



### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of Pakistan Telecommunication Company Limited (the Company) as at December 31, 2016 and the related statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984:
- (b) in our opinion:
  - the statement of financial position, statement of profit and loss and statement of comprehensive income together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2016 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

#### **Emphasis of Matter paragraph**

We draw attention to note 12.13 to the financial statements, which describes the position related to the review petitions filed by the Company, Pakistan Telecommunication Employees Trust and the Federal Government before the Supreme Court of Pakistan against its order dated June 12, 2015. Our opinion is not qualified in respect of this matter.

Deloitte Youruf Adil

**Deloitte Yousuf Adil** Chartered Accountants

Engagement Partner: Rana M. Usman khan

Islamabad

Dated: February 08, 2017

# STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2016

|  | Note              | 2016<br>Rs '000   | 2015<br>Rs '000   |
|--|-------------------|---|---|
| Equity and liabilities   |                   |   |   |
| Equity   |                   |   |   |
| Share capital and reserves   |                   |   |   |
| Share capital  | 6                 | 51,000,000  | 51,000,000  |
| Revenue reserves Insurance reserve General reserve Unappropriated profit                                 |                   | 2,621,288<br>27,497,072<br>1,894,739<br>32,013,099            | 2,416,078<br>30,500,000<br>2,302,282<br>35,218,360            |
|  |                   | 83,013,099  | 86,218,360  |
| Liabilities Non-current liabilities  |                   |   |   |
| Long term security deposits Deferred income tax Employees retirement benefits Deferred government grants | 7<br>8<br>9<br>10 | 553,049<br>4,737,260<br>24,068,008<br>8,594,920<br>37,953,237 | 552,122<br>5,754,847<br>32,111,859<br>8,926,403<br>47,345,231 |
| Current liabilities  |                   |   |   |
| Trade and other payables   | 11                | 59,142,912  | 46,814,183  |
|  |                   |   |   |
| Total equity and liabilities   |                   | 180,109,248   | 180,377,774   |

#### Contingencies and commitments

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The annexed notes 1 to 47 are an integral part of these financial statements.



Chairman

|  | Note   | 2016<br>Rs '000  | 2015<br>Rs '000  |
|--|--|--|--|
| Assets   |  |  |  |
| Non-current assets   |  |  |  |
| Fixed assets Property, plant and equipment Intangible assets   | 13<br>14   | 94,779,483<br>2,332,789<br>97,112,272  | 94,912,046<br>2,539,060<br>97,451,106  |
| Long term investments Long term loans and advances Investment in finance lease   | 15<br>16<br>17   | 7,977,300<br>2,152,757<br>38,513   | 7,977,300<br>2,261,126<br>96,113   |
| Current assets   |  | 107,280,842  | 107,785,645  |
| Stores, spares and loose tools Trade debts Loans and advances Investment in finance lease Accrued interest Recoverable from tax authorities Receivable from the Government of Pakistan Prepayments and other receivables Short term investments Cash and bank balances | 18<br>19<br>20<br>17<br>21<br>22<br>23<br>24<br>25<br>26 | 2,742,794<br>14,227,974<br>676,556<br>53,030<br>231,902<br>14,550,698<br>2,164,072<br>8,279,236<br>24,000,000<br>5,902,144<br>72,828,406 | 2,940,425<br>14,304,039<br>1,593,099<br>52,255<br>128,174<br>18,179,032<br>2,164,072<br>4,982,082<br>26,038,803<br>2,210,148<br>72,592,129 |
| Total assets   |  | 180,109,248  | 180,377,774  |

# STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED DECEMBER 31, 2016

|  | Note           | 2016<br>Rs '000                       | 2015<br>Rs '000             |
|--|----------------|---------------------------------------|-----------------------------|
| Revenue<br>Cost of services  | 27<br>28       | 71,420,100<br>(50,358,343)            | 75,751,975<br>(53,783,589)  |
| Gross profit   |                | 21,061,757                            | 21,968,386                  |
| Administrative and general expenses Selling and marketing expenses | 29<br>30       | (8,770,136)<br>(3,129,868)            | (9,782,258)<br>(3,514,400)  |
|  |                | (11,900,004)                          | [13,296,658]                |
| Operating profit   |                | 9,161,753                             | 8,671,728                   |
| Voluntary separation scheme cost<br>Other income<br>Finance costs  | 31<br>32<br>33 | (4,601,379)<br>5,834,131<br>(193,708) | -<br>4,917,762<br>(317,376) |
| Profit before tax Provision for income tax                         | 34             | 10,200,797<br>(3,366,263)             | 13,272,114<br>(4,512,519)   |
| Profit for the year  |                | 6,834,534                             | 8,759,595                   |
| Earnings per share - basic and diluted (Rupees)                    | 35             | 1.34                                  | 1.72                        |

The annexed notes 1 to 47 are an integral part of these financial statements.





# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2016

|   | 2016<br>Rs '000 | 2015<br>Rs '000 |
|---|-----------------|-----------------|
| Profit for the year   | 6,834,534       | 8,759,595       |
| Other comprehensive income for the year   |                 |                 |
| Items that will not be reclassified to profit and loss:   |                 |                 |
| Remeasurement gain / (loss) on employees retirement benefits Tax effect of remeasurement (gain) / loss on employees | 232,181         | (2,361,452)     |
| retirement benefits   | (71,976)        | 755,665         |
|   | 160,205         | (1,605,787)     |
| Items that may be subsequently reclassified to profit and loss:   |                 |                 |
| Gain on disposal of investment transferred to income for the year   | -               | (329,039)       |
| Other comprehensive income for the year- net of tax   | 160,205         | [1,934,826]     |
| Total comprehensive income for the year   | 6,994,739       | 6,824,769       |

The annexed notes 1 to 47 are an integral part of these financial statements.

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# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

| Note   | 2016<br>Rs '000   | 2015<br>Rs '000   |
|--|---|---|
| Cash flows from operating activities   |   |   |
| Cash generated from operations 37 Payment to Pakistan Telecommunication Employees Trust (PTET) Employees retirement benefits paid Payment of voluntary separation scheme Long term security deposits Income tax paid - net   | 37,497,687<br>(11,972,112)<br>(997,164)<br>(29,815)<br>927<br>(827,492)   | 36,557,686<br>(6,120,992)<br>(1,832,857)<br>(783,691)<br>2,866<br>(2,938,974)   |
| Net cash inflows from operating activities   | 23,672,031  | 24,884,038  |
| Cash flows from investing activities   |   |   |
| Capital expenditure Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Short term investments Finance lease Long term loans and advances Receipts against loan to Pakistan Telecom Mobile Limited (PTML) Return on long term loans and short term investments Government grants received Long term investment in U Microfinance Bank Limited (Ubank) Long term investment in DVCOM Data (Pvt) Limited - (DVCOM) Long term investment in Smart Sky (Pvt) Limited Dividend income on long term investments | (13,982,251)<br>(251,892)<br>87,090<br>(988,608)<br>72,441<br>66,844<br>-<br>2,066,874<br>275,521<br>-<br>-<br>12,500 | (14,488,326)<br>(380,500)<br>145,976<br>(11,011,392)<br>(40,325)<br>522,717<br>3,000,000<br>2,308,431<br>2,606,362<br>(100,000)<br>(1,000)<br>(100,000) |
| Net cash outflows from investing activities  | [12,641,481]  | (17,528,057)  |
| Cash flows from financing activities   |   |   |
| Dividend paid  | (10,365,965)  | (13,078,357)  |
| Net increase / (decrease) in cash and cash equivalents   | 664,585   | (5,722,376)   |
| Cash and cash equivalents at the beginning of the year   | 5,237,559   | 10,959,935  |
| Cash and cash equivalents at the end of the year 38  | 5,902,144   | 5,237,559   |

The annexed notes 1 to 47 are an integral part of these financial statements.





## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

|   | Issued, subscribed and paid-up capital Revenue reserves |            | Unrealized gain      |                    |                          |                                   |                          |
|---|---|------------|----------------------|--------------------|--------------------------|-----------------------------------|--------------------------|
|   | Class 'A'   | Class 'B'  | Insurance<br>reserve | General<br>reserve | Unappropriated profit    | on available for sale investments | Total                    |
|   | Class //  |            | 1000110              | (Rupees in '000)   | p. c                     |                                   |                          |
| Balance as at January 01, 2015  | 37,740,000  | 13,260,000 | 2,196,770            | 30,500,000         | 8,117,782                | 329,039                           | 92,143,591               |
| Total comprehensive income for the year<br>Profit for the year<br>Other comprehensive income                      |   |            |                      |                    | 8,759,595<br>(1,605,787) | (329,039)                         | 8,759,595<br>[1,934,826] |
|   | -   | -          | -                    | -                  | 7,153,808                | (329,039)                         | 6,824,769                |
| Transfer to insurance reserve Final dividend for the year ended   | -   | -          | 219,308              | -                  | (219,308)                | -                                 | -                        |
| December 31, 2014 - Rs 1.50 per share<br>Interim dividend for the year ended                                      | -   | -          | -                    | -                  | (7,650,000)              | -                                 | (7,650,000)              |
| December 31, 2015 - Re 1.00 per share   | -   | -          | -                    | -                  | (5,100,000)              | -                                 | (5,100,000)              |
|   | -   | -          | 219,308              | -                  | (12,969,308)             | -                                 | (12,750,000)             |
| Balance as at December 31, 2015   | 37,740,000  | 13,260,000 | 2,416,078            | 30,500,000         | 2,302,282                | -                                 | 86,218,360               |
| Total comprehensive income for the year   |   |            |                      |                    |                          |                                   |                          |
| Profit for the year<br>Other comprehensive income   |   |            | -                    | -                  | 6,834,534<br>160,205     |                                   | 6,834,534<br>160,205     |
|   | -   | -          | -                    | -                  | 6,994,739                | -                                 | 6,994,739                |
| Transfer to insurance reserve Transfer from general reserve   | -   |            | 205,210              | (3,002,928)        | (205,210)<br>3,002,928   | -                                 | -                        |
| Final dividend for the year ended<br>December 31, 2015 - Re 1.00 per share<br>Interim dividend for the year ended | -   | -          | -                    | -                  | (5,100,000)              | -                                 | (5,100,000)              |
| December 31, 2016 - Re 1.00 per share   | -   | -          | -                    | -                  | (5,100,000)              | -                                 | (5,100,000)              |
|   | -   | -          | 205,210              | (3,002,928)        | (7,402,282)              | -                                 | (10,200,000)             |
| Balance as at December 31, 2016   | 37,740,000  | 13,260,000 | 2,621,288            | 27,497,072         | 1,894,739                | -                                 | 83,013,099               |

The annexed notes 1 to 47 are an integral part of these financial statements.

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FOR THE YEAR ENDED DECEMBER 31, 2016

#### 1. The Company and its operations

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

#### 2. Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the separate financial statements of the Holding Company (PTCL). In addition to these separate financial statements, the Company also prepares consolidated financial statements.

#### 2.1 Adoption of new and revised standards, amendments and interpretations:

a) The following standards and amendments to published accounting standards were effective during the year and have been adopted by the Company:

### Effective date (annual periods beginning on or after)

| IFRS 5  | Non-current Assets Held for Sale and Discontinued Operations (Amendments) | January 01, 2016 |
|---------|---|------------------|
| IFRS 7  | Financial Instruments: Disclosures (Amendments)                           | January 01, 2016 |
| IFRS 10 | Consolidated Financial Statements (Amendments)                            | January 01, 2016 |
| IFRS 11 | Joint Arrangements (Amendments)   | January 01, 2016 |
| IFRS 12 | Disclosure of interests in Other Entities ( Amendments)                   | January 01, 2016 |
| IAS 1   | Presentation of Financial Statements (Amendments)                         | January 01, 2016 |
| IAS 16  | Property, Plant and Equipment (Amendments)                                | January 01, 2016 |
| IAS 19  | Employee Benefits (Amendments)  | January 01, 2016 |
| IAS 27  | Separate Financial Statements (Amendments)                                | January 01, 2016 |
| IAS 28  | Investments in Associates and Joint Ventures (Amendments)                 | January 01, 2016 |
| IAS 34  | Interim Financial Reporting (Amendments)                                  | January 01, 2016 |
| IAS 38  | Intangible Assets (Amendments)  | January 01, 2016 |

b) The following standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:



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### Effective date (annual periods beginning on or after)

| IFRS 1<br>IFRS 9 | First-Time Adoption of International Financial Reporting Standards Financial Instruments | January 01, 2009<br>January 01, 2018 |
|------------------|--|--------------------------------------|
| IFRS 14          | Regulatory Deferral Accounts   | January 01, 2016                     |
| IFRS 15          | Revenue from Contracts with Customers  | January 01, 2018                     |
| IFRS 16          | Leases   | January 01, 2019                     |

c) The following standards and amendments to published accounting standards were not effective during the year and have not been early adopted by the Company:

### Effective date (annual periods beginning on or after)

| IFRS 12<br>IAS 7 | Disclosure of Interests in Other Entities (Amendments) Statement of Cash Flows (Amendments) | January 01, 2017<br>January 01, 2017 |
|------------------|---|--------------------------------------|
| IAS 7            | Income Taxes (Amendments)   | January 01, 2017<br>January 01, 2017 |
| IAS 28           | Investments in Associates and Joint Ventures (Amendments)                                   | January 01, 2018                     |
| IAS 40           | Investment Property (Amendments)  | January 01, 2018                     |
| IFRIC 22         | Foreign Currency Transactions and Advance Consideration                                     | January 01, 2018                     |

The management anticipates that adoption of above standards and amendments in future periods will have no material impact on the Company's financial statements other than in presentation / disclosure.

#### 3. Basis of preparation

These financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

#### 4. Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are as follows:

#### (a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences plans and benevolent grants (note 5.20) requires the use of certain assumptions related to future periods, including increase in future salary, pension, medical costs, expected long-term returns on plan assets, rate of increase in benevolent grant and the discount rates used to discount future cash flows to present values.

#### (b) Provision for income tax

The Company recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Company's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.19) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the statement of financial position.



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#### (c) Recognition of government grants

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

#### (d) Useful life and residual value of fixed assets

The Company reviews the useful lives and residual values of fixed assets (note 5.10) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

#### (e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.

#### (f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

#### (g) Other provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigations or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provisions.

#### 5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years for which financial information is presented in these financial statements, unless otherwise stated.

#### 5.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). These financial statements are presented in Pakistan Rupees (Rs), which is the Company's functional currency.

#### 5.2 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at end of the year exchange rates, are charged to income for the year.

#### 5.3 Insurance reserve

The assets of the Company are self insured, as the Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Company's assets resulting from theft, fire, natural or other disasters.



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#### 5.4 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the grants.

Grants that compensate the Company for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate the Company for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

#### 5.5 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Company. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized to income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year.

#### 5.6 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Company.

#### 5.7 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

#### 5.8 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Company; or when the Company has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 5.9 Dividend distribution

The distribution of the final dividend, to the Company's shareholders, is recognized as a liability in the financial statements in the period in which the dividend is approved by the Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors.

#### 5.10 Fixed assets

#### (a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.5) that are directly attributable to the acquisition of the asset.

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Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Company. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives, at the rates mentioned in note 13.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year.

#### (b) Intangible assets

#### (i) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life specified in note 14, and is charged to income for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

#### (ii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful lives specified in note 14, and is charged to income for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

#### 5.11 Investments in subsidiaries and associates

Investments in subsidiaries and associates, where the Company has control or significant influence, are measured at cost in the Company's financial statements. The profits and losses of subsidiaries and associates are carried in the financial statements of the respective subsidiaries and associates, and are not dealt within the financial statements of the Company, except to the extent of dividends declared by these subsidiaries and associates.

#### 5.12 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

#### 5.13 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of the statement of financial position, or whenever events or changes in circumstances indicate that



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the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year.

#### 5.14 Stores, spares and loose tools

These are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the statement of financial position.

#### 5.15 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off as per Company policy.

#### 5.16 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expires. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year.

#### (a) Financial assets

#### Classification and subsequent measurement

The Company classifies its financial assets in the following categories: fair value through profit or loss, held to maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date; the date on which the Company commits to purchase or sell the asset.

#### (i) Fair value through profit or loss

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year. Assets in this category are classified as current assets.

#### (ii) Held to maturity

Non derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Company has the positive intention and ability to hold these assets to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

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#### (iii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Company's loans and receivables comprise 'Long term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'Other receivables' and 'Cash and bank balances'.

#### (iv) Available for sale

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non current assets, unless management intends to dispose them off within twelve months of the date of the statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured, are measured at cost.

#### Impairment

The Company assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

#### (b) Financial liabilities

Initial recognition and measurement

The Company classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

#### (i) fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year.

#### (ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.



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#### (c) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position, if the Company has a legally enforceable right to set off the recognized amounts, and the Company either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 5.17 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the statement of cash flows, cash and cash equivalents comprise cash in hand and bank and short term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

#### 5.18 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Company's activities and is recognized net of services tax, rebates and discounts.

The Company principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services and equipment sales. Equipment and services may be sold separately or in a bundled package.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Company, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Company's activities as described below:

#### (i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received or receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

#### (a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized. Unutilized airtime is carried as advance from customers.

#### (b) Data services

Revenue from data services is recognized when the services are rendered.

#### (c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

#### (d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

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(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

#### 5.19 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

(a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

(b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the period when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the statement of financial position.

#### 5.20 Employees retirement benefits

The Company provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Company has constituted both defined contribution and defined benefit plans.

(a) PTCL Employees GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. In line with the Trust's earnings for a year, the board of trustees approves a profit rate for payment to the members. The approved profit rate for Financial Year 2016 was 11.50% (December 31, 2015: 12%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.



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#### (b) Defined benefit plans

The Company provides the following defined benefit plans:

#### (i) Pension plans

The Company accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. The Company operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

#### (ii) Gratuity plan

The Company operates an approved funded gratuity plan for its New Terms and Conditions (NTC) employees and contractual employees.

#### (iii) Medical benefits plan

The Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility, there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

#### (iv) Accumulating compensated absences

The Company provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees service, based on the latest drawn gross salary as per Company policy.

#### (v) Benevolent grants

The Company pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2016. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year except remeasurement gains and losses arising on compensated absences which are recognized in statement of profit and loss.

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#### 6. Share capital

#### 6.1 Authorized share capital

| 2016       | 2015            |   | 2016        | 2015        |
|------------|-----------------|---|-------------|-------------|
| (Number o  | of shares '000) |   | Rs '000     | Rs '000     |
| 11,100,000 |                 | "A" class ordinary shares of Rs 10 each | 111,000,000 | 111,000,000 |
| 3,900,000  |                 | "B" class ordinary shares of Rs 10 each | 39,000,000  | 39,000,000  |
| 15,000,000 | 15,000,000      |   | 150,000,000 | 150,000,000 |

#### 6.2 Issued, subscribed and paid up capital

| 2016<br>(Number o | 2015<br>f shares '000) |   | 2016<br>Rs '000 | 2015<br>Rs '000 |
|-------------------|------------------------|---|-----------------|-----------------|
| 3,774,000         | 3,774,000              | "A" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.5. | 37,740,000      | 37,740,000      |
| 1,326,000         | 1,326,000              | "B" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.6. | 13,260,000      | 13,260,000      |
| 5,100,000         | 5,100,000              |   | 51,000,000      | 51,000,000      |

- 6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to Pakistan Telecommunication Company Limited (PTCL), under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.
- 6.4 Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Company, under the provisions of the Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- 6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2016, 599,543 thousand (December 31, 2015: 599,541 thousand) "A" class ordinary shares had been exchanged for such vouchers.
- 6.6 In pursuance of the privatization of the Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred, with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which is a subsidiary of Etisalat.



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#### 7. Long term security deposits

These represent non interest bearing security deposits received from the customers of the Company, including security deposits of Rs 3,623 thousand (December 31, 2015: Rs 3,623 thousand) from Pak Telecom Mobile Limited (PTML), a related party. The Company has adjusted / paid a sum of Rs 2,100 thousand (December 31, 2015: Rs 45,871 thousand) to its customers during the year against their balances.

|    |   | Note                     | 2016<br>Rs '000                                   | 2015<br>Rs '000                                  |
|----|---|--------------------------|---|--|
| 8. | Deferred income tax   |                          |   |  |
|    | The liability for deferred taxation comprises of timing differences relating to:  |                          |   |  |
|    | Accelerated tax depreciation / amortization<br>Provision for obsolete stores and receivables<br>Remeasurements of employees retirement benefits                                     |                          | 10,204,932<br>(2,940,357)<br>(2,527,315)          | 11,195,565<br>(2,757,579)<br>(2,683,139)         |
|    |   |                          | 4,737,260   | 5,754,847  |
|    | The gross movement in the deferred tax liability during the year is as follows:   |                          |   |  |
|    | Balance at beginning of the year Tax credit recognized in profit and loss Tax charge / (credit) recognized in other comprehensive Tax credit realised in other comprehensive income | 34<br>e income           | 5,754,847<br>(1,089,563)<br>71,976                | 2,676,026<br>(751,772)<br>(755,665)<br>4,586,258 |
|    | Balance at end of the year  |                          | 4,737,260   | 5,754,847  |
| 9. | Employees retirement benefits   |                          |   |  |
|    | Liabilities for pension obligations<br>Funded<br>Unfunded   | 9.1<br>9.1               | 5,253,506<br>3,242,085                            | 11,972,112<br>2,847,299                          |
|    |   |                          | 8,495,591   | 14,819,411                                       |
|    | Gratuity - funded<br>Accumulating compensated absences - unfunded<br>Post retirement medical facility- unfunded<br>Benevolent grants - unfunded                                     | 9.1<br>9.1<br>9.1<br>9.1 | (106,878)<br>1,430,188<br>10,757,583<br>3,491,524 | (48,667)<br>1,549,917<br>12,402,849<br>3,388,349 |
|    |   |                          | 24,068,008  | 32,111,859                                       |

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The latest actuarial valuations of the Company's defined benefit plans, were conducted at December 31, 2016 using the projected unit credit method. Details of obligations for defined benefit plans are as follows:

|              |   |                                    | Pension  | ion                           |                 | Gratuity                     | iity                   | Accumulating<br>Compensated absences | lating<br>1 absences | Post-retirement<br>medical facility | rement<br>facility       | Benevolent grants             | t grants          | Total                                | le                          |
|--------------|---|------------------------------------|--|-------------------------------|-----------------|------------------------------|------------------------|--------------------------------------|----------------------|-------------------------------------|--------------------------|-------------------------------|-------------------|--------------------------------------|-----------------------------|
|              |   | 臣                                  | Funded   | Unfunded                      | pep             | Funded                       | Unfunded               | Unfunded                             | pep                  | Unfunded                            | pep                      | Unfunded                      | ded               |                                      |                             |
|              |   | 2016<br>Rs '000                    | 2015<br>Rs '000                                      | 2016<br>Rs '000               | 2015<br>Rs '000 | 2016<br>Rs '000              | 2015<br>Rs '000        | 2016<br>Rs '000                      | 2015<br>Rs '000      | 2016<br>Rs '000                     | 2015<br>Rs '000          | 2016<br>Rs '000               | 2015<br>Rs '000   | 2016<br>Rs '000                      | 2015<br>Rs '000             |
| <del>a</del> | The amounts recognized<br>in the statement of financial position:<br>Present value of defined | ë                                  |  |                               |                 |                              |                        |                                      |                      |                                     |                          |                               |                   |                                      |                             |
|              | benefit obligations<br>Fair value of plan assets -note 9.2                                    | 109,098,686<br>(103,845,180)       | 109,098,686 103,806,320<br>103,845,180) (91,834,208) | 3,242,085                     | 2,847,299       | 1,015,885<br>(1,122,763)     | 995,288<br>(1,043,955) | 1,430,188                            | 1,549,917            | 10,757,583                          | 12,402,849               | 3,491,524                     | 3,388,349         | 129,035,951<br>(104,967,943)         | 124,990,022<br>(92,878,163) |
|              | Liability at end of the year  | 5,253,506                          | 11,972,112   | 3,242,085                     | 2,847,299       | (106,878)                    | [48,667]               | 1,430,188                            | 1,549,917            | 10,757,583                          | 12,402,849               | 3,491,524                     | 3,388,349         | 24,068,008                           | 32,111,859                  |
| <b>(</b> 9   | Changes in the present value of defined benefit obligations:                                  |                                    |  |                               |                 |                              |                        |                                      |                      |                                     |                          |                               |                   |                                      |                             |
|              | Balance at beginning of the year  | 103,806,320                        | 96,252,022   | 2,847,299                     | 2,013,560       | 995,288                      | 895,383                | 1,549,917                            | 1,403,240            | 12,402,849                          | 13,258,545               | 3,388,349                     | 3,189,574         | 124,990,022                          | 117,012,324                 |
|              | Current service cost<br>Interest expense<br>(Gains) / losses on settlement                    | 713,588<br>11,018,573<br>1,576,158 | 666,878<br>11,392,036                                | 204,895<br>312,340<br>286,663 | 136,725         | 139,787<br>87,058<br>136,378 | 122,658<br>99,005      | 61,148<br>140,628<br>75,034          | 76,308<br>157,427    | 79,587<br>1,337,244<br>165,504      | 91,125<br>1,627,826<br>- | 43,575<br>344,424<br>(48,350) | 42,573<br>355,111 | 1,242,580<br>13,240,267<br>2,191,387 | 1,136,267                   |
|              |   | 13,308,319                         | 12,058,914   | 803,898                       | 387,731         | 363,223                      | 221,663                | 276,810                              | 233,735              | 1,582,335                           | 1,718,951                | 339,649                       | 397,684           | 16,674,234                           | 15,018,678                  |
|              | Remeasurements:   |                                    |  |                               |                 |                              |                        |                                      |                      |                                     |                          |                               |                   |                                      |                             |
|              | (Gains) / losses due to   |                                    |  |                               |                 |                              |                        |                                      |                      |                                     |                          |                               |                   |                                      |                             |
|              | experience adjustments<br>VSS settlements   | 553,609                            | 2,007,006  | (34,909)<br>(358,515)         | 457,027         | [8,772]<br>[176,079]         | (52,814)               | [64,712]<br>[192,580]                | (18,446)             | [2,493,922]<br>[241,515]            | (2,102,766)              | (20,239)                      | 7,396             | (2,068,945)<br>(2,263,295)           | 294,403                     |
|              | Benefits paid   | (7,274,956)                        | (6,511,622)  | (15,688)                      | (11,019)        | (157,775)                    | [98,944]               | (139,247)                            | (68,612)             | (492,164)                           | (471,881)                | (216,235)                     | (203,305)         | (8,296,065)                          | (7,335,383)                 |
|              | Balance at end of the year  | 109,098,686                        | 109,098,686 103,806,320                              | 3,242,085                     | 2,847,299       | 1,015,885                    | 995,288                | 1,430,188                            | 1,549,917            | 10,757,583                          | 12,402,849               | 3,491,524                     | 3,388,349         | 129,035,951                          | 124,990,022                 |

9.1

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|   |   |                       | Pen                                   | Pension                               |                      | Gratuity                              | nity .               | Accumulating compensated absences     | ulating<br>d absences | Post-retirement<br>medical facility   | rement<br>facility   | Benevolent grants                     | ıt grants            | Total           | <del>-</del>        |
|---|---|-----------------------|---------------------------------------|---------------------------------------|----------------------|---------------------------------------|----------------------|---------------------------------------|-----------------------|---------------------------------------|----------------------|---------------------------------------|----------------------|-----------------|---------------------|
|   |   | P.                    | Funded                                | Unfunded                              | papu                 | Funded                                | Unfunded             | Unfunded                              | papu                  | Unfunded                              | pap                  | Unfunded                              | pap                  |                 |                     |
|   |   | 2016<br>Rs '000       | 2015<br>Rs '000                       | 2016<br>Rs '000                       | 2015<br>Rs '000      | 2016<br>Rs '000                       | 2015<br>Rs '000      | 2016<br>Rs '000                       | 2015<br>Rs '000       | 2016<br>Rs '000                       | 2015<br>Rs '000      | 2016<br>Rs '000                       | 2015<br>Rs '000      | 2016<br>Rs '000 | 2015<br>Rs '000     |
| ច | Charge for the year:  |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | Profit and Loss:  |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | Current service cost  | 713,588               | 878'999                               | 204,895                               | 136,725              | 139,787                               | 122,658              | 61,148                                | 76,308                | 79,587                                | 91,125               | 43,575                                | 42,573               | 1,242,580       | 1,136,267           |
|   | Net Interest expense  | 658,467               | 1,125,832                             | 312,340                               | 251,006              | (12,118)                              | 81,849               | 140,628                               | 157,427               | 1,337,244                             | 1,627,826            | 344,424                               | 355,111              | 2,780,985       | 3,599,051           |
|   | Actuarial (gain) / loss   | '                     |                                       | 1                                     | '                    | '                                     | 1                    | [64,712]                              | (18,446)              | 1                                     | ı                    | '                                     | 1                    | [64,712]        | [18,446]            |
|   | (Gains) / losses recognized   |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | on settlement   | 1,576,158             | 1                                     | 286,663                               | 1                    | 136,378                               | •                    | 75,034                                | 1                     | 165,504                               | ,                    | (48,350)                              |                      | 2,191,387       |                     |
|   | Contribution from employees<br>Contribution from deputationists                       | -<br>(2,280)          | (2,001)                               | 1 1                                   |                      | 1 1                                   | 1 1                  | 1 1                                   | 1 1                   | 1 1                                   | 1 1                  | (21,665)                              | (21,873)             | (21,665)        | (21,873)<br>(2,001) |
|   |   | 2,945,933             | 1,790,709                             | 803,898                               | 387,731              | 264,047                               | 204,507              | 212,098                               | 215,289               | 1,582,335                             | 1,718,951            | 317,984                               | 375,811              | 6,126,295       | 4,692,998           |
|   | Other comprehensive income  |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | Remeasurements:   |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | Return on plan assets, excluding amounts included in interest income                  | 1,751,684             | 2,042,432                             | ,                                     | 1                    | 20,368                                | 6,171                | 1                                     | 1                     | 1                                     | 1                    | •                                     | 1                    | 1,772,052       | 2,048,603           |
|   | (Gains) / losses due to   | 553 409               | 2 007 006                             | [606 7/8]                             | 720 757              | [8 772]                               | [52 814]             | -                                     |                       | [268 867 6]                           | [2 102 766]          | (20)                                  | 96E 7                | [2 004 233]     | 312 849             |
|   |   | 2,305,293             | 4,049,438                             | [34,909]                              | 457,027              | 11,596                                | (46,643)             | 1                                     |                       | (2,493,922)                           | (2,102,766)          | (20,239)                              | 4,396                | (232,181)       | 2,361,452           |
|   |   | 5,251,226             | 5,840,147                             | 768,989                               | 844,758              | 275,643                               | 157,864              | 212,098                               | 215,289               | (911,587)                             | (383,815)            | 297,745                               | 380,207              | 5,894,114       | 7,054,450           |
| ਚ | Significant actuarial assumptions at the date of the statement of financial position: | ion:                  |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |
|   | Discount rate<br>Futura Salary / madical cost increase                                | 7 +0 10%              | 7 +0 10%                              | 7 to 10%                              | 11.00%               | 9.50%                                 | 9.50%                | 9.50%                                 | 9.50%                 | 11.00%                                | 11.00%               | 10.50%                                | 10.50%               |                 |                     |
|   | Future pension increase   | 7.50%                 | 7.50%                                 | 7.50%                                 | 7.50%                |                                       | -                    | -                                     | 2 '                   |                                       |                      |                                       |                      |                 |                     |
|   | Rate of increase in benevolent grant<br>Average duration of the obligation            | -<br>10 years         | -<br>10 years                         | -<br>18 years                         | -<br>18 years        | -<br>6 years                          | -<br>6 years         | -<br>6 to 8 years                     | -<br>6 to 9 years     | -<br>15 years                         | -<br>15 years        | 2.50%<br>15 years                     | 2.50%<br>15 years    |                 |                     |
|   | Expected mortality rate<br>Expected withdrawal rate                                   | SLIC 20<br>Based on 6 | SLIC 2001-2005<br>Based on experience | SLIC 2001-2005<br>Based on experience | 11-2005<br>xperience | SLIC 2001-2005<br>Based on experience | 11-2005<br>xperience | SLIC 2001-2005<br>Based on experience | 11-2005<br>xperience  | SLIC 2001-2005<br>Based on experience | 11-2005<br>xperience | SLIC 2001-2005<br>Based on experience | 11-2005<br>xperience |                 |                     |
|   |   |                       |                                       |                                       |                      |                                       |                      |                                       |                       |                                       |                      |                                       |                      |                 |                     |

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|     |  |                            | fit pension plan<br>nded  |                        | fit gratuity plan<br>nded |
|-----|--|----------------------------|---------------------------|------------------------|---------------------------|
|     |  | 2016<br>Rs '000            | 2015<br>Rs '000           | 2016<br>Rs '000        | 2015<br>Rs '000           |
| 9.2 | Changes in the fair value of plan assets                             |                            |                           |                        |                           |
|     | Balance at beginning of the year Interest income                     | 91,834,208<br>10,360,106   | 84,001,066<br>10,266,204  | 1,043,955<br>99,176    | -<br>17,156               |
|     | Total payments made to members on behalf of fund                     | -                          | -                         | 157,775                | 68,944                    |
|     | Return on plan assets, excluding amounts included in interest income | (1,751,684)                | (2,042,432)               | (20,368)               | (6,171)                   |
|     | Contributions made by the Company during the year                    | 11,972,112                 | 6,120,992                 | -<br>(157 775)         | 1,032,970                 |
|     | Benefits paid  Balance at end of the year                            | (8,569,562)<br>103,845,180 | (6,511,622)<br>91,834,208 | (157,775)<br>1,122,763 | (68,944)<br>1,043,955     |

9.3 Plan assets for funded defined benefit pension plan are comprised as follows:

|                                | 20          | 116        | 20         | 15         |
|--------------------------------|-------------|------------|------------|------------|
|                                | Rs '000     | Percentage | Rs '000    | Percentage |
| Debt instruments - unquoted    |             |            |            |            |
| - Special Savings Accounts     | 83,863,724  | 80.75      | 68,692,370 | 74.80      |
| - Defense Savings Certificates | 1,730,540   | 1.67       | 1,540,027  | 1.68       |
| - Pakistan Investment Bonds    | 3,042,900   | 2.93       | 3,040,388  | 3.31       |
|                                | 88,637,164  | 85.35      | 73,272,785 | 79.79      |
| Cash and cash equivalents      |             |            |            |            |
| - Term deposits                | 5,019,748   | 4.83       | 9,744,934  | 10.61      |
| - Cash & bank balances         | 1,856,934   | 1.79       | 881,181    | 0.96       |
|                                | 6,876,682   | 6.62       | 10,626,115 | 11.57      |
| Investment property            |             |            |            |            |
| - Telecom tower                | 6,419,302   | 6.18       | 6,395,158  | 6.96       |
| - Telehouse                    | 1,734,653   | 1.67       | 1,724,073  | 1.88       |
|                                | 8,153,955   | 7.85       | 8,119,231  | 8.84       |
| Fixed assets                   | 7,950       | 0.01       | 6,921      | 0.01       |
| Other assets                   | 1,679,828   | 1.62       | 21,347     | 0.02       |
|                                | 105,355,579 | 101.45     | 92,046,399 | 100.23     |
| Liabilities                    |             |            |            |            |
| - Amount due to PTCL           | (1,308,137) | [1.26]     | (116)      | 0.00       |
| - Accrued & other liabilities  | (202,262)   | (0.19)     | (212,075)  | (0.23)     |
|                                | (1,510,399) | (1.45)     | (212,191)  | (0.23)     |
|                                | 103,845,180 | 100.00     | 91,834,208 | 100.00     |

**9.4** Plan assets for defined gratuity fund are comprised as follows:

|   | 20                        | 116                   | 20                      | )15                   |
|---|---------------------------|-----------------------|-------------------------|-----------------------|
|   | Rs '000                   | Percentage            | Rs '000                 | Percentage            |
| Term deposit receipt<br>Other assets<br>Bank balances | 1,117,418<br>963<br>4,382 | 99.52<br>0.09<br>0.39 | 1,041,633<br>-<br>2,322 | 99.78<br>0.00<br>0.22 |
|   | 1,122,763                 | 100.00                | 1,043,955               | 100.00                |



FOR THE YEAR ENDED DECEMBER 31, 2016

**9.5** The expected contributions in the next financial year to be paid to the funded pension plan and funded gratuity plan by the Company is Rs 1,163,934 thousand and Rs 124,535 thousand respectively.

#### 9.6 Sensitivity analysis

The calculations of the defined benefits obligation is sensitive to the significant actuarial assumptions set out in note 9.1 (d). The table below summarizes how the defined benefit obligation at the end of the reporting period would have increased/(decreased) as a result of change in the respective assumptions.

|   | Impact on defined   | benefit obligation  |
|---|---|---|
|   | 1% Increase in assumption   | 1% Decrease in assumption   |
|   | Rs '000   | Rs '000   |
| Future salary / medical cost<br>Pension - funded<br>Pension - unfunded<br>Gratuity - funded   | 1,206,543<br>332,719<br>85,319  | (1,097,113)<br>(293,816)<br>(75,671)                              |
| Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded  | 140,020<br>1,320,408  | (123,897)<br>(1,092,627)  |
| Discount rate Pension - funded Pension - unfunded Gratuity - funded Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded | (8,301,525)<br>(477,698)<br>(74,379)<br>(121,786)<br>(1,221,888)<br>(267,122) | 9,829,234<br>602,491<br>85,319<br>140,020<br>1,503,771<br>310,803 |
| Future pension increase<br>Pension - funded<br>Pension - unfunded   | 8,535,302<br>245,927  | (7,289,489)<br>(206,413)  |
| Benevolent grants<br>Benevolent grants - unfunded   | 313,247   | (269,375)   |
| Expected mortality rates  |   |   |
|   | Increase by<br>1 year   | Decrease by<br>1 year   |
|   | Rs '000   | Rs '000   |
| Pension - funded Pension - unfunded Gratuity - funded Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded Benevolent grants - unfunded               | (2,504,989)<br>(41,771)<br>(13,088)<br>(18,428)<br>(298,982)<br>(97,039)      | 2,489,901<br>40,650<br>12,737<br>17,931<br>300,125<br>97,409      |
| Accumulating compensated absences - unfunded Post-retirement medical facility - unfunded  | (18,428)<br>(298,982)   | 17,93<br>300,12   |

The above sensitivity analysis are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the liability recognized within the statement of financial position.

FOR THE YEAR ENDED DECEMBER 31, 2016

**9.7** Through its defined benefit pension plans the Company is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longetivity risk for pension plan and salary risk for all the plans.

|     |   | Note | 2016<br>Rs '000                   | 2015<br>Rs '000                     |
|-----|---|------|-----------------------------------|-------------------------------------|
| 10. | Deferred government grants  |      |                                   |                                     |
|     | Balance at beginning of the year<br>Recognised during the year<br>Amortization for the year | 32   | 8,926,403<br>275,521<br>(607,004) | 6,848,180<br>2,606,362<br>(528,139) |
|     | Balance at end of the year  |      | 8,594,920                         | 8,926,403                           |

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

|      |  | Note                         | 2016<br>Rs '000   | 2015<br>Rs '000   |
|------|--|------------------------------|---|---|
| 11.  | Trade and other payables   |                              |   |   |
|      | Trade creditors Accrued liabilities VSS payable Receipts against third party works Income tax collected from subscribers / deducted at source Sales tax payable Advances from customers Technical services assistance fee Retention money / payable to contractors and suppliers for fixed assets  | 11.1<br>11.1<br>29.2<br>11.1 | 9,727,807<br>23,532,610<br>4,963,083<br>1,131,961<br>214,934<br>756,881<br>5,409,286<br>8,251,719<br>4,712,531    | 9,318,684<br>19,770,664<br>151,342<br>1,172,939<br>97,496<br>117,019<br>4,918,955<br>4,149,636        |
|      | Dividend payable / unclaimed dividend Other liabilities  |                              | 207,167<br>234,933  | 373,132<br>217,599  |
|      |  |                              | 59,142,912  | 46,814,183  |
| 11.1 | Trade and other payables include payables to the following related parties:  Trade creditors  Pak Telecom Mobile Limited  U Microfinance Bank Limited  DVCOM Data (Private) Limited  Etisalat - UAE  Etisalat - Afghanistan  Etisalat - Srilanka  Thuraya Satellite Telecommunication Company  Etisalat - Nigeria  Etisalat - Egypt  Telecom Foundation  TF Pipes Limited  The Government of Pakistan and its related entities  Retention money / payable to contractors and suppliers  for fixed assets |                              | 266,709<br>4,610<br>357,000<br>84,593<br>29,529<br>15,551<br>3,700<br>1,176<br>35<br>63,064<br>4,160<br>1,273,213 | 5,758<br>153,000<br>39,005<br>75,997<br>20,279<br>17,548<br>642<br>31<br>64,466<br>2,750<br>3,812,018 |
|      | TF Pipes Limited  These balances relate to the normal course of business of the  | _                            | 1,167   | 1,231   |



These balances relate to the normal course of business of the Company and are interest free.

FOR THE YEAR ENDED DECEMBER 31, 2016

#### 12. Contingencies and commitments

#### Contingencies

- 12.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court remanded the cases back to ATIR with the directions to decide the cases afresh. Accordingly, the stay order earlier granted by the Honorable Islamabad High Court upholds. Similarly, against an order of the Punjab Revenue Authority (PRA) for the services sales tax demand of Rs 461,629 thousands on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from Oct 2012 to Dec 2014, the appeal is subjudice before the Commissioner-Appeals, and the stay order from the Honorable Lahore High Court is also in place.
- 12.2 Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- **12.3** Against the decision of Sindh Revenue Board (SRB) imposing sales tax of Rs 4,417 million on revenues from international incoming calls for 2012 and 2013, the appeal is pending adjudication before the Commissioner Appeals. Meanwhile, the Honorable Sindh High Court has granted a stay order against any coercive action.
- 12.4 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against order passed by the Custom Tribunal is pending before the Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court stay order has been obtained against order of the Tribunal. The Honorable Sind High Court has stayed the recovery of the levies amounting to Rs 932,942 thousand.
- 12.5 For the tax year 2007, after allowance of certain expenses by ATIR, an appeal is pending before ATIR for certain other disallowed expenses with tax impact of Rs 27,640 thousand. This is in addition to earlier disallowed expense of satellite charges (tax impact Rs 80,850 thousand) by ATIR for which the reference application filed by the Company is pending adjudication before the Honorable Islamabad High Court.
- 12.6 For the tax year 2008, ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to Voluntary Separation Scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- **12.7** For the tax year 2008, the tax authorities filed an appeal before ATIR against the decision of the Commissioner Inland Revenue (CIR) Appeals allowing certain expenses with tax impact of Rs 2,126,648 thousand.
- 12.8 For the tax year 2009, after appeal effect order issued by taxation officer, tax impact of the disallowed expenses amounted to Rs 1,113,058 thousand. The Company has filed appeal before ATIR and also filed reference application before the Honorable Islamabad High Court.
- **12.9** For the tax year 2010, CIR Appeals allowed certain expenses with tax impact of Rs 3,955,783 thousand. For the other disallowed expenses with tax impact of Rs 1,251,913 thousand, the appeal is pending before ATIR.
- **12.10** For the tax year 2011, taxation officer disallowed certain expenses with tax impact of Rs 3,860,358 thousand, after taking into account the order of CIR Appeals as well as rectification orders. The Company has filed an appeal before ATIR, pending adjudication.
- **12.11** For the tax year 2013, taxation officer disallowed certain expenses with tax impact of Rs 1,130,787 thousand. The Company has filed an appeal before CIR (Appeals), pending adjudication.

FOR THE YEAR ENDED DECEMBER 31, 2016

- **12.12** For the tax year 2014, CIR (Appeals) has remanded back certain expenses earlier disallowed by Assessing Officer with tax impact of Rs 864,692 thousand for de novo consideration.
- 12.13 With regard to the appeals filed by the Company before the Honorable Supreme Court of Pakistan against the orders passed by various High Courts, the Honorable Supreme Court of Pakistan dismissed such appeals through announcement of the earlier-reserved order on 12<sup>th</sup> June, 2015. Based on the directives contained in the said order and the pertinent legal provisions, the Company is evaluating extent of its responsibility vis-à-vis such order. The Company, the Pakistan Telecommunication Employees Trust and the Federal Government have filed Review Petition before the Apex Court in this regard. Under the circumstances, the management of the Company is of the view, it is not possible at this stage to ascertain the financial obligations, if any, flowing from the Honorable Supreme Court decision which could be disclosed in these financial statements. In the meanwhile, PTET has issued notices to prospective beneficiaries for the determination of their entitlements. Further, through a separate order dated 27<sup>th</sup> May 2016, the Honorable Lahore High Court decided that the pensioners who availed VSS package are not entitled to pension increases announced by the Government of Pakistan.
- 12.14 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- **12.15** A total of 1,432 cases (December 31, 2015: 1,470 cases) have been filed against the Company primarily involving subscribers, regulators, retirees and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- **12.16** No provision on account of above contingencies has been made in these financial statements as the management and the tax / legal advisors of the Company are of the view, that these matters will eventually be settled in favour of the Company.

|      |  | Note         | 2016<br>Rs '000         | 2015<br>Rs '000         |
|------|--|--------------|-------------------------|-------------------------|
| 12.1 | 7 Bank guarantees and bid bonds issued in favor of     | ·:           |                         |                         |
|      | Universal Service Fund (USF) against government Others | grants       | 5,369,370<br>887,721    | 5,474,006<br>592,621    |
|      |  |              | 6,257,091               | 6,066,627               |
| 12.1 | 8 Commitments  |              |                         |                         |
|      | Contracts for capital expenditure                      |              | 4,594,721               | 6,050,252               |
| 13.  | Property, plant and equipment                          |              |                         |                         |
|      | Operating fixed assets<br>Capital work in progress     | 13.1<br>13.6 | 85,046,586<br>9,732,897 | 88,231,816<br>6,680,230 |
|      |  |              | 94,779,483              | 94,912,046              |



### NOTES TO AND FORMING PART OF THE

### FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

13.1 Operating fixed assets

|   | La                      | Land               | Buildings on              | gs on                  |                              |                                   |                           |                        |                       |                           |                          |                              |
|---|-------------------------|--------------------|---------------------------|------------------------|------------------------------|-----------------------------------|---------------------------|------------------------|-----------------------|---------------------------|--------------------------|------------------------------|
| •   | Freehold<br>- note 13.2 | Leasehold          | Freehold<br>land          | Leasehold<br>land      | Lines and wires              | Apparatus, plant<br>and equipment | Submarine<br>cables       | Office<br>equipment    | Computer<br>equipment | Furniture<br>and fittings | Vehicles                 | Total                        |
|   | Rs '000                 | Rs '000            | Rs '000                   | Rs '000                | Rs '000                      | Rs '000                           | Rs '000                   | Rs '000                | Rs '000               | Rs '000                   | Rs '000                  | Rs '000                      |
| As at January 01, 2015<br>Cost<br>Accimulated demociation and innairment            | 1,637,720               | 90,026             | 11,450,147                | 1,011,778              | 116,717,956                  | 171,152,540                       | 11,305,616                | 1,055,141              | 1,319,519             | 521,668                   | 1,880,170                | 318,142,281<br>[233 070 053] |
| Net book amount   | 1,637,720               | 60,003             | 7,000,024                 | 517,351                | 20,814,540                   | 48,368,235                        | 5,474,942                 | 347,104                | 412,854               | 90,847                    | 348,608                  | 85,072,228                   |
| Year ended December 31, 2015 Opening net book amount Additions                      | 1,637,720               | - 200'09           | 7,000,024<br>535,913      | 517,351<br>2,277       | 20,814,540<br>5,532,729      | 48,368,235<br>9,804,779           | 5,474,942                 | 347,104<br>405,539     | 412,854<br>245,504    | 90,847                    | 348,608<br>114,583       | 85,072,228<br>17,187,929     |
| Orspusses<br>Cost<br>Accumulated depreciation                                       | (31)                    | 1 1                | (1,474)                   | (35)                   | (24,661)<br>24,661           | (122,270)<br>92,152               | 1 1                       | 1 1                    | (553)<br>547          | 1 1                       | (21,946) 21,468          | (170,970)<br>139,465         |
| Depreciation charge for the year - note 13.4  | (31)                    | -<br>(1,840)       | (850)                     | [22]<br>(25,298)       | -<br>(3,138,328)             | (30,118) (8,754,489)              | -<br>(1,148,909)          | - [65,804]             | [6]<br>(247,315)      | -<br>(21,148)             | (478)<br>(144,026)       | (31,505)<br>(13,835,595)     |
| Net book amount   | 1,637,689               | 58,163             | 7,246,649                 | 494,308                | 23,208,941                   | 49,227,166                        | 4,824,614                 | 686,839                | 411,037               | 117,723                   | 318,687                  | 88,231,816                   |
| As at January 01, 2016 Cost Accumulated depreciation and impairment                 | 1,637,689               | 90,026 (31,863)    | 11,984,586 [4,737,937]    | 1,014,020 [519,712]    | 122,226,024 (99,017,083)     | 180,835,049<br>(131,607,883)      | 11,804,197                | 1,460,680 [773,841]    | 1,564,470 (1,153,433) | 569,692 (451,969)         | 1,972,807 [1,654,120]    | 335,159,240<br>[246,927,424] |
| Net book amount   | 1,637,689               | 58,163             | 7,246,649                 | 494,308                | 23,208,941                   | 49,227,166                        | 4,824,614                 | 686,839                | 411,037               | 117,723                   | 318,687                  | 88,231,816                   |
| Year ended December 31, 2016 Opening net book amount Additions Dismosals - note 133 | 1,637,689               | 58,163             | 7,246,649<br>436,918      | 494,308<br>2,540       | 23,208,941                   | 49,227,166<br>4,594,481           | 4,824,614<br>370,493      | 686,839                | 411,037<br>243,486    | 117,723<br>30,743         | 318,687<br>306,915       | 88,231,816<br>10,929,584     |
| Cost<br>Accumulated depreciation  | 1 1                     | 1 1                | 1 1                       | 1 1                    | (256,071)<br>210,271         | (313,053)<br>312,099              | 1 1                       | 1 1                    | (12,490)<br>12,490    | 1 1                       | (76,109)                 | (657,723)<br>596,257         |
|   | '                       | ,                  | ,                         | 1                      | [45,800]                     | [624]                             | ,                         | ,                      | ,<br> <br>            | ,<br>  '                  | [14,712]                 | [61,466]                     |
| Depreciation charge for the year - note 13.4 Impairment charge - note 13.5          | 1 1                     | [1,277]            | (302,122)                 | (25,398)               | (3,137,097)<br>(135,960)     | [8,587,838]<br>[663,915]          | [661,686]                 | (116,756)              | (257,500)             | (22,720)                  | (141,079)                | (13,253,473)<br>(799,875)    |
| Net book amount   | 1,637,689               | 26,886             | 7,381,445                 | 471,450                | 24,381,099                   | 076'895'77                        | 4,533,421                 | 1,023,076              | 397,023               | 125,746                   | 469,811                  | 85,046,586                   |
| As at December 31, 2016   |                         |                    |                           |                        |                              |                                   |                           |                        |                       |                           |                          |                              |
| Cost<br>Accumulated depreciation and impairment                                     | 1,637,689               | 90,026<br>(33,140) | 12,421,504<br>(5,040,059) | 1,016,560<br>(545,110) | 126,460,968<br>(102,079,869) | 185,116,477<br>(140,547,537)      | 12,174,690<br>(7,641,269) | 1,913,673<br>(890,597) | 1,795,466 (1,398,443) | 600,435<br>(474,689)      | 2,203,613<br>(1,733,802) | 345,431,101<br>(260,384,515) |
| Net book amount   | 1,637,689               | 56,886             | 7,381,445                 | 471,450                | 24,381,099                   | 74,568,940                        | 4,533,421                 | 1,023,076              | 397,023               | 125,746                   | 469,811                  | 85,046,586                   |
| Annual rate of depreciation [%]   | ,                       | 1 to 3.3           | 2.5                       | 2.5                    | 7                            | 10 to 20                          | 6.67 to 8.33              | 10                     | 33.33                 | 10                        | 20                       |                              |

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13.2 As explained in note 1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Company from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Company in the land revenue records. The Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

#### 13.3 Disposals of property, plant and equipment:

| Cost                               | Accumulated depreciation                      | Net book<br>amount  | Sale<br>proceeds   | Mode of disposal  | Particulars of purchaser   |
|------------------------------------|---|---|--|---|--|
| Rs '000                            | Rs '000                                       | Rs '000   | Rs '000  |   |  |
| (256,071)<br>(313,053)<br>(76,109) | 210,271<br>312,099<br>61,397                  | (45,800)<br>(954)<br>(14,712)   | 31,380<br>5,895<br>48,800  | Auction<br>Auction<br>Auction   | Various buyers<br>Various buyers<br>Various buyers   |
| (12,490)<br>(657,723)              | 12,490<br>596,257                             | -<br>(61,466)   | 1,015<br>87,090  | Auction   | Various buyers   |
|                                    | Rs '000<br>(256,071)<br>(313,053)<br>(76,109) | Cost         depreciation           Rs '000         Rs '000           (256,071)         210,271           (313,053)         312,099           (76,109)         61,397           (12,490)         12,490 | Cost         depreciation         amount           Rs '000         Rs '000         Rs '000           [256,071]         210,271         [45,800]           [313,053]         312,099         [954]           [76,109]         61,397         [14,712]           [12,490]         12,490         - | Cost         depreciation         amount         proceeds           Rs '000         Rs '000         Rs '000         Rs '000           [256,071]         210,271         (45,800)         31,380           [313,053]         312,099         (954)         5,895           [76,109]         61,397         (14,712)         48,800           [12,490]         12,490         -         1,015 | Cost         depreciation         amount         proceeds         disposal           Rs '000         Rs '000         Rs '000         Rs '000           (256,071)         210,271         (45,800)         31,380         Auction           (313,053)         312,099         (954)         5,895         Auction           (76,109)         61,397         (14,712)         48,800         Auction           (12,490)         12,490         -         1,015         Auction |

**13.4** The depreciation charge for the year has been allocated as follows:

|                                     | Note | 2016<br>Rs '000 | 2015<br>Rs '000 |
|-------------------------------------|------|-----------------|-----------------|
| Cost of services                    | 28   | 12,972,406      | 13,555,658      |
| Administrative and general expenses | 29   | 210,800         | 209,953         |
| Selling and marketing expenses      | 30   | 70,267          | 69,984          |
|                                     |      | 13,253,473      | 13,835,595      |

13.5 The carrying amount of certain items of apparatus, plant and equipment and lines and wires have been reduced to their recoverable amount through recognition of an impairment loss of Rs 799,875 thousand (December 31, 2015: Rs 161,241 thousand ). This loss has been included in 'cost of services' in the statement of profit and loss. The impairment charge arose due to obsolence of WLL asset items in apparatus, plant and equipment and line and wire.

|      | Note                             | 2016<br>Rs '000 | 2015<br>Rs '000 |
|------|----------------------------------|-----------------|-----------------|
| 13.6 | Capital work in progress         |                 |                 |
|      | Buildings                        | 341,443         | 407,537         |
|      | Lines and wires                  | 7,377,479       | 5,405,231       |
|      | Apparatus, plant and equipment   | 1,111,702       | 335,578         |
|      | Advances to suppliers            | 851,470         | 524,022         |
|      | Others                           | 50,803          | 7,862           |
|      | 13.7                             | 9,732,897       | 6,680,230       |
| 13.7 | Movement during the year         |                 |                 |
|      | Balance at beginning of the year | 6,680,230       | 9,379,833       |
|      | Additions during the year        | 14,102,562      | 14,679,179      |
|      | Transfers during the year        | (11,049,895)    | (17,378,782)    |
|      | Balance at end of the year       | 9,732,897       | 6,680,230       |



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Addition in capital work in progress includes an amount of Rs 1,473,347 thousand (December 31, 2015: Rs 1,632,968 thousand), in respect of direct overheads relating to development of assets.

|     |  | Note | Licenses and<br>spectrum<br>Rs '000                                       | Computer<br>software<br>Rs '000           | Total<br>Rs '000   |
|-----|--|------|---|---|--|
| 14. | Intangible assets As at January 01, 2015   |      |   |   |  |
|     | Cost Accumulated amortization  |      | 6,531,307<br>(2,449,703)  | 1,197,749<br>(452,931)                    | 7,729,056<br>(2,902,634)   |
|     | Net book amount  |      | 4,081,604   | 744,818                                   | 4,826,422  |
|     | Year ended December 31, 2015 Opening net book amount Additions Amortization charge for the year Derecongnition during the year Cost Accumulated amortization | 14.2 | 4,081,604<br>98,487<br>(292,724)<br>(2,500,000)<br>397,727<br>(2,102,273) | 744,818<br>282,013<br>(272,865)<br>-<br>- | 4,826,422<br>380,500<br>(565,589)<br>(2,500,000)<br>397,727<br>(2,102,273) |
|     | Net book amount  |      | 1,785,094   | 753,966                                   | 2,539,060  |
|     | As at January 01, 2016<br>Cost<br>Accumulated amortization   |      | 4,129,794<br>(2,344,700)  | 1,479,762<br>(725,796)                    | 5,609,556<br>(3,070,496)   |
|     | Net book amount  | 14.1 | 1,785,094   | 753,966                                   | 2,539,060  |
|     | Year ended December 31, 2016<br>Opening net book amount<br>Additions<br>Amortization charge for the year   | 28   | 1,785,094<br>-<br>(206,180)   | 753,966<br>251,892<br>(251,983)           | 2,539,060<br>251,892<br>(458,163)  |
|     | Net book amount  |      | 1,578,914   | 753,875                                   | 2,332,789  |
|     | As at December 31, 2016<br>Cost<br>Accumulated amortization  |      | 4,129,794<br>(2,550,880)  | 1,731,654<br>(977,779)                    | 5,861,448<br>(3,528,659)   |
|     | Net book amount  | 14.1 | 1,578,914   | 753,875                                   | 2,332,789  |

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|   | Note   | 2016<br>Rs '000 | 2015<br>Rs '000 |
|---|--------|-----------------|-----------------|
| 14.1 Breakup of net book amounts as at year end is as fol | llows: |                 |                 |
| Licenses and spectrum                                     |        |                 |                 |
| Telecom   | 14.2   | 39,893          | 49,867          |
| WLL spectrum  | 14.2   | 1,387,207       | 1,566,205       |
| WLL and LDI License                                       | 14.3   | 151,814         | 166,370         |
| IPTV  | 14.4   | -               | 2,652           |
|   |        | 1,578,914       | 1,785,094       |
| Computer software   | 14.5   | , ,             | , ,             |
| SAP - Enterprise Resource                                 |        |                 |                 |
| Planning (ERP) system                                     |        | 72,086          | 115,337         |
| HP OSS  |        | 1,142           | 7,991           |
| BnCC software   |        | 158,367         | 184,150         |
| Caller details record collector system                    |        | 1,981           | 3,810           |
| BnCC Oracle system  |        | 55,490          | 103,053         |
| Customer Relationship Management (CRM)                    |        | 33,662          | 62,516          |
| OEM Comptel software (HP OSS)                             |        | 339,701         | 259,110         |
| Carrier software license (WLL)                            |        | 6,667           | 7,070           |
| Kron Licenses   |        | 10,308          | 10,929          |
| Integarted performance management system                  |        | 74,471          | -               |
|   |        | 753,875         | 753,966         |
|   |        | 2,332,789       | 2,539,060       |

- 14.2 The Pakistan Telecommunication Authority (PTA) has issued a license to the Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01,1996, at an agreed license fee of Rs 249,344 thousand. In June 2005 PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.
  - The Company has vacated 1900 MHz spectrum in nine telecom regions acquired from Telecard Limited in September 2013 due to certain conditions mandatory to complete the transaction as stipulated in agreements embodying the commercial arrangement remaining unfulfilled.
- 14.3 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the licenses.
- 14.4 On the expiry of the existing IPTV license by Pakistan Electronic Media Regulatory Authority (PEMRA) in November 2016 which was effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand for a period of 5 years, the license renewal application was duly filed and is under process with the regulator.
- 14.5 Cost of computer software except for SAP-ERP, Carrier software license and Kron license is being amortized, on a straight line basis, over a period of 5 years. Cost of SAP Enterprise Resource Planning (ERP) system is being amortized, on a straight line basis, over a period of 10 years and Carrier software license and Kron license are being amortized, on a straight line basis, over a period of 15 years.



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|      | No   | ote        | 2016<br>Rs '000     | 2015<br>Rs '000     |
|------|--|------------|---------------------|---------------------|
| 15.  | Long term investments  |            |                     |                     |
|      |  | 5.1<br>5.2 | 7,893,400<br>83,900 | 7,893,400<br>83,900 |
|      |  |            | 7,977,300           | 7,977,300           |
| 15.1 | Investments in subsidiaries and associate - at cost (unquoted)   |            |                     |                     |
|      | Wholly owned subsidiaries  |            |                     |                     |
|      | Pak Telecom Mobile Limited - Islamabad<br>650,000,000 (December 31, 2015: 650,000,000)<br>ordinary shares of Rs 10 each<br>Shares held 100% (December 31, 2015: 100%)  |            | 6,500,000           | 6,500,000           |
|      | U Microfinance Bank Limited - Islamabad<br>128,571,429 (December 31, 2015: 128,571,429)<br>ordinary shares of Rs 10 each<br>Shares held 100% (December 31, 2015: 100%) |            | 1,283,857           | 1,283,857           |
|      | DVCOM Data (Private) Limited - Karachi<br>10,000 (December 31, 2015: 10,000 )<br>ordinary shares of Rs 100 each<br>Shares held 100% (December 31, 2015: 100%)          |            | 1,000               | 1,000               |
|      | Smart Sky (Private) Limited - Islamabad<br>10,000,000 (December 31, 2015: 10,000,000)<br>ordinary shares of Rs 10 each<br>Shares held 100% (December 31, 2015: 100%)   |            | 100,000             | 100,000             |
|      | Shares heta 100% (December 31, 2013, 100%)   |            | 7,884,857           | 7,884,857           |
|      | Associate  |            | , , -               | , , ,               |
|      | TF Pipes Limited - Islamabad<br>1,658,520 (December 31, 2015: 1,658,520)<br>ordinary shares of Rs 10 each  |            |                     |                     |
|      | Shares held 40% (December 31, 2015: 40%)<br>Less: Impairment loss on investment  |            | 23,539<br>(14,996)  | 23,539<br>(14,996)  |
|      |  |            | 8,543               | 8,543               |
|      |  |            | 7,893,400           | 7,893,400           |
|      | All subsidiaries and associated companies are incorporated in F  | Pakistan   |                     |                     |
| 15.2 | Other investments  |            |                     |                     |
|      | Available for sale investments - unquoted  |            |                     |                     |
|      | Thuraya Satellite Telecommunication Company - Dubai, UAE 3,670,000 (December 31, 2015: 3,670,000) ordinary shares of AED 1 each  | -          | 63,900              | 63,900              |
|      | Alcatel - Lucent Pakistan Limited - Islamabad<br>2,000,000 (December 31, 2015: 2,000,000)  |            |                     |                     |
|      | ordinary shares of Rs 10 each  |            | 20,000              | 20,000              |
|      |  |            | 83,900              | 83,900              |

FOR THE YEAR ENDED DECEMBER 31, 2016

|     |  | Note         | 2016<br>Rs '000                | 2015<br>Rs '000                |
|-----|--|--------------|--------------------------------|--------------------------------|
| 16. | Long term loans and advances - considered good                             | I            |                                |                                |
|     | Loans to employees - secured<br>Imputed interest                           | 16.1.1       | 476,060<br>(107,471)           | 529,539<br>(121,996)           |
|     | Advances to suppliers against turnkey contracts<br>Others                  | 16.1<br>16.2 | 368,589<br>1,858,636<br>21,626 | 407,543<br>1,950,821<br>26,639 |
|     |  |              | 2,248,851                      | 2,385,003                      |
|     | Current portion shown under current assets<br>Loans to employees - secured | 20           | (96,094)                       | (123,877)                      |
|     |  |              | 2,152,757                      | 2,261,126                      |

- 16.1 These loans and advances are for house building and purchase of vehicles, motor cycles and bicycles. Loans to executive employees of the Company carry interest at the rate of 11.50% per annum (December 31, 2015: 12% per annum), whereas, loans to employees other than executive employees are interest free. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.
- **16.1.1** Reconciliation of carrying amounts of loans to executives and other employees:

|                               | As at<br>January 01, 2016 | Disbursements  | Repayments           | Write offs | As at<br>December 31, 201 |
|-------------------------------|---------------------------|----------------|----------------------|------------|---------------------------|
|                               | Rs '000                   | Rs '000        | Rs '000              | Rs '000    | Rs '000                   |
| Executives                    | 2,173                     | 200            | (1,067)              | (249)      | 1,057                     |
| Other employees               | 527,366                   | 136,121        | (135,143)            | (53,341)   | 475,003                   |
|                               | 529,539                   | 136,321        | (136,210)            | (53,590)   | 476,060                   |
|                               | As at<br>January 01, 2015 | Disbursements  | Repayments           | Write offs | As at<br>December 31, 201 |
|                               | Rs '000                   | Rs '000        | Rs '000              | Rs '000    | Rs '000                   |
|                               |                           |                |                      |            |                           |
| Executives                    | 3,835                     | 200            | (1,862)              | -          | 2,173                     |
| Executives<br>Other employees | 3,835<br>501,864          | 200<br>192,948 | (1,862)<br>(167,446) | -<br>-     | 2,173<br>527,366          |

|  | 2016<br>Rs '000  | 2015<br>Rs '000  |
|--|------------------|------------------|
| Maximum amount of loan to executives and other employees outstanding at any time during the year |                  |                  |
| Executives<br>Other employees  | 2,173<br>583,203 | 3,835<br>527,366 |

**16.2** These represent various non interest bearing advances issued to the Company's vendors under turnkey contracts.



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|     |   | 2016<br>Rs '000     | 2015<br>Rs '000     |
|-----|---|---------------------|---------------------|
| 17. | Investment in finance lease   |                     |                     |
|     | Gross investment in finance lease<br>Imputed interest   | 107,675<br>(16,132) | 180,116<br>(31,748) |
|     | Present value of minimum lease payments receivable Current portion shown under current assets | 91,543<br>(53,030)  | 148,368<br>(52,255) |
|     |   | 38,513              | 96,113              |

#### 17.1 Details of investment in finance lease

|   | Not later<br>than 1 year | Later than 1 year<br>and not later<br>than 5 years | Total               |
|---|--------------------------|--|---------------------|
|   | Rs '000                  | Rs '000  | Rs '000             |
| Gross investment in finance lease<br>Imputed interest | 59,129<br>(6,099)        | 48,546<br>(10,033)                                 | 107,675<br>(16,132) |
| Present value of minimum lease payments receivable    | 53,030                   | 38,513   | 91,543              |

This represents motor cycles leased out to employees of the Company. The cost will be recovered in 48 equal monthly installments.

|      |   | Note | 2016<br>Rs '000          | 2015<br>Rs '000          |
|------|---|------|--------------------------|--------------------------|
| 18.  | Stores, spares and loose tools                                |      |                          |                          |
|      | Stores, spares and loose tools<br>Provision for obsolescence  | 18.1 | 4,044,970<br>(1,302,176) | 3,980,323<br>(1,039,898) |
|      |   |      | 2,742,794                | 2,940,425                |
| 18.1 | Provision for obsolescence                                    |      |                          |                          |
|      | Balance at beginning of the year<br>Provision during the year | 28   | 1,039,898<br>262,278     | 735,130<br>304,768       |
|      | Balance at end of the year                                    |      | 1,302,176                | 1,039,898                |

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|      |   | Note       | 2016<br>Rs '000                                | 2015<br>Rs '000                                 |  |
|------|---|------------|--|---|--|
| 19.  | Trade debts - unsecured   |            |  |   |  |
|      | Domestic<br>Considered good<br>Considered doubtful  | 19.1       | 12,369,290<br>7,932,382                        | 12,455,713<br>7,327,064                         |  |
|      | International   |            | 20,301,672                                     | 19,782,777                                      |  |
|      | Considered good<br>Considered doubtful  | 19.2       | 1,858,684<br>65,270                            | 1,848,326<br>65,270                             |  |
|      |   |            | 1,923,954                                      | 1,913,596                                       |  |
|      | Provision for doubtful debts  | 19.3       | 22,225,626<br>(7,997,652)                      | 21,696,373<br>(7,392,334)                       |  |
|      |   |            | 14,227,974                                     | 14,304,039                                      |  |
| 19.1 | These include amounts due from the following related p  | parties:   |  |   |  |
|      | Pak Telecom Mobile Limited U Microfinance Bank Limited The Government of Pakistan and its related entities        |            | 596,219<br>735<br>1,504,503<br>2,101,457       | 333,757<br>837<br>1,573,068<br>1,907,662        |  |
| 19 2 | These include amounts due from the following related p  | narties:   |  |   |  |
|      | Etisalat - UAE Etisalat - Afghanistan Etihad Etisalat Company The Government of Pakistan and its related entities |            | 290,364<br>7,712<br>8,126<br>17,886<br>324,088 | 67,752<br>24,178<br>41,126<br>26,950<br>160,006 |  |
|      | These amounts are interest free and are accrued in the normal course of business.                                 |            |  |   |  |
|      |   | Note       | 2016<br>Rs '000                                | 2015<br>Rs '000                                 |  |
| 19.3 | Provision for doubtful debts  |            |  |   |  |
|      | Balance at beginning of the year<br>Provision for the year  | 29         | 7,392,334<br>2,350,210                         | 6,806,327<br>2,651,969                          |  |
|      | Write off against provision   |            | 9,742,544<br>(1,744,892)                       | 9,458,296<br>(2,065,962)                        |  |
|      | Balance at end of the year  |            | 7,997,652                                      | 7,392,334                                       |  |
| 20.  | Loans and advances - considered good  |            |  |   |  |
|      | Current portion of long term loans to employees<br>Advances to suppliers and contractors                          | 16<br>20.1 | 96,094<br>580,462                              | 123,877<br>1,469,222                            |  |
|      |   |            | 676,556  | 1,593,099                                       |  |



FOR THE YEAR ENDED DECEMBER 31, 2016

**20.1** These include Rs 7,036 thousand (December 31, 2015: Rs 200 thousand) to TF Pipes Limited , a related party.

|      | No  | te | 2016<br>Rs '000                                       | 2015<br>Rs '000  |
|------|---|----|---|--|
| 21.  | Accrued interest  |    |   |  |
|      | Return on bank deposits<br>Interest receivable on loans to employees - secured  |    | 190,893<br>41,009                                     | 72,701<br>55,473   |
|      |   |    | 231,902   | 128,174  |
| 22.  | Recoverable from tax authorities  |    |   |  |
|      | Income tax 22   | .1 | 11,733,763  | 15,362,097   |
|      | Federal excise duty<br>Provision for doubtful amount  |    | 3,283,111<br>(466,176)                                | 3,283,111<br>(466,176)                                   |
|      |   |    | 2,816,935   | 2,816,935  |
|      |   |    | 14,550,698  | 18,179,032   |
| 22.1 | Movement in income tax recoverable  |    |   |  |
|      | Balance at beginning of the year<br>Current tax charge for the year<br>Paid during the year<br>Refunds received during the year<br>Tax effect of prior period re-measurement losses allowed |    | 15,362,097<br>(4,455,826)<br>2,493,286<br>(1,665,794) | 13,101,156<br>(5,264,291)<br>2,938,974<br>-<br>4,586,258 |
|      | Balance at end of the year  |    | 11,733,763  | 15,362,097   |

### 23. Receivable from the Government of Pakistan - considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Company's employees during the year ended June 30, 2008.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|      |  | Note                           | 2016<br>Rs '000     | 2015<br>Rs '000         |
|------|--|--------------------------------|---------------------|-------------------------|
| 24.  | Prepayments and other receivables  |                                |                     |                         |
|      | Prepayments  |                                |                     |                         |
|      | - Pakistan Telecommunication Authority                                     | ,, a related party             | 45,692              | 35,856                  |
|      | - Prepaid rent and others  |                                | 236,731             | 202,714                 |
|      |  |                                | 282,423             | 238,570                 |
|      | Other receivables - considered good  |                                |                     |                         |
|      | Due from related parties:  |                                |                     |                         |
|      | - Pak Telecom Mobile Limited   |                                | 3,427,483           | 1,708,944               |
|      | <ul><li>Etisalat, UAE</li><li>Pakistan Telecommunication Employe</li></ul> | oc Truct                       | 71,305<br>1,308,137 | 71,305<br>116           |
|      | - PTCL Employees GPF Trust   | es irust                       | 258,844             | 6,812                   |
|      | - Smart Sky (Pvt) Limited  |                                | -                   | 624                     |
|      | - DVCOM Data (Pvt) Limited   |                                | 2,698,999           | 2,797,673               |
|      | Others   |                                | 232,045             | 158,038                 |
|      |  |                                | 7,996,813           | 4,743,512               |
|      |  |                                | 8,279,236           | 4,982,082               |
|      | Considered doubtful  |                                | 185,239             | 185,239                 |
|      | Provision for doubtful receivables   |                                | (185,239)           | (185,239)               |
|      |  |                                | -                   | -                       |
|      |  |                                | 8,279,236           | 4,982,082               |
| 25.  | Short term investments   |                                |                     |                         |
|      | Term deposits  |                                |                     |                         |
|      | - maturity upto 6 months<br>Term deposits                                  | 25.1                           | 24,000,000          | 23,011,392              |
|      | - maturity upto 3 months   | 25.1                           | -                   | 3,027,411               |
|      |  |                                | 24,000,000          | 26,038,803              |
| 25 1 | Term deposits  |                                |                     |                         |
| 20.1 | Term deposits  | Maturity                       |                     |                         |
|      |  | Upto                           |                     |                         |
|      | National Bank of Pakistan  | June 18,2017                   | 20,000,000          | -                       |
|      | JS Bank Limited  | June 18,2017                   | 3,000,000           | -                       |
|      | Tameer Microfinance Bank limited   | June 18,2017                   | 500,000             | -                       |
|      | Khushhali Microfinance Bank Limited  | June 19,2017                   | 500,000             | - 0.007 /11             |
|      | Habib Metropolitan Bank Limited National Bank of Pakistan                  | February 16, 2016              | -                   | 3,027,411               |
|      | National Bank of Pakistan  National Bank of Pakistan                       | June 22, 2016<br>June 23, 2016 | -                   | 22,009,282<br>1,002,110 |
|      |  | 2 30 20, 2010                  | 24,000,000          | 26,038,803              |
|      |  |                                | ۷4,000,000          | 20,000,000              |



FOR THE YEAR ENDED DECEMBER 31, 2016

**25.2** Term deposits carry interest rate ranging between 6.30% and 7.05% (December 31, 2015: 7.25% and 7.70%) per annum.

|      |   | 2016<br>Rs '000 | 2015<br>Rs '000        |
|------|---|-----------------|------------------------|
| 25.3 | Movement in available for sale investments during the year:                       |                 |                        |
|      | Balance at beginning of the year<br>Additions during the year                     | -               | 6,441,389<br>1,025,000 |
|      | Disposals during the year   |                 |                        |
|      | Cost Gain on disposal of available for sale investments transferred               | -               | (7,137,350)            |
|      | from other comprehensive income to other income                                   | -               | (329,039)              |
|      |   | -               | (7,466,389)            |
|      | Unrealized gain transferred to other comprehensive income                         | -               | -                      |
|      | Balance at end of the year  | -               | -                      |
| 26.  | Cash and bank balances  |                 |                        |
|      | Cash in hand  | 51              | 90                     |
|      | Balances with banks: Deposit accounts local currency - note 26.1 Current accounts | 5,236,722       | 1,673,024              |
|      | Local currency Foreign currency (USD 663 thousand                                 | 596,044         | 499,275                |
|      | (December 31, 2015: USD 361 thousand))  | 69,327          | 37,759                 |
|      |   | 665,371         | 537,034                |
|      |   | 5,902,144       | 2,210,148              |

- **26.1** The balances in deposit accounts, carry mark-up ranging between 4% and 8.50% (December 31, 2015: 4% and 6%) per annum. This deposit account includes Rs. 530,034 thousand with U Microfinance Bank Limited a related party.
- **26.2** Deposit accounts include Nil (December 31, 2015: Rs 152,724 thousand) under lien of bank, against letters of guarantees and letters of credits issued on behalf of the Company.
- **26.3** Bank balance includes Rs 38,484 thousands (December 31, 2015: Rs. 9,950 thousand) carrying profit at the rate of 4% (December 31, 2015: 4%) per annum from Shariah arrangements.

|     |                           | Note         | 2016<br>Rs '000         | 2015<br>Rs '000         |
|-----|---------------------------|--------------|-------------------------|-------------------------|
| 27. | Revenue                   |              |                         |                         |
|     | Domestic<br>International | 27.1<br>27.2 | 64,672,135<br>7,004,182 | 68,081,795<br>8,025,097 |
|     | Discount                  |              | 71,676,317<br>(256,217) | 76,106,892<br>(354,917) |
|     |                           |              | 71,420,100              | 75,751,975              |

**27.1** Domestic revenue is exclusive of Federal Excise Duty / Sales Tax of Rs 5,851,058 thousand (December 31, 2015: Rs 6,379,661 thousand).

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27.2 International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect costs relating to other operators and Access Promotion Charges, aggregating to Rs 3,519,111 thousand (December 31, 2015: Rs 3,796,503 thousand).

|     |  | Note                               | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|--|------------------------------------|--|---|
| 28. | Cost of services   |                                    |  |   |
|     | Salaries, allowances and other benefits Call centre charges Interconnect costs Foreign operators costs and satellite charges Fuel and power Communication Stores, spares and loose tools consumed Provision for obsolete stores, spares and loose tools Rent, rates and taxes Repairs and maintenance Printing and stationery Travelling and conveyance Depreciation on property, plant and equipment Amortization of intangible assets Impairment on property, plant and equipment Annual license fee to Pakistan Telecommunication Authority (PTA) | 28.1<br>18.1<br>13.4<br>14<br>13.5 | 11,998,145<br>856,199<br>2,019,080<br>6,801,085<br>4,194,428<br>18,398<br>2,818,073<br>262,278<br>2,483,691<br>3,885,784<br>473,808<br>13,441<br>12,972,406<br>458,163<br>799,875<br>303,489 | 12,507,003<br>829,875<br>2,053,986<br>7,755,648<br>4,521,649<br>9,267<br>4,315,083<br>304,768<br>2,149,126<br>4,279,720<br>446,436<br>18,073<br>13,555,658<br>565,589<br>161,241<br>310,467 |
|     |  |                                    | 50,358,343   | 53,783,589  |

**28.1** This includes Rs 3,273,934 thousand (December 31, 2015: Rs 3,904,682 thousand) in respect of employees retirement benefits.

|     |  | Note   | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|--|--|--|---|
| 29. | Administrative and general expenses  |  |  |   |
|     | Salaries, allowances and other benefits Call centre charges Fuel and power Rent, rates and taxes Repairs and maintenance Printing and stationery Travelling and conveyance Technical services assistance fee Legal and professional charges Auditors' remuneration Depreciation on property, plant and equipment Research and development fund Provision against doubtful debts Provision for impairment in investment Postage and courier services Donations Other expenses | 29.1<br>29.2<br>29.3<br>13.4<br>29.4<br>29.5<br>15.3 | 1,222,491<br>128,430<br>315,699<br>219,814<br>22,734<br>7,315<br>107,525<br>2,364,028<br>386,779<br>7,500<br>210,800<br>310,517<br>2,132,017<br>-<br>282,109<br>390<br>1,051,988 | 1,274,339<br>124,481<br>340,327<br>204,019<br>25,039<br>6,893<br>144,587<br>2,478,497<br>491,622<br>7,500<br>209,953<br>326,500<br>2,651,969<br>14,996<br>298,186<br>3,535<br>1,179,815 |
|     |  |  | 8,770,136  | 9,782,258   |



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- **29.1** This includes Rs 333,581 thousand (December 31, 2015: Rs 397,848 thousand) in respect of employees retirement benefits.
- **29.2** This represents the Company's share of the amount payable to Etisalat UAE, a related party, under an agreement for technical services, at the rate of 3.5%, of the PTCL group's consolidated revenue.

|      |  | 2016<br>Rs '000 | 2015<br>Rs '000 |
|------|--|-----------------|-----------------|
| 29.3 | Auditors' remuneration   |                 |                 |
|      | Statutory audit, including half yearly review Out of pocket expenses | 7,000<br>500    | 7,000<br>500    |
|      |  | 7,500           | 7,500           |

- 29.4 This represents the Company's contribution to the National Information Communication Technology Research and Development Fund (National ICT R&D Fund), at the rate of 0.5% of its gross revenue less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its license to provide telecommunication services.
- **29.5** Net of recoveries amounting to Rs 218,193 thousand.

|     |   | Note | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|---|------|--|---|
| 30. | Selling and marketing expenses  |      |  |   |
|     | Salaries, allowances and other benefits Call centre charges Sales and distribution charges Fuel and power Printing and stationery Travelling and conveyance Advertisement and publicity | 30.1 | 1,199,814<br>85,620<br>809,928<br>93,210<br>4,885<br>13,441<br>852,703 | 1,250,700<br>82,987<br>1,096,091<br>100,481<br>4,603<br>18,073<br>891,481 |
| -   | Depreciation on property, plant and equipment   | 13.4 | 70,267   | 69,984  |
|     |   |      | 3,129,868  | 3,514,400   |

**30.1** This includes Rs 327,393 thousand (December 31, 2015: Rs 390,468 thousand) in respect of employees retirement benefits.

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### 31. Voluntary Separation Scheme Cost

In financial year 2016, the Company offered a Voluntary Separation Scheme (VSS) to certain categories of its employees. The benefits offered over and above the accumulated post retirement benefit obligations as at December 31, 2016 had been treated as VSS cost. Out of 1,842 employees who opted for the Scheme, 1,262 belong to pension scheme both funded and unfunded pension schemes and 580 to gratuity scheme. The amount of actuarial gain / loss on settlement for employees who had opted for VSS had been adjusted / charged against the VSS cost. The break-up of the VSS cost is as follows:

|   | Note | 2016<br>Rs '000   | 2015<br>Rs '000       |
|---|------|---|-----------------------|
| Actuarial loss recognized on settlement<br>Other VSS cost   |      | 2,191,387   | -                     |
| Transition pay Early bird / late flight bonuses Allowance benefits Programme bonus Health fund NCPG Minimum package adjustment Loans written off Others | 31.1 | 1,443,121<br>358,100<br>369,786<br>73,950<br>55,826<br>10,293<br>83,833<br>15,083 | -<br>-<br>-<br>-<br>- |
|   |      | 2,409,992   | -                     |
|   |      | 4,601,379   | -                     |

**31.1** This includes Rs 18,036 (December 31, 2015: Nil) written off against receivables in respect of leased motorcycles.

|     | Note   | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|--|--|---|
| 32. | Other income   |  |   |
|     | Income from financial assets:  |  |   |
|     | Return on bank deposits  Mark up on long term loans  Late payment surcharge from subscribers on overdue bills  Recovery from written off defaulters  Gain on disposal of available for sale investments  Dividend income | 2,170,602<br>-<br>289,016<br>1,274,781<br>-<br>12,500<br>3,746,899 | 1,763,062<br>99,108<br>266,058<br>671,809<br>558,673<br>10,000<br>3,368,710 |
|     | Gain on disposal of property, plant and equipment Late delivery charges Amortization of deferred government grants 10 Pre-deposit income Others  | 25,624<br>878,389<br>607,004<br>472,446<br>103,769                 | 222,196<br>1,796<br>528,139<br>490,856<br>306,065                           |
|     |  | 5,834,131  | 4,917,762   |

**32.1** Return on bank deposits include Rs 3 thousand ( December 31, 2015: Rs 25,174 thousand) earned from Shariah arrangments.



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|     | Note   | 2016<br>Rs '000                           | 2015<br>Rs '000                      |
|-----|--|---|--------------------------------------|
| 33. | Finance costs  |   |                                      |
|     | Bank and other charges<br>Imputed Interest on finance lease<br>Imputed interest on loans to employees<br>Exchange loss | 192,171<br>(15,616)<br>(14,525)<br>31,678 | 210,207<br>4,660<br>1,481<br>101,028 |
|     |  | 193,708                                   | 317,376                              |
| 34. | Provision for income tax   |   |                                      |
|     | Charge / (credit) for the year   |   |                                      |
|     | Current<br>- for the year  | 4,455,826                                 | 5,264,291                            |
|     | Deferred   |   |                                      |
|     | - for the year<br>- due to change in tax rate  | (909,724)<br>(179,839)                    | (594,359)<br>(157,413)               |
|     | 8  | (1,089,563)                               | (751,772)                            |
|     |  | 3,366,263                                 | 4,512,519                            |

### 34.1 Reconciliation of effective tax rate

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

|  | 2016<br>%              | 2015<br>%              |
|--|------------------------|------------------------|
| Applicable tax rate  | 31.00                  | 32.00                  |
| Tax effect of amounts not deductible for tax purposes Tax effect of amounts chargeable to tax at lower rate Others | 0.26<br>(0.02)<br>1.76 | 1.85<br>(1.04)<br>1.19 |
|  | 2.00                   | 2.00                   |
| Average effective tax rate   | 33.00                  | 34.00                  |

The applicable income tax rate was reduced from 32% to 31% during the year on account of the changes made to the Income Tax Ordinance, 2001 in 2016.

**34.2** Tax on items directly charged / credited to other comprehensive income amounting to Rs 71,976 thousand (December 31, 2015: Rs 755,665 thousand) represents deferred tax charge / credit in respect of remeasurement gain /(loss) on defined benefit plans.

|     |  |                     | 2016      | 2015      |
|-----|--|---------------------|-----------|-----------|
| 35. | Earnings per share - basic and dilute      | ed                  |           |           |
|     | Profit for the year                        | Rupees in thousand  | 6,834,534 | 8,759,595 |
|     | Weighted average number of ordinary shares | Numbers in thousand | 5,100,000 | 5,100,000 |
|     | Earnings per share                         | Rupees              | 1.34      | 1.72      |

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### 36. Non-funded finance facilities

The Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 14,600,000 thousand (December 31, 2015: Rs 14,700,000 thousand) and Rs 17,800,000 thousand (December 31, 2015: Rs 14,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 2,459,901 thousand (December 31, 2015: Rs 2,586,074 thousand) and Rs 6,257,091 thousand (December 31, 2015: Rs 6,066,627 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Company, amounting to Rs 26,718,000 thousand (December 31, 2015: Rs 23,785,000 thousand).

|     |  | Note | 2016<br>Rs '000 | 2015<br>Rs '000 |
|-----|--|------|-----------------|-----------------|
| 37. | Cash generated from operations   |      |                 |                 |
|     | Profit before tax  |      | 10,200,797      | 13,272,114      |
|     | Adjustments for non-cash charges and other items:  |      |                 |                 |
|     | Depreciation and amortization  |      | 13,711,636      | 14,401,184      |
|     | Impairment   |      | 799,875         | 161,241         |
|     | Provision for obsolete stores, spares and loose tools  |      | 262,278         | 304,768         |
|     | Provision for doubtful debts   |      | 2,132,017       | 2,651,969       |
|     | Provision for impairment in investment   |      | -               | 14,996          |
|     | Employees retirement benefits  |      | 3,934,908       | 4,692,998       |
|     | Voluntary Separation Scheme  |      | 4,601,379       | -               |
|     | Gain on disposal of property, plant and equipment  |      | (25,624)        | (139,469)       |
|     | Gain on derecognition of intangible assets   |      | -               | (82,727)        |
|     | Return on bank deposits  |      | (2,170,602)     | (1,763,062)     |
|     | Imputed interest on long term loans  |      | (14,525)        | 1,481           |
|     | Imputed interest on finance lease  |      | (15,616)        | 4,660           |
|     | Markup on long term loans  |      | -               | (99,108)        |
|     | Dividend income  |      | (12,500)        | (10,000)        |
|     | Gain on disposal of available for sale investments   |      | -               | (558,673)       |
|     | Amortization of government grants  |      | (607,004)       | (528,139)       |
|     |  |      | 32,797,019      | 32,324,233      |
|     | Effect of cash flows due to working capital changes Decrease / (increase) in current assets: |      |                 |                 |
|     | Stores, spares and loose tools   |      | (64,647)        | (347,656)       |
|     | Trade debts  |      | (2,274,145)     | (1,197,203)     |
|     | Loans and advances   |      | 888,760         | (448,185)       |
|     | Prepayments and other receivables  |      | (1,744,379)     | 12,245          |
|     |  |      | (3,194,411)     | (1,980,799)     |
|     | Increase in current liabilities:   |      | . , , , .       | . , , ,         |
|     | Trade and other payables   |      | 7,895,079       | 6,214,252       |
|     |  |      | 37,497,687      | 36,557,686      |
| 38. | Cash and cash equivalents  |      |                 |                 |
|     | Short term investments   | 25   | _               | 3,027,411       |
|     | Cash and bank balances   | 26   | 5,902,144       | 2,210,148       |
|     |  |      | 5,902,144       | 5,237,559       |



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| 39. Capacity |                 |                | ines Installed<br>(ALI) |                | Access Lines In Service (ALIS) |  |
|--------------|-----------------|----------------|-------------------------|----------------|--------------------------------|--|
|              |                 | 2016<br>Number | 2015<br>Number          | 2016<br>Number | 2015<br>Number                 |  |
|              | Number of lines | 7,078,327      | 10,666,471              | 3,420,998      | 4,200,188                      |  |

ALI represent switching lines. ALI include 237,314 (December 31, 2015: 247,746) and ALIS include 85,066 (December 31, 2015: 81,275) Primary Rate Interface (PRI) and Basic Rate Interface (BRI) respectively. ALI and ALIS also include 1,265,000 (December 31, 2015: 4,788,550) and 867,425 (December 31, 2015: 1,401,122) WLL connections, respectively.

### 40. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and executives of the Company is as follows:

|                         | Chairman        |                 | Chief Execu     | ıtive Officer            |                 | Execu            | ıtives          | es              |  |
|-------------------------|-----------------|-----------------|-----------------|--------------------------|-----------------|------------------|-----------------|-----------------|--|
|                         |                 |                 |                 | Key management personnel |                 | Other executives |                 |                 |  |
|                         | 2016<br>Rs '000 | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000          | 2016<br>Rs '000 | 2015<br>Rs '000  | 2016<br>Rs '000 | 2015<br>Rs '000 |  |
| Managerial remuneration | -               | -               | 334,336         | 165,712                  | 221,266         | 205,020          | 791,553         | 737,882         |  |
| Honorarium              | 300             | 300             | -               | -                        | -               | -                | 5,427           | 11,009          |  |
| Bonus                   | -               | -               | 25,056          | 24,408                   | 22,641          | 22,367           | 58,686          | 86,774          |  |
| Retirement benefits     | -               | -               | 16,353          | 24,284                   | 31,887          | 32,100           | 74,553          | 114,699         |  |
| Housing                 | -               | -               | 6,143           | -                        | 82,161          | 75,601           | 304,080         | 283,677         |  |
| Utilities               | -               | -               | -               | -                        | 33,600          | 33,569           | 67,518          | 69,416          |  |
|                         | 300             | 300             | 381,888         | 214,404                  | 391,555         | 368,657          | 1,301,817       | 1,303,457       |  |
| Number of persons       | 1               | 1               | 1               | 1                        | 39              | 40               | 716             | 688             |  |

The Company also provides free medical and limited residential telephone facilities, to all its executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Company are provided only with limited telephone facilities; certain executives are also provided with the Company maintained cars.

The aggregate amount charged in the financial statements for the year as fee paid to 9 non executive directors (December 31, 2015: 9 non executive directors), is Rs 55,470 thousand (December 31, 2015: Rs 56,400 thousand) for attending the Board of Directors, and its sub-committee meetings.

The aggregate amount of the remuneration paid to the Chief Executive Officer is inclusive of the amount paid for settlement to the pervious Chief Executive Officer.

### 41. Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 104.60 (December 31, 2015: USD 1 = Rs 104.60), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 104.80 (December 31, 2015: USD 104.80).

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### 42. Investment in PTCL Employees GPF Trust

Details of the Company's employees provident fund are given below:

|  | 2016<br>Rs '000                             | 2015<br>Rs '000                             |
|--|---|---|
| Total assets Cost of investments made Percentage of investments made Fair value of investments | 3,988,334<br>3,556,491<br>89.2<br>3,772,802 | 3,570,075<br>3,169,471<br>88.8<br>3,367,552 |

|                                   | 2016      |  |            | 2015      |            |
|-----------------------------------|-----------|--|------------|-----------|------------|
|                                   | Rs '000   |  | Percentage | Rs '000   | Percentage |
| Break up of investments - at cost |           |  |            |           |            |
| Mutual Funds                      | 400,000   |  | 11.3       | 400,000   | 12.6       |
| Pakistan Investment Bonds         | -         |  | 0.0        | 2,047,865 | 64.6       |
| Term deposits                     | 2,447,336 |  | 68.8       | 719,948   | 22.7       |
| Interest bearing accounts         | 709,155   |  | 19.9       | 1,658     | 0.1        |
|                                   | 3,556,491 |  | 100.0      | 3,169,471 | 100.0      |

Investments out of the provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

### 43. Financial risk management

#### 43.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

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### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

#### (a) Market risk

### (i) Currency risk

Reporting date rate

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Company's exposure to currency risk is as follows:

| The company's exposure to currency risk is as follows.                 | 2016<br>Rs '000 | 2015<br>Rs '000 |
|--|-----------------|-----------------|
| USD  |                 |                 |
| Trade and other payables   | (4,158,004)     | (5,557,980)     |
| Trade debts  | 1,923,954       | 1,913,596       |
| Cash and bank balances   | 69,327          | 37,759          |
| Net exposure   | (2,164,723)     | (3,606,625)     |
| AED  |                 |                 |
| Trade and other payables   | (53,258)        | (54,929)        |
| EUR  |                 |                 |
| Trade and other payables   | (2,799)         | (1,441)         |
| The following significant exchange rates were applied during the year: |                 |                 |
|  | 2016            | 2015            |
| Rupees per USD   |                 |                 |
| Average rate   | 104.66          | 102.88          |
| Reporting date rate  |                 |                 |
| Assets   | 104.60          | 104.60          |
| Liabilities  | 104.80          | 104.80          |
| Rupees per AED   |                 |                 |
| Average rate   | 28.51           | 28.01           |
| Reporting date rate  | 28.53           | 28.54           |
| Rupees per EUR   |                 |                 |
| Average rate   | 115.75          | 114.20          |

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year would have been Rs 74,396 thousand (December 31, 2015: Rs 120,879 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

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### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

At the year end the Company is not exposed to price risk since there are no financial instruments, whose fair value or future cash flows will fluctuate because of changes in market prices.

### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial instruments is:

|   | 2016<br>Rs '000                    | 2015<br>Rs '000                    |
|---|------------------------------------|------------------------------------|
| Financial assets  |                                    |                                    |
| Fixed rate instruments:   |                                    |                                    |
| Staff loans Short term investments - term deposits Bank balances - deposit accounts | 476,060<br>24,000,000<br>5,236,722 | 529,539<br>26,038,803<br>1,673,024 |
|   | 29,712,782                         | 28,241,366                         |

### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of the statement of financial position would not affect the total comprehensive income of the Company.

### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

|                              | 2016<br>Rs '000 | 2015<br>Rs '000 |
|------------------------------|-----------------|-----------------|
| Long term loans and advances | 2,152,757       | 2,261,126       |
| Investment in finance lease  | 91,543          | 148,368         |
| Trade debts                  | 14,227,974      | 14,304,039      |
| Loans and advances           | 676,556         | 1,593,099       |
| Accrued interest             | 231,902         | 128,174         |
| Other receivables            | 7,996,813       | 4,743,512       |
| Short term investments       | 24,000,000      | 26,038,803      |
| Bank balances                | 5,902,093       | 2,210,058       |
|                              | 55,279,638      | 51,427,179      |

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Company believes that it is not exposed to major concentrations of credit risk, as its exposure is spread over a large number of counter parties and subscribers.



FOR THE YEAR ENDED DECEMBER 31, 2016

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

|                                    | Rating     |           | Rating  | 2016       | 2015       |
|------------------------------------|------------|-----------|---------|------------|------------|
|                                    | Short term | Long term | Agency  | Rs '000    | Rs '000    |
| National Bank of Pakistan          | A1+        | AAA       | PACRA   | 20,454,881 | 23,618,695 |
| Bank Alfalah Limited               | A1+        | AA        | PACRA   | 91,331     | 133,145    |
| MCB Bank Limited                   | A1+        | AAA       | PACRA   | 33,352     | 128,330    |
| Soneri Bank Limited                | A1+        | AA-       | PACRA   | 23,794     | 21,360     |
| Habib Metropolitan Bank Limited    | A1+        | AA+       | PACRA   | 85,354     | 3,047,165  |
| NIB Bank Limited                   | A1+        | AA-       | PACRA   | 32,528     | 23,076     |
| Habib Bank Limited                 | A-1+       | AAA       | JCR-VIS | 576,778    | 628,061    |
| Askari Bank Limited                | A1+        | AA+       | PACRA   | -          | 867        |
| Allied Bank Limited                | A1+        | AA+       | PACRA   | 67,683     | 190,059    |
| United Bank Limited                | A-1+       | AAA       | JCR-VIS | 3,252,260  | 2,398      |
| BankIslami Pakistan Limited        | A1         | A+        | PACRA   | 2,090      | 1,437      |
| Bank Al-Habib Limited              | A1+        | AA+       | PACRA   | -          | 209,817    |
| Summit Bank Limited                | A-1        | Α-        | JCR-VIS | 1,972      | 34,638     |
| Dubai Islamic Bank Pakistan Limite | d A-1      | A+        | JCR-VIS | 110,713    | 156,731    |
| HSBC Bank Middle East Limited      | P-2        | A3        | Moody's | -          | 1,045      |
| JS Bank Limited                    | A1+        | A+        | PACRA   | 3,000,000  | -          |
| Sindh Bank Limited                 | A-1+       | AA        | JCR-VIS | 158        | 1          |
| SME Bank Limited                   | В          | В         | PACRA   | 44         | 783        |
| Silkbank Limited                   | A-2        | Α-        | JCR-VIS | 12,137     | 1,560      |
| Standard Chartered Bank            |            |           |         |            |            |
| (Pakistan) Limited                 | A1+        | AAA       | PACRA   | 50,338     | 39,743     |
| Meezan Bank Limited                | A-1+       | AA        | JCR-VIS | 38,484     | 9,950      |
| U Microfinance Bank Limited        |            |           |         |            |            |
| - A related party                  | A-2        | Α-        | JCR-VIS | 530,034    | -          |
| Khushhali Microfinance Bank Limite | ed A-1     | A+        | JCR-VIS | 1,026,441  | -          |
| Tameer Microfinance Bank limited   | A-1        | A+        | JCR-VIS | 511,721    | -          |
|                                    |            |           |         | 29,902,093 | 28,248,861 |

Due to the Company's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

The following are the contractual maturities of financial liabilities as at December 31, 2016:

|                               | Carrying<br>amount<br>Rs '000 | Less than<br>one year<br>Rs '000 | One to five<br>years<br>Rs '000 | More than<br>five years<br>Rs '000 |
|-------------------------------|-------------------------------|----------------------------------|---------------------------------|------------------------------------|
| Long term security deposits   | 553,049                       | -                                | 553,049                         | -                                  |
| Employees retirement benefits | 24,068,008                    | -                                | -                               | 24,068,008                         |
| Trade and other payables      | 59,142,912                    | 59,142,912                       | -                               | -                                  |
|                               | 83,763,969                    | 59,142,912                       | 553,049                         | 24,068,008                         |

The following are the contractual maturities of financial liabilities as at December 31, 2015:

|                               | Carrying<br>amount | Less than<br>one year | One to five years | More than five years |
|-------------------------------|--------------------|-----------------------|-------------------|----------------------|
|                               | Rs '000            | Rs '000               | Rs '000           | Rs '000              |
| Long term security deposits   | 552,122            | -                     | 552,122           | -                    |
| Employees retirement benefits | 32,111,859         | -                     | -                 | 32,111,859           |
| Trade and other payables      | 46,814,183         | 46,814,183            | -                 | _                    |
|                               | 79,478,164         | 46,814,183            | 552,122           | 32,111,859           |

#### 43.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements, approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

|      |   | Available for sale Loans a |                 | Loans and       | receivables     | Total           |                 |
|------|---|----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|      |   | 2016<br>Rs '000            | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000 |
| 43.3 | Financial instruments by categories                     |                            |                 |                 |                 |                 |                 |
|      | Financial assets as per statement of financial position |                            |                 |                 |                 |                 |                 |
|      | Long term other investments                             | 83,900                     | 83,900          | -               | -               | 83,900          | 83,900          |
|      | Long term loans and advances                            | -                          | -               | 2,152,757       | 2,261,126       | 2,152,757       | 2,261,126       |
|      | Investment in finance lease                             | -                          | -               | 91,543          | 148,368         | 91,543          | 148,368         |
|      | Trade debts   | -                          | -               | 14,227,974      | 14,304,039      | 14,227,974      | 14,304,039      |
|      | Loans and advances                                      | -                          | -               | 676,556         | 1,593,099       | 676,556         | 1,593,099       |
|      | Accrued interest  | -                          | -               | 231,902         | 128,174         | 231,902         | 128,174         |
|      | Receivable from the                                     |                            |                 |                 |                 |                 |                 |
|      | Government of Pakistan                                  | -                          | -               | 2,164,072       | 2,164,072       | 2,164,072       | 2,164,072       |
|      | Other receivables                                       | -                          | -               | 7,996,813       | 4,743,512       | 7,996,813       | 4,743,512       |
|      | Short term investments                                  | -                          | -               | 24,000,000      | 26,038,803      | 24,000,000      | 26,038,803      |
|      | Cash and bank balances                                  | -                          | -               | 5,902,144       | 2,210,148       | 5,902,144       | 2,210,148       |
|      |   | 83,900                     | 83,900          | 57,443,761      | 53,591,341      | 57,527,661      | 53,675,241      |

FOR THE YEAR ENDED DECEMBER 31, 2016

|  |                 | at fair value<br>ofit and loss | Other financial<br>liabilities |                 | Total           |                 |
|--|-----------------|--------------------------------|--------------------------------|-----------------|-----------------|-----------------|
|  | 2016<br>Rs '000 | 2015<br>Rs '000                | 2016<br>Rs '000                | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000 |
| Financial liabilities as per statement of financial position | f               |                                |                                |                 |                 |                 |
| Long term security deposits                                  | -               | -                              | 553,049                        | 552,122         | 553,049         | 552,122         |
| Employees retirement benefits                                | -               | -                              | 24,068,008                     | 32,111,859      | 24,068,008      | 32,111,859      |
| Trade and other payables                                     | -               | -                              | 58,010,951                     | 45,641,244      | 58,010,951      | 45,641,244      |
|  | -               | -                              | 82,632,008                     | 78,305,225      | 82,632,008      | 78,305,225      |

#### 43.4 Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- (i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and does not have any significant borrowings.

FOR THE YEAR ENDED DECEMBER 31, 2016

### 44. Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Company. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Company. Additionally, the Company's subsidiaries Pak Telecom Mobile Limited, U Microfinance Bank Limited, DVCOM Data (Private) Limited, Smart Sky (Private) Limited associate T.F. Pipes Limited, Directors, Chief Executive Officer, key management personnel and employee funds are also related parties of the Company. The remuneration of the Directors, Chief Executive Officer and Executives is given in note 40 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Company had transactions with the following related parties during the year:

#### Shareholders

The Government of Pakistan Etisalat International Pakistan

#### Subsidiaries

Pak Telecom Mobile Limited U Microfinance Bank Limited DVCOM Data (Private) Limited Smart Sky (Private) Limited

### Associated undertakings

Emirates Telecommunication Corporation

Etisalat - Afghanistan

Etisalat - Srilanka

Etisalat - Egypt

Etisalat - Nigeria

Etihad Etisalat Company

Etisalat International Zantel Limited

Thuraya Satellite Telecommunication Company

TF Pipes Limited

Telecom Foundation

### Employees retirement benefit plan

Pakistan Telecommunication Employees Trust

Pakistan Telecommunication Company Limited Employees Gratuity Fund

### Other related parties

Pakistan Telecommunication Authority

Universal Service Fund

National ICT R&D Fund

Pakistan Electronic Media Regulatory Authority

Related entities of the Government of Pakistan



FOR THE YEAR ENDED DECEMBER 31, 2016

|  | 2016<br>Rs '000                            | 2015<br>Rs '000                            |
|--|--|--|
| Details of transactions with related parties   |  |  |
| Shareholders Technical services assistance fee   | 2,364,028                                  | 2,478,497                                  |
| Subsidiaries Sale of goods and services Purchase of goods and services Return on deposit Other income Mark up on long term loans | 5,055,966<br>3,773,720<br>33,264<br>11,213 | 5,356,418<br>3,820,147<br>-<br>-<br>99,108 |
| Associated undertakings<br>Sale of goods and services<br>Purchase of goods and services  | 1,716,653<br>1,030,170                     | 1,566,655<br>1,239,494                     |
| Employees retirement benefit plans   | 11,972,112                                 | 7,153,962                                  |
| Other related parties Sale of goods and services Charge under license obligations  | 1,473,171<br>1,671,720                     | 3,833,730<br>1,768,846                     |

### 45. Offsetting of financial assets and liabilities

|                                | Gross amount subject Offset to setoff |                            | Net amount               | Amount not in scope of offsetting | Net as per<br>statement of<br>financial position |
|--------------------------------|---------------------------------------|----------------------------|--------------------------|-----------------------------------|--|
|                                | Rs '000                               | Rs '000                    | Rs '000                  | Rs '000                           | Rs '000  |
| As at December 31, 2016        |                                       | (5, 400, 405)              | 0.000.4.40               | 00 000 404                        | 00.005.404                                       |
| Trade debts<br>Trade creditors | 9,834,579<br>(8,725,718)              | (7,632,437)<br>7,632,437   | 2,202,142<br>(1,093,281) | 20,023,484<br>(8,634,526)         | 22,225,626<br>(9,727,807)                        |
| As at December 31, 2015        |                                       |                            |                          |                                   |  |
| Trade debts<br>Trade creditors | 13,055,868<br>(12,141,271)            | (10,291,030)<br>10,291,030 | 2,764,838<br>(1,850,241) | 18,931,535<br>(7,468,443)         | 21,696,373<br>(9,318,684)                        |

### 46. Number of employees

|   | 2016<br>Number   | 2015<br>Number   |
|---|------------------|------------------|
| Total number of persons employed at end of the year Average number of employees during the year | 16,404<br>18,251 | 18,372<br>18,469 |

### 47. Date of authorization for issue

These financial statements were authorized for issue by the Board of Directors of the Company on February 08, 2017.

Chairman

President & CEO







### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of Pakistan Telecommunication Company Limited ("the Holding Company") and its subsidiary companies as at December 31, 2016 and the related consolidated statement of profit and loss, consolidated statement of comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Holding Company and its subsidiary companies. The consolidated financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the Holding Company and its subsidiary companies as at December 31, 2016, and the results of their operations for the year then ended.

### **Emphasis of Matter Paragraph**

We draw attention to note 18.13 to the consolidated financial statements, which describes the position related to the review petitions filed by the Holding Company, Pakistan Telecommunication Employees Trust and the Federal Government before the Supreme Court of Pakistan against its order dated June 12, 2015. Our opinion is not qualified in respect of this matter.

Deloitte Youruf solif

**Deloitte Yousuf Adil** Chartered Accountants

Engagement Partner: Rana M. Usman Khan

Islamabad

Dated: February 08, 2017

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2016

|  | Note     | 2016<br>Rs '000          | 2015<br>Rs '000         |
|--|----------|--------------------------|-------------------------|
| Equity and liabilities                                   |          |                          |                         |
| Equity   |          |                          |                         |
| Share capital and reserves                               |          |                          |                         |
| Share capital  | 6        | 51,000,000               | 51,000,000              |
| Revenue reserves   |          | , ,                      |                         |
| Insurance reserve  |          | 2,621,288                | 2,416,078               |
| General reserve  |          | 27,497,072               | 30,500,000              |
| Unappropriated profit                                    |          | 7,047,199                | 12,668,976              |
|  |          | 37,165,559               | 45,585,054              |
| Statutory and other reserves                             |          | 20,096                   | 2,007                   |
| Unrealized gain on available for sale investments        |          | 1,063                    | (995)                   |
|  |          | 88,186,718               | 96,586,066              |
| Liabilities  |          |                          |                         |
| Non-current liabilities                                  |          |                          |                         |
| Long term loans from banks                               | 7        | 26,136,667               | 20,975,000              |
| Customers deposits                                       | 16       | 2,400,425                | 106,308                 |
| Liability against assets subject to                      |          |                          |                         |
| finance lease  | 8        | 1,888                    | 25,293                  |
| License fee payable                                      | 9        | 11,228,196               | 19,818,874              |
| Long term security deposits                              | 10       | 1,493,177                | 1,576,434               |
| Deferred income tax                                      | 11       | 9,562,487                | 12,379,290              |
| Employees retirement benefits Deferred government grants | 12<br>13 | 24,121,967<br>11,570,655 | 32,173,440<br>9,497,840 |
| Long term vendor liability                               | 14       | 28,987,270               | 24,639,049              |
| Long term vendor dubidity                                | 14       | 115,502,732              | 121,191,528             |
| Current liabilities                                      |          |                          | ,,                      |
| Trade and other payables                                 | 15       | 71,463,996               | 59,189,010              |
| Customers deposits                                       | 16       | 5,179,565                | 959,008                 |
| Interest accrued   |          | 580,142                  | 554,585                 |
| Short term running finance                               | 17       | -                        | 427,428                 |
| Current portion of:                                      |          |                          |                         |
| Long term loans from banks                               | 7        | 838,333                  | 25,000                  |
| Liability against assets subject to finance lease        | 8        | 34,401                   | 31,977                  |
| License fee payable                                      | 9        | 4,504,874                | 7,584,902               |
| Long term vendor liability                               | 14       | 9,679,951                | 2,163,554               |
| Unearned income  |          | 4,113,549                | 3,231,768               |
|  |          | 96,394,811               | 74,167,232              |
| Total equity and liabilities                             |          | 300,084,261              | 291,944,826             |

### Contingencies and commitments

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The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman

|  | Note   | 2016<br>Rs '000  | 2015<br>Rs '000  |
|--|--|--|--|
| Assets   |  |  |  |
| Non-current assets   |  |  |  |
| Fixed assets Property, plant and equipment Intangible assets   | 19<br>20   | 170,800,044<br>37,111,800<br>207,911,844   | 170,289,008<br>40,326,443<br>210,615,451   |
| Long term investments Long term loans and advances Investment in finance lease   | 21<br>22<br>23   | 101,224<br>2,200,034<br>38,513<br>210,251,615  | 92,443<br>2,359,788<br>96,113<br>213,163,795   |
| Current assets Stores, spares and loose tools  | 24   | 2,742,794  | 2,940,425  |
| Stock in trade Trade debts Loans and advances Investment in finance lease Accrued interest Recoverable from tax authorities Receivable from the Government of Pakistan Deposits, prepayments and other receivables Short term investments Cash and bank balances | 25<br>26<br>27<br>23<br>28<br>29<br>30<br>31<br>32<br>33 | 174,351<br>15,008,567<br>6,282,398<br>53,030<br>727,644<br>19,257,011<br>2,164,072<br>6,267,181<br>28,380,131<br>8,775,467 | 248,586<br>15,549,034<br>2,643,569<br>52,255<br>221,179<br>22,487,465<br>2,164,072<br>2,770,718<br>26,569,286<br>3,134,442 |
|  |  | 89,832,646   | 78,781,031   |
|  |  |  |  |
| Total assets   |  | 300,084,261  | 291,944,826  |

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED DECEMBER 31, 2016

|  | Note           | 2016<br>Rs '000                                      | 2015<br>Rs '000                            |
|--|----------------|--|--|
| Revenue<br>Cost of services  | 34<br>35       | 117,202,376<br>(86,693,235)                          | 118,561,034<br>(88,054,308)                |
| Gross profit   |                | 30,509,141   | 30,506,726                                 |
| Administrative and general expenses Selling and marketing expenses           | 36<br>37       | (17,286,850)<br>(7,111,055)                          | (18,291,409)<br>(8,209,247)                |
|  |                | (24,397,905)   | (26,500,656)                               |
| Operating profit Voluntary separation scheme cost Other income Finance costs | 38<br>39<br>40 | 6,111,236<br>(4,601,379)<br>6,379,225<br>(3,628,626) | 4,006,070<br>-<br>5,230,068<br>(5,218,817) |
| Share of profit / (loss) from associate                                      |                | 4,260,456<br>8,781                                   | 4,017,321<br>(2,343)                       |
| Profit before tax Provision for income tax                                   | 41             | 4,269,237<br>(2,646,390)                             | 4,014,978<br>(2,146,512)                   |
| Profit for the year  |                | 1,622,847  | 1,868,466                                  |
| Earnings per share - basic and diluted (Rupees)                              | 42             | 0.32   | 0.37                                       |

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.





### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2016

|   | 2016<br>Rs '000 | 2015<br>Rs '000 |
|---|-----------------|-----------------|
| Profit for the year   | 1,622,847       | 1,868,466       |
| Other comprehensive income for the year   |                 |                 |
| Items that will not be reclassified to consolidated statement of profit and loss:                                   |                 |                 |
| Remeasurement gain / (loss) on employees retirement benefits Tax effect of remeasurement (gain) / loss on employees | 254,384         | (2,336,488)     |
| retirement benefits   | (78,637)        | 748,176         |
|   | 175,747         | (1,588,312)     |
| Items that may be subsequently reclassified to consolidated statement of profit and loss:                           |                 |                 |
| Gain on available for sale investments arising during the year  | 2,940           | 13,083          |
| Gain on disposal of investment transferred to income for the year   | -               | (358,014)       |
|   | 2,940           | (344,931)       |
| Tax effect of gain on available for sale investments  | (882)           | (2// 021)       |
| Unrealised gain on available for sale investments - net of tax  | 2,058           | (344,931)       |
| Other comprehensive income for the year - net of tax  | 177,805         | (1,933,243)     |
| Total comprehensive income for the year   | 1,800,652       | (64,777)        |

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.

Chairman

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

| Note   | 2016<br>Rs '000   | 2015<br>Rs '000   |
|--|---|---|
| Cash flows from operating activities   |   |   |
| Cash generated from operations  Employees retirement benefits paid Payment of voluntary separation scheme Payment made to Pakistan Telecommunication Employees Trust (PTET) Finance cost paid Long term security deposits Income tax paid - net  Net cash inflows from operating activities  | 55,129,279<br>(1,064,256)<br>(29,815)<br>(11,972,112)<br>(3,597,830)<br>(83,257)<br>(2,763,030)<br>35,618,979 | 53,777,056<br>(1,999,659)<br>(783,691)<br>(6,120,992)<br>(5,124,436)<br>84,024<br>(4,251,572)<br>35,580,730       |
| Cash flows from investing activities   |   |   |
| Capital expenditure Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Short term investments Long term loans and advances Investment in finance lease Return on long term loans and short term investments Government grants received Dividend income on long term investments  Net cash outflows from investing activities | (30,679,273)<br>(354,985)<br>317,537<br>(1,638,608)<br>108,478<br>54,405<br>1,927,160<br>2,803,653<br>12,500  | (28,308,213)<br>(3,242,849)<br>300,025<br>(11,361,392)<br>585,142<br>(40,325)<br>2,218,941<br>3,177,799<br>10,000 |
| Cash flows from financing activities   |   |   |
| Long term loans - net License fee Customers deposits Long term vendor liability Liability against assets subject to finance lease Dividend paid  | 5,975,000<br>(11,670,706)<br>2,294,117<br>11,864,618<br>(26,220)<br>(10,365,965)                              | 6,000,000<br>(2,595,947)<br>-<br>4,055,063<br>(28,106)<br>(13,078,357)  |
| Net cash outflows from financing activities  Net increase / (decrease) in cash and cash equivalents  | (1,929,156)<br>6,240,690  | (5,647,347)<br>(6,727,489)  |
| Cash and cash equivalents at the beginning of the year   | 5,914,908   | 12,642,397  |
| Cash and cash equivalents at the end of the year 45  | 12,155,598  | 5,914,908   |

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.





### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2016

|  | Issued, subs<br>paid-up |            |                      | Revenue reserves   |                                    |                              | Unrealized gain                      |                          |
|--|-------------------------|------------|----------------------|--------------------|------------------------------------|------------------------------|--------------------------------------|--------------------------|
|  | Class 'A'               | Class 'B'  | Insurance<br>reserve | General<br>reserve | Unappropriated profit              | Statutory and other reserves | on available for<br>sale investments | Total                    |
|  |                         |            |                      | (Rup               | ees in '000)                       |                              |                                      |                          |
| Balance as at January 01, 2015   | 37,740,000              | 13,260,000 | 2,196,770            | 30,500,000         | 25,360,137                         | -                            | 343,936                              | 109,400,843              |
| Total comprehensive income for the year  |                         |            |                      |                    |                                    |                              |                                      |                          |
| Profit for the year<br>Other comprehensive income  |                         |            | -                    | -                  | 1,868,466<br>(1,588,312)           | -                            | [344,931]                            | 1,868,466<br>(1,933,243) |
|  | -                       | -          | -                    | -                  | 280,154                            | -                            | (344,931)                            | (64,777)                 |
| Transfer to insurance reserve<br>Transfer to statutory and other reserves<br>Final dividend for the year ended |                         |            | 219,308              |                    | (219,308)<br>(2,007)               | 2,007                        |                                      |                          |
| December 31, 2014 - Rs 1.50 per share  | -                       | -          | -                    | -                  | (7,650,000)                        | -                            | -                                    | (7,650,000)              |
| Interim dividend for the year ended<br>December 31, 2015 - Re 1.00 per share                                   | -                       | -          | -                    | -                  | (5,100,000)                        | -                            | -                                    | (5,100,000)              |
|  | -                       | -          | 219,308              | -                  | (12,971,315)                       | 2,007                        | -                                    | (12,750,000)             |
| Balance as at December 31, 2015  | 37,740,000              | 13,260,000 | 2,416,078            | 30,500,000         | 12,668,976                         | 2,007                        | (995)                                | 96,586,066               |
| Total comprehensive income for the year  |                         |            |                      |                    |                                    |                              |                                      |                          |
| Profit for the year<br>Other comprehensive Income  |                         |            |                      |                    | 1,622,847<br>175,747               | -                            | 2,058                                | 1,622,847<br>177,805     |
|  | -                       | -          | -                    | -                  | 1,798,594                          | -                            | 2,058                                | 1,800,652                |
| Transfer to insurance reserve<br>Transfer from general reserve<br>Transfer to statutory and other reserves     |                         |            | 205,210              | (3,002,928)        | (205,210)<br>3,002,928<br>(18,089) | 18,089                       |                                      |                          |
| Final dividend for the year ended December 31, 2015 - Re. 1.00 per share                                       | -                       | -          | -                    | -                  | (5,100,000)                        | -                            | -                                    | (5,100,000)              |
| Interim dividend for the year ended<br>December 31, 2016 - Re. 1.00 per share                                  | -                       | -          | -                    | -                  | (5,100,000)                        | -                            | -                                    | (5,100,000)              |
|  | -                       | -          | 205,210              | (3,002,928)        | (7,420,371)                        | 18,089                       | -                                    | (10,200,000)             |
| Balance as at December 31, 2016  | 37,740,000              | 13,260,000 | 2,621,288            | 27,497,072         | 7,047,199                          | 20,096                       | 1,063                                | 88,186,718               |

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.

Chairman

President & CEO

FOR THE YEAR ENDED DECEMBER 31, 2016

### 1. Legal status and nature of business

### 1.1 Constitution and ownership

The consolidated financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries (the Group) comprise of the financial statements of:

### Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

#### Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenue, Blue Area, Islamabad.

#### U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Jinnah Super Market F-7 Markaz, Islamabad.

#### DVCOM DATA (PRIVATE) LIMITED (DVCOM Data)

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) license of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

### Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company to provide Direct-to-Home (DTH) television services throughout the country under the license from Pakistan Electronic Media Regulatory Authority (PEMRA). Auction for DTH license was held on 23 November 2016, in which the company had actively participated. PEMRA has announced the three winning companies of DTH licenses. Later on, the Honorable Lahore High Court has declared whole process of DTH auction as null and void and advised PEMRA to restart the whole process. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of the company is located at PTCL Headquarters, G-8/4, Islamabad.

### 1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of the U Bank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.



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### 2. Statement of compliance

These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the consolidated financial statements of the Group. In addition to these consolidated financial statements, the Holding Company and subsidiary companies (PTML, U Bank, DVCOM Data and Smart Sky) prepare separate statutory financial statements while DVCOM Data also prepares special purpose financial statements for twelve months period to December 31, for the purpose of these consolidated financial statements.

### 2.1 Adoption of new and revised standards, ammendments and interpretations:

a) The following standards and amendments to published accounting standards were effective during the year and have been adopted by the Group:

| Effective date (annual periods |
|--------------------------------|
| beginning on or after)         |

| IFRS 5  | Non-current Assets Held for Sale and Discontinued         |                  |
|---------|---|------------------|
|         | Operations (Amendments)                                   | January 01, 2016 |
| IFRS 7  | Financial Instruments: Disclosures (Amendments)           | January 01, 2016 |
| IFRS 10 | Consolidated Financial Statements (Amendments)            | January 01, 2016 |
| IFRS 11 | Joint Arrangements (Amendments)                           | January 01, 2016 |
| IFRS 12 | Disclosure of Interests in Other Entities (Amendments)    | January 01, 2016 |
| IAS 1   | Presentation of Financial Statements (Amendments)         | January 01, 2016 |
| IAS 16  | Property, Plant and Equipment (Amendments)                | January 01, 2016 |
| IAS 19  | Employee Benefits (Amendments)                            | January 01, 2016 |
| IAS 27  | Separate Financial Statements (Amendments)                | January 01, 2016 |
| IAS 28  | Investments in Associates and Joint Ventures (Amendments) | January 01, 2016 |
| IAS 34  | Interim Financial Reporting (Amendments)                  | January 01, 2016 |
| IAS 38  | Intangible Assets (Amendments)                            | January 01, 2016 |
|         |   |                  |

b) The following standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

### Effective date (annual periods beginning on or after)

| IFRS 1  | First-Time Adoption of International Financial Reporting Standards | January 01, 2009 |
|---------|--|------------------|
| IFRS 9  | Financial Instruments  | January 01, 2018 |
| IFRS 14 | Regulatory Deferral Accounts                                       | January 01, 2016 |
| IFRS 15 | Revenue from Contracts with Customers                              | January 01, 2018 |
| IFRS 16 | Leases   | January 01, 2019 |

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c) The following standards and amendments to published accounting standards were not effective during the year and have not been early adopted by the Group:

### Effective date (annual periods beginning on or after)

| IFRS 12  | Disclosure of Interests in Other Entities (Amendments)    | January 01, 2017 |
|----------|---|------------------|
| IAS 7    | Statement of Cash Flows (Amendments)                      | January 01, 2017 |
| IAS 12   | Income Taxes ( Amendments)                                | January 01, 2017 |
| IAS 28   | Investments in Associates and Joint Ventures (Amendments) | January 01, 2018 |
| IAS 40   | Investment Property (Amendments)                          | January 01, 2018 |
| IFRIC 22 | Foreign Currency Transactions and Advance Consideration   | January 01, 2018 |

The management anticipates that the adoption of the above standards and amendments in future periods, will have no material impact on the Group's financial statements other than in presentation / disclosures.

### 3. Basis of preparation

These consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value, liability against assets subject to finance lease, license fee payable and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

### 4. Critical accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are as follows:

#### (a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences and benevolent grant plans (note 5.28) requires the use of certain assumptions related to future periods, including increase in future salary, pension, medical costs, expected long term returns on plan assets, rate of increase in benevolent grant and the discount rates used to discount future cash flows to present values.

#### (b) Provision for income tax

The Group recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Group's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.27-b) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the consolidated statement of financial position.

### (c) Recognition of government grants

The Group recognizes government grants when there is reasonable assurance that grants will be received and the Group will be able to comply with conditions associated with grants.

### (d) Useful life and residual value of fixed assets

The Group reviews the useful lives and residual values of fixed assets (note 5.14) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and



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equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

### (e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on regular basis.

#### (f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

### (g) Provision against advances

U Bank maintains a provision against advances as per the requirements of the Prudential Regulations (the Regulations) for microfinance banks and assesses the adequacy of provision against delinquent portfolio. Any change in the criteria / rate for provision may affect the carrying amount of the advances with a corresponding effect on the mark-up / interest carried and provision charged.

#### (h) Provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provisions.

### 5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years for which financial information is presented in these consolidated financial statements, unless otherwise stated.

#### 5.1 Consolidation

#### a) Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The consolidated financial statements include Pakistan Telecommunication Company Limited and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date control ceases to exist.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and amount of any non controlling interest in the acquiree. For each business combination, the acquirer measures the non controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit and loss. Any contingent consideration to be transferred by the acquirer is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IAS 39, either in profit and loss or charged to

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other comprehensive income. If the contingent consideration is classified as equity, it is remeasured until it is finally settled within equity.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date, irrespective of the extent of any non controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in income.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses on assets transferred are also eliminated and considered an impairment indicator of such assets. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### b) Associates

Associates are entities over which the Group has significant influence, but not control, and generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated statement of profit and loss, and its unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses on the assets transferred are also eliminated to the extent of the Group's interest and considered an impairment indicator of such asset. Accounting policies of the associates are changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognized in the consolidated statement of profit and loss.

#### 5.2 Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates (the functional currency). These consolidated financial statements are presented in Pakistan Rupees (Rs), which is the Group's functional currency.

### 5.3 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rates prevailing on the date of the consolidated statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at year end exchange rates, are charged to consolidated statement of profit and loss for the year.

#### 5.4 Insurance reserve

The assets of the Holding Company are self insured, as the Holding Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Holding Company's assets resulting from theft, fire, natural or other disasters.

### 5.5 Statutory reserve

In compliance with the requirements of the Regulation R-4, U Bank is required to maintain a statutory reserve to which an appropriation equivalent to 20% of the profit after tax is made till such time the reserve fund equals the paid up capital of U Bank. However, thereafter, the contribution is reduced to 5% of the profit after tax.



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### 5.6 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Group will be able to comply with the conditions associated with the grants.

Grants that compensate the Group for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate the Group for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

#### 5.7 Contributions

In compliance with the requirements of the section 19 of the microfinance institution ordinance 2001, U Bank contributes 5% of annual profit after tax to the Depositors Protection Fund.

### 5.8 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Group. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year.

### 5.9 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods and / or services received, whether or not billed to the Group.

#### 5.10 Customers deposits

Customers deposits with U Bank are initially recorded at the amounts of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the consolidated statement of profit and loss over the year.

### 5.11 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each consolidated statement of financial position date and are adjusted to reflect the best current estimate.

### 5.12 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Group; or when the Group has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

### 5.13 Dividend distribution

The distribution of the final dividend, to the Group's shareholders, is recognized as a liability in the consolidated financial statements in the period in which the dividend is approved by the Group's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors of the Holding Company.

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### 5.14 Fixed assets

### (a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.8) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Group. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives in note 19.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year.

Assets subject to finance lease are stated at the lower of present value of minimum lease payments at inception of the lease period and their fair value less accumulated impairment losses and accumulated depreciation at the annual rates specified in note 19.1. The outstanding obligation under finance lease less finance charges allocated to future periods is shown as liability. Finance charges are calculated at interest rates implicit in the lease and are charged to the consolidated statement of profit and loss in the year in which these are incurred.

### (b) Intangible assets

### i) Goodwill

Goodwill is initially measured at cost being the excess of the consideration transferred, over the fair value of subsidiary's identifiable assets acquired and liabilities assumed.

After initial recognition, goodwill is measured at cost, less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash generating unit and part of the operation within that unit is disposed off, the goodwill associated with the operation disposed off is included in the carrying amount of the operation, when determining the gain or loss on disposal of the operation. Goodwill disposed off, in these circumstances, is measured based on the relative values of the operation disposed off and the portion of the cash generating unit retained.

### (ii) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life, and is charged to income for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.



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### (iii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful life, and is charged to income for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year, is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

### 5.15 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of consolidated statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the assets' carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each consolidated statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year.

### 5.16 Stores, spares and loose tools

Store, spares and loose tools are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the consolidated statement of financial position.

### 5.17 Stock in trade

Stock in trade is valued at the lower of cost and net realizable value. Cost comprises the purchase price of items of stock, including import duties, purchase taxes and other related costs. Cost is determined on a weighted average basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost necessary to make the sale.

### 5.18 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off as per Group policy.

### 5.19 Financial instruments

Financial assets and liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument and de-recognized when the Group loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year.

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#### (a) Financial assets

### Classification and subsequent measurement

The Group classifies its financial assets in the following categories: fair value through profit or loss, held-to-maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date, the date on which the Group commits to purchase or sell the asset.

### (i) Fair value through profit or loss

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year. Assets in this category are classified as current assets.

#### (ii) Held-to-maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Group has the positive intention and ability to hold these assets to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

#### (iii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Group's loans and receivables comprise 'Long-term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'Other receivables' and 'Cash and bank balances'.

#### (iv) Available for sale

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non-current assets, unless management intends to dispose them off within twelve months of the date of the consolidated statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured are measured at cost.

### (b) Impairment

The Group assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

### (c) Financial liabilities

### Initial recognition and measurement

The Group classifies its financial liabilities in the following categories: fair value through profit or loss



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and other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

### (i) Fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year.

#### (ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

## (d) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position, if the Group has a legally enforceable right to set off the recognized amounts, and the Group either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 5.20 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. These are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in fair value of derivative financial instruments is recognised as income or expense in the consolidated statement of profit and loss.

#### 5.21 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash in hand, short term finances under mark-up arrangements with banks and short-term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

### 5.22 Cash reserve

In compliance with the requirements of the Regulation R-3A, U Bank maintains a cash reserve equivalent to not less than 5% of its deposits (including demand and time deposits with the tenure of less than 1 year) in a current account open with the State Bank of Pakistan or its agent.

### 5.23 Statutory liquidity requirement

In compliance with the requirements of the Regulation 3B, U Bank maintains liquidity equivalent to at least 10% of its total demand liabilities and time liabilities with tenure of less than one year in the form of liquid assets i.e. cash, gold, unencumbered treasury bills, Pakistan Investment Bonds and Government of Pakistan Sukuk Bonds. Treasury Bills and Pakistan Investment Bonds held under depositor protection fund are excluded for the purposes of determining liquidity.

### 5.24 Sale and purchase agreements

Securities sold under repurchase agreement (repo) are retained in the financial statements as investments and a liability for consideration received is included in borrowings. Conversely, consideration for securities

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purchased under resale agreement (reverse repo) is included in lending to financial institutions. The difference between sale and repurchase / purchase and resale price is recognised as return / markup expensed and earned respectively. Repo and reverse repo balances are reflected under borrowings from and lending to financial institutions respectively.

### 5.25 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Group's activities and is recognized net of services tax, rebates and discounts.

The Group principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services, equipment sales and cellular operations. Equipment and services may be sold separately or in bundled package. The Group also earns revenue from microfinance operations and branchless banking services.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Group, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Group's activities as described below:

#### (i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received and receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

Revenue from telecommunication services is recognized on an accrual basis, as the related services are rendered.

Prepaid cards and electronic recharges allow the forward purchase of a specified amount of air time by customers; revenue therefrom is recognized as the airtime is utilized. Unutilized airtime is carried in the consolidated statement of financial position as unearned income:

#### (a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized.

#### (b) Data services

Revenue from data services is recognized when the services are rendered.

#### (c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

## (d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.



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### (ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

#### (iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

#### (iv) Mark-up / return on investments

Mark-up / return on investment is recognized on accrual / time proportion basis using effective interest method. Where debt securities are purchased at premium or discount, those premiums / discounts are amortized through the consolidated statement of profit and loss over the remaining period on maturity.

### (v) Mark-up / return on advances

Mark-up / return on advances is recognized on accrual / time proportion basis, except for income, if any, which warrants suspension in compliance with the Regulations. Mark-up recoverable on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Regulations. Loan processing fee is recognized as income on the approval of loan application of borrowers.

### (vi) Income from interbank deposits

Income from interbank deposits in saving accounts is recognized in the consolidated statement of profit and loss as it accrues using the flat interest method.

#### (vii) Fee, commission and other income

Fee, commission and other income is recognized when earned.

#### 5.26 Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to consolidated statement of profit and loss on a straight line basis over the period of the lease.

#### 5.27 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the consolidated statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the year when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the consolidated statement of financial position.

FOR THE YEAR ENDED DECEMBER 31, 2016

### 5.28 Employees retirement benefits

The Group provides various retirement / post retirement benefit schemes to its employees. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Group has constituted both defined contribution and defined benefit plans.

The main features of these benefits provided by the Group in PTCL and its subsidiaries - PTML and U Bank are as follows:

### **PTCL**

### (a) PTCL Employees GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purpose of this plan, a separate trust, the "PTCL Employees GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. In line with the Trust's earnings for a year, the Board of Trustees approves a profit rate for payment to the members. Profit rate for financial year 2016 is 11.5% (December 31, 2015: 12%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.

### (b) Defined benefit plans

### (i) Pension plans

PTCL accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. PTCL also operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

#### (ii) Gratuity plan

PTCL operates an approved funded gratuity plan for its New Terms and Conditions (NTCs) employees and contractual employees.

#### (iii) Medical benefits plan

PTCL provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility there are no annual limits to the cost of medicines, hospitalized treatment and consultation fees.

#### (iv) Accumulating compensated absences

PTCL provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary as per Company policy.

## (v) Benevolent grants

PTCL pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the consolidated statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2016. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are nominated in the currency in which the



FOR THE YEAR ENDED DECEMBER 31, 2016

benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year except remeasurement gains and losses arising on accumulated compensated absences which are recognized in consolidated statement of profit and loss.

#### PTML

### (i) Gratuity plan

A funded gratuity scheme, a defined benefit plan, for all permanent employees. Annual contributions to the gratuity fund are based on actuarial valuation by independent actuary. Gratuity shall be equivalent to one month last drawn basic salary for each year of service in excess of six months. The defined benefit obligation is calculated annually using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in Pakistan Rupees (Rs) and have terms to maturity approximating to the terms of the related liability.

#### (ii) Provident fund

Approved contributory provident fund, a defined contribution plan, for all permanent employees, and for which, contributions are charged to the consolidated statement of profit and loss.

### (iii) Accumulating compensated absences

PTML provides a facility to its employees for accumulating their annual earned leaves. The liability is provided for on the basis of an actuarial valuation, carried out by independent actuary, using the projected unit credit method. The actuarial gains and losses are recognized in the consolidated statement of profit and loss.

## U Bank

## (i) Gratuity plan

U Bank operates a defined benefit gratuity scheme for all its regular employees. Gratuity equivalent to one month basic salary for each completed year of service is paid to entitled employees, if the period of their service is three years or above.

#### (ii) Provident fund

U Bank operates a funded provident fund scheme for all its regular employees for which equal monthly contributions are made both by the Bank and by employees at the rate of 8% of the basic salary of the employees. The Bank's contribution is charged to profit and loss account.

#### 5.29 Operating segments

Operating segments are reported in a manner consistent with the internal reporting of the Group in note 51 to the consolidated financial statements.

#### 5.30 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

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## 6. Share capital

## 6.1 Authorized share capital

| 2016<br>(Number o       | 2015<br>f shares '000)  |  | 2016<br>Rs '000           | 2015<br>Rs '000           |
|-------------------------|-------------------------|--|---------------------------|---------------------------|
| 11,100,000<br>3,900,000 | 11,100,000<br>3,900,000 | "A" class ordinary shares of Rs 10 each<br>"B" class ordinary shares of Rs 10 each | 111,000,000<br>39,000,000 | 111,000,000<br>39,000,000 |
| 15,000,000              | 15,000,000              |  | 150,000,000               | 150,000,000               |

### 6.2 Issued, subscribed and paid up capital

| 2016      | 2015           |   | 2016       | 2015       |
|-----------|----------------|---|------------|------------|
| (Number o | f shares '000) |   | Rs '000    | Rs '000    |
| 3,774,000 | 3,774,000      | "A" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.5. "B" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.6. | 37,740,000 | 37,740,000 |
| 1,326,000 | 1,326,000      |   | 13,260,000 | 13,260,000 |
| 5,100,000 | 5,100,000      |   | 51,000,000 | 51,000,000 |

- 6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to the Holding Company, under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.1.
- 6.4 Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Holding Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Holding Company, under the provisions of Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- 6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Holding Company. Subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Holding Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2016: 599,543 thousand (December 31, 2015: 599,541 thousand) "A" class ordinary shares had been exchanged for such vouchers.
- 6.6 In pursuance of the privatization of the Holding Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which, is a subsidiary of Etisalat.



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## 7. Long term loans from banks

These represent secured loans from following banks;

|   | Annual<br>mark-up rate<br>(Kibor plus<br>3-month Kibor) | Repayme<br>commence<br>date |              | terly / semi a<br>repayment<br>installments | Outstand        |                 |
|---|---|-----------------------------|--------------|---|-----------------|-----------------|
|   |   | Interest                    | Principal    | Note  | 2016<br>Rs '000 | 2015<br>Rs '000 |
| Allied Bank Limited                     | 0.25%   | July 2014                   | July 2017    | 12  | 1,000,000       | 1,000,000       |
| United Bank Limited                     | 0.25%   | July 2014                   | July 2016    | 16  | 975,000         | 1,000,000       |
| MCB Bank Limited                        | 0.25%   | July 2014                   | July 2017    | 12  | 1,000,000       | 1,000,000       |
| MCB Bank Limited                        | 0.25%   | July 2014                   | July 2018    | 12  | 4,000,000       | 4,000,000       |
| Faysal Bank Limited                     | 0.25%   | July 2014                   | July 2018    | 12  | 2,000,000       | 2,000,000       |
| NIB Bank Limited                        | 0.40%   | -                           | -            | -   | -               | 1,000,000       |
| Bank Al-Habib Limited                   | 0.25%   | July 2014                   | July 2018    | 12  | 1,000,000       | 1,000,000       |
| Bank Alfalah Limited                    | 0.25%   | July 2014                   | July 2018    | 12  | 1,000,000       | 1,000,000       |
| Allied Bank Limited                     | 0.25%   | March 2015                  | March 2019   | 12  | 2,000,000       | 2,000,000       |
| United Bank Limited                     | 0.25%   | March 2015                  | March 2019   | 12  | 1,000,000       | 1,000,000       |
| Meezan Bank Limited                     | 0.25%   | August 2015                 | August 2019  | 12  | 2,000,000       | 2,000,000       |
| Habib Bank Limited<br>- Islamic Banking | 0.25%   | September 2015              | September 20 | 019 12                                      | 2,000,000       | 2,000,000       |
| Dubai Islamic Bank Limited              | 0.25%   | October 2015                | October 2019 | 12  | 1,000,000       | 1,000,000       |
| Habib Bank Limited<br>- Islamic Banking | 0.25%   | March 2016                  | March 2020   | 12  | 1,000,000       | 1,000,000       |
| United Bank Limited                     | 0.25%   | May 2016                    | May 2020     | 12  | 2,000,000       | -               |
| Allied Bank Limited                     | 0.25%   | May 2016                    | May 2020     | 12  | 3,000,000       | -               |
| United Bank Limited                     | 0.25%   | July 2014                   | July 2018    | 12  | 1,000,000       | _               |
|   |   | ,                           | •            | 7.1   | 25,975,000      | 21,000,000      |
| United Bank Limited                     | 1.50%<br>6-Month Kibor                                  | March 2017                  | -            |   | 100,000         | -               |
| Pak Oman Investment                     | o Month Mbor  |                             |              |   |                 |                 |
| Co. Limited                             | 2.00%   | April 2016                  | April 2017   | 5   | 500,000         | _               |
| Bank Alfalah Limited                    | 1.50%   | September 2016              | September 20 |   | 300,000         | _               |
| United Bank Limited                     | 1.50%   | December 2016               | December 201 |   | 100,000         | _               |
|   | 110070  | 200020. 20.0                | 200020.      |   | 1,000,000       | -               |
|   |   |                             |              |   | 26,975,000      | 21,000,000      |
| Less current portion thereof            |   |                             |              |   | 838,333         | 25,000          |
|   |   |                             |              |   | 26,136,667      | 20,975,000      |

<sup>7.1</sup> An amount of Rs. 25,975,000 thousand (December 31, 2015: Rs. 21,000,000 thousand) is secured by way of first charge ranking pari passu by way of hypothecation over all present and future movable equipment and other assets (excluding land, building and licenses) of PTML.

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## 8. Liability against assets subject to finance lease

The minimum lease rental payments due under the lease agreements are payable in monthly installments up to August 2018. These have been discounted at the annual applicable implicit rate of interest. The amount of future lease payments and the period in which these will become due are as follows:

|     |   | Note  | 2016<br>Rs '000           | 2015<br>Rs '000           |
|-----|---|-------|---------------------------|---------------------------|
|     | Minimum lease payments due<br>Not later than 1 year                                 |       | 37,982                    | 36,538                    |
|     | Later than 1 year and not later than 5 years  |       | 2,513                     | 34,405                    |
|     | Gross obligation under finance lease<br>Finance charges allocated to future periods |       | 40,495<br>(4,206)         | 70,943<br>(13,673)        |
|     | Net obligation under finance lease<br>Due within one year                           |       | 36,289<br>(34,401)        | 57,270<br>(31,977)        |
|     |   |       | 1,888                     | 25,293                    |
|     | The present value of finance lease liabilities is as follows:                       |       |                           |                           |
|     | Not later than 1 year<br>Later than 1 year and not later than 5 years               |       | 34,401<br>1,888           | 31,977<br>25,293          |
|     |   |       | 36,289                    | 57,270                    |
| 9.  | License fee payable   |       |                           |                           |
|     | Interest bearing  | 9.1   | -                         | 6,183,200                 |
|     | Non interest bearing  | 9.2   | 15,733,070                | 21,220,576                |
|     | Current portion thereof   |       | 15,733,070<br>(4,504,874) | 27,403,776<br>(7,584,902) |
|     |   |       | 11,228,196                | 19,818,874                |
| 9.1 | Interest bearing  |       |                           |                           |
|     | Gross amount payable<br>Current portion thereof                                     | 9.1.1 | -                         | 6,183,200<br>(1,545,800)  |
|     |   |       | -                         | 4,637,400                 |

#### **9.1.1** During the year, remaining amount of 3G license fee has been paid in full.

## 9.2 Non Interest bearing

|   | 2016<br>Rs '000           | 2015<br>Rs '000           |
|---|---------------------------|---------------------------|
| Gross amount payable<br>Imputed deferred Interest   | 18,298,080<br>(2,565,010) | 24,449,840<br>(3,229,264) |
| Present value of obligation Current portion thereof | 15,733,070<br>(4,504,874) | 21,220,576<br>(6,039,102) |
|   | 11,228,196                | 15,181,474                |

The PTML's license for 2G cellular operations throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit - Baltistan (GB), was renewed during 2014 at a fee of USD 291 million. Under the terms of license, the amount will be paid in installments over a period of 12.5 years. This liability payable in Pak Rupee equivalent is stated at its amortized cost using dollar discount rate of 3.62%.



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## 10. Long term security deposits

These represent non-interest bearing security deposits received from distributors, franchisees and customers that are refundable on termination of the relationship with the Group. The Holding Company has paid / adjusted a sum of Rs 2,100 thousand (December 31, 2015: Rs 45,871 thousand) to its customers during the current year against their balances.

|     |   | Note                         | 2016<br>Rs '000  | 2015<br>Rs '000  |
|-----|---|------------------------------|--|--|
| 11. | Deferred income tax   |                              |  |  |
|     | The liability for deferred taxation comprises of timing differences relating to:  |                              |  |  |
|     | Accelerated tax depreciation and amortization Provision against stock, stores and receivables Remeasurement of employees retirement benefits License fee payable Unused tax losses Tax credits in respect of minimum tax Surplus on revaluation of available for sale securities Others |                              | 19,251,936<br>(3,048,365)<br>(2,520,257)<br>-<br>(3,780,206)<br>(25,234)<br>455<br>(315,842) | 21,040,173<br>(2,837,676)<br>(2,682,741)<br>(174,428)<br>(2,937,245)<br>(9,382)<br>-<br>(19,411) |
|     |   |                              | 9,562,487  | 12,379,290   |
|     | The gross movement in the deferred tax liability during the year is as follows:   |                              |  |  |
|     | Balance as at beginning of the year Tax credit recognized in profit and loss Tax charge / (credit) recognized in other comprehensive inc Tax credit realised in other comprehensive income Tax charge / (credit) recognized on available for sale invest                                |                              | 12,379,290<br>(2,896,322)<br>78,637<br>-<br>882  | 12,658,200<br>(4,108,544)<br>(748,176)<br>4,586,258<br>(8,448)                                   |
| -   | Balance as at end of the year   |                              | 9,562,487  | 12,379,290   |
| 12. | Employees retirement benefits   |                              |  |  |
|     | Pension<br>Funded - PTCL<br>Unfunded - PTCL   | 12.1<br>12.1                 | 5,253,506<br>3,242,085   | 11,972,112<br>2,847,299  |
|     | Gratuity Funded - PTCL, PTML and U Bank<br>Accumulating compensated absences - PTCL and PTML<br>Post retirement medical facility - PTCL<br>Benevolent grants - PTCL   | 12.1<br>12.1<br>12.1<br>12.1 | 8,495,591<br>(52,919)<br>1,430,188<br>10,757,583<br>3,491,524                                | 14,819,411<br>12,914<br>1,549,917<br>12,402,849<br>3,388,349                                     |
|     |   |                              | 24,121,967   | 32,173,440   |

## CONSOLIDATED FINANCIAL STATEMENTS

|              | Details of obligations for defined benefit plans are as follows:                              | or defined                              | d benefit p                 | olans are             | are as follows: | ۷S:                    |                 |   |                               |                                     |                    |                                    |                 |  |                                     |
|--------------|---|---|-----------------------------|-----------------------|-----------------|------------------------|-----------------|---|-------------------------------|-------------------------------------|--------------------|------------------------------------|-----------------|--|-------------------------------------|
|              |   |   | Pens                        | Pension               |                 | Gratuity               | ıity            | Accumulating compensated absences       | llating<br>d absences         | Post-retirement<br>medical facility | rement<br>facility | Benevolent grants                  | ıt grants       | Total  | a                                   |
|              |   | F                                       | Funded                      | Unfunded              | ded             | Funded                 | pa              | Unfunded                                | ded                           | Unfunded                            | ded                | Unfunded                           | ded             |  |                                     |
|              |   | 2016<br>Rs '000                         | 2015<br>Rs '000             | 2016<br>Rs '000       | 2015<br>Rs '000 | 2016<br>Rs '000        | 2015<br>Rs '000 | 2016<br>Rs '000                         | 2015<br>Rs '000               | 2016<br>Rs '000                     | 2015<br>Rs '000    | 2016<br>Rs '000                    | 2015<br>Rs '000 | 2016<br>Rs '000                                  | 2015<br>Rs '000                     |
| <del>.</del> | The amounts recognized in the consolidated statement of financial position:                   |   |                             |                       |                 |                        |                 |   |                               |                                     |                    |                                    |                 |  |                                     |
|              | Present value of defined<br>benefit obligations<br>Fair value of plan assets - note 12.2      | 109,098,686 (103,845,180)               | 103,806,320<br>(91,834,208) | 3,242,085             | 2,847,299       | 1,527,885 (1,580,804)  | 1,509,573       | 1,430,188                               | 1,549,917                     | 10,757,583                          | 12,402,849         | 3,491,524                          | 3,388,349       | 129,547,951<br>(105,425,984)                     | 125,504,307<br>(93,330,867)         |
|              | Liability at end of the year  | 5,253,506                               | 11,972,112                  | 3,242,085             | 2,847,299       | (52,919)               | 12,914          | 1,430,188                               | 1,549,917                     | 10,757,583                          | 12,402,849         | 3,491,524                          | 3,388,349       | 24,121,967                                       | 32,173,440                          |
| (q           | Changes in the present value of defined benefit obligations:                                  |   |                             |                       |                 |                        |                 |   |                               |                                     |                    |                                    |                 |  |                                     |
|              | Balance at beginning of the year  | 103,806,320                             | 96,252,022                  | 2,847,299             | 2,013,560       | 1,509,573              | 1,411,529       | 1,549,917                               | 1,403,240                     | 12,402,849                          | 13,258,545         | 3,388,349                          | 3,189,574       | 125,504,307                                      | 117,528,470                         |
|              | Current service cost<br>Interest expense<br>Actuarial (gain)<br>(Gain) / losses on settlement | 713,588<br>11,018,573<br>-<br>1,576,158 | 666,878                     | 204,895               | 136,725         | 218,431                | 208,811         | 61,148<br>140,628<br>(64,712)<br>75,034 | 76,308<br>157,427<br>[18,446] | 79,587<br>1,337,244<br>-<br>165,504 | 91,125             | 43,575<br>344,424<br>-<br>(48,350) | 42,573          | 1,321,224<br>13,285,062<br>(64,712)<br>2,191,387 | 1,222,420<br>13,934,477<br>(18,446) |
|              |   | 13,308,319                              | 12,058,914                  | 803,898               | 387,731         | 486,662                | 359,882         | 212,098                                 | 215,289                       | 1,582,335                           | 1,718,951          | 339,649                            | 397,684         | 16,732,961                                       | 15,138,451                          |
|              | Remeasurements:   |   |                             |                       |                 |                        |                 |   |                               |                                     |                    |                                    |                 |  |                                     |
|              | (Gains) / losses due to   |   |                             |                       |                 |                        |                 |   |                               |                                     |                    |                                    |                 |  |                                     |
|              | experience adjustment   | 553,609                                 | 2,007,006                   | (34,909)              | 457,027         | 1,052                  | (94,537)        | 1                                       | •                             | [2,493,922]                         | (2,102,766)        | (20,239)                           | 7,396           | [1,994,409]                                      | 271,126                             |
|              | VSS settlement<br>Benefits paid   | (1,294,606)<br>(7,274,956)              | -<br>(6,511,622)            | (358,515)<br>(15,688) | -<br>(11,019)   | (176,079)<br>(293,323) | -<br>(167,301)  | (192,580)<br>(139,247)                  | -<br>(68,612)                 | (241,515)<br>(492,164)              | -<br>(471,881)     | -<br>(216,235)                     | - (203,305)     | (2,263,295)<br>(8,431,613)                       | -<br>(7,433,740)                    |
|              | Balance at end of the year  | 109,098,686                             | 103,806,320                 | 3,242,085             | 2,847,299       | 1,527,885              | 1,509,573       | 1,430,188                               | 1,549,917                     | 10,757,583                          | 12,402,849         | 3,491,524                          | 3,388,349       | 129,547,951                                      | 125,504,307                         |

## CONSOLIDATED FINANCIAL STATEMENTS

|   |  |                                       | Pension                                     | io.  |   | Gratuity                              | ity                                     | Accumulating compensated absences     | lating<br>absences                 | Post-retirement<br>medical facility   | rement<br>facility             | Benevolent grants                     | t grants                        | Total                  | <del></del>         |
|---|--|---------------------------------------|---|--|---|---------------------------------------|---|---------------------------------------|------------------------------------|---------------------------------------|--------------------------------|---------------------------------------|---------------------------------|------------------------|---------------------|
|   | I  | Funded                                | pel   | Unfunded                                   | pər   | Funded                                | pa                                      | Unfunded                              | pəp                                | Unfunded                              | pep                            | Unfunded                              | pep                             |                        |                     |
|   | 1  | 2016<br>Rs '000                       | 2015<br>Rs '000                             | 2016<br>Rs '000                            | 2015<br>Rs '000                             | 2016<br>Rs '000                       | 2015<br>Rs '000                         | 2016<br>Rs '000                       | 2015<br>Rs '000                    | 2016<br>Rs '000                       | 2015<br>Rs '000                | 2016<br>Rs '000                       | 2015<br>Rs '000                 | 2016<br>Rs '000        | 2015<br>Rs '000     |
| ా | Charge for the year  |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |
|   | Profit and loss:   |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |
|   | Current service cost Net interest expense  | 713,588                               | 666,878                                     | 204,895                                    | 136,725                                     | 218,431                               | 208,811                                 | 61,148                                | 76,308                             | 79,587                                | 91,125                         | 43,575                                | 42,573                          | 1,321,224<br>2,784,014 | 1,222,420           |
|   | Actuarial (gain)   | 1                                     | 1 1   | 1  | 2 1   |                                       |   | [64,712]                              | (18,446)                           |                                       |                                | 17111                                 | - '                             | [64,712]               | (18,446)            |
|   | (Gain) / losses recognized   | 1 574 150                             |   | 677 706                                    |   | 127.270                               |   | 75 027                                |                                    | 145 507                               |                                | [//8 25/1]                            |                                 | 7 101 207              |                     |
|   | Ontribution from employees Contribution from deputationist   | - (2,280)                             | [2,001]                                     | 000,000                                    |   | 0 1 1                                 |   | 400,00                                |                                    | 7 1                                   |                                | (21,665)                              | [21,873]                        | (21,665)               | [21,873]<br>(2,001) |
|   |  | 2,945,933                             | 1,790,709                                   | 803,898                                    | 387,731                                     | 345,720                               | 342,726                                 | 212,098                               | 215,289                            | 1,582,335                             | 1,718,951                      | 317,984                               | 375,811                         | 6,207,968              | 4,831,217           |
|   | Other comprehensive income   |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |
|   | Remeasurements:  |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |
|   | Return on plan assets, excluding   | 1 751 707                             | 00/0/00                                     |  |   | [11, (50)]                            | 00000                                   |                                       |                                    |                                       |                                |                                       |                                 | 1 7/0 005              | 070 270 0           |
|   | amounts included in interest income (Gains) / losses due to  | 400,107,1                             | 7,042,432                                   | 1  | 1   | (400'11)                              | 72,730                                  | 1                                     | 1                                  | 1                                     |                                |                                       | 1                               | 070'04/'1              | 700,000,7           |
|   | experience adjustment  | 553,609                               | 2,007,006                                   | [34,909]                                   | 457,027                                     | 1,052                                 | [94,537]                                | 1                                     | 1                                  | [2,493,922]                           | [2,102,766]                    | (20,239)                              | 7,396                           | [1,994,409]            | 271,126             |
|   |  | 2,305,293                             | 4,049,438                                   | [34,909]                                   | 457,027                                     | (10,607)                              | (71,607)                                | ,                                     |                                    | [2,493,922]                           | (2,102,766)                    | (20,239)                              | 7,396                           | [254,384]              | 2,336,488           |
|   |  | 5,251,226                             | 5,840,147                                   | 768,989                                    | 844,758                                     | 335,113                               | 271,119                                 | 212,098                               | 215,289                            | [911,587]                             | (383,815)                      | 297,745                               | 380,207                         | 5,953,584              | 7,167,705           |
| ē | Significant actuarial assumptions at the date of consolidated statement of financial position:   |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |
|   | Discount rate Future salary / medical cost increase Future pension increase Rate of increase in benevolent grants Average duration of obligation | 11.00%<br>7 to10%<br>7.50%<br>-       | 11.00%<br>7 to10%<br>7.50%<br>-<br>10 years | 11.00%<br>7 to10%<br>7.5%<br>-<br>18 years | 11.00%<br>7 to10%<br>7.50%<br>-<br>18 years | 9.50%<br>8.50%<br>-<br>11.72 years    | 9.50%<br>8.50%<br>-<br>-<br>10.97 years | 8.5% 8.5% 8.5% 6 to 8 years           | 9.50%<br>8.5%<br>-<br>6 to 9 years | 11.0%<br>10.0%<br>-<br>-<br>15 years  | 11.00%<br>10%<br>-<br>15 years | 10.50%<br>-<br>2.50%<br>15 years      | 10.50%<br>-<br>2.5%<br>15 years |                        |                     |
|   | Expected mortality rate<br>Expected withdrawal rate  | SLIC 2001-2005<br>Based on experience | 1-2005<br>«perience                         | SLIC 2001-2005<br>Based on experience      | 1-2005<br>perience                          | SLIC 2001-2005<br>Based on experience | 1-2005<br>qperience                     | SLIC 2001-2005<br>Based on experience | 1-2005<br>perience                 | SLIC 2001-2005<br>Based on experience | 1-2005<br>(perience            | SLIC 2001-2005<br>Based on experience | 1-2005<br>qperience             |                        |                     |
|   |  |                                       |   |  |   |                                       |   |                                       |                                    |                                       |                                |                                       |                                 |                        |                     |

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|      |   |                          | l benefit<br>an - funded | Defined<br>gratuity pla | benefit<br>an - funded |                          | tal<br>assets            |
|------|---|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|--------------------------|
|      |   | 2016<br>Rs '000          | 2015<br>Rs '000          | 2016<br>Rs '000         | 2015<br>Rs '000        | 2016<br>Rs '000          | 2015<br>Rs '000          |
| 12.2 | Changes in the fair value of plan assets                            |                          |                          |                         |                        |                          |                          |
|      | Balance at beginning of the year Interest income                    | 91,834,208<br>10,360,106 | 84,001,066<br>10,266,204 | 1,496,659<br>141,203    | 408,492<br>65,393      | 93,330,867<br>10,501,309 | 84,409,558<br>10,331,597 |
|      | Total payment made to members on behalf of fund                     | -                        | -                        | 157,775                 | 71,791                 | 157,775                  | 71,791                   |
|      | Return on plan assets excluding amounts included in interest income | (1,751,684)              | (2,042,432)              | 11,659                  | (22,930)               | (1,740,025)              | (2,065,362)              |
|      | Contributions made by the Group during the year                     | 11,972,112               | 6,120,992                | 66,831                  | 1,141,214              | 12,038,943               | 7,262,206                |
|      | Benefits paid   | (8,569,562)              | (6,511,622)              | (293,323)               | (167,301)              | (8,862,885)              | (6,678,923)              |
|      | Balance at end of the year  | 103,845,180              | 91,834,208               | 1,580,804               | 1,496,659              | 105,425,984              | 93,330,867               |

**12.3** Plan assets for funded defined pension plan comprise of the following:

|                               | 20          | 116        | 20         | 15         |
|-------------------------------|-------------|------------|------------|------------|
|                               | Rs '000     | Percentage | Rs '000    | Percentage |
| Debt instruments - unquoted   |             |            |            |            |
| - Special saving accounts     | 83,863,724  | 80.76      | 68,692,370 | 74.80      |
| - Defense saving certificates | 1,730,540   | 1.67       | 1,540,027  | 1.68       |
| - Pakistan Investment Bonds   | 3,042,900   | 2.93       | 3,040,388  | 3.31       |
|                               | 88,637,164  | 85.36      | 73,272,785 | 79.79      |
| Cash and cash equivalents     |             |            |            |            |
| - Term deposits               | 5,019,748   | 4.83       | 9,744,934  | 10.61      |
| - Cash and Bank balances      | 1,856,934   | 1.79       | 881,181    | 0.96       |
|                               | 6,876,682   | 6.62       | 10,626,115 | 11.57      |
| Investment property           |             |            |            |            |
| - Telecom tower               | 6,419,302   | 6.18       | 6,395,158  | 6.96       |
| - Telehouse                   | 1,734,653   | 1.67       | 1,724,073  | 1.88       |
|                               | 8,153,955   | 7.85       | 8,119,231  | 8.84       |
| Fixed assets                  | 7,950       | 0.01       | 6,921      | 0.01       |
| Other assets                  | 1,679,828   | 1.61       | 21,347     | 0.02       |
|                               | 105,355,579 | 101.45     | 92,046,399 | 100.23     |
| Liabilities                   |             |            |            |            |
| Amount due to PTCL            | (1,308,137) | (1.26)     | [116]      | 0.00       |
| Accrued & other liabilities   | (202,262)   | (0.19)     | (212,075)  | (0.23)     |
|                               | (1,510,399) | (1.45)     | (212,191)  | (0.23)     |
|                               | 103,845,180 | 100.00     | 91,834,208 | 100.00     |

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**12.4** Plan assets for defined gratuity fund comprise of the following:

|                        | 20        | 016        | 20        | 015        |
|------------------------|-----------|------------|-----------|------------|
|                        | Rs '000   | Percentage | Rs '000   | Percentage |
| Units of mutual funds  | 262,480   | 16.60      | 207,395   | 13.86      |
| Term deposit receipts  | 1,117,417 | 70.70      | 1,171,199 | 78.25      |
| Fixed deposit receipts | 109,778   | 6.94       | 64,204    | 4.29       |
| Other assets           | 19,299    | 1.22       | -         | 0.00       |
| Bank balances          | 71,830    | 4.54       | 53,861    | 3.60       |
|                        | 1,580,804 | 100.00     | 1,496,659 | 100.00     |

12.5 During the next financial year, the minimum expected contribution to be paid to the funded pension plan and funded gratuity plan by the Group is Rs 1,163,934 thousand and Rs 124,535 thousand respectively.

### 12.6 Sensitivity analysis

The calculations of the defined benefit obligations is sensitive to the significant actuarial assumptions set out in note 12.1. The table below summarizes how the defined benefit obligations at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

|  | Impact on defined         | l benefit obligatior      |
|--|---------------------------|---------------------------|
|  | 1% Increase in assumption | 1% Decrease in assumption |
|  | Rs '000                   | Rs '000                   |
| Future salary / medical cost                 |                           |                           |
| Pension - funded                             | 1,206,543                 | (1,097,113)               |
| Pension - unfunded                           | 332,719                   | (293,816)                 |
| Gratuity - funded                            | 140,049                   | (120,278)                 |
| Accumulating compensated absences - unfunded | 140,020                   | (123,897)                 |
| Post-retirement medical facility - unfunded  | 1,320,408                 | (1,092,627)               |
| Discount rate                                |                           |                           |
| Pension - funded                             | (8,301,525)               | 9,829,234                 |
| Pension - unfunded                           | (477,698)                 | 602,491                   |
| Gratuity - funded                            | (119,125)                 | 139,965                   |
| Accumulating compensated absences - unfunded | (121,786)                 | 140,020                   |
| Post-retirement medical facility - unfunded  | (1,221,888)               | 1,503,771                 |
| Benevolent grants - unfunded                 | (267,122)                 | 310,803                   |
| Future pension                               |                           |                           |
| Pension - funded                             | 8,535,302                 | (7,289,489)               |
| Pension - unfunded                           | 245,927                   | (206,413)                 |
| Benevolent grants                            |                           |                           |
| Benevolent grants - unfunded                 | 313,247                   | (269,375)                 |
| Expected mortality rates                     |                           |                           |
|  | Increase by<br>1 year     | Decrease by<br>1 year     |
|  | Rs '000                   | Rs '000                   |
| Pension - funded                             | (2,504,989)               | 2,489,901                 |
| Pension - unfunded                           | (41,771)                  | 40,650                    |
| Gratuity - funded                            | (13,088)                  | 12,737                    |
| Accumulating compensated absences - unfunded | (18,428)                  | 17,931                    |
| Post-retirement medical facility - unfunded  | (298,982)                 | 300,125                   |
| Benevolent grants - unfunded                 | (97,039)                  | 97,409                    |
|  |                           |                           |

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The above sensitivity analysis are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the liability recognized within the consolidated statement of financial position.

12.7 Through its defined benefit pension plans, the Group is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk, longetivity risk for pension plan and salary risk for all the plans.

|     |  | Note | 2016<br>Rs '000        | 2015<br>Rs '000        |
|-----|--|------|------------------------|------------------------|
| 13. | Deferred government grants                                     |      |                        |                        |
|     | Balance at beginning of the year<br>Recognized during the year |      | 9,497,840<br>2,803,653 | 6,848,180<br>3,177,799 |
|     | Amortization for the year                                      | 39   | (730,838)              | (528,139)              |
|     | Balance at end of the year                                     |      | 11,570,655             | 9,497,840              |

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

## 14. Long term vendor liability

This represents amount payable to a vendor in respect of procurement of network and allied assets and comprises of:

|  | Note | 2016<br>Rs '000           | 2015<br>Rs '000           |
|--|------|---------------------------|---------------------------|
| Obligation under acceptance of bills of exchange Other accrued liabilities | 14.1 | 27,965,304<br>10,701,917  | 17,458,282<br>9,344,321   |
| Current portion thereof  |      | 38,667,221<br>(9,679,951) | 26,802,603<br>(2,163,554) |
|  |      | 28,987,270                | 24,639,049                |

**14.1** These include liability of Rs 9,874,145 thousand (December 31, 2015: Rs 7,769,994 thousand) carrying interest in the range of 5.40% to 5.90% per annum (December 31, 2015: 5.92% to 6.79% per annum).



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|      |  | Note         | 2016<br>Rs '000   | 2015<br>Rs '000  |
|------|--|--------------|---|--|
| 15.  | Trade and other payables   |              |   |  |
|      | Trade creditors Accrued liabilities VSS payable Receipts against third party works Employees provident fund Income tax collected from subscribers / deducted at source Sales tax payable Advances from customers   | 15.1<br>e    | 11,207,133<br>33,688,268<br>4,963,083<br>1,131,961<br>18,110<br>452,927<br>758,617<br>5,409,286       | 10,998,951<br>29,678,199<br>151,342<br>1,172,939<br>18,860<br>454,733<br>117,019<br>4,918,955        |
|      | Technical services assistance fee Retention money / payable to contractors and suppliers   | 36.2         | 8,251,719   | 4,149,636  |
|      | related to fixed capital expenditure Dividend payable / unclaimed dividend Forward foreign exchange contracts  | 15.2<br>15.3 | 4,712,531<br>207,167<br>77,657  | 6,526,717<br>373,132<br>10,591   |
|      | Other liabilities  |              | 585,537   | 617,936  |
|      |  |              | 71,463,996  | 59,189,010   |
| 15.1 | Trade and other payables include payable to the following related parties:   |              |   |  |
|      | Trade creditors Etisalat - UAE Other Etisalat's subsidiaries and associates Etisalat - Afghanistan Etisalat - Srilanka Etisalat - Egypt Etisalat - Nigeria Thuraya Satellite Telecommunication Company PJSC Emirates data clearing house Telecom Foundation TF Pipes Limited The Government of Pakistan and its related entities |              | 186,913<br>7,005<br>29,529<br>15,551<br>35<br>1,176<br>3,700<br>3,209<br>63,064<br>4,160<br>3,812,018 | 138,147<br>7,005<br>75,997<br>20,279<br>31<br>642<br>17,548<br>3,209<br>64,466<br>2,750<br>3,812,018 |
| 15.2 | Retention money / payable to contractors and suppliers inclosing related party:  | ludes the    |   |  |
|      | TF Pipes Limited   |              | 1,231   | 1,231  |

These balances relate to the normal course of business and are interest free.

15.3 This represents fair value of forward foreign exchange contracts entered into by the Group to hedge its foreign currency exposure. As at December 31, 2016, the Group had forward exchange contracts to purchase USD 90,464,198 (December 31, 2015: USD 93,083,377) at various maturity dates matching the anticipated payment dates for network liability.

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|     |  | 2016<br>Rs '000                   | 2015<br>Rs '000               |
|-----|--|-----------------------------------|-------------------------------|
| 16. | Customers deposits                               |                                   |                               |
|     | Fixed deposits Saving deposits Current deposits  | 5,761,515<br>1,176,753<br>641,722 | 114,008<br>548,249<br>403,058 |
|     | Less : deposits payable after next twelve months | 7,579,990<br>2,400,425            | 1,065,315<br>106,308          |
|     |  | 5,179,565                         | 959,008                       |
| 17. | Short term running finance                       | -                                 | 427,428                       |

Short term running finance facilities available under mark-up arrangements with banks amounting to Rs 3,000,000 thousand (December 31, 2015: Rs 3,000,000 thousand), out of which the amount availed at the year end is nil (December 31, 2015: 427,428 thousand). These facilities are secured by first ranking pari passu charge by way of hypothecation over all present and future assets of PTML, excluding land, building and license.

## 18. Contingencies and commitments

## Contingencies

**PTCL** 

- 18.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, the Honorable Islamabad High Court remanded the cases back to ATIR with the directions to decide the cases afresh. Accordingly, the stay order earlier granted by the Honorable Islamabad High Court upholds. Similarly, against an order of the Punjab Revenue Authority (PRA) for the sales tax demand of Rs. 461,629 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from October 2012 to December 2014, the appeal is subjudice before the Commissioner-Appeals, and the stay order from the Honorable Lahore High Court is also in place.
- 18.2 Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- **18.3** Against the decision of Sindh Revenue Board (SRB) imposing sales tax of Rs. 4,417 million on revenues from international incoming calls for 2012 and 2013, the appeal is pending adjudication before the Commissioner Appeals. Meanwhile, the Honorable Sindh High Court has granted a stay order against any coercive action.
- 18.4 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against order passed by the Custom Tribunal is pending before the Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court stay order has been obtained against order of the Tribunal. The Honorable Sindh High Court has stayed the recovery of the levies amounting to Rs. 932,942 thousand.
- **18.5** For the tax year 2007, after allowance of certain expenses by ATIR, an appeal is pending before ATIR for certain other disallowed expenses with tax impact of Rs 27,640 thousand. This is in addition to earlier disallowed expense of satellite charges (tax impact Rs 80,850 thousand) by ATIR for which the reference application filed by the Company is pending adjudication before the Honorable Islamabad High Court.



- **18.6** For the tax year 2008, ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to voluntary separation scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- **18.7** For the tax year 2008, the tax authorities filed an appeal before ATIR against the decision of the Commissioner Inland Revenue (CIR) Appeals allowing certain expenses with tax impact of Rs 2,126,648 thousand.
- **18.8** For the tax year 2009, after appeal effect order issued by taxation officer, tax impact of the disallowed expenses amounted to Rs 1,113,058 thousand. The Company has filed appeal before ATIR and also filed reference application before the Honorable Islamabad High Court.
- **18.9** For the tax year 2010, CIR Appeals allowed certain expenses with tax impact of Rs 3,955,783 thousand. For the other disallowed expenses with tax impact of Rs. 1,251,913 thousand, the appeal is pending before the ATIR.
- **18.10** For the tax year 2011, taxation officer disallowed certain expenses with tax impact of Rs 3,860,358 thousand, after taking into account the order of CIR Appeals as well as rectification orders. The Company has filed an appeal before ATIR, pending adjudication.
- **18.11** For the tax year 2013, taxation officer disallowed certain expenses with tax impact of Rs 1,130,787 thousand. The Company has filed an appeal before CIR (Appeals), pending adjudication.
- **18.12** For the tax year 2014, CIR (Appeals) has remanded back certain expenses earlier disallowed by Assessing Officer with tax impact of Rs 864,692 thousand for de novo consideration.
- 18.13 With regard to the appeals filed by the Company before the Honorable Supreme Court of Pakistan against the orders passed by various High Courts, the Honorable Supreme Court of Pakistan dismissed such appeals through announcement of the earlier-reserved order on 12th June, 2015. Based on the directives contained in the said order and the pertinent legal provisions, the Company is evaluating extent of its responsibility vis-à-vis such order. The Company, the Pakistan Telecommunication Employees Trust and the Federal Government have filed Review Petition before the Apex Court in this regard. Under the circumstances, the management of the Company is of the view, it is not possible at this stage to ascertain the financial obligations, if any, flowing from the Honorable Supreme Court decision which could be disclosed in these financial statements. In the meanwhile, PTET has issued notices to prospective beneficiaries for the determination of their entitlements. Further, through a separate order dated 27th May 2016, the Honorable Lahore High Court decided that the pensioners who availed VSS package are not entitled to pension increases announced by the Government of Pakistan.
- 18.14 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- **18.15** A total of 1,432 cases (December 31, 2015: 1,470 cases) have been filed against the Company primarily involving subscribers, regulators, retirees and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- **18.16** No provision on account of above contingencies has been made in these consolidated financial statements as the management and the tax / legal advisors of the Company are of the view that these matters will eventually be settled in favour of the Company.

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|   | 2016<br>Rs '000                 | 2015<br>Rs '000                   |
|---|---------------------------------|-----------------------------------|
| 18.17 Bank guarantees and bid bonds of Group issued in favour of:   |                                 |                                   |
| Universal Service Fund (USF) against government grants<br>Pakistan Telecommunication Authority against 3G and 2G Licenses<br>Others | 9,941,570<br>872,041<br>887,721 | 7,645,906<br>1,339,344<br>598,986 |
|   | 11,701,332                      | 9,584,236                         |

#### **PTML**

- **18.18** Tax authorities have raised Federal Excise Duty (FED) demands by assessing the PTML's payments of technical services fee to Etisalat as fee for "Franchise Services" which has not been agreed by the Company and its appeals are pending at various appellate fora. The management is of the view that payments of technical services fee are outside the ambit of the Federal Excise Act, 2005 and lack the essential element of "franchiser-franchisee" arrangement to be considered franchise services fee. Against the demands created by the tax authorities, the Company has paid Rs 501,541 thousand in prior years under protest and carried as receivable from taxation authorities. The total exposure in the case is Rs. 1,628,295 thousand (December 31, 2015: Rs. 1,454,935 thousand).
- **18.19** The taxation authorities have raised demand amounting to Rs 1,830,000 thousand which represents the amount of advance income tax paid by the PTML under section 148 at import stage on the premise that such tax paid fall under final tax regime. The Company has claimed adjustment of this amount against its tax liability for tax years 2008 to 2014. The Company is of the view that these demands are not based on sound principles as the Company is subject to normal tax regime since its inception and the equipment imported is used in-house for provision of telecom services and not sold by the Company as commercial importer to derive income. The references were filed before the Islamabad High Court against the unfavourable order of ATIR. The Islamabad High Court has remanded back the case to ATIR for re-hearing.
- 18.20 PTML and other telecom operators contested a position taken by Federal Board of Revenue in respect of levy of FED on payment of interconnect charges by all telecom operators on the basis that such position is contrary to the substance of the related mandatory arrangement under Calling Party Pays (CPP) regime. Further, such levy of FED is in disregard to the fact that Duty on full price for the service (including the interconnect part) has already been charged, collected and paid to Government by telecom operator (calling party).
  - PTML and three other operators had petitioned the Islamabad High Court (IHC) to seek the correct interpretation of the law on the matter. IHC had passed its judgment in favour of the petitioners. An intracourt appeal has been filed by the taxation authorities against this judgment which is currently pending before IHC. No provision has been carried in the consolidated financial statements in this respect.
- 18.21 PTML is undergoing assessment proceedings under section 122(5)(a) of the Income Tax Ordinance, 2001 from the Tax Years 2008 till 2013 for the verification of expenses. The proceedings are pending before CIR (Appeals), ATIR and the High Court. The management believes that strong legal and factual bases are available to support it's contention and that outcome to these proceedings will be favourable. Accordingly, no provision has been carried in these consolidated financial statements.
- **18.22** PTML is contesting various notices and orders in front of the Pakistan and Azad Jammu and Kashmir tax authorities, CIR (Appeals), ATIR and the High Court in respect of Income Tax, Federal Excise Duty, Federal and Provincial Sales Tax. The management believes that strong legal and factual bases are available to support the Company's contention that outcome to these proceedings will be favourable. Accordingly, no provision has been carried in these consolidated financial statements.



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#### **DVCOM Data (Private) Limited**

18.23 In pursuance of the determination by Pakistan Telecommunication Authority (PTA) on March 20, 2015 requiring, inter-alia, a payment of Rs. 3,123,867 thousand (principal outstanding dues of Rs. 1,426,785 thousand and late payment charges of Rs. 1,697,081 thousand) within fifteen days of the order, DVCOM Data filed a statutory appeal viz. FAO No. 22/2015 before the Honorable Islamabad High Court on March 30, 2015 against such demand of PTA. The Honorable Islamabad High Court suspended the PTA determination dated March 20, 2015. However, the Honorable Islamabad High Court passed an order for the payment of principal outstanding dues amounting to Rs. 1,426,785 thousand, which was later paid by the Holding Company on behalf of DVCOM Data whereas, the demand for late payment additional fee was suspended by the Honorable Islamabad High Court.

DVCOM Data based on the advice of its legal advisors believes that the PTA's demand for late payment charges is inconsistent with the pertinent laws, rules and regulations keeping in view the fact that the WLL License issued to the Company by PTA remained terminated by the same Authority for substantial part of the period for which the said late payment charges are being claimed and as such, the question of late payment charges cannot arise for the licenses which are not in field and therefore, the matter is likely to be decided in favor of the DVCOM Data. Hence, no provision for late payment charges of Rs. 1,697,082 thousand has been recognized in these consolidated financial statements.

|       |  | Note         | 2016<br>Rs '000               | 2015<br>Rs '000                |
|-------|--|--------------|-------------------------------|--------------------------------|
| 18.24 | 4 Commitments - Group  |              |                               |                                |
|       | Standby letter of guarantee<br>Letter of credit for purchase of stock<br>Commitments for capital expenditure |              | 6,365<br>16,747<br>11,866,645 | 6,365<br>116,982<br>11,840,083 |
|       |  |              | 11,889,757                    | 11,963,430                     |
| 19.   | Property, plant and equipment  |              |                               |                                |
|       | Operating fixed assets Capital work in progress  | 19.1<br>19.6 | 158,693,829<br>12,106,215     | 161,962,080<br>8,326,928       |
|       |  |              | 170,800,044                   | 170,289,008                    |

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|  | Land                    | þı                 | Buildings on              | gs on                    |                                      |   |                        | Computer                    |                           |                          |                           | pased                         |  |
|--|-------------------------|--------------------|---------------------------|--------------------------|--------------------------------------|---|------------------------|-----------------------------|---------------------------|--------------------------|---------------------------|-------------------------------|--|
|  | Freehold<br>- note 19.2 | Leasehold          | Freehold<br>land          | Leasehold<br>land        | Lines and wires                      | Apparatus, plant<br>and equipment       | Office<br>equipment    | and electrical<br>equipment | Furniture<br>and fittings | Vehicles                 | Submarine<br>cables       | network and<br>allied systems | Total                                    |
|  | Rs '000                 | Rs '000            | Rs '000                   | Rs '000                  | Rs '000                              | Rs '000                                 | Rs '000                | Rs '000                     | Rs '000                   | Rs '000                  | Rs '000                   | Rs '000                       | Rs '000                                  |
| As at January 01, 2015<br>Cost<br>Accumulated depreciation and impairment            | 1,652,974               | 90,026<br>(30,023) | 11,450,147<br>(4,450,123) | 2,381,679 (1,453,746)    | 116,717,956<br>(95,903,416)          | 302,785,417<br>(184,436,852)            | 1,044,147<br>(697,053) | 8,044,911<br>(5,808,758)    | 601,236<br>(460,043)      | 2,456,321<br>(1,891,428) | 11,305,616<br>(5,830,674) | 153,889<br>(91,422)           | 458,684,319<br>(301,053,538)             |
| Net book amount  | 1,652,974               | 60,003             | 7,000,024                 | 927,933                  | 20,814,540                           | 118,348,565                             | 347,094                | 2,236,153                   | 141,193                   | 564,893                  | 5,474,942                 | 62,467                        | 157,630,781                              |
| Year ended December 31, 2015 Opening net book amount Additions Disposals             | 1,652,974               | - 00'09            | 7,000,024<br>535,913      | 927,933<br>111,239       | 20,814,540<br>5,532,729              | 118,348,565<br>24,777,292               | 347,094<br>405,539     | 2,236,153<br>801,638        | 141,193<br>75,622         | 564,893                  | 5,474,942<br>498,581      | 62,467                        | 157,630,781<br>32,918,256                |
| Cost<br>Accumulated depreciation   | [31]                    | 1 1                | [1,474]<br>624            | (18,022)<br>17,914       | [24,661]<br>24,661                   | (663,854)<br>561,778                    | 1 1                    | (154,914)<br>(153,005       | (779)                     | (52,499)<br>51,533       | 1 1                       | 1 1                           | (916,234)<br>810,147                     |
|  | [31]                    | '                  | [820]                     | (108)                    | '                                    | (102,076)                               | ,                      | [1,909]                     | [147]                     | [996]                    | ,                         | , ·                           | [106,087]                                |
| Depreciation charge for the year - note 19.4<br>Impairment charge - note 19.5        |                         | [1,840]            | (288,438)                 | [149,166]                | (3,138,328)                          | (21,910,329)<br>(161,241)               | [45,804]               | (1,335,288)                 | (31,066)                  | (229,942)                | (1,148,909)               | (20,519)                      | (28,319,629)<br>(161,241)                |
| Net book amount  | 1,652,943               | 58,163             | 7,246,649                 | 889,898                  | 23,208,941                           | 120,952,211                             | 686,829                | 1,700,594                   | 185,602                   | 513,688                  | 4,824,614                 | 41,948                        | 161,962,080                              |
| As at January 01, 2016 Cost Accumulated deoreciation and impairment                  | 1,652,943               | 90,026             | 11,984,586                | 2,474,896                | 122,226,024                          | 326,898,855<br>[205.946,644]            | 1,449,686              | 8,691,635                   | 676,079                   | 2,583,525                | 11,804,197                | 153,889                       | 490,686,341                              |
| Net book amount  | 1,652,943               | 58,163             | 7,246,649                 | 886,898                  | 23,208,941                           | 120,952,211                             | 686,829                | 1,700,594                   | 185,602                   | 513,688                  | 4,824,614                 | 41,948                        | 161,962,080                              |
| Year ended December 31, 2016 Opening net book amount Additions Disposals - note 19.3 | 1,652,943               | 58,163             | 7,246,649<br>436,918      | 889,898                  | 23,208,941                           | 120,952,211                             | 686,829                | 1,700,594                   | 185,602                   | 513,688                  | 4,824,614<br>370,493      | 41,948                        | 161,962,080<br>26,899,985                |
| Cost<br>Accumulated depreciation   | 1 1                     | 1 1                | 1 1                       | (7,327)                  | (256,071)<br>210,271                 | (585,333)<br>504,601                    | 1 1                    | (81,996)<br>73,932          | [497]<br>276              | (270,542)<br>237,523     | 1 1                       | 1 1                           | (1,201,766)                              |
| Depreciation charge for the year - note 19.4<br>Impairment charge - note 19.5        |                         | -<br>(77,277)      | (302,122)                 | (55)<br>(160,387)        | (45,800)<br>(3,137,097)<br>(135,960) | (80,732)<br>(22,978,246)<br>(1,156,049) | (116,756)              | [8,064]<br>[1,078,957]      | (35,427)                  | (33,019)                 | -<br>[661,686]            | (20,519)                      | (167,891)<br>(28,708,336)<br>(1,292,009) |
| Net book amount  | 1,652,943               | 988'99             | 7,381,445                 | 833,888                  | 24,381,103                           | 116,468,015                             | 1,023,066              | 1,526,809                   | 228,298                   | 586,526                  | 4,533,421                 | 21,429                        | 158,693,829                              |
| As at December 31, 2016 Cost Accumulated depreciation and impairment                 | 1,652,943               | 90,026<br>(33,140) | 12,421,504<br>(5,040,059) | 2,572,001<br>(1,738,113) | 126,460,972<br>(102,079,869)         | 346,044,353<br>(229,576,338)            | 1,902,679 [879,613]    | 9,522,875 (7,996,066)       | 753,926<br>(525,628)      | 2,634,702<br>(2,048,176) | 12,174,690<br>(7,641,269) | 153,889<br>(132,460)          | 516,384,560<br>(357,690,731)             |
| Net book amount  | 1,652,943               | 26,886             | 7,381,445                 | 833,888                  | 24,381,103                           | 116,468,015                             | 1,023,066              | 1,526,809                   | 228,298                   | 586,526                  | 4,533,421                 | 21,429                        | 158,693,829                              |
| Annual rate of depreciation [%]  |                         | 1 to 3.3           | 2.5                       | 2.5 to 20                | 7                                    | 10 to 33                                | 10                     | 20 to 33.33                 | 10                        | 20                       | 6.67 to 8.33              | 13.33                         |  |

## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

19.2 As explained in note 1.1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Holding Company from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Holding Company in the land revenue records. The Holding Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

## 19.3 Disposal of property, plant and equipment:

|  | Cost  | Accumulated depreciation                              | Net book<br>amount   | Sale<br>proceeds                                 | Mode of<br>disposal  | Particulars of purchaser   |
|--|---|---|--|--|--|--|
|  | Rs '000   | Rs '000   | Rs '000  | Rs '000  |  |  |
| Lines & Wires  | (256,071)   | 210,271   | (45,800)   | 31,380   | Auction  | Various vendors  |
| Apparatus, plant and equipment   | [313,053]<br>[29,271]<br>[10,782]<br>[3,664]<br>[506] | 312,099<br>13,255<br>6,969<br>3,328<br>317<br>335,968 | (954)<br>(16,016)<br>(3,813)<br>(336)<br>(189)<br>(21,308) | 5,895<br>16,171<br>6,275<br>350<br>240<br>28,931 | Auction<br>Insurance claim<br>Negotiation<br>Negotiation<br>Claim    | Various vendors<br>EFU General Insurance Company<br>Dawa Jan Enterprises<br>Kazim Brothers<br>Agility                |
| Vehicles   | (76,109)<br>(54,050)<br>(12,526)<br>(142,685)         | 61,397<br>38,890<br>9,579<br>109,866                  | (14,712)<br>(15,160)<br>(2,947)<br>(32,819)                | 48,800<br>37,974<br>2,947<br>89,721              | Auction<br>Auction<br>Group's policy                                 | Various buyers<br>Various buyers<br>Mr. Abdul Aziz - Ex CEO  |
| Computer and electrical equipment  | (459)<br>(467)<br>(318)<br>(307)<br>(1,551)           | 217<br>324<br>230<br>247<br>1,018                     | (242)<br>(143)<br>(88)<br>(60)<br>(533)                    | 242<br>143<br>88<br>60                           | Group's policy<br>Group's policy<br>Group's policy<br>Group's policy | Mr. Abdul Aziz - Ex CEO<br>Mr. Saad Waraich - employee<br>Mr. Abdul Aziz - Ex CEO<br>Mr. Asif Saeed Malik - employee |
| Aggregate of other having<br>net book amounts not<br>exceeding Rs 50,000 | [444,183]<br>[1,201,766]                              | 376,752<br>1,033,875                                  | (67,431)<br>(167,891)                                      | 166,971<br>317,536                               | _ Auction  | Various buyers   |

|      |   | Note     | 2016<br>Rs '000         | 2015<br>Rs '000         |
|------|---|----------|-------------------------|-------------------------|
| 19.4 | The depreciation charge for the year has been allocated as follows: |          |                         |                         |
|      | Cost of services<br>Administrative and general expenses             | 35<br>36 | 27,383,333<br>1,254,736 | 26,732,017<br>1,517,628 |
|      | Selling and marketing expenses                                      | 37       | 70,267                  | 69,984                  |
|      |   |          | 28,708,336              | 28,319,629              |

FOR THE YEAR ENDED DECEMBER 31, 2016

19.5 The carrying amount of certain items of apparatus, plant and equipment of the Holding Company have been reduced to their recoverable amount through recognition of an impairment loss of Rs 1,292,009 thousand (December 31, 2015: 161,241 thousand). This loss has been included in 'cost of services' in the statement of profit and loss. The impairment charge arose due to obsolescence of various asset items in apparatus, plant and equipment and line and wire.

|      | Note   | 2016<br>Rs '000   | 2015<br>Rs '000   |
|------|--|---|---|
| 19.6 | Capital work in progress   |   |   |
|      | Buildings Lines and wires Apparatus, plant and equipment Advances to suppliers Others      | 341,443<br>7,377,479<br>2,988,194<br>868,999<br>530,100 | 407,540<br>5,405,231<br>1,528,021<br>533,258<br>452,878 |
|      | 19.7   | 12,106,215  | 8,326,928   |
| 19.7 | Movement during the year   |   |   |
|      | Balance at beginning of the year<br>Additions during the year<br>Transfers during the year | 8,326,928<br>30,782,414<br>(27,003,127)                 | 12,936,971<br>28,649,620<br>(33,259,663)                |
|      | Balance at end of the year   | 12,106,215  | 8,326,928   |

Addition in capital work in progress includes an amount of Rs 1,473,347 thousand (December 31, 2015 :Rs 1,632,968 thousand), in respect of direct overheads relating to development of assets.

|     |   | Note | 2016<br>Rs '000                   | 2015<br>Rs '000                   |
|-----|---|------|-----------------------------------|-----------------------------------|
| 20. | Intangible assets   |      |                                   |                                   |
|     | Goodwill on acquisition of U Bank<br>Goodwill on acquisition of DVCOM Data<br>Other intangible assets | 20.1 | 78,790<br>1,191,102<br>35,841,908 | 78,790<br>1,191,102<br>39,056,551 |
|     |   |      | 37,111,800                        | 40,326,443                        |

|      |  |      | Licenses and spectrum     | Computer<br>software     | Total                     |
|------|--|------|---------------------------|--------------------------|---------------------------|
|      |  | Note | Rs '000                   | Rs '000                  | Rs'000                    |
| 20.1 | Other intangible assets                              |      |                           |                          |                           |
|      | As at January 01, 2015                               |      |                           |                          |                           |
|      | Cost   |      | 45,811,375                | 3,304,718                | 49,458,093                |
|      | Accumulated amortization                             |      | (4,607,793)               | (1,712,909)              | (6,662,702)               |
|      | Net book amount                                      |      | 41,203,582                | 1,591,809                | 42,795,391                |
|      | Year ended December 31, 2015                         |      |                           |                          |                           |
|      | Opening net book amount                              |      | 41,203,582                | 1,591,809                | 42,795,391                |
|      | Additions  |      | 1,560,339                 | 491,409                  | 2,051,748                 |
|      | Derecognition during the year                        | 20.3 | (0.500.000)               |                          | (0.0.(0.000)              |
|      | Cost Accumulated amortization                        |      | (2,500,000)<br>397,727    | -                        | (2,842,000)<br>739,727    |
|      | Accumulated amortization                             |      | (2,102,273)               |                          | (2,102,273)               |
|      | Amortization charge for the year                     | 20.6 | (3,027,228)               | -<br>(661,087)           | (3,688,315)               |
|      | Closing net book amount                              | 20.0 | 37,634,420                | 1,422,131                | 39,056,551                |
|      |  |      | 0,100.1,120               | .,.22,.0.                | 07/400/60                 |
|      | As at January 01, 2016                               |      | // 071 71/                | 0.70/.107                | /0 //7 0/1                |
|      | Cost Accumulated amortization                        |      | 44,871,714<br>(7,237,294) | 3,796,127<br>(2,373,996) | 48,667,841<br>(9,611,290) |
|      | Net book amount                                      | 20.2 | 37,634,420                | 1,422,131                | 39,056,551                |
|      |  |      | 0.700.17.20               | .,.22,.0                 | 07/000/00                 |
|      | Year ended December 31, 2016 Opening net book amount |      | 37,634,420                | 1,422,131                | 39,056,551                |
|      | Additions  |      | 37,034,420                | 354,985                  | 354,985                   |
|      | Amortization charge for                              |      |                           | .,                       | 55.,                      |
|      | the year   | 20.6 | (2,979,008)               | (590,620)                | (3,569,628)               |
|      | Closing net book amount                              |      | 34,655,412                | 1,186,496                | 35,841,908                |
|      | As at December 31, 2016                              |      |                           |                          |                           |
|      | Cost   |      | 44,871,714                | 4,151,112                | 49,022,826                |
|      | Accumulated amortization                             |      | (10,216,302)              | (2,964,616)              | (13,180,918)              |
|      | Net book amount                                      | 20.2 | 34,655,412                | 1,186,496                | 35,841,908                |

FOR THE YEAR ENDED DECEMBER 31, 2016

|      |  | Note                         | 2016<br>Rs '000   | 2015<br>Rs '000   |
|------|--|------------------------------|---|---|
| 20.2 | Breakup of net book amounts as at year end is as follows:  |                              |   |   |
|      | Licenses and spectrum - PTCL   |                              |   |   |
|      | Telecom WLL spectrum WLL and LDI License IPTV Licenses - PTML WLL spectrum - DVCOM Data Licenses - U bank  | 20.3<br>20.3<br>20.4<br>20.5 | 39,893<br>1,387,208<br>151,814<br>-<br>31,877,824<br>1,192,796<br>5,877<br>34,655,412   | 49,867<br>1,566,205<br>166,370<br>2,652<br>34,495,903<br>1,345,068<br>8,355<br>37,634,420                         |
|      | Computer software - PTCL   |                              | , ,   | , ,   |
|      | HP OSS OEM Comptel software (HP OSS) Carrier software license (WLL) Kron Licenses BnCC software Caller details record collector system BnCC Oracle system Customer Relationship Management (CRM) SAP Enterprise Resource Planning (ERP) system Integrated performance management system Software - PTML Branchless banking software - U Bank |                              | 1,142<br>339,701<br>6,667<br>10,308<br>158,366<br>1,981<br>55,490<br>33,662<br>72,086<br>74,471<br>360,287<br>72,335<br>1,186,496 | 7,991<br>259,110<br>7,070<br>10,929<br>184,150<br>3,810<br>103,053<br>62,516<br>115,337<br>-<br>589,556<br>78,609 |
|      |  |                              | 35,841,908  | 39,056,551  |

20.3 The Pakistan Telecommunication Authority (PTA) has issued a license to PTCL to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01, 1996, at an agreed license fee of Rs 249,344 thousand. In June 2005, PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Holding Company has vacated 1900 MHz spectrum in nine telecom regions acquired from Telecard Limited in September 2013 due to certain conditions mandatory to complete the transaction as stipulated in agreements embodying the commercial arrangement remaining unfulfilled.

20.4 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to PTCL to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the financial year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the licenses.



- **20.5** On the expiry of the existing IPTV license by Pakistan Electronic Media Regulatory Authority in November 2016 which was effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand for a period of 5 years, the license renewal application was duly filed and is under process with the regulator.
- **20.6** The amortization charge for the year has been allocated as follows:

|       |   | Note         | 2016<br>Rs '000                                 | 2015<br>Rs '000                                 |
|-------|---|--------------|---|---|
|       | Cost of services<br>Administrative and general expenses   | 35<br>36     | 3,228,513<br>341,115                            | 3,297,872<br>390,443                            |
|       |   |              | 3,569,628                                       | 3,688,315                                       |
| 21.   | Long term investments   |              |   |   |
|       | Investment in associate Other investments   | 21.1<br>21.2 | 17,324<br>83,900                                | 8,543<br>83,900                                 |
|       |   |              | 101,224   | 92,443  |
| 21.1  | Investment in associate - unquoted  |              |   |   |
|       | TF Pipes Limited - Islamabad, Pakistan<br>1,658,520 (December 31, 2015: 1,658,520)<br>ordinary shares of Rs 10 each<br>Shares held 40% (December 31, 2015: 40%) |              |   |   |
|       | Cost of investment Group share of post acquisition loss / impairment  |              | 23,539<br>(6,215)                               | 23,539<br>(14,996)                              |
|       | Balance at end of the year  |              | 17,324  | 8,543   |
| 21.1. | 1 Change in carrying value of investment in associate   |              |   |   |
|       | Balance at beginning of the year<br>Share of profit / (loss) from associate during the year<br>Impairment of investment   |              | 8,543<br>8,781<br>-                             | 16,541<br>(2,343)<br>(5,655)                    |
|       | Balance at end of the year  |              | 17,324  | 8,543   |
| 21.1. | 2 The net assets of the associate - TF Pipes Limited (as per unaudited accounts) are as follows:  |              |   |   |
|       | Total assets Total liabilities Revenue Expenses Profit / (loss) after tax   |              | 90,080<br>46,770<br>89,350<br>101,296<br>21,954 | 70,462<br>52,261<br>89,362<br>94,330<br>(5,857) |

|      |   | Note   | 2016<br>Rs '000      | 2015<br>Rs '000      |
|------|---|--------|----------------------|----------------------|
| 21.2 | Other investments   |        |                      |                      |
|      | Available for sale investments - unquoted   |        |                      |                      |
|      | Thuraya Satellite Telecommunication Company - D 3,670,000 (December 31, 2015: 3,670,000) ordinary shares of AED 1 each          |        | 63,900               | 63,900               |
|      | Alcatel - Lucent Pakistan Limited - Islamabad, Pak<br>2,000,000 (December 31, 2015: 2,000,000)<br>ordinary shares of Rs 10 each | iistan | 20,000               | 20,000               |
|      |   |        | 83,900               | 83,900               |
| 22.  | Long-term loans and advances - considered goo   | d      |                      |                      |
|      | Loans to employees - secured PTCL   | 22.1   | /7/ 0/0              | E20 E20              |
|      | PTML  | 22.1   | 476,060<br>84,624    | 529,539<br>178,520   |
|      | Imputed interest  | 22.3   | 560,684<br>(122,076) | 708,059<br>(157,567) |
|      |   |        | 438,608              | 550,492              |
|      | Advances to suppliers against turnkey contracts Others  | 22.4   | 1,858,636<br>21,626  | 1,950,821<br>26,639  |
|      |   |        | 2,318,870            | 2,527,952            |
|      | Current portion shown under current assets<br>Loans to employees - secured  | 27     | (118,836)            | (168,164)            |
|      |   |        | 2,200,034            | 2,359,788            |

- 22.1 These loans and advances are for house building and purchase of vehicles, motor cycles and bicycles. Loans to executive employees of the Holding Company carry interest at the rate of 11.50% per annum (December 31, 2015: 12% per annum), whereas, loans to employees other than executive employees are interest free. The loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against the retirement benefits of the employees.
- 22.2 These represent interest free housing loans provided to eligible executive employees in accordance with the PTML's policy. The loans are secured against property located within Pakistan and owned by the employee. The loans are recoverable over a period of seven and a half years in equal installments.

583,203

527,366

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

**22.3** Reconciliation of carrying amounts of loans to executives and other employees:

|                                   | As at<br>January 01, 2016                    | Disbursements | Repayments | Write offs      | As at<br>December 31, 2016 |
|-----------------------------------|--|---------------|------------|-----------------|----------------------------|
|                                   | Rs '000                                      | Rs '000       | Rs '000    | Rs '000         | Rs '000                    |
| Executives                        | 180,693                                      | 200           | (94,963)   | (249)           | 85,681                     |
| Other employees                   | 527,366                                      | 136,121       | (135,143)  | (53,341)        | 475,003                    |
|                                   | 708,059                                      | 136,321       | (230,106)  | (53,590)        | 560,684                    |
|                                   | As at  |               |            |                 | As at                      |
|                                   | January 01, 2015                             | Disbursements | Repayments | Write offs      | December 31, 2015          |
|                                   | Rs '000                                      | Rs '000       | Rs '000    | Rs '000         | Rs '000                    |
| Executives                        | 238,136                                      | 200           | (57,643)   | _               | 180,693                    |
| Other employees                   | 501,864                                      | 192,948       | (167,446)  | -               | 527,366                    |
|                                   | 740,000                                      | 193,148       | (225,089)  | -               | 708,059                    |
|                                   |  |               |            | 2016<br>Rs '000 | 2015<br>Rs '000            |
| Maximum amount o outstanding at a | f loan to executives<br>ny time during the y | •             | oyees      |                 |                            |
| Executives                        |  |               |            | 180,693         | 238,136                    |

22.4 These represent various non interest bearing advances issued to the Group's vendors under turnkey contracts.

|     |   | 2016<br>Rs '000     | 2015<br>Rs '000     |
|-----|---|---------------------|---------------------|
| 23. | Investment in finance lease   |                     |                     |
|     | Gross investment in finance lease<br>Imputed interest   | 107,675<br>(16,132) | 180,116<br>(31,748) |
|     | Present value of minimum lease payments receivable Current portion shown under current assets | 91,543<br>(53,030)  | 148,368<br>(52,255) |
|     |   | 38,513              | 96,113              |

#### 23.1 Details of investment in finance lease

Other employees

|   | Not later<br>than 1 year | Later than 1 year<br>and not later<br>than 5 years | Total               |
|---|--------------------------|--|---------------------|
|   | Rs '000                  | Rs '000  | Rs '000             |
| Gross investment in finance lease<br>Imputed interest | 59,129<br>(6,099)        | 48,546<br>(10,033)                                 | 107,675<br>(16,132) |
| Present value of minimum lease payments receivable    | 53,030                   | 38,513   | 91,543              |

This represents cost of motor cycles leased out to employees of the Holding Company. The cost will be recovered in 48 equal monthly installments.

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|      |   | Note         | 2016<br>Rs '000                    | 2015<br>Rs '000                    |
|------|---|--------------|------------------------------------|------------------------------------|
| 24.  | Stores, spares and loose tools  |              |                                    |                                    |
|      | Stores, spares and loose tools<br>Provision for obsolescence              | 24.1         | 4,044,970<br>(1,302,176)           | 3,980,323<br>(1,039,898)           |
|      |   |              | 2,742,794                          | 2,940,425                          |
| 24.1 | Provision for obsolescence  |              |                                    |                                    |
|      | Balance at beginning of the year<br>Charge for the year                   | 35           | 1,039,898<br>262,278               | 735,130<br>304,768                 |
|      | Balance at end of the year  |              | 1,302,176                          | 1,039,898                          |
| 25.  | Stock in trade  |              |                                    |                                    |
|      | SIM cards<br>Scratch cards<br>ATM cards<br>Mobile phones and accessories  |              | 100,889<br>35,323<br>957<br>81,181 | 147,815<br>47,025<br>989<br>81,165 |
|      |   |              | 218,350                            | 276,994                            |
|      | Provision for slow moving stock and warranty against mobile phones        | 25.1         | (43,999)                           | (28,408)                           |
|      | 3   |              | 174,351                            | 248,586                            |
| 25.1 | Provision for slow moving stock and warranty against mobile phones        |              |                                    |                                    |
|      | Balance at beginning of the year<br>Charge for the year                   |              | 28,408<br>15,591                   | 36,356<br>8,841                    |
|      | Write off against provision   |              | 43,999<br>-                        | 45,197<br>(16,789)                 |
|      | Balance at end of the year  |              | 43,999                             | 28,408                             |
| 26.  | Trade debts   |              |                                    |                                    |
|      | Domestic Considered good - secured - unsecured                            | 26.1<br>26.2 | 1,032,910<br>12,116,973            | 942,707<br>12,764,648              |
|      | Considered doubtful - unsecured   |              | 8,200,032<br>21,349,915            | 7,559,169<br>21,266,524            |
|      | International Considered good - unsecured Considered doubtful - unsecured | 26.2         | 1,858,684<br>65,270                | 1,841,679<br>65,270                |
|      | Provision for doubtful debts  | 26.3         | 1,923,954<br>(8,265,302)           | 1,906,949<br>(7,624,439)           |
|      |   |              | 15,008,567                         | 15,549,034                         |

<sup>26.1</sup> These are secured against customer and dealer deposits having aggregate amount of Rs 823,688 thousand (December 31, 2015: Rs 932,827 thousand). These also include unbilled revenue related to postpaid subscribers, aggregating to Rs 238,580 thousand (December 31, 2015: Rs 227,539 thousand).



## CONSOLIDATED FINANCIAL STATEMENTS

|      | 2016   | 2015<br>Rs '000                                  | Rs '000  |
|------|--|--|--|
| 26.2 | These include amounts due from the following related parties:  |  |  |
|      | Etisalat - UAE Etisalat - Afghanistan Etihad Etisalat Company Etisalat other subsidiaries and associates The Government of Pakistan and its related entities | 317,407<br>7,712<br>8,126<br>17,471<br>1,522,389 | 113,149<br>24,178<br>41,126<br>87,647<br>1,600,018 |
|      | These amounts are interest free and are accrued in the normal course of  | f business.                                      |  |
|      | Note   | 2016<br>Rs '000                                  | 2015<br>Rs '000                                    |
| 26.3 | Provision for doubtful debts   |  |  |
|      | Balance at beginning of the year Charge for the year 36  | 7,624,439<br>2,385,755                           | 6,976,123<br>2,714,278                             |
|      | Write off against provision  | 10,010,194<br>(1,744,892)                        | 9,690,401<br>(2,065,962)                           |
|      | Balance at end of the year   | 8,265,302  | 7,624,439  |
| 27.  | Loans and advances   |  |  |
|      | Loans  |  |  |
|      | Current portion of long term loans to employees - secured 22   | 118,836  | 168,164  |
|      | Advances - considered good Advances to employees Advances to suppliers and contractors Advances to customers - net of provision 27.2                         | 11,825<br>623,316<br>5,528,421<br>6,163,562      | 22,211<br>1,540,293<br>912,901<br>2,475,405        |
|      |  | 6,282,398  | 2,643,569  |
| 27.1 | These include amounts due from the following related parties: TF Pipes Limited Pakistan MNP Database (Guarantee) Limited                                     | 7,036<br>7,700                                   | 200<br>8,650                                       |
| 27.2 | Provision against non-performing advances to customers   |  |  |
|      | Balance at the beginning of the year<br>Charge for the year<br>Advances written off against provision  | 6,480<br>44,490<br>(2,589)                       | 2,366<br>4,957<br>(843)                            |
|      |  | 48,381   | 6,480  |

FOR THE YEAR ENDED DECEMBER 31, 2016

|     |  | 2016<br>Rs '000              | 2015<br>Rs '000            |
|-----|--|------------------------------|----------------------------|
| 28. | Accrued interest   |                              |                            |
|     | Return on bank deposits<br>Interest receivable on loans to employees - secured<br>Mark up accrued on advances to customers and investments | 187,261<br>41,009<br>499,374 | 72,701<br>55,473<br>93,005 |
|     |  | 727,644                      | 221,179                    |
| 29. | Recoverable from tax authorities   |                              |                            |
|     | Income tax<br>Federal Excise Duty  | 15,646,065<br>4,077,122      | 18,425,746<br>4,527,895    |
|     | Provision for doubtful amount  | 19,723,187<br>(466,176)      | 22,953,641<br>(466,176)    |
|     |  | 19,257,011                   | 22,487,465                 |

## 30. Receivable from the Government of Pakistan - Considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme (VSS), offered to the Holding Company's employees during the year ended June 30, 2008.

|     | yeur ended same 60, 2000.  | Note | 2016<br>Rs '000   | 2015<br>Rs '000                                   |
|-----|--|------|---|---|
| 31. | Deposits, prepayments and other receivables  |      |   |   |
|     | Deposits   |      | 127,967   | 105,798   |
|     | Prepayments - Pakistan Telecommunication Authority - a related party - Prepaid rent and others   | 31.1 | 45,692<br>1,976,224<br>2,021,916                                      | 35,856<br>1,668,854<br>1,704,710                  |
|     | Other receivables - considered good  |      |   |   |
|     | Due from related parties: - Etisalat - UAE - Pakistan Telecommunication Employees Trust - PTCL Employees GPF Trust - USF Grants - Others Other receivables |      | 71,305<br>1,308,137<br>258,844<br>1,421,437<br>1,057,575<br>4,113,298 | 71,305<br>116<br>6,812<br>-<br>881,977<br>960,210 |
|     |  |      |   |   |
|     | Considered doubtful Provision for doubtful receivables   |      | 185,239<br>(185,239)  | 185,239<br>(185,239)                              |
|     |  |      | 6,267,181   | 2,770,718   |

**31.1** This includes prepaid rent of Rs 78,456 thousand (December 31, 2015: Rs 40,333 thousand) paid to Pakistan Telecommunication Employees Trust, a related party of the Group.



## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

|         |   | Note   | 2016<br>Rs '000   | 2015<br>Rs '000  |
|---------|---|--|---|--|
| 32.     | Short term investments  |  |   |  |
|         | Held to maturity  |  |   |  |
|         | Market Treasury Bills<br>Term deposit receipts  |  | 791,701<br>2,000,000  | -  |
|         | Term deposits   |  |   |  |
|         | <ul> <li>maturity up to 3 months</li> <li>maturity up to 6 months</li> <li>maturity up to 12 months</li> </ul>  |  | 250,000<br>24,500,000<br>500,000  | 3,027,411<br>-<br>23,361,392                               |
|         |   | 32.1   | 25,250,000  | 26,388,803   |
|         | Available for sale investments  |  | 28,041,701  | 26,388,803   |
|         | Pakistan Investment Bonds   | 32.2   | 338,430   | 180,483  |
|         |   |  | 28,380,131  | 26,569,286   |
| 32.1    | Term deposits   |  |   |  |
|         | •   | Maturity<br>Upto   | 2016<br>Rs '000   | 2015<br>Rs '000  |
|         | National Bank of Pakistan JS Bank Limited Tameer Microfinance Bank limited Khushhali Microfinance Bank Limited NRSP Bank Limited Tameer Bank Limited JS Bank Limited Mobilink Microfinance Bank Limited Habib Metropolitan Bank Limited National Bank of Pakistan National Bank of Pakistan Khushhali Microfinance Bank Limited Khushhali Microfinance Bank Limited | June 18,2017 June 18,2017 June 18,2017 June 19,2017 April 08,2017 May 19, 2017 March 01, 2017 December 30, 2017 February 16, 2016 June 22, 2016 June 23, 2016 July 16, 2016 September 09, 2016 | 20,000,000<br>3,000,000<br>500,000<br>200,000<br>300,000<br>250,000<br>-<br>-<br>-<br>-<br>25,250,000 | 3,027,411<br>22,009,282<br>1,002,110<br>150,000<br>200,000 |
| 32.2    | Movement in available for sale investme   | nts during the vear:   |   |  |
| <b></b> | Balance at beginning of the year<br>Additions during the year   | g ,  | 180,483<br>155,889  | 6,959,345<br>1,025,000                                     |
|         | Disposals during the year  Cost  Gain on disposal of available for sale i  transferred from other comprehens to other income  |  | -   | (7,474,823)<br>(558,673)                                   |
|         | Unrealised gain transferred to other com  | prehensive income  | 2,058   | (8,033,496)<br>229,634                                     |
|         | Balance at end of the year  |  | 338,430   | 180,483  |

**32.2.1** This represents PIBs carried at market value maturing on April 19, 2019, March 26, 2020 and April 21, 2021 carrying an average interest rate of 7.75% per annum (December 31, 2015: 9.25% per annum).

## CONSOLIDATED FINANCIAL STATEMENTS

|     |   | Note                        | 2016<br>Rs '000                              | 2015<br>Rs '000                             |
|-----|---|-----------------------------|--|---|
| 33. | Cash and bank balances  |                             |  |   |
|     | Cash in hand  |                             | 204,354                                      | 66,132                                      |
|     | Balances with banks:  |                             |  |   |
|     | Local currency  |                             |  |   |
|     | Current account maintained with SBP<br>Current accounts<br>Saving accounts  | 33.1<br>33.2<br>33.3 & 33.4 | 300,865<br>868,551<br>6,966,995<br>8,136,411 | 89,258<br>513,742<br>2,179,034<br>2,782,034 |
|     | Foreign currency  |                             | , - ,  | , , -                                       |
|     | Current accounts (USD 663 thousand (December 3 USD 361 thousand)) Saving accounts (USD 3,416 thousand (December 3 USD 2,271 thousand), Euro 73 thousand (December 3 USD 2,271 thousand) | 31, 2015:                   | 69,327                                       | 37,759                                      |
|     | Euro 96 thousand))  |                             | 365,375                                      | 248,517                                     |
|     |   |                             | 434,702                                      | 286,276                                     |
|     |   |                             | 8,775,467                                    | 3,134,442                                   |

- **33.1** This includes balance held with SBP in a current account to meet the requirement of maintaining minimum balance equivalent to 5% (December 31, 2015: 5%) of U Bank's demand and time deposits with tenure of less than 1 year, in accordance with regulation R-3A of the Regulations and Rs 4,427 thousand (December 31, 2015: 809 thousand) placed for the Depositors' Protection Fund.
- **33.2** This includes Rs 6,365 thousand held as deposit under lien in respect of standby letter of guarantee issued to Union Pay International.
- **33.3** This includes Nil (December 31, 2015: Rs 152,724 thousand) under lien of bank, against letters of guarantee and letters of credit issued on behalf of the Holding Company.
- **33.4** These carry mark-up ranging between 4% to 10.3% (December 31, 2015: 4% to 10.3%) per annum.

|     |  | Note         | 2016<br>Rs '000                        | 2015<br>Rs '000                     |
|-----|--|--------------|--|-------------------------------------|
| 34. | Revenue  |              |  |                                     |
|     | Telecommunication Domestic International Branchless banking and markup on advances | 34.1<br>34.2 | 107,885,500<br>10,414,412<br>1,181,055 | 112,631,483<br>7,936,186<br>420,900 |
|     | Discount on prepaid cards and load   |              | 119,480,967<br>(2,278,591)             | 120,988,569<br>(2,427,535)          |
|     |  |              | 117,202,376                            | 118,561,034                         |

- **34.1** Revenue is exclusive of Federal Excise Duty / sales tax amounting to Rs 13,693,058 thousand (December 31, 2015: Rs 13,390,661 thousand).
- 34.2 International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect cost relating to other operators and Access Promotion Charges, aggregating to Rs 3,519,111 thousand (December 31, 2015: Rs 3,796,503 thousand).



## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

|     |   | Note                         | 2016<br>Rs '000  | 2015<br>Rs '000  |
|-----|---|------------------------------|--|--|
| 35. | Cost of services  |                              |  |  |
|     | Salaries, allowances and other benefits Call centre charges Interconnect cost Foreign operators cost and satellite charges Network operating cost Fuel and power Value added services Cost of prepaid cards Stores, spares and loose tools consumed Provision for obsolete stores, spares and loose tools Rent, rates and taxes Repair and maintenance Printing and stationery Travelling and conveyance Depreciation on property, plant and equipment Amortization of intangible assets Impairment on property, plant and equipment Annual license fee to PTA Others | 35.1<br>24.1<br>19.4<br>20.6 | 12,545,479<br>834,084<br>6,263,857<br>7,084,372<br>368,281<br>9,214,749<br>295,915<br>358,292<br>3,257,934<br>262,278<br>3,602,118<br>8,098,456<br>473,809<br>13,441<br>27,383,333<br>3,228,513<br>1,292,009<br>1,403,536<br>712,779 | 13,183,144<br>813,551<br>5,461,772<br>8,068,239<br>282,809<br>9,593,860<br>457,254<br>496,212<br>4,987,391<br>304,768<br>3,531,624<br>8,584,912<br>446,436<br>18,073<br>26,732,017<br>3,297,872<br>161,241<br>1,383,521<br>249,612 |
|     |   |                              | 86,693,235   | 88,054,308   |

**35.1** This includes Rs 3,287,453 thousand (December 31, 2015: Rs 3,947,537 thousand) in respect of employees retirement benefits.

|     |  | Note   | 2016<br>Rs '000   | 2015<br>Rs '000  |
|-----|--|--|---|--|
| 36. | Administrative and general expenses  |  |   |  |
|     | Salaries, allowances and other benefits Call centre charges Fuel and power Rent, rates and taxes Repairs and maintenance Printing and stationery Travelling and conveyance Technical services assistance fee Legal and professional charges Auditors' remuneration Depreciation on property, plant and equipment Amortization of intangible assets Research and development fund Provision against doubtful debts Provision against non performing advances Donations Provision for impairment in investment Postage and courier services External services Other expenses | 36.1<br>36.2<br>36.3<br>19.4<br>20.6<br>36.4<br>36.6<br>36.5 | 3,259,183<br>128,430<br>348,098<br>642,752<br>1,226,156<br>26,214<br>296,313<br>4,102,083<br>593,084<br>10,970<br>1,254,736<br>341,115<br>311,909<br>2,167,562<br>44,490<br>390<br>-<br>286,508<br>1,078,315<br>1,168,542 | 2,929,092<br>134,658<br>359,173<br>754,078<br>1,189,550<br>14,256<br>397,877<br>4,149,636<br>661,786<br>10,432<br>1,517,628<br>390,443<br>328,469<br>2,714,278<br>4,957<br>3,535<br>5,655<br>300,524<br>1,140,876<br>1,284,506 |
|     |  |  | 17,286,850  | 18,291,409   |

FOR THE YEAR ENDED DECEMBER 31, 2016

- **36.1** This includes Rs 380,813 thousand (December 31, 2015: Rs 504,738 thousand) in respect of employees retirement benefits.
- **36.2** This represents the amount payable to Etisalat UAE, a related party, under an agreement for technical services at the rate of 3.5%, of the Group's consolidated revenue.

|      | Note  | 2016<br>Rs '000 | 2015<br>Rs '000 |
|------|---|-----------------|-----------------|
| 36.3 | Auditors' remuneration                        |                 |                 |
|      | Statutory audit, including half yearly review | 9,700           | 9,662           |
|      | Out of pocket expenses                        | 770             | 770             |
|      | Other services                                | 500             |                 |
|      |   | 10,970          | 10,432          |

- **36.4** This represents the Group's contribution to the National Information Communication Technology, Research and Development Fund ("National ICT R&D Fund"), at the rate of 0.5% of its gross revenues less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its licenses to provide telecommunication services.
- **36.5** There were no donations during the year in which the directors or their spouses had any interest.
- **36.6** This is net of recoveries amounting to Rs 218,913 thousand.

|     |   | Note         | 2016<br>Rs '000  | 2015<br>Rs '000  |
|-----|---|--------------|--|--|
| 37. | Selling and marketing expenses  |              |  |  |
|     | Salaries, allowances and other benefits Call centre charges Sales and distribution charges Fuel and power Printing and stationery Travelling and conveyance Advertisement and publicity Depreciation on property, plant and equipment Mobile financial services cost Others | 37.1<br>19.4 | 2,046,884<br>85,620<br>1,602,344<br>93,210<br>4,885<br>13,441<br>3,092,623<br>70,267<br>77,015<br>24,766 | 2,144,800<br>82,987<br>1,962,846<br>100,481<br>4,603<br>18,073<br>3,551,746<br>69,984<br>236,317<br>37,410 |
|     |   |              | 7,111,055  | 8,209,247  |

**37.1** This includes Rs 348,315 thousand (December 31, 2015: Rs 447,137 thousand) in respect of employees retirement benefits.

### 38. Voluntary separation scheme cost

The Holding Company offered a voluntary separation scheme (VSS) to certain categories of its employees. The benefits offered over and above the accumulated post retirement benefit obligations as at December 31, 2016 had been treated as VSS cost. Out of 1,842 employees who opted for the Scheme, 1,262 belong to pension scheme both funded and unfunded pension schemes and 580 to gratuity scheme.



## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

The amount of actuarial gain / loss on settlement for employees who had opted for VSS had also been adjusted / charged against the VSS cost. The break-up of the VSS cost is as follows:

|  | Note  | Rs '000  | 2015<br>Rs '000  |
|--|---|--|--|
| Actuarial loss recognized on settlement  | 12.1  | 2,191,387  | -  |
| Other VSS cost   |   |  |  |
| Transition pay Early bird / late flight bonuses Allowance benefits Programme bonus Health fund NCPG Minimum package adjustment Loan written off Others   |   | 1,443,121<br>358,100<br>369,786<br>73,950<br>55,826<br>10,293<br>83,833<br>15,083<br>2,409,992   | -<br>-<br>-<br>-<br>-<br>-   |
|  |   | 4,601,379  | -  |
| Other income Income from financial assets:   |   |  |  |
| Recovery from written off defaulters Dividend income Gain on fair value remeasurement of forward exch Gain on disposal of available for sale investments | nange contracts   | 2,404,811<br>24,411<br>289,016<br>1,274,781<br>12,500<br>-<br>1,464<br>20,966<br>5,067   | 1,884,285<br>45,023<br>266,058<br>671,809<br>10,000<br>97,576<br>558,673<br>22,258<br>38,179 |
| Late delivery charges<br>Gain on disposal of property, plant and equipment<br>Amortization of deferred government grants<br>Pre-deposit income<br>Others | 13  | 4,033,016<br>878,389<br>149,645<br>730,838<br>472,446<br>114,891<br>2,346,209  | 3,593,861<br>1,796<br>301,731<br>528,139<br>490,856<br>313,685<br>1,636,207                  |
|  | Minimum package adjustment Loan written off Others  Other income Income from financial assets: Return on bank deposits Interest on investment in Government securities Late payment surcharge from subscribers on over Recovery from written off defaulters Dividend income Gain on fair value remeasurement of forward exch Gain on disposal of available for sale investments Imputed interest net of unwinding of interest on lo Others  Late delivery charges Gain on disposal of property, plant and equipment Amortization of deferred government grants Pre-deposit income | Minimum package adjustment Loan written off Others  Others  Other income Income from financial assets:  Return on bank deposits Interest on investment in Government securities Late payment surcharge from subscribers on overdue bills Recovery from written off defaulters Dividend income Gain on fair value remeasurement of forward exchange contracts Gain on disposal of available for sale investments Imputed interest net of unwinding of interest on long term loans Others  Late delivery charges Gain on disposal of property, plant and equipment Amortization of deferred government grants  13 Pre-deposit income | Minimum package adjustment Loan written off Others    10,293                                 |

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

|     |   | 2016<br>Rs '000 | 2015<br>Rs '000  |
|-----|---|-----------------|------------------|
| 40. | Finance cost  |                 |                  |
|     | Interest on:  |                 |                  |
|     | Long term loans from banks                              | 1,698,900       | 1,449,027        |
|     | Long term vendor liability                              | 516,175         | 717,850          |
|     | Other liabilities                                       | 13,903          | 23,732           |
|     | License fee   | 688,325         | 252,065          |
|     | Bank and other charges                                  | 255,634         | 257,372          |
|     | Exchange loss   | 485,830         | 1,727,946        |
|     | Imputed interest related to Finance lease               | (15 (14)        | 4,660            |
|     | License fee payable                                     | (15,616)        | 4,660<br>784,684 |
|     | Long-term loans   | (14,525)        | 1,481            |
|     | Long to m touns   | 3,628,626       | 5,218,817        |
| 41. | Provision for income tax charge / (credit) for the year |                 |                  |
|     | Current   |                 |                  |
|     | - for the year  | 5,542,712       | 6,255,056        |
|     | Deferred  |                 |                  |
|     | - for the year  | (2,716,483)     | (3,960,605)      |
|     | - for the prior year                                    | -               | 9,474            |
|     | - due to change in rate of taxation                     | (179,839)       | (157,413)        |
|     |   | (2,896,322)     | (4,108,544)      |
|     |   | 2,646,390       | 2,146,512        |

## 41.1 Tax charge reconciliation

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

|  | 2016<br>Percentage                       | 2015<br>Percentage                              |
|--|--|---|
| Applicable tax rate  | 31.00                                    | 32.00   |
| Turnover tax charged off - current and prior year<br>Minimum tax on services<br>Tax effect of amounts chargeable to tax at lower rates<br>Tax effect of amounts that are not deductible for tax purposes<br>Others | 24.99<br>(0.05)<br>0.63<br>5.42<br>30.99 | 24.90<br>-<br>(3.44)<br>6.43<br>(6.43)<br>21.46 |
| Average effective tax rate charged to the consolidated statement of profit and loss  | 61.99                                    | 53.46   |

41.2 Tax on items directly charged / (credited) to other comprehensive income amounting to Rs 79,519 thousand (December 31, 2015: Rs 748,176 thousand) represents deferred tax charge in respect of remeasurement gain on defined benefit plans and gain on remeasurement of available for sale investments.



## CONSOLIDATED FINANCIAL STATEMENTS

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|     |  |                    | 2016      | 2015      |
|-----|--|--------------------|-----------|-----------|
| 42. | Earnings per share - basic and diluted     |                    |           |           |
|     | Profit for the year                        | Rupees in thousand | 1,622,847 | 1,868,466 |
|     | Weighted average number of ordinary shares | Number in thousand | 5,100,000 | 5,100,000 |
|     | Earnings per share                         | Rupees             | 0.32      | 0.37      |

#### 43. Non funded finance facilities

The Holding Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 14,600,000 thousand (December 31, 2015: Rs 14,700,000 thousand) and Rs 17,800,000 thousand (December 31, 2015: Rs 14,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 2,459,901 thousand (December 31, 2015: Rs 2,586,074) and Rs 6,257,091 thousand (December 31, 2015: Rs 6,066,627 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Holding Company, amounting to Rs 26,718,000 thousand (December 31, 2015: Rs 23,785,000 thousand).

|     |   | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|---|--|---|
| 44. | Cash generated from operations  |  |   |
|     | Profit before tax   | 4,269,237  | 4,014,978   |
|     | Adjustments for non-cash charges and other items:  Depreciation and amortization Impairment Provision for obsolete stores, spares and loose tools Provision for doubtful trade debts and other receivables Provision for impairment in investment Provision for stock and warranty against mobile phones Provision for non performing advances Employees retirement benefits Voluntary separation scheme cost Gain on disposal of property, plant and equipment Return on bank deposits and Government securities Dividend income Gain on disposal of available for sale investments Gain on derecognition of intangible assets Amortization of government grants Finance cost Imputed interest on finance lease Imputed interest on long term loans Gain on fair value adjustment for forward exchange contracts Share of (income) / loss from associate | 32,277,964<br>1,292,009<br>262,278<br>2,167,562<br>-<br>15,591<br>44,490<br>4,016,581<br>4,601,379<br>(149,645)<br>(2,429,222)<br>(12,500)<br>(1,464)<br>-<br>(730,838)<br>3,628,626<br>(15,616)<br>(14,525)<br>-<br>(8,781) | 32,007,943<br>161,241<br>304,768<br>2,714,278<br>5,655<br>8,841<br>4,957<br>4,854,634<br>-<br>(218,933)<br>(1,929,308)<br>(10,000)<br>(558,673)<br>(82,727)<br>(528,139)<br>4,995,280<br>4,660<br>(22,258)<br>(97,576)<br>2,343 |
|     | •   | 49,213,126   | 45,631,964  |

## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

|     |   | Note     | 2016<br>Rs '000  | 2015<br>Rs '000   |
|-----|---|----------|--|---|
|     | Effect on cash flow due to working capital changes  |          |  |   |
|     | (Increase) / decrease in current assets: Stores, spares and loose tools Stock in trade Trade debts Loans and advances Deposits, prepayments and other receivables |          | [64,647]<br>58,644<br>[1,845,288]<br>[3,683,319]<br>[1,492,915]<br>[7,027,525] | (347,656)<br>72,064<br>(2,752,077)<br>(531,307)<br>4,351,758<br>792,782 |
|     | Increase in current liabilities:<br>Trade and other payables<br>Deposits from customers<br>Advances from customers  |          | 7,841,340<br>4,220,557<br>881,781<br>12,943,678                                | 6,396,334<br>362,737<br>593,239<br>7,352,310                            |
|     |   |          | 55,129,279   | 53,777,056  |
| 45. | Cash and cash equivalents   |          |  |   |
|     | Short term investments<br>Cash and bank balances<br>Short term running finance  | 33<br>17 | 3,380,131<br>8,775,467<br>-  | 3,207,894<br>3,134,442<br>(427,428)                                     |
|     |   |          | 12,155,598   | 5,914,908   |

#### 46. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the consolidated financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and Executives of the Group is as follows:

|                         | Chai            | rman            | Chief Execu                               | ıtive Officer   |                 | Exec            | utives          |                 |
|-------------------------|-----------------|-----------------|---|-----------------|-----------------|-----------------|-----------------|-----------------|
|                         |                 |                 | Key management Other personnel executives |                 | , ,             |                 |                 |                 |
|                         | 2016<br>Rs '000 | 2015<br>Rs '000 | 2016<br>Rs '000                           | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000 | 2016<br>Rs '000 | 2015<br>Rs '000 |
| Managerial remuneration | _               | _               | 334,336                                   | 165,712         | 566,458         | 452,940         | 1,868,152       | 1,795,618       |
| Honorarium              | 300             | 300             | -   | -               | -               | -               | 5,427           | 11,009          |
| Bonus                   | -               | -               | 25,056                                    | 24,408          | 24,570          | 62,594          | 174,233         | 201,971         |
| Retirement benefits     | -               | -               | 16,353                                    | 24,284          | 56,745          | 64,233          | 197,135         | 231,307         |
| Housing                 | -               | -               | 6,143                                     | -               | 179,853         | 192,972         | 724,247         | 689,724         |
| Utilities               | -               | -               | -   | -               | 46,651          | 49,479          | 127,542         | 127,423         |
|                         | 300             | 300             | 381,888                                   | 214,404         | 874,277         | 822,218         | 3,096,736       | 3,057,052       |
| Number of persons       | 1               | 1               | 1   | 1               | 70              | 71              | 1,387           | 1,375           |

The Group also provides free medical and limited residential telephone facilities, to all its executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Group are provided only with limited telephone facilities. Certain executives are also provided with the Group maintained cars.

The aggregate amount charged in the consolidated financial statements for the year as fee paid to 13 non executive directors (December 31, 2015: 12 non executive directors) is Rs 119,810 thousand (December 31, 2015: Rs 120,644 thousand) for attending the Board of Directors, and its sub-committee meetings.



## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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The aggregate amount of the remuneration paid to the Chief Executive Officer is inclusive of the amount paid for settlement to the pervious Chief Executive Officer.

#### 47. Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 104.60 (December 31, 2015: USD 1 = Rs 104.60), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 104.80 (December 31, 2015: USD 1 = Rs 104.80).

#### 48. Financial risk management

#### 48.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

#### (a) Market risk

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Group is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Group's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Group's exposure to currency risk is as follows:

|  | 2016<br>Rs '000  | 2015<br>Rs '000  |
|--|--|--|
| USD  |  |  |
| Trade and other payables Long term vendor liability License fee payable Trade debts Cash and bank balances | (4,289,945)<br>(18,091,158)<br>-<br>2,075,654<br>426,670 | (5,802,397)<br>(9,693,443)<br>(30,633,040)<br>2,089,593<br>275,334 |
| Net exposure   | (19,878,779)   | (43,763,953)   |
| EUR<br>Trade and other payables<br>Trade debts<br>Cash and bank balances                                   | (77,027)<br>57,300<br>8,032                              | (47,077)<br>68,499<br>10,942                                       |
| Net exposure   | (11,695)   | 32,364   |
| AED<br>Trade and other payables  | (53,258)   | (54,929)   |

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

|  | 2016             | 2015             |
|--|------------------|------------------|
| The following significant exchange rates were applied during the year: |                  |                  |
| Rupees per USD<br>Average rate   | 104.66           | 102.88           |
| Reporting date rate Assets Liabilities                                 | 104.60<br>104.80 | 104.60<br>104.80 |
| Rupees per EURO<br>Average rate  | 115.75           | 114.20           |
| Reporting date rate<br>Rupees per AED                                  | 110.32           | 114.54           |
| Average rate<br>Reporting date rate                                    | 28.51<br>28.53   | 28.01<br>28.54   |

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year would have been Rs 668,115 thousand [December 31, 2015: Rs 1,444,955 thousand] respectively higher / lower, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

#### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group is exposed to equity securities price risk because of the investments held by the Group in money market mutual funds and classified on the consolidated statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Group diversifies its portfolio.

Financial assets include investments of Rs 338,430 thousand (December 31, 2015: Rs 180,483 thousand) which were subject to price risk.

If redemption price on mutual funds / PIBs, at the year end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year would have been Rs 11,337 thousand (December 31, 2015: Rs 9,024 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

#### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.



## CONSOLIDATED FINANCIAL STATEMENTS

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The interest rate profile of the Group's interest bearing financial instruments at the year end:

|   | 2016<br>Rs '000   | 2015<br>Rs '000   |
|---|---|---|
| Financial assets  |   |   |
| Fixed rate instruments:   |   |   |
| Staff loans Short term investments - term deposits Bank balances - savings accounts Market treasury bills Advances to customers Floating rate instruments: Bank balances - savings accounts | 560,684<br>28,041,701<br>5,890,627<br>791,701<br>5,528,421<br>1,441,743 | 708,059<br>26,388,803<br>2,179,034<br>-<br>912,901<br>498,223 |
|   | 41,463,176  | 30,687,020  |
| Financial liabilities   |   |   |
| Fixed rate instruments:   |   |   |
| Customers deposits  | 7,579,990   | 1,065,316   |
| Floating rate instruments:  |   |   |
| Long term loans from banks License fee payable Liability against assets subject to finance lease Long term vendor liability Short term running finance                                      | 26,975,000<br>-<br>36,289<br>9,874,145<br>-                             | 21,000,000<br>6,183,200<br>57,270<br>7,769,994<br>427,428     |
| -   | 44,465,424  | 36,503,208  |

#### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of consolidated statement of financial position would not affect the total comprehensive income of the Group.

#### Cash flow sensitivity analysis for variable rate instruments

If interest rates on variable rate instruments of the Group, at the year end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year would have been Rs 237,473 thousand (December 31, 2015: Rs 230,602 thousand) lower / higher, mainly as a result of higher / lower markup income on floating rate loans / investments.

#### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

|                                | 2016<br>Rs '000 | 2015<br>Rs '000 |
|--------------------------------|-----------------|-----------------|
| Long term loans and advances   | 2,200,034       | 2,359,788       |
| Trade debts                    | 15,008,567      | 15,549,034      |
| Accrued interest               | 727,644         | 221,179         |
| Investment in finance lease    | 91,543          | 148,368         |
| Loans and advances             | 6,282,398       | 2,643,569       |
| Deposits and other receivables | 4,245,265       | 1,066,008       |
| Short term investments         | 28,041,701      | 26,388,803      |
| Bank balances                  | 8,571,113       | 3,068,310       |
|                                | 65,168,265      | 51,445,059      |

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts, the Group believes that it is not exposed to a major concentration of credit risk, as its exposure is spread over a large number of counter parties and subscribers.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

|  | Rating Short term Long term |           | Rating  | 2016       | 2015       |
|--|-----------------------------|-----------|---------|------------|------------|
|  | Short term                  | Long term | Agency  | Rs '000    | Rs '000    |
| National Bank of Pakistan                  | A1+                         | AAA       | PACRA   | 20,458,378 | 23,620,264 |
| Bank Alfalah Limited                       | A1+                         | AA        | PACRA   | 108,545    | 139,573    |
| MCB Bank Limited                           | A1+                         | AAA       | PACRA   | 116,031    | 242,887    |
| Soneri Bank Limited                        | A1+                         | AA-       | PACRA   | 23,794     | 21,360     |
| Habib Metropolitan Bank Limited            | A1+                         | AA+       | PACRA   | 85,354     | 3,047,165  |
| Industrial Commercial Bank of China        | P-1                         | A1        | Moody's | 7,814      | -          |
| NIB Bank Limited                           | A1+                         | AA-       | JCR-VIS | 35,269     | 23,115     |
| Habib Bank Limited                         | A-1+                        | AAA       | PACRA   | 2,214,963  | 636,584    |
| Faysal Bank Limited                        | A1+                         | AA        | JCR-VIS | 240,372    | 1,218      |
| Askari Bank Limited                        | A1+                         | AA+       | PACRA   | -          | 867        |
| Allied Bank Limited                        | A1+                         | AA+       | JCR-VIS | 67,683     | 207,483    |
| United Bank Limited                        | A-1+                        | AAA       | PACRA   | 4,471,629  | 137,627    |
| BankIslami Pakistan Limited                | A1                          | A+        | PACRA   | 2,090      | 1,437      |
| Bank Al-Habib Limited                      | A1+                         | AA+       | JCR-VIS | 35,174     | 220,659    |
| Summit Bank Limited                        | A-1                         | Α-        | JCR-VIS | 58,597     | 174,613    |
| Dubai Islamic Bank (Pakistan) Limited      | A-1                         | A+        | Moody's | 385,681    | 196,278    |
| Citibank, N.A                              | P-1                         | A1        | Moody's | 200,041    | 250,971    |
| HSBC Bank Middle East Limited              | P-2                         | А3        | PACŔA   | -          | 1,045      |
| SME Bank Limited                           | В                           | В         | PACRA   | 47         | 786        |
| Silkbank Limited                           | A-2                         | Α-        | PACRA   | 12,137     | 1,560      |
| Standard Chartered Bank (Pakistan) Limited | A1+                         | AAA       | PACRA   | 60,781     | 46,695     |
| JS Bank Limited                            | A1+                         | A+        | PACRA   | 3,250,052  | 51         |
| Meezan Bank Limited                        | A-1+                        | AA        | JCR-VIS | 44,511     | 36,229     |
| Sindh Bank Limited                         | A-1+                        | AA        | JCR-VIS | 158        | 1          |
| Other banks                                | A-2                         | Α-        | JCR-VIS | 35,433     | 12,902     |
| Khushhali Bank Limited                     | A-1                         | A+        | JCR-VIS | 1,324,389  | 351,174    |
| Tameer Microfinance Bank Ltd               | A-1                         | A+        | JCR-VIS | 812,165    | · -        |
| Zari Taragiati Bank Limited                | A-1+                        | AAA       | JCR-VIS | 1,100      | 1,100      |
| Mobilink Micro Finance Bank Limited        | A1                          | Α         | PACRA   | 1,206,349  | -          |
| NRSP Bank Limited                          | A-2                         | Α-        | JCR-VIS | 200,877    | -          |
| Mutual funds                               |                             |           |         |            |            |
| - HBL Cash Management Fund                 |                             | AA(f)     | JCR-VIS | 401        | -          |
| - ABL Cash Management Fund                 |                             | AA(f)     | JCR-VIS | 22,373     | -          |
| - UBL Cash Management Fund                 |                             | AA(f)     | JCR-VIS | 38,060     | -          |
|  |                             |           |         | 35,520,248 | 29,373,644 |

Due to the Group's long standing business relationships with these counter parties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Group. Accordingly, the credit risk is minimal.



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#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Group follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2016:

|                                     | Carrying<br>amount | Less than one year | One to five years | More than five years |
|-------------------------------------|--------------------|--------------------|-------------------|----------------------|
|                                     | Rs '000            | Rs '000            | Rs '000           | Rs '000              |
| Long term loans from banks          | 26,975,000         | 838,333            | 22,803,333        | 3,333,334            |
| Liability against assets subject to |                    |                    |                   |                      |
| finance lease                       | 36,289             | 34,401             | 1,888             | -                    |
| License fee payable                 | 15,733,070         | 4,504,874          | 5,433,996         | 5,794,200            |
| Long term security deposits         | 1,493,177          | -                  | 549,426           | 943,751              |
| Employees retirement benefits       | 24,121,967         | -                  | -                 | 24,121,967           |
| Long term vendor liability          | 38,667,221         | 9,679,951          | 28,987,270        | -                    |
| Trade and other payables            | 71,463,996         | 71,463,996         | -                 | -                    |
| Interest accrued                    | 580,142            | 580,142            | -                 | -                    |
| Forward foreign exchange contracts  | s 77,657           | 77,657             | -                 | -                    |
| Customers deposits                  | 7,579,990          | 5,179,565          | 2,400,425         | -                    |
|                                     | 186,728,509        | 92,358,919         | 60,176,338        | 34,193,252           |

The following are the contractual maturities of financial liabilities as at December 31, 2015:

|                                     | Carrying<br>amount<br>Rs '000 | Less than<br>one year<br>Rs '000 | One to five<br>years<br>Rs '000 | More than<br>five years<br>Rs '000 |
|-------------------------------------|-------------------------------|----------------------------------|---------------------------------|------------------------------------|
| Long term loans from banks          | 21,000,000                    | 25,000                           | 15,225,000                      | 5,750,000                          |
| Short term running finance          | 427,428                       | 427,428                          | -                               | -                                  |
| Liability against assets subject to |                               |                                  |                                 |                                    |
| finance lease                       | 57,270                        | 31,977                           | 25,293                          | -                                  |
| License fee payable                 | 27,403,776                    | 7,584,902                        | 12,986,954                      | 6,831,920                          |
| Long term security deposits         | 1,576,434                     | -                                | 548,499                         | 1,027,935                          |
| Employees retirement benefits       | 32,372,480                    | -                                | -                               | 32,173,440                         |
| Long term vendor liability          | 26,802,603                    | 2,163,554                        | 24,639,049                      | -                                  |
| Trade and other payables            | 59,189,010                    | 59,189,010                       | -                               | -                                  |
| Interest accrued                    | 554,585                       | 554,585                          | -                               | -                                  |
| Customers deposits                  | 1,065,316                     | 959,008                          | 106,308                         |                                    |
|                                     | 170,448,902                   | 70,935,464                       | 53,531,103                      | 45,783,295                         |

#### 48.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

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#### 48.3 Financial instruments by categories

|   | Available   | for sale                                   | Loans and receivables   |   | Total   |   |
|---|---|--|---|---|---|---|
|   | 2016<br>Rs '000                                   | 2015<br>Rs '000                            | 2016<br>Rs '000   | 2015<br>Rs '000   | 2016<br>Rs '000   | 2015<br>Rs '000   |
| Financial assets as per statement of financial position   |   |  |   |   |   |   |
| Long term investments   | 83,900  | 83,900                                     | -   | -   | 83,900  | 83,900  |
| Long term loans and advances  | -   | -  | 2,200,034   | 2,359,788   | 2,200,034   | 2,359,788   |
| Trade debts   | -   | -  | 15,008,567  | 15,549,034  | 15,008,567  | 15,549,034  |
| Loans and advances  | -   | -  | 6,282,398   | 2,643,569   | 6,282,398   | 2,643,569   |
| Investment in finance lease   | -   | -  | 91,543  | 148,368   | 91,543  | 148,368   |
| Accrued interest  | -   | -  | 727,644   | 221,179   | 727,644   | 221,179   |
| Receivable from the   |   |  |   |   |   |   |
| Government of Pakistan  | -   | -  | 2,164,072   | 2,164,072   | 2,164,072   | 2,164,072   |
| Deposits and other receivables  | -   | -  | 4,245,265   | 1,066,008   | 4,245,265   | 1,066,008   |
| Short-term investments  | 338,430   | 180,483                                    | 28,041,701  | 26,388,803  | 28,380,131  | 26,569,286  |
| Cash and bank balances  | -   | -  | 8,775,467   | 3,134,442   | 8,775,467   | 3,134,442   |
|   | 422,330   | 264,383                                    | 67,536,691  | 53,675,263  | 67,959,021  | 53,939,646  |
|   | Liabilities at fair value through profit and loss |  | Other financial<br>liabilities  |   |   |   |
|   |   |  |   |   | To  | otal  |
|   |   |  |   |   | To<br>2016<br>Rs '000   | otal<br>2015<br>Rs '000   |
| Financial liabilities as per stateme<br>of financial position   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015                      | liabi<br>2016   | lities 2015   | 2016  | 2015  |
|   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015                      | liabi<br>2016   | lities 2015   | 2016  | 2015  |
| of financial position   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015                      | 2016<br>Rs '000   | 2015<br>Rs '000   | 2016<br>Rs '000   | 2015<br>Rs '000   |
| of financial position  Loans from Banks   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015                      | 2016<br>Rs '000   | 2015<br>Rs '000   | 2016<br>Rs '000   | 2015<br>Rs '000   |
| of financial position  Loans from Banks  Liability against assets subject   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015<br>Rs '000           | 2016<br>Rs '000<br>26,975,000   | 2015<br>Rs '000<br>21,000,000   | 2016<br>Rs '000<br>26,975,000   | 2015<br>Rs '000<br>21,000,000   |
| of financial position  Loans from Banks  Liability against assets subject  to finance lease   | through pr<br>2016<br>Rs '000                     | ofit and loss<br>2015<br>Rs '000<br>-<br>- | 2016<br>Rs '000<br>26,975,000<br>36,289   | 2015<br>Rs '000<br>21,000,000<br>57,270   | 2016<br>Rs '000<br>26,975,000<br>36,289   | 2015<br>Rs '000<br>21,000,000<br>57,270   |
| of financial position  Loans from Banks  Liability against assets subject  to finance lease  License fee payable  Long term security deposits   | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070   | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776   | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070   | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776   |
| of financial position  Loans from Banks  Liability against assets subject  to finance lease  License fee payable  Long term security deposits  Employees retirement benefits  | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177  | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434  | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177  | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434  |
| of financial position  Loans from Banks  Liability against assets subject  to finance lease  License fee payable  Long term security deposits   | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967  | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480  | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967  | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480  |
| of financial position  Loans from Banks  Liability against assets subject to finance lease  License fee payable  Long term security deposits  Employees retirement benefits  Vendor liability   | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221                            | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221                            | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603                            |
| of financial position  Loans from Banks  Liability against assets subject  to finance lease  License fee payable  Long term security deposits  Employees retirement benefits  Vendor liability  Customers deposits                    | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221<br>7,579,990               | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603<br>1,065,315               | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221<br>7,579,990               | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603<br>1,065,315               |
| of financial position  Loans from Banks  Liability against assets subject to finance lease License fee payable Long term security deposits Employees retirement benefits Vendor liability Customers deposits Trade and other payables | through pr<br>2016<br>Rs '000                     | 2015<br>Rs '000                            | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221<br>7,579,990<br>70,254,378 | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603<br>1,065,315<br>58,005,480 | 2016<br>Rs '000<br>26,975,000<br>36,289<br>15,733,070<br>1,493,177<br>24,121,967<br>38,667,221<br>7,579,990<br>70,254,378 | 2015<br>Rs '000<br>21,000,000<br>57,270<br>27,403,776<br>1,576,434<br>32,372,480<br>26,802,603<br>1,065,315<br>58,005,480 |

77,657

10,591 185,441,234 169,265,371 185,518,891 169,275,962

## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

#### 48.4 Capital Risk Management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Group's business. The Board of Directors monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Group's objectives when managing capital are:

- (i) to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce the debt.

For working capital and capital expenditure requirements, the Group relies on internal cash generation and does not have any significant borrowings.

|     |  | 2016<br>Rs '000                              | 2015<br>Rs '000                              |
|-----|--|--|--|
| 49. | Employees' provident funds   |  |  |
|     | Details of the Group's employees provident funds are given below:                              |  |  |
|     | Total assets Cost of investments made Percentage of investments made Fair value of investments | 4,789,123<br>4,311,712<br>90.0%<br>4,534,478 | 4,477,403<br>4,013,550<br>89.6%<br>4,234,135 |

|                                   | 2016      |            | 201       | 5          |
|-----------------------------------|-----------|------------|-----------|------------|
|                                   | Rs '000   | Percentage | Rs '000   | Percentage |
| Break up of investments - at cost |           |            |           |            |
| Pakistan Investment Bonds         | -         | -          | 2,047,865 | 51.02      |
| Mutual Funds                      | 750,000   | 17.39      | 565,000   | 14.08      |
| Term deposits                     | 2,747,336 | 63.72      | 994,948   | 24.79      |
| Treasury Bills                    | -         | -          | 371,778   | 9.26       |
| Interest bearing accounts         | 814,376   | 18.89      | 33,959    | 0.85       |
|                                   | 4,311,712 | 100.00     | 4,013,550 | 100.00     |

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Investments out of the provident funds have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

#### 50 Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Group. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Group. Additionally, the Group's associate T.F. Pipes Limited, directors, chief executive, key management personnel and employee funds are also related parties of the Group. The remuneration of the directors, chief executive and executives is given in note 46 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Group had transactions with the following related parties during the year:

#### Shareholders

The Government of Pakistan Etisalat International Pakistan

#### Associated undertakings

**Emirates Telecommunication Corporation** 

Etisalat - Afghanistan

Etihad Etisalat Company

Etisalat - Srilanka

Etisalat - Egypt

Etisalat - Nigeria

Emirates Data Clearing House

Etisalat International Zantel Limited

Thuraya Satellite Telecommunication Company

T. F. Pipes Limited

Telecom Foundation

Atlantique Telecom

Pakistan MNP Database (Guarantee) Limited

#### Employees retirement benefit plans

Pakistan Telecommunication Employees Trust

PTML - Employees Provident Fund

PTCL - Employees Gratuity Fund

PTML - Employees Gratuity Fund

U Bank - Employees Provident Fund

#### Other related parties

Pakistan Telecommunication Authority

Universal Service Fund - The Government of Pakistan

National ICT R&D Fund

Pakistan Electronic Media Regularity Authority

Related entities of the Government of Pakistan



## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

|  | 2016<br>Rs '000                  | 2015<br>Rs '000                  |
|--|----------------------------------|----------------------------------|
| Shareholders<br>Technical services assistance fee  | 4,102,083                        | 4,149,636                        |
| Associates Sale of goods and services Purchase of goods and services Expenses reimbursed to Pakistan MNP Database (Gurantee) Limited | 1,825,743<br>1,207,424<br>16,350 | 1,656,979<br>1,382,778<br>12,667 |
| Employees retirement benefit plan<br>Contribution to the plans<br>Rentals paid to PTET   | 12,038,943<br>465,667            | 7,262,206<br>440,000             |
| Other related parties Sale of goods and services Charge under license obligations  | 1,473,171<br>2,763,458           | 3,833,730<br>2,860,584           |

#### 51. Operating segment information

- 51.1 Management has determined the operating segments based on the information that is presented to the Board of Directors for allocation of resources and assessment of performance. The Group is organised into two operating segments i.e. fixed line communications (Wire line) and wireless communications (Wireless). The reportable operating segments derive their revenue primarily from voice, data and other services.
- **51.2** The Board of Directors monitor the results of the above mentioned segments for the purpose of making decisions about the resources to be allocated and for assessing performance based on total comprehensive income for the year.
- **51.3** The segment information for the reportable segments is as follows:

|  | Wire line<br>Rs '000      | Wireless<br>Rs '000       | Total<br>Rs '000           |
|--|---------------------------|---------------------------|----------------------------|
| Year ended December 31, 2016               |                           |                           |                            |
| Segment revenue<br>Inter - segment revenue | 64,557,346<br>(5,055,966) | 59,520,926<br>(1,819,930) | 124,078,272<br>(6,875,896) |
| Revenue from external customers            | 59,501,380                | 57,700,996                | 117,202,376                |
| Segment results                            | 6,189,293                 | (4,566,446)               | 1,622,847                  |
| Year ended December 31, 2015               |                           |                           |                            |
| Segment revenue Inter - segment revenue    | 67,036,975<br>(5,356,418) | 58,668,741<br>(1,788,264) | 125,705,716<br>(7,144,682) |
| Revenue from external customers            | 61,680,557                | 56,880,477                | 118,561,034                |
| Segment results                            | 7,757,931                 | (5,889,465)               | 1,868,466                  |

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

Information on assets and liabilities of the segments is as follows:

|                         | Wire line<br>Rs '000 | Wireless<br>Rs '000 | Total<br>Rs '000 |
|-------------------------|----------------------|---------------------|------------------|
| As at December 31, 2016 |                      |                     |                  |
| Segment assets          | 143,972,324          | 156,111,937         | 300,084,261      |
| Segments liabilities    | 92,166,096           | 119,731,447         | 211,897,543      |
| As at December 31, 2015 |                      |                     |                  |
| Segment assets          | 143,088,769          | 148,856,057         | 291,944,826      |
| Segments liabilities    | 87,892,741           | 107,466,019         | 195,358,760      |

#### **51.4** Other segment information is as follows:

|  | Wire line<br>Rs '000  | Wireless<br>Rs '000  | Total<br>Rs '000  |
|--|---|--|---|
| Year ended December 31, 2016   |   |  |   |
| Depreciation Amortization Finance cost Interest income Income tax expense Share of profit from associate | 9,990,324<br>264,207<br>174,337<br>1,957,143<br>3,029,636<br>8,781  | 18,718,012<br>3,305,421<br>3,454,289<br>472,079<br>(383,247)   | 28,708,336<br>3,569,628<br>3,628,626<br>2,429,222<br>2,646,389<br>8,781 |
| Year ended December 31, 2015   |   |  |   |
| Depreciation Amortization Finance cost Interest income Income tax expense Share of loss from associate   | 10,904,231<br>167,862<br>279,291<br>1,551,757<br>3,971,016<br>2,343 | 17,415,398<br>3,520,453<br>4,939,526<br>377,551<br>(1,824,505) | 28,319,629<br>3,688,315<br>5,218,817<br>1,929,308<br>2,146,511<br>2,343 |

- **51.5** The Group's customer base is diverse with no single customer accounting for more than 10% of net revenues.
- **51.6** The amount of revenue from external parties, total segment assets and segment liabilities is measured in a manner consistent with that of the financial information reported to the Board of Directors.
- **51.7** Breakdown of the revenue from all services by category is as follows:

|                        | 2016<br>Rs '000          | 2015<br>Rs '000          |
|------------------------|--------------------------|--------------------------|
| Voice                  | 50,677,860               | 40,941,422               |
| Data<br>Other services | 53,524,555<br>12,999,961 | 46,383,908<br>31,235,704 |
|                        | 117,202,376              | 118,561,034              |



## CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

#### 52. Number of employees

|  | 2016<br>(Number) | 2015<br>(Number) |
|--|------------------|------------------|
| Total number of persons employed at year end | 18,509           | 20,002           |
| Average number of employees during the year  | 20,131           | 20,170           |

#### 53. Offsetting of financial assets and liabilities

|                                | Gross amount<br>subject<br>to setoff<br>Rs '000 | Offset<br>Rs '000        | Net amount               | Amount not in<br>scope of<br>offsetting<br>Rs '000 | Net as per<br>statement of<br>financial position<br>Rs '000 |
|--------------------------------|---|--------------------------|--------------------------|--|---|
| As at December 31, 2016        |   |                          |                          |  |   |
| Trade debts<br>Trade creditors | 7,889,713<br>(7,202,976)                        | (5,869,609)<br>5,869,609 | 2,020,104<br>(1,333,367) | 21,253,765<br>(9,873,766)                          | 23,273,869<br>(11,207,133)                                  |
| As at December 31, 2015        |   |                          |                          |  |   |
| Trade debts<br>Trade creditors | 8,978,365<br>(8,142,772)                        | (6,165,050)<br>6,165,050 | 2,813,315<br>(1,977,721) | 20,360,158<br>(9,021,230)                          | 23,173,473<br>(10,998,951)                                  |

#### 54. Corresponding figures

Following corresponding figures have been reclassified for appropriate presentation of balances.

#### STATEMENT OF FINANCIAL POSITION

| From  | То                               | Rs '000   |
|---|----------------------------------|-----------|
| Current Assets                              | Non Current liabilities          |           |
| Deposits, prepayments and other receivables | Recoverable from tax authorities | 1,244,784 |
| Current liabilities                         | Non Current liabilities          |           |
| Trade and other payables                    | Deferred government grants       | 571,437   |
| Current liabilities                         | Current liabilities              |           |
| Trade and other payables                    | Customers deposits               | 959,008   |
| Current liabilities                         | Non Current liabilities          |           |
| Trade and other payables                    | Customers deposits               | 106,308   |
| Non Current liabilities                     | Current liabilities              |           |
| Employee retirement benefits                | Trade and other payables         | 199,040   |
| Equity                                      | Equity                           |           |
| Unappropriated profit                       | Statutory and other reserves     | 2,007     |

#### 55. Date of authorization for issue

These consolidated financial statements were authorized for issue by the Board of Directors of the Holding Company on February 08, 2017.

Chairman

President & CEO





# PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2016

| No. of<br>shareholders | From               | Shareholdings<br>To | Total shares<br>held |
|------------------------|--------------------|---------------------|----------------------|
| 24,890                 | 1                  | 100                 | 2,458,797            |
| 8,989                  | 101                | 500                 | 2,793,760            |
| 3,009                  | 501                | 1,000               | 2,683,522            |
| 3,608                  | 1,001              | 5,000               | 9,980,682            |
| 1,108                  | 5,001              | 10,000              | 9,266,257            |
| 383                    | 10,001             | 15,000              | 5,027,824            |
| 306                    | 15,001             | 20,000              | 5,677,462            |
| 212                    | 20,001             | 25,000              | 5,041,703            |
| 123                    | 25,001             | 30,000              | 3,537,348            |
| 69                     | 30,001             | 35,000              | 2,302,353            |
| 79                     | 35,001             | 40,000              | 3,067,083            |
| 40                     | 40,001             | 45,000              | 1,736,892            |
| 109                    | 45,001             | 50,000              | 5,422,086            |
| 26                     | 50,001             | 55,000              | 1,379,401            |
| 26                     | 55,001             | 60,000              | 1,531,300            |
| 18                     | 60,001             | 65,000              | 1,133,800            |
| 31                     | 65,001<br>70,001   | 70,000              | 2,116,464            |
| 20                     | 70,001             | 75,000              | 1,475,590            |
| 16                     | 75,001             | 80,000              | 1,264,100            |
| 10                     | 80,001             | 85,000              | 832,300              |
| 23<br>5                | 85,001<br>90,001   | 90,000<br>95,000    | 2,034,000<br>465,000 |
| 78                     | 95,001             | 100,000             | 7,785,556            |
| 70                     | 100,001            | 105,000             | 7,763,536            |
| 6                      | 105,001            | 110,000             | 650,500              |
| 6                      | 110,001            | 115,000             | 679,600              |
| 13                     | 115,001            | 120,000             | 1,549,000            |
| 13                     | 120,001            | 125,000             | 1,602,776            |
| 10                     | 125,001            | 130,000             | 1,292,086            |
| 7                      | 130,001            | 135,000             | 935,321              |
| 5                      | 135,001            | 140,000             | 696,680              |
| 3                      | 140,001            | 145,000             | 427,500              |
| 17                     | 145,001            | 150,000             | 2,542,528            |
| 4                      | 150,001            | 155,000             | 603,900              |
| 6                      | 155,001            | 160,000             | 952,700              |
| 4                      | 160,001            | 165,000             | 653,000              |
| 10                     | 170,000            | 175,000             | 1,728,500            |
| 4                      | 175,001            | 180,000             | 714,500              |
| 2<br>5                 | 180,001            | 185,000             | 367,000              |
|                        | 185,001            | 190,000             | 943,500              |
| 30                     | 195,001            | 200,000             | 5,992,500            |
| 4                      | 200,001            | 205,000             | 816,800              |
| 6                      | 205,001            | 210,000             | 1,254,500            |
| 2<br>2                 | 210,001            | 215,000             | 426,000              |
| 2                      | 215,001            | 220,000             | 438,000              |
| 6                      | 220,001            | 225,000             | 1,347,000            |
| 3                      | 230,000            | 235,000             | 695,000              |
| 1                      | 235,001            | 240,000             | 236,000              |
| 2<br>7                 | 240,001            | 245,000             | 485,500              |
|                        | 250,000            | 255,000             | 1,752,000            |
| 1                      | 255,001            | 260,000             | 256,000              |
| 1                      | 265,000            | 270,000             | 265,000              |
| 3                      | 270,001            | 275,000             | 817,000              |
| 3                      | 275,001            | 280,000             | 832,523              |
| 1                      | 280,001            | 285,000             | 280,200              |
| 1                      | 285,001            | 290,000             | 289,000              |
| 9                      | 295,001            | 300,000             | 2,697,000            |
| 4                      | 300,001            | 305,000             | 1,207,500            |
| 2<br>1                 | 310,000<br>315,001 | 315,000<br>320,000  | 621,000<br>319,500   |
| 3                      | 325,000            |                     |                      |
| S                      | 323,000            | 330,000             | 975,232              |

# PATTERN OF SHAREHOLDING AS AT DECEMBER 31, 2016

| No. of<br>shareholders | From                 | Shareholdings<br>To    | Total shares<br>held   |
|------------------------|----------------------|------------------------|------------------------|
| 1                      | 335,000              | 340,000                | 335,000                |
| 1                      | 340,001              | 345,000                | 340,384                |
| 3                      | 345,001              | 350,000                | 1,046,500              |
| 2                      | 350,001              | 355,000                | 708,400                |
| 3                      | 360,000              | 365,000                | 1,083,000              |
| 2                      | 370,001              | 375,000                | 744,000                |
| 2                      | 385,001              | 390,000                | 776,873                |
| 6                      | 395,000              | 400,000                | 2,393,500              |
| 3                      | 400,001              | 405,000                | 1,207,600              |
| <br>                   | 410,000              | 415,000                | 410,000                |
| 3                      | 430,001<br>445,001   | 435,000                | 434,000                |
| ა<br>1                 | 455,001              | 450,000<br>460,000     | 1,344,000<br>457,000   |
| 1                      | 470,001              | 475,000                | 477,000<br>470,500     |
| 1                      | 475,001              | 480,000                | 470,300<br>479,644     |
| 1                      | 490,001              | 495,000                | 494,000                |
| 13                     | 495,001              | 500,000                | 6,495,000              |
| 1                      | 500,001              | 505,000                | 503,500                |
| 1                      | 505,001              | 510,000                | 509,877                |
| 1                      | 515,001              | 520,000                | 516,500                |
| 1                      | 525,000              | 530,000                | 525,000                |
| 1                      | 550,001              | 555,000                | 552,000                |
| 1                      | 565,001              | 570,000                | 568,880                |
| 2                      | 570,001              | 575,000                | 1,145,149              |
| 1                      | 575,001              | 580,000                | 577,448                |
| 1                      | 590,001              | 595,000                | 594,500                |
| 2                      | 600,000              | 605,000                | 1,200,500              |
| 1                      | 605,001              | 610,000                | 607,000                |
| 1<br>1                 | 635,001<br>645,001   | 640,000<br>650,000     | 637,400<br>649,000     |
| 2                      | 660,001              | 665,000                | 1,322,823              |
| 1                      | 675,000              | 680,000                | 675,000                |
| 1                      | 690,001              | 695,000                | 690,400                |
| 2                      | 700,000              | 705,000                | 1,400,000              |
| 1                      | 710,001              | 715,000                | 711,500                |
| 1                      | 720,001              | 725,000                | 723,500                |
| 1                      | 740,001              | 745,000                | 742,000                |
| 1                      | 750,001              | 755,000                | 754,750                |
| 3                      | 785,001              | 790,000                | 2,358,856              |
| 1                      | 835,001              | 840,000                | 838,000                |
| 1                      | 900,001              | 905,000                | 903,000                |
| 1                      | 905,001              | 910,000                | 908,000                |
| I<br>E                 | 950,001              | 955,000                | 953,000                |
| 5<br>2                 | 995,001<br>1,035,001 | 1,000,000              | 4,998,524              |
| 2<br>1                 | 1,075,001            | 1,040,000<br>1,080,000 | 2,073,400<br>1,075,500 |
| 2                      | 1,100,000            | 1,105,000              | 2,201,500              |
| 1                      | 1,120,001            | 1,125,000              | 1,122,970              |
| 1                      | 1,145,001            | 1,150,000              | 1,145,700              |
| 2                      | 1,195,001            | 1,200,000              | 2,395,292              |
| 1                      | 1,205,001            | 1,210,000              | 1,208,000              |
| 1                      | 1,210,001            | 1,215,000              | 1,213,500              |
| 1                      | 1,240,001            | 1,245,000              | 1,244,000              |
| 2                      | 1,300,000            | 1,305,000              | 2,602,000              |
| 1                      | 1,315,001            | 1,320,000              | 1,316,978              |
| 2                      | 1,325,001            | 1,330,000              | 2,652,000              |
| 1                      | 1,330,001            | 1,335,000              | 1,333,103              |
| 1                      | 1,340,001            | 1,345,000              | 1,342,500              |
| 1                      | 1,400,000            | 1,405,000              | 1,400,000              |
| 1                      | 1,470,000            | 1,475,000              | 1,470,000              |
| 1                      | 1,500,000            | 1,505,000              | 1,500,000              |
| 1                      | 1,540,001            | 1,545,000              | 1,541,100              |
| 1                      | 1,560,001            | 1,565,000              | 1,560,500              |

| No. of<br>shareholders | From                    | Shareholdings<br>To     | Total shares<br>held    |
|------------------------|-------------------------|-------------------------|-------------------------|
| 1                      | 1,630,001               | 1,635,000               | 1,632,500               |
| 1                      | 1,770,001               | 1,775,000               | 1,773,500               |
| 1                      | 1,860,001               | 1,865,000               | 1,861,500               |
| 1                      | 1,900,001               | 1,905,000               | 1,902,100               |
| 1                      | 1,945,001               | 1,950,000               | 1,949,200               |
| 3                      | 2,000,000               | 2,005,000               | 6,000,000               |
| 1                      | 2,045,001               | 2,050,000               | 2,045,500               |
| 1                      | 2,150,001               | 2,155,000               | 2,153,500               |
| 1                      | 2,290,000               | 2,295,000               | 2,290,000               |
| 1                      | 2,470,001               | 2,475,000               | 2,471,500               |
| 1                      | 2,480,001               | 2,485,000               | 2,481,000               |
| 1                      | 2,500,000               | 2,505,000               | 2,500,000               |
| 1                      | 2,575,000<br>2,615,001  | 2,580,000<br>2,620,000  | 2,575,000<br>2,617,562  |
| 1                      | 2,625,001               | 2,630,000               | 2,617,382<br>2,626,500  |
| 2                      | 2,685,000               | 2,690,000               | 5,370,884               |
| 1                      | 2,695,000               | 2,700,000               | 2,695,000               |
| 1                      | 2,765,001               | 2,770,000               | 2,767,500               |
| 1                      | 2,870,001               | 2,875,000               | 2,874,417               |
| 1                      | 3,010,001               | 3,015,000               | 3,011,000               |
| 1                      | 3,015,001               | 3,020,000               | 3,018,500               |
| 1                      | 3,080,001               | 3,085,000               | 3,084,050               |
| 1                      | 3,105,001               | 3,110,000               | 3,109,500               |
| 1                      | 3,140,001               | 3,145,000               | 3,143,500               |
| 1                      | 3,175,000               | 3,180,000               | 3,175,000               |
| 1                      | 3,345,001               | 3,350,000               | 3,347,600               |
| 1                      | 3,440,000               | 3,445,000               | 3,440,000               |
| 1                      | 3,450,001               | 3,455,000               | 3,451,639               |
| 1                      | 3,580,001               | 3,585,000               | 3,583,950               |
| 1                      | 3,620,001               | 3,625,000               | 3,623,600               |
| 1                      | 4,500,000               | 4,505,000               | 4,500,000               |
| 1                      | 4,750,001               | 4,755,000               | 4,751,000               |
| 1                      | 6,030,001               | 6,035,000               | 6,033,500               |
| 1                      | 6,080,001               | 6,085,000               | 6,084,000<br>9,057,500  |
| 1                      | 9,055,001<br>10,080,001 | 9,060,000<br>10,085,000 | 7,057,500<br>10,081,000 |
| 1                      | 10,625,000              | 10,630,000              | 10,625,000              |
| 1                      | 15,465,000              | 15,470,000              | 15,465,000              |
| 1                      | 15,860,001              | 15,865,000              | 15,864,000              |
| 1                      | 27,185,001              | 27,190,000              | 27,188,000              |
| 1                      | 35,565,001              | 35,570,000              | 35,566,354              |
| 1                      | 55,890,001              | 55,895,000              | 55,893,800              |
| 1                      | 57,060,001              | 57,065,000              | 57,060,074              |
| 1                      | 63,930,001              | 63,935,000              | 63,930,500              |
| 1                      | 196,385,001             | 196,390,000             | 196,387,991             |
| 1                      | 407,805,001             | 407,810,000             | 407,809,524             |
| 1                      | 918,190,001             | 918,195,000             | 918,190,476             |
| 1                      | 2,974,680,001           | 2,974,685,000           | 2,974,680,002           |
| 43,549                 |                         | TOTAL:                  | 5,100,000,000           |

# CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2016

| S. N | o. Categories of Shareholders   | No. of<br>shareholders | Shares<br>Held               | Percentage   |
|------|---|------------------------|------------------------------|--------------|
| 1    | Directors, Chief Executive Officer, and their spouse and minor children       | 10                     | 245,009                      | 0.00         |
| 2    | President of Pakistan   | 2                      | 3,171,067,993                | 62.18        |
| 3    | Associated Companies, undertakings and related parties                        | 2                      | 1,326,000,000                | 26.00        |
| 4    | NIT and ICP   | 3                      | 3,400                        | 0.00         |
| 5    | Banks, Development Financial Institutions,<br>Non-Bank Financial Institutions | 26                     | 161,176,887                  | 3.16         |
| 6    | Insurance Companies   | 17                     | 66,614,436                   | 1.31         |
| 7    | Modarabas and Mutual Funds  | 50                     | 34,584,383                   | 0.68         |
| 8    | Shareholders holding 10%  | 4                      | 4,497,067,993                | 88.18        |
| 9    | General Public :  a. Local  b. Foreign  | 42,815<br>336<br>288   | 154,847,399<br>538,401       | 3.04<br>0.01 |
| 10   | Others  Total (excluding : shareholders holding 10%)                          | 43,549                 | 184,922,092<br>5,100,000,000 | 3.63         |

#### Trades in PTCL Shares

The Directors, Chief Executive Officer, Chief Finanncial Officer, Company Secretary, Head of Internal Audit and their spouses and minor children have not traded in PTCL shares during the year ended December 31, 2016.

# INFORMATION AS REQUIRED UNDER CCG

AS AT DECEMBER 31, 2016

| S. No | o. Shareholder's category  | Number of shareholders | Number of<br>shares held   |
|-------|--|------------------------|----------------------------|
| i.    | Associated Companies, Undertakings and Related Parties                         |                        |                            |
|       | ETISALAT INTERNATIONAL PAKISTAN (LLC)<br>ETISALAT INTERNATIONAL PAKISTAN (LLC) | 1<br>1                 | 918,190,476<br>407,809,524 |
|       | Total :  | 2                      | 1,326,000,000              |
|       |  |                        |                            |
| ii.   | Mutual Funds   |                        |                            |
|       | CDC - TRUSTEE AKD INDEX TRACKER FUND   | 1                      | 127,017                    |
|       | CDC - TRUSTEE AKD OPPORTUNITY FUND   | 1                      | 2,685,000                  |
|       | CDC - TRUSTEE AL MEEZAN MUTUAL FUND  | 1                      | 670                        |
|       | CDC - TRUSTEE ALFALAH GHP INCOME FUND - MT                                     | 1                      | 6,500                      |
|       | CDC - TRUSTEE ALFALAH GHP INCOME MULTIPLIER FUND - MT                          | 1                      | 77,500                     |
|       | CDC - TRUSTEE ALFALAH GHP SOVEREIGN FUND - MT                                  | 1                      | 15,700                     |
|       | CDC - TRUSTEE APF-EQUITY SUB FUND  | 1                      | 363,000                    |
|       | CDC - TRUSTEE APIF - EQUITY SUB FUND   | 1                      | 450,000                    |
|       | CDC - TRUSTEE ASKARI HIGH YIELD SCHEME - MT                                    | 1                      | 7,000                      |
|       | CDC - TRUSTEE ATLAS INCOME FUND - MT   | 1                      | 1,036,900                  |
|       | CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND   | 1                      | 2,500,000                  |
|       | CDC - TRUSTEE ATLAS STOCK MARKET FUND  | 1                      | 4,751,000                  |
|       | CDC - TRUSTEE DAWOOD ISLAMIC FUND<br>CDC - TRUSTEE FAYSAL MTS FUND - MT        | 1                      | 50,000<br>26,000           |
|       | CDC - TRUSTEE FATSAL MTS FOND - MT   | 1<br>1                 | 637,400                    |
|       | CDC - TRUSTEE FATSAL SAVINGS GROWTH FUND                                       | 1                      | 50,000                     |
|       | CDC - TRUSTEE KSE MEEZAN INDEX FUND  | 1                      | 660,823                    |
|       | CDC - TRUSTEE MCB DYNAMIC CASH FUND - MT                                       | 1                      | 516,500                    |
|       | CDC - TRUSTEE MEEZAN ASSET ALLOCATION FUND                                     | 1                      | 500,000                    |
|       | CDC - TRUSTEE MEEZAN BALANCED FUND   | 1                      | 10                         |
|       | CDC - TRUSTEE MEEZAN ISLAMIC FUND  | 1                      | 39,037                     |
|       | CDC - TRUSTEE NAFA INCOME OPPORTUNITY FUND                                     | 1                      | 207,000                    |
|       | CDC - TRUSTEE NAFA INCOME OPPORTUNITY FUND - MT                                | 1                      | 1,902,100                  |
|       | CDC - TRUSTEE NAFA STOCK FUND  | 1                      | 3,175,000                  |
|       | CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST                                 | 1                      | 2,685,884                  |
|       | CDC - TRUSTEE NIT INCOME FUND - MT   | 1                      | 37,500                     |
|       | CDC - TRUSTEE NIT STATE ENTERPRISE FUND  | 1                      | 1,333,103                  |
|       | CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND                               | 1                      | 3,451,639                  |
|       | CDC - TRUSTEE PAKISTAN INCOME ENHANCEMENT FUND - MT                            | 1                      | 122,000                    |
|       | CDC - TRUSTEE PAKISTAN INCOME FUND - MT  | 1                      | 27,000                     |
|       | CDC - TRUSTEE PIML ISLAMIC EQUITY FUND   | 1                      | 15,000                     |
|       | CDC - TRUSTEE PIML VALUE EQUITY FUND   | 1                      | 35,000                     |
|       | CDC - TRUSTEE UNIT TRUST OF PAKISTAN   | 1                      | 70,000                     |
|       | CDC- TRUSTEE NAFA SAVINGS PLUS FUND - MT                                       | 1                      | 289,000                    |
|       | GOLDEN ARROW SELECTED STOCKS FUND LIMITED                                      | 1                      | 2,695,000                  |
|       | MCBFSL - TRUSTEE NAFA INCOME FUND - MT   | 1                      | 594,500                    |
|       | SAFEWAY FUND LIMITED<br>TRUSTEE-BMA CHUNDRIGAR ROAD SAVINGS FUND               | 1                      | 400,000<br>1,500           |
| -     |  | 1                      |                            |
|       | Total :  | 38                     | 31,541,283                 |

## INFORMATION AS REQUIRED UNDER

## CODE OF CORPORATE GOVERNANCE

AS AT DECEMBER 31, 2016

| S. No | o. Shareholder's category  | Number of shareholders | Number of<br>shares held |
|-------|--|------------------------|--------------------------|
| iii.  | Directors and their spouse(s) and minor children   |                        |                          |
|       | MR. ABDULRAHIM A. AL NOORYANI  | 1                      | 1                        |
|       | MR. SERKAN OKANDAN   | 1                      | 1                        |
|       | DR. WAQAR MASOOD KHAN  | 2                      | 245,001                  |
|       | MR. MUDASSAR HUSSAIN   | 1                      | 1                        |
|       | SARDAR AHMAD NAWAZ SUKHERA   | 1                      | 1                        |
|       | MR. HESHAM ABDULLA QASSIM AL QASSIM  | 1                      | 1                        |
|       | MR. RIZWAN BASHIR KHAN   | 1                      | 1                        |
|       | MR. HATEM DOWIDAR  | 1                      | 1                        |
|       | MR. KHALIFA AL FORAH AL SHAMSI   | 1                      | 1                        |
|       | Total :  | 10                     | 245,009                  |
| iv.   | Executives   | -                      | -                        |
|       | Total :  | -                      | -                        |
| ٧.    | Public Sector Companies and Corporations   | 4                      | 113,627,274              |
|       | Total :  | 4                      | 113,627,274              |
| vi.   | Banks, Development Finance Institutions, Non-Bank Finance Institutions, Insurance Companies, |                        |                          |
|       | Takaful, Modaraba and Pension Funds  | 63                     | 178,003,926              |
|       | Total :  | 63                     | 178,003,926              |
| vii.  | Shareholders Holding five percent or more Voting Rights                                      |                        |                          |
|       | PRESIDENT OF PAKISTAN  | 2                      | 3,171,067,993            |
|       | ETISALAT INTERNATIONAL PAKISTAN ( LLC)   | 2                      | 1,326,000,000            |
|       | Total :  | 4                      | 4,497,067,993            |

## TWENTY SECOND ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty Second Annual General Meeting (the "meeting") of Pakistan Telecommunication Company Limited (the "Company") will be held on Thursday, April 27, 2017 at 10:30 a.m. at S.A. Siddiqui Auditorium, PTCL Headquarters, Sector G-8/4, Islamabad, to transact the following business:

#### A. Ordinary Business:

- 1. To confirm minutes of the 21st Annual General Meeting held on April 28, 2016.
- 2. To receive, consider and adopt the Audited Accounts for the year ended December 31, 2016, together with the Auditors' and Directors' reports.
- 3. To approve the interim cash dividend of 10% (Re. 1 per Ordinary Share) earlier declared and has already been paid to the shareholders for the year ended December 31, 2016.
- 4. To appoint Auditors for the financial year ending December 31, 2017 and to fix their remuneration. The present auditors Deloitte Yousuf Adil, Chartered Accountants will stand retired on the conclusion of this meeting.

#### B. Special Business:

- 5. To obtain approval/consent of the shareholders pursuant to the provisions of SRO No. 470(1)/2016 dated May 31, 2016 issued by Securities and Exchange Commission of Pakistan for transmission of the Company's annual audited accounts through CD/ DVD/USB instead of transmitting the said accounts in hard copies.
- 6. To transact any other business with the permission of the Chair.

By order of the Board

Islamabad

Dated: February 08, 2017

Saima Akbar Khattak Company Secretary

## TWENTY SECOND ANNUAL GENERAL MEETING

#### Notes:

#### 1. Participation in the Annual General Meeting

Any member of the Company entitled to attend and vote at this meeting may appoint another person as his/her proxy to attend and vote on his/her behalf. A corporate entity, being a member, may appoint any person, regardless whether he is a member or not, as its proxy. In case of corporate entities, a resolution of the Board of Directors /Power of Attorney with specimen signatures of the person nominated to represent and vote on behalf of the corporate entity shall be submitted to the Company along with a completed proxy form. Proxies in order to be effective must be received by the Company at the Registered Office not less than 48 hours before the time fixed for holding the meeting.

#### 2. Closure of Share Transfer Books

The Share Transfer Books of the Company will remain closed from April 18, 2017 to April 27, 2017 (both days inclusive). Transfers received by our Share Registrar, FAMCO Associates (Pvt.) Limited at 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi at the close of business on April 17, 2017 will be treated in time for the purpose of attending the meeting.

#### 3. Change of Address

Members holding shares in physical form are requested to notify any change in address immediately to our Share Registrar, FAMCO Associates (Pvt.) Limited. Members holding shares in CDC/Participants accounts are requested to update their addresses with CDC or their Participants/Stock Brokers.

#### 4. Notice to shareholders who have not provided their CNICs

As per directives of the Securities and Exchange Commission of Pakistan ("SECP") issued vide S.R.O No. 831(I)/2012 dated July 5, 2012, the dividend warrants should bear the Computerized National Identity Card Number ("CNIC") of the registered shareholder or the authorized person, except in case of minor(s) and corporate shareholder(s). Members who have not yet submitted photocopies of their valid CNICs are once again requested to provide the same with their respective folio numbers to Company's Share Registrar, FAMCO Associates (Pvt.) Limited to ensure disbursement of their dividend withheld with the Company. Members holding shares in CDC/Participants accounts are also requested to update their CNIC/NTN with CDC or their Participants/Stock Brokers.

#### 5. Payment of dividend electronically (e-mandate)

The SECP through its Circular 8(4) SM/CDC 2008 of April 5, 2013 has announced an e-dividend mechanism. Shareholders can get their dividend credited directly into their respective bank accounts electronically by authorizing the Company to electronically credit their dividend to their accounts. Accordingly, all non CDC shareholders are requested to send their bank account details to the Company's Share Registrar, FAMCO Associates (Pvt.) Limited.

Shareholders who hold shares with CDC or Participants/ Stock Brokers, are advised to provide the mandate to CDC or their Participants/ Stock Brokers.

#### 6. Further Guidelines for CDC Account Holders

CDC account holders will have to follow the guidelines issued by the SECP through its Circular 1 of January 26, 2000, stated herein below:

#### A. For Attending the Meeting

(i) In case of individuals, the account holder or sub account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original CNIC or original passport at the time of attending the Meeting.



## TWENTY SECOND ANNUAL GENERAL MEETING

(ii) In case of corporate entity, a resolution of the Board of Directors / Power of Attorney with specimen signature of the nominee shall be produced (unless the same has been provided to the Company earlier) at the time of the Meeting.

#### B. For appointing Proxies

- (i) In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations shall submit the proxy form as per the above requirement.
- (ii) The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be stated on the proxy form.
- (iii) Attested copies of CNICs or passports of the beneficiary owner and the proxy shall be attached with the proxy form.
- (iv) The proxy shall produce his/her original CNIC or original passport at the time of the Meeting.
- (v) In case of corporate entity, a resolution of the Board of Directors/ Power of Attorney with specimen signature should be submitted along with the proxy form to the Company.

#### 7. Consent for Video Conference Facility

Members can also avail video conference facility in Karachi & Lahore. In this regard please fill the following and submit to registered address of the Company at least 10 days before holding of the meeting.

The video facility will be provided only if the Company receives consent from members holding in aggregate 10% or more shareholding residing at Karachi or Lahore, to participate in the meeting through video conference at least 10 days prior to date of meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

| date of meeting along with complete information necessary to enable them to access such facility. | The Company will intimate mem   | lbers regarding venue of vid | leo conference facılıty at l | east 5 days before the |
|---|---------------------------------|------------------------------|------------------------------|------------------------|
|   | date of meeting along with comp | olete information necessary  | to enable them to acces      | s such facility.       |

| I/we           | of               | , being a member of Pakistan Telecommu        | nication Company |
|----------------|------------------|---|------------------|
| Limited holder | of               | Ordinary Shares(s) as per Registered Folio No | hereby opt for   |
| video conferen | ce facility at _ | ·   |                  |
|                |                  |   |                  |
|                |                  |   |                  |
|                |                  |   |                  |
|                |                  |   |                  |

#### 8. Audited Financial Statements through Electronic Transmission

The SECP vide SRO No. 470(1)/2016 dated May 31, 2016 has provided an option for shareholders to receive audited financial statements along with notice of annual general meeting electronically through CD/DVD/USB/email instead of receiving the same in hard copies. Hence, members who are interested in receiving the annual reports and notice of annual general meeting electronically in future are required to submit their email addresses and consent for electronic transmission to the share registrar. The consent form in this regard is available on Company's official website www.ptcl.com.pk.

Signature of member

## TWENTY SECOND ANNUAL GENERAL MEETING

#### 9. Deduction of withholding tax on the amount of dividend

The following information is being disseminated for information of the members in accordance with the instructions of the SECP promulgated vide its Circular No. 19/2014 of October 24, 2014;

- (i) The Government of Pakistan through Finance Act has made certain amendments in section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:
  - (a) For filers of income tax returns: 12.5%
  - (b) For non-filers of income tax returns: 20.0%

To enable the Company to make tax deduction on the amount of cash dividend @ 12.5% instead of 20%, all the shareholders whose names are not entered into the Active Tax-pavers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of future cash dividend otherwise tax on their cash dividend will be deducted as per the rates prescribed by the authority.

- (ii) For any further query / problem / information, the investors may contact Company's Share Registrar, FAMCO Associates (Pvt.) Limited, 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi (Ph. # +9221- 34380101 and +9221-34380102. Email: info.shares@famco.com.pk).
- (iii) The corporate shareholders having CDC accounts are required to have their National Tax Number ("NTN") updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to Company or its Share Registrar, FAMCO Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective folio numbers.



# STATEMENT UNDER SECTION 160 1(b) OF THE COMPANIES ORDINANCE, 1984

This Statement sets out the material fact concerning Special Business to be transacted at the twenty second Annual General Meeting of Pakistan Telecommunication Company Limited (the "Company") to be held on April 27, 2017.

Pursuant to the provisions of the SRO No. 470(1)/2016 dated May 31, 2016 issued by Securities and Exchange Commission of Pakistan ("SECP"), the Company is required to obtain the approval of its shareholders for transmission of its annual audited accounts through CD/DVD/USB instead of transmitting the same in hard copies. Accordingly, the following draft resolution with or without amendments has been proposed for approval of the shareholders in the general meeting.

Resolved that the Company Secretary be and is hereby authorised to transmit the annual audited accounts of the Company along with the notice of the Annual General Meeting to the shareholders through CD/DVD/USB instead of transmitting the said accounts in hard copies as per the consent of the shareholder.

The Directors of the Company have no direct or indirect interest in the special business. The special business is only proposed to comply with the relevant provisions of the SRO issued by the SECP.

## **NOTES**



## FORM OF PROXY PAKISTAN TELECOMMUNICATION COMPANY LIMITED



being a member of Pakistan Telecommunication Company Limited, and a holder of \_\_\_\_\_ Ordinary Shares as per Share Register Folio No. \_\_\_\_\_\_ and / or CDC Participant 1.D. No. hereby appoint Mr./Mrs./Miss\_\_\_\_\_ \_\_\_\_\_ as my / our proxy to vote for me / us and on my / our behalf at the Twenty Second Annual General Meeting of the Company to be held on Thursday, April 27, 2017 at 10:30 a.m. and at any adjournment thereof. Signed this \_\_\_\_\_\_ day of \_\_\_\_\_\_ 2017. Five Rupees Revenue stamp For beneficial owners as per CDC List. 1. Witness 2. Witness Signature Signature Name\_\_\_\_ Name\_\_\_\_ Address Address CNIC No. \_ CNIC No. or Passport No. or Passport No.

#### Notes:

- i) The proxy need not be a member of the Company.
- ii) The instrument appointing a proxy must be duly stamped, signed and deposited at the office of the Company Secretary PTCL, Headquarters, Sector G-8/4, Islamabad, not less than 48 hours before the time fixed for holding the meeting.
- iii) Signature of the appointing member should match with his / her specimen signature registered with the Company.
- iv) If a proxy is granted by a member who has deposited his / her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account / sub-account number along with attested copies of the Computerized National Identity Card (CNIC) or the Passport of the beneficial owner. Representatives of corporate members should bring the usual documents required for such purpose.

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|   | To,<br>The Company Secretary,   |  |
|   | Pakistan Telecommunication Company Limited PTCL Headquarters, Sector G-8/4, |  |
|   | Islamabad-44000   |  |
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## FORM OF PROXY

Pakistan Telecommunication Company Limited



| موی خصص   | ا کن<br>عثیت ممبر پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹڈ ، حامل            |
|---|---|
| تعدادهم (شیرز)<br>، اینی حبکه مسمی امسات  | درج شده فولیو نمبرای ڈی سی(CDC)اکاؤنٹ نمبر                              |
| — کو بطور مختار ( پراکسی ) مقرر کرتا / کرتی ہوں تا کہ وہ میری جگہاو                           | ساكن  |
| پریل <mark>2017<sub>ء</sub> بروزجعرات بونت 10:30 بجے صبح منعقد ہور ہاہے یااس کے ملتو ہ</mark> | یری طرف سے کمپنی کے22 ویں سالا نہ اجلاس عام، جو بتاری <sup>خ</sup> 27 ا |
|   | ره اجلاس میں شرکت کرسکیں اور ووٹ ڈ ال سکیں ۔<br>                        |
| مورخه:  |   |
| جگہ برائے 5 روپ<br>کےرسیدی ٹکٹ<br>اوراُن پر حصد دارکے<br>درج شدہ (رجسڑ ڈ) دستخط               |   |
|   | گوامان:   |
| .2  | .1  |
|   | وستخط:  |
| نام گواه :  | نام گواه :  |
| :z <sub>ç</sub>   | :z;   |
|   |   |
| شاختی کارڈ 1 پاسپورٹ نمبر:  | شاختی کارڈ / یاسپورٹ نمبر:  |

| المكلف المداري المرابع |  |
|--|--|
| سمپنی سیکریٹری<br>پاکستان ٹیلی کمیونیکییش <sup>ن</sup> کمیٹرڈ<br>پی ٹی سی ایل، ہیڈ کواٹرز، سیکٹر 48/4-G<br>اسلام آباد-44000 پاکستان  |  |
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