffio		017,000	204,002

33.1 Income from financial assets include Rs 117 thousand (December 31, 2021: Rs 273 thousand) earned from Shariah arrangements.

	Rs '000	Rs '000
34 Finance and other costs		
Bank and other charges Impairment of receivable from subsidiary - DVCOM Data	1,470,055 535,000	157,798 -
Imputed Interest on employee loans	-	39,064
Interest on lease liabilities	166,678	142,501
	2,171,733	339,363

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

35	Taxation	Note	2022 Rs '000	2021 Rs '000
	Current tax Current year Prior year		5,910,959 (880,468) 5,030,491	5,519,447 - 5,519,447
	Deferred tax Current year Prior year	7.1	(972,354) 400,993 (571,361)	(1,190,892) (1,520,871) (2,711,763)
			4,459,130	2,807,684
35.1	Reconciliation of effective tax rate		2022	2021
	Profit before tax (Rupees in thousand)		13,512,514	9,681,661
			%	%
	Applicable tax rate		33.00	29.00
36	Earnings per share - basic and diluted			
	Profit for the year	Rupees in thousand	9,053,384	6,873,977
	Weighted average number of ordinary shares	Numbers in thousand	51,000,000	51,000,000
	Earnings per share	Rupees	1.78	1.35
07	Non-founded forms of selling			

#### Non-funded finance facilities

The Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 25,232,000 thousand (December 31, 2021: Rs 25,150,000 thousand) and Rs 17,718,000 thousand (December 31, 2021: Rs 15,300,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 12,580,000 thousand (December 31, 2021: Rs 13,840,417 thousand) and Rs 11,558,806 thousand (December 31, 2021: Rs 11,867,256 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Company, amounting to Rs 118,316,667 thousand (December 31, 2021: Rs 39,701,000 thousand).



66,813

5,852,786

143,098

2022

10,803,627



33

Others

FOR THE YEAR ENDED DECEMBER 31, 2022

38	Cash generated from operations	Note	2022 Rs '000	2021 Rs '000
	Profit before tax Adjustments for non-cash charges and other items:		13,512,514	9,681,661
	Adjustifients for flori-cash charges and other items.			
	Depreciation of property, plant and equipment Impairment of property, plant and equipment Amortization and impairment of intangible assets Depreciation of right of use assets Amortization of contract cost Reversal for obsolete stores and spares Impairment loss on trade debts and contract assets Provision for employees retirement benefits Gain on disposal of property, plant and equipment Return on bank deposits Imputed interest on long term loans Imputed interest on lease liabilities Return on subordinated long term loans to subsidiaries Dividend income Unearned revenue realised Release of deferred government grants Exchange gain		15,795,442 59,538 621,887 524,525 3,733,816 (12,297) 1,707,110 4,011,110 (2,552,347) (144,453) (21,645) 166,678 (1,598,568) (195,286) (159,574) (1,181,356) (2,700,050)	15,244,607 147 515,132 403,846 3,664,125 (177,707) 1,469,679 3,944,200 (928,024) (617,647) 39,064 142,501 (804,587) (130,074) (1,506,431) (787,487) 30,153,005
	Effect of cash flows due to working capital changes		31,567,044	30, 153,005
39	Increase in current assets: Stores and spares Trade debts and contract assets Loans and advances Prepayments and other receivables  Increase in current liabilities: Trade and other payables Security deposits Cash generated from operations  Cash and cash equivalents		(2,049,250) (10,900,908) (2,945,121) (3,162,461) (19,057,740) 14,890,378 15,287 27,414,969	(1,796,351) (5,275,476) (1,732,072) (2,554,280) (11,358,179) 11,373,312 6,539 30,174,677
39	Cash and Cash equivalents			
	Cash and bank balances Short term running finance	28 13	5,684,955 (92,582) 5,592,373	2,556,154 - - 2,556,154

#### 39.1 Reconciliation of movement of liabilities to cash flow arising from financing activities.

125 ANNUAL REPORT 2022

	Liabilities			
	Lease liabilities Rs '000	Unpaid / unclaime dividend Rs '000	Long term d loans from banks Rs '000	Total Rs '000
Balance as at January 01, 2021 Addition during the year Changes from financing cash flow Total liability related changes	1,728,811 383,457 (493,175)	210,317 - (503) -	- 22,448,367 (68,386)	1,939,128 383,457 21,954,689 (68,386)
Balance as at December 31, 2022	1,619,093	209,814	22,379,981	24,208,888
Balance as at January 01, 2020 Addition during the year Changes from financing cash flow	1,408,913 959,088 (639,190)	211,511 - (1,194)	- - -	1,620,424 959,088 (640,384)
Balance as at December 31, 2021	1,728,811	210,317		1,939,128

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 40 Remuneration of Directors, Chief Executive Officer and Executives

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and Executives of the Company are as follows:

	Chairman			xecutive ficer	Executive			
						nent personnel	Other e	executives
	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000
Managerial remuneration Honorarium	300	300	87,281 -	23,332	342,764	272,317	853,204	624,645
Retirement benefits Housing Utilities	-	- - -	48,200 6,419	13,663 1,980	31,379 100,243 53,068	34,642 121,444 48,840	74,807 216,086 49,291	71,610 224,891 50,065
Bonus paid	300	300	141,900 19,384	38,975 35,891	527,454	477,243 95,839	1,193,388	971,211
	300	300	161,284	74,866	629,372	573,082	1,386,367	1,119,351
Number of persons	1	1	1	1	36	43	339	273

The Company also provides free medical and limited residential telephone facilities, to all its Executives, including the Chief Executive Officer (CEO). The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Company are provided only with limited telephone facilities; certain executives are also provided with the Company maintained cars. Approximate value of of medical and car facility is Rs.52,551 thousand (December 31, 2021 : Rs. 56,153 thousand).

Aggregate amount charged in the financial statements for the year ended December 31, 2022 as fee to 9 directors including chairman fee (December 31, 2021: 9) is Rs 80,245 thousand (December 31, 2021: Rs 97,412 thousand) for attending Board of Directors and subcommittee meetings.

#### 41 Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 226.43 (December 31, 2021: USD 1 = Rs 176.52), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 226.43 (December 31, 2021: USD 176.52).

#### Employees' provident fund

Investments out of the provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

#### Financial instruments and risk management

#### 43.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

- (a) Market risk
- (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.



FOR THE YEAR ENDED DECEMBER 31, 2022

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED), EURO (EUR) and Chinese Yuan (CNY). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Company's exposure to currency risk is as follows:

USD	2022 Rs '000	2021 Rs '000
Trade and other payables Trade debts Cash and bank balances	(9,201,072) 27,609,057 3,451,254	(7,746,770) 17,208,946 934,039
Net exposure	21,859,239	10,396,215
AED Trade and other payables	(4,351)	(3,392)
EUR Trade and other payables	(5,576)	(2,696)
CNY	(145)	(1,403)
The following significant exchange rates were applied during the year:		
	2022	2021
Rupees per USD Average rate Reporting date rate	204.52 226.43	162.63 176.52
Rupees per AED Average rate Reporting date rate	55.68 61.65	44.28 48.06
Rupees per EUR Average rate Reporting date rate	214.53 241.31	192.18 199.64
Rupees per CNY Average rate Reporting date rate	30.32 32.57	25.24 27.7

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED, EUR and CNY with all other variables held constant, the impact on profit after taxation for the year would have been Rs 775,645 thousand (December 31, 2021: Rs 368,800 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

#### Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is exposed to equity securities price risk, because of the investments held by the Company in money market mutual funds, and classified in the statement of financial position as FVTPL. To manage its price risk arising from investments in mutual funds, the Company diversifies its portfolio.

If redemption price on mutual funds, at the year end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year would have been Rs Nil (December 31, 2021: Rs. Nil ) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial

	2022	2021
Financial assets	Rs '000	Rs '000
Fixed rate instruments:		
Staff loans Bank balances - deposit accounts	1,434,188 877,538	1,649,737 1,280,946
	2,311,726	2,930,683
Variable rate instruments:		
Subordinated long term loan to PTML Subordinated long term loan to Ubank	17,250,000 1,200,000	7,500,000 2,200,000
	18,450,000	9,700,000
Financial liability		
Variable rate instruments:		
Syndicate Term Finance Facility	22,379,981	-
	22,379,981	_

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of the statement of financial position would not affect the total comprehensive income of the

Cash flow sensitivity analysis for variable rate instruments

If interest rates on long-term loans to subsidiaries ( PTML and U-Bank) and syndicate term finance facilty (PTCL) at the year end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year would have been Rs 134,726 thousand (December 31, 2021: Rs 68,870 thousand ) higher / lower, mainly as a result of higher / lower mark-up income on floating rate loans / investments.

#### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

	2022	2021
	Rs '000	Rs '000
Long term loans and advances	17,432,860	9,077,445
Trade debts and contract assets	39,293,476	27,936,723
Loans and advances	2,325,137	2,099,033
Other receivables	15,519,776	11,692,790
Bank balances	5,317,767	2,484,483
	79,889,016	53,290,474

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts, the Company believes that it is not exposed to major concentrations of credit risk, as its exposure is spread over a large number of counter parties and subscribers. The long term loans include a sub-ordinated loan of Rs 17,250,000 thousand (December 31, 2021: Rs 7,500,000 thousand) to the subsidiary-PTML and a loan of Rs 1,200,000 thousand to the subsidiary U-bank (December 31, 2021: 2,200,000). Impairment loss on trade debts and contract assets arising from contract with customers amounts to Rs 1,707,110 thousand (December 31, 2021: Rs 1,469,679 thousand).

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:



FOR THE YEAR ENDED DECEMBER 31, 2022

	Ra	Rating	
	Short term	Long term	Agency
National Bank of Pakistan	A-1+	AAA	PACRA
Bank Alfalah Limited	A-1+	AA+	PACRA
MCB Bank Limited	A-1+	AAA	PACRA
Soneri Bank Limited	A-1+	AA-	PACRA
Habib Metropolitan Bank Limited	A-1+	AA+	PACRA
The Bank of Punjab	A-1+	AA+	PACRA
Habib Bank Limited	A-1+	AAA	VIS
Askari Bank Limited	A-1+	AA+	PACRA
Allied Bank Limited	A-1+	AAA	PACRA
United Bank Limited	A-1+	AAA	VIS
BankIslami Pakistan Limited	A-1	A+	PACRA
Bank Al-Habib Limited	A-1+	AAA	PACRA
Faysal Bank Limited	A-1+	AA	PACRA
Citi Bank, N.A	P-1	Aa3	Moody's
Albaraka Bank (Pakistan) Limited	A-1	A+	VIS
Mobilink Microfinance Bank Limited	A-1	А	PACRA
Dubai Islamic Bank Pakistan Limited	A-1+	AA	VIS
JS Bank Limited	A-1+	AA-	PACRA
Sindh Bank Limited	A-1	A+	VIS
Silk Bank Limited	A-2	A-	VIS
Standard Chartered Bank (Pakistan) Limited	A-1+	AAA	PACRA
Meezan Bank Limited	A-1+	AAA	VIS
The Bank of Khyber	A-1	A+	VIS
First Women Bank Limited	A-2	A-	PACRA
Samba Bank Limited	A-1	AA	VIS
U Microfinance Bank Limited	A-1	A+	VIS
Khushhali Microfinance Bank Limited	A-1	A+	VIS
Telenor Microfinance Bank Limited	A-1	А	VIS
Mutual funds			
HBL Cash Management Fund		AA+(f)	VIS
ABL Cash Management Fund		AA+(f)	VIS
UBL Cash Management Fund		AA+(f)	VIS

Due to the Company's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2022

Car	rying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Syndicate Term Finance Facility	22,448,367	68,386	10,941,324	11,438,657
Security deposits	606,424	606,424	-	-
Short term running finance	92,582	92,582	-	-
Trade and other payables	89,738,143	89,738,143	-	-
Unclaimed dividend	209,814	209,814	-	-
Current portion of long term loans from banks	68,386	68,386	-	-
Lease liabilities	1,619,093	347,459	1,112,147	159,487
	139,076,746	115,425,131	12,053,471	11,598,144

The following are the contractual maturities of financial liabilities as at December 31, 2021:

	Carrying amount	Less than one year	One to five years	More than five years
	Rs '000	Rs '000	Rs '000	Rs '000
Security deposits	591,137	591,137	-	-
Trade and other payables	94,186,029	94,186,029	-	-
Unclaimed dividend	210,317	210,317	-	-
Lease liabilities	1,728,811	419,717	1,090,640	218,454
	96,716,294	95,407,200	1,090,640	218,454

#### 43.2 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in the financial statements, approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

Fair value measurements are categorized into Level 1, 2 and 3 based on the degree to which the inputs to the fair value measurements are observable and significance of the inputs to the fair value measurement in its entirety, which is as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e. derived from prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Details of the Company's assets' fair value hierarchy as at December 31, 2022 are as follows:

		Level 1 Rs. '000	Level 2 Rs. '000	Level 3 Rs. '000	Total Rs. '000
Long term other investments	2022	-	-	51,427	51,427
Long term other investments	2021	-	-	51,427	51,427

There has been no transfers from one level of hierarchy to another level during the year.



FOR THE YEAR ENDED DECEMBER 31, 2022

Measurement of fair value

Valuation techniques and significant unobservable inputs

Туре	Valuation technique	Significant unobservable inputs	Sensitivity of input to fair value
Non listed equity investments Thuraya Satellite Telecommunication Company	Discounted cash flows: The valuation model considers the present value of projected cash flows, discounted using long term discount rate that reflect the risk inherent to the investment in these equity instruments	Long term discount rate 9% (31 December 2021: 10%)	1% (31 December 2021: 1%) increase (decrease) in the discount rate would decrease (increase) the fair value by Rs.434.2 thousand (Rs. 443.08 thousand) (31 December 2021: Rs.2.7 thousand (Rs. 3.29 thousand))
		Future free cash flows	1% (31 December 2021: 1%) increase (decrease) in the future free cash flows would increase (decrease) the fair value by Rs. 1,887.69 thousand (Rs. 1,819.7 thousand) (31 . 1.33 thousand (Rs. 1.28 thousand))
Non listed equity investments Alcatel - Lucent Pakistan Limited	Discounted cash flows: The valuation model considers the present value of projected cash flows, discounted using long term discount rate that reflect the risk inherent to the investment in these equity instruments	Long term discount rate 15.5% (31 December 2021: 10%)	1% (31 December 2021: 1%) increase (decrease) in the discount rate would decrease (increase) the fair value by Rs. 171.01 thousand (Rs. 173.89 thousand) (31 December 2021: Rs. 551.94 thousand (Rs. 675.57 thousand))
		Future free cash flows	1% (31 December 2021: 1%) increase (decrease) in the future free cash flows would increase (decrease) the fair value by Rs. 760.88 thousand (Rs. 736.11 thousand) (31 December 2021: Rs. 238.16 thousand (Rs. 230.11 thousand))



# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

	FVOCI - equity instruments Rs '000	FVTPL - equity instruments Rs '000	Assets at amortised cost Rs '000	Tota Rs '00
3.3 Financial instruments by categories - 2022				
Financial assets as per statement of financial position				
Long term other investments	51,427	-	-	51,42
Long term loans and advances	-	-	17,432,860	17,432,86
Trade debts and contract assets	-	-	39,293,476	39,293,47
Loans and advances	-	-	8,091,983	8,091,98
Receivable from the Government of Pakistan	-	-	2,164,072	2,164,07
Other receivables	-	-	21,689,431	21,689,43
Cash and bank balances	-	-	5,684,955	5,684,95
Financial liabilities as per statement of	A 12 1 1			
financial position	Amortized cost			
Trade and other payables	114,032,080			
Securities deposits	606,424			
Unclaimed dividend	209,814			
Lease liabilities	1,619,093			
	FVOCI - equity	FVTPL - equity	Assets at	Tot
	instruments Rs '000	instruments Rs '000	amortised cost Rs '000	Rs '0
nancial instruments by categories - 2021				
Financial assets as per statement of financial position				
Long term other investments	51,427	-	-	51,42
Long term loans and advances	-	-	9,077,445	9,077,44
Trade debts and contract assets	-	-	27,936,723	27,936,72
Loans and advances	-	-	4,931,477	4,931,47
Receivable from the Government of Pakistan	-	-	2,164,072	2,164,07
Other receivables	-	-	16,427,088	16,427,08
Cash and bank balances	-	-	2,556,154	2,556,15
Financial liabilities as per statement of				
financial position	Amortized cost			
Trade and other payables	94,186,030			
Securities deposits	591,137			
Unclaimed dividend	210,317			
Lease liabilities	1,728,811			

#### 43.4 Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

FOR THE YEAR ENDED DECEMBER 31, 2022

The Company's objectives when managing capital are:

- (i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and does not have any significant borrowings.

#### 44 Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Company. Additionally, the Company's subsidiaries Pak Telecom Mobile Limited, U Microfinance Bank Limited, DVCOM Data (Private) Limited, Smart Sky (Private) Limited, associate T.F. Pipes Limited, Directors, Chief Executive Officer, Key management personnel and employee funds are also related parties of the Company. The remuneration of the Directors, Chief Executive Officer and Executives is given in note 39 to the financial statements. The amounts due from and due to these related parties are disclosed in the respective notes including note 8, 9,12,13,20,23,24,25,26,27 and 28. The Company has also issued a letter of comfort and corporate guarantee in favour of PTML as disclosed in note 15.12. The Company had transactions with the following related parties during the year:

Particulars	shareholding in the Company
Shareholders The Government of Pakistan Etisalat International Pakistan	62.18%
Subsidiaries Pak Telecom Mobile Limited U Microfinance Bank Limited DVCOM Data (Private) Limited Smart Sky (Private) Limited	26%  Not applicable  Not applicable  Not applicable  Not applicable
Associated undertakings Emirates Telecommunication Corporation - Ultimate Parent Company Etisalat - Afghanistan Etisalat - Egypt Etihad Etisalat Company TF Pipes Limited Telecom Foundation	Not applicable Not applicable Not applicable Not applicable Not applicable Not applicable
Employees retirement benefits plans Pakistan Telecommunication Employees Trust Pakistan Telecommunication Company Limited General Provident Fund Trust Pakistan Telecommunication Company Limited Employees Gratuity Fund	Not applicable Not applicable Not applicable
Other related parties Pakistan Telecommunication Authority Universal Service Fund National ICT R&D Fund Pakistan Electronic Media Regulatory Authority	Not applicable Not applicable Not applicable Not applicable



Aggregate % of

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Chief Executive, directors and key management personnel

The Company also has transactions with Chief Executive Officer, directors and other key management personnel transactions with whom are disclosed in note 20 and 40 to these financial statements.

Following particulars relate to holding and associated companies incorporated outside Pakistan with whom the Company had entered into transactions during the year:

	Names	Country of inc	corporation	Basis of ass	sociation	
	Holding Company Etisalat International Pakistan - Associated Companies Emirates Telecommunication Corporation Etisalat - Afghanistan Etisalat - Egypt Etihad Etisalat Company (Mobily)	United Arab E United Arab E Afghanistan Egypt Kingdom of S	Emirates	Associate o	mpany f the Holding ( f the Holding ( f the Holding ( f the Holding (	Company Company
	Details of transactions with related parties				2022 Rs '000	2021 Rs '000
	Shareholders Technical services assistance fee				2,949,999	2,896,345
	Subsidiaries Sale of goods and services Purchase of goods and services Mark up on long term loans Dividend income				5,670,912 5,015,927 1,598,569 195,000	5,159,621 3,507,847 804,587
	Associated undertakings Sale of goods and services Purchase of goods and services				6,363,481 691,672	4,511,518 406,746
	Contribution to: Pakistan Telecommunication Employees Trust PTCL Employees Gratuity Fund				822,813 308,994	807,959 293,141
	Charge under license obligations				2,084,764	1,744,046
45	Offsetting of financial assets and liabilities	Gross amounts subject to offsetting	Offset	Net amount	Amount not in scope of offsetting	Net as per statement of financial position
		Rs. 000	Rs. 000	Rs. 000	Rs. 000	Rs. 000
Asa	at December 31, 2022 Trade debts Trade creditors	31,324,154 (7,011,267)	(6,079,952) 6,079,952	25,244,202 (931,315)	14,049,274 17,029,800	39,293,476 17,961,115
As	at December 31, 2021 Trade debts Trade creditors	21,820,678 (6,853,324)	(6,444,128) 6,444,128	15,376,550 (409,196)	12,560,173 13,904,494	27,936,723 13,495,298



FOR THE YEAR ENDED DECEMBER 31, 2022

#### 46 Number of employees

Total number of persons employed at end of the year Average number of employees during the year

2022	2021
(Number)	(Number)
15,392	16,106
15,590	16,118

#### 47 Date of authorization for issue

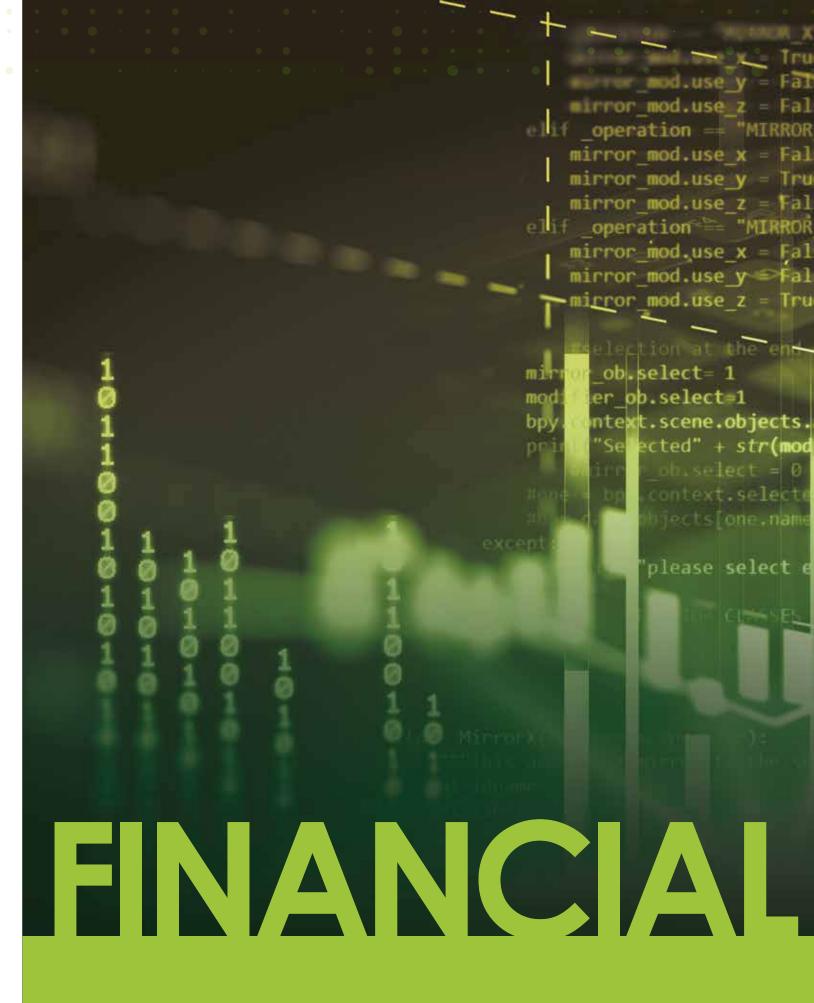
47.1 These financial statements were authorized for issue by the Board of Directors of the Company on February 15, 2023.











Consolidated Financial Statements

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed consolidated financial statements of Pakistan Telecommunication Company Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2022, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note 19.9 to the consolidated financial statements, which describes that the matters relating to certain employees' rights under the PTCL pension scheme are pending with various courts. The ultimate outcome of these matters cannot presently be determined and, accordingly, no provision for any effects on the Group that may result has been made in the consolidated financial statements. Our opinion is not modified in respect of this matter.

# INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Sr No.	Key audit matters	How the matter was addressed in our audit			
1.	Revenue from Telecommunication and Banking services  Refer notes 5.28 (a) and 35 to the consolidated financial statements.  The Group has reported revenue amounting to Rs. 151,643 million mainly from telecommunication and banking services for the year ended December 31, 2022.  The Group mainly provides telecommunication and banking services and there is an inherent risk around the accuracy of revenue recorded by the IT billing systems given the complexity of the systems and the significance of volumes of data processed by the systems, Further interest income from Banking services is also largely dependant upon underlying systems due to volume of data.  We identified recognition of revenue as a key audit matter because revenue is one of the key performance indicator of the Group and gives rise to an inherent risk that revenue could be subject to misstatement to meet expectations or targets.	<ul> <li>Our audit procedures to assess the recognition of revenue, amongst others, included the following:</li> <li>Obtaining an understanding of the process relating to recognition of revenue and testing the design, implementation and operating effectiveness of key internal controls over recording of revenue including involving our internal specialists to test key automated application and general information technology controls;</li> <li>Test the completeness and accuracy of relevant revenue reports generated from the billing systems and reconciling those with the financial statements of each component.</li> <li>Comparing a sample of transactions comprising of various revenue streams recorded during the year with relevant underlying supporting documents and cash receipts;</li> <li>Performing recalculation of banking income on sample basis and tracing the transactions recorded in the books of account to underlying supporting documents and ensured income has been recorded in relevant year;</li> <li>Assessing the appropriateness of accounting policies for revenue recognition for compliance with applicable financial reporting framework including application to amounts recognised during the year;</li> <li>Inspecting manual journal entries relating to revenue recognised during the year and the corresponding underlying documentation for those journal entries which were considered to be material or met certain specified risk-based criteria; and</li> <li>Considering the appropriateness of disclosures in the consolidated financial statements.</li> </ul>			
2.	Income tax recoverable	Our audit procedures in relation to the matter included:			
	Refer notes 5.33 and 30 to the consolidated financial statements.  As at December 31, 2022, income tax recoverable is stated at Rs. 28,737 million.	<ul> <li>Assessing the reasonableness of the management assessment in respect of recoverability of income tax refundable thorough our tax specialist;</li> <li>Reviewing the status of significant pending tax matters, including the Group's assessment of the potential liabilities;</li> </ul>			





To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

Sr. No.	Key audit matters	How the matter was addressed in our audit			
3.	The Group has a significant amount of income tax refundable arising mainly from payments of income tax in excess of income tax liabilities and a number of tax assessments are pending at different appellate forums.  Because of the significance of the amount and inherent uncertainties associated, this requires special audit consideration.  Acquisition of property, plant and equipment Refer notes 5.17 (a) and 20 to the consolidated financial statements.	<ul> <li>Comparing refund applications filed for refund of tax relating to the preceding years with the amounts recorded in the consolidated financial statements;</li> <li>Inspecting correspondence with tax authorities to identify any pending taxation matters relating to the years to which the refund relates; and</li> <li>Assessing adequacy of disclosures in the financial statements.</li> <li>Our audit procedures in relation to the matter, amongst others, included the following:</li> <li>Assessing the design, implementation and operating</li> </ul>			
	The Group has recorded additions to property, plant and equipment amounting to Rs. 52,899 million during the current year.  The Group continues to incur capital expenditure in connection with the expansion of its network coverage and improvements to network quality.  The initial recognition and classification of property, plant and equipment, and certain elements of expenditure as either assets or expenses involves subjective judgments or uncertainties.	<ul> <li>Assessing the design, implementation and operating effectiveness of key internal controls over capitalisation of property, plant and equipment including transfers from capital work in progress to operating fixed assets;</li> <li>Comparing, on sample basis, costs capitalised during the year with underlying supporting documentation;</li> <li>Assessing the nature of cost incurred meet the criteria for capitalisation under accounting framework;</li> <li>Comparing, on sample basis, the cost of completed projects from capital work in progress to operating fixed assets with supporting documentation including completion certificates, where relevant, and comparing the date of capitalisation with supporting documentation;</li> <li>Tested the completeness and accuracy of fixed asset register and inspected its reconciliation with general ledger balance; and</li> <li>Scanned repair and maintenance ledger to identify any items that may meet he capitalization criteria.</li> </ul>			
4.	First time adoption of IFRS 9 "Financial Instruments" for U Microfinance Bank Limited (UBANK)  Refer note 5 to the consolidated financial statements.  The Group has adopted IFRS 9 "Financial Instruments" with effect from 1 January 2022 for the figures related to UBANK used for preparation of the Consolidated financial statements of the Group. The application of IFRS 9 supersedes the requirement of prudential regulations for microfinance banks.	<ul> <li>Our audit procedures to assess the recognition of revenue, amongst others, included the following:</li> <li>Evaluating the management assessment for identifying the financial statements line item impacted due to first time adoption of IFRS 9 "Financial Instruments";</li> <li>Evaluating the classification of financial assets and financial liabilities determined by the management due to first time adoption of IFRS 9 "Financial Instrument" is consistent with the requirements of IFRS 9;</li> <li>Testing of completeness and accuracy of the underlying data used by the management to determine the impact of first-time adoption of IFRS 9 "Financial Instruments"</li> </ul>			

# INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

Sr No.	Key audit matters	How the matter was addressed in our audit
	We identified this as a key audit matter due to the judgments and estimates involved in initial application of IFRS 9 "Financial Instruments	<ul> <li>Testing of key assumptions and judgments used by the management to calculate the expected credit loss; and</li> <li>Involved our specialist to review the methodology used in model to determine expected credit loss; and</li> <li>Accessed the appropriateness of transitional adjustments and for the year accounting impact</li> </ul>
5.	Impairment of non-current assets of Pak Telecom Mobile Limited (PTML), a component of the Group  Refer to note 5.18 to the consolidated financial statements.  As at December 31, 202, carrying amounts of property and equipment, intangible assets and right of use amounts to Rs. 230,063 million, Rs. 64,167 and Rs. 16,468 million respectively out of which Rs. 96,398 million, Rs. 61,449 million and Rs. 12,363 million relates to property and equipment, intangible assets and right of use (referred to as cash generating unit or "CGU") of Pak Telecom Mobile Limited (PTML), a component of the Group.  In view of identified indicators for impairment of this CGU, management has carried out an assessment of recoverable amount of this CGU and concluded that no impairment is required to be recognised in the consolidated financial statements.  We identified the impairment of CGU as a key audit matter because it involves significant management's judgment, subjective assumptions and estimates in determining the recoverable amount of CGU.	<ul> <li>Our audit procedures, amongst others, included the following:</li> <li>Evaluated the design, implementation and operating effectiveness of internal controls over impairment assessment of non-current assets of Pak Telecom Mobile Limited (PTML), a component of the Group;</li> <li>Evaluated management's identification of components of CGU;</li> <li>Compared data in the discounted cash flow forecasts including forecast revenue, forecast operating expenses and forecast capital expenditure is consistent with the financial projection prepared by management;</li> <li>Challenged management's assumptions and obtain supporting evidence for the short-term growth rates and long-term steady growth rate to arrive at terminal value used in cash flow model;</li> <li>Involved our valuation specialist to assist us in evaluating management's impairment assessment methodology and calculations contained within the discounted cash flow forecasts including the appropriateness of the discount rate applied with reference to the applicable reporting framework;</li> </ul>
6.	Existence of loan and advances of for U Microfinance Bank Limited (UBANK)  Please refer to note 28 of the consolidated financial statements.  As at 31 December 2022, the carrying amount of loans and advances for UBank amounted to Rs. 59,284 million  We have identified existence of loans and advances as a key audit matter because of the significant and large volume of advances these require constant monitoring. Given the large volume of advances, there is a risk that advances do not exist	<ul> <li>Our audit procedures, amongst others, included the following:         <ul> <li>Obtaining an understanding of the process relating to disbursement of advances and testing the design, implementation and operating effectiveness of key internal controls over disbursement of advances;</li> </ul> </li> <li>Testing the sample selected by tracing the disbursed loan from the underlying supporting documents including approved application and repayment history of the borrower;</li> <li>Assessing the appropriateness of accounting policies for advances for compliance with applicable financial reporting framework; and</li> <li>Considering the appropriateness of disclosures in the financial statements</li> </ul>

financial statements.





To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. Other information comprises the information included in the annual report for the year ended December 31,2022 but does not include the consolidated financial statements and our auditors' report there-

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

# INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Telecommunication Company Limited FOR THE YEAR ENDED DECEMBER 31, 2022

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Atif Zamurrad Malik.

lims I les KPMG Taseer Hadi & Co.

**Chartered Accountants** 

Islamabad Date: April 7, 2023

UDIN: AR202210111JNfS0Hz6K





# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Equity and liabilities			
Equity Share capital and reserves			
Share capital	6	51,000,000	51,000,000
Revenue reserves General reserve Accumulated (loss) / profit		27,497,072 (2,672,095) 24,824,977	27,497,072 9,107,014 36,604,086
Statutory and other reserves Unrealized loss on investments measured at fair value through OCI		1,351,802 (2,015)	789,313 (288,630)
Liabilities		77,174,764	88,104,769
Non-current liabilities			
Long term loans from banks Subordinated debt Deposits from banking customers Lease liabilities Deferred income tax Employees retirement benefits Deferred government grants Advances from customers License fee payable Long term vendor liability  Current liabilities	7 8 9 10 11 12 13	78,260,607 448,980 1,273,020 13,442,256 - 29,360,928 29,362,359 1,899,388 13,604,960 43,919,757 211,572,255	52,242,044 449,100 1,323,709 14,879,122 2,499,975 27,097,185 20,377,148 1,651,860 21,006,989 35,600,437 177,127,569
Trade and other payables Deposits from banking customers Interest accrued Short term running finance Current portion of:	16 9 17	122,541,819 90,910,070 1,916,674 40,799,207	103,983,955 53,432,764 1,033,404 8,227,208
Long term loans from banks Repo borrowing Subordinated debt Lease liabilities Long term vendor liability License fee payable Security deposits Unpaid / unclaimed dividend	7 7 8 10 15 14	46,637,709 29,537,082 120 4,476,012 15,915,561 164,459 1,531,698 209,814	11,162,076 17,472,353 149,820 3,377,198 10,386,943 4,809,781 1,364,880 210,317
Tabel a suite con al line little		354,640,225	215,610,699
Total equity and liabilities  Contingencies and commitments	19	643,387,244	480,843,037

Contingencies and commitments

The annexed notes 1 to 53 are an integral part of these consolidated financial statements.









# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Assets			
Non-current assets			
Property, plant and equipment Right of use assets Intangible assets	20 21 22	230,063,134 16,468,843 64,167,468	204,872,579 17,154,073 71,171,339
		310,699,445	293,197,991
Long term investments Long term loans and advances Long term loans to banking customers Deferred income tax Contract costs	23 24 28 11 25	51,427 982,860 12,705,350 7,901,476 762,364 333,102,922	51,427 1,127,445 8,212,253 - 697,273 303,286,389
Current assets			
Stock in trade, stores and spares Trade debts and contract assets Loans to banking customers Loans and advances Contract costs Income tax recoverable Receivable from the Government of Pakistan Deposits, prepayments and other receivables Short term investments Cash and bank balances	26 27 28 29 25 30 31 32 33 34	8,618,963 41,375,661 46,578,644 6,278,658 3,138,112 28,736,568 2,164,072 12,948,042 143,912,508 16,533,094 310,284,322	5,947,168 29,190,559 26,163,476 3,356,292 2,879,400 27,404,527 2,164,072 19,667,039 46,564,520 14,219,595 177,556,648
Total assets		643,387,244	480,843,037









# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Revenue	35	151,643,728	137,625,446
Cost of services	36	(120,168,406)	(103,095,709)
Gross profit		31,475,322	34,529,737
Administrative and general expenses	37	(20,429,217)	(18,237,317)
Selling and marketing expenses	38	(8,561,663)	(8,147,223)
Impairment loss on trade debts and contract assets	39	(848,067)	(3,062,239)
		(29,838,947)	(29,446,779)
Operating profit		1,636,375	5,082,958
Other income	40	15,646,821	9,800,268
Finance costs and other expenses	41	(29,704,862)	(11,496,193)
(Loss) / profit before tax		(12,421,666)	3,387,033
Income tax	42	4,633,084	(811,768)
(Loss) / profit after tax		(7,788,582)	2,575,265

The annexed notes 1 to 53 are an integral part of these consolidated financial statements.









# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2022

- , -		
	2022 Rs '000	2021 Rs '000
(Loss) / Profit for the year	(7,788,582)	2,575,265
Other comprehensive income for the year Items that will not be subsequently reclassified to consolidated statement of profit or loss:		
Remeasurement gain / (loss) on employees retirement benefits Tax effect	273,949 (90,403) 183,546	(1,679,946) 505,319 (1,174,627)
Items that may be subsequently reclassified to consolidated statement of profit or loss:	100,040	(1,174,027)
Gain / (loss) on equity instruments arising during the year Tax effect	9,243 (3,050)	(340,246) 50,987
Unrealized gain / (loss) on equity instrument - net of tax	6,193 189,739	(289,259) (1,463,886)
Impact of reversal of deficit on revaluation of investments held at fair value through other comprehensive income due to change in classification	280,422	-
Total comprehensive income for the year - (loss)	(7,318,421)	1,111,379

The annexed notes 1 to 53 are an integral part of these consolidated financial statements.









# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

	Note	2022 Rs '000	2021 Rs '000
Cash flows from operating activities			
Cash generated from operations Employees retirement benefits paid Deposits from banking customers Advances from customers Payment made to Pakistan Telecommunication	44	25,220,671 (2,180,867) 37,426,617 407,102 (822,813)	46,119,911 (1,977,627) 9,123,157 282,765 (807,959)
Employees Trust (PTET) Income tax paid		(5,525,659)	(6,416,185)
Net cash inflows from operating activities		54,525,051	46,324,062
Cash flows from investing activities			
Capital expenditure Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Additions to contract costs Long term loans and advances Short term investments Return on long term loans and short term investments Government grants received		(54,032,161) (537,008) 2,745,271 (5,927,710) 122,940 (97,347,988) 6,865,965 11,511,935	(38,577,781) (24,532,449) 1,098,817 (5,497,691) (118,382) (22,040,021) 2,351,551 5,172,718
Net cash outflows from investing activities		(136,598,756)	(82,143,238)
Cash flows from financing activities			
Loans from banks - net Subordinated debt Finance cost paid License fee - repayments Vendor liability Lease liabilities - repayments Dividend paid		73,558,925 (149,820) (17,406,918) (12,047,351) 13,847,938 (5,987,066) (503)	37,111,398 (240) (7,669,892) - 5,760,458 (5,413,484) (1,194)
Net cash inflows from financing activities		51,815,205	29,787,046
Net decrease in cash and cash equivalents		(30,258,500)	(6,032,130)
Cash and cash equivalents at beginning of the year		5,992,387	12,024,517
Cash and cash equivalents at end of the year	44.2	(24,266,113)	5,992,387

The annexed notes 1 to 53 are an integral part of these consolidated financial statements.









# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2022

	Issued, sub paid-up	scribed and capital	Revenue Reserves		_	Unrealized loss on investments	
	Class "A"	Class "B"	General reserve	Unappropriated profit	Statutory and other reserves	measured at fair value through OCI	Total
			(110	apees iii 000) ——			
Balance as at December 31, 2020	37,740,000	13,260,000	27,497,072	7,984,136	511,553	629	86,993,390
Total comprehensive income for the year Profit for the year Other comprehensive income - net of tax				2,575,265 (1,174,627) 1,400,638		(289,259) (289,259)	2,575,265 (1,463,886) 1,111,379
Others Transfer to statutory and other reserves	-	-	-	(277,760)	277,760	-	-
Balance as at December 31, 2021	37,740,000	13,260,000	27,497,072	9,107,014	789,313	(288,630)	88,104,769
Adjustment on initial application of IFRS 9 - PTCL Adjustment on initial application of	-	-	-	(869,206)	-	-	(869,206)
IFRS 9 - U Bank	-	-	-	(2,742,378)	-	-	(2,742,378)
Adjusted balance as at January 01, 2022	37,740,000	13,260,000	27,497,072	5,495,430	789,313	(288,630)	84,493,185
Total comprehensive income for the year Loss for the year Other comprehensive income - net of tax			-	(7,788,582) 183,546 (7,605,036)		286,615 286,615	(7,788,582) 470,161 (7,318,421)
Others						,	,
Transfer to statutory and other reserves	-	-	-	(562,489)	562,489	-	-
Balance as at December 31, 2022	37,740,000	13,260,000	27,497,072	(2,672,095)	1,351,802	(2,015)	77,174,764

The annexed notes 1 to 53 are an integral part of these consolidated financial statements.









FOR THE YEAR ENDED DECEMBER 31, 2022

#### Legal status and nature of business

#### 1.1 Constitution and ownership

The consolidated financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries (the Group) comprise of the financial statements of:

#### Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Head Office Room No. 17, Ground Floor (Margalla Side), Ufone Tower, Plot No 55-C, Main Jinnah Avenue, Blue Area, Sector F-7/1 Islamabad.

The Holding Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Holding Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

#### Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of the Holding Company. The registered office of PTML is situated at Ufone Tower, Plot No 55-C, Jinnah Avenue, Blue Area, Islamabad.

#### U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012. U Bank's principal business is to assist in simulating progress, prosperity and social peace in society through creation of income generating opportunities for the small entrepreneurs under the Microfinance Institutions Ordinance, 2001. U Bank also provides branchless banking services. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Jinnah Super Market, F-7 Markaz, Islamabad.

#### DVCOM Data (Private) Limited (DVCOM Data)

DVCOM DATA (PRIVATE) LIMITED (the Company) was incorporated as a private limited company under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on 30 May 2017) on 27 March 2007. The principal activities of the Company are to provide Wireless Local Loop (WLL) services in Pakistan under the license from Pakistan Telecommunication Authority (PTA).

Effective April 01, 2015, Pakistan Telecommunication Company Limited (PTCL), (the Holding Company) acquired 100% shareholding of the Company from DVCOM Limited and is the sole customer of the Company.

#### Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of Smart Sky is located at PTCL office, G-8/4, Islamabad.

#### 1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. The Holding Company owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. The Holding Company has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of U Bank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

1.3 The principal business units of the Group include the following:

#### Business units

PTCL Headquarters PTCL Business Zone- North PTCL Business Zone- Central PTCL Business Zone- South PTML Headquarters U Bank Headquarters **DVCOM Data** Smart Sky

#### Geographical locations

Ufone Tower, Blue area Islamabad Telecom House F-5/1, Islamabad 131, Tufail Road, Lahore Hatim Alvi Road, Clifton, Karachi Ufone Tower, Blue area Islamabad F-7 Markaz Islamabad Hatim Alvi Road, Clifton, Karachi G-8/4, Islamabad

#### 2. Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017.
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for the consolidated subsidiary U Microfinance Bank Limited (U Bank) also includes the following:

- Islamic Financial Accounting Standards (IFAS) issued by the Institute of the Chartered Accountants of Pakistan as notified under the Companies Act, 2017;
- Provisions of and directives issued under The Microfinance Institutions Ordinance, 2001 (the MFI Ordinance) and the Companies Act, 2017; and
- directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan

Whenever the requirements of the Microfinance Institution Ordinance, 2001, Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Microfinance Institution Ordinance, 2001, the Companies Act, 2017 and the said directives shall prevail.

State Bank of Pakistan (SBP) through its BPRD circular No. 4 of 2019 dated 23 October 2019 had decided that the effective date of IFRS 9 implementation was 01 January 2021 for banks/DFIs/MFBs. However, given the prevalent COVID-19 (Corona Virus Disease 2019) pandemic situation, SBP through its BPRD circular No. 15 of 2020 dated 26 March 2020 had decided to extend the timeline of the tasks related to IFRS 9 implementation till periods beginning on or after 01 July 2020. Moreover in view of COVID-19 impact and banking industry representations, SBP vide its BPRD circular letter no. 24 of 2021 dated 05 July 2021 has decided to implement IFRS 9 from 01 January 2022. However as per State Bank of Pakistan (SBP)' BPRD circular letter no. 3 of 2022, the applicability of IFRS 9 to Microfinance Banks in Pakistan was further deferred to accounting periods beginning on or after January 1, 2024, The Bank, however, has early adopted IFRS 9 'Financial Instruments' during the year. The impact of early adoption of IFRS 9 'Financial Instruments' is disclosed in note 5 to these consolidated financial statements.

The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of the International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for banking companies till further instructions. Further, the SECP vide its SRO 633 (I)/ 2014, dated 10 July 2014 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement", IAS 40, "Investment Property" and International Financial Reporting Standard (IFRS) 7, "Financial Instruments: Disclosures" for banking companies till further instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial



FOR THE YEAR ENDED DECEMBER 31, 2022

These financial statements are consolidated financial statements of the Group. In addition to these consolidated financial statements, the Holding Company and subsidiary companies (PTML, U Bank, DVCOM Data and Smart Sky) prepare separate statutory financial statements.

#### 2.1 Standards, interpretations and amendments adopted during the year

The following amendments to existing standards have been published that are applicable to the Group's financial statements covering year, beginning on or after the following dates:

#### a) New accounting standards / amendments and IFRS interpretations that are effective for the year ended December 31, 2022

The following standards, amendments and interpretations thereto as notified under the Companies Act, 2017 are either not relevant to the Holding Company's operations or are not likely to have significant impact on the Holding Company's financial statements.

#### Reference to the Conceptual Framework (Amendments to IFRS 3)

The amendments update an outdated reference to the Annual reporting periods beginning on or after Conceptual Framework in IFRS 3 without significantly changing the requirements in the standard.

1 January 2022

#### Property, Plant and Equipment — Proceeds before Intended Use (Amendments to IAS 16)

The amendments prohibit deducting from the cost of an Annual reporting periods beginning on or after item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

1 January 2022

#### Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)

The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labor, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

Annual reporting periods beginning on or after 1 January 2022

#### Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16)

The amendment extends, by one year, the May 2020 amendment that provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification.

Annual reporting periods beginning on or after 1 April 2021

# Reference to the Conceptual Framework (Amendments to

The amendments update an outdated reference to the Conceptual Framework in IFRS 3 without significantly 1 January 2022 changing the requirements in the standard.

Annual reporting periods beginning on or after

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Applying IFRS 9 'Financial Instruments' with IFRS 4 Insurance Contracts' (Amendments to IFRS 4)

Amends IFRS 4 Insurance Contracts provide two options for entities that issue insurance contracts within the scope of IFRS 4: Amends IFRS 4 Insurance Contracts provide two options for entities that issue insurance contracts within the scope of IFRS 4: an option that permits entities to reclassify. from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets; this is the so-called overlay approach; an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach. The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

Overlay approach to be applied when IFRS 9 is first applied. Deferral approach effective for annual periods beginning on or after 1 January 2018 and only available for five years after that

The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

#### Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4)

The amendment changes the fixed expiry date for the temporary exemption in IFRS 4 Insurance Contracts from applying IFRS 9 Financial Instruments, so that entities would be required to apply IFRS 9 for annual periods beginning on or after 1 January 2023.

Immediately available.

#### Classification of Liabilities as Current or Non-current -Deferral of Effective Date (Amendment to IAS 1)

The amendment defers the effective date of the January 2020 amendments by one year, so that entities would be required to apply the amendment for annual periods beginning on or after 1 January 2024.

Immediately available.

#### Initial Application of IFRS 17 and IFRS 9 — Comparative Information (Amendment to IFRS 17)

The amendment defers the effective date of the January 2020 amendments by one year, so that entities would be required to apply the amendment for annual periods beginning on or after 1 January 2024.

An entity that elects to apply the amendment

#### (b) New accounting standards / amendments and IFRS interpretations that are not yet effective

Amendments to the following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and interpretations thereto are not yet effective. The management is currently in the process of evaluating the potential impact on these financial statements.

Classification of liabilities as current or non-current (Amendments to IAS 1 in January 2020) apply retrospectively for the annual periods beginning on or after 1 January 2024 (as deferred vide amendments to IAS 1 in October 2022) with earlier application permitted. These amendments in the standards have been added to further clarify when a liability is classified as current. Convertible debt may need to be reclassified as 'current'.

FOR THE YEAR ENDED DECEMBER 31, 2022

The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity's expectation and discretion at the reporting date to refinance or to reschedule payments on a long-term basis are no longer relevant for the classification of a liability as current or non-current. An entity shall apply those amendments retrospectively in accordance with IAS 8.

Non-current Liabilities with Covenants (amendment to IAS 1 in October 2022) aims to improve the information an entity provides when its right to defer settlement of a liability for at least twelve months is subject to compliance with conditions. The amendment is also intended to address concerns about classifying such a liability as current or non-current. Only covenants with which a company must comply on or before the reporting date affect the classification of a liability as current or non-current. Covenants with which the Holding company must comply after the reporting date (i.e. future covenants) do not affect a liability's classification at that date. However, when non-current liabilities are subject to future covenants, companies will now need to disclose information to help users understand the risk that those liabilities could become repayable within 12 months after the reporting date. The amendments apply retrospectively for annual reporting periods beginning on or after 1 January 2024, with earlier application permitted. These amendments also specify the transition requirements for companies that may have early-adopted the previously issued but not yet effective 2020 amendments to IAS 1 (as referred above).

Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) - the Board has issued amendments on the application of materiality to disclosure of accounting policies and to help companies provide useful accounting policy disclosures. The key amendments to IAS 1 include:

- requiring companies to disclose their material accounting policies rather than their significant accounting policies;
- clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
- clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The Board also amended IFRS Practice Statement 2 to include guidance and two additional examples on the application of materiality to accounting policy disclosures. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 with earlier application permitted.

Definition of Accounting Estimates (Amendments to IAS 8) introduce a new definition for accounting estimates clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that an entity develops an accounting estimate to achieve the objective set out by an accounting policy. The amendments are effective for periods beginning on or after 1 January 2023, with earlier application permitted, and will apply prospectively to changes in accounting estimates and changes in accounting policies occurring on or after the beginning of the first annual reporting period in which the Holding Company applies the amendments.

Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12) narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, companies will need to recognize a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision. For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognized from the beginning of the earliest comparative period presented, with any cumulative effect recognized as an adjustment to retained earnings or other components of equity at that date. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 with earlier application permitted.

Lease Liability in a Sale and Leaseback (amendment to IFRS 16 in September 2022) adds subsequent measurement requirements for sale and leaseback transactions that satisfy the requirements to be accounted for as a sale. The amendment confirms that on initial recognition, the seller-lessee includes variable lease payments when it measures a lease liability arising from a sale-and-leaseback transaction. After initial recognition, the seller-lessee applies the general requirements for subsequent accounting of the lease liability such that it recognizes no gain or loss relating to the right of use it retains.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

A seller-lessee may adopt different approaches that satisfy the new requirements on subsequent measurement. The amendments are effective for annual reporting periods beginning on or after 1 January 2024 with earlier application permitted. Under IAS 8, a seller-lessee will need to apply the amendments retrospectively to sale-and-leaseback transactions entered into or after the date of initial application of IFRS 16 and will need to identify and re-examine sale-and-leaseback transactions entered into since implementation of IFRS 16 in 2019, and potentially restate those that included variable lease payments. If an entity (a seller-lessee) applies the amendments arising from Lease Liability in a Sale and Leaseback for an earlier period, the entity shall disclose that fact.

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) amend accounting treatment on loss of control of business or assets. The amendments also introduce new accounting for less frequent transaction that involves neither cost nor full step-up of certain retained interests in assets that are not businesses. The effective date for these changes has been deferred indefinitely until the completion of a broader review.

As per State Bank of Pakistan (SBP)'s BPRD circular letter no. 03 of 2022, IFRS 9 'Financial Instruments' is applicable:

- Effective 1 January 2023 for banks having asset size of PKR 500 billion or above as per their Annual Financial Statements of December 31, 2021 all Development Finance Intuitions (DFIs).
- Effective 1 January 2024 for all other banks and Microfinance Banks (MFBs).

Early adoption of the standard is permissible. U Bank has early adopted IFRS 9 'Financial Instruments' as of 01 January 2022. The impact of early adoption of IFRS 9 is disclosed in note 5 to these consolidated financial statements.

- (c) Other than the aforesaid standards, interpretations and amendments, International Accounting Standard Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First -time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts

The following interpretations / IFRS issued by IASB have been waived off by SECP:

- IFRIC 12 Service Concession Agreements
- IFRS 2 Share based payments in respect of Benazir Employees' Stock Option Scheme

#### 3. Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

#### 4. Accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are as follows:

#### Significant estimates and judgments

(a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences and benevolent grant plans requires the use of certain assumptions related to future periods, including increase in future salary, pension, medical costs, expected long term returns on plan assets, rate of increase in benevolent grant and the discount rate used to discount future cash flows to present values.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### (b) Provision for income tax

The Group recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Group's tax liability, are recorded on the final determination of such liability. Deferred income tax is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the consolidated statement of financial position.

#### (c) Useful life and residual value of fixed assets

The Group reviews the useful lives and residual values of fixed assets on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

#### (d) Provision for doubtful receivables and contract assets

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis. Contract assets arise when the Group performs its performance obligations by transferring goods or services to a customer before the customer pays consideration or before payment is due.

Criteria / rates for expected credit loss against non-performing advances as per the requirements of the 'IFRS 9 Financial Instruments application instructions' issued by SBP BPRD circular no. 3 of 2022 dated 05 July 2022.

#### (e) Impairment of non - financial assets

Management exercises judgment in measuring the recoverable amount of assets at each reporting date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated to determine the extent of impairment of such assets.

#### Other estimates and judgments

#### (a) Provision for stores and spares

A provision against stores and spares is recognized after considering their physical condition and expected future usage. It is reviewed by the management on quarterly basis.

#### (b) Revenue from contracts with customers

The Group applies probability approach and constrains the unused resources pertaining to remaining performance obligations as at the reporting date for recognition of revenue against cash consideration received. Contract costs comprise incremental cost of acquiring the customers and the Group estimates the average life of the customer for amortization of capitalized contract cost.

#### (c) Recognition of government grants

The Group recognizes government grants when there is reasonable assurance that grants will be received and the Group will be able to comply with conditions associated with grants.

#### (d) Right of use assets and lease liability

The Group has applied incremental borrowing rate of 9% to 10% for recognition of lease liabilities and corresponding right of use assets under IFRS-16.

#### (e) Other provisions

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5. Summary of significant accounting policies

The accounting policies as set out below have been applied consistently to all periods presented in these financial statements expect for the changes presented below.

#### **PTCL**

Securities and Exchange Commission of Pakistan issued an SRO through which only financial assets due from Government of Pakistan in respect of circular debt will be exempt from the requirements of calculating expected credit loss as per the requirements of IFRS 9 "Financial Instruments" till 30 June 2022. As the Holding Company's receivable from Government of Pakistan is not in respect of circular debt, the Holding Company has recorded the impact of expected credit loss on opening balances of financial assets due from Government of Pakistan in the Statement of Changes in Equity. There has been no change in classification of financial assets and financial liabilities due to this change in accounting policy.

#### U Bank - Impact of adoption of IFRS 9

Classification and measurement of financial instrument:

IFRS 9 contains three principal classification categories for financial assets: measured at amortized cost, fair value through other comprehensive income ("FVOCI") and fair value through profit and loss ("FVTPL"). This classification is generally based on the business model in which a financial asset is managed and is based on its contractual cash flows.

#### Impairment of financial assets:

The IFRS 9 replaces the current credit loss measurement method with an 'expected credit loss' model ("ECL"). The IFRS 9 requires U Bank to record an allowance for ECLs for all financial assets not held at FVTPL. The allowance is based on the ECLs associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination.

#### Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as

Comparative periods have not been restated. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 are recognized in retained earnings as of 01 January 2022. Accordingly, the carrying amounts of financial assets and financial liabilities and impairment allowance presented for 2021 does not reflect the requirements of IFRS 9 and therefore, is not comparable to the information presented for 2022 under IFRS 9.

The assessment for the determination of the business model within which a financial asset is held, considers the facts and circumstances that existed at the date of initial application.





FOR THE YEAR ENDED DECEMBER 31, 2022

Reconciliation of carrying amount before early adoption of IFRS 9 to carrying amounts under complete IFRS 9 at 01 January 2022

Impact of re-classification	31 December 2021	Re-classification	Re-measurement	01 January 2022
Financials assets				
Balances with other Banks/ NBFIs/ MFBs Investments Advances - net of provisions Other assets	6,223,904 46,564,520 34,375,729 10,050,583	18,134 515,445 8,616,365 (8,837,417)	(4,136,582) -	6,242,038 47,079,965 38,855,512 1,213,166
Financials liabilities Deposits and other accounts Borrowings Subordinated debt Other liabilities	55,000,290 36,880,686 1,798,920 3,407,297	438,823 172,991 480 (612,294)	(168,816) - -	55,439,113 36,884,861 1,799,400 2,795,002
Impact on other financial statement captions Deferred tax asset Surplus / (deficit) on revaluation of assets Deferred grants	677,448 (288,630) 2,054	(46,833) 265,694	1,286,919 - 32,347	1,917,533 (22,937) 34,401

The following table summaries the effect on retained earnings of the entity as a result of early adoption of IFRS 9:

Retained earnings as at 31 December 2021

Reversal of provision held against advances

Reversal of markup on advances (previously suspended)

Recognition of expected credit loss

Remeasurement of advances on amortized cost (effective interest rate)

Reversal of loan processing fee due to adjustment against effective interest rate

Impact of remeasurement of advances

Impact of deferred tax on remeasurement of advances

Impact of remeasurement of investments previously held at amortized cost

Impact of remeasurement of borrowings

Net impact on opening retained earnings

Retained earnings under IFRS 9 as at 01 January 2022

1,926,314 2.035.615 580,079 (5.384.670)(956,644)(410,963) (4,136,583)1,240,086 158,294 (4,175)(2,742,378)(816,064)

Rs. '000



FOR THE YEAR ENDED DECEMBER 31, 2022

Classification of Financials assets and Liabilities

The following table provides classification of financial instruments of U Bank by class and their carrying amounts as at 31 December 2021 and 01 January 2022:

Classification	20	at O	1 lan	niarv	2022
Ciassilication	as	ai U	ı Jai	ıuaıv	2022

	Designated at FVTPL	Designated at FVOCI	Amortized Cost	Total Carrying amount
		Rupe	es, 000	
Financials assets Cash and balances with SBP and NBP	-	-	3,799,931	3,799,931
Balances with other Banks/ NBFIs/ MFBs Investments - net of provisons:	-	-	6,242,038 -	6,242,03
Pakistan Investment Bond (PIBs) Term deposit receipts	-	-	6,229,687 7,789,986	6,229,687 7,789,986
Mutual Funds	12,082,206	-	-	12,082,206
T-bills Advances - net of provisions	-	20,978,086	- 38,855,512	20,978,086 38,855,512
Other assets	-	-	1,213,166	1,213,166
Total financials assets	12,082,206	20,978,086	64,130,320	97,190,612
Financials liabilities				
Deposits and other accounts	-	-	55,439,113	55,439,113
Borrowings Subordinated debt	-	-	36,884,861 1,799,400	36,884,861 1,799,400
Other liabilities	-	-	2,795,002	2,795,002
Total financials liabilities	-	-	96,918,376	96,918,376

#### **CLASSIFICATION AND MEASUREMENT**

Financial assets

IFRS has different requirements for debt or equity financial assets. Debt instruments are classified and measured either at:

- Amortized cost, where the effective interest rate method will apply;
- Fair value through other comprehensive income, with subsequent recycling to the statement of profit or loss upon disposal of the financial asset: or
- Fair value through profit or loss.

Investments in equity instruments, other than those to which consolidation or equity accounting apply, are classified and measured either at:

- Fair value through profit or loss; or
- Fair value through other comprehensive income, with no subsequent recycling to the statement of profit or loss upon disposal of the financial asset (if the instrument by instrument option is to classify at fair value through other comprehensive income is

When classifying a financial asset (other than derivatives and equity instruments), IFRS requires that the contractual cash flows test is performed, commonly referred to as the solely payments of principal and interest test ("SPPI") test. If an instrument fails the SPPI test, it is classified as Fair Value through profit or loss. When an instrument passes the SPPI test, it undergoes the business model test, on a portfolio level.

Business model	Classification basis
Hold to collect	Portfolio accounted at amortized cost
Hold to collect and sell	Portfolio accounted at fair value through other comprehensive income with recycling
Others	Portfolio accounted at fair value through profit or loss

All instruments held for trading are classified as Fair value through profit or loss.

Investments in equity instruments are by default classified as fair value through profit or loss, however, U Bank has an irrevocable choice on an instrument by instrument basis, to elect that the fairvalue changes on the equity investment are accounted for through other comprehensive income. Upon disposal of the investment, the gain or loss on disposal is recognized in equity. Dividends received are recognized in the profit and loss account. The following table summarizes the two-stage approach for financial assets classification on their initial recognition.



FOR THE YEAR ENDED DECEMBER 31, 2022

At initial recognition			Contractual cash flow characteristics test			
			Pass	Fail		
1	model	Held within a business model whose objective is to hold financial assets in order to collect contractual cash flows	Amortized cost	Fair value through profit or loss (FVTPL)		
	Business	Held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets	Fair value through other comprehensive income (FVOCI) with recycling (debt)	Fair value through profit or loss (FVTPL)		
		Financial assets which are neither held at amortized nor at fair value through other comprehensive income	Fair value through profit or loss (FVTPL)	Fair value through profit or loss (FVTPL)		
C	n	Conditional fair value option is elected	Fair value through profit or loss (FVTPL)	Fair value through profit or loss (FVTPL)		
		Option elected to present changes in fair value of an equity instrument not held for trading in OCI	N/A	"Fair value through other comprehensive income (FVOCI) without recycling (equity)		

#### Financial liabilities

All financial liabilities are carried at amortized cost (i.e. loan payables) and are subsequently accounted in accordance with the effective interest rate method.

Recognition and measurement

U Bank recognizes a financial asset or a financial liability in its financial statements when and only when it becomes a party to the contractual provisions of the instrument.

Financial assets and liabilities not measured at fair value through profit or loss

When a financial asset or financial liability is recognized initially, U Bank measures it at its fair value plus or minus, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Examples of transaction costs include fees and commissions paid to agents such as broker commissions and stamp duty.

Financial assets and liabilities at fair value through profit or loss.

Financial asset or financial liability are measured at initial recognition at the fair value excluding transaction costs. Transaction costs for this class of financial instrument are recognized directly in the profit and loss account.

#### Subsequent measurement of financial assets

Financial assets can be categorized into the following categories:

- i. Amortized cost (Expected credit losses need to be provided);
- ii. Fair value through other comprehensive income with recycling (Expected credit losses need to be provided);
- iii. Fair value through other comprehensive income without recycling (for equity instruments for which the FVOCI option was elected)
- iv. Fair value through profit and loss.

The categorization of the instrument determines the manner of subsequent measurement.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### IMPAIRMENT REQUIREMENT FOR FINANCIAL ASSETS

U Bank assesses impairment of financial assets measured at amortized cost and FVOCI at the end of each reporting period. Measurement of expected losses reflects:

- A considered and unbiased, probability-weighted amount;
- The time value of money; and
- Reasonable and supportable information that is available without undue cost or effort and that reflects past events, current conditions and forecasts of future economic conditions.

IFRS 9 establishes two approaches for measuring impairment i.e. general and simplified. Under the general approach, impairment is generally measured as either 12 months ECL or lifetime ECL relevant for banks and financial institutions. The measurement basis depends on whether there has been a significant increase in credit risk of a financial instrument at the reporting date since its initial recognition. U Bank has identified basis of ECL computation for following stages:

- Stage 1: No significant deterioration in credit quality of the financial assets 12 month expected credit loss
- Stage 2: Significant deterioration in credit quality of the financial asset since recognition lifetime expected credit loss
- Stage 3: Credit impaired impairment determined on individual or collective basis over the life time.

The staging guidelines applicable on U Bank has been adopted from State Bank of Pakistan (SBP) guidelines:

General loans	Classification	Days due	Stage allocation under IFRS 9	Provision to be made
	Performing	1 - 29	Stage 1	A JEDO O EOL J. III
	Underperforming (OAEM)	30 - 59	Stage 2	As per IFRS 9 ECL modelling
	Non-performing			
	Substandard	60 - 89		whichever is higher
	Doubtful	90 - 179	Stage 3	(a) IFRS 9 ECL
	Loss	180 or more		(b) PR's requirements

Microenter-	Classification	Days due	Stage allocation	Provision to be made
prise	Performing	1 - 89	Stage 1	As par IEDS 0 ECL modelling
	Underperforming (OAEM)	90 - 179	Stage 2	As per IFRS 9 ECL modelling
	Non-performing			
	Substandard	180 - 364		whichever is higher
	Doubtful	365 - 546	Stage 3	(a) IFRS 9 ECL
	Loss	547 or more		(b) PR's requirements

In order to align classification and provisioning requirements with enhanced loan sizes, State Bank of Pakistan (SBP) via AC&MFD circular 02 of 2022 dated 16 March 2022 has decided to revise Prudential Regulations R-8 for MFBs as under:

Regulation R-8: Classification of Assets and Provisioning Requirements

Specific Provisioning:

The outstanding principal and mark-up of the loans and advances, payments against which are overdue, shall be classified as Non-Performing Loans (NPLs) as prescribed below:





FOR THE YEAR ENDED DECEMBER 31, 2022

#### For General Loans

Category	Determinant	Treatment of Income	Provisioning to be made
Other Assets Especially Mentioned (OAEM)	Where mark-up or principal is overdue for 30 days or more but less than 60 days.	NIL	No provisioning required
Substandard	Where mark-up or principal is overdue for 60 days or more but less than 90 days	The unrealized interest / profit / markup / service charges on NPLs shall be suspended and credited to memorandum account.	25% of outstanding principal net of liquid assets realizable without recourse to a court of law
Doubtful	Where mark-up or principal is overdue for 90 days or more but less than 180 days.	As above	50% of outstanding principal net of liquid assets realizable without recourse to a court of law
Loss	Where mark-up or principal is overdue for 180 days or more.	As above	100% of outstanding principal net of liquid assets realizable without recourse to a court of law

#### For Housing Loans

Category	Determinant	Treatment of Income	Provisioning to be made
Other Assets Especially Mentioned (OAEM)	Where mark-up or principal is overdue for 90 days or more but less than 180 days from the due date.	NIL.	No provisioning Required.
Substandard	Where mark-up or principal is overdue by 180 days or more but less than one year from the due date.	Unrealized interest / profit / mark-up to be kept in Memorandum Account and not to be credited to Income Account except when realized in cash. Unrealized interest / profit / mark-up already taken to income account to be reversed and kept in Memorandum Account.	Provision of 25% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of mortgaged properties to the extent of 75% of such FSV.
Doubtful	Where mark-up or principal is overdue by one year or more but less than two years from the due date.	As above.	Provision of 50% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of mortgaged properties to the extent of 75% of such FSV.
Loss	Where mark-up or principal is overdue by two years or more from the due date	As above.	Provision of 100% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of mortgaged properties to the extent of 75% of such FSV for first and second year, 50% for third and fourth year and 30% of FSV for fifth year from the date of Classification. Benefit of FSV against NPLs shall not be available after 05 years from the date of classification of financing.



FOR THE YEAR ENDED DECEMBER 31, 2022

For Microenterprise Loans

Category	Determinant	Treatment of Income	Provisioning to be made		
Other Assets Especially Mentioned (OAEM)	Where mark- up/ interest or principal is overdue by 90 days or more but less than 180 days from the due date	Unrealized interest / profit / mark-up to be kept in Memorandum Account and not to be credited to Income Account except when realized in cash. Unrealized interest / profit / mark-up already taken to income account to be reversed and kept in Memorandum Account.	Provision of 10% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of pledged stocks, plant & machinery under charge and mortgaged residential, commercial and industrial properties (land & building only) to the extent allowed in Annexure I-4.		
Substandard	Where mark- up/ interest or principal is overdue by 180 days or more but less than one year from the due date.	As above	Provision of 25% of the difference resulting from the outstanding balance of principal net of liquic assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of pledged stocks, plant & machinery under charge and mortgaged residential, commercial and industrial properties (land & building only) to the extent allowed in Annexure I-4		
Doubtful	Where mark-up/ interest or principal is overdue by one year or more but less than 18 months from the due date.	As above	Provision of 50% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of pledged stocks, plant & machinery under charge and mortgaged residential, commercial and industrial properties (land & building only) to the extent allowed in Annexure I-4.		
Loss	Where mark-up/ interest or principal is overdue by 18 months or more from the due date.  Where Inland Trade Bills are not paid/ adjusted within 180 days of the due date.	As above	Provision of 100% of the difference resulting from the outstanding balance of principal net of liquid assets realizable without recourse to a court of law, and Forced Sale Value (FSV) of pledged stocks, plant & machinery under charge and mortgaged residential, commercial and industrial properties (land & building only) to the extent allowed in Annexure I-4.		

Significant increase in credit risk

A financial asset is considered to have had a significant deterioration in its credit quality, when following factors exists:

i. Quantitative factor: 30 days or more past due for general loans and 90 days or more past due for microenterprise loans;

#### Qualitative factors:

- ii. Restructuring/Rescheduling due to credit reasons;
- iii. Unavailable/inadequate financial information/financial statements;
- iv. Expectation of forbearance (restructuring/rescheduling) occurring;
- v. Qualified report by external auditors;
- vi. Significant contingent liabilities;
- vii. Pending litigation resulting in a detrimental impact;
- viii. Loss of key staff to the organization;
- ix. Increase in operational risk and higher occurrence of fraudulent activities;
- x. Borrower is the subject of litigation by third parties that may have a significant impact on his financial position;
- xi. Frequent changes in senior management;
- xii. Intra-group transfer of funds without underlying transactions; and
- xiii. Deferment/delay in the date for commencement of commercial operations by more than one year.





FOR THE YEAR ENDED DECEMBER 31, 2022

#### Key assumptions used in calculation of ECL:

Expected credit loss is a product of:

Probability of default ("PD") x Loss given default ("LGD") x Exposure at default ("EAD")

#### Probability of default:

Probability of default is a term ascribed to the likelihood of a default over a specified period that a borrower will not be able to repay the amount due.

Many models have been developed by statisticians to estimate probability of default for portfolios with varying default rates. These models take into account a number of factors such as debtor characteristics including third-party-credit-risk-ratings, days past due, past default rates, macroeconomic factors, and asset correlation to estimate future PDs associated with the financial exposures of an entity. Based on analysis performed on available data, flow rate migration matrix have been found most suitable for estimation of probability of default. Accordingly, U Bank has computed loss rates for its advances using flow rate by observing default behavior over the period of 5 years as suggested by BASEL II.

The flow rates have been determined using month on month movement of outstanding balance from one bucket to another. In order to arrive at loss rate the product of average flow rates and LGD was taken.

#### Forward looking information:

IFRS 9 requires incorporating future economic conditions into the measurement of ECL. Future economic conditions are incorporated by adjusting estimates of PD to reflect expectations about the stage of economic cycle expected to be prevalent in the economy as-and-when default is expected to arise in the future. The macroeconomic factors were selected based on regression analysis of historical default rate and macroeconomic indicator and based on the results of the analysis GDP and CPI were considered to be the most suitable factors based on highest correlation with default rate.

The GDP and CPI forecast were sourced from "The Economist Intelligence Unit" which was used to determine forward looking Point in time PDs (PiT PDs). In compliance with IFRS 9, GDP and CPI were forecasted considering scenarios indicating movement of both indicators under base case, best case, and worst-case simulations. Base case forecasts were sensitized using a scaling factor of 5 years standard deviation to determine better and worst-case scenarios. It was assumed that forecast is a normal distribution. As per normal distribution property the base, better and worst would have 68%, 16% and 16% chances of likelihood.

Furthermore, in order to arrive at the Point in Time (PiT) loss rates, the Vasicek model framework has been used to take into account macroeconomic variables for Pakistan, loss rates and asset correlation as inputs.

#### Loss given default (LGD):

Loss given default is the loss expected to be suffered should the counterparty default and is set as a percentage. To estimate LGD, specific and accurate recovery data is to be made available. However, in the absence of this information, the standard loss given default identified in Basel framework for secured and unsecured portfolio is used for estimation of expected credit loss.

Segment	Secured / Unsecured	Loss given default
Gold	Secured	35%
Enterprise	Unsecured	45%
Agriculture	Unsecured	45%
Livestock	Unsecured	45%

#### Exposure at default (EAD):

Exposure at default is the value of the contractual obligation that must be fulfilled by the obligor under the contract at the time of default. Therefore, EAD represents the amount of potential exposure that is at risk.

In case of advances, the EAD is to be calculated by amortizing loans over their tenures. The EAD is to be bifurcated into stage 1, stage 2 and stage 3 using low risk, significant increase in credit risk and default definitions. Further, the SBP guidelines require that loan rescheduled should be considered as an indicator of significant increase in credit risk. Therefore, the rescheduled portfolio has been classified in stage 2 or above.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### DERECOGNITION

#### Financial assets

A financial asset is derecognized when, and only when:

- the contractual rights to the cash flows from the financial asset expire; or
- the entity transfers the financial asset and the transfer qualifies for derecognition (substantially all risks and rewards are transferred meaning that no control is retained).

#### Financial liabilities

A financial liability (e.g. debt) is derecognized from the balance sheet when it is extinguished, that is when the obligation is discharged, cancelled or expired. This condition is met when the debtor either:

- Discharges the liability (or part of it) by paying the creditor, normally with cash, other financial assets, goods or services; or
- is legally released from primary responsibility for the liability (or part of it) either by process of law or by the creditor.

Policies applicable before 01 January 2022:

#### Investments

The investments of U Bank, upon initial recognition, are classified as held-for-trading, held-to-maturity or available-for-sale, as appropriate.

Investments (other than held-for-trading) are initially measured at fair value plus transaction costs associated with the investments. Held-for-trading investments are initially measured at fair value and transaction costs are expensed out in the profit and loss account.

Purchase and sale of investments that require delivery within the time frame established by regulation or market convention is recognized at the trade date, which is the date U Bank commits to purchase or sell the investment.

#### Held for trading

These represent securities acquired with the intention to trade by taking advantage of short-term market/interest rate movements. These securities are required to be disposed off within 90 days from the date of their acquisition. After initial measurement, these are marked to market and surplus/ deficit arising on revaluation of 'held for trading' investments is taken to profit and loss account in accordance with the requirements prescribed by SBP.

#### Held to maturity

Investments with fixed maturity, where management has both the intent and the ability to hold till maturity, are classified as held to maturity. Subsequent to initial recognition at cost, these investments are measured at amortized cost, less provision for impairment in value, if any, and amortized cost is calculated taking into account effective interest rate method. Profit on held to maturity investments is recognized on a time proportion basis taking into account the effective yield on the investments.

#### Available for sale

These are investments which do not fall under the held-for-trading and held-to-maturity categories. After initial measurement, such investments are measured at fair value. The surplus / (deficit) arising on revaluation is shown in the balance sheet below equity which is taken to the profit and loss account when actually realised upon disposal

Premium or discount on securities classified as available-for-sale and held-to-maturity is amortized using effective interest method and taken to the profit and loss account.

Provision for impairment in the value of equity securities is made after considering objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of these investments. A significant or prolonged decline in the value of security is also considered as an objective evidence of impairment. Provision for diminution in the value of debt securities is made as per the Prudential Regulations. In the event of impairment of available for sale securities, the cumulative loss that had been recognized directly in surplus on revaluation of securities on the balance sheet below equity is thereof removed and recognized in the profit and loss account.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### Advances

Advances are stated net of provision for non-performing advances. The outstanding principal and mark-up of the loans and advances, payments against which are overdue for 30 days or more are classified as non-performing loans (NPLs). The unrealized interest / profit / mark-up / service charges on NPLs is suspended and credited to interest suspense account. Further the NPLs are classified into following categories as prescribed in the Regulations:

#### Other assets especially mentioned

These are advances, payments against which are overdue for 30 days or more but less than 60 days.

These are advances, payments against which are overdue for 60 days or more but less than 90 days.

#### Doubtful

These are advances, payments against which are overdue for 90 days or more but less than 180 days.

These are advances, payments against which are overdue for 180 days or more.

In addition U Bank maintains a watch list of all accounts overdue for 5-29 days. However, such accounts are not treated as non-performing for the purpose of classification/ provisioning.

In order to enable MFBs in extending relief measures to the affected borrowers, SBP via AC&MFD Circular Letter No. 01 of 2021 dated 01 December 2021 relaxed the criteria for classification of assets and provisioning requirements for Deferred and Restructured Portfolio (DRP) as per the following:

Category	Determinant (Existing)	Determinant (DRP)
Other Assets Especially Mentioned (OAEM)	Loans (principal/mark-up) is overdue for 30 days or more but less than 60 days	Loans (principal/mark-up) is overdue for 60 days or more but less than 90 days
Substandard	Loans (principal/mark-up) is overdue for 60 days or more but less than 90 days	Loans (principal/mark-up) is overdue for 90 days or more but less than 120 days
Doubtful	Loans (principal/mark-up) is overdue for 90 days or more but less than 180 days	Loans (principal/mark-up) is overdue for 120 days or more but less than 210 days
Loss	Loans (principal/mark-up) is overdue for 180 days or more	Loans (principal/mark-up) is overdue for 210 days or more

In accordance with the Regulations, U Bank maintains specific provision of outstanding principal net of cash collaterals and gold (ornaments and bullion) realizable without recourse to a Court of Law at the following rates:

Other assets especially mentioned Substandard	Nil
Substandard	25% of outstanding principal net of cash collaterals
Doubtful	50% of outstanding principal net of cash collaterals
Loss	100% of outstanding principal net of cash collaterals

In addition to above, a general provision is made equivalent to 1% (2021: 1%) of the net outstanding balance (advance net of specific provisions) in accordance with the requirement of the Regulations. U Bank also recognizes general provisions in addition to the above general provision when the circumstances indicate delinquency in the portfolio.

General and specific provision is charged to the profit and loss account in the period in which they occur.

Non-performing advances are written off one month after the loan is classified as "Loss". However, U Bank continues its efforts for recovery of the written off balances.

Under exceptional circumstances management reschedules repayment terms for clients who have suffered catastrophic events and who appear willing and able to fully repay their loans. Such rescheduling does not have any effects on the classification of the loan as per the Prudential Regulations.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### Impairment

Non-derivative financial assets

Financial assets not classified at fair value through profit and loss account are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes default or delinguency by a debtor, restructuring of an amount due to U Bank on the terms that U Bank would not consider otherwise and indication that a debtor will enter bankruptcy.

For financial assets measured at amortized cost, U Bank considers evidence of impairment for these assets at both an individual asset and a collective level. All significant assets are assessed for impairment individually. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics. In assessing collective impairment, U Bank uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit and loss account and reflected in an allowance account. When U Bank considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, then the previously recognized impairment loss is reversed through profit and loss account.

#### Financial instruments

Financial assets and liabilities are recognized when U Bank becomes a party to the contractual provisions of the instrument. These are derecognized when U Bank ceases to be the party to the contractual provisions of the instrument.

All financial assets and liabilities are initially measured at cost which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or historical cost as the case may be.

Other particular recognition methods adopted by U Bank are disclosed in the individual policy statements associated with each item of financial instruments.

#### **Financial Assets**

Financial assets are cash and balances with SBP and NBP, balances with other banks, investments, advances and other receivables. Advances are stated at their nominal value as reduced by appropriate provisions against non-performing advances, while other financial assets excluding investments are stated at cost.

#### Financial Liabilities

Financial liabilities are classified according to the substance of the contractual arrangement entered into. Financial liabilities include deposits, borrowings and other liabilities which are stated at their nominal value. Financial charges are accounted for on accrual basis.

Any gain or loss on the recognition and de-recognition of the financial assets and liabilities is included in the net profit and loss for the year in which it arises.

#### Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value using valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.1 Consolidation

#### Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The consolidated financial statements include Pakistan Telecommunication Company Limited and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date control ceases to exist.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and amount of any non controlling interest in the acquiree. For each business combination, the acquirer measures the non controlling interest in the acquiree either at fair value or at the proportionate share of the acquirer's identifiable net assets. Acquisition costs incurred are expensed. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit or loss. Any contingent consideration to be transferred by the acquirer is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IFRS 9, either in profit or loss or charged to other comprehensive income. If the contingent consideration is classified as equity, it is remeasured until it is finally settled within equity.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date, irrespective of the extent of any non controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in income.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses on assets transferred are also eliminated and considered an impairment indicator of such assets. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### Associates

Associates are entities over which the Group has significant influence, but not control, and generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated statement of profit or loss, and its unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses on the assets transferred are also eliminated to the extent of the Group's interest and considered an impairment indicator of such asset. Accounting policies of the associates are changed where necessary to ensure consistency with the policies adopted by the Group.

#### 5.2 Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates (the functional currency). These consolidated financial statements are presented in Pakistan Rupees (Rs), which is the Group's functional currency. The amounts presented in these financial statements have been rounded off to the nearest thousand.

#### 5.3 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the consolidated statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at year end exchange rates, are charged to consolidated statement of profit or loss for the year.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.4 Fair value measurement

Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

A number of Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

When it is available, the Group measures the fair value of an instrument using the guoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognized in the consolidated profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

#### 5.5 Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 5.6 Dividend distribution

The distribution of the final dividend, to the Holding Company shareholders, is recognized as a liability in the consolidated financial statements in the period in which the dividend is approved by the Holding Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors of the Holding Company.

#### 5.7 Statutory reserve

In compliance with the requirements of the Regulation R-4, U Bank maintains statutory reserve to which an appropriation equivalent to 20% of the profit after tax is made till such time the reserve fund equals the paid up capital of the U Bank. However, thereafter, the contribution is reduced to 5% of the profit after tax.

#### 5.8 Depositors' protection fund

In compliance with the requirements of section 19 of the Microfinance Institutions Ordinance 2001, U Bank contributes 5% of annual profit after tax to the Depositors' Protection Fund for the purpose of providing security or guarantee to the persons depositing money in U Bank.

#### 5.9 Cash reserve

In compliance with the requirements of the Regulation R-3A, U Bank maintains a cash reserve equivalent to not less than 5% of its deposits (including demand deposits and time deposits with tenure of less than 1 year) in a current account opened with the State Bank of Pakistan (SBP) or its agent.

#### 5.10 Statutory liquidity requirement

The following standards, amendments and interpretations thereto as notified under the Companies Act, 2017 are either not relevant to the Holding Company's operations or are not likely to have significant impact on the Holding Company's financial statements.



FOR THE YEAR ENDED DECEMBER 31, 2022

In compliance with the requirements of the Regulation R-3B, U Bank maintains liquidity equivalent to at least 10% of its total demand liabilities and time liabilities with tenure of less than one year in the form of liquid assets i.e. cash, gold, unencumbered treasury bills. Pakistan Investment Bonds and Government of Pakistan Sukuk bonds. Treasury bills and Pakistan Investment Bonds held under Depositors' protection fund are excluded for the purposes of determining liquidity.

#### 5.11 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Group. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in statement of profit or loss, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to statement of profit or loss.

#### 5.12 Deposits from banking customers

Deposits are initially recorded at the amounts of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the consolidated statement of profit or loss over the period.

#### 5.13 Sale and repurchase agreements

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the consolidated statement of financial position and are measured in accordance with the accounting policies for investment securities by U Bank. The counter party liability for consideration received is included in borrowings from financial institutions. The difference between sale and repurchase price is treated as markup / return / interest expense over the period of the transaction. Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognized as investment in the consolidated statement of financial Position. Amounts paid under these agreements are included in lending to financial institutions. The difference between the purchase and resale price is treated as markup / return / interest income over the period of the transaction.

#### 5.14 Employees retirement benefits

The Group provides various retirement / post retirement benefit schemes to its employees. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Group has constituted both defined contribution and defined benefit plans.

The main features of these benefits provided by the Group in the Holding Company and its subsidiaries - PTML and U Bank are as follows:

#### (a) PTCL Employees General Provident Fund (GPF) Trust

The Holding Company operates an approved funded provident plan covering its permanent employees. For the purpose of this plan, a separate trust, the 'PTCL Employees GPF Trust' (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Holding Company. In line with the Trust's earnings for a year, the Board of Trustees approves a profit rate for payment to the members. The Holding Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.

#### (b) Defined benefit plans

The Holding Company provides the following defined benefits:

#### (i) Pension plans

The Holding Company accounts for an approved funded pension plan operated through a separate trust, the 'Pakistan Telecommunication Employees Trust' (PTET), for its employees recruited prior to January 01, 1996 when the Holding Company took over the business from PTC. The Holding Company also operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

#### (ii) Gratuity plan

The Holding Company operates an approved funded gratuity plan for its New Terms and Conditions (NTC) employees and contractual employees.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### (iii) Medical benefits plan

The Holding Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility there are no annual limits to the cost of medicines, hospitalized treatment and consultation fees

#### (iv) Accumulated compensated absences

The Holding Company provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary as per Holding Company policy.

#### (v) Benevolent grants

The Holding Company pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the consolidated statement of financial position less the fair value of plan assets.

#### PTML

#### (i) Gratuity plan

PTML operates a funded gratuity scheme, a defined benefit plan, for all permanent employees which has been approved by the Commissioner of Income Tax in accordance with Part III of Sixth Schedule to the Income Tax Ordinance, 2001. Gratuity is payable to each permanent employee with a minimum qualifying service period of three years.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. Defined benefit obligation is based on actuarial valuation by independent actuary based on projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in Pakistan rupee and have terms to maturity approximating to the terms of the related liability.

The current service cost of the defined plan, recognized in the profit or loss for the year reflects the increase in the defined benefit obligation resulting from employee service in the current year. Past service costs are recognized immediately in the profit or loss for the year. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets, and is recognized in the profit or loss for the year.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise.

#### (ii) Provident fund

PTML operates an approved contributory provident fund, a defined contribution plan, for all permanent employees which has been approved by the Commissioner of Income Tax in accordance with Part III of Sixth Schedule to the Income Tax Ordinance, 2001. PTML's obligation for contribution to the provident fund is charged to profit or loss for the year.

#### U Bank

#### (i) Gratuity plan

U Bank operates defined benefit plan comprising an unfunded gratuity scheme covering all eligible employees completing the minimum qualifying period of service (three years) as specified by the scheme.

#### (ii) Provident fund

U Bank operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are made on monthly basis by U Bank and employees at an agreed rate of salary (8% of the basic salary of the employee), the fund is managed by its Board of Trustees. The contribution of U Bank is charged to profit or loss.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.15 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Group will be able to comply with the conditions associated with the grants.

Grants that compensate the Group for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate the Group for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

#### 5.16 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Group.

#### 5.17 Non current Assets

#### (a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses. Freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Group. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to consolidated statement of profit or loss during the year in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to consolidated statement of profit or loss for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its remaining useful life.

An item of property plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss from the disposal are determined as the difference between the net disposal proceeds, if any and the carrying amount of the item and are included in consolidated statement of profit or loss

#### (b) Intangible assets

#### (i) Goodwill

Goodwill is initially measured at cost being the excess of the consideration transferred, over the fair value of subsidiary's identifiable assets acquired and liabilities assumed. Goodwill is tested for impairment annually.

#### (ii) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life, and is charged to consolidated statement of profit or loss for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

#### (iii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful life, and is charged to income for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

The amortization on computer software acquired during the year, is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

If payment for an intangible asset is deferred beyond normal credit terms, it is recognized at the cash price equivalent. The difference between the cash price equivalent and the total payments is recognized as interest expense over the period of credit.

#### (c) Right of use assets

The Group assesses whether a contract is or contains a lease at inception of the contract. If the Group assesses contract contains a lease and meets requirements of IFRS 16, the Group recognizes a right-of use asset and a lease liability at the lease commencement date. Right of use asset is calculated as the initial amount of the lease liability in terms of network sites, offices, vehicles and right of way at the lease contract commencement date. The right of use asset is subsequently depreciated using the straight line method.

#### 5.18 Impairment of non financial assets

Assets that have indefinite useful lives, for example freehold land and goodwill, are not subject to depreciation and amortization and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of consolidated statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the assets' carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each consolidated statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the consolidated statement of profit or loss for the year.

#### 5.19 Long term loans

Long term loans are initially recognized at present value of loan amount disbursed to employees. On initial recognition, the discount representing difference between loan disbursed and its present value is charged in the consolidated statement of profit or loss. Subsequently, the unwinding of discount on present value of loans is recognized as income over the loan term using the effective interest method.

#### 5.20 Stock in trade

Stock in trade is valued at the lower of cost and net realizable value. Cost comprises the purchase price of items of stock, including import duties and other related costs. Cost is determined on a weighted average basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost necessary to make the sale.

#### 5.21 Stores and spares

Store and spares are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the consolidated statement of financial position.

#### 5.22 Trade debts and contract assets

Trade debts are carried at their original invoice amounts, less any estimates made for expected credit losses based on review of all outstanding amounts at reporting date. Bad debts are written off as per Group policy.

Securities and Exchange Commission of Pakistan issued an SRO through which only financial assets due from Government of Pakistan in respect of circular debt will be exempt from the requirements of calculating expected credit loss as per the requirements of IFRS 9 "Financial Instruments" till 30 June 2022. As the Holding Company's receivable from Government of Pakistan is not in respect of circular debt, the Holding Company has recorded the impact of expected credit loss on opening balances of financial assets due from Government of Pakistan in the Statement of Changes in Equity. There has been no change in classification of financial assets and financial liabilities due to this change in accounting policy.

#### 5.23 Lease liability

The Group recognizes lease liabilities as per IFRS - 16 at the present value of the remaining lease payments using the Group's incremental borrowing rate. Lease liabilities are measured at their amortized cost using the effective interest method.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### Short-term leases

The Group applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognized as expense on a straight-line basis over the lease term.

#### 5.24 Cash and cash equivalents

For the purpose of consolidated statement of cash flows, cash and cash equivalents comprise cash in hand, cash with banks and short term finances under mark up arrangements with banks. Cash equivalents are short term highly liquid investments, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### 5.25 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each consolidated statement of financial position date and are adjusted to reflect the current best estimate.

#### 5.26 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Group; or when the Group has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 5.27 Financial instruments

#### 5.27.1 Classification

The Group classifies its financial assets other than for U Bank on initial recognition in the following categories: at amortized cost, at fair value through profit or loss (FVTPL) and at fair value through other comprehensive income (FVOCI). Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial asset, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

#### (i) Amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL: (i) It is held within a business model whose objective is to hold assets to collect contractual cash flows; and (ii) Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (ii) Fair value through other comprehensive income

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as FVTPL: (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and (ii) Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment by investment basis.

#### (iii) Fair value through profit or loss

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial instruments. On initial recognition, the Group irrevocably designates a financial instrument that otherwise meets the requirements to be measured at amortized cost or at FVOCI as FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.27.2 Recognition and measurement

Trade and other receivables are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### 5.27.3 Subsequent measurement and gains and losses.

Financial assets at amortized costs

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gain and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

Financial assets at **FVOCI** 

Debt investments are subsequently measured at fair value. Interest income calculated using effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

Equity investments are subsequently measured at fair value. Interest income calculated using effective interest method, foreign exchange gain and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.

Financial assets of the Group include trade debts, contract assets, long term loans, deposits, other receivables, short term investments and forward exchange contracts.

#### 5.27.4 Impairment of financial assets

The Group recognizes loss allowance for Expected Credit Losses (ECLs) on financial assets measured at amortized cost and contract assets. The Group measures loss allowances at an amount equal to lifetime ECLs. The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

Lifetime ECLs are those that result from all possible default events over the expected life of a financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

At each reporting date, the Group assesses whether the financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

#### 5.27.5 Financial liabilities

Financial liabilities, other than for U Bank, are classified as measured at amortized cost or FVTPL. A financial liability is classified as FVTPL if it is classified as held-for-trading, it is derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in consolidated profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in consolidated statement of profit or loss. Any gain or loss on derecognition is also recognized in consolidated profit or loss. The financial liabilities of the Group include subordinated debt, long term loans from banks, long term vendor liability, long term security deposits, interest accrued, short term running finance and trade and other payables.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.27.6 Derecognition

#### Financial assets

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

#### Financial liabilities

The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled, or expire. The Group also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value. On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in profit or loss.

#### 5.27.7 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value and are subsequently remeasured at fair value. These are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is charged to profit or loss for the year.

#### 5.27.8 Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position, if the Group has a legally enforceable right to set off the recognized amounts, and the Group either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 5.28 (a) Revenue recognition

Revenue is measured at an amount that reflects the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third

Revenue is recognized when the Group satisfies the performance obligations by transferring a promised good or service to a customer. Goods or services are transferred when the customer obtains control of that assets.

The Group mainly generates revenue from providing telecommunication services such as Data, Voice, IPTV, Connectivity services, Interconnect, Information and communication technology (ICT), digital solutions and equipment sales, messaging services, sales of mobile devices etc.

Services are offered separately and as bundled packages along with other services and/or devices.

For bundled packages, the Group accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate product and services (i.e. distinct performance obligations, "POs") in a bundle based on their stand-alone selling prices.

The stand-alone selling prices are determined based on the observable price at which the Group sells the products and services on a standalone basis. For items that are not sold separately, the Group estimates standalone selling prices using other methods (i.e. adjusted market assessment approach, cost plus margin approach or residual approach).



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Nature and timing of satisfaction of Performance obligations are as follows:

**Product and services** 

Voice, Broadband, IPTV	The Holding Company recognizes revenue as and when these services are provided (i.e. actual usage by the customer).
Installation charges	Installation services provided for service fulfillment are not distinct performance obligation and the amount charged for installation service is recognized over the average customer life.
Corporate Services	Revenue is recognized over the period when these services are provided to the customers. Where hardware (e.g. routers) are provided as part of the contract, the Holding Company recognizes these as distinct POs only if the customer can benefit from them either by selling for more than scrap value or using with services from other service providers.

Nature and timing of satisfaction of Performance obligations

Carrier and Wholesale (C&WS) Revenue from C&WS services is recognized when the services are rendered.

Mobile telecommunication Mobile telecommunication services include voice, data and messaging services. The Group recognizes revenue as and when these services are provided. These services services are either prepaid or billed, in which case they are paid for on a monthly basis. Revenue for SIM activation and special numbers is recognized on the date of

activation.

Equipment revenue Group recognizes revenue when the control of the device is transferred to the customer. This usually occurs at the contract inception when the customer takes the

possession of the device.

International Revenue Revenue is recognized over the period when services are provided to the customers.

#### Principal versus agent presentation

When the Group sells goods or services as a principal, revenue and related cost is reported on a gross basis in revenue and operating costs. If the Group sells goods or services as an agent, revenue and related cost are recorded in revenue on a net basis, representing the margin earned.

Whether the Group is considered to be the principal or an agent in the transaction depends on analysis by management of both the legal form and substance of the agreement between the Group and its business partners; such judgments impact the amount of reported revenue and operating expenses but do not impact reported assets, liabilities or cash

#### Transaction price allocated to the remaining performance obligations

The Group applies the practical expedient in para 121 of IFRS - 15 and does not disclose information about the remaining performance obligations that have original expected duration of one year or less.

#### Constraining of transaction price under pre-paid customer contracts

The Group constrains the unused subscriber resources to the historic pattern of usage for calculation of the unsatisfied performance obligations as at the reporting date. The Group does not expect adjustment to the amount of revenue recognized based on such constraining of resources.

#### 5.28 (b) Contract liabilities

A contract liability is the obligation of the Group to transfer goods or services to a customer for which the Group has received consideration or an amount of consideration is due from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs its performance obligations under the contract.



FOR THE YEAR ENDED DECEMBER 31, 2022

#### 5.28 (c) Contract assets

The contract assets primarily relate to the Group's rights to consideration for postpaid services provided to subscribers but not billed at the reporting date. The contract assets are transferred to trade debts when the rights become unconditional.

#### 5.28 (d) Contract costs

The Group capitalizes the incremental costs of obtaining and fulfilling a contract, if they are expected to be recovered. The capitalized cost is amortized over the average customer life and recognized as cost of sales. Applying the practical expedient of IFRS 15, the Group recognizes the incremental cost of obtaining and fulfilling a contract as expense when incurred if the amortization period of assets is less than one year.

#### (e) U Bank revenue recognition

(i) Mark-up / income on loan to banking customers

Mark-up/ income/ return/ service charges on advances is recognized on accrual/ time proportion basis using effective interest method at the U Bank's prevailing interest rates for the respective loan products. Mark-up/income on advances is collected with loan instalments. Due but unpaid service charges/income are accrued on overdue advances for period up to 30 days. After 30 days, overdue advances are classified as non-performing and recognition of unpaid service charges / income ceases. Further accrued mark-up on non-performing advances are reversed and credited to suspense account. Subsequently, mark-up recoverable on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Regulations. Application processing fee is recognized as income when service is performed.

(ii) Fee, commission and brokerage income

Fee, commission and brokerage income are recognized as services are performed.

#### 5.29 Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

#### 5.30 Income on inter bank deposits

Income from inter bank deposits in saving accounts are recognized in the consolidated statement of profit or loss using the effective interest method.

#### 5.31 Income from investment

Mark-up / return on investments is recognized on time proportion basis using effective interest method. Where debt securities are purchased at premium or discount, the related premiums or discounts are amortized through the consolidated profit or loss statement over the remaining period of maturity of said investment. Gain or loss on sale of securities is accounted for in the period in which the sale occurs.

#### 5.32 Dividend income

Dividend income is recognized when the right to receive payment is established.

#### 5.33 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in the consolidated statement of comprehensive income, in which case the related tax is also recognized in the consolidated statement of comprehensive income.

#### (a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the consolidated statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### (b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the year when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the consolidated statement of financial

#### (c) Group taxation

The Group is taxed as a one fiscal unit along with Holding Company and its other wholly owned subsidiaries under section 59AA to the Income Tax Ordinance, 2001. Current and deferred income taxes are recognized by each entity within the Group in their respective statement of comprehensive income, regardless of who has the legal rights or obligation for the recovery or payment of tax from or to the tax authorities. However, tax liability / receivable is shown by the parent, on submission of annual tax return, who has the legal obligation to pay or right of recovery of tax from the taxation authorities. Balances between the group entities on account of group tax are shown as other receivables / liabilities by the respective group entities.

#### 5.34 Subordinated debt

Subordinated loans are initially recorded at the amount of proceeds received. Mark-up accrued on subordinated loans is recognized as part of other liabilities and is charged to the consolidated statement of profit and loss over the period on an accrual basis.

#### 5.35 Operating segments

Operating segments are reported in a manner consistent with the internal reporting of the Group in note 50 to the consolidated financial statements.

#### Share capital

#### Authorized share capital

	2022	2021		2022	2021
	(Number	of shares '000)		Rs '000	Rs '000
	11 100 000	11 100 000	"A" class ordinary shares of Rs 10 each	111 000 000	111 000 000
	11,100,000	11,100,000	-	111,000,000	111,000,000
	3,900,000	3,900,000	"B" class ordinary shares of Rs 10 each	39,000,000	39,000,000
	15,000,000	15,000,000		150,000,000	150,000,000
6.2	Issued, subscribe	d and paid up capital	"A" class ordinary shares of Rs 10 each issued as fully paid for consideration other		
	2022	2021	than cash- note 6.3 and note 6.5.	2022	2021
			than cash hote o.o and hote o.o.		
	(Numbe	er of shares '000)		Rs '000	Rs '000
	3,774,000	3,774,000	"B" class ordinary shares of Rs 10 each	37,740,000	37,740,000
	0,774,000	0,114,000	issued as fully paid for consideration other	37,740,000	37,740,000
	1,326,000	1,326,000	than cash- note 6.3 and note 6.6.	13,260,000	13,260,000
		. ,		-, -, -, -, -, -, -, -, -, -, -, -, -, -	-,,
	5,100,000	5,100,000		51,000,000	51,000,000

These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to the Holding Company, under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.1.



FOR THE YEAR ENDED DECEMBER 31, 2022

- Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Holding Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Holding Company, under the provisions of Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Holding Company. Subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Holding Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2022, 599,582 thousand (December 31, 2021: 599,568 thousand) "A" class ordinary shares had been exchanged for such vouchers.
- In pursuance of the privatization of the Holding Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which, is a subsidiary of Etisalat.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### Long term loans from banks

#### Borrowings from Banks

These represent secured loans from the following banks:

	Annual mark-up rate	comme	payment encement date	Repayment installments		Outstanding loan balance	
	3-Months KIBOR plus	Interest	Principal	Quarterly	Note	2022 Rs '000	2021 Rs '000
MCB Bank Limited	0.25%	Jul. 2014	Jul. 2018	12		-	666,667
Faysal Bank Limited	0.25%	Jul. 2014	Jul. 2018	12		-	333,333
Bank Al-Habib Limited	0.25%	Jul. 2014	Jul. 2018	12		-	166,667
Bank Alfalah Limited	0.25%	Jul. 2014	Jul. 2018	12		-	166,667
Allied Bank Limited	0.25%	Mar. 2015	Mar. 2019	12		-	666,667
United Bank Limited	0.25%	Mar. 2015	Mar. 2019	12		-	333,333
Meezan Bank Limited	0.25%	Aug. 2015	Aug. 2019	12		333,333	1,000,000
Habib Bank Limited - Islamic Banking	0.25%	Sep. 2015	Sep. 2019	12		333,333	1,000,000
Dubai Islamic Bank Limited	0.25%	Oct. 2015	Oct. 2019	12		250,000	583,333
Habib Bank Limited - Islamic Banking	0.25%	Mar. 2016	Mar. 2020	12		333,333	666,667
United Bank Limited	0.25%	May 2016	May 2020	12		833,333	1,500,000
Allied Bank Limited	0.25%	May 2016	May 2020	12		1,250,000	2,250,000
MCB Bank Limited	0.24%	Mar. 2018	Mar. 2022	12		900,000	1,000,000
MCB Bank Limited	0.24%	Mar. 2018	Mar. 2022	12		766,667	1,500,000
United Bank Limited	0.25%	Jul. 2014	Jul. 2018	12		-	166,667
MCB Bank Limited	0.25%	Apr. 2019	Apr. 2023	12		2,000,000	2,000,000
BankIslami Pakistan Limited	0.50%	Mar. 2020	Mar. 2024	12		1,000,000	1,000,000
Askari Bank Limited	0.60%	Mar. 2020	Mar. 2024	12		2,000,000	2,000,000
MCB Bank Limited	0.50%	Sep. 2020	Sep. 2024	12		3,000,000	3,000,000
Meezan Bank Limited	0.50%	Sep. 2020	Sep. 2024	12		2,000,000	2,000,000
Meezan Bank Limited	0.50%	Mar. 2021	Mar. 2025	12		1,500,000	1,500,000
Faysal Bank Limited	0.50%	Mar. 2021	Mar. 2025	12		1,000,000	1,000,000
MCB Islamic Bank Limited	0.50%	Mar. 2021	Mar. 2025	12		500,000	500,000
Syndicate Ioan MCB	0.55%	Sep. 2021	Feb. 2026	6	7.1.1	21,000,000	21,000,000
Faysal Bank Limited	0.60%	Apr. 2021	Jul. 2025	12		4,000,000	4,000,000
Meezan Bank Loan-4B	0.50%	Aug. 2022	Nov. 2026	12		4,000,000	-
Askari Bank 2B	0.60%	Oct. 2022	Jan 2027	12		2,000,000	-
Bank Alfalah Limited	0.60%	Dec 2022	Mar 2027	12		2,000,000	-
United Bank Limited	-0.10%	Dec 2022	Mar 2023	1	7.1.2	2,000,000	-
Less: Transaction cost						(136,875)	-
Loan under SBP refinance scheme					7.1.3	52,863,124	50,000,001
Bank Al Falah Limited - 1	2.00% Flat	Jul. 2020	Jan. 2021	8	7.1.4	_	252,375
Bank Al Falah Limited - 2	1.25% Flat	Oct. 2020	Jan. 2021	8	7.1.4	-	243,411
						-	495,786
						52,863,124	50,495,787
	6-Months KIBOR plus			Semi-annual			
Faysal Bank Limited - I	1.00%	Aug. 2018	Aug. 2019	6	7.1.5	_	166,667
Faysal Bank Limited - II	0.75%	Jun. 2019	Jun. 2020	6	7.1.6	_	333,333
Allied Bank Limited - II	0.95%	Jun. 2019	Jun. 2020	6	7.1.7	_	1,333,333
State Bank of Pakistan	-1.00%	Jun. 2019	Jun. 2024	4	7.1.8	945,294	1,500,000
Bank Alfalah - PPTFC	1.35%	Jun. 2021	Dec. 2022	6	7.1.9	3,287,195	3,500,000
Bank of Punjab	0.95%	Jun. 2021	Jun. 2022	7	7.1.10	508,591	600,000
Allied Bank Limited - III	1.25%	Nov. 2021	May. 2023	6	7.1.11	2,442,825	2,250,000
Pakistan Kuwait Investment Company	1.10%	Dec. 2021	Jun. 2022	4	7.1.12	397,270	750,000
(Private) Limited						331,210	. 50,000
Allied Bank Limited - IV	0.95%	Dec. 2021	Dec. 2022	9	7.1.13	429,154	500,000
UMBL ADT-1 TFCs	3.50%				7.1.14	1,000,000	-
NBP - Term Finance	0.65%	Dec. 2023	Jun. 2027	8	7.1.15	1,495,131	





FOR THE YEAR ENDED DECEMBER 31, 2022

		Repayment		Repayment		Outstanding loan balance		
	Mark-up rate	commence		installments		2022	2021	
		Interest	Principal		Note	Rs '000	Rs '000	
Pakistan Mortgage Refinance Company	1 year PKRV	Aug. 2021	Aug. 2022	Bullet	7.1.16	-	500,000	
Pakistan Mortgage Refinance Company - II	1 year KIBOR-1 Spread	Dec. 2021	Mar. 2023	8 Quarterly	7.1.17	432,040	500,000	
United Bank Limited	1 month KIBOR+0.85%	Dec. 2021	Jun. 2022	6 Semi-annual	7.1.18	339,067	475,000	
MCB Bank Limited	3 months KIBOR+0.75%	Dec. 2021	Mar. 2023	12 Quarterly	7.1.19	351,093	500,000	
Meezan Bank - Bi Maujal	12 months KIBOR+0.15%	Dec. 2023	Dec. 2023	Yearly	7.1.20	995,932	_	
UMBL - MCB - STFWC	1 month KIBOR+0.05%	Mar. 2023	Mar. 2023	1 Quarterly	7.1.21	10,002,488	_	
MCB - STFWC-2	1 month KIBOR	Mar. 2023	Mar. 2023	1 Quarterly	7.1.22	20,001,165	_	
Meezan Bank - Bi Maujal	KIBOR+0.15%	Mar. 2023	Mar. 2023	1 Quarterly	7.1.23	1,990,109	_	
Meezan Bank - Bi Maujal	KIBOR+0.05%	Aug. 2023	Aug. 2023	3 Quarterly	7.1.24	2,997,528	_	
Call Borrowing - ZTBL	16.75%	Jan. 2023	Jan. 2023	1 monthly	7.1.25	1,000,000	_	
Accrued Interest						971,943	_	
						49,586,825	12,908,333	
	3-Months KIBOR plus			Bi-Annual				
MCB Bank Ltd	0.30%	Sep. 2022	Dec. 2026	6	7.1.26	11,000,000	_	
Habib Bank Ltd	0.40%	Dec. 2022	Jun. 2027	6	7.1.27	11,500,000	_	
Accrued Interest						68,386	_	
Less: Transaction cost						(120,019)	-	
						22,448,367	-	
						124,898,316	63,404,120	
Current portion of long term loans from banks						(46,637,709)	(11,162,076)	
						78,260,607	52,242,044	

- 7.1.1 PTML entered into an arrangement with MCB Bank Limited for syndicated term finance facility. The facility is secured against hypothecation over fixed and current assest (excluding land, building and cellular licenses) and corporate guarantee of the Holding Company amounting to Rs 21,000,000 thousand.
- 7.1.2 It represents bridge financing facility availed from United Bank Limited amounting to Rs. 2,000,000 thousand (December 31, 2021: Nil). This facility is secured by first ranking pari passu charge by way of hypothecation over all present and future assets of PTML, excluding land, building and licenses with 25% margin.
- 7.1.3 These loans are secured by way of first charge ranking pari passu by way of hypothecation over all present and future movable equipment and other assets (excluding land, building and licenses) of PTML. Three months KIBOR stands at 17% at December 31, 2022 (December 31, 2021: 10.54%). These loans also require the PTML to comply with the financial covenants and other operational requirements.
- 7.1.4 These represent long term loans availed under State Bank of Pakistan (SBP) Refinance Scheme for payment of wages and salaries to the employees of PTML. PTML received the loan on below-market rate therefore recognized the deferred grant on the statement of financial position as the difference between the actual loan proceed and the present value of the loan proceed received, discounted using the prevailing market rate of interest. 2022

	Note	Rs '000	Rs '000
Loan proceed received Re-payments Deferred government grants Fair value of loan proceeds	13	1,037,934 (1,037,934) - -	, ,

- 7.1.5 This represent term finance loan of Rs 1,000,000 thousand which is secured against first pari passu charge over book debts, advances and receivable of U Bank with 25% margin and Microfinance Credit Guarantee Facility (MCGF) from State Bank of Pakistan at 25%.
- 7.1.6 This represent term finance loan of Rs 1,000,000 thousand which is secured against first pari passu charge over book debts, advances and receivables of U Bank for Rs 1,333 thousand (25% margin). Initial disbursement on ranking charge was upgraded to first pari passu from December 21, 2018.
- 7.1.7 This represents term finance facility under syndicate financing through Allied Bank Limited of Rs 4,000,000 thousand which is secured against first pari passu charge over all present and future assets excluding land and building of U Bank but not limited to advances and investments beyond CRR and SLR requirements of U Bank with 25% margin. Disbursement was initially made against a ranking charge which was upgraded to first pari passu with in 120 days of first disbursement.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

- 7.1.8 This represent term finance loan of Rs 1,500,000 thousand for a tenure of five years. Mark-up is payable on every half-year end i.e. June 30th and December 31st, while payment of principal will be made in the last four quarters of the loan period or in bullet form. The loan is provided against the following target stated by SBP:
  - the loan should be disbursed to 60% female borrowers
  - U Bank should disburse 25,000 loans; and
  - all loans disbursed should meet the E&S guidline issued by SBP.
- 7.1.9 This represents privately placed term finance certificates (TFCs) of Rs 3,500,000 thousand distributed in 35,000 TFCs of Rs. 100,000 each. The Issue amount will be utilized to enhance the advances portfolio of U Bank. Half of the issue amount is secured against 1st pari passu charge on the book debts, advances and receivables with 25% margin remaining half is secured against charge / lien on government securities. The rating of these certificates issued by PACRA is AA- with stable outlook. These TFCs shall be inducted in CDS and the laws and regulation relating to the CDS with respect to the term finance certificates will be applicable to the TFCs.
- 7.1.10 This represents term finance facility through U Bank of Punjab of Rs 600,000 thousand. This is secured against first pari passu charge over all present and future assets (excluding land and building), book debts, advances microcredit receivables and investments of U Bank with 25% margin. The loan was drawn on 30 June 2021.
- 7.1.11 This represent syndicated Term Finance facility with Allied Bank Limted. This is secured against first pari-passu charge on all present and future assets of the borrower with the margin of 25%. The loan was drawn on 26 November 2021.
- 7.1.12 This represent utilised amount of term finance facility of Rs 750,000 thousand from Pakistan Kuwait Investment Company (Private) Limited (PKIC or lender). This is secured against first pari passu charge on all present and future assets (excluding land and building) including but not limited to book debts, advances, microcredits, bills, cash and bank balances, investments etc with 25% margin. The loan was drawn on 2 December 2021.
- 7.1.13 This represent Housing Loan of Rs 500,000 thousand from Allied Bank Limited. This is secured against first pari passu hypothecated charge on all present and future assets (excluding land and building) of U Bank inclusive of 25% margin. The loan was drawn on 17 December 2021.
- 7.1.14 This represents term finance certificates (TFCs) of Rs 1,000,000 thousand distributed in 10,000 TFCs of Rs 100 thousand each. The Issue amount will be utilized to contribute towards Ubank's Additional Tier-1 capital. The facility tenure is perpetual. Profit will be payable semi-annualy in arrears on non-comulative on the outstanding Issue. Amount basis shall continue till the maturity of the instrument. The first such profit payment will fall due six months from the issue of the date and subsequently every six months. The rating of these certificates issued by PACRA is A-. These TFCs shall be inducted in CDS and the laws and regulation relating to the CDS with respect to the term finance certificates will be applicable to the TFCs.
- 7.1.15 This represents Term finance facility of Rs 1,495.131 thousand from National bank of Pakistan. This is secured against First pari-passu hypothecation charge over all present and future assets (excluding land & building) of U bank including but not limited to advances, mircocredit receivables and investment beyond CRR and SLR requirement of the company with 25% margin.
- 7.1.16 This represent Housing Loan from Pakistan Mortgage Refinance Company Limited carrying markup at the rate of 1 year PKRV. This is secured against first pari-passu charge on all present and future assets of the borrower with the margin of 25%. The loan amounting to Rs.300,000 thousand was drawn on 27 August 2021 and Rs.200,000 thousand 30 September 2021.
- 7.1.17 This represent Housing Loan of Rs. 500,000 thousand from Pakistan Mortgage Refinance Company Limited. This is secured against first pari-passu charge on all present and future assets of U Bank. The loan was drawn on 30 December 2021
- 7.1.18 This represent Housing Loan of Rs 475,000 thousand from United Bank Limited. This is secured against first pari passu hypothecated charge on all present and future assets inclusive of 25% margin. The loan was drawn on 29 December 2021.
- 7.1.19 This represent Housing Loan of Rs 500,000 thousand from MCB Bank Limited. This is secured against first pari passu amounting to Rs.667,000 thousand charge on all present and future assets (excluding land and building) but not limited to advances / microcredit receivables and investments (excluding CRR and SLR requirements, any lien over cash / TDR). The Ioan was drawn on 31 December 2021.
- 7.1.20 This represents Bi Mawajjal of Rs 995,932 thousand from Meezan Bank Ltd to finance the lending operations of Islamic Microfinance Division of U Microfinance Bank Ltd by utilizing the short-term facility to setup, establish and develop loan portfolio. This is secured against Government security amounting to Rs. 1,100,000 thousand charge. The loan was drawn on 22 June 2022.
- 7.1.21 This represents loan of Rs 10,000,000 thousand from MCB Bank Ltd to finance the working capital requirements including for expansion of U Bank's advances portfolio. This loan is secured with 10% margin on latest NAV. The principle amount of facility is repayable on maturity and mark-up repayments fall due at the time of adjustment of each tranche / maturity.
- 7.1.22 This represents loan of Rs 20,000,000 thousand from MCB Bank Ltd This facility is secured against Pakistan investment bond / treasury bills to be kept in IPS account maintained with MCB at the rate of 5% margin. The principle amount of facility is repayable on maturity and mark-up repayments fall due at the time of adjustment of each tranche/maturity.





FOR THE YEAR ENDED DECEMBER 31, 2022

- 7.1.23 This represents Bai Mawajjal of Rs 1,990,109 thousand from Meezan Bank Ltd to finance the lending operations of Islamic Microfinance Division of U Bank. This loan is secured against the investment in Pakisatan Investment Bonds maintained with third party banks investor portfolio with 5% margin.
- 7.1.24 This represents Bai Maujjal facility of Rs 2,997,528 thousand from Meezan bank limited to finance the lending operations of Islamic Microfinance Bank. This is secured against over the principle value of Pakistan investment Bond's or treasury bills in 3rd party IPS account of UMBL maintained with ABL or Pak Brunei investment CO Ltd at the rate of 5% margin and / or lien over GOP ijarah sukuk in the IPS account of UMBL maintained with MBL with nil margin .
- 7.1.25 This represents Call Borrowing from Zarai Taragiati Bank Limited at the rate of 16.75% amounting to Rs 1,000,000 thousand with maturity date of 06 January 2023.
- 7.1.26 The Holding Company has entered into a syndicate term finance agreement dated 16 June 2022. The finance facility is secured by creating a charge by way of hypothecation over the Hypothecated Assets in favour of the MCB Bank Limited -Security Agent, which shall constitute a first charge in favour of MCB Bank Limited - Security Agent (for the benefit of the
- 7.1.27 The Holding Company has entered into a syndicate term finance agreement dated 29 December 2022. The finance facility is secured by creating a charge by way of hypothecation over the Hypothecated Assets in favour of the HBL Bank Limited -Security Agent, which shall constitute a first charge in favour of HBL Bank Limited - Security Agent (for the benefit of the

#### 7.2 Repo borrowings

This represents Repo Borrowing from:

- Pak Oman Investment Bank at the rate of 16.9% amounting to Rs 1,460,000 thousand with maturity date of 06 January 2023.
- Pak Oman Investment Bank at the rate of 16.9% amounting to Rs. 1,460,000 thousand with maturity date of 06 January 2023.
- Zarai Taraqiati Bank Limited at the rate of 16.40% amounting to Rs 1,980,000 thousand with maturity date of 06 January 2023.
- Zarai Taraqiati Bank Limited at the rate of 16.40% amounting to Rs. 1,980,000 thousand with maturity date of 06 January 2023.
- CDC ABL Income Fund at the rate of 16.40% amounting to Rs. 1,470,000 thousand with maturity date of 18 January 2023.
- CDC ABL Income Fund at the rate of 16.40% amounting to Rs. 1,470,000 thousand with maturity date of 18 January 2023.
- CDC ABL Income Fund at the rate of 16.40% amounting to Rs 195,680 thousand with maturity date of 18 January 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs 1,930,000 thousand with maturity date of 06 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs 978,800 thousand with maturity date of 06 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs 1,930,000 thousand with maturity date of 06 Jan 2023.
- Bank of Punjab at the rate of 16.50% amounting to Rs 1,980,000 thousand with maturity date of 03 Jan 2023.
- Bank of Punjab at the rate of 16.50% amounting to Rs 1,980,000 thousand with maturity date of 03 Jan 2023. - Bank of Punjab at the rate of 16.50% amounting to Rs 992,953 thousand with maturity date of 03 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs 1,910,000 thousand with maturity date of 03 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs. 1,910,000 thousand with maturity date of 03 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs. 1,910,000 thousand with maturity date of 03 Jan 2023.
- Bank of Punjab at the rate of 16.40% amounting to Rs 994,500 thousand with maturity date of 03 Jan 2023.
- Khushali Bank Limited at the rate of 16.50% amounting to Rs 1,990,000 thousand with maturity date of 03 Jan 2023.
- Khushali Bank Limited at the rate of 16.50% amounting to Rs 497,250 thousand with maturity date of 03 Jan 2023.
- Habib Metro Bank Limited at the rate of 16.20% amounting to Rs 497,250 thousand with maturity date of 06 Jan 2023.

#### Subordinated debt

This represents term finance certificates (TFCs) of Rs 600,000 thousand distributed in 120 thousand TFCs of Rs 5 thousand each issued as subordinated loan in June 2017. The loan is availed as TIER-II subordinated debt for inclusion in U Bank's Supplementary Capital. The facility tenure is 7 years and is priced at 6-months KIBOR plus 3.50% (2021: 6-months KIBOR plus 3.50%). The instrument is structured to redeem 0.02% of principal, semi-annually, over the first 60 months and remaining principal of 24.95% each of the issue amount respectively, in four equal instalments starting from 66th month. The TFCs are subordinated as to the payment of principal and profit to all other indebtedness of the U Bank. The rating of these certificates issued by JCR-VIS credit rating company is A- with a stable outlook.

					Rs '000	Rs '000	
9.	Deposits from banking customers	Note	Conventional	Islamic	Total	Total	
	Fixed deposits Saving deposits Current deposits		26,708,855 55,982,555 5,678,274	76,903 3,222,331 514,172	26,785,758 59,204,886 6,192,446	20,280,327 30,648,858 3,827,288	
	Current portion	9.1	88,369,684	3,813,406	92,183,090 (90,910,070)	54,756,473 (53,432,764)	
					1,273,020	1,323,709	
9.1	These include amounts due from the following	g related par	ties:		2022 Rs '000	2021 Rs '000	
	PTCL GP Fund				5,490,768	204,103,259	
	Pakistan Telecommunication Employee Trust	(PTET)			37,572,083	119,493,199	
					43,062,851	323,596,458	



2021

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Lease liabilities	Note	2022 Rs '000	2021 Rs '000
Lease commitments	14010	110 000	110 000
- Not later than one year		5,689,150	4,950,743
- Later than one year and not later than five years		15,381,997	15,439,156
- Later than five years		2,505,163	3,735,787
Total undiscounted lease commitments		23,576,310	24,125,686
Discounted lease liabilities using the incremental borrowing rate		17,918,268	18,256,320
Current portion shown under current liabilities		(4,476,012)	(3,377,198)
Due after 12 months		13,442,256	14,879,122
Deferred income tax			
Deferred tax (asset) / liability relating to:			
Accelerated tax depreciation		7,137,875	9,775,290
Accelerated tax amortization		773,505	3,152,602
Provision for stock in trade, stores and spares		(426,495)	(504,954)
Impairment loss on trade debts		(4,129,048)	(2,677,403)
Right of use assets / lease liabilities		(612,034)	(531,739)
Contract costs		1,008,095	588,861
Liabilities claimable on payment Tax losses		(6,176,794) (4,167,243)	(4,156,283) (3,121,534)
Others		(1,309,337)	(24,865)
Outers		(7,901,476)	2,499,975
Movement during the year			
		0.400.075	6,093,589
Balance at the beginning of the year		2,499,975	0,093,388
Reversal) / Charge for the year in respect of:			
Accelerated tax depreciation	39	(2,637,415)	(2,803,095)
Accelerated tax amortization		(2,379,097)	999,142
Provision for stock in trade, stores and spares		78,459	26,530
Impairment loss on trade debts		(1,023,529)	(29,273)
Right of use assets / lease liabilities Contract costs		(80,295)	(247,281)
Liabilities claimable on payment		419,234 (2,020,511)	71,631
Tax losses		(2,913,049)	(382,047)
Others		(10,964)	85,289
		(10,567,167)	(5,156,184)
Transferred to income tax recoverable on account of group taxation		1,867,340	1,616,223
Tax reversal in OCI		(33,422)	(53,653)
Recognized in retained earnings on change in accounting policy		(1,668,202)	
Balance at the end of the year		(7,901,476)	2,499,975
Employees retirement benefits			
Liabilities for pension obligations			
Unfunded - PTCL	12.1	9,862,468	8,633,593
		9,862,468	8,633,593
Gratuity funded - PTCL, PTML and U Bank	12.1	152,798	340,922
Accumulated compensated absences - PTCL	12.1	1,954,579	1,982,538
Post retirement medical facility - PTCL	12.1	13,238,012	12,144,429
Benevolent grants - PTCL	12.1	4,153,071	3,995,703
		29,360,928	27,097,185
		, -,	, - , -



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

Gratuity Accumulated   Post-refirement medical   Benevolent		Pension			Gratuity	lity	Accumulated	ulated	Post-retirement medical	nt medical	Benevolent grants	grants	Total	•
	Funded	pep	Unfunded	pap	Fundec	pa	Unfunded	papi	Unfunded	ded	Unfunded	pep		
	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000
The amounts recognized     in the consolidated statement of     financial position:														
Present value of defined benefit obligations Fair value of plan assets - note 12.3	131,936,258	127,384,941	9,862,468	8,633,593	3,315,379	3,079,171	1,954,579	1,982,538	13,238,012	12,144,429	4,153,071	3,995,703	164,459,767	157,220,375
(Asset) / Liability at end of the year - note 12.2	(3,189,002)	(1,802,337)	9,862,468	8,633,593	105,804	340,922	1,954,579	1,982,538	13,238,012	12,144,429	4,153,071	3,995,703	26,124,932	25,294,848
<ul> <li>b) Changes in the present value of defined benefit obligations:</li> </ul>														
Balance at beginning of the year	127,384,941	122,844,751	8,633,593	7,313,570	3,079,171	2,758,050	1,982,538	1,606,358	12,144,429	11,549,073	3,995,703	3,831,610	157,220,375	149,903,412
Current service cost Interest expense Actuarial gain on accumulated compensated absences	959,087	822,813	413,582	345,753	354,565	328,694	89,125 173,029 (170,142)	75,070 137,517 332.839	96,986	84,475	39,067	38,927	1,952,412	1,695,732
	13,215,995	12,643,293	1,272,507	1,074,834	634,610	572,188	92,012	545,426	1,253,923	1,196,886	423,374	407,901	16,892,421	16,440,528
Remeasurements: Loss due to experience adjustments	090,796	1,176,795	45,060	298,688	116,389	110,268			989,749	523,456	39,266	48,481	2,157,514	2,157,688
Benefits paid	(9,631,728)	(9,279,898)	(88,692)	(53,499)	(514,791)	(361,335)	(119,971)	(169,246)	(1,150,089)	(1,124,986)	(305,272)	(292,289)	(11,810,543)	(11,281,253)
balance at end of the year c). Charge for the year	131,936,238	127,384,941	9,802,408	6,633,583	6,510,578	3,078,171	1,954,579	1,982,558	13,233,012	12,144,429	4,193,071	3,885,703	104,439,707	1
Troit of loss. Current serve cost Net interest expense Actuarial gain' loss on accumulated compensated absences	6 (1)		413,582	345,753 729,081	354,565	328,694 8,546	89,125 173,029 (170,142)	75,070 137,517 332,839	96,986	84,475 1,112,411	39,067	38,927 368,974	1,952,412 2,396,115 (170,142)	1,695,732 2,090,376 332,839
Contribution from deputationists / employees	(6,174) 772,680	(11,426) 545,234	1,272,507	1,074,834	357,715	337,240	92,012	545,426	1,253,923	1,196,886	(17,504)	(31,280)	(23,678) 4,154,707	(42,706) 4,076,241
Remeasurements:														
Gain on remeasurement of assets Loss/(gain) due to change in financial assumptions	(2,309,756)	(470,282)	1,240	(1,854)	(79,879)	(7,459)			1,307		- 692		(2,389,635)	(477,741)
Loss due to experience adjustments	952,308	1,192,649	43,820	300,542	94,456	110,268		-	988,442	523,456	38,571	48,481	2,117,597	2,175,396
	(1,342,706)	706,513	45,060	298,688	14,826	102,809			989,749	523,456	39,266	48,481	(253,805)	1,679,947
	(570,026)	1,251,747	1,317,567	1,373,522	372,541	440,049	92,012	545,426	2,243,672	1,720,342	445,136	425,102	3,900,902	5,756,188
d) Significant actuarial assumptions at the date of consolidated statement of financial position:														
Discountrate Future salary / medical cost increase	12.25%	10.00%	12.25%	8.00%	12.25% to 14.25% 10.25% to 11.36%	9% to 12.5% 8% to 11.25%	12.25% 11.25%	9.00%	12.25% 11.25%	10.00%	12.25% 9.25%	10.00% 7.00%		
ruture perision increase Rate of increase in benevolent grants Average duration of obligation	20 years	0.25% - 21 years	o.50% - 27 years	0.25% 30 years	- 6 - 11.89 years	9 years 6-12 years	6 to 9 years	6 to 7 years	23 years	years 23 years	4.25% 16 years	2.00% 17 years		
Expected mortality rate	SLIC 20	SLIC 2001-2005	SLIC 2001-2005	11-2005	SLIC 200	1-2005	SLIC 2001-2005	01-2005	SLIC 200	11-2005	SLIC 2001-2005	1-2005		



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

- 12.2 As more fully explained in note 19.9, the Holding Company's obligation for funded pension is restricted to the extent of pension increases and benefits as determined by the Board of Trustees of the Pakistan Telecommunication Employees
- 12.3 Changes in the fair value of plan assets

		d benefit an - funded		l benefit an - funded	Total pla	n assets
	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000	2022 Rs '000	2021 Rs '000
Balance at beginning of the year	129,187,278	125,102,302	2,738,249	2,484,713	131,925,527	127,587,015
Expected return on plan assets	12,437,141	12,086,633	276,896	234,949	12,714,037	12,321,582
Payments made to members on behalf of fund	-	-	189,573	293,141	189,573	293,141
Gain on remeasurement of assets	2,309,756	470,282	101,562	7,459	2,411,318	477,741
Contributions made by the Group						
during the year	822,813	807,959	391,020	79,322	1,213,833	887,281
Benefits paid	(9,631,728)	(9,279,898)	(487,725)	(361,335)	(10,119,453)	(9,641,233)
Balance at end of the year	135,125,260	129,187,278	3,209,575	2,738,249	138,334,835	131,925,527

	Balance at end of the year	135,125,260 129,187,27	8 3,209,575	2,738,249	138,334,835	131,925,52
12.4	Plan assets for funded defined ber	nefit pension plan are compr	ised as follows	);		
			20	022	2	021
			Rs '000	Percentage	Rs '000	Percentage
	Debt instruments - unquoted					
	<ul> <li>Special saving accounts</li> </ul>		-	0.00	1,820,678	1.4
	<ul> <li>Defence saving certificates</li> </ul>		27,446,545	20.32	27,500,107	21.2
	<ul> <li>Regular income certificates</li> </ul>		44,423,056	32.89	62,534,059	48.4
	- Pakistan investment bonds		3,064,527	2.27	4,354,156	3.3
	-Term Deposit Receipt		1,079,016	0.80	-	0.0
			76,013,144	55.48	96,209,000	74.4
	Cash and cash equivalents					
	- Term deposits		27,892,644	20.65	11,300,000	8.7
	- Equity securities		1,176,835	0.87	1,185,787	0.9
	- Sukuks		1,720,424	1.27	1,765,403	1.3
	<ul> <li>Pakistan investment bond</li> </ul>		686,770	0.51	904,952	0.7
	- Term finance certificates		45,441	0.03	42,420	0.0
	- Treasury bills		7,517,420	5.53	1,038,459	0.8
	- Cash and bank balances		2,670	0.00	2,827	0.0
			39,042,204	28.86	16,239,848	12.5
	Investment property		10 110 001	7.40	10.110.001	7.0
	- Telecom tower		10,113,021	7.48	10,113,021	7.8
	- Telehouse	L	2,280,969	1.69	2,280,969	1.7
	F:		12,393,990	9.17	12,393,990	9.6
	Fixed assets		9,563	0.01	7,085	0.0
	Other assets		9,062,942	7.51 101.03	5,740,972 130,590,895	<u>4.4</u> 101.1
	Liabilities		136,521,843	101.03	130,590,695	101.1
	- Staff retirement benefits		(106,330)	(0.08)	(90,504)	(0.07
	- Amount due to PTCL		(15,366)	(0.01)	(1,300)	
	- Accrued & other liabilities		(247,723)	(0.18)	(254,167)	(0.20
	- Provision for zakat		(1,027,164)	(0.76)	(1,057,646)	(0.83
			(1,396,583)	(1.03)	(1,403,617)	(1.10
			135,125,260	100.00	129,187,278	100.0
12.5	Plan assets for defined gratuity fun	d are comprised as follows:				
	Units of mutual funds		113,042	3.52	108,432	3.9
	Term deposit receipts		2,176,536	67.81	2,192,783	80.0
	Term finance certificates		500,000	15.58	200,000	7.3
	Other assets		148,371	4.62	34,352	1.2
						_
	Bank balances		271,626	8.47	202,682	7.4

FOR THE YEAR ENDED DECEMBER 31, 2022

12.6 The expected contributions in the next financial year to the funded gratuity plan by the Group is Rs 273,395 thousand.

#### 12.7 Sensitivity analysis

The calculations of the defined benefit obligations are sensitive to the significant actuarial assumptions set out in note 12.1 (d). The table below summarizes how the defined benefit obligations at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

	Impact on defined	benefit obligation
	1% increase in assumption	1% decrease in assumption
	Rs '000	Rs '000
Future salary / medical cost Pension - funded Pension - unfunded Gratuity - funded Accumulated compensated absences - unfunded Post-retirement medical facility - unfunded	8,118,459 1,031,966 469,855 161,760 2,131,098	(7,646,335) (934,104) (407,089) (149,013) (1,835,457)
Discount rate Pension - funded Pension - unfunded Gratuity - funded Accumulated compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded	(16,010,227) (1,367,541) (408,204) (149,035) (1,835,597) (575,869)	18,217,666 1,587,411 468,882 161,708 2,130,720 668,456
Future pension Pension - funded Pension - unfunded	18,221,355 1,474,324	(16,008,803) (1,282,486)
Benevolent grants Benevolent grants - unfunded	668,575	(575,825)
Expected mortality rates	Increase by 1 year	Decrease by 1 year
	Rs '000	Rs '000
Pension - funded Pension - unfunded Gratuity - funded Accumulated compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded	(3,029,357) (127,069) (30,087) (24,276) (367,921) (115,427)	3,011,111 123,658 29,270 33,377 369,327 115,865

The above sensitivity analysis is based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligations to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the pension liability recognized within the consolidated statement of financial position.

Through its defined benefit pension plans, the Group is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk, longevity risk for pension plan and salary increase risk for all the plans.

### NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

		Note	2022 Rs '000	2021 Rs '000
13.	Deferred government grants			
	USF Government grants Government grant under SBP refinance scheme	13.1 7.1.4	29,362,359	20,353,967 23,181 20,377,148
			29,302,339	20,377,146
13.1.	Balance at beginning of the year Received during the year		20,353,967 11,511,935	18,139,023 5,172,718
	Income recognized during the year	40	31,865,902 (2,503,543)	23,311,741 (2,957,774)
	Balance at end of the year		29,362,359	20,353,967

This represents grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

	a a londo of a long block and block	Note	2022 Rs '000	2021 Rs '000
		Note	ns 000	ns 000
14.	License Fee Payable			
	Interest bearing Non interest bearing	14.1 14.2	12,634,844 1,134,575	24,854,533 962,237
	Current portion		13,769,419 (164,459)	25,816,770 (4,809,781)
			13,604,960	21,006,989
14.1	Interest bearing			
	Gross amount payable Current portion	14.3	12,634,844	24,854,533 (4,769,505)
			12,634,844	20,085,028
14.2	Non Interest bearing			
	Gross amount payable Imputed deferred interest	14.4	1,480,127 (345,552)	1,308,983 (346,746)
	Present value of obligation		1,134,575	962,237
	Current portion		(164,459)	(40,276)
			970,116	921,961

- 14.3 Interest bearing License includes acquisition of 4G license throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit-Baltistan (GB) in September 2021 at a fee of USD 279 million. 50% of the license fee had been paid at the time of acquisition of license. During the year, PTML has paid 3 installments including 2 prepayments and the remaining amount will be paid in 2 equal installments along with interest @ LIBOR + 3% per annum, due on September 15th each year, in US dollar or equivalent Pak Rupee.
- (i) Non-Interest bearing includes renewal of 2G license for operations in AJK and GB in June 2021 at a fee of USD 13,500 thousand. 50% of the license fee had been paid at the time of acquisition of license and the remaining 50% of the amount is to be paid in 10 equal annual installments on June 24th each year in US Dollars or equivalent Pak Rupees. Accordingly, at initial recognition, the aggregate amount payable is discounted to the present value of future cash flows at the rate of 6% per annum.
  - (ii) Non-Interest bearing also includes acquisition of 4G license for operations in AJK and GB in October 2021 at a fee of USD 1,026 thousand. 50% of the license fee has been paid at the time of acquisition of license and the remaining 50% of the amount is to be paid in 10 equal annual installments on October 11th each year in US Dollars or equivalent Pak Rupees. Accordingly, at initial recognition, the aggregate amount payable is discounted to the present value of future cash flows at the rate of 6% per annum.





FOR THE YEAR ENDED DECEMBER 31, 2022

#### 15. Long term vendor liability

This represents amount payable to a vendor in respect of procurement of network and allied assets which comprises:

	Note	2022 Rs '000	2021 Rs '000
Obligation under acceptance of bills of exchange Other accrued liabilities	15.1	53,361,922 6,473,396	42,137,440 3,849,940
Current parties		59,835,318	45,987,380
Current portion		(15,915,561) 43,919,757	(10,386,943) 35,600,437

15.1 These include liability of Rs. 18,358,897 thousand (December 31, 2021: Rs 15,544,513 thousand) carrying interest in the range of 7.35% to 16.08% per annum (December 31, 2021: 6.94% to 10.16% per annum).

	No	te	2022 Rs '000	2021 Rs '000
16.	Trade and other payables			
	Trade creditors Accrued and other liabilities 16 Technical services assistance fee 16 Advances from customers / contract liability Retention money / payable to contractors and suppliers Income tax collected from subscribers / deducted at source Sales tax payable	.2	19,612,606 44,734,225 35,656,357 11,798,257 7,666,471 1,070,965 2,002,938	13,659,146 40,304,005 30,644,507 10,558,009 6,666,995 636,931 1,514,362
	16	.3	122,541,819	103,983,955
16.1	Accrued and other liabilities comprise:			
	Accrued liability for operational expenses  Amount withheld on account of provincial levies (sub judice) for ICH operations  Accrued for Government / regulatory expenses  Accrued wages  Others	.1	14,273,957 12,110,803 14,093,258 2,683,288 1,572,919	12,034,850 12,110,803 12,481,453 2,628,658 1,048,241
			44,734,225	40,304,005

16.1.1 This represents International Clearing House (ICH) revenue which were shared between Holding Company and other Long Distance and International (LDI) operators in the ratio of 50:50. Therefore, out of this, 50% of the amount represents revenue not recognized by Holding Company. As the ICH operator, the Holding Company challenged the imposition of sales tax on ICH revenue and the matter is subjudice in different courts of law, therefore the relevant share of the ICH partners is being held by Holding Company till the finalization of the subject cases.

16.2 Liability has not been settled since State Bank of Pakistan has not yet acknowledged the extension of Technical Services

	Assistance (TSA) Agreement.	2022 Rs '000	2021 Rs '000
16.3	Trade and other payables include payable to the following related parties:		
	Etisalat - UAE Etisalat's subsidiaries and associates Emirates data clearing house Telecom Foundation TF Pipes Limited GoP related entities PTCL Employees GPF Trust	2,286,895 175,431 19,162 3,411 4,430 1,732,806 38,606	1,459,420 105,143 9,013 63,995 4,630 1,464,680 5,541
	Retention money / payable to contractors and suppliers TF Pipes Limited	2,940	3,055

These balances relate to the normal course of business and are interest free.



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 17. Short term running finance

	Note	2022 Rs '000	2021 Rs '000
PTML U Bank PTCL	17.1 17.2 17.3	3,706,817 36,999,808 92,582	1,727,208 6,500,000
		40,799,207	8,227,208

- 17.1 Short term running finance facilities available under mark-up arrangements with banks amounting to Rs 4,580,000 thousand (December 31, 2021: Rs 4,580,000 thousand), out of which the amount availed at the year end was Rs 3,212,753 thousand (December 31, 2021: Rs. 1,955,803 thousand). The current balance of Rs 3,706,817 thousand represents book overdrawn as at December 31, 2022 (December 31, 2021: Rs. 1,727,208 thousand). These facilities are secured by first ranking pari passu charge by way of hypothecation over all present and future assets of PTML, excluding land, building and licenses.
- 17.2 This includes running finance facility through:
  - (i) National Bank of Pakistan Limited of Rs 1,000,000 thousand (December 31,2021: Rs 1,000,000 thousand) carrying markup of 3-months KIBOR plus 0.75% per annum (December 31, 2021: 3-months KIBOR plus 0.75%). This is secured against first pari passu charge on all the current and future book debts, advances and receivables of U Bank.
  - (ii) Allied Bank Limited of Rs 500,000 thousand (December 31,2021: 500,000 thousand) at the rate of 3 months KIBOR + 0.85% per annum (December 31, 2021: 3 months KIBOR + 0.85%) to be paid on quarterly basis. This running finance facility is secured against all present and future assets of U Bank excluding land and building with 25 % margin and is obtained to meet the short term funding requirement and to finance growth in advances.
  - (iii) Allied Bank II of Rs 5,000,000 thousand (December 31, 2021: 5,000,000 thousand) carrying markup at the rate of 3 months KIBOR + 0.05% per annum (December 31, 2021: 3 months KIBOR +0.10%) to be paid on quarterly basis in arrears with the tenure of 12 months. This is secured against ABL asset management units with 10% margin.
  - (iv) Allied bank Limited of Rs 20,000,000 thousand (December 31, 2021: Nil) carrying markup at the rate of 03-months KIBOR per annum (2021:Nil). This is secured against Pakistan investment bond / treasury bills to be kept in IPS account maintained with ABL with 5% margin.
  - (v) Askari Bank Limited of Rs 10,000,000 thousand (December 31, 2021: Nil) carrying markup of 01-month KIBOR plus 0.01% per annum (2021:Nil). This is secured against Pakistan investment bond / treasury bills / sukuks to be kept in IPS account maintained with AKBL with 5% margin. The principle is required to be repaid at maturity on demand and mark up is repayable on quarterly basis.
- 17.3 These facilities are obtained from various commercial banks with an aggregate limit of Rs 7,100,000 thousand (2021: Nil) and are secured against 1st pari passu charge on present and future current assets and all other movable assets of the Holding Company. These facilities carry markup rates ranging from 1-month KIBOR to 3-month KIBOR plus 0.2% to 1.5% (2021: Nil) per annum.

18.	Security deposits	Note	2022 Rs '000	2021 Rs '000
	Utilizable in business	18.1	726,002	579,573
	Others	18.2	805,696	785,307
			1,531,698	1,364,880

- 18.1 These represent utilizable interest free security deposits received from distributors, franchisees and customers for services to be provided and are refundable / adjustable on termination of their relationship with the Group. The amount is being fully utilized for the purpose of Group's business. Amount of these security deposits has been kept in a separate bank account.
- 18.2 These security deposits are received from customers for services to be provided and are refundable / adjustable on termination of their relationship with the Group. These are non-interest bearing. The Group has adjusted / paid an amount of Rs 42 thousand (December 31, 2021: Rs 619 thousand) to its customers during the year against their balances. Amount of these security deposits has been kept in a separate bank account.



189 ANNUAL REPORT 2022

FOR THE YEAR ENDED DECEMBER 31, 2022

#### Contingencies and commitments

Contingencies

**PTCL** 

Indirect Taxes

- 19.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose FED amounting to Rs 365,098 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2008-09 & 2010-11, the Holding Company has filed reference in the Honorable Islamabad High Court. Accordingly, the stay order was granted by the Honorable Islamabad High Court. Similarly, against an order of the Punjab Revenue Authority (PRA) for the services sales tax, a demand of Rs 461,629 thousand on Technical Services Assistance fee was raised assuming that the fee is against franchise arrangement for the period from October 2012 to December 2014. The appeal is sub judice before the Commissioner Appeals - PRA, and the stay order from the Honorable Lahore High Court is also in place against any coercive measures.
- 19.2 Based on an audit of certain monthly returns of FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Holding Company did not apportion the input tax between allowable and exempt supplies. The Holding Company is in appeal before ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard against any coercive measures.
- 19.3 Against the decision of Sindh Revenue Board (SRB) imposing sales tax on services of Rs 4,417,000 thousand and Knyber Pakhtunkhwa Revenue Authority (KPRA) Rs 2,374,000 thousands on revenues from international incoming calls from Nov, 2012 to Dec, 2013 & July, 2013 to Dec, 2019 respectively, the appeals are pending adjudication before the Commissioner Appeals. A stay order has been obtained from Honorable Sindh High Court & Honorable Peshawar High Court against any coercive action by SRB and KPRA.
- 19.4 The Sindh Revenue Board (SRB) has assessed Sindh sales tax on services amounting to Rs 702,000 thousand on the premise that the Holding Company did not pay sales tax on invoices issued for services rendered to Cellular Mobile Operators (CMOs). Department view was not supported by the record and the Holding Company has submitted detailed evidence to refute the same before the learned Commissioner Appeals, SRB and stay has been granted. Management and tax advisors believe that this case would be settled in favor of the Holding Company owing to the evidence on record.
- 19.5 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against the decision is pending before the Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court, a stay order has been obtained against order of the Tribunal. The Honorable Sindh High Court has stayed the recovery of the levies amounting to Rs 932,942 thousand. Further, the Collector of Customs imposed additional duties, taxes and other charges amounting to Rs 1,685,884 thousand against which the Holding Company has filed an appeal before the Customs Appellate Tribunal.

#### Income Tax

- 19.6 For the tax years 2007, 2009, 2010, 2011 to 2021, Taxation Officer disallowed certain expenses, tax credits and levied short deduction of WHT. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 52,523,778 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before the Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- For the Tax Year 2020, Taxation officer objected to the quarterly advance tax calculation submitted by the Holding Company based on group taxation and raised demand amounting to Rs 2,855,907 thousand despite that the Holding Company had filed option for group taxation within prescribed time. The Holding Company obtained stay order from Honorable Islamabad High Court against any coercive measures. Later, the Securities and Exchange Commission also issued Group Designation Letter for PTCL Group.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

#### Others

19.8 In 2010, Pakistan Telecommunication Employees Trust ("PTET") board approved the pension increase which was less than the increase notified by the Government of Pakistan ("GoP"). Thereafter, pensioners filed several Writ Petitions. After a series of hearings, on June 12, 2015 the Apex Court decided the case in the interest of pensioners. On July 13, 2015, Review Petition was filed in Supreme Court of Pakistan against the Judgment of June 12, 2015.

The Honourable Supreme Court of Pakistan (Apex Court) disposed the Review Petitions filed by the Holding Company, the Pakistan Telecommunication Employees Trust (PTET) and the Federal Government (collectively, the Review Petitioners) vide the order dated May 17, 2017. Through the said order, the Apex Court directed the Review Petitioners to seek remedy under section 12(2) CPC (Civil Procedure Code) which shall be decided by the concerned Court in accordance with the law, and to pursue all grounds of law and fact in other cases pending before High Courts. The Review Petitioners have filed the applications under section 12(2) CPC before respective High Courts. However, PTET has implemented the Apex court decision dated 12 June 2015 to the extent of 343 pensioners who were the petitioners in the main case. Some of the interveners (pensioners) seeking the same relief as allowed vide order dated June 12, 2015 have been directed by the Apex Court to approach the appropriate forum on May 10, 2018. Islamabad High Court on 2nd November, 2021, has decided that the GOP increases are not allowed to VSS optees, PTC pensioners and to the workmen. To the extent of Civil Servants the Islamabad High Court allowed the GOP increase. However, to the same extent appeal has been filed before Apex court within the limitation. Under the circumstances, management of the Holding Company, on the basis of legal advice, believes that the Holding Company's obligations against benefits is restricted to the extent of pension increases as determined solely by the Board of Trustees of the PTET in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in these Consolidated financial statements.

- The Holding Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- 19.10 A total of 1,267 cases (December 31, 2021: 1,118) against the Holding Company involving Regulatory, Telecom Operators, Employees and Subscribers. Because of number of cases and their uncertain nature, it is not possible to quantify their financial impact. Management and legal advisors of the Holding Company are of the view that the outcome of these cases is expected to be favorable and liability, if any, arising out on the settlement is not likely to be material.

PTML

#### **Indirect Taxes**

19.11 The Federal Board of Revenue (FBR) has raised multiple tax demands, by assessing Federal Excise Duty (FED) on PTML's payments of technical services fee to Etisalat as fee for "Franchise Services", for multiple periods from July 2006 till December 2018. PTML is contesting such assessments and demands before Commissioner Inland Revenue (Appeals) [CIR-A], Appellate Tribunal Inland Revenue (ATIR) and the Islamabad High Court (IHC).





FOR THE YEAR ENDED DECEMBER 31, 2022

Management contends that payments of technical services fee are outside the ambit of the Federal Excise Act, 2005 and also lack the "franchiser-franchisee" arrangement, essential for the payments to be considered franchise services fee. Against the demands created by FBR, PTML has paid Rs 521,579 thousand in prior years under protest, being carried as receivable from taxation authorities as reflected in these consolidated financial statements. Overall exposure on this issue is Rs. 2,696,000 thousand (December 31, 2021: Rs. 2,489,000 thousand).

#### Income Tax

- 19.12 The taxation authorities (FBR) had raised demands aggregating to Rs 1,830,000 thousand for tax years 2008 to 2014, by disallowing advance income tax paid by PTML on import of telecommunication equipment, on the premise that the same was final tax and could not be adjusted against normal tax liability. The earliest case was instituted in December 2011. PTML contends that these demands are not based on sound taxation principles: PTML's telecommunication services have been subject to normal tax since inception and the imported equipment is used in-house for provision of those services, not sold as commercial imports. On the PTML's tax references filed before the IHC against the unfavourable order of the ATIR, the IHC remanded the cases back to ATIR for fresh hearing. The tax authorities responded by filing constitutional petition before the Supreme Court (SC), on which the matter is pending before Supreme Court of Pakistan.
- 19.13 Since April 2011, PTML is subject to assessments proceedings under Section 122(5A) of the Income Tax Ordinance, 2001 for tax years 2008 to 2018, on account of verification of expenses and tax withholding. The proceedings are pending before the CIR-A, ATIR and IHC.
- 19.14 Since December 2006, PTML has been contesting various notices and orders in front of the Federal, Provincial and Azad Jammu and Kashmir Tax Authorities, CIR-A, ATIR and the High Courts in respect of Income Tax, FED and Federal and Provincial Sales Taxes.
- 19.15 On 30 July 2020, PTA imposed a fine of Rs 50,000 thousand on the PTML on account of suspected grey traffic on their network and directed it to submit the fine within ten working days of the order. PTML filed appeal before the High Court of Sindh on 10 August 2020 which suspended the operation of the PTA's determination.

No provision on account of above contingencies has been made in these consolidated financial statements as the management and the tax / legal advisors of the Group are of the view that these matters will eventually be settled in favor of the Group.

	Note	2022 Rs '000	2021 Rs '000
19.16 Bank guarantees and bid bonds of Group issued in favour of:			
Universal Service Fund (USF) against government grants Pakistan Telecommunication Authority Others	19.16.1	20,160,942 3,622,895 2,404,712 26,188,549	18,625,353 2,824,217 3,088,102 24,537,672
Corporate guarantee in favour of PTML		43,800,000	27,991,416

19.16.1 Others includes bank guarantees given on behalf of DVCOM Data (Private) Limited to PTA amounting to Rs 675,000 thousand (December 31, 2021: Rs. 675,000 thousand).

19.17 Commitments	Note	2022 Rs '000	2021 Rs '000
19.17.1 Standby letter of guarantee	19.17.2	12,800	10,600
Letter of credit for purchase of stock Letters of comfort in favour of PTML Contracts for capital expenditure		721,799 3,500,000 21,979,149 26,213,748	1,083,835 3,500,000 23,706,125 28,300,560

19.17.2 This represents letter of guarantee issued on behalf of U Bank to China Union Pay International Company Limited for interbank settlements.

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	La	Land	Buildings or	s on			Associate a section of the section o		Computer and	0			
	Freehold - note 20.2	Leasehold	Freehold Land	Leasehold	Leasehold Lines and wires Land		assive maintenance and allied systems	Office equipment	electrical	fittings	Vehicles	Submarine cables	ř
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000		Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs
As at December 31, 2020 Cost	1,650,684	100,782	13,305,939	2,987,333	137,010,933	386,594,685	39,853,771	2,911,918	13,086,212	1,517,325	3,527,012	18,536,819	621,
Net book value	1,650,684	59,860	6,981,354	759,205	35,235,801	111,767,120	5,342,504	1,309,561	1,963,771	719,700	693,254	6,915,868	173
Movement during 2021 Additions Disposals	ı	ı	550,797	270,065	7,934,589	19,022,976	1,345,473	616,969	872,118	162,437	495,743	202,352	91,
Cost Accumulated depreciation				(33,690)	(1,382,028)	(1,703,729)	1 1	(5,497)	(476,467)	(18,500)	(108,256)		ල් හ්
				(185)	(8,712)	(183,922)			(986'6)	(8,004)	(4,295)	,	
Depreciation charge for the year - note 20.5 Impairment charge		(1,651)	(339,470)	(133,054)	(3,451,283)	(19,873,322)	(1,388,267)	(244,643)	(892,880)	(108,432)	(298,027)	(474,568)	(27,
Net book value	1.650.684	58.209	7.192.681	896.031	39.710.395	110.732.705	5.299.710	1.681.887	1.933.023	765.701	886.675	6.643.652	177.

FOR THE YEAR ENDED DECEMBER 31, 2022

20.3 As explained in note 1.1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Holding Company from the Pakistan Telecommunication Corporation under the Pakistan Telecommunication (Re-organisation) Act, 1996; however, the possession and control or title to of certain freehold land properties were not transferred in the name of the Holding Company in the land revenue records, therefore, in pursuant to the disclosure required under Clause VI Sub clause 12 of Part 2 of the fourth schedule of the Companies Act 2017, the list of such properties is given below:

Sr.N	No. Description	Address	The Person in whose name the property is registered	Person in Possession or control	Reasons for the property or asset not being in the name of or possession or control of the Company	(Rupees)
1	Zulfiqarabad Telephone Exchange	DSU-1, Pak Steel Link Road, Near Abass Engineering Co. & Pak suzuki Motors Bin Qasim, Malir, Karachi East.	Pakistan Steel	The Holding Company	Ban imposed by the Supreme Court of Pakistan on transfer of Pak Steel Properties	20,598
2	Gulshan-e-Hadeed Telephone Exchange	Phase-II, Ghulshan-e-Hadeed, Opposite Jahangir Hotel, Budh Bazar, Bin Qasim, Malir, Karachi.	Pakistan Steel	The Holding Company	Ban imposed by the Supreme Court of Pakistan on transfer of Pak Steel Properties	22,855
3	Manora Telephone Exchange	Survey No. 19/B, Near P.N.S Rehber, Keemari Town, Karachi South	Ministry of Defense	The Holding Company	Pakistan Navy refused to transfer the land	1
4	Dadu Telecom Building-I	City Survey No. 995,996, 997 etc. Katchahary Road, Near Mukhtiarkar Office, Dadu.	Ministry of Defense	The Holding Company	Being a Camping Ground, the case is pending with Ministry of Defense	17,300
5	Morgah (Mini) Telephone Exchange	Army Housing Scheme, Morgah, Rawalpindi.	Ministry of Defense	The Holding Company	The land is under dispute between GHQ other parties	25,750
6	Dhanna Singh Wala	Near Johar Town, Canal Bank, Moza Dhanna Singh Wala, Lahore	Telegraph & Telephone (T&T)	Partially in Possession of the Holding Company	Partially under Litigation	5,587,354
7	T&T Land Kashmir/ Egerton Road	T&T Land Kashmir (Egerton Road), Near Awan-e-Iqbal, Lahore.	Federal Government	The Holding Company	Under Litigation	1
8	P&T Colony Multan Road Lahore	Khasra No. 1594, 85, 96, 97 etc. Khewat No. 4846, Khatoni No. 10439 (1995-96) etc. Near More Samanabad and Chuburji Quarters, Multan Road, Lahore.	Federal Government	Partially in Possession of the Holding Company	Under Litigation	3,303,375
9	Industrial Estate SGD	Plot # A-17 Small Industrial Estate Lahore Road Sargodha.	Punjab Small Industries Corporation	Not in Possession of the Holding Company	Under Litigation	1
10	Wireless Receiving Station, Malir	Survey No. 74, 76, 77, 80, 81, 82, 83, 85, 86, 91, 92, 93 etc, National Highway, Opposite R.T.T.S Malir Halt, Deh Drigh Tappo, Malir Karachi East.	Telegraph & Telephone (T&T)	Partially in Possession of the Holding Company	Under Litigation	1,872,800
11	Clifton (Gizri) P&T Colony	Clifton P&T Colony, Ch. Khaliq-uz-Zaman Road, Opposite Ministry of Foreign Affairs, Clifton, Karachi South.	Provincial Government	Partially in Possession of the Holding Company	Under Litigation	1
12	Kundwal Telephone Exchange	Khata No. 160/760, Moza Kundwal, Pind Dadan Khan, Jhelum.	Private Name	The Holding Company	Under Litigation	81,000
13	Korangi Plot No. 45, 46 Telephone Exchange	Plot No. 45, 46, Sector No. 22 etc. Township Korangi, KDA, Karachi South.	KM Enterprises	Not in Possession of the Holding Company	Under Litigation	20,880
14	Mardan Central Telephone Exchange	Khasra No. 2114, 2109, 2110, 213, Khewat No. 1410, 1411, Khatoni No. 2029, 2030 (1999-2000) etc. Mardan.	Private Name	The Holding Company	Under Litigation	23,493
15	Havellian Telephone Exchange & Staff Quarters	Khasra No 1195/2,1196/2, 1197/2, 1198/3, (305), 306,307, 286/2,286,288, 289 and 290 urban (1263) etc, Railway Station Road, Havellian, Abbottabad	Private Name	The Holding Company	Under Litigation	272,600
16	Rana Town Land	Khasra No. 8/2, 9/2, 12, 13/1/1, Sq. No. 52 etc. Rana Town, Chak No. 39/UCC, Ferozewala, Sheikupura.	Private Name	Not in Possession of the Holding Company	Under Litigation	1
17	Maroot (Chak No. 318/HR) Telephone Exchange	Khewat No. 19/17, Khatoni No. 75-88 (2001-02) etc. Near Pull Hakra, Chak No. 318/HR, Maroot, Fort Abbas, Bahawalnagar.	Private Name	The Holding Company	Under Litigation	1
18	Wapda Town Gujranwala I Telephone Exchange	Commercial Area, Block B-3, Wapda Town, Gujranwala	Wapda Employees Cooperative Housing Society	Not in Possession of the Holding Company	Plot cancelled by Wapda Employees Cooperative Housing Society due to non-construction of Telephone Exchange	762,500
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# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Sr.No	o. Description	Address	The Person in whose name the property is registered	Person in Possession or control	Reasons for the property or asset not being in the name of or possession or control of the Company	(Rupees)
	Songal (Scheme-33) Staff Quarter	Deh Songal (Scheme-33) Staff Quarter, Malir, Karachi.	Provincial Government	Not in Possession of the Holding Company	Sindh Government agreed to provide alternate land which is still awaited	94,059
	Chak 121/NB Telephone Exchange	Khewat No.18 Khatoni 57, Chak 121/NB, Sillanwali, Sargodha.	Private Name	The Holding Company	Under Litigation	487,700
	Jhoke Utra Telephone Exchange	Khata No. 58, Khasra No. 19/8, Killa No. 8, etc. Malkani Kaln Road, Chowk Shehbazi, Moza Malkani Khurd, Jhoke Utra, D.G Khan.	Private Name	The Holding Company	Under Litigation	1
22	Tando Adam PTCL Qtrs.	Survey No. 204, Shahdad Pur Road, Near Siddique Akbar Masjid, Tando Adam, Sanghar.	Private Name	The Holding Company	Pending for Transfer with Sindh Government	1
	Madeji Telephone Exchange	Federal Govt. Scheme, Station Road, Near Rice Mill, Madeji, Garhi Ysain, Shikarpur.	Private Name	The Holding Company	Pending for Transfer with Sindh Government	1,476,207
	Compact Exchange Building, MEHMOODABAD	Block No. 85, Village Ahmadia, Deh Malhansar, Taluka Kunri, Umer kot.	Private Name	The Holding Company	Pending for Transfer with Sindh Government	46,055
25	Sakrand Telephone Exchange	Mehrabpur Road, Main Bazar, Sakrand, Nawabshah.	Provincial Government	The Holding Company	Pending for Transfer with Sindh Government	1
	Tando Muhammad Khan Telephone Exchange	Survey No. 40, 41 etc. Near Civil Hospital, Deh Tando Mohd. Khan, Hyderabad.	Private Name	The Holding Company	Pending for Transfer with Sindh Government	43,650
	Sirikot Telephone Exchange	Khasra No. 895/896/897, etc. Sirikot Road, Moza Sirikot, Haripur.	Private Name	The Holding Company	Under Litigation	33,652
	Wana Telephone Exchange	Azam Warsak Road, Wana, S.W. Agency H/Q Wana.	Provincial Government	The Holding Company	Exchange is located in Tehsil Office and not a PTCL Property.	1
	Mirpur Khas Customer Service Center Building	Survey No. 1320, Hyderabad Road, Mirpur Khas	Private Name	The Holding Company	Pending for Transfer with Sindh Government	1
	Shahi Bala Telephone Exchange	Khasra No. 968, 969, Khewat No.139 etc. Moza Shahi Bala, Peshawar.	Private Name	The Holding Company	Under Litigation	1
	Baba Jee Khando Hill DRS	Khasra No. 73, Khatoni No. 169 etc. Baba Jee Kandoo Hill, Bunair.	Private Name	The Holding Company	Under Litigation	15,755
32	Sambrial -II	Near Petrol Pump & Annayat Group Factory, Moza Sambrial, Sialkot.	-	Not in Possession of the Holding Company	The site delisted by PC because Sambrial T/E and Sambrial-II are the same sites.	2,800,000
	Rashki Telephone Exchange	Khasra No. 40/121, Khata No. 210/844, Mutation No. 5282, Moza Rashki, Nowshera.	-	Not in Possession of the Holding Company	The site delisted by PC because it came under Peshawar-Islamabad Motorway (MI).	1
	Kharian Cantt Telegraph office (Site-III)	Behind GPO, Kharian, Gujrat.	-	Not in Possession of the Holding Company	The site delisted by PC because a room was provided by MEO to facilitate Pakistan army in Cantt. Telegraph Office closed since 2006.	1
	Sita Road RCD Microwave	Survey No. 814, Deh Bhagana, Tapa Danager-I, Sita Road RCD Microwave, Khairpur, Nathan Shah, Dadu.	-	Not in Possession of the Holding Company	The site delisted by PC because the land is not transferred to PTCL & no network element existed on ground.	1
36	Tarnol (Additional Land)	Khasra No. 1552/683, Khewat No. 249 ( 1980-81) etc. Moza Sariay Kharboza, G.T. Road, Islamabad	-	Not in Possession of the Holding Company	The site delisted by PC because the land owned by private party	2
	Chakra (Chowker) Telephone Exchange	Khasra No. 1499-1502, Khewat No. 97-98, 115, Khatoni No. 171, 196 etc. Moza Chowker, Rawalpindi.	-	Not in Possession of the Holding Company	The site delisted by PC because no PTCL land exists there	260,000
	Sindhri Telephone Exchange	Survey No. 153 etc. Near Police Station, Deh Khani Mangri, Sindhri, Khipro, Sanghar.	Private Name	The Holding Company	Conditionally Transferred not accepted by PTCL	1

Apart from the above disclosed (38) properties, there are additional properties that are not part of these Consolidated Financial Statements because they are also not held in the name or control of the Holding Company since legal title to them has not been transferred from the relevant parties / authorities to the Holding Company. Some of these additional properties were also listed in the SRO 430(1)/2004 dated 7th June 2004 (the SRO) to be transferred to the Holding Company free from any charge, burden, hypothecation or encumbrances and no stamp duty or transfer charges shall be payable under any law in relation to the transfer or vesting of these properties to the Holding Company. These properties are under discussion between the Government of Pakistan and the Ultimate Parent Company and upon the conclusion of the matter, appropriate accounting treatment or disclosure will be made in the subsequent Consolidated Financial Statements, if required.



FOR THE YEAR ENDED DECEMBER 31, 2022

20.4 Disposal of property, plant and equipment:

The assets disposed off during the year with book value exceeding five hundred thousand rupees.

	Cost Rs '000	Accumulated depreciation Rs '000	Net book value Rs '000	Sale Proceeds Rs '000	Gain on disposal Rs '000	Mode of disposal Rs '000	Particulars of purchaser / Relationship with the Group	
Line and Wire	970	442	528	15,000	14,472	Auction	Abdullah Engineering Works,	
Line and Wire	848	321	527	15,000	14,473	Auction	Gujranwala / No relation with the Group Abdullah Engineering Works, Gujranwala / No relation with the Group	
Line and Wire	1,268	671	597	11,923	11,326	Auction	Abdullah Engineering Works, Gujranwala / No relation with the Group	
Apparatus, plant and equipment	1,082,472	1,010,144	72,328	77,367	5,039	Scrap	Misc. Vendor - Third Party Vendor	
Apparatus, plant and equipment	101,331	78,698	22,633	56,272	33,639	Insurance	EFU General Insurance Co.	
Computer and electrical equipment	10,834	9,621	1,213	2,033	820	Company Employee	Misc. Buyers - Resigned Employee	
Apparatus, plant and equipment	274,014	272,690	1,324	4,346	3,022	Scrap	Misc. Vendor - Third Party Vendor	
Apparatus, plant and equipment	3,552	1,717	1,835	1,835	-	Insurance	EFU General Insurance Co.	
Apparatus, plant and equipment	3,647	1,185	2,462	2,492	30	Insurance	EFU General Insurance Co.	
Vehicles	22,423	20,369	2,054	5,605	3,551	Company Employee	Misc. Buyers - Company Employee	
Vehicles	6,573	5,314	1,259	1,168	(91)	Company Employee	Misc. Buyers - Company Employee	
Vehicles	9,608	7,768	1,840	1,707	(133)	Company Employee	Misc. Buyers - Company Employee	
Vehicles	15,200	7,093	8,107	8,090	(17)	Company Employee	Misc. Buyers - Company Employee	
Vehicles	21,849	1,457	20,392	20,757	365	Company Employee	Misc. Buyers - Company Employee	
	1,554,589	1,417,490	137,099	223,595	86,496			

	1,554,589	1,417,490	137,099	223,595	86,496			
					1	Vote	2022 Rs '000	2021 Rs '000
20.5 The depreciati Cost of service Administrative Selling and ma	es and general	expenses	as been all	ocated as	follows:	36 37 38	27,351,412 1,150,985 134,219	25,991,208 1,092,268 122,123
20.6 Capital work in	n progress						28,636,616	27,205,599
Buildings Lines and wire Apparatus, pla Turnkey Project Others	ant and equipots	oment			20	0.6.1	494,420 7,465,110 14,836,395 4,802,883 956,719 28,555,527	398,320 3,923,223 17,658,546 4,982,676 458,461 27,421,226
20.6.1 Movement dur	0						07 404 000	00.010.000
Balance at be Additions during Transfers during	ng the year ng the year to						27,421,226 53,694,442	20,316,963 88,526,061
<ul><li>Operating fix</li><li>Intangible as</li></ul>							(52,076,777) (483,364)	(31,191,422) (50,230,376)
Balance at en	d of the year						(52,560,141) 28,555,527	(81,421,798) 27,421,226

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

21.	Right of use assets (ROU)	Note			2022 Rs '000	2021 Rs '000
			Lease rentals	Right of way	Total	Total
	Movement during the year: Balance as at the beginning of the year Additions Lease modifications during the year Derecognition during the year Depreciation for the year	21.1	16,460,823 3,599,900 1,998 (23,297) (4,279,524) (700,923)	693,250 167,800 - - (152,107) 15,693	17,154,073 3,767,700 1,998 (23,297) (4,431,631) (685,230)	19,419,596 1,964,323 79,224 (320,736) (3,988,334) (2,265,523)
	Balance as at the end of the year		15,759,900	708,943	16,468,843	17,154,073
21.1	Depreciation charge for the year is allocated Cost of services	ated as	follows:		3,204,711	2,873,988
	Administrative and general expenses	37			1,226,920	1,114,346
					4,431,631	3,988,334
22.	Intangible assets					
	Goodwill on acquisition of U Bank Goodwill on acquisition of DVCOM Data Other intangible assets	22.1 22.1 22.2			78,790 656,102 63,432,576 64,167,468	78,790 1,191,102 69,901,447 71,171,339

#### 22.1 Goodwill

These represent excess of the amount paid over fair value of net assets of DVCOM Data and U Bank on their acquisition on April 01, 2015 and August 30, 2012 respectively. The recoverable amount of goodwill is tested for impairment annually based on its value in use, determined by discounting the future free cash flows to be generated by the respective Cash Generating Units (CGUs).

The cash flow projections include specific estimates for five years and a terminal growth rate thereafter. The terminal growth rate is determined based on management's estimate of the long-term compound annual 'Earnings Before Interest, Tax, Depreciation and Amortization, (EBITDA) growth rate, consistent with the assumptions that a market participant would make.

Budgeted growth is based on expectations of future outcomes taking into account past experience and is adjusted for anticipated revenue growth. Revenue growth is projected taking into account the average growth levels experienced in the recent years and the estimated sales volume and price growth for the next five years.

The estimated recoverable amounts of the CGUs exceed their carrying amounts. The Group estimates that reasonably possible changes in the assumptions would not cause the recoverable amount of the CGUs to decline below their carrying amounts.





FOR THE YEAR ENDED DECEMBER 31, 2022

22.2 Other	intangible	assets
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22.2	Other intaligible assets		Licenses and spectrum	Computer software	Total
		Note			
	A D			Rs '000	
	As at December 31, 2020 Cost		44,908,714	6,751,820	51,660,534
	Accumulated amortization		(22,128,460)	(5,212,327)	(27,340,787)
	Transfer		(22,120,100)	34,653	34,653
	Accumulated impairment		-	(42,284)	(42,284)
	Net book value		22,780,254	1,531,862	24,312,116
	Movement during the year 2021				
	Opening net book value		22,780,254	1,531,862	24,312,116
	Additions Amortization charge for the year		49,621,683 (4,137,717)	727,536 (622,171)	50,349,219 (4,759,888)
	Closing net book value		68,264,220	1,637,227	69,901,447
	Closing het book value		00,204,220	1,007,227	09,901,447
	As at December 31, 2021				
	Cost		94,530,397	7,479,356	102,009,753
	Accumulated amortization		(26,266,177)	(5,834,498)	(32,100,675)
	Transfer		-	34,653	34,653
	Accumulated impairment		-	(42,284)	(42,284)
	Net book value		68,264,220	1,637,227	69,901,447
	Movement during the year 2022				
	Opening net book value		68,264,220	1,637,227	69,901,447
	Additions		-	537,008	537,008
	Amortization charge for the year	22.8	(6,261,902)	(743,977)	(7,005,879)
	Closing net book value		62,002,318	1,430,258	63,432,576
	As at December 01, 0000				
	As at December 31, 2022 Cost		94,530,397	8,051,017	102,581,414
	Accumulated amortization and impairment		(32,528,079)	(6,620,759)	(39,148,838)
	Net book value	22.3	62,002,318	1,430,258	63,432,576
	Amortization rate per annum (%)	22.0	4 - 10	6.67 - 33.33	00, 102,010
	/ infortization rate per armam (/e)			0.07	
22.3	Breakup of the net book value as at the year end is as followed	ows:			
				2022	2021
				Rs '000	Rs '000
	Licenses and spectrum - PTCL				
	Telecom	22.4		434,441	453,330
	WLL spectrum	22.4		313,221	492,220
	WLL and LDI License	22.5		71,442	84,836
	IPTV	22.6		14,183	17,883
	Next Generation Mobile Services (NGMS) Licenses - PTML	22.7		50,120,398	53,397,028
	Mobile cellular Licenses - PTML	22.7		10,769,468	13,387,485
	WLL licenses- DVCOM Data			279,165	431,437
	Computer software			62,002,318 1,430,258	68,264,219
	Computer Suitware			1,400,200	1,637,228

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

- 22.4 The Pakistan Telecommunication Authority (PTA) has renewed the license of the Holding Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01, 2021, at an agreed license fee of Rs 472,219 thousand. In June 2005 PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Holding Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.
- 22.5 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Holding Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the
- 22.6 IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority (PEMRA) effective from its last renewal date i.e. November 02, 2016, at an agreed license fee of Rs 37,000 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 10 years.
- 22.7 (i) NGMS License includes acquisition of 4G license by PTML throughout Pakistan (excluding Azad Jammu & Kashmir (AJK) and Gilgit-Baltistan (GB)) in September 2021 at a fee of USD 279,000 thousand. The term of the license is 15 years commencing from the date of its acquisition.
  - (ii) NGMS License also include acquisition of 4G license by PTML for operations in AJK and GB in October 2021 at a fee of USD 1,026 thousand. The term of the license is 15 years from the date of its acquisition.
  - (iii) Mobile Cellular License include renewal of 2G license by PTML for operations in AJK and GB in June 2021 at a fee of USD 13,500 thousand. The term of the license is 15 years from the date of its acquisition.
- 22.8 The amortization charge for the year has been allocated as follows:

			2022	2021
		Note	Rs '000	Rs '000
	Cost of services	36	6,668,806	4,437,867
	Administrative and general expenses	37	337,073	322,021
			7,005,879	4,759,888
			2022	2021
23.	Long term investments	Note	Rs '000	Rs '000
	Investment in associate	23.1	_	-
	Other investments	23.2	51,427	51,427
			51,427	51,427
23.1	Investment in associate - unquoted			
	TF Pipes Limited - Islamabad			
	1,658,520 (December 31, 2021: 1,658,520) ordinary shares of Rs 10 each			
	Shares held 40% (December 31, 2021: 40%)		23,539	23,539
	Less: accumulated impairment loss on investment		(23,539)	(23,539)
			-	-



69,901,447

63,432,576



FOR THE YEAR ENDED DECEMBER 31, 2022

		Note	2022 Rs '000	2021 Rs '000
23.2	Other investments			
	Fair value through other comprehensive income - unquoted			
	Thuraya Satellite Telecommunication Company - Dubai, UAE			
	3,670,000 (December 31, 2021: 3,670,000) ordinary shares of AED 1 each Less: accumulated impairment loss on investment		63,900 (32,473) 31,427	63,900 (32,473) 31,427
	Alcatel - Lucent Pakistan Limited - Islamabad, Pakistan 2,000,000 (December 31, 2020: 2,000,000) ordinary shares of Rs 10 each		20,000	20,000
			51,427	51,427
24.	Long-term loans and advances - considered good Loans to employees - secured Imputed interest	24.1	1,434,188 (305,238) 1,128,950	1,649,737 (326,883) 1,322,854
	Others		179,047 1,307,997	153,623 1,476,477
	Current portion shown under current assets Loans to employees - secured	29	(325,137)	(349,032)
			982,860	1,127,445

24.1 These loans and advances are for house building and purchase of vehicles and motor cycles. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.

Reconciliation of the gross amounts of loans to executives and other employees:

	As at January 01, 2022	Disbursements	Repayment	As at December 31, 2022
	Rs '000	Rs '000	Rs '000	Rs '000
Executives Other employees	149,593 1,500,144	11,604 188,806	(90,276) (325,683)	70,921 1,363,267
	1,649,737	200,410	(415,959)	1,434,188
	As at January 01, 2021	Disbursements	Repayment	As at December 31, 2021
Executives Other employees	206,454 1,368,855	38,924 422,944	(95,785) (291,655)	149,593 1,500,144
	1,575,309	461,868	(387,440)	1,649,737



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Maximum amount of loan to executives and other employees outstanding at any time during the year:	<b>2022</b> Rs '000	<b>2021</b> Rs '000
Executives Other employees	137,431 1,500,323	228,240 1,519,278

Loans to employees include loans given to key management personnel of Rs 34,174 thousand (December 31, 2021: Rs 63,548 thousand). The maximum aggregate amount of loans to key management personnel outstanding at any time during the year was Rs 58,541 thousand (December 31, 2021: Rs 87,168 thousand).

List of key management personnel having outstanding balances of loans up till December 31, 2022 are as under:

No.	Names of Employees	No.	Names of Employees
1	Mr. Aamer Ejaz	14	Mr. Muhammad Amer Shafique
2	Mr. Aasif Inam	15	Mr. Muhammad Amir Siddiqi
3	Mr. Abdul Basit	16	Mr. Muhammad Basharat Qureshi
4	Mr. Abdullah Hameed	17	Mr. Muhammad Fahim Ur Rehman
5	Mr. Amjad Iqbal	18	Mr. Muhammad Shehzad Yousuf
6	Mr. Arslan Haider	19	Mr. Muhammad Umar Ilyas
7	Mr. Dr Muhammad Shafiq Ur Rehman	20	Ms. Saima Akbar Khattak
8	Ms. Hina Tasleem	21	Mr. Saleem Ullah Baig
9	Mr. Ishtiaq Naveed Gill	22	Mr. Syed Muhammad Imran Ali
10	Mr. Mateen Malik	23	Mr. Syed Muhammad Shoaib
11	Mr. Mian Omer Shah	24	Mr. Wajeeh Anwer
12	Mr. Mohammad Nadeem Khan	25	Mr. Zain Ul Abideen
13	Mr. Mubashir Naseer Ch.		

#### 25. Contract costs

			2022	2021
		Note	Rs '000	Rs '000
	Cost to obtain a contract		1,963,941	1,734,040
	Cost to fulfill a contract		1,936,535	1,842,633
		25.1	3,900,476	3,576,673
	Current maturity of contract costs		(3,138,112)	(2,879,400)
			762,364	697,273
25.1	Movement during the year			
	Balance at the beginning of the year		3,576,673	3,329,666
	Capitalization during the year		5,927,710	5,497,691
			9,504,383	8,827,357
	Amortization during the year	36	(5,603,907)	(5,250,684)
	Balance at the end of the year		3,900,476	3,576,673
26.	Stock in trade, stores and spares			
	Stores and spares	26.1	7,636,587	5,575,040
	Stock in trade	26.2	982,376	372,128
			8,618,963	5,947,168
26.1	Stores and spares		8,471,386	6,633,205
	Provision for obsolescence	26.1.1	(834,799)	(1,058,165)
			7,636,587	5,575,040
26.1.1	Provision for obsolescence			
	Provision during the year		1,058,165	1,235,872
	Reversal / Written off during the year	26.1.2	(223,366)	(177,707)
	Balance at end of the year		834,799	1,058,165
	The Committee of De COO COC the committee of /De committee	04 0004 D 477 707 II	1) (1)	: 1 16

<sup>26.1.2</sup> The Group has reversed Rs 223,366 thousand (December 31, 2021: Rs 177,707 thousand) of the inventory provided for in the previous years and these have been disposed off / consumed during the year.



FOR THE YEAR ENDED DECEMBER 31, 2022

		2022 Rs '000	2021 Rs '000
		110 000	110 000
26.2	Stock in trade		
	SIM cards	197,285	99,596
	Mobile phones and accessories	554,306	199,835
	Scratch cards	190,186	81,513
	ATM cards and stationary	78,608	29,193
		1,020,385	410,137
	Provision for slow moving stock	(38,009)	(38,009)
		982,376	372,128
27.	Trade debts and contract assets	2022	2021
21.	Note	Rs '000	Rs '000
	Trade debts	115 000	115 000
	- Secured 27.1	223,515	327,013
	- Unsecured	35,559,766	24,152,013
	Contract assets	5,592,380	4,711,533
		41,375,661	29,190,559
	Domestic		
	Considered good 27.2	13,898,934	12,230,948
	Considered doubtful	8,459,293	7,598,563
		22,358,227	19,829,511
	International		
	Considered good 27.3	27,476,728	16,959,611
	Considered doubtful	57,475	57,475
		27,534,203	17,017,086
	Expected credit loss on trade debts and contract assets 27.4	(8,516,769)	(7,656,038)
	27.5	41,375,661	29,190,559

These are secured against customer and dealer deposits aggregating to Rs 726,002 thousand (December 31, 2021: Rs 579,572 thousand). The normal credit period of debtors is not more than one month.

		Maximum aggregate amount	Up to 6 months	More than 6 months	2022	2021
27.2	These include amounts due from the following related parties:			· Rs '000 ·-		
	GoP related entities	3,163,535	1,184,682	1,978,853	3,163,535	3,039,371
27.3	These include amounts due from the following related parties:					
	Emirates Telecomunication Corporation	25,306,481	3,399,849	21,906,632	25,306,481	15,155,221
	Etisalat - Afghanistan	500,441	8,287	492,154	500,441	101,883
	Etihad Etisalat Company	54,803	-	-	-	54,803
	Etisalat's subsidiaries and associates	115,048	91,730	23,318	115,048	26,738
	GoP related entities	205,219	205,219	-	205,219	105,594
		26,127,189	3,705,085	22,422,104	26,127,189	15,444,239
27.4	Expected credit loss on trade debts and contract assets		Note	е	2022 Rs '000	2021 Rs '000
	Balance at beginning of the year				7,656,038	8,190,008

		26,127,189	3,705,085	22,422,104	26,127,189	15,444,239
27.4	Expected credit loss on trade debts and contract assets		Note	9	2022 Rs '000	2021 Rs '000
	Balance at beginning of the year				7,656,038	8,190,008
	Expected credit loss on trade debts and contract assets Recognised due to change in accounting policy Recovery of Defence Saving Certificates / adjustment		39		1,732,727 1,297,323 4,120	1,549,339 - 7,979
					3,034,170 10,690,208	1,557,318 9,747,326
	Write off against expected credit loss on trade debts and contract	assets			(2,173,439)	(2,091,288)
	Balance at end of the year				8,516,769	7,656,038

27.5 These amounts are interest free and are accrued in the normal course of business.



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

_	=	20	Rs.										
		2022	Rs.'000	32,547,147	29,824,230	968'909	62,978,273	(222,314)	(2,601,981)	(869,984)	(3,694,279)	59,283,994	(10 705 050)
orming	8 9	2021	Rs.'000	1	1	,	1	1	1	1			
Non performing	Stage 3	2022	Rs.'000	169,670	1,595,501	1	1,765,171	1	1	(869,984)	(869,984)	895,187	
	9.2	2021	Rs.'000		ı	ı	1	1	1	1			
ig	Stage 2	2022	Rs.'000	81,791	5,883,047	1	5,964,838	1	(2,601,981)	ı	(2,601,981)	3,362,857	
Performing	-	2021	Rs.'000		1	,	1	1	ı	ı			
	Stage	2022	Rs.'000	32,295,686	22,345,682	968'909	55,248,264	(222,314)	1	1	(222,314)	55,025,950	

Stage 3		1,322	23,255	903,644 498,806 338,144	1,740,594	- - - (869.984)
Stage 2	2022 Rs.'000	5,353,053	- 525,724 -	23,548 37,436	86,061	(2,601,981)
Stage 1		55,038,456	82,032	78,340 44,452 4 984	127,776	(222,314)
					_	

28.1

FOR THE YEAR ENDED DECEMBER 31, 2022

			Rs. '000	Rs. '000
28.2 Particulars of write offs / charge offs Against credit loss allowance			(335,283)	-
Against provision Directly charged to profit & loss account			(453,495) (788,778)	(772,192) (18,156) (790,348)
	20	)22	2	2021
	Number	Rs. '000	Number	Rs. '000
Advances - gross			346,390	36,411,344
Less: Provision held				
Specific	-	-	15,813	(529,681)
General	-	_		(1,505,934)
	-		346,390	(2,035,615)
Advances - net of provisions	-	-	-	34,375,729
Long term portion shown under non-current assets				(8,212,253)
				26,163,476

- 28.3 In view of the COVID 19, management expect that certain degree of customers would be impacted, however, it is difficult to estimate potential effect on advances portfolio with any degree of certainty. The Bank had previously recorded an additional general provision amounting to Rs. 1,312 million based on management's assessment of asset quality and credit risk. Moreover, due to monsoon rains in the months of July and August 2022, out of total 303 branches of the Bank, 53 branches are located in the areas which were declared as calamity hit by the Government. In order to provide relief to the flood affected borrowers, SBP vide circular AC&MFD/MFPD/PRs/10183 dated 07 October 2022 encouraged the Microfinance Banks (MFBs) to reschedule/ restructure loans of flood affected borrowers upto one year and to extend fresh financing in flood affected areas. Accordingly, as of 31 December 2022, the Bank has rescheduled / restructured advances of flood affected borrowers amounting to Rs. 1.58 billion of its 19,612 customers. During the year, the Bank early adopted IFRS 9 'Financial Instruments' and has classified these advances as stage 2 to compute the expected credit loss amounting to Rs. 2,948 million against these advances.
- 28.4 In order to curb the impact of flood SBP has also extended regulatory relief vide circular AC&MFD/MFPD/PRs/10183 dated October 7, 2022. Through the said circular among other reliefs SBP has encouraged MfBs to reschedule/ restructure loans of their flood-affected borrowers upto one year and to extend fresh financing in flood-affected areas. Out of total 303 locations (at relevant time) of the Bank, 53 locations are affected in the areas which were declared as calamity hit by the Government.

The SBP vide Circular AC&MFD No. 3 of 2022 dated December 21, 2022 has issued a "Mark-up Waiver and Financing Schemes for Farmers in Rain/Flood Affected Areas under Kissan Package 2022". Following reliefs were allowed:

Markup Waiver Scheme (MWS) for subsistence farmers against agriculture loans with outstanding balance (including markup) of up to Rs 500,000/- per loan that were regular as on June 30, 2022 - waiver of the entire amount of markup due till September 30, 2022 against outstanding loans (principal plus markup) up to Rs 500,000/- that were regular as on June 30, 2022 and reschedule/restructure the principal amount of loans for up to one year in calamity-notified areas. 50% of the cost of above waiver of markup will be borne by the Government of Pakistan (GoP) through budgetary allocation whereas 50% will be borne by the concerned Banks/MFBs themselves.

GOP Markup Subsidy Scheme for revival of agriculture/livestock sectors against loans of up to Rs. 500,000/- to subsistence farmers at markup rate of 0% per annum to end user. Whereas the Government will provide markup subsidy at 6 months KIBOR + 9%. The scheme validity is six months from the date of issue of the Circular.

Interest Free Loans and Risk Sharing Scheme for Landless Farmers up to Rs. 200,000 in flood affected areas at markup rate of 0% per annum to end user. Whereas the Government will provide markup subsidy at 6 months KIBOR + 9%. The scheme provides credit risk coverage of 50% of outstanding loans (principal) in case of non-repayments, after being classified as 'SUBSTANDARD' (as per the classification criteria laid down in the Prudential Regulations for both Agriculture Financing and Microfinance banks). The scheme validity is six months from the date of issue of the Circular.

The total outstanding markup accrued on these loans in Flood affected areas as at 30 September 2022 amounted to Rs. 908 million net of recoveries. The Bank has waived off the entire amount by directly writing off the markup accrued on loans. 50% of this amount, Rs. 453 million has been recognised as receivable from the Government. Had this circular not been applicable, the profit after tax of the bank would have been higher by Rs. 304 million.

On March 16, 2022 SBP AC&MFD issued Circular No. 02 of 2022 and revised the Prudential Regulations for Microfinance Banks including Classification of Assets, Charging-off Non-Performing Loans (NPLs) and Provisioning Requirements. Had there been no change in the Prudential Regulations (PR) for Microfinance Banks (MFBs) as mentioned above, the Profit after tax would have been lower by Rs. 370 million

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

28.6	Movement in impairment allowance for credit losses is as follows:			
			2022 Rs. '000	2021 Rs. '000
	Balance at beginning of the year Impact of Re-measurement due to adoption of IFRS 9 Impairment charge for the year Advances written off Balance at end of the year		2,035,615 3,349,055 (1,355,109) (335,283) 3,694,278	1,313,063 - 1,512,900 (790,348) - 2,035,615
29.	Loans and advances Loans	ote	2022 Rs '000	2021 Rs '000
	Current portion of long term loans to employees - secured	24	325,137	349,032
	<b>/</b>	).1 ).2	175,209 5,778,312 - 5,953,521 6,278,658	144,616 2,851,924 10,720 3,007,260 3,356,292

29.1 These include advances to executives and key management personnel amounting to Rs 18,566 thousand (December 31, 2021: Rs 6,366 thousand) and 1,616 thousand (December 31, 2021: 3,886) respectively.

		2022 Rs '000	2021 Rs '000
29.2	These include amounts due from the following related parties: TF Pipes Limited	26,774	26,774
30.	Income tax recoverable		
	Balance at beginning of the year	27,404,527	24,837,418
	Current tax charge for the year Tax (charge) / credit on re-measurement gains - OCI	(4,070,222) (123,396) (4,193,618)	(4,351,726) 502,650 (3,849,076)
	Tax paid during the year Balance at end of the year	5,525,659 28,736,568	6,416,185

#### 31. Receivable from the Government of Pakistan (GoP)

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Holding Company's employees during the year ended June 30, 2008.

FOR THE YEAR ENDED DECEMBER 31, 2022

32.	Deposits, prepayments and other receivables	Note	2022 Rs '000	2021 Rs '000
	Deposits Prepayments		339,047	328,418
	- Pakistan Telecommunication Authority - a related party		26,903	24,313
	- Prepaid rent and others		1,079,671	1,141,726
			1,106,574	1,166,039
	Other receivables			
	Due from related parties	32.1	89,047	72,605
	Accrued interest receivable	32.2	-	8,837,417
	Funded Pension	12.1	3,189,002	1,802,337
	Gratuity - funded	12.1	46,994	-
	Federal Excise Duty (FED)	32.3	3,338,694	3,338,694
	Forward exchange contracts		-	1,492,975
	Others	32.4	4,838,684	2,628,554
			12,948,042	19,667,039

		Maximum aggregate amount	Up to 6 months	More than 6 months — Rs '000 —	2022	2021
32.1	Etisalat - UAE Pakistan Telecommunication Employees Trust Employees' Provident fund - U Bank	71,305 15,366 2,376	12,409 2,319	71,305 2,957 57	71,305 15,366 2,376	71,305 1,300
		89,047	14,728	74,319	89,047	72,605

32.2 This represents mark-up accrued on advances and investments.

		Note	2022 Rs '000	2021 Rs '000
32.3	Federal Excise Duty Provision for doubtful amount	32.3.1	3,804,870 (466,176) 3,338,694	3,804,870 (466,176) 3,338,694

- 32.3.1 (i) This includes amount of Rs 3,283,111 thousand (December 31, 2021: 3,283,111 thousand) payments under protest by the Holding Company on account of FED on interconnect charges. The Honourable Supreme Court has decided the case in favor of the Holding Company.
  - (ii) This also includes federal excise duty on technical service fee of Rs 521,759 thousand (December 31, 2021: Rs 501,541 thousand) paid by PTML to the taxation authority under protest.
- 32.4 (i) This includes amount receivable from SBP in respect of insurance premium paid by U Bank for livestock and crop loans under AC&MFD circular no. 01 of 2013 dated 1 November 2013.
  - (ii) This amount is net off provision for impairment of Rs. 185,239 thousand (December 31, 2021: 185,239 thousand).

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

33.	Short term investments	Note	2022 Rs '000	2021 Rs '000
	Amortized cost Term deposit receipts - Maturity upto 6 months Lending to Financial Instituition Pakistan Investment Bonds (PIBs) - Maturity upto 6 months	33.1 33.2 33.3	6,581,567 5,690,878	7,750,000 - -
	Fair value through Profit or Loss Mutual Funds Market treasury bills - Maturity upto 6 months Pakistan Investment Bonds (PIBs) - Maturity upto 6 months TFCs	33.4 33.5 33.3	21,971,007 20,326,564 51,120,968 2,268,757	12,082,206 - - -
	Fair value through Other Comprehensive Income Market treasury bills - Maturity upto 6 months Pakistan Investment Bonds (PIBs) - Maturity upto 6 months Sukuks	33.5 33.3 33.6 33.7	34,442,206 - 1,510,561 35,952,767 143,912,508	20,996,827 5,735,487 - 26,732,314 46,564,520

- 33.1 Term deposit receipts carry interest at the rate of 10.5% to 16% (December 31, 2021: 8.5% to 12%) per annum.
- 33.2 This represented reverse repo from National Bank of Pakistan which carrying interest rate ranging from 16.10% to 16.40% per annum amounting to 6,581,567 thousand (December 31, 2021: Nil) with the maturity date of Jan 3, 2023.
- 33.3 This represents Pakistan Investment Bonds carrying interest at the rate ranging from 9.00% to 17.67% (2021: 9% to 9.5%) per annum.
- 33.4 This represents investments in open ended mutual funds. Fair value of these investments is determined using quoted repurchase price. Units held in funds are tabulated below:

	2022		2021	
	No. of units in '000	Rs '000	No. of units in '000	Rs '000
ABL Cash Fund	528,895	5,320,257	681,214	7,043,168
Faysal Income and Growth Fund	62,576	7,245,671	36,078	4,037,161
Pak Oman Government Securities Fund	198,043	2,310,052	88,979	1,001,877
JS Islamic Income Fund	15,240	1,699,996	-	-
JS Microfinance Sector Fund	38,209	3,845,698	-	-
Alfalah GHP Income Multiplier Fund	17,422	1,015,165	-	-
Alfalah GHP Income Multiplier Fund	9,167	534,168	-	-
	869,552	21,971,007	806,271	12,082,206

- 33.5 This represents market treasury bills having yield of 15.55% to 16.95% (December 31, 2021: 7.40% to 11.45%) per annum.
- ljarah Sukkuk carries mark up at the rate of 16.45% to 19.30% (2021: Nil) per annum and due to mature in 22 June 2027.
- 33.7 This includes credit loss allowance amounting to Rs 16,953 thousand (December 31, 2021: Rs 337,506 thousand).





FOR THE YEAR ENDED DECEMBER 31, 2022

34.	Cash and bank balances	Note	2022 Rs '000	2021 Rs '000
	Cash in hand		2,116,029	951,354
	Balances with banks: Local currency Current account maintained with SBP Current accounts	34.1 34.2	5,721,518 1,676,399	2,990,491 282,660
	Saving accounts	34.3	2,602,716	8,404,468 11,677,619
	Foreign currency			
	Current accounts (USD 15,242 thousand: December 31, 2021: 5,291 thousand: December 31, 2021: USD 3,228 thousand, Euro 683 thousand: December 31, 2021:	and)	3,451,254	934,039
	Euro 434 thousand)		965,178	656,583
			4,416,432	1,590,622
		34.4	16,533,094	14,219,595

- 34.1 This includes balance maintained with SBP to comply with the requirement of Prudential Regulations for microfinance banks to maintain minimum cash reserve not less than 5% (2021: 5%) of U Bank's time and demand deposits with tenure of less than 1 year.
- 34.2 This includes Rs 12,800 thousand (December 31, 2021: Rs 10,600 thousand) placed under lien with a bank in respect of standby letter of guarantee issued to China Union Pay International.
- 34.3 These carry mark-up ranging between 6.5% to 18.25% per annum (December 31, 2021: 3.5% to 11.5%).
- 34.4 Bank balance includes Rs 862 thousand (December 31, 2021: Rs 1, 924 thousand) carrying profit at the rate of 7% per annum (December 31, 2021: 4%) from Shariah arrangements.

35.	Revenue	Note	2022 Rs '000	2021 Rs '000
00.	Broadband & IPTV Cellular and other wireless Fixed line voice services		35,268,813 53,822,692 9,016,356	31,468,960 51,843,695 9,942,808
	Revenue from retail customers Corporate and wholesale International Banking		98,107,861 28,263,137 10,307,321 14,965,409	93,255,463 23,977,524 9,342,375 11,050,084
	Total revenue	35.1	151,643,728	137,625,446

35.1 Revenue is net of trade discount amounting to Rs 1,772,149 thousand (December 31, 2021: Rs. 1,775,680 thousand) and Federal Excise Duty / Sales tax amounting to Rs 23,416,617 thousand (December 31, 2021: Rs 21,170,133 thousand).



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

	2022	2021
36. Cost of services	te Rs '000	Rs '000
Staff cost 36	.1 15,704,899	15,680,830
Outsourced staff cost	2,034,300	1,711,821
Security service charges	1,344,934	1,352,186
Interconnect cost	3,920,185	5,835,842
Foreign operators cost and satellite charges	6,990,766	6,761,761
Fuel and power cost	19,813,899	12,878,439
Cost of devices sold	1,659,920	1,230,873
Amortization of contract costs	25 5,603,907	5,250,684
Rent, rates and taxes	820,562	842,525
Repairs and maintenance and IT cost	12,051,726	10,012,393
Depreciation on property, plant and equipment 20	.5 27,351,412	25,991,208
Depreciation on ROU assets 21	.1 3,204,711	2,873,988
Amortization of intangible assets 22	.8 6,668,806	4,437,867
Annual license fee and regulatory charges 36	.2 3,390,707	2,947,764
Markup / interest expense - U Bank	6,837,677	3,324,590
Other expenses	2,769,995	1,962,938
	120,168,406	103,095,709

- 36.1 This includes Rs 3,121,098 thousand (December 31, 2021: Rs 3,087,866 thousand) in respect of employees retirement
- 36.2 This represents the Group's contribution to the National Information Communication Technology Research and Development Fund (National ICT R&D Fund), Universal Service Fund (USF), annual license fee and other regulatory charges, in accordance with the terms and conditions of its license to provide telecommunication services.

			2022	2021
		Note	Rs '000	Rs '000
37.	Administrative and general expenses			
	Staff cost	37.1	7,322,884	6,632,700
	Outsourced staff cost	07.1	329,008	229,092
	Technical services assistance fee	37.2	5,011,850	4,816,891
	Fuel and power cost		666,453	454,013
	Gas and water		102,568	105,060
	Rent, rates and taxes		407,480	325,911
	Repairs and maintenance		1,192,618	980,402
	Travelling and conveyance		673,123	396,896
	Legal and professional charges	37.3	726,357	553,594
	Billing and printing expenses		383,232	372,784
	Depreciation on property, plant and equipment	20.5	1,150,985	1,092,268
	Depreciation on ROU assets	21.1	1,226,920	1,114,346
	Amortization of intangible assets	22.8	337,073	322,021
	Other expenses	38.2	898,666	841,339
			20,429,217	18,237,317

- 37.1 This includes Rs 717,507 thousand (December 31, 2021: Rs 691,196 thousand) in respect of employees retirement benefits.
- 37.2 This represents the amount payable to Etisalat UAE, a related party, under an agreement for technical services at the rate of 3.5% of the Group's consolidated revenue.

	·	2022	2021
37.3	Auditors' remuneration	Rs '000	Rs '000
	Statutory audit, including half yearly review	14,800	12,800
	Out of pocket expenses	600	600
	Fee for Certifications	2,650	2,607
	Advisory services	1,900	1,051
	Taxation services	-	190
		19,950	17,248



FOR THE YEAR ENDED DECEMBER 31, 2022

38.	Selling and marketing expenses	Note	2022 Rs '000	2021 Rs '000
	Staff cost Outsourced staff cost Sales and distribution charges Advertisement and publicity Depreciation on property, plant and equipment Others	38.1 38.2 20.5	3,182,240 620,125 960,659 3,433,470 134,219 230,950 8,561,663	3,309,929 522,572 794,915 3,246,269 122,123 151,415 8,147,223
			0,001,000	0,117,220

38.1 This includes Rs 489,007 thousand (December 31, 2021: Rs 491,937 thousand) in respect of employees retirement benefits.

38.2	(i) Donations that exceed	Rs 1,000 thousand are	e given to the parties given hereunder:
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Names of Donees	Rs '000	Rs '000
Rashid Khan Trust	-	7,000
Pakistan Poverty Alleviation fund (PPAF)	-	2,250
PTCL's flood affected employees	10,000	-
Prime Minister flood relief fund	40,000	-
Pakistan Red Crescent	5,000	-
Akhuwat Foundation	5,000	-
	60,000	9,250

(ii) This also includes penalty paid during the year related to various non-compliances identified by the State Bank of Pakistan during its inspection of U Bank.

39.	Impairment loss on trade debts and contract assets	Note	2022 Rs '000	2021 Rs '000
	Impairment loss on:			
	Trade debts and contract assets	27.4	1,732,727	1,549,339
	Loans to banking customers	28.1 , 28.2	(884,660)	1,512,900
	204.10 to 54.11.11.19 040.01.10.10	20, 20.2	848,067	3,062,239
40.	Other income		0.0,00.	0,002,200
	Income from financial assets:			
	Return on bank deposits Interest on investment in Government securities Late payment surcharge from subscribers Gain on fair value remeasurement of forward exchange contracts Gain on disposal of investments Others	40.1	3,840,141 3,550,113 131,570 - 155,181 429,652 8,106,657	1,728,442 1,147,398 164,144 1,231,118 140,523 153,753 4,565,378
	Income from non-financial assets:			
	Gain on disposal of property, plant and equipment Government grants recognized Re-chargeable projects income Rental income Others		2,599,819 2,503,543 177,419 1,015,970 1,243,413 7,540,164	883,714 2,957,774 326,337 853,171 213,894 5,234,890

40.1 Return on bank deposits includes Rs 117 thousand (December 31, 2021: Rs 273 thousand) earned from Shariah arrangements.

15,646,821 9,800,268

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

41.	Finance costs and other expenses		2022	2021
	Interest on:	ote	Rs '000	Rs '000
	Long term loans from banks Long term vendor liability		13,872,716 2,316,845	5,073,090 1,252,566
	Lease liabilities		1,902,613	1,930,576
	License fee Employee loans - Imputed interest		1,054,586	258,065 39,064
	Exchange loss Impairment of goodwill on acgisition of DVCOM Data		5,781,162 535,000	2,248,605
	Bank and other charges		4,241,940	694,227
			29,704,862	11,496,193
42.	Income tax			
	Current tax		4.500.000	4.054.700
	Current year Prior year	30	4,582,689 (512,467)	4,351,726
		1		
	Current year Prior year		(9,104,299) 400,993	(991,246 (2,548,712
	Thoryear		(8,703,306)	(3,539,958
			(4,633,084)	811,768
42.1	Reconciliation of effective tax rate:			
	Profit before tax (Rupees in thousand)		(12,421,666)	3,387,033
	Applicable tax rate		% 33.00	% 29.00
	Reversal of turnover tax of prior period		0.26	0.38
	Impact of change in tax rate		(0.35)	- (5.55
	Income chargeable tax at lower rate  Tax effect of amounts that are not deductible for tax purposes		4.02	(5.55 0.23
	Other		0.37	(0.09
			4.30	(5.03



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

#### Non-funded financing facilities

The Holding Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 25,232,000 thousand (December 31, 2021: Rs 25,150,000 thousand) and Rs 17,718,000 thousand (December 31, 2021: Rs 15,300,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 12,580,000 thousand (December 31, 2021: Rs 13,840,217 thousand) and Rs 11,558,806 thousand (December 31, 2021: Rs 11,867,256 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Holding Company, amounting to Rs 118,316,667 thousand (December 31, 2021: Rs 39,701,000 thousand). **2022** 2021

44.	Cash generated from operations	Rs '000	Rs '000
	Profit before tax	(12,421,666)	3,387,033
	Adjustments for non-cash charges and other items:		
	Depreciation of property, plant and equipment	28,636,616	27,205,598
	Impairment of property, plant and equipment	59,538	147
	Depreciation of right of use assets	4,431,631	3,988,334
	Amortization of intangible assets	7,005,879	4,759,888
	Amortization of contract costs	5,603,907	5,250,684
	Reversal for obsolete stores and spares	(223,366)	
	Impairment loss on trade debts and contract assets	1,732,727	
	Impairment loss on non performing loans to banking customers	(884,660)	
	Provision for employees retirement benefits	4,154,707	
	Gain on disposal of property, plant and equipment	(2,599,819)	
	Return on bank deposits and Government securities	(7,390,254)	(2,875,840)
	Gain on disposal of investments measured at fair value through profit or loss (FVTPL)	(155,181)	(140,523)
	Release of deferred government grants	(2,503,543)	
	Finance cost	18,267,007	7,277,948
	Impairment of goodwill on acqisition of DVCOM Data	535,000	7,277,540
	Unearned revenue realised	(159,574)	(130,074)
	Exchange gain	(2,700,050)	
	Imputed interest on loans and advances	21,645	39,064
	Imputed interest on lease liabilities	1,902,613	1,930,576
		43,313,157	53,024,633
	Effect on cash flow due to working capital changes:		
	(Increase) / decrease in current assets:		
	Stock in trade, stores and spares	(2,448,429)	(1,936,577)
	Trade debts and contract assets	(12,515,101)	(4,515,458)
	Loans to banking customers	(28,006,069)	(5,882,330)
	Loans and advances	(2,922,366)	
	Deposits, prepayments and other receivables	9,074,797	(2,637,506)
		(36,817,168)	(16,774,226)
	Increase / (decrease) in current liabilities:	10.557.004	0.000.000
	Trade and other payables	18,557,864	9,806,808
	Security deposits	166,818	62,696
		18,724,682	9,869,504

# NOTES TO AND FORMING PART FOR THE

ONSOLIDATED FINANCIAL RTHE YEAR ENDED DECEMBER 31, 2022	JANCIA SER 31, 202	-/- vities							
	0			Liabilities				Equity	
	Sub- ordinated loan	Loans from banks	Vendor liability	Licence fee payable	Lease	Unpaid / unclaimed dividend	Interest accrued	Revenue	Total
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
Balance at December 31, 2021	598,920	80,876,473	45,987,380	25,816,770	18,256,320	210,317	1,033,404	36,604,086	209,383,670
Changes from financing cash flows Draw-downs / additions Repayments	- (149,820) (149,820)	84,830,517 (11,271,592) 73,558,925	21,279,366 (13,171,910) 8,107,456	(12,047,351)	- (5,987,066) (5,987,066)	(503)	- (17,406,918) (17,406,918)		106,109,883 (60,035,160) 46,074,723
Other changes Interest cost on lease liabilities					1,902,613		1	1	1,902,613
Liability related changes Adjustment on initial application of IFRS 9	1 1		5,740,482	6,317,746	(23,297)	1 1	18,290,188	(3,611,584)	30,325,119 (3,611,584)
	ı		5,740,482	6,317,746	1,879,316		18,290,188	(3,611,584)	28,616,148
Total equity related changes Balance at December 31, 2022	449,100	154,435,398	59,835,318	20,087,165	14,148,570	209,814	1,916,674	(8,167,525) 24,824,977	(8,167,525)
Balance at December 31, 2020	599,160	43,765,075	40,226,922	25,816,770	20,016,417	211,511	1,371,131	35,481,208	167,488,194
Changes from financing cash flows Draw-downs / additions		45.892.813	12.386.299		2.038.743			1	60.317.855
Repayments	(240)	(8,781,415)	(8,970,105) 3,416,194		(5,413,484) (3,374,741)	(1,194) (1,194)	(7,669,892)	1	(30,836,330) 29,481,525
Other changes Interest cost on lease liabilities	1		0	1	1,930,576			1	1,930,576
Liability related changes			2,344,264	1	(315,932) 1,614,644	1 1	7,332,165	1	9,360,497
Total equity related changes			1		1	1		1,122,878	1,122,878
Balance at December 31, 2021	598,920	80,876,473	45,987,380	25,816,770	18,256,320	210,317	1,033,404	36,604,086	209,383,670



25,220,671 46,119,911

FOR THE YEAR ENDED DECEMBER 31, 2022

#### 45. Remuneration of Directors, Chief Executive Officer and Executives

The aggregate amount charged in the consolidated financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and Executives of the Group is as follows:

	Chai	rman	Chief Exe	ecutive Office	er	Executives			
					-	Key management personnel		Other ecutives	
	2022	2021	2022	2021	<b>2022</b> Rs '000 —	2021	2022	2021	
Managerial remuneration Honorarium	- 300	- 300	185,242	46,022	558,284	551,115 -	1,852,114	1,677,658	
Retirement benefits	-	-	-	-	55,538	72,146	197,866	189,878	
Housing Utilities	-	-	72,759 -	24,842	181,434 80,111	246,269 66,672	616,111 213,997	631,651 108,171	
	300	300	258,001	70,864	875,367	936,202	2,880,088	2,607,358	
Bonus paid	-	-	35,244	65,256	168,184	179,947	429,995	348,448	
	300	300	293,245	136,120	1,043,551	1,116,149	3,310,083	2,955,806	
Number of persons	1	1	1	1	60	77	722	614	

The Group also provides free medical and limited residential telephone facilities, to all its executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Group are provided only with limited telephone facilities. Certain executives are also provided with the Group maintained cars. Approximate value of of medical and car facility is Rs 317,822 thousand (December 31, 2021: Rs 247.462 thousand).

The aggregate amount charged in the consolidated financial statements for the year as fee paid to 21 directors including chairman (December 31, 2021: 20) is Rs 175,956 thousand (December 31, 2021: Rs 201,598 thousand) for attending the Board of Directors, and its sub-committee meetings.

#### 46. Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 226.43 (December 31, 2021: USD 1 = Rs 176.52), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 226.43 (December 31, 2021: USD 176.52).

#### 47. Financial risk management

#### 47.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

#### (a) Market risk

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

The Group is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED), Euro (EUR) and Chinese Yuan (CNY). Currently, the Group's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Group's exposure to currency risk is as follows:

	2022 Rs '000	2021 Rs '000
USD	113 000	113 000
Trade and other payables	(9,328,685)	(7,973,700)
Long term vendor liability	(2,439,593)	(1,747,008)
License fee payable	(14,114,921)	(25,906,624)
Trade debts	28,409,020	17,864,236
Cash and bank balances	4,251,570	1,503,993
Net exposure	6,777,391	(16,259,103)
EUR		
Trade and other payables	(245,980)	(150,516)
Trade debts	292,250	220,032
Long term vendor liability	(30,888)	-
Cash and bank balances	164,861	86,652
Net exposure	180,243	156,168
AED		
Trade and other payables	(4,351)	(3,392)
CNY		
Vendor liability	(27,714,906)	(25,714,980)
The following significant exchange rates were applied during the year:		
The following digitilloant oxonarigo rates word applied during the year.	2022	2021
Rupees per USD		
Average rate	204.52	162.63
Reporting date rate	226.43	176.52
Rupees per EUR		
Average rate	214.53	192.18
Reporting date rate	241.31	199.64
Rupees per AED		
Average rate	55.68	44.28
Reporting date rate	61.65	48.06
Rupees per CNY	00.00	05.04
Average rate	30.32	25.24
Reporting date rate	32.57	27.70

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED, EUR and CNY with all other variables held constant, the impact on profit after taxation for the year would have been Rs 737,038 thousand (December 31, 2021: Rs 1,484,656 thousand) respectively higher / lower, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis

#### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group is exposed to equity securities price risk because of the investments held by the Group in money market mutual funds and classified on the consolidated statement of financial position as FVTPL. To manage its price risk arising from investments in mutual funds, the Group diversifies its portfolio.



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Financial assets include investments of 21,971,007 thousand (December 31, 2021: 12,082,206 thousand) which were subject to price risk.

If redemption price on mutual funds at the year end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year would have been 779,971 thousand (December 31, 2021: 428,918) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

### Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the consolidated statement of financial position, the interest rate profile of the Group's interest bearing financial instruments at the year end:

Financial assets	2022 Rs '000	2021 Rs '000
Fixed rate instruments: Staff loans Short term investments Bank balances - savings accounts  Variable rate instruments: Market treasury bills Loans to banking customers	1,434,188 56,279,331 3,567,894 61,281,413 87,633,177 59,283,994	1,649,737 25,567,693 9,061,051 36,278,481 20,996,827 34,375,729
	146,917,171	55,372,556
	208,198,584	91,651,037
Financial liabilities	2022 Rs '000	2021 Rs '000
Fixed rate instruments: Deposits from banking customers	92,183,090	54,756,473
Floating rate instruments: Long term loans from banks Long term vendor liability License fee payable Short term running finance	154,435,398 18,358,897 12,634,844 40,799,207 226,228,346 318,411,436	80,876,473 15,544,513 24,854,533 8,227,208 129,502,727 184,259,200

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of consolidated statement of financial position would not affect the total comprehensive income of the Group.

Cash flow sensitivity analysis for floating rate instruments

If interest rates on variable rate instruments of the Group, at the year end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year would have been Rs 563,109 thousand (December 31, 2021: Rs 504,596 thousand) lower / higher, mainly as a result of higher / lower markup income on floating rate loans / investments.

### Credit risk (b)

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

	2022	2021
	Rs '000	Rs '000
Long term loans and advances	1,307,997	1,476,477
Trade debts and contract assets	41,375,661	29,190,559
Loans to banking customers	59,283,994	34,375,729
Loans and advances	5,953,521	3,007,260
Deposits and other receivables	8,502,774	15,162,306
Short term investments	143,912,508	46,564,520
Bank balances	14,417,065	13,268,241
	274,753,520	143,045,092

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts, the Group believes that it is not exposed to a major concentration of credit risk, as its exposure is spread over a large number of counter parties and subscribers. Impairment loss on trade debts and contract assets arising from contract with customers amounts to Rs 848,067 thousand (December 31, 2021: Rs 3,062,239 thousand).

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Ra	Rating	
	Short	Long	Rating
	term	term	Agency
National Bank of Pakistan	A-1+	AAA	PACRA
Bank Alfalah Limited	A-1+	AA+	PACRA
MCB Bank Limited	A-1+	AAA	PACRA
MCB Islamic Bank Limited	A-1	Α	PACRA
Soneri Bank Limited	A-1+	AA-	PACRA
Habib Metropolitan Bank Limited	A-1+	AA+	PACRA
The Bank of Punjab	A-1+	AA+	PACRA
Habib Bank Limited	A-1+	AAA	VIS
Askari Bank Limited	A-1+	AA+	PACRA
Allied Bank Limited	A-1+	AAA	PACRA
United Bank Limited	A-1+	AAA	VIS
BankIslami Pakistan Limited	A-1	A+	PACRA
Bank Al-Habib Limited	A-1+	AAA	PACRA
Faysal Bank Limited	A-1+	AA	PACRA
Citi Bank, N.A	P-1	Aa3	Moody's
Albaraka Bank (Pakistan) Limited	A-1	A+	VIS
Mobilink Microfinance Bank Limited	A-1	Α	PACRA
Dubai Islamic Bank Pakistan Limited	A-1+	AA	VIS
JS Bank Limited	A-1+	AA-	PACRA
Sindh Bank Limited	A-1	A+	VIS
SME Bank Limited	В	CCC	PACRA
SilkBank Limited	A-2	A-	VIS
Standard Chartered Bank (Pakistan) Limited	A-1+	AAA	PACRA
Meezan Bank Limited	A-1+	AAA	VIS
The Bank of Khyber	A-1	A+	VIS
First Women Bank Limited	A-2	A-	PACRA
Samba Bank Limited	A-1	AA	VIS
U Microfinance Bank Limited	A-1	A+	VIS
Khushhali Microfinance Bank Limited	A-1	A+	VIS
Telenor Microfinance Bank Limited	A-1 A	Α	VIS

Due to the Group's long standing business relationships with these counter parties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Group. Accordingly, the credit risk is minimal.

# Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

The following are the contractual maturities of the Group's financial liabilities:

A D	Gross amount	Less than one year	One to five years	More than five years
As at December 31, 2022		F	Rs. '000	
Long term loans from banks	154,435,398	76,174,791	60,488,617	17,771,990
Lease liabilities	17,918,268	4,476,012	11,588,137	1,854,119
Security deposits	1,531,698	1,531,698	-	-
Long term vendor liability	59,835,318	15,915,561	43,919,757	-
Trade and other payables	83,375,722	83,375,722	-	-
Interest accrued	1,916,674	1,916,674	-	-
License fee payable	13,769,419	164,459	13,026,416	578,544
Unpaid / Unclaimed Dividend	209,814	209,814	-	-
Short term running finance	40,799,207	40,799,207	-	-
Deposits from banking customers	92,183,090	90,910,070	1,273,020	-
	490,268,545	339,767,945	130,295,947	20,204,653
As at December 31, 2021				
Long term loans from banks	80,876,473	28,634,429	41,575,377	10,666,667
Lease liabilities	18,256,320	3,388,099	11,270,175	3,598,046
Security deposits	1,364,880	1,364,880	-	0,000,040
Long term vendor liability	45,987,380	10,386,943	35,600,437	_
Trade and other payables	91,274,653	91,274,653	-	_
Interest accrued	1,033,404	1,033,404	_	_
License fee payable	25,816,770	4,809,781	20,474,092	532,897
Unpaid / Unclaimed Dividend	210,317	210,317	-, -, -, -, -	-
Short term running finan	8,227,208	8,227,208	-	-
Deposits from banking customers	54,756,473	53,432,764	1,323,709	-
	327,803,878	202,762,478	110,243,790	14,797,610

# 47.2 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

Fair value measurements are categorized into Level 1, 2 and 3 based on the degree to which the inputs to the fair value measurements are observable and significance of the inputs to the fair value measurement in its entirety, which is as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Details of the Group's assets / (liabilities) fair value hierarchy as at December 31 are as follows:

		Level 1	Level 2	Level 3	Total
	_		——— Rupe	es '000 ——	
Long term other investments	2022			51,427	51,427
Market treasury bills	2022	-	54,768,770	-	54,768,770
Interest rate swap	2022	-	-	913	913
Forward exchange contracts	2022	-	(442,318)	-	(442,318)
Long term other investments	2021		-	51,427	51,427
Market treasury bills	2021	-	20,996,827	-	20,996,827
Interest rate swap	2021	-	-	(15,497)	(15,497)
Forward exchange contracts	2021	-	1,492,975		1,492,975

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

# Measurement of fair value

Valuation techniques and significant unobservable inputs

Туре	Valuation technique	Significant unobservable inputs	Sensitivity of input to fair value
Non listed equity investments - Thuraya Satellite Telecommunication Company	Discounted cash flows: The valuation model considers the present value of projected cash flows, discounted using long term discount rate that reflect the risk inherent to the investment in these equity instruments	Long term discount rate 9% (31 December 2021: 10%)	1% (31 December 2021: 1%) increase (decrease) in the discount rate would decrease (increase) the fair value by Rs 434,200 thousand (Rs 443,080 thousand) (31 December 2021: Rs 2,700 thousand (Rs 3,290 thousand)).
		Future free cash flows	1% (31 December 2021: 1%) increase (decrease) in the future free cash flows would decrease (increase) the fair value by Rs.1,887,690 thousand (Rs 1,819,700 thousand (31 December 2021: Rs. 1,330 thousand (Rs 1,280 thousand)).
Non listed equity investments - Alcatel - Lucent Pakistan Limited	Discounted cash flows: The valuation model considers the present value of projected cash flows, discounted using long term discount rate that reflect the risk inherent to the investment in these equity instruments	Long term discount rate 15.5% (31 December 2021: 10%)	1% (31 December 2021: 1%) increase (decrease) in the discount rate would decrease (increase) the fair value by Rs 171,010 thousand (Rs 173,890 thousand) (31 December 2021: Rs 551,940 thousand (Rs 675,570 thousand)).
		Future free cash flows	1% (31 December 2021: 1%) increase (decrease) in the future free cash flows would decrease (increase) the fair value by Rs 760,880 thousand (Rs 736,110 thousand) (31 December 2021:Rs. 238,160 thousand (Rs 230,110 thousand)).
Interest rate Swap	The fair value is calculated as the present value of estimat- ed future cashflows	Not Applicable	Not Applicable

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

47.3	Financial instruments by categories - 2022	FVOCI - equity instruments	FVTPL - equity instruments	FVTPL - debt instruments	FVOCI - debt instruments	Financial assets at amortized cost	Total
	Financial assets as per consolidate	d		Rs '0	000		
	statement of financial position						
	Long term other investments Debt securities- treasury bills Long term loans and advances Trade debts and contract assets Loans to banking customers	51,427 - - - -	- - - -	20,326,564	34,442,206	7,261,518 41,375,661 59,283,994	51,427 54,768,770 7,261,518 41,375,661 59,283,994
	Receivable from the Government of Pakistan Other receivables Short term investments Cash and bank balances	- - -	21,971,007 -	53,389,725	- - 1,510,561 -	2,164,072 8,502,774 12,272,445 16,533,094	2,164,072 8,502,774 89,143,738 16,533,094
	Financial liabilities as per consolidated statement of financial position	Amortized cost					
	Loans from Banks Subordinated debts Vendor liability Trade and other payables Security deposits Unpaid / unclaimed dividend License fee payable Lease liabilities Interest accrued Short term running finance	154,435,398 449,100 59,835,318 107,669,659 1,531,698 209,814 13,769,419 17,918,268 1,916,674 40,799,207					
	Financial instruments by	FVOCI - equity instruments	FVTPL - equity instruments	FVTPL - debt instruments	FVOCI - debt instruments	Financial assets at amortized cost	Total
	categories - 2021	equity instruments	equity	debt instruments	debt	assets at amortized	Total
		equity instruments	equity	debt instruments	debt instruments	assets at amortized	Total
	categories - 2021  Financial assets as per consolidated statement of financial position  Long term other investments  Debt securities- treasury bills  Long term loans and advances  Trade debts and contract assets  Loans to banking customers	equity instruments	equity	debt instruments	debt instruments	assets at amortized	51,427 20,996,827 4,483,737 29,190,559 34,375,729
	categories - 2021  Financial assets as per consolidated statement of financial position  Long term other investments  Debt securities- treasury bills  Long term loans and advances  Trade debts and contract assets	equity instruments	equity	debt instruments	debt instruments '0000	assets at amortized cost - - 4,483,737 29,190,559	51,427 20,996,827 4,483,737 29,190,559
	categories - 2021  Financial assets as per consolidated statement of financial position  Long term other investments Debt securities- treasury bills Long term loans and advances Trade debts and contract assets Loans to banking customers Receivable from the Government of Pakistan Other receivables Short term investments	equity instruments	equity instruments	debt instruments	debt instruments 2000	assets at amortized cost 4,483,737 29,190,559 34,375,729 2,164,072 15,162,306 7,750,000	51,427 20,996,827 4,483,737 29,190,559 34,375,729 2,164,072 15,162,306 25,567,693



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

### 47.4 Capital Risk Management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Group's business. The Board monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board also monitors the level of dividends to ordinary shareholders

The Group's objectives when managing capital are:

- (i) to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce the debt.

## U Bank

As per amendments on Prudential Regulations (R-1) issued vide BPRD Circular No. 10 of 2015 dated 3 June 2015, the minimum paid up capital requirement (MCR), free of losses for Microfinance Banks operating at national level is Rs. 1,000,000 thousand as at 31 December 2022. As of 31 December 2022, the net equity of U Bank stood at Rs 6,029,000 thousand (2021: Rs 7,491,000 thousand).

The capital of U Bank is managed keeping in view the minimum CAR (15%) required by the Prudential Regulations for Microfinance Banks / Institutions. The adequacy of the capital is tested with reference to the risk-weighted assets of U Bank. The calculation of capital adequacy enables U Bank to assess the long-term soundness. As U Bank conducts business on a wide area network basis, it is critical that U Bank continuously monitor the exposure across the entire organization.

As at 31 December 2022, U Bank's Capital adequacy ratio (CAR) was appropriately 15.85% (2021: 18.50%) of its weighted exposure, as against the minimum requirement of 15% prescribed by SBP.

# 48. Employees' Provident Funds

Investments out of the provident funds have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

# 49. Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Group. Additionally, the Group's associate T.F. Pipes Limited, Directors, Chief Executive, Key management personnel and employees retirement benefits are also related parties of the Group. The remuneration of the Directors, Chief Executive and Executives is given in note 45 to these Consolidated Financial Statements. The amounts due from and due to these related parties are disclosed in the respective notes including note 12, 13, 16, 23, 24, 27, 29, 30, 31 and 32. The Holding Company has also issued a letter of comfort and corporate guarantee in favour of PTML as disclosed in note 19.17. The Group had transactions with the following related parties during the year:

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

Particulars	Aggregate % of Shareholding in the Holding Company
Shareholders The Government of Pakistan	62.18% 26%
Etisalat International Pakistan	20%
Associated undertakings	
Emirates Telecommunication Corporation - Ultimate Parent Company	
Etisalat - Afghanistan	Not applicable
Etihad Etisalat Company	Not applicable
Etisalat - Egypt	Not applicable
Etisalat - Nigeria	Not applicable
Emirates Data Clearing House	Not applicable
TF Pipes Limited	Not applicable
Telecom Foundation	Not applicable
Pakistan MNP Database (Guarantee) Limited	Not applicable
Employees retirement benefit plans	
Pakistan Telecommunication Employees Trust	Not applicable
PTCL - General Provident Fund Trust	Not applicable
PTML - Employees Provident Fund	Not applicable
PTCL - Employees Gratuity Fund	Not applicable
PTML - Employees Gratuity Fund	Not applicable
U Bank - Employees Provident Fund	Not applicable
U Bank - Employees Gratuity Fund	Not applicable
Other related parties	
Pakistan Telecommunication Authority	Not applicable
Universal Service Fund - The Government of Pakistan	Not applicable
National ICT R&D Fund Pakistan Electronic Media Regularity Authority	Not applicable Not applicable
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# Chief Executive, directors and key management personnel

The Group also has transactions with Chief Executive Officer, directors and other key management personnel which are disclosed in note 24 and 45 to these financial statements.

Following particulars relate to the Holding and associated companies incorporated outside Pakistan with whom the Group had entered into transactions during the year:

Names	Country of Incorporation	Basis of Association	
Holding Company			
Etisalat International Pakistan	United Arab Emirates	Holding Company	
Associated Companies			
<b>Emirates Telecommunication Corporation</b>	United Arab Emirates	Associate of the Holding Company	
Etisalat - Afghanistan	Afghanistan	Associate of the Holding Company	
Etihad Etisalat Company (Mobily)	Kingdom of Saudi Arabia	Associate of the Holding Company	
Etisalat - Nigeria	Nigeria	Associate of the Holding Company	
Emirates Data Clearing House	United Arab Emirates	Associate of the Holding Company	



# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

Details of	Transactions	with	related	parties	

	Rs '000	Rs '000
Shareholders		
Technical services assistance fee	5,011,850	4,816,891
Associates		
Sale of goods and services	6,716,693	4,642,156
Purchase of goods and services	1,048,884	651,539
Expenses reimbursed to Pakistan MNP Database (Guarantee) Limited	24,000	32,250
Rentals paid to Pakistan Telecommunication Employees Trust (PTET)	756,023	687,294
Employees retirement benefit plan		
Contribution to PTET	822,813	807,959
Contribution to Gratuity Fund	475,956	423,121
Contribution to Provident Fund	172,905	196,829
Other related party		
Charge under license obligations	2,084,764	1,744,046

# Operating segment information

- 50.1 Management has determined the operating segments based on the information that is presented to the Board of Directors for allocation of resources and assessment of performance. The Group is organized into three operating segments i.e. fixed line communications (Wireline), wireless communications (Wireless) and banking. The reportable operating segments derive their revenue primarily from voice, data and other services.
- 50.2 The Board of Directors monitor the results of the above mentioned segments for the purpose of making decisions about the resources to be allocated and for assessing performance based on consolidated comprehensive income for the year.



2022

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

50.3 The segment information for the reportable segments is as follows:

		Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
	Year ended December 31, 2022				
	Segment revenue Inter - segment revenue	81,325,484 (5,670,912)	62,396,275 (1,372,528)	14,966,147 (738)	158,687,906 (7,044,178)
	Revenue from external customers	75,654,572	61,023,747	14,965,409	151,643,728
	Segment results	8,597,403	(18,635,941)	2,249,956	(7,788,582)
	Year ended December 31, 2021				
	Segment revenue Inter - segment revenue	74,328,780 (5,159,621)	58,806,476 (1,400,273)	11,050,433 (349)	144,185,689 (6,560,243)
	Revenue from external customers	69,169,159	57,406,203	11,050,084	137,625,446
	Segment results	6,672,664	(5,208,436)	1,111,037	2,575,265
	Information on assets and liabilities of the s	egments is as fol	lows:		
	As at December 31, 2022	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
	Segment assets	219,832,894	204,880,573	218,673,777	643,387,244
	Segments liabilities	173,303,293	180,804,295	212,104,892	566,212,480
	As at December 31, 2021				
	Segment assets	184,828,498	193,039,942	102,974,597	480,843,037
	Segments liabilities	132,033,093	166,394,841	94,310,334	392,738,268
50.4	Other segment information is as follows:	Wireline Rs '000	Wireless Rs '000	Banking Rs '000	Total Rs '000
	Year ended December 31, 2022				
	Depreciation Amortization Finance cost Interest income Income tax expense	15,321,580 603,229 (1,016,642) 275,869 4,325,356	12,827,767 6,338,094 23,267,660 37,556 (9,114,354)	487,269 64,556 7,453,844 7,076,829 155,914	28,636,616 7,005,879 29,704,862 7,390,254 (4,633,084)
	Year ended December 31, 2021				
	Depreciation Amortization Finance cost Interest income Income tax expense	14,787,269 499,678 328,844 784,417 2,723,453	12,013,366 4,209,836 8,894,494 (92,501) (2,129,683)	404,964 50,374 2,272,855 2,183,924 217,998	27,205,599 4,759,888 11,496,193 2,875,840 811,768

<sup>50.5</sup> The Group's customer base is diverse with no single customer accounting for more than 10% of net revenues.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

# 51. Number of employees

	2022 (Number)	2021 (Number)
Total number of persons employed at year end	21,425	21,852
Average number of employees during the year	21,432	21,812

# Offsetting of financial assets and liabilities

	Gross amounts subject to offsetting Rs '000	Offset	Net amount	Amount not in scope of offsetting Rs '000	Net as per statement of financial position Rs '000
As at December 31, 2022 Trade debts Trade creditors	32,344,423	(6,953,681)	25,390,742	24,501,688	49,892,430
	(7,955,008)	6,953,681	(1,001,327)	(18,611,279)	(19,612,606)
As at December 31, 2021					
Trade debts	23,144,418	(7,564,956)	15,579,462	21,267,135	36,846,597
Trade creditors	(8,144,923)	7,564,956	(579,967)	(13,079,179)	(13,659,146)

# Date of authorization for issue

These consolidated financial statements were authorized for issue by the Board of Directors of the Holding Company on February 15, 2023.





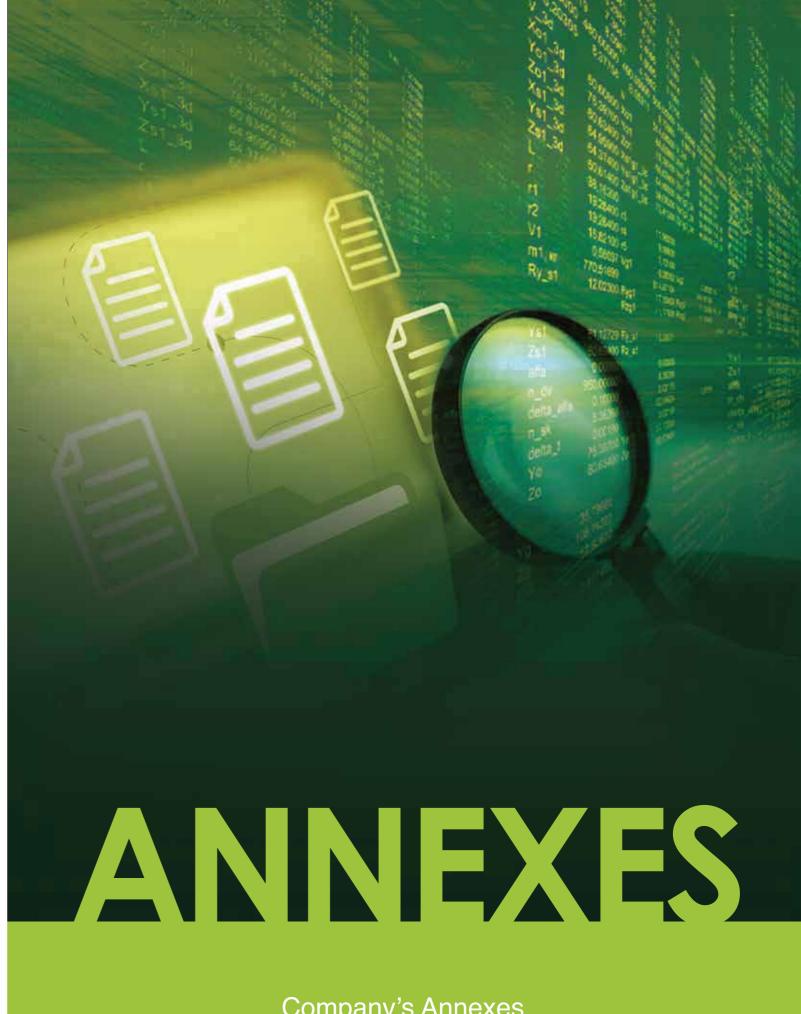






<sup>50.6</sup> The amounts of revenue from external parties, total segment assets and segment liabilities are measured in a manner consistent with that of the financial information reported to the Board of Directors.

# **NOTES**



Company's Annexes

# PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2022

No. of		noldings	Total Share
Shareholders	From	То	held
24,569	1	100	2,418,449
8,773	101	500	2,729,080
2,876	501	1,000	2,552,087
3,436	1,001	5,000	9,539,507
1,153	5,001	10,000	9,542,119
452	10,001		
		15,000	5,896,897
334	15,001	20,000	6,201,876
238	20,001	25,000	5,626,098
157	25,001	30,000	4,459,675
81	30,001	35,000	2,683,400
83	35,001	40,000	3,232,698
44	40,001	45,000	1,896,371
144	45,001	50,000	7,156,608
35	50,001	55,000	1,884,801
41	55,001	60,000	2,421,200
29	60,001	65,000	1,812,780
26	65,001	70,000	1,786,500
27	70,001	75,000	2,008,600
22	75,001	80,000	1,724,600
13	80,001	85,000	1,086,264
22			
	85,001	90,000	1,956,806
15	90,001	95,000	1,390,000
90	95,001	100,000	8,983,528
10	100,001	105,000	1,023,000
16	105,001	110,000	1,734,250
9	110,001	115,000	1,021,500
8	115,001	120,000	948,000
13	120,001	125,000	1,609,306
4	125,001	130,000	514,300
8	130,001	135,000	1,067,540
11	135,001	140,000	1,522,992
5	140,001	145,000	713,200
20	145,001	150,000	2,985,531
4	150,001	155,000	610,500
9	155,001	160,000	1,429,517
6	160,001	165,000	973,000
3	165,001	170,000	509,500
4	170,001	175,000	700,000
5	175,001	180,000	887,100
3	180,001	185,000	547,117
4	185,001	190,000	751,500
1	190,001	195,000	195,000
30	195,001	200,000	5,999,000
3	200,001	205,000	607,000
5	205,001	210,000	1,047,500
3	210,001	215,000	642,000
3	215,001	220,000	651,500
5	220,001	225,000	1,115,000
2	225,001	230,000	453,500
3	230,001	235,000	700,678
3	235,001	240,000	714,384
1	240,001	245,000	245,000
8	245,001	250,000	1,994,000
2	250,001	255,000	502,500
3	255,001	260,000	771,500
3	265,001	270,000	804,500
3	270,001	275,000	823,500

# PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2022

No. of Shareholders	Shareho From	oldings To	Total Shares held
2	275,001	280,000	556,500
3	290,001	295,000	884,000
11	295,001	300,000	3,296,000
1	300,001	305,000	300,500
2	305,001	310,000	620,000
1	315,001	320,000	319,500
1	320,001	325,000	325,000
2	325,001	330,000	651,732
4	330,001	335,000	1,334,000
1	335,001	340,000	337,500
·			
3	345,001	350,000	1,050,000
•	350,001	355,000	353,900
1	365,001	370,000	367,500
1	370,001	375,000	375,000
1	375,001	380,000	376,000
1	385,001	390,000	387,073
1	390,001	395,000	392,500
5	395,001	400,000	2,000,000
1	405,001	410,000	410,000
2	410,001	415,000	826,500
1	420,001	425,000	420,500
1	425,001	430,000	430,000
2	430,001	435,000	864,000
1	435,001	440,000	436,000
5	445,001	450,000	2,250,000
2	460,001	465,000	928,000
2	470,001	475,000	947,800
2	475,001	480,000	955,200
1	485,001	490,000	485,500
7	495,001	500,000	3,500,000
2	505,001	510,000	1,017,877
1	510,001	515,000	511,500
2	520,001	525,000	1,050,000
2	535,001	540,000	1,078,500
2	545,001	550,000	1,100,000
1	555,001	560,000	560,000
1	565,001	570,000	567,500
4	595,001	600,000	2,399,500
1	600,001	605,000	604,000
2	605,001	610,000	1,215,000
2	645,001	650,000	1,300,000
1	650,001	655,000	651,000
1	670,001	675,000	674,000
1	690,001	695,000	690,400
1	695,001	700,000	700,000
1	700,001	705,000	705,000
1	715,001	720,000	720,000
1	745,001	750,000	750,000
1	780,001	785,000	783,500
3	795,001	800,000	2,400,000
1	825,001	830,000	829,500
1	835,001	840,000	838,000
1	860,001	865,000	864,000
1	865,001	870,000	870,000
1	880,001	885,000	884,000
1	895,001	900,000	900,000
2			

# PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2022

No. of Shareholders	Shareho From	oldings To	Total Shares
Silareriolders			held
1	935,001	940,000	936,000
1	965,001	970,000	965,400
4	995,001	1,000,000	4,000,000
1	1,000,001	1,005,000	1,001,000
1	1,005,001	1,010,000	1,010,000
1	1,080,001	1,085,000	1,083,103
2	1,145,001	1,150,000	2,295,700
3	1,195,001	1,200,000	3,600,000
1	1,245,001	1,250,000	1,250,000
1	1,250,001	1,255,000	1,251,500
1	1,305,001	1,310,000	1,306,000
1	1,325,001	1,330,000	1,326,000
1	1,395,001	1,400,000	1,400,000
1	1,415,001	1,420,000	1,420,000
1	1,450,001	1,455,000	1,451,000
2	1,495,001	1,500,000	3,000,000
2	1,530,001	1,535,000	3,064,000
1	1,560,001	1,565,000	1,564,500
1	1,610,001	1,615,000	1,614,000
1	1,670,001	1,675,000	1,670,500
1	1,695,001	1,700,000	1,700,000
1	1,805,001	1,810,000	1,810,000
1	1,845,001	1,850,000	1,850,000
1	1,890,001	1,895,000	1,894,500
3	1,995,001	2,000,000	6,000,000
l a	2,005,001	2,010,000	2,010,000
l d	2,025,001	2,030,000	2,029,500
l d	2,095,001	2,100,000	2,100,000
l d	2,145,001	2,150,000	2,148,500
1	2,180,001	2,185,000	2,180,500
2	2,195,001	2,200,000	4,400,000
1	2,345,001	2,350,000	2,350,000
1	2,395,001	2,400,000	2,400,000
1	2,435,001	2,440,000	2,439,884
1	2,615,001	2,620,000	2,617,562
1	2,995,001 3,080,001	3,000,000 3,085,000	3,000,000 3,084,050
1	3,095,001	3,100,000	3,099,500
1	3,140,001	3,145,000	3,143,000
1	3,220,001	3,145,000	3,220,500
1	3,265,001	3,270,000	3,265,500
1	3,345,001	3,350,000	3,347,600
1	3,380,001	3,385,000	3,384,139
1	3,895,001	3,900,000	3,900,000
3	3,995,001	4,000,000	12,000,000
1	4,030,001	4,035,000	4,033,500
1	4,215,001	4,220,000	4,219,000
1	4,495,001	4,500,000	4,500,000
1	4,695,001	4,700,000	4,700,000
1	5,335,001	5,340,000	5,340,000
1	5,495,001	5,500,000	5,500,000
1	6,395,001	6,400,000	6,400,000
1	6,515,001	6,520,000	6,518,500
1	6,545,001	6,550,000	6,549,000
1	6,620,001	6,625,000	6,625,000
1	6,815,001	6,820,000	6,818,000
1	8,995,001	9,000,000	9,000,000
<u> </u>	3,300,001	5,555,550	2,300,000

# PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2022

No. of	Share	holdings	Total Shares
Shareholders	From	То	held
1	11,590,001	11,595,000	11,595,000
1	13,540,001	13,545,000	13,544,500
1	15,405,001	15,410,000	15,407,500
1	33,620,001	33,625,000	33,625,000
1	52,325,001	52,330,000	52,325,854
1	55,890,001	55,895,000	55,893,800
1	57,060,001	57,065,000	57,060,074
1	196,385,001	196,390,000	196,387,991
1	407,805,001	407,810,000	407,809,524
1	918,190,001	918,195,000	918,190,476
1	2,974,680,001	2,974,685,000	2,974,680,002
43,069			5,100,000,000



# CATEGORIES OF SHAREHOLDERS FOR THE YEAR ENDED DECEMBER 31, 2022

S.No	. Categories of Shareholders	No. of Shareholders	Shares Held	Percentage
1.	Directors, Chief Executive Officer,			
	and their spouses and minor children	9	9	0.00
2.	President of Pakistan	2	3,171,067,993	62.18
3.	Associated Companies, Undertakings and			
	related Parties	2	1,326,000,000	26.00
4.	NIT and ICP	2	3,000	0.00
5.	Banks, Development Financial Institutions,			
	Non Banking Financial Institutions	20	108,462,587	2.13
6.	Insurance Companies	16	105,681,936	2.07
7.	Modarabas and Mutual Funds	17	9,331,743	0.18
8.	Shareholders holding 10%	4	4,497,067,993	88.18
9.	General Public:			
	a. local	42,577	245,033,560	4.80
	b .Foreign	193	126,800	0.00
10.	Others	231	134,292,372	2.63
	Total (excluding : shareholders holding 10%)	43,069	5,100,000,000	100.00

# Trades in PTCL Shares

The Directors, Chief Executive Officer, Chief Finanical Officer, Company Secretary, Head of Internal Audit and their spouses and minor children have not traded in PTCL shares during the year ended December 31, 2022.



# **INFORMATION OF** SHAREHOLDERS FOR THE YEAR ENDED DECEMBER 31, 2022

	Shareholder's category	Number of Sharehoders	Number of share held
i.	Associated Companies, Undertaking and Related Parties		
	ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1 1	918190476 407809524
	TOTAL >>	2	1,326,000,000
ii.	Mutual Funds		
	CDC - TRUSTEE ABL STOCK FUND	1	14,500
	CDC - TRUSTEE AKD INDEX TRACKER FUND	1	157,017
	CDC - TRUSTEE AKD OPPORTUNITY FUND	1	35,000
	CDC - TRUSTEE GOLDEN ARROW STOCK FUND	1	207,500
	CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	2,439,884
	CDC - TRUSTEE NIT STATE ENTERPRISE FUND	1	1,083,103
	CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	3,384,139
	DCCL - TRUSTEE AKD ISLAMIC STOCK FUND	1	864,000
	MCBFSL - TRUSTEE ABL ISLAMIC STOCK FUND	1	5,000
	TOTAL>>	9	8,190,143
iii.	Directors and their spouses		
	MR. MOHSIN MUSHTAQ CHANDNA	1	1
	MR. ABDULRAHIM A. AL NOORYANI	1	1
	MR. HATEM DOWIDAR	1	1
	MR. AHAD KHAN CHEEMA	1	1
	MR. HAMED YAQOOB SHEIKH	1	1
	DR. IRAM ANJUM KHAN	1	1
	MR. MIKHAIL GERCHUK	1	1
	DR. MOHAMED KARIM BENNIS	1	1
	MR. BURAK SEVILENGUL	1	1
	TOTAL >>	9	9
	Executives		
	TOTAL>> -	-	
	Public Sector Companies and Corporations		
	TOTAL >>	4	113,627,274
	Banks, Development Financial Institutions, Non-Banking Financial Institutions, Insurance Companies, Takaful, Modaraba and Pension Funds		
	TOTAL >>	51	167,782,126
	Shareholders holding five percent or more voting Rights in the Listed Company		
	ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
	ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1	407,809,524
	PRESIDENT OF PAKISTAN	1	2,974,680,002
		•	, - , ,
	PRESIDENT OF PAKISTAN	1	196,387,991



# NOTICE OF THE TWENTY EIGHTH ANNUAL GENERAL MEETING

Notice is hereby given that the twenty eighth Annual General Meeting (the 'meeting') of Pakistan Telecommunication Company Limited (the 'Company') will be held on Friday, April 28, 2023 at 10:30 a.m. at PTCL Office, Sector G-8/4, Islamabad, to transact the following business:

# A. Ordinary Business

- 1. To confirm minutes of the 27th Annual General Meeting held on April 28, 2022.
- 2. To receive, consider and adopt the Audited Accounts for the year ended December 31, 2022, together with the Auditors' and Directors' reports.
- To appoint Auditors for the financial year ending December 31, 2023 and to fix their remuneration.

# B. Special Business

- 4. To obtain approval/consent of the shareholders pursuant to the provisions of SRO No. 389(I)/2023 dated March 21, 2023 issued by Securities and Exchange Commission of Pakistan for circulation of Company's annual audited financial statements through QR enabled code and weblink.
- 5. To transact any other business with the permission of the Chair.

By order of the Board

Saima Akbar Khattak Company Secretary

Islamabad Dated: April 06, 2023.



# NOTICE OF THE TWENTY EIGHTH ANNUAL GENERAL MEETING

### Notes:

- Participation in the Annual General Meeting
- Coronavirus Contingency Planning for the Annual General Meeting

In compliance with the instructions of Securities and Exchange Commission of Pakistan (the 'Commission') promulgated vide its various Circulars, the Members are encouraged to attend the AGM through video-link or by consolidating their attendance through proxies. The Members who are willing to attend and participate at the AGM through video-link are required to register their particulars by sending an email at company.secretary@ptclgroup.com. Such Members are requested to register by providing their credentials i.e. Name, Folio Number, Scanned copy of CNIC (both sides), Cell Phone Number and Number of Shares held in their name through email with subject 'Registration for PTCL's AGM'. Video link and login details will be shared with only those Members whose emails, containing all the required particulars, are received at the given email address before 05:00 p.m. on April 26, 2023. The Members can also provide their comments and suggestions related to the agenda items of the AGM at email address: company.secretary@ptclgroup.com

The Company will follow the best practices and comply with the instructions of the Government and the Commission to ensure protective measures are in place for wellbeing of its Members.

Any member of the Company entitled to attend and vote at this meeting may appoint another person as his/her proxy to attend and vote on his/her behalf. A corporate entity, being a member, may appoint any person, regardless of whether he is a member or not, as its proxy. In case of corporate entities, a resolution of the Board of Directors /Power of Attorney with specimen signatures of the person nominated to represent and vote on behalf of the corporate entity shall be submitted to the Company along with a completed proxy form. Proxies in order to be effective must be received by the Company at the Registered Office not less than 48 hours before the time fixed for holding the meeting.

# Closure of Share Transfer Books

The Share Transfer Books of the Company will remain closed from April 19, 2023 to April 28, 2023 (both days inclusive). Transfers received by our Share Registrar, FAMCO Associates (Pvt.) Limited at 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi at the close of business on April 18, 2023 will be treated in time for the purpose to attend the Annual General Meeting.

# Change of Address

Members holding shares in physical form are requested to notify any change in address immediately to our Share Registrar, FAMCO Associates (Pvt.) Limited. Members holding shares in CDC/Participants accounts are requested to update their addresses with CDC or their Participants/Stock Brokers.

# Notice to shareholders who have not provided their CNICs

As per directives of the Securities and Exchange Commission of Pakistan ("SECP") issued vide S.R.O No. 831(I)/2012 dated July 5, 2012, the dividend warrants should bear the Computerized National Identity Card Number ("CNIC") of the registered shareholder or the authorized person, except in case of minor(s) and corporate shareholder(s). Members who have not yet submitted photocopies of their valid CNICs are once again requested to provide the same with their respective folio numbers to Company's Share Registrar, FAMCO Associates (Pvt.) Limited to ensure disbursement of their dividend withheld with the Company. Members holding shares in CDC/Participants accounts are also requested to update their CNIC/NTN with CDC or their Participants/Stock Brokers.

# Payment of dividend electronically (e-mandate)

Under the provisions of Section 242 of the Companies Act, 2017, it is mandatory for a listed Company to pay cash dividend to its shareholders only through electronic mode directly into bank account designated by the entitled shareholders.

In order to receive dividends directly into their bank account, shareholders holding shares in physical form are requested to fill in Electronic Credit Mandate Form available on Company's website and send it duly signed along with a copy of CNIC to the Company's Share Registrar, FAMCO Associates (Pvt.) Limited at 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi.



# NOTICE OF THE

# TWENTY EIGHTH ANNUAL GENERAL MEETING

Shareholders who hold shares with CDC or Participants/ Stock Brokers, are advised to provide the mandate to CDC or their Participants/ Stock Brokers.

# Further Guidelines for CDC Account Holders

CDC account holders will have to follow the guidelines issued by the SECP through its Circular 1 of January 26, 2000, stated herein below:

# A. For Attending the Meeting

- (i) In case of individuals, the account holder or sub account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original CNIC or original passport at the time of attending the Meeting.
- (ii) In case of corporate entity, a resolution of the Board of Directors / Power of Attorney with specimen signature of the nominee shall be produced (unless the same has been provided to the Company earlier) at the time of the Meeting.

# B. For appointing Proxies

- (i) In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations shall submit the proxy form as per the above requirement.
- (ii) The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be stated on the proxy form.
- (iii) Attested copies of CNICs or passports of the beneficiary owner and the proxy shall be attached with the proxy form.
- (iv) The proxy shall produce his/her original CNIC or original passport at the time of the Meeting.
- (v) In case of corporate entity, a resolution of the Board of Directors/ Power of Attorney with specimen signature should be submitted along with the proxy form to the Company.

# Consent for Video Conference Facility

Members can also avail video conference facility in Karachi & Lahore. In this regard please fill the following and submit to registered address of the Company at least 10 days before holding of the meeting.

The video facility will be provided only if the Company receives consent from members holding in aggregate 10% or more shareholding residing at Karachi or Lahore, to participate in the meeting through video conference at least 10 days prior to date of meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

The Company will intimate members regarding venue of video conference facility at least 5 days before the date of meeting along with complete information necessary to enable them to access such facility.

I/we	of	, being a member of	Pakistan Telecommunication Company Limited holder of
Ordinary	Shares(s) as p	oer Register Folio No	hereby opt for video conference facility at

Signature of member

# Electronic transmission of Audited Financial Statements and Notice of AGM

The shareholders of the Company in their general meeting held on April 27, 2017 consented to receive audited financial statements along with notice of annual general meeting electronically through CD/DVD/USB instead of receiving the same in hard copies. Soft copies of the Annual Audited Financial Statements and Notice of the AGM are available on Company's official website www.ptcl.com.pk.

# NOTICE OF THE TWENTY EIGHTH ANNUAL GENERAL MEETING

# Deduction of withholding tax on the amount of dividend

The following information is being disseminated for information of the members in accordance with the instructions of the SECP promulgated vide its Circular No. 19/2014 of October 24, 2014;

- (i) The Government of Pakistan through Finance Act has made certain amendments in section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:
- (a) For filers of income tax returns: 15%
- (b) For non-filers of income tax returns: 30%

All shareholders whose names are not entered into the Active Tax-pavers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of future cash dividend otherwise tax on their cash dividend will be deducted as per the rates prescribed by the authority.

- (ii) For any further query / problem / information, the investors may contact Company's Share Registrar FAMCO Associates (Pvt.) Limited, 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi (Ph. # +9221- 34380101 and +9221-34380102. Email: info.shares@famco.com.pk).
- (iii) The corporate shareholders having CDC accounts are required to have their National Tax Number ("NTN") updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to Company or its Share Registrar, FAMCO Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective folio numbers.

# 10. Conversion of physical shares into book entry form

Pursuant to the provisions of Section 72(2) of the Companies Act, 2017, Shareholders having physical shareholding are encouraged to open a CDC Sub - Account with any authorized Broker or Investor Account directly with CDC, to convert their existing physical shares into scrip less form. It would be pertinent to note that per the existing regulations of the Pakistan Stock Exchange Limited, trading of physical shares is not permitted. Conversion of physical shares into scrip less form will facilitate the shareholders in many ways e.g. safe custody and ease of sale or purchase of shares at their convenience.

# Statement under Section 134(3) of the Companies Act, 2017

This statement sets out the material fact concerning special business to be transacted at the twenty eighth Annual General Meeting of Pakistan Telecommunication Company Limited (the "Company") to be held on April 28, 2023.

Pursuant to the provisions of the SRO No. 389(I)/2023 dated March 21, 2023 issued by Securities and Exchange Commission of Pakistan ("SECP"), the Company is required to obtain the approval of its shareholders for circulation of its annual audited financial statements through QR enabled code and weblink. Accordingly, the following draft resolution with or without amendments has been proposed for approval of the shareholders in the general meeting.

Resolved that the Company Secretary be and is hereby authorized to circulate Company's annual audited financial statements together with reports and documents required to be annexed thereto to its shareholders through QR enabled code and weblink.

The Directors of the Company have no direct or indirect interest in the special business. The special business is only proposed to comply with the relevant provisions of the SRO issued by the SECP.

# FORM OF PROXY PAKISTAN TELECOMMUNICATION COMPANY LIMITED



I / We	
of	
being a member of Pakistan Telecommunication Company Li	mited, and a holder of
Ordinary Shares as per Share Register Folio No.	and / or CDC Participant I.D. No.
hereby appoint Mr./Mrs.	./Miss
of as at the Twenty Eight Annual General Meeting of the Company t adjournment thereof.	
Signed this day of	2023. Five Rupees Revenue stamp
For beneficial owners as per CDC List.	
1. Witness	2. Witness
Signature	Signature
Name	Name
Address	Address
CNIC No	CNIC No
Notes:	
<ul> <li>i) The proxy need not be a member of the Company.</li> <li>ii) The instrument appointing a proxy must be duly stamped, signed and deposited at the office of the Company Secretary, PTCL Head Office, Room # 17, Plot # 55-C, Ufone Tower, Jinnah Avenue, Blue Area, Islamabad, not less than 48 hours before the time fixed for holding the meeting.</li> <li>iii) Signature of the appointing member should match with his / her specimen signature registered with the Company.</li> </ul>	iv) If a proxy is granted by a member who has deposited his / her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account / sub-account number along with attested copies of the Computerized National Identity Card (CNIC) or the Passport of the beneficial owner. Representatives of corporate members should bring the usual documents required for such purpose.

AFFIX CORRECT POSTAGE
To, The Company Secretary, Pakistan Telecommunication Company Limited Room # 17, Plot # 55-C, Ufone Tower, Jinnah Avenue, Blue Area, Islamabad-44000

# **ىراكسى ڧارم** پاكستان ٹىلى كميۈنكىيش<sup>سىمپ</sup>نى لىمىٹەڑ

	مل خست د د د
	مین مسمی امسات
	ساكن
عموی خصص	بحثیت ممبر پاکستان ٹیلی کمیونیکیشن سمپنی کمیٹلہ، حامل
تعدادهم (شیر ز) . به هسیم	·
، اپنی جگه مسمی امسمات	درج شده فولیو نمبر اسی ڈی سی(CDC) ا کاؤنٹ نمبر
— کو بطور مختار (پراکسی ) مقرر کرتا / کرتی ہوں تا کہ وہ میری جگہ اور	ساکن
·	
ا پریل <u>2023ء</u> بروز جمعہ بوقت 10:30 بجے متح منعقد ہور ہاہے یا اس کے ملتو ک	میری طرف سے میٹنی کے28 ویں سالانہ اجلاس عام، جو بتاری 88
	شده اجلاس میں شرکت کرسکیں اور ووٹ ڈال سکیں۔
موری:	
جگه برائ 5 روپ	
كرسيدى مكث	
اوراُن پر جھے دار کے	
درج شده (رجسر دُ) وستخط	
	گوامان:
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دشخط:	
نام گواه :	نام گواه :
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شاختی کارڈ / یاسپورٹ نمبر:	شاختی کارڈ / یاسپورٹ نمبر:
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	مگ <b>رث</b> یہاں چہاں کریں	
	منینی سیریشری <sub>ب</sub>	
	باکنتان ٹیلی کمیونی کمیٹیر کر میں اور	
	کّم ونمبر 17، ملاٹ نمبر C-55)، بوفون ٹاور ،	
	حنارً ابونو، بلنواريا،	
	کمپنی سیکریٹری پاکستان ٹیلی کمیونیکیشن کپنی لمبیٹر کمرہ نمبر 17، پلاٹ نمبر 55-C، یوفون ٹاور ، جناح ایو نیو ، بلیوا پر یا ، اسلام آباد-44000 پاکستان	
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